# - $8 / 3$ <br> FIFTH THIRD BANCORP <br> <br> 2012 ANNUAL REPORT <br> <br> 2012 ANNUAL REPORT FINANCIAL CONTENTS 

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 matters as business generation and retention, funding and liquidity.

## GLOSSARY OF TERMS

Fifth Third Bancorp provides the following list of acronyms as a tool for the reader. The acronyms identified below are used in Management's Discussion and Analysis of Financial Condition and Results of Operations, the Consolidated Financial Statements and in the Notes to Consolidated Financial Statements.

| ALCO: Asset Liability Management Committee | HFS: Held for Sale |
| :---: | :---: |
| ALLL: Allowance for Loan and Lease Losses | IFRS: International Financial Reporting Standards |
| AOCI: Accumulated Other Comprehensive Income | IPO: Initial Public Offering |
| ARM: Adjustable Rate Mortgage | IRC: Internal Revenue Code |
| ATM: Automated Teller Machine | IRLC: Interest Rate Lock Commitment |
| BBA: British Bankers' Association | IRS: Internal Revenue Service |
| BOLI: Bank Owned Life Insurance | LIBOR: London InterBank Offered Rate |
| bps: Basis points | LLC: Limited Liability Company |
| BPO: Broker Price Opinion | LTV:Loan-to-Value |
| CCAR: Comprehensive Capital Analysis and Review | MD\&A: Management's Discussion and Analysis of Financial |
| CDC: Fifth Third Community Development Corporation | Condition and Results of Operations |
| CFPB: United States Consumer Financial Protection Bureau | MSR: Mortgage Servicing Right |
| C\&I: Commercial and Industrial | NII: Net Interest Income |
| CPP: Capital Purchase Program | NM: Not Meaningful |
| CRA: Community Reinvestment Act | NPR: Notice of Proposed Rulemaking |
| DCF: Discounted Cash Flow | OCC: Office of the Comptroller of the Currency |
| DIF: Deposit Insurance Fund | OCI: Other Comprehensive Income |
| ERISA: Employee Retirement Income Security Act | OFR: Office of Financial Research |
| ERM: Enterprise Risk Management | OREO: Other Real Estate Owned |
| ERMC: Enterprise Risk Management Committee | OTTI: Other-Than-Temporary Impairment |
| EVE: Economic Value of Equity | PMI: Private Mortgage Insurance |
| FASB: Financial Accounting Standards Board | RSAs: Restricted Stock Awards |
| FDIC: Federal Deposit Insurance Corporation | SARs: Stock Appreciation Rights |
| FHLB: Federal Home Loan Bank | SEC: United States Securities and Exchange Commission |
| FHLMC: Federal Home Loan Mortgage Corporation | SCAP: Supervisory Capital Assessment Program |
| FICO: Fair Isaac Corporation (credit rating) | TARP: Troubled Asset Relief Program |
| FNMA: Federal National Mortgage Association | TBA: To Be Announced |
| FRB: Federal Reserve Bank | TDR: Troubled Debt Restructuring |
| FSOC: Financial Stability Oversight Council | TruPS: Trust Preferred Securities |
| FTAM: Fifth Third Asset Management, Inc. | TSA: Transition Service Agreement |
| FTE: Fully Taxable Equivalent | UK: United Kingdom |
| FTP: Funds Transfer Pricing | U.S.: United States of America |
| FTPS: Fifth Third Processing Solutions, now Vantiv, LLC | U.S. GAAP: Accounting principles generally accepted in the United |
| FTS: Fifth Third Securities | States of America |
| GNMA: Government National Mortgage Association | VaR: Value-at-Risk |
| GSE: Government Sponsored Enterprise | VIE: Variable Interest Entity |
| HAMP: Home Affordable Modification Program HARP: Home Affordable Refinance Program | VRDN: Variable Rate Demand Note |

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is MD\&A of certain significant factors that have affected Fifth Third Bancorp's (the "Bancorp" or "Fifth Third") financial condition and results of operations during the periods included in the Consolidated Financial Statements, which are a part of this filing. Reference to the Bancorp incorporates the parent holding company and all consolidated subsidiaries.

TABLE 1: SELECTED FINANCIAL DATA

| For the years ended December 31 (\$ in millions, except for per share data) | 2012 |  | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |  |  |  |
| Net interest income ${ }^{(a)}$ | \$ | 3,613 | 3,575 | 3,622 | 3,373 | 3,536 |
| Noninterest income |  | 2,999 | 2,455 | 2,729 | 4,782 | 2,946 |
| Total revenue ${ }^{(a)}$ |  | 6,612 | 6,030 | 6,351 | 8,155 | 6,482 |
| Provision for loan and lease losses |  | 303 | 423 | 1,538 | 3,543 | 4,560 |
| Noninterest expense |  | 4,081 | 3,758 | 3,855 | 3,826 | 4,564 |
| Net income (loss) attributable to Bancorp |  | 1,576 | 1,297 | 753 | 737 | $(2,113)$ |
| Net income (loss) available to common shareholders |  | 1,541 | 1,094 | 503 | 511 | $(2,180)$ |
| Common Share Data |  |  |  |  |  |  |
| Earnings per share, basic | \$ | 1.69 | 1.20 | 0.63 | 0.73 | (3.91) |
| Earnings per share, diluted |  | 1.66 | 1.18 | 0.63 | 0.67 | (3.91) |
| Cash dividends per common share |  | 0.36 | 0.28 | 0.04 | 0.04 | 0.75 |
| Book value per share |  | 15.10 | 13.92 | 13.06 | 12.44 | 13.57 |
| Market value per share |  | 15.20 | 12.72 | 14.68 | 9.75 | 8.26 |
| Financial Ratios (\%) |  |  |  |  |  |  |
| Return on assets |  | 1.34 \% | 1.15 | 0.67 | 0.64 | (1.85) |
| Return on average common equity |  | 11.6 | 9.0 | 5.0 | 5.6 | (23.0) |
| Dividend payout ratio |  | 21.3 | 23.3 | 6.3 | 5.5 | NM |
| Average equity as a percent of average assets |  | 11.65 | 11.41 | 12.22 | 11.36 | 8.78 |
| Tangible common equity ${ }^{(b)}$ |  | 8.83 | 8.68 | 7.04 | 6.45 | 4.23 |
| Net interest margin ${ }^{(a)}$ |  | 3.55 | 3.66 | 3.66 | 3.32 | 3.54 |
| Efficiency ${ }^{(a)}$ |  | 61.7 | 62.3 | 60.7 | 46.9 | 70.4 |
| Credit Quality |  |  |  |  |  |  |
| Net losses charged off | \$ | 704 | 1,172 | 2,328 | 2,581 | 2,710 |
| Net losses charged off as a percent of average loans and leases ${ }^{(d)}$ |  | 0.85 \% | 1.49 | 3.02 | 3.20 | 3.23 |
| ALLL as a percent of portfolio loans and leases |  | 2.16 | 2.78 | 3.88 | 4.88 | 3.31 |
| Allowance for credit losses as a percent of portfolio loans and leases (c) |  | 2.37 | 3.01 | 4.17 | 5.27 | 3.54 |
| Nonperforming assets as a percent of portfolio loans, leases and other assets, including other real estate owned (d) (e) |  | 1.49 | 2.23 | 2.79 | 4.22 | 2.38 |
| Average Balances |  |  |  |  |  |  |
| Loans and leases, including held for sale | \$ | 84,822 | 80,214 | 79,232 | 83,391 | 85,835 |
| Total securities and other short-term investments |  | 16,814 | 17,468 | 19,699 | 18,135 | 14,045 |
| Total assets |  | 117,614 | 112,666 | 112,434 | 114,856 | 114,296 |
| Transaction deposits() |  | 78,116 | 72,392 | 65,662 | 55,235 | 52,680 |
| Core deposits ${ }^{(g)}$ |  | 82,422 | 78,652 | 76,188 | 69,338 | 63,815 |
| Wholesale funding ${ }^{(k)}$ |  | 16,978 | 16,939 | 18,917 | 28,539 | 36,261 |
| Bancorp shareholders' equity |  | 13,701 | 12,851 | 13,737 | 13,053 | 10,038 |
| Regulatory Capital Ratios (\%) |  |  |  |  |  |  |
| Tier I risk-based capital |  | 10.65 \% | 11.91 | 13.89 | 13.30 | 10.59 |
| Total risk-based capital |  | 14.42 | 16.09 | 18.08 | 17.48 | 14.78 |
| Tier I leverage |  | 10.05 | 11.10 | 12.79 | 12.34 | 10.27 |
| Tier I common equity ${ }^{(b)}$ |  | 9.51 | 9.35 | 7.48 | 6.99 | 4.37 |

(a)Amounts presented on an FTE basis. The FTE adjustment for years ended December 31, 2012, 2011, 2010, 2009, and 2008 were $\$ 18, \$ 18, \$ 18, \$ 19$ and $\$ 22$, respectively.
(b)The tangible common equity and Tier I common equity ratios are non-GAAP measures. For further information, see the Non-GAAP Financial Measures section of the MD\&A
(c)The allowance for credit losses is the sum of the ALLL and the reserve for unfunded commitments.
(d)Excludes nonaccrual loans held for sale.

comparability purposes, prior periods were adjusted to reflect this reclassification.
(f)Includes demand, interest checking, savings, money market and foreign office deposits.
(g)Includes transaction deposits plus other time deposits.
(h)Includes certificates $\$ 100,000$ and over, other deposits, federal funds purchased, other short-term borrowings and long-term debt.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OVERVIEW

Fifth Third Bancorp is a diversified financial services company headquartered in Cincinnati, Ohio. At December 31, 2012, the Bancorp had $\$ 122$ billion in assets, operated 15 affiliates with 1,325 full-service Banking Centers, including 106 Bank Mart ${ }^{\text {e }}$ locations open seven days a week inside select grocery stores, and 2,415 ATMs in 12 states throughout the Midwestern and Southeastern regions of the United States. The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Investment Advisors. The Bancorp also has a $33 \%$ interest in Vantiv Holding, LLC.

This overview of MD\&A highlights selected information in the financial results of the Bancorp and may not contain all of the information that is important to you. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources and critical accounting policies and estimates, you should carefully read this entire document. Each of these items could have an impact on the Bancorp's financial condition, results of operations and cash flows. In addition, see the Glossary of Terms in this report for a list of acronyms included as a tool for the reader of this annual report on Form 10-K. The acronyms identified therein are used throughout this MD\&A, as well as the Consolidated Financial Statements and Notes to Consolidated Financial Statements.
The Bancorp believes that banking is first and foremost a relationship business where the strength of the competition and challenges for growth can vary in every market. The Bancorp believes its affiliate operating model provides a competitive advantage by emphasizing individual relationships. Through its affiliate operating model, individual managers at all levels within the affiliates are given the opportunity to tailor financial solutions for their customers.
Net interest income, net interest margin and the efficiency ratio are presented in MD\&A on an FTE basis. The FTE basis adjusts for the taxfavored status of income from certain loans and securities held by the Bancorp that are not taxable for federal income tax purposes. The Bancorp believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison between taxable and non-taxable amounts.

The Bancorp's revenues are dependent on both net interest income and noninterest income. For the year ended December 31, 2012, net interest income, on a FTE basis, and noninterest income provided $55 \%$ and $45 \%$ of total revenue, respectively. The Bancorp derives the majority of its revenues within the United States from customers domiciled in the United States. Revenue from foreign countries and external customers domiciled in foreign countries is immaterial to the Bancorp's Consolidated Financial Statements. Changes in interest rates, credit quality, economic trends and the capital markets are primary factors that drive the performance of the Bancorp. As discussed later in the Risk Management section, risk identification, measurement, monitoring, control and reporting are important to the management of risk and to the financial performance and capital strength of the Bancorp.

Net interest income is the difference between interest income earned on assets such as loans, leases and securities, and interest expense incurred on liabilities such as deposits, short-term borrowings and long-term debt. Net interest income is affected by the general level of interest rates, the relative level of short-term and long-term interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Generally, the rates of interest the Bancorp earns on its assets and pays on its liabilities are established for a period of time. The change in market interest rates over time exposes the Bancorp to interest rate risk through potential adverse changes to
net interest income and financial position. The Bancorp manages this risk by continually analyzing and adjusting the composition of its assets and liabilities based on their payment streams and interest rates, the timing of their maturities and their sensitivity to changes in market interest rates. Additionally, in the ordinary course of business, the Bancorp enters into certain derivative transactions as part of its overall strategy to manage its interest rate and prepayment risks. The Bancorp is also exposed to the risk of losses on its loan and lease portfolio, as a result of changing expected cash flows caused by borrower credit events, such as loan defaults and inadequate collateral due to a weakened economy within the Bancorp's footprint.

Noninterest income is derived primarily from mortgage banking net revenue, service charges on deposits, corporate banking revenue, investment advisory revenue and card and processing revenue. Noninterest expense is primarily driven by personnel costs, net occupancy expenses, and technology and communication costs.

## Senior Notes Offerings

On March 7, 2012, the Bancorp issued $\$ 500$ million of senior notes to third party investors, and entered into a Supplemental Indenture with Wilmington Trust Company, as Trustee, which modified the existing Indenture for Senior Debt Securities dated as of April 30, 2008. The Supplemental Indenture and the Indenture define the rights of the senior notes, which senior notes are represented by a Global Security dated as of March 7, 2012. The senior notes bear a fixed rate of interest of $3.50 \%$ per annum. The notes are unsecured, senior obligations of the Bancorp. Payment of the full principal amount of the notes will be due upon maturity on March 15, 2022. The notes will not be subject to redemption at the Bancorp's option at any time until 30 days prior to maturity. For additional information regarding long-term debt, see Note 15 of the Notes to the Consolidated Financial Statements.

## CCAR Results

On March 13, 2012, the Bancorp announced the results of its capital plan submitted to the FRB as part of the 2012 CCAR. The FRB indicated to the Bancorp that it did not object to the following capital actions: a continuation of its quarterly common dividend of $\$ 0.08$ per share; the redemption of up to $\$ 1.4$ billion in certain TruPS and the repurchase of common shares in an amount equal to any after-tax gains realized by the Bancorp from the sale of Vantiv, Inc. common shares by either the Bancorp or Vantiv, Inc. The FRB indicated to the Bancorp that it did object to other elements of its capital plan, including potential increases in its quarterly common dividend and the initiation of other common share repurchases.

The Bancorp resubmitted its capital plan to the FRB in the second quarter of 2012. The resubmitted plan included capital actions and distributions for the covered period through March 31, 2013 that were substantially similar to those included in the original submission, with adjustments primarily reflecting the change in the expected timing of capital actions and distributions relative to the timing assumed in the original submission. On August 21, 2012, the Bancorp announced the FRB did not object to the Bancorp's resubmitted capital plan which included potential increases to the quarterly common stock dividend and potential repurchases of common shares of up to $\$ 600$ million through the first quarter of 2013, in addition to any incremental repurchase of common shares related to any after-tax gains realized by the Bancorp from the sale of Vantiv, Inc. common shares by either the Bancorp or Vantiv, Inc. As a result, the Board of Directors authorized the Bancorp to repurchase up to 100 million common shares in the open market or in privately negotiated transactions. In addition, in the third quarter

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

of 2012 the Bancorp declared a quarterly common dividend of $\$ 0.10$ per share, an increase of $\$ 0.02$ per share from the second quarter of 2012.

## Vantiv, Inc. IPO

On June 30, 2009, the Bancorp completed the sale of a majority interest in its processing business to Advent International. As part of this transaction, the processing business was contributed into a partnership now known as Vantiv Holding, LLC. Vantiv, Inc., formed by Advent International and owned by certain funds managed by Advent International, acquired an approximate $51 \%$ interest in Vantiv Holding, LLC for cash and warrants. The Bancorp retained the remaining approximate $49 \%$ interest in Vantiv Holding, LLC and accounted for it as an equity method investment in the Bancorp's Consolidated Financial Statements.

During the first quarter of 2012, Vantiv, Inc. priced an IPO of its shares and contributed the net proceeds to Vantiv Holding, LLC for additional ownership interests. As a result of this offering, the Bancorp's ownership of Vantiv Holding, LLC was reduced to approximately $39 \%$ and the Bancorp's investment continued to be accounted for as an equity method investment in the Bancorp's Consolidated Financial Statements. The impact of the capital contributions to Vantiv Holding, LLC and the resulting dilution in the Bancorp's interest resulted in the recognition of a pre-tax gain of $\$ 115$ million ( $\$ 75$ million after-tax) by the Bancorp in the first quarter of 2012 .

## Vantiv, Inc. Share Sale

During the fourth quarter of 2012, Vantiv, Inc. priced a secondary offering of 12,454,545 shares of Class A Common Stock of Vantiv, Inc. sold on behalf of the Bancorp. As a result of this offering, the Bancorp's ownership of Vantiv Holding, LLC was reduced to approximately $33 \%$ and the Bancorp's investment continued to be accounted for as an equity method investment in the Bancorp's Consolidated Financial Statements. The carrying value of the Bancorp's investment in Vantiv Holding, LLC was $\$ 563$ million as of December 31, 2012. The impact of the sale of the Bancorp's interest in Vantiv Holding, LLC resulted in the recognition of a pre-tax gain of $\$ 157$ million ( $\$ 102$ million after-tax) by the Bancorp in the fourth quarter of 2012 .

As of December 31, 2012, the Bancorp continued to hold approximately 70 million units of Vantiv Holding, LLC and a warrant to purchase approximately 20 million incremental Vantiv Holding, LLC non-voting units, both of which may be exchanged for common stock of Vantiv, Inc. on a one for one basis or at Vantiv, Inc.'s option for cash. In addition, the Bancorp holds approximately 70 million Class B common shares of Vantiv, Inc. The Class B common shares give the Bancorp voting rights, but no economic interest in Vantiv, Inc. The voting rights attributable to the Class B common shares are limited to $18.5 \%$ of the voting power in Vantiv, Inc. at any time other than in connection with a stockholder vote with respect to a change in control in Vantiv, Inc. These securities are subject to certain terms and restrictions.

## Accelerated Share Repurchase Transactions

Following the Vantiv, Inc. IPO, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp purchased $4,838,710$ shares, or approximately $\$ 75$ million, of its outstanding common stock on April 26, 2012. As part of this transaction, and all subsequent accelerated share repurchase transactions in 2012, the Bancorp entered into a forward contract in which the final number of shares to be delivered at settlement of the accelerated share repurchase transaction was based on a discount to the average daily volume-weighted average price of the Bancorp's common stock during the
term of the Repurchase Agreement. The accelerated share repurchase was treated as two separate transactions (i) the acquisition of treasury shares on the acquisition date and (ii) a forward contract indexed to the Bancorp's stock. At settlement of the April 2012 forward contract on June 1, 2012, the Bancorp received an additional 631,986 shares which were recorded as an adjustment to the basis in the treasury shares purchased on the acquisition date.

Consistent with the 2012 CCAR plan, on August 23, 2012, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp purchased $21,531,100$ shares, or approximately $\$ 350$ million, of its outstanding common stock on August 28, 2012. At settlement of the forward contract on October 24, 2012, the Bancorp received an additional $1,444,047$ shares which were recorded as an adjustment to the basis in the treasury shares purchased on the acquisition date.

Additionally, on November 6, 2012, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp purchased $7,710,761$ shares, or approximately $\$ 125$ million, of its outstanding common stock on November 9, 2012. At settlement of the forward contract on February 12, 2013, the Bancorp received an additional 657,917 shares which were recorded as an adjustment to the basis in the treasury shares purchased on the acquisition date.

Following the sale of a portion of the Bancorp's shares of Class A Vantiv, Inc. common stock, the Bancorp entered into an accelerated share repurchase transaction on December 14, 2012 with a counterparty pursuant to which the Bancorp purchased $6,267,410$ shares, or approximately $\$ 100$ million, of its outstanding common stock on December 19, 2012. The Bancorp expects the settlement of the transaction to occur on March 14, 2013.

## Redemption of TruPS

On August 8, 2012, consistent with the 2012 CCAR plan, the Bancorp redeemed all $\$ 862.5$ million of the outstanding TruPS issued by Fifth Third Capital Trust VI. These securities had a distribution rate of $7.25 \%$ and a scheduled maturity date of November 15, 2067. Pursuant to the terms of the TruPS, the securities of Fifth Third Capital Trust VI were redeemable within ninety days of a Capital Treatment Event. The Bancorp determined that a Capital Treatment Event occurred upon the authorization for publication in the Federal Register of a Joint Notice of Proposed Rulemaking by the Board of Governors of the Federal Reserve System, the FDIC and the Office of the Comptroller of the Currency addressing, among other matters, Section 171 of the Dodd-Frank Act of 2010 and providing detailed information regarding the cessation of Tier I risk-based capital treatment for outstanding TruPS. The redemption price was $\$ 25$ per security, which reflected $100 \%$ of the liquidation amount, plus accrued and unpaid distributions through the actual redemption date of $\$ 0.422917$ per security. The Bancorp recognized a $\$ 9$ million loss on extinguishment of these TruPS within other noninterest expense in the Bancorp's Consolidated Statements of Income.

Additionally, on August 15, 2012, the Bancorp redeemed all \$575 million of the outstanding TruPS issued by Fifth Third Capital Trust V. The Fifth Third Capital Trust V securities had a distribution rate of $7.25 \%$ and a scheduled maturity date of August 15, 2067, and were redeemable at any time on or after August 15, 2012. The redemption price was $\$ 25$ per security, which reflected $100 \%$ of the liquidation amount, plus accrued and unpaid distributions through the actual redemption date of $\$ 0.453125$ per security. The Bancorp recognized a $\$ 17$ million loss on extinguishment within other noninterest expense in the Bancorp's Consolidated Statements of Income.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Legislative Developments

On July 21, 2010, the Dodd-Frank Act was signed into federal law. This act implements changes to the financial services industry and affects the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The legislation establishes a CFPB responsible for implementing and enforcing compliance with consumer financial laws, changes the methodology for determining deposit insurance assessments, gives the FRB the ability to regulate and limit interchange rates charged to merchants for the use of debit cards, enacts new limitations on proprietary trading, broadens the scope of derivative instruments subject to regulation, requires on-going stress tests and the submission of annual capital plans for certain organizations and requires changes to regulatory capital ratios. This act also calls for federal regulatory agencies to conduct multiple studies over the next several years in order to implement its provisions.

The Bancorp was impacted by a number of the components of the DoddFrank Act which were implemented during 2011. The CFPB began operations on July 21, 2011. The CFPB holds primary responsibility for regulating consumer protection by enforcing existing consumer laws, writing new consumer legislation, conducting bank examinations, monitoring and reporting on markets, as well as collecting and tracking consumer complaints. The FRB final rule implementing the Dodd-Frank Act's "Durbin Amendment", which limits debit card interchange fees, was issued on July 21, 2011 for transactions occurring after September 30, 2011. The final rule establishes a cap on the fees banks with more than $\$ 10$ billion in assets can charge merchants for debit card transactions. The fee was set at $\$ .21$ per transaction plus an additional 5 bps of the transaction amount and $\$ .01$ to cover fraud losses. The FRB repealed Regulation Q as mandated by the Dodd-Frank Act on July 21, 2011. Regulation Q was implemented as part of the Glass-Steagall Act in the 1930's and provided a prohibition against the payment of interest on commercial demand deposits. While the total impact of the fully-implemented Dodd-Frank Act on Fifth Third is not currently known, the impact is expected to be substantial and may have an adverse impact on Fifth Third's financial performance and growth opportunities.

In December of 2010 and revised in June of 2011, the Basel Committee on Banking Supervision issued Basel III, a global regulatory framework, to enhance international capital standards. In June of 2012, U.S. banking regulators proposed enhancements to the regulatory capital requirements for U.S. banks, which implement aspects of Basel III, such as re-defining the regulatory capital elements and minimum capital ratios, introducing regulatory capital buffers above those minimums, revising the agencies' rules for calculating risk-weighted assets and introducing a new Tier I common equity ratio. The Bancorp continues to evaluate these proposals and their potential impact. For more information on the impact of the proposed regulatory capital enhancements, refer to the Capital Management section of the MD\&A.

On October 9, 2012, the FRB published final stress testing rules that implement section 165(i)(1) and (i)(2) of the Dodd-Frank Act. The 19 bank holding companies that participated in the 2009 SCAP and subsequent CCAR, which includes Fifth Third, are subject to the final stress testing rules. The rules require both supervisory and company-run stress tests, which provide forward-looking information to supervisors to help assess whether institutions have sufficient capital to absorb losses and support operations during adverse economic conditions.

The FRB launched the 2013 stress testing program and CCAR on November 9, 2012. The CCAR requires bank holding companies to submit a capital plan in addition to their stress testing results. The mandatory elements of the capital plan are an assessment of the expected use and sources of capital over the planning horizon, a description of all planned capital actions over the planning horizon, a discussion of any expected changes to the Bancorp's business plan that are likely to have a material impact on its capital adequacy or liquidity, a detailed description of the Bancorp's process for assessing capital adequacy and the Bancorp's capital policy. The stress testing results and capital plan were submitted by the Bancorp to the FRB on January 7, 2013.

The FRB's review of the capital plan will assess the comprehensiveness of the capital plan, the reasonableness of the assumptions and the analysis underlying the capital plan. Additionally, the FRB will review the robustness of the capital adequacy process, the capital policy and the Bancorp's ability to maintain capital above the minimum regulatory capital ratios and above a Tier 1 common ratio of 5 percent on a pro forma basis under expected and stressful conditions throughout the planning horizon. The FRB will also assess the Bancorp's strategies for addressing proposed revisions to the regulatory capital framework agreed upon by the Basel Committee on Banking Supervision and requirements arising from the Dodd-Frank Act.

The FRB has indicated that it expects to disclose on March 7, 2013 its estimates of participating institutions results under the FRB supervisory stress scenario, including capital results, which assume that all banks take certain consistently applied future capital actions. The FRB has indicated that it expects to disclose on March 14, 2013 its estimates of participating institutions results under the FRB supervisory severe stress scenarios including capital results based on each company's own base scenario capital actions. The FRB will also issue an objection or non-objection to each participating institution's capital plan submitted under CCAR. Additionally, as a CCAR institution, Fifth Third is required to disclose our own estimates of results under the supervisory severely adverse scenario using the same consistently applied capital actions noted above, and to provide information related to risks included in its stress testing; a summary description of the methodologies used; estimates of aggregate preprovision net revenue, losses, provisions, and pro forma capital ratios at the end of the forward-looking planning horizon of at least nine quarters; and an explanation of the most significant causes of changes in regulatory capital ratios. These disclosures are required by March 31, 2013 and are to be sent to the FRB and publicly disclosed.

In January of 2013, the CFPB issued several final regulations and changes to certain consumer protections under existing laws. These regulations are intended to strengthen consumer protections for high-cost mortgages, amend escrow requirements under the Truth in Lending Act, require mortgage lenders to consider the consumers' ability to repay home loans before extending them credit, implement mortgage servicing rules, amend the Equal Credit Opportunity Act regarding appraisals and other written valuations for first lien residential mortgage loans and revises the Truth in Lending Act to strengthen loan originator qualification requirements and regulate industry compensation practices. These regulations take effect in 2014 except for the escrow requirements and certain provisions of the compensation rules under the Truth in Lending Act which takes effect on June 1, 2013. The Bancorp is currently assessing the impact these new regulations will have on its Consolidated Financial Statements.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

TABLE 2: CONDENSED CONSOLIDATED STATEMENTS OF INCOME

| For the years ended December 31 (\$ in millions, except per share data) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income (FTE) | \$4,125 | 4,236 | 4,507 | 4,687 | 5,630 |
| Interest expense | 512 | 661 | 885 | 1,314 | 2,094 |
| Net interest income (FTE) | 3,613 | 3,575 | 3,622 | 3,373 | 3,536 |
| Provision for loan and lease losses | 303 | 423 | 1,538 | 3,543 | 4,560 |
| Net interest income (loss) after provision for loan and lease losses (FTE) | 3,310 | 3,152 | 2,084 | (170) | $(1,024)$ |
| Noninterest income | 2,999 | 2,455 | 2,729 | 4,782 | 2,946 |
| Noninterest expense | 4,081 | 3,758 | 3,855 | 3,826 | 4,564 |
| Income (loss) before income taxes (FTE) | 2,228 | 1,849 | 958 | 786 | $(2,642)$ |
| Fully taxable equivalent adjustment | 18 | 18 | 18 | 19 | 22 |
| Applicable income tax expense (benefit) | 636 | 533 | 187 | 30 | (551) |
| Net income (loss) | 1,574 | 1,298 | 753 | 737 | $(2,113)$ |
| Less: Net income attributable to noncontrolling interests | (2) | 1 | - | - | - |
| Net income (loss) attributable to Bancorp | 1,576 | 1,297 | 753 | 737 | $(2,113)$ |
| Dividends on preferred stock | 35 | 203 | 250 | 226 | 67 |
| Net income (loss) available to common shareholders | \$1,541 | 1,094 | 503 | 511 | $(2,180)$ |
| Earnings per share | \$ 1.69 | 1.20 | 0.63 | 0.73 | (3.91) |
| Earnings per diluted share | 1.66 | 1.18 | 0.63 | 0.67 | (3.91) |
| Cash dividends declared per common share | \$ 0.36 | 0.28 | 0.04 | 0.04 | 0.75 |

## Earnings Summary

The Bancorp's net income available to common shareholders for the year ended December 31, 2012 was $\$ 1.5$ billion, or $\$ 1.66$ per diluted share, which was net of $\$ 35$ million in preferred stock dividends. The Bancorp's net income available to common shareholders for the year ended December 31, 2011 was $\$ 1.1$ billion, or $\$ 1.18$ per diluted share, which was net of $\$ 203$ million in preferred stock dividends. The preferred stock dividends during 2011 included $\$ 153$ million in discount accretion resulting from the Bancorp's repurchase of Series F preferred stock.

Net interest income was $\$ 3.6$ billion for the years ended December 31, 2012 and 2011. Net interest income was positively impacted by an increase in average loans and leases of $\$ 4.6$ billion as well as a decrease in interest expense compared to the year ended December 31, 2011. Average interestearning assets increased $\$ 4.0$ billion while average interest-bearing liabilities were relatively flat compared to the prior year. In addition, net interest income in 2012 compared to the prior year was negatively impacted by a 28 bps decrease in average yield on average interest-earning assets partially offset by a 21 bps decrease in the average rate paid on interest-bearing liabilities, coupled with a mix shift to lower cost deposits. Net interest margin was $3.55 \%$ and $3.66 \%$ for the years ended December 31, 2012 and 2011, respectively.

Noninterest income increased $\$ 544$ million, or $22 \%$, in 2012 compared to 2011. The increase from the prior year was primarily due to an increase in mortgage banking net revenue, corporate banking revenue and other noninterest income partially offset by a decrease in card and processing revenue. Mortgage banking net revenue increased $\$ 248$ million, or $41 \%$, primarily due to an increase in origination fees and gains on loan sales partially offset by an increase in losses on net valuation adjustments on servicing rights and free-standing derivatives entered into to economically hedge the MSR portfolio. Corporate banking revenue increased $\$ 63$ million, or $18 \%$, primarily due to increases in syndication fees, business lending fees, lease remarketing fees and institutional sales. Other noninterest income increased $\$ 324$ million primarily due to a $\$ 115$ million gain from the Vantiv, Inc. IPO recognized in the first quarter of 2012 and a $\$ 157$ million gain from the sale of Vantiv, Inc. shares in the fourth quarter of 2012. Card and processing revenue decreased $\$ 55$ million, or $18 \%$, primarily as the result of the full year impact of the implementation of the Dodd-Frank Act's debit card interchange fee cap in the fourth quarter of 2011.

Noninterest expense increased $\$ 323$ million, or nine percent, in 2012 compared to 2011 primarily due to an increase of $\$ 170$ million in total personnel costs (salaries, wages and incentives plus employee benefits); an increase of $\$ 53$ million in the provision for representation and warranty claims related to residential mortgage loans sold to third parties; an increase of $\$ 177$ million in debt extinguishment costs; and a $\$ 44$ million decrease in the benefit from the provision for unfunded commitments and letters of credit. This activity was partially offset by an $\$ 87$ million decrease in FDIC insurance and other taxes.

## Credit Summary

The Bancorp does not originate subprime mortgage loans and does not hold asset-backed securities backed by subprime mortgage loans in its securities portfolio. However, the Bancorp has exposure to disruptions in the capital markets and weakened economic conditions. Over the last few years, the Bancorp has continued to be negatively affected by high unemployment rates, weakened housing markets, particularly in Michigan and Florida, and a challenging credit environment. Credit trends have improved, and as a result, the provision for loan and lease losses decreased to $\$ 303$ million in 2012 compared to $\$ 423$ million in 2011. In addition, net charge-offs as a percent of average portfolio loans and leases decreased to $0.85 \%$ during 2012 compared to $1.49 \%$ during 2011. At December 31, 2012, nonperforming assets as a percent of loans, leases and other assets, including OREO (excluding nonaccrual loans held for sale) decreased to $1.49 \%$, compared to $2.23 \%$ at December 31, 2011. For further discussion on credit quality, see the Credit Risk Management section in MD\&A.

## Capital Summary

The Bancorp's capital ratios exceed the "well-capitalized" guidelines as defined by the Board of Governors of the Federal Reserve System. As of December 31, 2012, the Tier I risk-based capital ratio was $10.65 \%$, the Tier I leverage ratio was $10.05 \%$ and the total risk-based capital ratio was $14.42 \%$.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## NON-GAAP FINANCIAL MEASURES

The Bancorp considers various measures when evaluating capital utilization and adequacy, including the tangible equity ratio, tangible common equity ratio and Tier I common equity ratio, in addition to capital ratios defined by banking regulators. These calculations are intended to complement the capital ratios defined by banking regulators for both absolute and comparative purposes. Because U.S. GAAP does not include capital ratio measures, the Bancorp believes there are no comparable U.S. GAAP financial measures to these ratios. These ratios are not formally defined by U.S. GAAP or codified in the federal banking regulations and, therefore, are considered to be non-GAAP financial measures. Since analysts and banking regulators may assess the Bancorp's capital adequacy using these ratios, the Bancorp believes they are useful to provide investors the ability to assess its capital adequacy on the same basis.

The Bancorp believes these non-GAAP measures are important because they reflect the level of capital available to withstand unexpected market conditions. Additionally, presentation of these measures allows readers to compare certain aspects of the Bancorp's capitalization to other organizations. However, because
there are no standardized definitions for these ratios, the Bancorp's calculations may not be comparable with other organizations, and the usefulness of these measures to investors may be limited. As a result, the Bancorp encourages readers to consider its Consolidated Financial Statements in their entirety and not to rely on any single financial measure.

The banking regulators issued proposed capital rules (Basel III) in June of 2012 that would substantially amend the existing risk-based capital rules (Basel I) for banks. The Bancorp believes providing an estimate of its capital position based upon its interpretation of these proposed rules is important to complement the existing capital ratios and for comparability to other financial institutions. Since these rules are in proposal stage, they are considered non-GAAP measures and therefore are included in the following non-GAAP financial measures table.

Pre-provision net revenue is net interest income plus noninterest income minus noninterest expense. The Bancorp believes this measure is important because it provides a ready view of the Bancorp's earnings before the impact of provision expense.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following table reconciles non-GAAP financial measures to U.S. GAAP as of and for the years ended December 31:
TABLE 3: NON-GAAP FINANCIAL MEASURES

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Income before income taxes (U.S. GAAP) | \$ 2,210 | 1,831 |
| Add: Provision expense (U.S. GAAP) | 303 | 423 |
| Pre-provision net revenue | 2,513 | 2,254 |
| Net income available to common shareholders (U.S. GAAP) | \$ 1,541 | 1,094 |
| Add: Intangible amortization, net of tax | 9 | 15 |
| Tangible net income available to common shareholders | 1,550 | 1,109 |
| Total Bancorp shareholders' equity (U.S. GAAP) | \$ 13,716 | 13,201 |
| Less: Preferred stock | (398) | (398) |
| Goodwill | $(2,416)$ | $(2,417)$ |
| Intangible assets | (27) | (40) |
| Tangible common equity, including unrealized gains / losses | 10,875 | 10,346 |
| Less: Accumulated other comprehensive income | (375) | (470) |
| Tangible common equity, excluding unrealized gains / losses (1) | 10,500 | 9,876 |
| Add: Preferred stock | 398 | 398 |
| Tangible equity (2) | 10,898 | 10,274 |
| Total assets (U.S. GAAP) | \$121,894 | 116,967 |
| Less: Goodwill | $(2,416)$ | $(2,417)$ |
| Intangible assets | (27) | (40) |
| Accumulated other comprehensive income, before tax | (577) | (723) |
| Tangible assets, excluding unrealized gains / losses (3) | \$118,874 | 113,787 |
| Total Bancorp shareholders' equity (U.S. GAAP) | \$ 13,716 | 13,201 |
| Less: Goodwill and certain other intangibles | $(2,499)$ | $(2,514)$ |
| Accumulated other comprehensive income | (375) | (470) |
| Add: Qualifying TruPS | 810 | 2,248 |
| Other | 33 | 38 |
| Tier I risk-based capital | 11,685 | 12,503 |
| Less: Preferred stock | (398) | (398) |
| Qualifying TruPS | (810) | $(2,248)$ |
| Qualified noncontrolling interests in consolidated subsidiaries | (48) | (50) |
| Tier I common equity (4) | \$ 10,429 | 9,807 |
| Risk-weighted assets (5) ${ }^{(a)}$ | \$109,699 | 104,945 |
| Ratios: |  |  |
| Tangible equity (2) / (3) | 9.17 \% | 9.03 |
| Tangible common equity (1) / (3) | 8.83 \% | 8.68 |
| Tier I common equity (4) / (5) | 9.51 \% | 9.35 |
| Basel III - Estimated Tier I common equity ratio |  |  |
| Tier I common equity (Basel I) | \$ 10,429 |  |
| Add: Adjustment related to AOCI for available-for-sale securities | 429 |  |
| Estimated Tier I common equity under Basel III rules ${ }^{(b)}$ | 10,858 |  |
| Estimated risk-weighted assets under Basel III rules (c) | 123,725 |  |
| Estimated Tier I common equity ratio under Basel III rules | 8.78 \% |  |
| (a)Under the banking agencies' risk-based capital guidelines, assets and credit equivalent amounts of derivatives and off-balance sheet exposures are assigned to broad risk categories. The aggregate dollar amount in each risk category is multiplied by the associated risk weight of the category. The resulting weighted values are added together, along with the measure for market risk, resulting in the Bancorp's total risk-weighted assets. |  |  |
| (b)Tier I common equity under Basel III includes the unrealized gains and losses for available-for-sale securities. Other adjustments include mortgage servicing rights and deferred tax assets subject to threshold limitations and deferred tax liabilities related to intangible assets. |  |  |
| (c)Key differences under Basel III in the calculation of risk-weighted assets compared to Basel I include: (1) risk weighting for commitments under 1 year; (2) higher risk weighting for exposures to residential mortgage, home equity, past due loans, foreign banks and certain commercial real estate; (3) higher risk weighting for mortgage servicing rights and deferred tax assets that are under certain thresholds as a percent of Tier I capital; (4) incremental capital requirements for stress VaR; and (5) derivatives are differentiated between exchange clearing and over-the-counter and the $50 \%$ risk-weight cap is removed. The estimated Basel III risk-weighted assets are based upon the Bancorp's interpretations of the three draft Federal Register notices proposing enhancements to the regulatory capital requirements that were published in June of 2012. These amounts are preliminary and subject to change depending on the adoption of final Basel III capital rules by the Regulatory Agencies. |  |  |

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RECENT ACCOUNTING STANDARDS

Note 1 of the Notes to Consolidated Financial Statements provides a discussion of the significant new accounting standards adopted by the Bancorp during 2012 and the expected

## CRITICAL ACCOUNTING POLICIES

The Bancorp's Consolidated Financial Statements are prepared in accordance with U.S. GAAP. Certain accounting policies require management to exercise judgment in determining methodologies, economic assumptions and estimates that may materially affect the Bancorp's financial position, results of operations and cash flows. The Bancorp's critical accounting policies include the accounting for the ALLL, reserve for unfunded commitments, income taxes, valuation of servicing rights, fair value measurements and goodwill. No material changes were made to the valuation techniques or models described below during the year ended December 31, 2012.

## ALLL

The Bancorp disaggregates its portfolio loans and leases into portfolio segments for purposes of determining the ALLL. The Bancorp's portfolio segments include commercial, residential mortgage, and consumer. The Bancorp further disaggregates its portfolio segments into classes for purposes of monitoring and assessing credit quality based on certain risk characteristics. Classes within the commercial portfolio segment include commercial and industrial, commercial mortgage owner-occupied, commercial mortgage nonowner-occupied, commercial construction, and commercial leasing. The residential mortgage portfolio segment is also considered a class. Classes within the consumer portfolio segment include home equity, automobile, credit card, and other consumer loans and leases. For an analysis of the Bancorp's ALLL by portfolio segment and credit quality information by class, see Note 6 of the Notes to Consolidated Financial Statements.

The Bancorp maintains the ALLL to absorb probable loan and lease losses inherent in its portfolio segments. The ALLL is maintained at a level the Bancorp considers to be adequate and is based on ongoing quarterly assessments and evaluations of the collectability and historical loss experience of loans and leases. Credit losses are charged and recoveries are credited to the ALLL. Provisions for loan and lease losses are based on the Bancorp's review of the historical credit loss experience and such factors that, in management's judgment, deserve consideration under existing economic conditions in estimating probable credit losses. The Bancorp's strategy for credit risk management includes a combination of conservative exposure limits significantly below legal lending limits and conservative underwriting, documentation and collections standards. The strategy also emphasizes diversification on a geographic, industry and customer level, regular credit examinations and quarterly management reviews of large credit exposures and loans experiencing deterioration of credit quality.

The Bancorp's methodology for determining the ALLL is based on historical loss rates, current credit grades, specific allocation on loans modified in a TDR and impaired commercial credits above specified thresholds and other qualitative adjustments. Allowances on individual commercial loans, TDRs and historical loss rates are reviewed quarterly and adjusted as necessary based on changing borrower and/or collateral conditions and actual collection and charge-off experience. An unallocated allowance is maintained to recognize the imprecision in estimating and measuring losses when evaluating allowances for individual loans or pools of loans.

Larger commercial loans included within aggregate borrower relationship balances exceeding $\$ 1$ million that exhibit probable or observed credit weaknesses, as well as loans that have been
impact of significant accounting standards issued, but not yet required to be adopted.
modified in a TDR, are subject to individual review for impairment. The Bancorp considers the current value of collateral, credit quality of any guarantees, the guarantor's liquidity and willingness to cooperate, the loan structure, and other factors when evaluating whether an individual loan is impaired. Other factors may include the industry and geographic region of the borrower, size and financial condition of the borrower, cash flow and leverage of the borrower, and the Bancorp's evaluation of the borrower's management. When individual loans are impaired, allowances are determined based on management's estimate of the borrower's ability to repay the loan given the availability of collateral and other sources of cash flow, as well as an evaluation of legal options available to the Bancorp. Allowances for impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, fair value of the underlying collateral or readily observable secondary market values. The Bancorp evaluates the collectability of both principal and interest when assessing the need for a loss accrual.

Historical credit loss rates are applied to commercial loans that are not impaired or are impaired, but smaller than the established threshold of \$1 million and thus not subject to specific allowance allocations. The loss rates are derived from a migration analysis, which tracks the historical net charge-off experience sustained on loans according to their internal risk grade. The risk grading system utilized for allowance analysis purposes encompasses ten categories.

Homogenous loans and leases in the residential mortgage and consumer portfolio segments are not individually risk graded. Rather, standard credit scoring systems and delinquency monitoring are used to assess credit risks, and allowances are established based on the expected net charge-offs. Loss rates are based on the trailing twelve month net charge-off history by loan category. Historical loss rates may be adjusted for certain prescriptive and qualitative factors that, in management's judgment, are necessary to reflect losses inherent in the portfolio. Factors that management considers in the analysis include the effects of the national and local economies; trends in the nature and volume of delinquencies, charge-offs and nonaccrual loans; changes in loan mix; credit score migration comparisons; asset quality trends; risk management and loan administration; changes in the internal lending policies and credit standards; collection practices; and examination results from bank regulatory agencies and the Bancorp's internal credit reviewers.

The Bancorp's primary market areas for lending are the Midwestern and Southeastern regions of the United States. When evaluating the adequacy of allowances, consideration is given to these regional geographic concentrations and the closely associated effect changing economic conditions have on the Bancorp's customers.

## Reserve for Unfunded Commitments

The reserve for unfunded commitments is maintained at a level believed by management to be sufficient to absorb estimated probable losses related to unfunded credit facilities and is included in other liabilities in the Consolidated Balance Sheets. The determination of the adequacy of the reserve is based upon an evaluation of the unfunded credit facilities, including an assessment of historical commitment utilization experience, credit risk grading and historical loss rates based on credit grade migration. This process takes into consideration the same risk elements that are analyzed in the determination of the adequacy of the Bancorp

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ALLL, as discussed above. Net adjustments to the reserve for unfunded commitments are included in other noninterest expense in the Consolidated Statements of Income.

## Income Taxes

The Bancorp estimates income tax expense based on amounts expected to be owed to the various tax jurisdictions in which the Bancorp conducts business. On a quarterly basis, management assesses the reasonableness of its effective tax rate based upon its current estimate of the amount and components of net income, tax credits and the applicable statutory tax rates expected for the full year. The estimated income tax expense is recorded in the Consolidated Statements of Income.

Deferred income tax assets and liabilities are determined using the balance sheet method and are reported in other assets and accrued taxes, interest and expenses, respectively, in the Consolidated Balance Sheets. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax basis of assets and liabilities, and reflects enacted changes in tax rates and laws. Deferred tax assets are recognized to the extent they exist and are subject to a valuation allowance based on management's judgment that realization is more likely than not. This analysis is performed on a quarterly basis and includes an evaluation of all positive and negative evidence to determine whether realization is more likely than not.

Accrued taxes represent the net estimated amount due to taxing jurisdictions and are reported in accrued taxes, interest and expenses in the Consolidated Balance Sheets. The Bancorp evaluates and assesses the relative risks and appropriate tax treatment of transactions and filing positions after considering statutes, regulations, judicial precedent and other information and maintains tax accruals consistent with its evaluation of these relative risks and merits. Changes to the estimate of accrued taxes occur periodically due to changes in tax rates, interpretations of tax laws, the status of examinations being conducted by taxing authorities and changes to statutory, judicial and regulatory guidance that impact the relative risks of tax positions. These changes, when they occur, can affect deferred taxes and accrued taxes as well as the current period's income tax expense and can be significant to the operating results of the Bancorp. For additional information on income taxes, see Note 19 of the Notes to Consolidated Financial Statements.

## Valuation of Servicing Rights

When the Bancorp sells loans through either securitizations or individual loan sales in accordance with its investment policies, it often obtains servicing rights. Servicing rights resulting from loan sales are initially recorded at fair value and subsequently amortized in proportion to, and over the period of, estimated net servicing revenue. Servicing rights are assessed for impairment monthly, based on fair value, with temporary impairment recognized through a valuation allowance and permanent impairment recognized through a write-off of the servicing asset and related valuation allowance. Key economic assumptions used in measuring any potential impairment of the servicing rights include the prepayment speeds of the underlying loans, the weighted-average life, the discount rate, the weightedaverage coupon and the weighted-average default rate, as applicable. The primary risk of material changes to the value of the servicing rights resides in the potential volatility in the economic assumptions used, particularly the prepayment speeds. The Bancorp monitors risk and adjusts its valuation allowance as necessary to adequately reserve for impairment in the servicing portfolio. For purposes of measuring impairment, the mortgage servicing rights are stratified into classes based on the financial asset type (fixed rate vs. adjustable rate) and
interest rates. For additional information on servicing rights, see Note 11 of the Notes to Consolidated Financial Statements.

## Fair Value Measurements

The Bancorp measures certain financial assets and liabilities at fair value in accordance with U.S. GAAP, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation techniques the Bancorp uses to measure fair value include the market approach, income approach and cost approach. The market approach uses prices or relevant information generated by market transactions involving identical or comparable assets or liabilities. The income approach involves discounting future amounts to a single present amount and is based on current market expectations about those future amounts. The cost approach is based on the amount that currently would be required to replace the service capacity of the asset.
U.S. GAAP establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the instrument's fair value measurement. The three levels within the fair value hierarchy are described as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bancorp has the ability to access at the measurement date.
Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.
Level 3 - Unobservable inputs for the asset or liability for which there is little, if any, market activity at the measurement date. Unobservable inputs reflect the Bancorp's own assumptions about what market participants would use to price the asset or liability. The inputs are developed based on the best information available in the circumstances, which might include the Bancorp's own financial data such as internally developed pricing models and discounted cash flow methodologies, as well as instruments for which the fair value determination requires significant management judgment.
The Bancorp's fair value measurements involve various valuation techniques and models, which involve inputs that are observable, when available. Valuation techniques and parameters used for measuring assets and liabilities are reviewed and validated by the Bancorp on a quarterly basis. Additionally, the Bancorp monitors the fair values of significant assets and liabilities using a variety of methods including the evaluation of pricing runs and exception reports based on certain analytical criteria, comparison to previous trades and overall review and assessments for reasonableness. The following is a summary of valuation techniques utilized by the Bancorp for its significant assets and liabilities measured at fair value on a recurring basis.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Available-for-sale and trading securities

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include government bonds and exchange traded equities. If quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Examples of such instruments, which are classified within Level 2 of the valuation hierarchy, include agency and non-agency mortgage-backed securities, other asset-backed securities, obligations of U.S. Government sponsored agencies, and corporate and municipal bonds. Agency mortgage-backed securities, obligations of U.S. Government sponsored agencies, and corporate and municipal bonds are generally valued using a market approach based on observable prices of securities with similar characteristics. Non-agency mortgage-backed securities and other asset-backed securities are generally valued using an income approach based on discounted cash flows, incorporating prepayment speeds, performance of underlying collateral and specific tranche-level attributes. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy.

## Residential mortgage loans held for sale and held for investment

 For residential mortgage loans held for sale, fair value is estimated based upon mortgage-backed securities prices and spreads to those prices or, for certain ARM loans, discounted cash flow models that may incorporate the anticipated portfolio composition, credit spreads of asset-backed securities with similar collateral, and market conditions. The anticipated portfolio composition includes the effect of interest rate spreads and discount rates due to loan characteristics such as the state in which the loan was originated, the loan amount and the ARM margin. Residential mortgage loans held for sale that are valued based on mortgage-backed securities prices are classified within Level 2 of the valuation hierarchy as the valuation is based on external pricing for similar instruments. ARM loans classified as held for sale are also classified within Level 2 of the valuation hierarchy due to the use of observable inputs in the discounted cash flow model. These observable inputs include interest rate spreads from agency mortgagebacked securities market rates and observable discount rates. For residential mortgage loans reclassified from held for sale to held for investment, the fair value estimation is based on mortgage-backed securities prices, interest rate risk and an internally developed credit component. Therefore, these loans are classified within Level 3 of the valuation hierarchy.
## Derivatives

Exchange-traded derivatives valued using quoted prices and certain over-the-counter derivatives valued using active bids are classified within Level 1 of the valuation hierarchy. Most of the Bancorp's derivative contracts are valued using discounted cash flow or other models that incorporate current market interest rates, credit spreads assigned to the derivative counterparties, and other market parameters and, therefore, are classified within Level 2 of the valuation hierarchy. Such derivatives include basic and
structured interest rate swaps and options. Derivatives that are valued based upon models with significant unobservable market parameters are classified within Level 3 of the valuation hierarchy. At December 31, 2012, derivatives classified as Level 3, which are valued using an option-pricing model containing unobservable inputs, consisted primarily of warrants associated with the sale of the processing business to Advent International and a total return swap associated with the Bancorp's sale of its Visa, Inc. Class B shares. Level 3 derivatives also include interest rate lock commitments, which utilize internally generated loan closing rate assumptions as a significant unobservable input in the valuation process.

In addition to the assets and liabilities measured at fair value on a recurring basis, the Bancorp measures servicing rights, certain loans and long-lived assets at fair value on a nonrecurring basis. Refer to Note 26 of the Notes to Consolidated Financial Statements for further information on fair value measurements.

## Goodwill

Business combinations entered into by the Bancorp typically include the acquisition of goodwill. U.S. GAAP requires goodwill to be tested for impairment at the Bancorp's reporting unit level on an annual basis, which for the Bancorp is September 30, and more frequently if events or circumstances indicate that there may be impairment. The Bancorp has determined that its segments qualify as reporting units under U.S. GAAP.

Impairment exists when a reporting unit's carrying amount of goodwill exceeds its implied fair value. In testing goodwill for impairment, U.S. GAAP permits the Bancorp to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events and circumstances, the Bancorp determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test would be unnecessary. However, if the Bancorp concludes otherwise, it would then be required to perform the first step (Step 1) of the goodwill impairment test, and continue to the second step (Step 2), if necessary. Step 1 compares the fair value of a reporting unit with its carrying amount, including goodwill. If the carrying amount of the reporting unit exceeds its fair value, Step 2 of the goodwill impairment test is performed to measure the amount of impairment loss, if any.

The fair value of a reporting unit is the price that would be received to sell the unit as a whole in an orderly transaction between market participants at the measurement date. Since none of the Bancorp's reporting units are publicly traded, individual reporting unit fair value determinations cannot be directly correlated to the Bancorp's stock price. To determine the fair value of a reporting unit, the Bancorp employs an income-based approach, utilizing the reporting unit's forecasted cash flows (including a terminal value approach to estimate cash flows beyond the final year of the forecast) and the reporting unit's estimated cost of equity as the discount rate. Additionally, the Bancorp determines its market capitalization based on the average of the closing price of the Bancorp's stock during the month including the measurement date, incorporating an additional control premium, and compares this market-based fair value measurement to the aggregate fair value of the Bancorp's reporting units in order to corroborate the results of the income approach.

When required to perform Step 2, the Bancorp compares the implied fair value of a reporting unit's goodwill with the carrying amount of that goodwill. If the carrying amount exceeds the implied fair value, an impairment loss equal to that excess amount is

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recognized. A recognized impairment loss cannot exceed the carrying amount of that goodwill and cannot be reversed in future periods even if the fair value of the reporting unit recovers.

During Step 2, the Bancorp determines the implied fair value of goodwill for a reporting unit by assigning the fair value of the reporting unit to all of the assets and liabilities of that unit (including any unrecognized intangible assets) as if the reporting unit had been acquired in a business combination. The excess of the fair value of the reporting unit over the amounts assigned to its assets and liabilities is the implied fair value of goodwill. This assignment process is only performed for purposes of testing goodwill for impairment. The Bancorp does not adjust the carrying values of recognized assets or liabilities (other than goodwill, if appropriate), nor recognize previously unrecognized intangible assets in the Consolidated Financial Statements as a result of this assignment process. Refer to Note 8 of the Notes to Consolidated Financial Statements for further information regarding the Bancorp's goodwill.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RISK FACTORS

The risks listed below present risks that could have a material impact on the Bancorp's financial condition, the results of its operations, or its business.

## RISKS RELATING TO ECONOMIC AND MARKET CONDITIONS

Weakness in the U.S. economy and in the real estate market, including specific weakness within Fifth Third's geographic footprint, has adversely affected Fifth Third and may continue to adversely affect Fifth Third.
If the strength of the U.S. economy in general or the strength of the local economies in which Fifth Third conducts operations declines or does not improve in a reasonable time frame, this could result in, among other things, a deterioration in credit quality or a reduced demand for credit, including a resultant effect on Fifth Third's loan portfolio and ALLL and in the receipt of lower proceeds from the sale of loans and foreclosed properties. A portion of Fifth Third's residential mortgage and commercial real estate loan portfolios are comprised of borrowers in Florida, whose markets have been particularly adversely affected by job losses, declines in real estate value, declines in home sale volumes, and declines in new home building. These factors could result in higher delinquencies, greater charge-offs and increased losses on foreclosed real estate in future periods, which could materially adversely affect Fifth Third's financial condition and results of operations.

The global financial markets continue to be strained as a result of economic slowdowns and concerns, especially about the creditworthiness of the European Union member states and financial institutions in the European Union. These factors could have international implications, which could hinder the U.S. economic recovery and affect the stability of global financial markets.
Certain European Union member states have fiscal obligations greater than their fiscal revenue, which has caused investor concern over such countries' ability to continue to service their debt and foster economic growth in their economies. During 2011, the European debt crisis caused spreads to widen in the fixed income debt markets and liquidity to be less abundant. The European debt crisis and measures adopted to address it have significantly weakened European economies. A weaker European economy may cause investors to lose confidence in the safety and soundness of European financial institutions and the stability of European member economies. A failure to adequately address sovereign debt concerns in Europe could hamper economic recovery or contribute to recessionary economic conditions and severe stress in the financial markets, including in the United States. Should the U.S. economic recovery be adversely impacted by these factors, the likelihood for loan and asset growth at U.S. financial institutions, like Fifth Third, may deteriorate.

## Changes in interest rates could affect Fifth Third's income and cash

 flows.Fifth Third's income and cash flows depend to a great extent on the difference between the interest rates earned on interest-earning assets such as loans and investment securities, and the interest rates paid on interestbearing liabilities such as deposits and borrowings. These rates are highly sensitive to many factors that are beyond Fifth Third's control, including general economic conditions and the policies of various governmental and regulatory agencies (in particular, the FRB). Changes in monetary policy, including changes in interest rates, will influence the origination of loans, the prepayment speed of loans, the purchase of investments, the
generation of deposits and the rates received on loans and investment securities and paid on deposits or other sources of funding. The impact of these changes may be magnified if Fifth Third does not effectively manage the relative sensitivity of its assets and liabilities to changes in market interest rates. Fluctuations in these areas may adversely affect Fifth Third and its shareholders.

## Potential changes in determining LIBOR could affect Fifth Third's

 debt securities and other financial obligations.Beginning in 2008, concerns have been raised about the accuracy of the calculation of the daily LIBOR, which is currently overseen by the BBA. Fifth Third was not and is not a LIBOR panelist surveyed for LIBOR estimates. The BBA has taken steps to change the process for determining LIBOR by increasing the number of banks surveyed to set LIBOR and to strengthen the oversight of the process. In addition a report published in September 2012, set forth recommendations relating to the setting and administration of LIBOR, and the United Kingdom government has announced that it intends to incorporate these recommendations in the new legislation.

At the present time, it is uncertain what changes, if any, may be required or made by the United Kingdom government or other governmental or regulatory authorities in the method for determining LIBOR. Accordingly, it is not apparent whether or to what extent any such changes would have an adverse impact on the value of any LIBOR-linked debt securities issued by Fifth Third or any loans, derivatives and other financial obligations or extensions of credit for which Fifth Third is an obligor, or whether or to what extent any such changes would have an adverse effect on the value of any LIBOR-linked securities, loans, derivatives and other financial obligations or extensions of credit held by or due to Fifth Third or on Fifth Third's financial condition or results of operations.
Changes and trends in the capital markets may affect Fifth Third's income and cash flows.
Fifth Third enters into and maintains trading and investment positions in the capital markets on its own behalf and manages investment positions on behalf of its customers. These investment positions include derivative financial instruments. The revenues and profits Fifth Third derives from managing proprietary and customer trading and investment positions are dependent on market prices. Market changes and trends may result in a decline in investment advisory revenue or investment or trading losses that may materially affect Fifth Third. Losses on behalf of its customers could expose Fifth Third to litigation, credit risks or loss of revenue from those customers. Additionally, substantial losses in Fifth Third's trading and investment positions could lead to a loss with respect to those investments and may adversely affect cash flows and funding costs.
The removal or reduction in stimulus activities sponsored by the Federal Government and its agents may have a negative impact on Fifth Third's results and operations.
The Federal Government has intervened in an unprecedented manner to stimulate economic growth. The expiration or rescission of any of these programs and actions may have an adverse impact on Fifth Third's operating results by increasing interest rates, increasing the cost of funding, and reducing the demand for loan products, including mortgage loans.

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## Problems encountered by financial institutions larger than or similar to Fifth Third could adversely affect financial markets generally and

 have indirect adverse effects on Fifth Third.The commercial soundness of many financial institutions may be closely interrelated as a result of credit, trading, clearing or other relationships between the institutions. As a result, concerns about, or a default or threatened default by, one institution could lead to significant market-wide liquidity and credit problems, losses or defaults by other institutions. This is sometimes referred to as "systemic risk" and may adversely affect financial intermediaries, such as clearing agencies, clearing houses, banks, securities firms and exchanges, with which the Bancorp interacts on a daily basis, and therefore could adversely affect Fifth Third.

## Fifth Third's stock price is volatile.

Fifth Third's stock price has been volatile in the past and several factors could cause the price to fluctuate substantially in the future. These factors include:

- Actual or anticipated variations in earnings;
- Changes in analysts' recommendations or projections;
- Fifth Third's announcements of developments related to its businesses;
- Operating and stock performance of other companies deemed to be peers;
- Actions by government regulators;
- New technology used or services offered by traditional and nontraditional competitors;
- News reports of trends, concerns and other issues related to the financial services industry;
- Natural disasters;
- Geopolitical conditions such as acts or threats of terrorism or military conflicts.
The price for shares of Fifth Third's common stock may fluctuate significantly in the future, and these fluctuations may be unrelated to Fifth Third's performance. General market price declines or market volatility in the future could adversely affect the price for shares of Fifth Third's common stock, and the current market price of such shares may not be indicative of future market prices.


## RISKS RELATING TO FIFTH THIRD'S GENERAL BUSINESS

Deteriorating credit quality, particularly in real estate loans, has adversely impacted Fifth Third and may continue to adversely impact Fifth Third.
When Fifth Third lends money or commits to lend money the Bancorp incurs credit risk or the risk of losses if borrowers do not repay their loans. The credit performance of the loan portfolios significantly affects the Bancorp's financial results and condition. If the current economic environment were to deteriorate, more customers may have difficulty in repaying their loans or other obligations which could result in a higher level of credit losses and reserves for credit losses. Fifth Third reserves for credit losses by establishing reserves through a charge to earnings. The amount of these reserves is based on Fifth Third's assessment of credit losses inherent in the loan portfolio (including unfunded credit commitments). The process for determining the amount of the allowance for loan and lease losses and the reserve for unfunded commitments is critical to Fifth Third's financial results and condition. It requires difficult, subjective and complex judgments about the environment, including analysis of economic or market conditions that might impair the ability of borrowers to repay their loans.

Fifth Third might underestimate the credit losses inherent in its loan portfolio and have credit losses in excess of the amount reserved. Fifth Third might increase the reserve because of changing economic conditions, including falling home prices or higher unemployment, or other factors such as changes in borrower's behavior. As an example, borrowers may "strategically default," or discontinue making payments on their real estatesecured loans if the value of the real estate is less than what they owe, even if they are still financially able to make the payments.

Fifth Third believes that both the allowance for loan and lease losses and reserve for unfunded commitments are adequate to cover inherent losses at December 31, 2012; however, there is no assurance that they will be sufficient to cover future credit losses, especially if housing and employment conditions worsen. In the event of significant deterioration in economic conditions, Fifth Third may be required to increase reserves in future periods, which would reduce earnings.

For more information, refer to the "Risk Management-Credit Risk Management," "Critical Accounting Policies-Allowance for Loan and Leases," and "Reserve for Unfunded Commitments" of the MD\&A.
Fifth Third must maintain adequate sources of funding and liquidity. Fifth Third must maintain adequate funding sources in the normal course of business to support its operations and fund outstanding liabilities, as well as meet regulatory expectations. Fifth Third primarily relies on bank deposits to be a low cost and stable source of funding for the loans Fifth Third makes and the operations of Fifth Third's business. Core customer deposits, which include transaction deposits and other time deposits, have historically provided Fifth Third with a sizeable source of relatively stable and low-cost funds (average core deposits funded $70 \%$ of average total assets at December 31, 2012). In addition to customer deposits, sources of liquidity include investments in the securities portfolio, Fifth Third's ability to sell or securitize loans in secondary markets and to pledge loans to access secured borrowing facilities through the FHLB and the FRB, and Fifth Third's ability to raise funds in domestic and international money and capital markets.

Fifth Third's liquidity and ability to fund and run the business could be materially adversely affected by a variety of conditions and factors, including financial and credit market disruptions and volatility or a lack of market or customer confidence in financial markets in general similar to what occurred during the financial crisis in 2008 and early 2009, which may result in a loss of customer deposits or outflows of cash or collateral and/or ability to access capital markets on favorable terms.

Other conditions and factors that could materially adversely affect Fifth Third's liquidity and funding include a lack of market or customer confidence in Fifth Third or negative news about Fifth Third or the financial services industry generally which also may result in a loss of deposits and/or negatively affect the ability to access the capital markets; the loss of customer deposits to alternative investments; inability to sell or securitize loans or other assets, and reductions in one or more of Fifth Third's credit ratings. A reduced credit rating could adversely affect Fifth Third's ability to borrow funds and raise the cost of borrowings substantially and could cause creditors and business counterparties to raise collateral requirements or take other actions that could adversely affect Fifth Third's ability to raise capital. Many of the above conditions and factors may be caused by events over which Fifth Third has little or no control such as what occurred during the financial crisis. While market conditions have stabilized and, in many cases, improved, there can be no assurance that significant disruption and volatility in the financial markets will not occur in the future.

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Other material adverse effects could include a reduction in Fifth Third's credit ratings resulting from a further decrease in the probability of government support for large financial institutions such as Fifth Third assumed by the ratings agencies in their current credit ratings.

If Fifth Third is unable to continue to fund assets through customer bank deposits or access capital markets on favorable terms or if Fifth Third suffers an increase in borrowing costs or otherwise fails to manage liquidity effectively; liquidity, operating margins, financial results and condition may be materially adversely affected. As Fifth Third did during the financial crisis, it may also need to raise additional capital through the issuance of stock, which could dilute the ownership of existing stockholders, or reduce or even eliminate common stock dividends to preserve capital.
Fifth Third may have more credit risk and higher credit losses to the extent loans are concentrated by location of the borrower or collateral.
Fifth Third's credit risk and credit losses can increase if its loans are concentrated to borrowers engaged in the same or similar activities or to borrowers who as a group may be uniquely or disproportionately affected by economic or market conditions. Deterioration in economic conditions, housing conditions and real estate values in these states and generally across the country could result in materially higher credit losses.

Fifth Third may be required to repurchase residential mortgage loans or reimburse investors and others as a result of breaches in contractual representations and warranties.
Fifth Third sells residential mortgage loans to various parties, including GSEs and other financial institutions that purchase residential mortgage loans for investment or private label securitization. Fifth Third may be required to repurchase residential mortgage loans, indemnify the securitization trust, investor or insurer, or reimburse the securitization trust, investor or insurer for credit losses incurred on loans in the event of a breach of contractual representations or warranties that is not remedied within a period (usually 60 days or less) after Fifth Third receives notice of the breach. Contracts for residential mortgage loan sales to the GSEs include various types of specific remedies and penalties that could be applied to inadequate responses to repurchase requests. If economic conditions and the housing market do not recover or future investor repurchase demand and success at appealing repurchase requests differ from past experience, Fifth Third could continue to have increased repurchase obligations and increased loss severity on repurchases, requiring material additions to the repurchase reserve.
If Fifth Third does not adjust to rapid changes in the financial services industry, its financial performance may suffer.
Fifth Third's ability to deliver strong financial performance and returns on investment to shareholders will depend in part on its ability to expand the scope of available financial services to meet the needs and demands of its customers. In addition to the challenge of competing against other banks in attracting and retaining customers for traditional banking services, Fifth Third's competitors also include securities dealers, brokers, mortgage bankers, investment advisors, specialty finance and insurance companies who seek to offer one-stop financial services that may include services that banks have not been able or allowed to offer to their customers in the past or may not be currently able or allowed to offer. This increasingly competitive environment is primarily a result of changes in regulation, changes in technology and product delivery systems, as well as the accelerating pace of consolidation among financial service providers.

## If Fifth Third is unable to grow its deposits, it may be subject to paying higher funding costs.

The total amount that Fifth Third pays for funding costs is dependent, in part, on Fifth Third's ability to grow its deposits. If Fifth Third is unable to sufficiently grow its deposits, it may be subject to paying higher funding costs. Fifth Third competes with banks and other financial services companies for deposits. If competitors raise the rates they pay on deposits, Fifth Third's funding costs may increase, either because Fifth Third raises rates to avoid losing deposits or because Fifth Third loses deposits and must rely on more expensive sources of funding. Higher funding costs reduce our net interest margin and net interest income. Fifth Third's bank customers could take their money out of the bank and put it in alternative investments, causing Fifth Third to lose a lower cost source of funding. Checking and savings account balances and other forms of customer deposits may decrease when customers perceive alternative investments, such as the stock market, as providing a better risk/return tradeoff.
The Bancorp's ability to receive dividends from its subsidiaries accounts for most of its revenue and could affect its liquidity and ability to pay dividends.
Fifth Third Bancorp is a separate and distinct legal entity from its subsidiaries. Fifth Third Bancorp typically receives substantially all of its revenue from dividends from its subsidiaries. These dividends are the principal source of funds to pay dividends on Fifth Third Bancorp's stock and interest and principal on its debt. Various federal and/or state laws and regulations, as well as regulatory expectations, limit the amount of dividends that the Bancorp's banking subsidiary and certain nonbank subsidiaries may pay. Regulatory scrutiny of capital levels at bank holding companies and insured depository institution subsidiaries has increased since the financial crisis and has resulted in increased regulatory focus on all aspects of capital planning, including dividends and other distributions to shareholders of banks such as the parent bank holding companies. Also, Fifth Third Bancorp's right to participate in a distribution of assets upon a subsidiary's liquidation or reorganization is subject to the prior claims of that subsidiary's creditors. Limitations on the Bancorp's ability to receive dividends from its subsidiaries could have a material adverse effect on its liquidity and ability to pay dividends on stock or interest and principal on its debt.

The financial services industry is highly competitive and creates competitive pressures that could adversely affect Fifth Third's revenue and profitability.
The financial services industry in which Fifth Third operates is highly competitive. Fifth Third competes not only with commercial banks, but also with insurance companies, mutual funds, hedge funds, and other companies offering financial services in the U.S., globally and over the internet. Fifth Third competes on the basis of several factors, including capital, access to capital, revenue generation, products, services, transaction execution, innovation, reputation and price. Over time, certain sectors of the financial services industry have become more concentrated, as institutions involved in a broad range of financial services have been acquired by or merged into other firms. These developments could result in Fifth Third's competitors gaining greater capital and other resources, such as a broader range of products and services and geographic diversity. Fifth Third may experience pricing pressures as a result of these factors and as some of its competitors seek to increase market share by reducing prices.

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## Fifth Third and/or the holders of its securities could be adversely affected by unfavorable ratings from rating agencies.

Fifth Third's ability to access the capital markets is important to its overall funding profile. This access is affected by the ratings assigned by rating agencies to Fifth Third, certain of its subsidiaries and particular classes of securities they issue. The interest rates that Fifth Third pays on its securities are also influenced by, among other things, the credit ratings that it, its subsidiaries and/or its securities receive from recognized rating agencies. A downgrade to Fifth Third or its subsidiaries' credit rating could affect its ability to access the capital markets, increase its borrowing costs and negatively impact its profitability. A ratings downgrade to Fifth Third, its subsidiaries or their securities could also create obligations or liabilities to Fifth Third under the terms of its outstanding securities that could increase Fifth Third's costs or otherwise have a negative effect on its results of operations or financial condition. Additionally, a downgrade of the credit rating of any particular security issued by Fifth Third or its subsidiaries could negatively affect the ability of the holders of that security to sell the securities and the prices at which any such securities may be sold.
Fifth Third could suffer if it fails to attract and retain skilled personnel.
Fifth Third's success depends, in large part, on its ability to attract and retain key individuals. Competition for qualified candidates in the activities and markets that Fifth Third serves is great and Fifth Third may not be able to hire these candidates and retain them. If Fifth Third is not able to hire or retain these key individuals, Fifth Third may be unable to execute its business strategies and may suffer adverse consequences to its business, operations and financial condition.

In June 2010, the federal banking agencies issued joint guidance on executive compensation designed to help ensure that a banking organization's incentive compensation policies do not encourage imprudent risk taking and are consistent with the safety and soundness of the organization. In addition, the Dodd-Frank Act requires those agencies, along with the SEC, to adopt rules to require reporting of incentive compensation and to prohibit certain compensation arrangements. The federal banking agencies and the SEC proposed such rules in April 2011. In addition, in June 2012, the SEC issued final rules to implement Dodd-Frank's requirement that the SEC direct the national securities exchanges to adopt certain listing standards related to the compensation committee of a company's board of directors as well as its compensation advisers. If Fifth Third is unable to attract and retain qualified employees, or do so at rates necessary to maintain its competitive position, or if compensation costs required to attract and retain employees become more expensive, Fifth Third's performance, including its competitive position, could be materially adversely affected.

## Fifth Third's mortgage banking revenue can be volatile from quarter

 to quarter.Fifth Third earns revenue from the fees it receives for originating mortgage loans and for servicing mortgage loans. When rates rise, the demand for mortgage loans tends to fall, reducing the revenue Fifth Third receives from loan originations. At the same time, revenue from MSRs can increase through increases in fair value. When rates fall, mortgage originations tend to increase and the value of MSRs tends to decline, also with some offsetting revenue effect. Even though the origination of mortgage loans can act as a "natural hedge," the hedge is not perfect, either in amount or timing. For example, the negative effect on revenue from a decrease in the fair value of residential MSRs is immediate, but any offsetting revenue benefit from more originations and the MSRs relating to the new loans would accrue over time. It is also possible that, because of the
recession and deteriorating housing market, even if interest rates were to fall, mortgage originations may also fall or any increase in mortgage originations may not be enough to offset the decrease in the MSRs value caused by the lower rates.

Fifth Third typically uses derivatives and other instruments to hedge its mortgage banking interest rate risk. Fifth Third generally does not hedge all of its risks, and the fact that Fifth Third attempts to hedge any of the risks does not mean Fifth Third will be successful. Hedging is a complex process, requiring sophisticated models and constant monitoring. Fifth Third may use hedging instruments tied to U.S. Treasury rates, LIBOR or Eurodollars that may not perfectly correlate with the value or income being hedged. Fifth Third could incur significant losses from its hedging activities. There may be periods where Fifth Third elects not to use derivatives and other instruments to hedge mortgage banking interest rate risk.
Fifth Third uses financial models for business planning purposes that may not adequately predict future results.
Fifth Third uses financial models to aid in its planning for various purposes including its capital and liquidity needs, potential charge-offs, reserves, and other purposes. The models used may not accurately account for all variables that could affect future results, may fail to predict outcomes accurately and/or may overstate or understate certain effects. As a result of these potential failures, Fifth Third may not adequately prepare for future events and may suffer losses or other setbacks due to these failures.

## Changes in interest rates could also reduce the value of MSRs.

Fifth Third acquires MSRs when it keeps the servicing rights after the sale or securitization of the loans that have been originated or when it purchases the servicing rights to mortgage loans originated by other lenders. Fifth Third initially measures all residential MSRs at fair value and subsequently amortizes the MSRs in proportion to, and over the period of, estimated net servicing income. Fair value is the present value of estimated future net servicing income, calculated based on a number of variables, including assumptions about the likelihood of prepayment by borrowers. Servicing rights are assessed for impairment monthly, based on fair value, with temporary impairment recognized through a valuation allowance and permanent impairment recognized through a write-off of the servicing asset and related valuation allowance.

Changes in interest rates can affect prepayment assumptions and thus fair value. When interest rates fall, borrowers are usually more likely to prepay their mortgage loans by refinancing them at a lower rate. As the likelihood of prepayment increases, the fair value of MSRs can decrease. Each quarter Fifth Third evaluates the fair value of MSRs, and decreases in fair value below amortized cost reduce earnings in the period in which the decrease occurs.

## The preparation of Fifth Third's financial statements requires the use of estimates that may vary from actual results.

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make significant estimates that affect the financial statements. See the "Critical Accounting Policies" section of the MD\&A for more information regarding management's significant estimates. Additionally, Fifth Third's litigation reserve is a management estimate which is regularly reviewed for accuracy.

Fifth Third regularly reviews its litigation reserve for adequacy considering its litigation risks and probability of incurring losses related to litigation. However, Fifth Third cannot be certain that its current litigation reserves will be adequate over time to cover its losses in litigation due to higher than anticipated settlement costs, prolonged litigation, adverse judgments, or other factors that are largely outside of Fifth Third's control. If Fifth Third's litigation

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reserves are not adequate, Fifth Third's business, financial condition, including its liquidity and capital, and results of operations could be materially adversely affected. Additionally, in the future, Fifth Third may increase its litigation reserves, which could have a material adverse effect on its capital and results of operations.
Changes in accounting standards or interpretations could impact Fifth Third's reported earnings and financial condition.
The accounting standard setters, including the FASB, the SEC and other regulatory agencies, periodically change the financial accounting and reporting standards that govern the preparation of Fifth Third's consolidated financial statements. These changes can be hard to predict and can materially impact how Fifth Third records and reports its financial condition and results of operations. In some cases, Fifth Third could be required to apply a new or revised standard retroactively, which would result in the recasting of Fifth Third's prior period financial statements.
Future acquisitions may dilute current shareholders' ownership of Fifth Third and may cause Fifth Third to become more susceptible to adverse economic events.
Future business acquisitions could be material to Fifth Third and it may issue additional shares of stock to pay for those acquisitions, which would dilute current shareholders' ownership interests. Acquisitions also could require Fifth Third to use substantial cash or other liquid assets or to incur debt. In those events, Fifth Third could become more susceptible to economic downturns and competitive pressures.
Difficulties in combining the operations of acquired entities with Fifth Third's own operations may prevent Fifth Third from achieving the expected benefits from its acquisitions.
Inherent uncertainties exist when integrating the operations of an acquired entity. Fifth Third may not be able to fully achieve its strategic objectives and planned operating efficiencies in an acquisition. In addition, the markets and industries in which Fifth Third and its potential acquisition targets operate are highly competitive. Fifth Third may lose customers or the customers of acquired entities as a result of an acquisition. Future acquisition and integration activities may require Fifth Third to devote substantial time and resources and as a result Fifth Third may not be able to pursue other business opportunities.

After completing an acquisition, Fifth Third may find certain items are not accounted for properly in accordance with financial accounting and reporting standards. Fifth Third may also not realize the expected benefits of the acquisition due to lower financial results pertaining to the acquired entity. For example, Fifth Third could experience higher charge-offs than originally anticipated related to the acquired loan portfolio.
Fifth Third may sell or consider selling one or more of its businesses. Should it determine to sell such a business, it may not be able to generate gains on sale or related increase in shareholders' equity commensurate with desirable levels. Moreover, if Fifth Third sold such businesses, the loss of income could have an adverse effect on its earnings and future growth.
Fifth Third owns several non-strategic businesses that are not significantly synergistic with its core financial services businesses. Fifth Third has, from time to time, considered the sale of such businesses. If it were to determine to sell such businesses, Fifth Third would be subject to market forces that may make completion of a sale unsuccessful or may not be able to do so within a desirable
time frame. If Fifth Third were to complete the sale of non-core businesses, it would suffer the loss of income from the sold businesses, and such loss of income could have an adverse effect on its future earnings and growth.
Fifth Third relies on its systems and certain service providers, and certain failures could materially adversely affect operations.
Fifth Third collects, processes and stores sensitive consumer data by utilizing computer systems and telecommunications networks operated by both Fifth Third and third party service providers. Fifth Third has security, backup and recovery systems in place, as well as a business continuity plan to ensure the system will not be inoperable. Fifth Third also has security to prevent unauthorized access to the system. In addition, Fifth Third requires its third party service providers to maintain similar controls. However, Fifth Third cannot be certain that the measures will be successful. A security breach in the system and loss of confidential information such as credit card numbers and related information could result in losing the customers' confidence and thus the loss of their business as well as additional significant costs for privacy monitoring activities.

Fifth Third's necessary dependence upon automated systems to record and process its transaction volume poses the risk that technical system flaws or employee errors, tampering or manipulation of those systems will result in losses and may be difficult to detect. Fifth Third may also be subject to disruptions of its operating systems arising from events that are beyond its control (for example, computer viruses or electrical or telecommunications outages). Fifth Third is further exposed to the risk that its third party service providers may be unable to fulfill their contractual obligations (or will be subject to the same risk of fraud or operational errors as Fifth Third). These disruptions may interfere with service to Fifth Third's customers and result in a financial loss or liability.
Fifth Third is exposed to cyber-security risks, including denial of service, hacking, and identity theft.
Recently, there has been a well-publicized series of apparently related distributed denial of service attacks on large financial services companies, including Fifth Third Bank. Distributed denial of service attacks are designed to saturate the targeted online network with excessive amounts of network traffic, resulting in slow response times, or in some cases, causing the site to be temporarily unavailable. To date these attacks have not been intended to steal financial data, but meant to interrupt or suspend a company's Internet service. These events did not result in a breach of Fifth Third's client data and account information remained secure; however, the attacks did adversely affect the performance of Fifth Third's website and in some instances prevented customers from accessing Fifth Third's website. While the event was resolved in a timely fashion and primarily resulted in inconvenience to our customers, future cyber-attacks could be more disruptive and damaging. Hacking and identity theft risks, in particular, could cause serious reputational harm. Cyber threats are rapidly evolving and Fifth Third may not be able to anticipate or prevent all such attacks. Fifth Third may incur increasing costs in an effort to minimize these risks and could be held liable for any security breach or loss.

## Fifth Third is exposed to operational and reputational risk.

Fifth Third is exposed to many types of operational risk, including reputational risk, legal and compliance risk, environmental risks from its properties, the risk of fraud or theft by employees, customers or outsiders, unauthorized transactions by employees, operating system disruptions or operational errors.

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Negative public opinion can result from Fifth Third's actual or alleged conduct in activities, such as lending practices, data security, corporate governance and acquisitions, and may damage Fifth Third's reputation. Additionally, actions taken by government regulators and community organizations may also damage Fifth Third's reputation. This negative public opinion can adversely affect Fifth Third's ability to attract and keep customers and can expose it to litigation and regulatory action.

## The results of Vantiv, LLC could have a negative impact on Fifth Third's operating results and financial condition.

During the second quarter of 2009, Fifth Third sold an approximate $51 \%$ interest in its processing business, Vantiv, LLC (formerly Fifth Third Processing Solutions). As a result of the Vantiv, Inc. IPO, the Bancorp's ownership of Vantiv Holding, LLC was reduced to approximately $39 \%$ in the first quarter of 2012. In addition, Fifth Third sold an approximate $6 \%$ interest during the fourth quarter of 2012. Based on Fifth Third's current ownership share in Vantiv Holding, LLC, of approximately 33\%, Vantiv Holding, LLC is accounted for under the equity method and is not consolidated. Poor operating results of Vantiv, LLC could negatively affect the operating results of Fifth Third. In addition, Fifth Third participates in a multi lender credit facility to Vantiv Holding, LLC and repayment of these loans is contingent on future cash flows from Vantiv Holding, LLC.
Weather related events or other natural disasters may have an effect on the performance of Fifth Third's loan portfolios, especially in its coastal markets, thereby adversely impacting its results of operations. Fifth Third's footprint stretches from the upper Midwestern to lower Southeastern regions of the United States. This area has experienced weather events including hurricanes and other natural disasters. The nature and level of these events and the impact of global climate change upon their frequency and severity cannot be predicted. If large scale events occur, they may significantly impact its loan portfolios by damaging properties pledged as collateral as well as impairing its borrowers' ability to repay their loans.

## RISKS RELATED TO THE LEGAL AND REGULATORY ENVIRONMENT

As a regulated entity, the Bancorp is subject to certain capital requirements that may limit its operations and potential growth.
The Bancorp is a bank holding company and a financial holding company. As such, it is subject to the comprehensive, consolidated supervision and regulation of the FRB, including risk-based and leverage capital requirements. The Bancorp must maintain certain risk-based and leverage capital ratios as required by its banking regulators and which can change depending upon general economic conditions and the Bancorp's particular condition, risk profile and growth plans. Compliance with the capital requirements, including leverage ratios, may limit operations that require the intensive use of capital and could adversely affect the Bancorp's ability to expand or maintain present business levels.

Comprehensive revisions to the regulatory capital framework were proposed by the FRB, OCC, and FDIC in June 2012. Included within those revisions is the Basel III NPR, which incorporates changes made by the Basel Committee on Banking Supervision to the Basel Capital framework in addition to implementing relevant provisions of the Dodd-Frank Act. The Basel III NPR specifically revises what qualifies as regulatory capital, raises minimum requirements and introduces the concept of additional capital buffers. The need to maintain more and higher quality capital as well
as greater liquidity going forward could limit our business activities, including lending, and our ability to expand, either organically or through acquisitions. In addition, the new liquidity standards could require us to increase our holdings of highly liquid short-term investments, thereby reducing our ability to invest in longer-term assets even if more desirable from a balance sheet management perspective. Moreover, although these new requirements are being phased in over time, U.S. Federal banking agencies have been taking into account expectations regarding the ability of banks to meet these new requirements, including under stressed conditions, in approving actions that represent uses of capital, such as dividend increases and share repurchases.

The Bancorp's banking subsidiary must remain well-capitalized, well-managed and maintain at least a "Satisfactory" CRA rating for the Bancorp to retain its status as a financial holding company. Failure to meet these requirements could result in the FRB placing limitations or conditions on the Bancorp's activities (and the commencement of new activities) and could ultimately result in the loss of financial holding company status. In addition, failure by the Bancorp's banking subsidiary to meet applicable capital guidelines could subject the bank to a variety of enforcement remedies available to the federal regulatory authorities. These include limitations on the ability to pay dividends, the issuance by the regulatory authority of a capital directive to increase capital, and the termination of deposit insurance by the FDIC.
Fifth Third's business, financial condition and results of operations could be adversely affected by new or changed regulations and by the manner in which such regulations are applied by regulatory authorities.
Current economic conditions, particularly in the financial markets, have resulted in government regulatory agencies placing increased focus on and scrutiny of the financial services industry. The U.S. government has intervened on an unprecedented scale, responding to what has been commonly referred to as the financial crisis, by introducing various actions and passing legislations such as the Dodd-Frank Act. Such programs and legislation subject Fifth Third and other financial institutions to restrictions, oversight and/or costs that may have an impact on Fifth Third's business, financial condition, results of operations or the price of its common stock.

New proposals for legislation and regulations continue to be introduced that could further substantially increase regulation of the financial services industry. Fifth Third cannot predict whether any pending or future legislation will be adopted or the substance and impact of any such new legislation on Fifth Third. Additional regulation could affect Fifth Third in a substantial way and could have an adverse effect on its business, financial condition and results of operations.

During the third quarter of 2012, the OCC, a national bank regulatory agency, issued interpretive guidance that requires Chapter 7 non-reaffirmed loans to be accounted for as nonperforming TDRs and collateral dependent loans regardless of their payment history and capacity to pay in the future. The Bancorp's banking subsidiary is a state chartered bank which therefore is not directly subject to the guidance of the OCC. At December 31, 2012, the Bancorp had loans with unpaid principal balances totaling approximately $\$ 175$ million that could potentially be impacted by this guidance, of which approximately $87 \%$ are current with their original contractual payments and approximately one third are already classified as TDRs.
Fifth Third is subject to various regulatory requirements that may limit its operations and potential growth.
Under federal and state laws and regulations pertaining to the safety and soundness of insured depository institutions and their holding

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

companies, the FRB, the CFPB, and the Ohio Division of Financial Institutions have the authority to compel or restrict certain actions by Fifth Third and its banking subsidiary. Fifth Third and its banking subsidiary are subject to such supervisory authority and, more generally, must, in certain instances, obtain prior regulatory approval before engaging in certain activities or corporate decisions. There can be no assurance that such approvals, if required, would be forthcoming or that such approvals would be granted in a timely manner. Failure to receive any such approval, if required, could limit or impair Fifth Third's operations, restrict its growth and/or affect its dividend policy. Such actions and activities subject to prior approval include, but are not limited to, increasing dividends paid by Fifth Third or its banking subsidiary, entering into a merger or acquisition transaction, acquiring or establishing new branches, and entering into certain new businesses.

In addition, Fifth Third, as well as other financial institutions more generally, have recently been subjected to increased scrutiny from regulatory authorities stemming from broader systemic regulatory concerns, including with respect to stress testing, capital levels, asset quality, provisioning and other prudential matters, arising as a result of the recent financial crisis and efforts to ensure that financial institutions take steps to improve their risk management and prevent future crises.

In some cases, regulatory agencies may take supervisory actions that may not be publicly disclosed, which restrict or limit a financial institution. Finally, as part of Fifth Third's regular examination process, Fifth Third's and its banking subsidiary's respective regulators may advise it and its banking subsidiary to operate under various restrictions as a prudential matter. Such supervisory actions or restrictions, if and in whatever manner imposed, could have a material adverse effect on Fifth Third's business and results of operations and may not be publicly disclosed.

Fifth Third and/or its affiliates are or may become involved from time to time in information-gathering requests, investigations and proceedings by government and self-regulatory agencies which may lead to adverse consequences.
Fifth Third and/or its affiliates are or may become involved from time to time in information-gathering requests, reviews, investigations and proceedings (both formal and informal) by government and self-regulatory agencies, including the SEC , regarding their respective businesses. Such matters may result in material adverse consequences, including without limitation, adverse judgments, settlements, fines, penalties, injunctions or other actions, amendments and/or restatements of Fifth Third's SEC filings and/or financial statements, as applicable, and/or determinations of material weaknesses in its disclosure controls and procedures. The SEC is investigating and has made several requests for information, including by subpoena, and interviews of certain of our current and former officers and employees and others, concerning issues which Fifth Third understands relate to accounting and reporting matters involving certain of its commercial loans. This could lead to an enforcement proceeding by the SEC which, in turn, may result in one or more such material adverse consequences.

## Deposit insurance premiums levied against Fifth Third may increase if the number of bank failures increase or the cost of resolving failed banks increases.

The FDIC maintains a DIF to resolve the cost of bank failures. The DIF is funded by fees assessed on insured depository institutions including Fifth Third. The magnitude and cost of resolving an increased number of bank failures have reduced the DIF. Future deposit premiums paid by Fifth Third depend on the level of the DIF and the magnitude and cost of future bank failures. Fifth Third also may be required to pay significantly higher FDIC premiums because market developments have significantly depleted the DIF of the FDIC and reduced the ratio of reserves to insured deposits.

## Legislative or regulatory compliance, changes or actions or significant litigation, could adversely impact Fifth Third or the businesses in which Fifth Third is engaged.

Fifth Third is subject to extensive state and federal regulation, supervision and legislation that govern almost all aspects of its operations and limit the businesses in which Fifth Third may engage. These laws and regulations may change from time to time and are primarily intended for the protection of consumers, depositors and the deposit insurance funds. The impact of any changes to laws and regulations or other actions by regulatory agencies may negatively impact Fifth Third or its ability to increase the value of its business. Additionally, actions by regulatory agencies or significant litigation against Fifth Third could cause it to devote significant time and resources to defending itself and may lead to penalties that materially affect Fifth Third and its shareholders. Future changes in the laws, including tax laws, or regulations or their interpretations or enforcement may also be materially adverse to Fifth Third and its shareholders or may require Fifth Third to expend significant time and resources to comply with such requirements.

On July 21, 2010 the President of the United States signed into law the Dodd-Frank Act. Many parts of the Dodd-Frank Act are now in effect, while others are in an implementation stage likely to continue for several years. A number of reform provisions are likely to significantly impact the ways in which banks and bank holding companies, including Fifth Third and its bank subsidiary, conduct their business:

- The newly created regulatory bodies include the CFPB and the FSOC. The CFPB has been given authority to regulate consumer financial products and services sold by banks and non-bank companies and to supervise banks with assets of more than $\$ 10$ billion and their affiliates for compliance with Federal consumer protection laws. Any new regulatory requirements promulgated by the CFPB could require changes to our consumer businesses, result in increased compliance costs and affect the streams of revenue of such businesses. The FSOC has been charged with identifying systemic risks, promoting stronger financial regulation and identifying those non-bank companies that are systemically important and thus should be subject to regulation by the Federal Reserve. In addition, in extraordinary cases and together with the Federal Reserve, the FSOC could break up financial firms that are deemed to present a grave threat to the financial stability of the United States.
- The Dodd-Frank Act "Volcker Rule" provisions prohibit banks and bank holding companies from engaging in certain types of proprietary trading. The scope of the proprietary trading prohibition, and its impact on Fifth Third, will depend on the definitions in the final rule, particularly those definitions related to statutory exemptions for riskmitigating hedging activities; market-making; and customer-related activities.
- The Volcker Rule and the rulemakings promulgated thereunder are also expected to restrict banks and their affiliated entities from investing in or


## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

sponsoring certain private equity and hedge funds. Fifth Third does not sponsor any private equity or hedge funds that, under the proposed rule, it is prohibited from sponsoring. As of December 31, 2012, the Bancorp had approximately $\$ 163$ million in interests and approximately $\$ 108$ million binding commitments to invest in private equity funds likely to be affected by the Volcker rule. It is expected that over time the Bancorp may need to eliminate these investments although it is likely that these amounts will be reduced over time in the ordinary course before compliance is required. Under the proposed rulemaking announced on October 11, 2011, Fifth Third expects to be able to hold these investments until July 2014 with no restriction, and be eligible to obtain up to three one-year extension periods, subject to regulatory approvals. A forced sale of some of these investments could result in Fifth Third receiving less value than it would otherwise have received. Depending on the provisions of the final rule, it is possible that other structures through which Fifth Third conduct business but that are not typically referred to as private equity or hedge funds could be restricted, with an impact that cannot be evaluated.

- The FDIC and the Federal Reserve have adopted a final rule that requires bank holding companies that have $\$ 50$ billion or more in assets, like Fifth Third, to periodically submit to the Federal Reserve, the FDIC and the FSOC a plan discussing how the company could be resolved in a rapid and orderly fashion if the company were to fail or experience material financial distress. In a related rulemaking, the FDIC adopted a final rule that requires insured depository institutions with $\$ 50$ billion or more in assets, like Fifth Third, to prepare and submit a resolution plan to the FDIC. The initial plans for Fifth Third and its bank subsidiary are due December 31, 2013. Fifth Third and its bank subsidiary will be required to submit updated plans annually thereafter. The Federal Reserve and the FDIC may jointly impose restrictions on Fifth Third or its bank subsidiary, including additional capital requirements or limitations on growth, if the agencies determine that the institution's plan is not credible or would not facilitate a rapid and orderly resolution of Fifth Third under the U.S. Bankruptcy Code, or Fifth Third Bank under the Federal Deposit Insurance Act, as amended (the "FDIA"), and additionally could require Fifth Third to divest assets or take other actions if it did not submit an acceptable resolution within two years after any such restrictions were imposed.
- Dodd-Frank imposes a new regulatory regime on the U.S. derivatives markets. While some of the provisions related to derivatives markets went into effect on July 16, 2011, most of the new requirements await final regulations from the relevant regulatory agencies for derivatives, the Commodities Futures Trading Commission ("CFTC") and the SEC. One aspect of this new regulatory regime for derivatives is that substantial oversight responsibility has been
provided to the CFTC, which, as a result, will for the first time have a meaningful supervisory role with respect to some of our businesses. Although the ultimate impact will depend on the final regulations, Fifth Third expects that its derivatives business will likely be subject to new substantive requirements, including registration with the CFTC, margin requirements in excess of current market practice, capital requirements specific to this business, real time trade reporting and robust record keeping requirements, business conduct requirements (including daily valuations, disclosure of material risks associated with swaps and disclosure of material incentives and conflicts of interest), and mandatory clearing and exchange trading of all standardized swaps designated by the relevant regulatory agencies as required to be cleared. These requirements will collectively impose implementation and ongoing compliance burdens on Fifth Third and will introduce additional legal risk (including as a result of newly applicable antifraud and anti-manipulation provisions and private rights of action). Depending on the final rules that relate to Fifth Third's swaps businesses, the nature and extent of those businesses may change.
- Financial institutions may be required, regardless of risk, to pay taxes or other fees to the U.S. Treasury. Such taxes or other fees could be designed to reimburse the U.S. Treasury for the many government programs and initiatives it has taken or may undertake as part of its economic stimulus efforts.
It is clear that the reforms, both under the Dodd-Frank Act and otherwise, will have a significant effect on the entire financial industry. Although it is difficult to predict the magnitude and extent of these effects at this stage, Fifth Third believes compliance with the Dodd-Frank Act and its implementing regulations and other initiatives will likely negatively impact revenue and increase the cost of doing business, both in terms of transition expenses and on an ongoing basis, and may also limit Fifth Third's ability to pursue certain desirable business opportunities. Any new regulatory requirements or changes to existing requirements could require changes to Fifth Third's businesses, result in increased compliance costs and affect the profitability of such businesses. Additionally, reform could affect the behaviors of third parties that we deal with in the course of our business, such as rating agencies, insurance companies and investors. The extent to which Fifth Third can adjust its strategies to offset such adverse impacts also is not known at this time.


## Fifth Third and other financial institutions have been the subject of litigation which could result in legal liability and damage to its reputation.

Fifth Third and certain of its directors and officers have been named from time to time as defendants in various class actions and other litigation relating to Fifth Third's business and activities. Past, present and future litigation have included or could include claims for substantial compensatory and/or punitive damages or claims for indeterminate amounts of damages. Fifth Third is also involved from time to time in other reviews, investigations and proceedings (both formal and informal) by governmental and self-regulatory agencies regarding its business. These matters also could result in

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adverse judgments, settlements, fines, penalties, injunctions or other relief. Like other large financial institutions and companies, Fifth Third is also subject to risk from potential employee misconduct, including noncompliance with policies and improper use or disclosure of confidential information. Substantial legal liability or significant regulatory action against Fifth Third could materially adversely affect its business, financial condition or results of operations and/or cause significant reputational harm to its business.
Fifth Third's ability to pay or increase dividends on its common stock or to repurchase its capital stock is restricted.
Fifth Third's ability to pay dividends or repurchase stock is subject to regulatory requirements and the need to meet regulatory expectations. The FRB launched the 2013 stress testing program and CCAR on November 9, 2012. The CCAR requires bank holding companies to submit a capital plan in addition to their stress testing results. The mandatory elements of the capital plan are an assessment of the expected use and sources of capital over the planning horizon, a description of all planned capital actions over the planning horizon, a discussion of any expected changes to the Bancorp's business plan that are likely to have a material impact on its capital adequacy or liquidity, a detailed description of the Bancorp's process for assessing capital adequacy and the Bancorp's capital policy The stress testing results and capital plan were submitted to the FRB on January 7, 2013.

The FRB's review of the capital plan will assess the comprehensiveness of the capital plan, the reasonableness of the assumptions and the analysis underlying the capital plan. Additionally, the FRB will review the robustness of the capital adequacy process, the capital policy and the Bancorp's ability to maintain capital above the minimum regulatory capital ratios and above a Tier 1 common ratio of 5 percent on a pro forma basis under expected and stressful conditions throughout the planning horizon. The FRB will also assess the Bancorp's strategies for addressing proposed revisions to the regulatory capital framework agreed upon by the Basel Committee on Banking Supervision and requirements arising from the Dodd-Frank Act.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## STATEMENTS OF INCOME ANALYSIS

## Net Interest Income

Net interest income is the interest earned on securities, loans and leases (including yield-related fees) and other interest-earning assets less the interest paid for core deposits (includes transaction deposits and other time deposits) and wholesale funding (includes certificates of deposit \$100,000 and over, other deposits, federal funds purchased, short-term borrowings and long-term debt). The net interest margin is calculated by dividing net interest income by average interest-earning assets. Net interest rate spread is the difference between the average yield earned on interest-earning assets and the average rate paid on interest-bearing liabilities. Net interest margin is typically greater than net interest rate spread due to the interest income earned on those assets that are funded by noninterest-bearing liabilities, or free funding, such as demand deposits or shareholders' equity.

Table 4 presents the components of net interest income, net interest margin and net interest rate spread for the years ended December 31, 2012, 2011 and 2010. Nonaccrual loans and leases and loans held for sale have been included in the average loan and lease balances. Average outstanding securities balances are based on amortized cost with any unrealized gains or losses on available-for-sale securities included in other assets. Table 5 provides the relative impact of changes in the balance sheet and changes in interest rates on net interest income.

Net interest income was $\$ 3.6$ billion for the years ended December 31, 2012 and 2011. Included within net interest income are amounts related to the accretion of discounts on acquired loans and deposits, primarily as a result of acquisitions in previous years, which increased net interest income by $\$ 31$ million during 2012 and $\$ 40$ million during 2011. The original purchase accounting discounts reflected the high discount rates in the market at the time of the acquisitions; the total loan discounts are being accreted into net interest income over the remaining period to maturity of the loans acquired. Based upon the remaining period to maturity, and excluding the impact of prepayments, the Bancorp anticipates recognizing approximately $\$ 9$ million in additional net interest income during 2013 as a result of the amortization and accretion of premiums and discounts on acquired loans and deposits.

For the year ended December 31, 2012, net interest income was positively impacted by an increase in average loans and leases of $\$ 4.6$ billion as well as a decrease in interest expense compared to the year ended December 31, 2011. In addition, net interest income benefited from the free funding provided by a $\$ 3.8$ billion increase in average demand deposits in 2012 compared to 2011. Average interest-earning assets increased by $\$ 4.0$ billion in 2012 while average interest-bearing liabilities were flat compared to the prior year. These benefits were offset by lower yields on the Bancorp's interest-earning assets. The increase in average loans and leases for the year ended December 31, 2012 was driven primarily by an increase of $15 \%$ in average commercial and industrial loans and an increase of $18 \%$ in average residential mortgage loans. For more information on the Bancorp's loan and lease portfolio, see the Loans and Leases section of the Balance Sheet analysis of MD\&A. The decrease in interest expense was primarily the result of decreases in the rates paid on average interest-bearing liabilities of 21 bps , primarily due to lower rates offered on savings account balances and other time deposits, compared to the year ended December 31, 2011, coupled with a continued mix shift to lower cost core deposits. For the year ended December 31, 2012, the net interest rate spread decreased to $3.35 \%$ from $3.42 \%$ in 2011 as the benefit from a decrease in rates on average interest-bearing liabilities was more than offset by a 28 bps decrease in yield on average interest-earnings assets.

Net interest margin was $3.55 \%$ for the year ended December 31, 2012 compared to $3.66 \%$ for the year ended December 31, 2011. Net interest margin was impacted by the amortization and accretion of premiums and discounts on acquired loans and deposits that resulted in an increase in net interest margin of 3 bps during 2012 compared to 5 bps during 2011. Exclusive of these amounts, net interest margin decreased 9 bps for the year ended December 31, 2012 compared to the prior year driven primarily by the previously mentioned decline in the yield on average interest-earning assets and higher average balances on interest-earning assets, partially offset by a mix shift to lower cost core deposits, the decline in rates paid on interest-bearing liabilities and an increase in free funding balances.

Interest income from loans and leases decreased $\$ 37$ million, or one percent, compared to the year ended December 31, 2011 driven primarily by a 29 bps decrease in average loans and leases yields attributable to loan repricing, mainly in the commercial and industrial loan portfolio as well as in the automobile and residential mortgage portfolios, partially offset by a six percent increase in average loans and leases. Interest income from investment securities and short-term investments decreased $\$ 74$ million, or $12 \%$, from the prior year primarily as the result of a 44 bps decrease in the average yield of taxable securities due to paydowns and the sale of higher yielding agency mortgage-backed securities coupled with the reinvestment into lower yielding securities.

Average core deposits increased $\$ 3.8$ billion, or five percent, compared to the year ended December 31, 2011 primarily due to an increase in average interest checking deposits and average demand deposits partially offset by a decrease in average foreign office deposits and average other time deposits. The cost of average core deposits decreased to 21 bps for the year ended December 31, 2012 compared to 36 bps from the prior year. This decrease was primarily the result of a mix shift to lower cost core deposits as a result of runoff of higher priced CDs combined with a 64 bps decrease in the rates paid on average other time deposits and a 14 bps decrease in the rate paid on average savings deposits compared to year ended December 31, 2011.

Interest expense on average wholesale funding for the year ended December 31, 2012 decreased $\$ 38$ million, or $10 \%$, compared to the prior year, primarily as the result of a 49 bps decrease in the rate paid on average certificates $\$ 100,000$ and over and a $\$ 554$ million decrease in average certificates $\$ 100,000$ and over, coupled with a $\$ 1.1$ billion decrease in average long-term debt. These impacts were partially offset by a 16 bps increase in the rate paid on average long-term debt. Refer to the Borrowings section of MD\&A for additional information on the Bancorp's changes in average borrowings. During the year ended December 31, 2012, wholesale funding represented $24 \%$ of interest-bearing liabilities compared to $23 \%$ during the prior year. For more information on the Bancorp's interest rate risk management, including estimated earnings sensitivity to changes in market interest rates, see the Market Risk Management section of MD\&A.

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TABLE 4: CONSOLIDATED AVERAGE BALANCE SHEET AND ANALYSIS OF NET INTEREST INCOME


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TABLE 5: CHANGES IN NET INTEREST INCOME ATTRIBUTABLE TO VOLUME AND YIELD/RATE $(a)$

(a) Change in net interest income

## Provision for Loan and Lease Losses

The Bancorp provides as an expense an amount for probable loan and lease losses within the loan and lease portfolio that is based on factors previously discussed in the Critical Accounting Policies section. The provision is recorded to bring the ALLL to a level deemed appropriate by the Bancorp to cover losses inherent in the portfolio. Actual credit losses on loans and leases are charged against the ALLL. The amount of loans actually removed from the Consolidated Balance Sheets is referred to as charge-offs. Net charge-offs include current period charge-offs less recoveries on previously charged-off loans and leases.

The provision for loan and lease losses decreased to $\$ 303$ million in 2012 compared to $\$ 423$ million in 2011. The decrease in provision expense for 2012 compared to the prior year was due to
decreases in nonperforming loans and leases, improved delinquency metrics in commercial and consumer loans and leases, and improvement in underlying loss trends. The ALLL declined $\$ 401$ million from $\$ 2.3$ billion at December 31, 2011 to $\$ 1.9$ billion at December 31, 2012. As of December 31, 2012, the ALLL as a percent of portfolio loans and leases decreased to $2.16 \%$, compared to $2.78 \%$ at December 31, 2011.

Refer to the Credit Risk Management section of the MD\&A as well as Note 6 of the Notes to Consolidated Financial Statements for more detailed information on the provision for loan and lease losses, including an analysis of loan portfolio composition, nonperforming assets, net chargeoffs, and other factors considered by the Bancorp in assessing the credit quality of the loan and lease portfolio and the ALLL.

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## Noninterest Income

Noninterest income increased $\$ 544$ million, or $22 \%$, for the year ended December 31, 2012 compared to the year ended December 31 , 2011. The components of noninterest income are as follows:

## TABLE 6: NONINTEREST INCOME

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage banking net revenue | \$ 845 | 597 | 647 | 553 | 199 |
| Service charges on deposits | 522 | 520 | 574 | 632 | 641 |
| Corporate banking revenue | 413 | 350 | 364 | 372 | 431 |
| Investment advisory revenue | 374 | 375 | 361 | 326 | 366 |
| Card and processing revenue | 253 | 308 | 316 | 615 | 912 |
| Gain on sale of the processing business | - | - | - | 1,758 | - |
| Other noninterest income | 574 | 250 | 406 | 479 | 363 |
| Securities gains (losses), net | 15 | 46 | 47 | (10) | (86) |
| Securities gains, net, non-qualifying hedges on mortgage servicing rights | 3 | 9 | 14 | 57 | 120 |
| Total noninterest income | \$2,999 | 2,455 | 2,729 | 4,782 | 2,946 |

Mortgage banking net revenue
Mortgage banking net revenue increased $\$ 248$ million, or $41 \%$, in 2012 compared to 2011. The components of mortgage banking net revenue are as follows:
TABLE 7: COMPONENTS OF MORTGAGE BANKING NET REVENUE

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Origination fees and gains on loan sales | \$821 | 396 | 490 |
| Net servicing revenue: |  |  |  |
| Gross servicing fees | 250 | 234 | 221 |
| Servicing rights amortization | (186) | (135) | (137) |
| Net valuation adjustments on servicing rights and free-standing derivatives entered into to economically hedge MSR | (40) | 102 | 73 |
| Net servicing revenue | 24 | 201 | 157 |
| Mortgage banking net revenue | \$ 845 | 597 | 647 |

Origination fees and gains on loan sales increased $\$ 425$ million in 2012 compared to 2011 primarily as the result of a $36 \%$ increase in residential mortgage loan originations coupled with an increase in profit margins on sold residential mortgage loans. Residential mortgage loan originations increased to $\$ 25.2$ billion during 2012 compared to $\$ 18.6$ billion during 2011. The increase in originations is primarily due to strong refinancing activity as mortgage rates remain at historical lows coupled with an increase in refinancing activity under the HARP 2.0 program.
Net servicing revenue is comprised of gross servicing fees and related servicing rights amortization as well as valuation adjustments on MSRs and mark-to-market adjustments on both settled and outstanding freestanding derivative financial instruments used to economically hedge the MSR portfolio. Net servicing revenue decreased $\$ 177$ million in 2012 compared to 2011 driven primarily by decreases of $\$ 142$ million in net valuation adjustments. Additionally, servicing rights amortization increased by $\$ 51$ million in 2012 compared to 2011 driven by higher prepayments due to declining market interest rates and increased MSR volume.

The net valuation adjustment loss of $\$ 40$ million during 2012 included $\$ 103$ million of temporary impairment on the MSRs partially offset by $\$ 63$ million in gains from derivatives economically hedging the MSRs. Mortgage rates decreased during 2012 compared to 2011 causing modeled prepayments speeds to increase, which led to the temporary impairment on the servicing rights for the year ended 2012. In the second half of 2011 and continuing throughout 2012, the Bancorp utilized a macro hedging strategy for the MSR portfolio whereby it reduced the amount of hedges and relied on income from new production to offset declines in the net valuation of MSRs and the related hedges of the MSR portfolio in the down rate environment. The net valuation adjustment gain of $\$ 102$ million
during 2011 included $\$ 344$ million in gains from derivatives economically hedging the MSRs partially offset by $\$ 242$ million in temporary impairment on the MSR portfolio. The gain in the net valuation adjustment in 2011 was reflective of refinancing activity in recent years that contributed to prepayments being less sensitive to lower mortgage rates due to customers taking advantage of lower rates in earlier periods as well as the impact of tighter underwriting standards. Additionally, the net MSR/hedge position benefited from the positive carry of the hedge and the widening spread between mortgage and swap rates. Gross servicing fees increased \$16 million in 2012 compared to 2011 as a result of an increase in the size of the Bancorp's servicing portfolio. The Bancorp's total residential loans serviced as of December 31, 2012 and 2011 was $\$ 77.3$ billion and $\$ 70.6$ billion, respectively, with $\$ 62.5$ billion and $\$ 57.1$ billion, respectively, of residential mortgage loans serviced for others.

Servicing rights are deemed impaired when a borrower's loan rate is distinctly higher than prevailing rates. Impairment on servicing rights is reversed when the prevailing rates return to a level commensurate with the borrower's loan rate. Further detail on the valuation of MSRs can be found in Note 11 of the Notes to Consolidated Financial Statements. The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in the valuation on the MSR portfolio. See Note 12 of the Notes to Consolidated Financial Statements for more information on the free-standing derivatives used to economically hedge the MSR portfolio.

In addition to the derivative positions used to economically hedge the MSR portfolio, the Bancorp acquires various securities as a component of its non-qualifying hedging strategy. Net gains on sales of these securities were $\$ 3$ million and $\$ 9$ million in 2012 and 2011, respectively, and were recorded in securities gains, net, non-qualifying hedges on mortgage servicing rights in the Bancorp's Consolidated Statements of Income.

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## Service charges on deposits

Service charges on deposits increased $\$ 2$ million in 2012 compared to 2011. Commercial deposit revenue increased by $\$ 20$ million in 2012 compared to 2011 due to new customer relationships offset by an $\$ 18$ million decrease in consumer deposit revenue primarily due to the elimination of daily overdraft fees on continuing consumer overdraft positions which took effect in the second quarter of 2012.
Corporate banking revenue
Corporate banking revenue increased $\$ 63$ million in 2012 compared to 2011. The increase from the prior year was primarily the result of increases in syndication fees, business lending fees, lease remarketing fees and institutional sales.

## Investment advisory revenue

Investment advisory revenue decreased \$1 million in 2012 compared to 2011. The decrease was primarily driven by a
decline in mutual fund fees due to the sale of certain FTAM funds during the third quarter of 2012 which was partially offset by the positive impact of an overall increase in equity and bond market values. As of December 31, 2012, the Bancorp had approximately $\$ 308$ billion in total assets under care and managed $\$ 27$ billion in assets for individuals, corporations and not-for-profit organizations.
Card and processing revenue
Card and processing revenue decreased $\$ 55$ million in 2012 compared to 2011. The decrease was primarily the result of the impact of the implementation of the Dodd-Frank Act's debit card interchange fee cap in the fourth quarter of 2011 partially offset by increased debit and credit card transaction volumes, higher levels of consumer spending, and new products.

## Other noninterest income

The major components of other noninterest income are as follows:
TABLE 8: COMPONENTS OF OTHER NONINTEREST INCOME

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Gain on Vantiv, Inc. IPO and sale of Vantiv, Inc. shares | \$ 272 | - | - |
| Net gain from warrant and put options associated with sale of the processing business | 67 | 39 | 5 |
| Equity method income from interest in Vantiv Holding, LLC | 61 | 57 | 26 |
| Operating lease income | 60 | 58 | 62 |
| Cardholder fees | 46 | 41 | 36 |
| BOLI income | 35 | 41 | 194 |
| Banking center income | 32 | 27 | 22 |
| Insurance income | 28 | 28 | 38 |
| Consumer loan and lease fees | 27 | 31 | 32 |
| Gain on loan sales | 20 | 37 | 51 |
| TSA revenue | 1 | 21 | 49 |
| Loss on swap associated with the sale of Visa, Inc. class B shares | (45) | (83) | (19) |
| Loss on sale of OREO | (57) | (71) | (78) |
| Other, net | 27 | 24 | (12) |
| Total other noninterest income | \$ 574 | 250 | 406 |

Other noninterest income increased $\$ 324$ million in 2012 compared to 2011 primarily due to an $\$ 115$ million gain from the Vantiv, Inc. IPO recognized in the first quarter of 2012 and a $\$ 157$ million gain from the sale of Vantiv, Inc. shares in the fourth quarter of 2012. Compared to 2011, losses from fair value adjustments on commercial loans designated as held for sale, recorded in the "other" caption above, were reduced by $\$ 38$ million. Additionally, other noninterest income included a $\$ 38$ million increase in income related to the Visa total return swap which had a negative valuation adjustment of $\$ 45$ million in 2012 compared with a negative valuation adjustment of $\$ 83$ million in 2011. The $\$ 61$ million in equity method income from the Bancorp's interest in Vantiv Holding, LLC recorded in 2012 was reduced by $\$ 34$ million in debt termination charges incurred in connection with the refinancing of Vantiv Holding,

LLC debt which occurred in the first quarter of 2012. The net gain from warrant and put options associated with the sale of the processing business increased by $\$ 28$ million and the loss on the sale of OREO decreased by $\$ 14$ million in 2012 compared to 2011. These impacts were partially offset by $\$ 21$ million in lower of cost or market adjustments associated with bank premises incurred during 2012, recorded in the "other" caption, along with a $\$ 20$ million decrease in TSA revenue. As part of the sale of the processing business, in 2009, the Bancorp entered into a TSA with the processing business. For additional information on the valuation of the swap associated with the sale of Visa, Inc. Class B shares and the valuation of warrants and put options associated with the sale of the processing business, see Note 26 of the Notes to Consolidated Financial Statements.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

TABLE 9: NONINTEREST EXPENSE

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries, wages and incentives | \$1,607 | 1,478 | 1,430 | 1,339 | 1,337 |
| Employee benefits | 371 | 330 | 314 | 311 | 278 |
| Net occupancy expense | 302 | 305 | 298 | 308 | 300 |
| Technology and communications | 196 | 188 | 189 | 181 | 191 |
| Card and processing expense | 121 | 120 | 108 | 193 | 274 |
| Equipment expense | 110 | 113 | 122 | 123 | 130 |
| Goodwill impairment | - | - | - | - | 965 |
| Other noninterest expense | 1,374 | 1,224 | 1,394 | 1,371 | 1,089 |
| Total noninterest expense | \$4,081 | 3,758 | 3,855 | 3,826 | 4,564 |
| Efficiency ratio | 61.7 \% | 62.3 | 60.7 | 46.9 | 70.4 |

## Noninterest Expense

Total noninterest expense increased $\$ 323$ million, or nine percent, in 2012 compared to 2011 primarily due to an increase in total personnel costs (salaries, wages and incentives plus employee benefits) and other noninterest expense. Total personnel costs increased $\$ 170$ million, or nine percent, in 2012 compared to 2011 due to an increase in base and incentive
compensation primarily driven by higher compensation costs as a result of improved financial performance and production levels, as well as higher employee benefits expense due to increases in medical costs under the Bancorp's self-insured medical plan and an increase in other employee benefits. Full time equivalent employees totalled 20,798 at December 31, 2012 compared to 21,334 at December 31, 2011.

The major components of other noninterest expense are as follows:
TABLE 10: COMPONENTS OF OTHER NONINTEREST EXPENSE

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Losses and adjustments | \$ 187 | 129 | 187 |
| Loan and lease | 183 | 195 | 211 |
| Loss (gain) on debt extinguishment | 169 | (8) | 17 |
| Marketing | 128 | 115 | 98 |
| FDIC insurance and other taxes | 114 | 201 | 242 |
| Impairment of affordable housing investments | 90 | 85 | 100 |
| Professional service fees | 56 | 58 | 77 |
| Travel | 52 | 52 | 51 |
| Postal and courier | 48 | 49 | 48 |
| Operating lease | 43 | 41 | 41 |
| Data processing | 40 | 29 | 24 |
| Recruitment and education | 28 | 31 | 31 |
| OREO expense | 21 | 34 | 33 |
| Insurance | 18 | 25 | 42 |
| Supplies | 17 | 18 | 24 |
| Intangible asset amortization | 13 | 22 | 43 |
| Provision (benefit) for unfunded commitments and letters of credit | (2) | (46) | (24) |
| Other, net | 169 | 194 | 149 |
| Total other noninterest expense | \$1,374 | 1,224 | 1,394 |

Total other noninterest expense increased $\$ 150$ million, or $12 \%$, in 2012 compared to 2011 primarily due to increases in the provision for representation and warranty claims, recorded in losses and adjustments, a decrease in the benefit from the reserve for unfunded commitments and letters of credit and an increase in debt extinguishment losses, partially offset by a decrease in FDIC insurance and other taxes.

The provision for representation and warranty claims increased \$53 million in 2012 compared to 2011 primarily due to an increase in the reserve as a result of additional information obtained from FHLMC regarding future mortgage repurchase and file requests. As such, the Bancorp was able to better estimate the losses that are probable on loans sold to FHLMC with representation and warranty provisions. Debt extinguishment costs increased by $\$ 177$ million in 2012 compared to 2011. During the third quarter of 2012, the Bancorp incurred $\$ 26$ million of debt extinguishment costs associated with the redemption of the outstanding TruPS issued by Fifth Third Capital Trust V and Fifth Third Capital Trust VI. In addition, during the fourth quarter of 2012 the Bancorp incurred
$\$ 134$ million of debt extinguishment costs associated with the termination of $\$ 1$ billion of FHLB debt. FDIC insurance and other taxes decreased $\$ 87$ million in 2012 compared to 2011. The decrease in FDIC insurance and other taxes is primarily attributable to a decrease in the assessment rate due to changes in the level and measurement of higher risk assets and improved credit quality metrics. In addition, the provision for unfunded commitments and letters of credit was a benefit of $\$ 2$ million in 2012 compared to a benefit of $\$ 46$ million in 2011. The decrease in the benefit recorded in each period reflects an increase in unfunded commitments for which the Bancorp holds a reserve partially offset by a decline in estimated loss rates due to improved credit trends. For additional information on the TruPS redemptions and FHLB debt termination, see Note 15 of the Notes to Consolidated Financial Statements.

The Bancorp continues to focus on efficiency initiatives as part of its core emphasis on operating leverage and expense control. The efficiency ratio (noninterest expense divided by the sum of net interest income (FTE) and noninterest income) was $61.7 \%$ for 2012 compared to $62.3 \%$ in 2011.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Applicable Income Taxes

Applicable income tax expense for all periods includes the benefit from taxexempt income, tax-advantaged investments, certain gains on sales of leveraged leases that are exempt from federal taxation and tax credits, partially offset by the effect of certain nondeductible expenses. The tax credits are associated with the Low-Income Housing Tax Credit program established under Section 42 of the IRC, the New Markets Tax Credit program established under Section 45D of the IRC, the Rehabilitation Investment Tax Credit program established under Section 47 of the IRC, and the Qualified Zone Academy Bond program established under Section 1397E of the IRC.

The effective tax rates for the years ended December 31, 2012 and 2011 were primarily impacted by $\$ 149$ million and $\$ 135$ million, respectively, in tax credits and $\$ 19$ million and $\$ 26$ million, respectively, of non-cash charges relating to previously recognized tax benefits associated with stockbased compensation that will not be realized.

As required under U.S. GAAP, the Bancorp established a deferred tax asset for stock-based awards granted to its employees. When the actual tax deduction for these stock-based awards is less than the expense previously recognized for financial reporting or when the awards expire unexercised, the Bancorp is required to write-off the deferred tax asset previously established for these stock-based awards. As a result of the expiration of certain stock options and SARs and the lapse of restrictions on certain shares of restricted stock during the year ended December 31, 2012, the Bancorp recorded additional income tax expense of approximately $\$ 19$ million related to the write-off of a portion of the deferred tax asset previously established. As a result of the Bancorp's stock price as of December 31, 2012, it is probable that the Bancorp will be required to record an additional $\$ 13$ million of income tax expense
during the next twelve months, primarily in the first quarter of 2013. However, the Bancorp cannot predict its stock price or whether its employees will exercise other stock-based awards with lower exercise prices in the future; therefore, it is possible that the total impact to income tax expense will be greater than or less than this amount.

## Deductibility of Executive Compensation

Certain sections of the IRC limit the deductibility of compensation paid to or earned by certain executive officers of a public company. This has historically limited the deductibility of certain executive compensation to $\$ 1$ million per executive officer, and the Bancorp's compensation philosophy has been to position pay to ensure deductibility. However, both the amount of the executive compensation that is deductible for certain executive officers and the allowable compensation vehicles changed as a result of the Bancorp's participation in TARP. In particular, the Bancorp was not permitted to deduct compensation earned by certain executive officers in excess of $\$ 500,000$ per executive officer as a result of the Bancorp's participation in TARP. Therefore, a portion of the compensation earned by certain executive officers was not deductible by the Bancorp for the period in which the Bancorp participated in TARP. Subsequent to ending its participation in TARP, certain limitations on the deductibility of executive compensation will continue to apply to some forms of compensation earned while under TARP. The Bancorp's Compensation Committee determined that the underlying executive compensation programs are appropriate and necessary to attract, retain and motivate senior executives, and that failing to meet these objectives creates more risk for the Bancorp and its value than the financial impact of losing the tax deduction. For the years ended December 31, 2012 and 2011, the tax impact related to non-deductible compensation expense, which is based on the grant date fair values of the respective awards, was $\$ 1$ million and $\$ 2$ million, respectively. In addition, the IRS limitation prevented the Bancorp from recognizing a tax benefit of $\$ 3$ million for the year ended December 31, 2012 that otherwise would have resulted from the vesting and/or exercise of certain stock based compensation awards at fair values in excess of their respective grant date fair values.

The Bancorp's income before income taxes, applicable income tax expense and effective tax rate are as follows:
TABLE 11: APPLICABLE INCOME TAXES

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income (loss) before income taxes | \$2,210 | 1,831 | 940 | 767 | $(2,664)$ |
| Applicable income tax expense (benefit) | 636 | 533 | 187 | 30 | (551) |
| Effective tax rate | 28.8 \% | 29.1 | 19.8 | 3.9 | 20.7 |

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## BUSINESS SEGMENT REVIEW

The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Investment Advisors. Additional detailed financial information on each business segment is included in Note 29 of the Notes to Consolidated Financial Statements. Results of the Bancorp's business segments are presented based on its management structure and management accounting practices. The structure and accounting practices are specific to the Bancorp; therefore, the financial results of the Bancorp's business segments are not necessarily comparable with similar information for other financial institutions. The Bancorp refines its methodologies from time to time as management's accounting practices are improved or businesses change.

The Bancorp manages interest rate risk centrally at the corporate level and employs a FTP methodology at the business segment level. This methodology insulates the business segments from interest rate volatility, enabling them to focus on serving customers through loan originations and deposit taking. The FTP system assigns charge rates and credit rates to classes of assets and liabilities, respectively, based on expected duration and the U.S. swap curve. Matching duration allocates interest income and interest expense to each segment so its resulting net interest income is insulated from interest rate risk. In a rising rate environment, the Bancorp benefits from the widening spread between deposit costs and wholesale funding costs. However, the Bancorp's FTP system credits this benefit to deposit-providing businesses, such as Branch

Banking and Investment Advisors, on a duration-adjusted basis. The net impact of the FTP methodology is captured in General Corporate and Other.

The Bancorp adjusts the FTP charge and credit rates as dictated by changes in interest rates for various interest-earning assets and interestbearing liabilities. The credit rate provided for demand deposit accounts is reviewed annually based upon the account type, its estimated duration and the corresponding fed funds, U.S. swap curve or swap rate. The credit rates for several deposit products were reset January 1, 2012 to reflect the current market rates and updated duration assumptions. These rates were lower than those in place during 2011, thus net interest income for deposit providing businesses was negatively impacted during 2012.

The business segments are charged provision expense based on the actual net charge-offs experienced on the loans and leases owned by each segment. Provision expense attributable to loan and lease growth and changes in ALLL factors are captured in General Corporate and Other. The financial results of the business segments include allocations for shared services and headquarters expenses. Even with these allocations, the financial results are not necessarily indicative of the business segments' financial condition and results of operations as if they existed as independent entities. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and when funding operations, by accessing the capital markets as a collective unit.

Net income by business segment is summarized in the following table:
TABLE 12: BUSINESS SEGMENT NET INCOME AVAILABLE TO COMMON SHAREHOLDERS

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |
| Commercial Banking | \$ 694 | 441 | 178 |
| Branch Banking | 186 | 190 | 185 |
| Consumer Lending | 223 | 56 | (26) |
| Investment Advisors | 43 | 24 | 29 |
| General Corporate \& Other | 428 | 587 | 387 |
| Net income | 1,574 | 1,298 | 753 |
| Less: Net income atributable to noncontrolling interests | (2) |  |  |
| Net income attributable to Bancorp | 1,576 | 1,297 | 753 |
| Dividends on preferred stock | 35 | 203 | 250 |
| Net income available to common shareholders | \$1,541 | 1,094 | 503 |

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Commercial Banking

Commercial Banking offers credit intermediation, cash management and financial services to large and middle-market businesses and government and professional customers. In addition to the traditional lending and depository offerings,

Commercial Banking products and services include global cash management, foreign exchange and international trade finance, derivatives and capital markets services, asset-based lending, real estate finance, public finance, commercial leasing and syndicated finance.

The following table contains selected financial data for the Commercial Banking segment:
TABLE 13: COMMERCIAL BANKING

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |
| Net interest income (FTE) ${ }^{(a)}$ | \$ 1,449 | 1,374 | 1,545 |
| Provision for loan and lease losses | 223 | 490 | 1,159 |
| Noninterest income: |  |  |  |
| Corporate banking revenue | 395 | 332 | 346 |
| Service charges on deposits | 225 | 207 | 199 |
| Other noninterest income | 117 | 102 | 90 |
| Noninterest expense: |  |  |  |
| Salaries, incentives and benefits | 268 | 240 | 214 |
| Other noninterest expense | 838 | 833 | 757 |
| Income before taxes | 857 | 452 | 50 |
| Applicable income tax expense (benefit) ${ }^{(a)(b)}$ | 163 | 11 | (128) |
| Net income | \$ 694 | 441 | 178 |
| Average Balance Sheet Data |  |  |  |
| Commercial loans, including held for sale | \$41,364 | 38,384 | 38,304 |
| Demand deposits | 15,046 | 13,130 | 10,872 |
| Interest checking | 7,613 | 7,901 | 8,432 |
| Savings and money market | 2,669 | 2,776 | 2,823 |
| Other time and certificates-\$100,000 and over | 1,793 | 1,778 | 3,014 |
| Foreign office deposits and other deposits | 1,282 | 1,581 | 2,017 |

(a)Includes FTE adjustments of \$17 for the years ended December 31, 2012 and 2011, and, $\$ 14$ for the year ended December 31, 2010.
(b)Applicable income tax expense for all periods includes the tax benefit from tax-exempt income and business tax credits, partially offset by the effect of certain nondeductible expenses. Refer to the Applicable Income Taxes section of the MD\&A for additional information.

## Comparison of 2012 with 2011

Net income was $\$ 694$ million for the year ended December 31, 2012, compared to net income of $\$ 441$ million for the year ended December 31, 2011. The increase in net income was primarily driven by a decrease in the provision for loan and lease losses and increases in noninterest income and net interest income, partially offset by higher noninterest expense.
Net interest income increased $\$ 75$ million primarily due to an increase in interest income related to an increase in average commercial and industrial portfolio loans and a decrease in the FTP charges on loans, partially offset by a decrease in yields of 12 bps on average commercial loans. Provision for loan and lease losses decreased $\$ 267$ million from 2011 as a result of improved credit trends. Net charge-offs as a percent of average portfolio loans and leases decreased to 54 bps for 2012 compared to 128 bps for 2011.

Noninterest income increased $\$ 96$ million from 2011 to 2012, due to increases in corporate banking revenue, service charges on deposits and other noninterest income. The increase in corporate banking revenue was primarily driven by increases in syndication fees, business lending fees, lease remarketing fees and institutional sales. Service charges on deposits increased from 2011 primarily due to new customer relationships. The increase in other noninterest income was primarily due to a decrease in net losses and valuation adjustments recognized on the sale of loans and OREO.
Noninterest expense increased $\$ 33$ million from the prior year as a result of increases in salaries, incentives and benefits and other noninterest expense. The increase in salaries, incentives and benefits of $\$ 28$ million was primarily the result of increased base and incentive compensation due to improved production levels. The increase from 2011 to 2012 in other noninterest expense was due to higher corporate overhead allocations as a result of strategic growth
initiatives, partially offset by a decrease in loan and lease expenses and recognized derivative credit losses.

Average commercial loans increased $\$ 3.0$ billion compared to the prior year. Average commercial and industrial loans increased $\$ 4.5$ billion from 2011 as a result of an increase in new loan origination activity, partially offset by decreases in average commercial mortgage and construction loans. Average commercial mortgage loans decreased $\$ 827$ million and average commercial construction loans decreased $\$ 836$ million due to continued run-off as the level of new originations was below the level of repayments on the current portfolio.

Average core deposits increased $\$ 1.2$ billion compared to 2011. The increase was primarily driven by strong growth in demand deposit accounts, which increased $\$ 1.9$ billion compared to the prior year. The increase in demand deposit accounts was partially offset by decreases in interest-bearing deposits of $\$ 698$ million as customers opted to maintain their balances in more liquid accounts due to interest rates remaining near historical lows.
Comparison of 2011 with 2010
Net income was $\$ 441$ million for the year ended December 31, 2011, compared to net income of $\$ 178$ million for the year ended December 31, 2010. The increase in net income was primarily driven by a decrease in the provision for loan and lease losses partially offset by lower net interest income and higher noninterest expense.

Net interest income decreased $\$ 171$ million primarily due to declines in the FTP credits for demand deposit accounts and decreases in interest income driven primarily by a decline in yields of 17 bps on average loans. Provision for loan and lease losses decreased $\$ 669$ million. Net charge-offs as a percent of average

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

loans and leases decreased to 128 bps for 2011 compared to 302 bps for 2010 largely due net charge-offs on commercial loans moved to held for sale during the third quarter of 2010 and the improvement in credit trends across all commercial loan types.

Noninterest income was relatively flat from 2010 to 2011, as increases in other noninterest income and service charges on deposits were offset by a decrease in corporate banking revenue.

Noninterest expense increased $\$ 102$ million from the prior year as a result of increases in salaries, incentives and benefits and other noninterest expense. The increase in salaries, incentives and benefits of $\$ 26$ million was primarily the result of increased incentive compensation due to improved production levels. FDIC insurance expense, which is recorded in other noninterest expense, increased $\$ 14$ million due to a change in the methodology in determining FDIC insurance premiums. The remaining increase in other noninterest expense was the result of higher corporate overhead allocations in 2011 compared to 2010.

Average commercial loans were flat compared to the prior year. Average commercial mortgage loans decreased $\$ 1.0$ billion and average commercial construction loans decreased $\$ 1.2$ billion. The decreases in average commercial mortgage and construction loans were offset by growth in average commercial and industrial loans due to new loan origination activity. Average core deposits increased $\$ 1.2$ billion compared to 2010. The increase was primarily driven by strong growth in demand deposit accounts, partially offset by decreases in interest-bearing deposits of $\$ 1.0$ billion.

## Branch Banking

Branch Banking provides a full range of deposit and loan and lease products to individuals and small businesses through 1,325 full-service Banking Centers. Branch Banking offers depository and loan products, such as checking and savings accounts, home equity loans and lines of credit, credit cards and loans for automobiles and other personal financing needs, as well as products designed to meet the specific needs of small businesses, including cash management services.

The following table contains selected financial data for the Branch Banking segment:
TABLE 14: BRANCH BANKING

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |
| Net interest income | \$ 1,362 | 1,423 | 1,514 |
| Provision for loan and lease losses | 294 | 393 | 555 |
| Noninterest income: |  |  |  |
| Service charges on deposits | 294 | 309 | 369 |
| Card and processing revenue | 279 | 305 | 298 |
| Investment advisory revenue | 129 | 117 | 106 |
| Other noninterest income | 110 | 106 | 112 |
| Noninterest expense: |  |  |  |
| Salaries, incentives and benefits | 573 | 581 | 560 |
| Net occupancy and equipment expense | 241 | 235 | 223 |
| Card and processing expense | 115 | 114 | 105 |
| Other noninterest expense | 663 | 645 | 668 |
| Income before taxes | 288 | 292 | 288 |
| Applicable income tax expense | 102 | 102 | 103 |
| Net income | \$ 186 | 190 | 185 |
| Average Balance Sheet Data |  |  |  |
| Consumer loans, including held for sale | \$14,926 | 14,151 | 13,125 |
| Commercial loans, including held for sale | 4,569 | 4,621 | 4,815 |
| Demand deposits | 10,087 | 8,408 | 7,006 |
| Interest checking | 9,262 | 8,086 | 7,462 |
| Savings and money market | 22,729 | 22,241 | 19,963 |
| Other time and certificates-\$100,000 and over | 5,389 | 7,778 | 12,712 |

## Comparison of 2012 with 2011

Net income decreased $\$ 4$ million compared to 2011, driven by a decrease in net interest income and noninterest income and an increase in noninterest expense, partially offset by a decline in the provision for loan and lease losses. Net interest income decreased $\$ 61$ million compared to the prior year primarily driven by decreases in the FTP credits for checking and savings products and lower yields on average commercial and consumer loans. These decreases were partially offset by higher consumer loan balances and a decline in interest expense on core deposits due to favorable shifts from certificates of deposit to lower cost transaction and savings products.

Provision for loan and lease losses for 2012 decreased $\$ 99$ million compared to the prior year as a result of improved credit trends. Net chargeoffs as a percent of average portfolio loans and leases decreased to 151 bps for 2012 compared to 210 bps for 2011 . The decrease is primarily due to decreases in home
equity net charge-offs as a result of improvements in several key markets. In addition, net charge-offs were positively impacted by lower commercial net charge-offs due to improved delinquency trends, aggressive line management, and stabilization in unemployment levels.

Noninterest income decreased $\$ 25$ million compared to the prior year. The decrease was primarily driven by lower card and processing revenue, which declined $\$ 26$ million from 2011 due to the implementation of the Dodd-Frank Act's debit card interchange fee cap in the fourth quarter of 2011, partially offset by higher debit and credit card transaction volumes and the impact of the Bancorp's initial mitigation activity, and allocated commission revenue associated with merchant sales. Service charges on deposits declined $\$ 15$ million primarily due to the elimination of daily overdraft fees on continuing customer overdraft positions in the second quarter of

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2012. These decreases were partially offset by a $\$ 12$ million increase in investment advisory revenue due to increased amounts from revenue sharing agreements between investment advisors and branch banking.

Noninterest expense increased $\$ 17$ million, primarily driven by increases in other noninterest expense due to an increase in allocated costs related to higher merchant sales and corporate overhead allocations as a result of strategic growth initiatives, partially offset by a decrease in FDIC insurance expense.

Average consumer loans increased $\$ 775$ million in 2012 primarily due to increases in average residential mortgage portfolio loans of $\$ 1.3$ billion due to the retention of certain shorter-term originated mortgage loans. The increases in average residential mortgage portfolio loans was partially offset by decreases in average home equity portfolio loans of $\$ 560$ million as payoffs exceeded new loan production. Average core deposits increased \$1.4 billion compared to the prior year as the growth in transaction accounts due to excess customer liquidity and historically low interest rates outpaced the runoff of higher priced other time deposits.

## Comparison of 2011 with 2010

Net income increased $\$ 5$ million compared to 2010, driven by a decline in the provision for loan and lease losses partially offset by a decrease in net interest income and noninterest income and an increase in noninterest expense. Net interest income decreased $\$ 91$ million compared to the prior year. The primary drivers of the decline include decreases in the FTP credits for demand deposit accounts, lower yields on average commercial and consumer loans, and a decline in average commercial loans. These decreases were partially offset by a favorable shift in the segment's deposit mix towards lower cost transaction deposits resulting in declines in interest expense of $\$ 193$ million compared to 2010 , and an increase in average consumer loans.

Provision for loan and lease losses for 2011 decreased $\$ 162$ million compared to the prior year. Net charge-offs as a percent of average loans and leases decreased to 210 bps for 2011 compared to 313 bps for 2010 . In addition, the decrease is due to $\$ 24$ million in charge-offs taken on $\$ 60$ million of commercial loans which were sold or moved to held for sale during the third quarter of 2010 .

Noninterest income decreased $\$ 48$ million compared to the prior year. The decrease was driven by lower service charges on deposits primarily due to the implementation of Regulation $E$ in the third quarter of 2010. The decrease was partially offset by increased card and processing revenue due to higher debit and credit card transaction volumes, which was partially offset by the impact of the implementation of the Dodd-Frank Act's debit card interchange fee cap in the fourth quarter of 2011. Investment advisory revenue also increased due to improved market performance and sales force expansion.

Noninterest expense increased $\$ 19$ million, primarily driven by increases in salaries, incentives and benefits expense and card and processing expense partially offset by a decline in other noninterest expense.

Average consumer loans increased $\$ 1.0$ billion in 2011 primarily due to increases in average residential mortgage portfolio loans of $\$ 1.5$ billion due to management's decision in the third quarter of 2010 to retain certain mortgage loans. The increases in average residential mortgage portfolio loans was partially offset by decreases in average home equity loans of $\$ 421$ million due to decreased customer demand and continued tighter underwriting standards. Average commercial loans decreased $\$ 194$ million due to declines in commercial and industrial loans resulting from lower customer demand for new originations and continued tighter underwriting standards applied to both originations and renewals.

Average core deposits increased by $\$ 120$ million compared to the prior year as the growth in transaction accounts outpaced the runoff of higher priced certificates of deposit.

## Consumer Lending

Consumer Lending includes the Bancorp's mortgage, home equity, automobile and other indirect lending activities. Mortgage and home equity lending activities include the origination, retention and servicing of mortgage and home equity loans or lines of credit, sales and securitizations of those loans, pools of loans or lines of credit, and all associated hedging activities. Indirect lending activities include loans to consumers through mortgage brokers and automobile dealers.

The following table contains selected financial data for the Consumer Lending segment:
TABLE 15: CONSUMER LENDING

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |
| Net interest income | \$ 314 | 343 | 405 |
| Provision for loan and lease losses | 176 | 261 | 569 |
| Noninterest income: |  |  |  |
| Mortgage banking net revenue | 830 | 585 | 619 |
| Other noninterest income | 46 | 45 | 51 |
| Noninterest expense: |  |  |  |
| Salaries, incentives and benefits | 231 | 183 | 194 |
| Other noninterest expense | 439 | 443 | 352 |
| Income (loss) before taxes | 344 | 86 | (40) |
| Applicable income tax expense (benefit) | 121 | 30 | (14) |
| Net income (loss) | \$ 223 | 56 | (26) |
| Average Balance Sheet Data |  |  |  |
| Residential mortgage loans, including held for sale | \$ 10,143 | 9,348 | 9,384 |
| Home equity | 643 | 730 | 851 |
| Automobile loans | 11,191 | 10,665 | 9,713 |
| Consumer leases | 35 | 158 | 384 |

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Comparison of 2012 with 2011

Net income was $\$ 223$ million in 2012 compared to net income of $\$ 56$ million in 2011. The increase was driven by an increase in noninterest income and a decline in the provision for loan and lease losses, partially offset by an increase in noninterest expense and a decrease in net interest income. Net interest income decreased $\$ 29$ million due to lower yields on average residential mortgage and automobile loans, partially offset by increases in average residential mortgage and average automobile loans and favorable decreases in the FTP charge applied to the segment.

Provision for loan and lease losses decreased $\$ 85$ million compared to the prior year as delinquency metrics and underlying loss trends improved across all consumer loan types. Net charge-offs as a percent of average loans and leases decreased to 88 bps for 2012 compared to 134 bps for 2011.

Noninterest income increased $\$ 246$ million primarily due to increases in mortgage banking net revenue of $\$ 245$ million driven by an increase in gains on residential mortgage loan sales of $\$ 424$ million due to an increase in profit margins on sold loans coupled with higher origination volumes. This increase was partially offset by a decrease in net residential mortgage servicing revenue of $\$ 178$ million, primarily driven by a decrease of $\$ 142$ million in net valuation adjustments on MSRs and free-standing derivatives entered into to economically hedge the MSRs.
Noninterest expense increased $\$ 44$ million driven by salaries, incentives and benefits which increased $\$ 48$ million primarily as a result of higher mortgage loan originations.

Average consumer loans and leases increased $\$ 1.1$ billion from the prior year. Average automobile loans increased $\$ 526$ million due to a strategic focus to increase automobile lending throughout 2011 and 2012 through consistent and competitive pricing, disciplined sales execution, and enhanced customer service with our dealership network. Average residential mortgage loans increased $\$ 795$ million as a result of higher origination volumes. Average home equity loans decreased $\$ 87$ million due to continued runoff in the discontinued brokered home equity product. Average consumer leases decreased $\$ 123$ million due to runoff as the Bancorp discontinued this product in the fourth quarter of 2008.

## Comparison of 2011 with 2010

Net income was $\$ 56$ million in 2011 compared to a net loss of $\$ 26$ million in 2010. The increase was driven by a decline in the provision for loan and lease losses, partially offset by decreases in noninterest income and net interest income and an increase in noninterest expense. Net interest income decreased $\$ 62$ million due to a decline in average loan balances for residential mortgage, home equity, and consumer leases as well as lower yields on average residential mortgage and automobile loans, partially offset by favorable decreases in the FTP charge applied to the segment.

Provision for loan and lease losses decreased $\$ 308$ million compared to the prior year, as delinquency metrics and underlying loss trends improved across all consumer loan types. Additionally, 2010 included charge-offs of $\$ 123$ million on the sale of $\$ 228$ million of portfolio loans. Net charge-offs as a percent of average
loans and leases decreased to 134 bps for 2011 compared to 305 bps for 2010.

Noninterest income decreased $\$ 40$ million primarily due to decreases in mortgage banking net revenue of $\$ 34$ million. The decrease from 2010 was driven by declines in origination fees and gains on loan sales of $\$ 78$ million due to decreased margins and lower origination volumes, partially offset by an increase in net servicing revenue of $\$ 44$ million.

Noninterest expense increased $\$ 80$ million driven in part by increased FDIC insurance expense, as the methodology used to determine FDIC insurance premiums changed in 2011 from one based on domestic deposits to one based on total assets less tangible equity. Additional changes were due to an increase of $\$ 41$ million in the provision for representation and warranty claims related to residential mortgage loans sold to third parties and an increase of $\$ 21$ million in losses on escrow advances to borrowers relating to bank owned residential mortgages.

Average consumer loans and leases increased $\$ 558$ million from the prior year. Average automobile loans increased $\$ 952$ million due to a strategic focus to increase automobile lending throughout 2010 and 2011. This increase was partially offset by declines across all other types of consumer loans. Average residential mortgage loans decreased $\$ 36$ million as a result of the lower origination volumes. Average home equity loans decreased $\$ 121$ million due to continued runoff in the discontinued brokered home equity product. Average consumer leases decreased \$226 million due to runoff as the Bancorp discontinued this product in the fourth quarter of 2008.

## Investment Advisors

Investment Advisors provides a full range of investment alternatives for individuals, companies and not-for-profit organizations. Investment Advisors is made up of four main businesses: FTS, an indirect whollyowned subsidiary of the Bancorp; FTAM, an indirect wholly-owned subsidiary of the Bancorp; Fifth Third Private Bank; and Fifth Third Institutional Services. FTS offers full service retail brokerage services to individual clients and broker dealer services to the institutional marketplace. FTAM provides asset management services and previously advised the Bancorp's proprietary family of mutual funds. Fifth Third Private Bank offers holistic strategies to affluent clients in wealth planning, investing, insurance and wealth protection. Fifth Third Institutional Services provides advisory services for institutional clients including states and municipalities.

As previously mentioned, the Bancorp announced that FTAM entered into two agreements under which a third party would acquire assets of 16 mutual funds from FTAM and another third party would acquire certain assets relating to the management of Fifth Third money market funds. Both transactions were completed in the third quarter of 2012. Upon completion of the transactions, the Bancorp recognized a $\$ 13$ million gain on sale within other noninterest income in the Bancorp's Consolidated Statements of Income.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following table contains selected financial data for the Investment Advisors segment:
TABLE 16: INVESTMENT ADVISORS

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |
| Net interest income | \$ 117 | 113 | 138 |
| Provision for loan and lease losses | 10 | 27 | 44 |
| Noninterest income: |  |  |  |
| Investment advisory revenue | 366 | 364 | 346 |
| Other noninterest income | 30 | 9 | 10 |
| Noninterest expense: |  |  |  |
| Salaries, incentives and benefits | 161 | 164 | 156 |
| Other noninterest expense | 276 | 257 | 249 |
| Income before taxes | 66 | 38 | 45 |
| Applicable income tax expense | 23 | 14 | 16 |
| Net income | \$ 43 | 24 | 29 |
| Average Balance Sheet Data |  |  |  |
| Loans and leases | \$1,877 | 2,037 | 2,574 |
| Core deposits | 7,709 | 6,798 | 5,897 |

## Comparison of 2012 with 2011

Net income increased $\$ 19$ million compared to 2011 primarily due to an increase in noninterest income and a decrease in the provision for loan and lease losses, partially offset by an increase in noninterest expense. Net interest income increased $\$ 4$ million from 2011 due to a decrease in interest expense on core deposits and favorable decreases in the FTP charge applied to the segment, partially offset by a decline in average loan and lease balances and declines in yields of 27 bps on loans and leases.

Provision for loan and lease losses decreased $\$ 17$ million from the prior year. Net charge-offs as a percent of average loans and leases decreased to 53 bps compared to 132 bps for the prior year reflecting improved credit trends during 2012.

Noninterest income increased $\$ 23$ million compared to 2011 primarily due to increases in other noninterest income. The increase in other noninterest income was primarily driven by the $\$ 13$ million gain on the sale of certain funds previously mentioned and an increase in gains on the sale of loans of $\$ 5$ million.

Noninterest expense increased $\$ 16$ million compared to 2011 due to increases in other noninterest expense primarily driven by an increase in corporate allocations.

Average loans and leases decreased $\$ 160$ million compared to the prior year. The decrease was primarily driven by declines in home equity loans of $\$ 55$ million, commercial mortgage loans of $\$ 45$ million and commercial and industrial loans of $\$ 30$ million. Average core deposits increased $\$ 911$ million compared to 2011 due to growth in interest checking as customers have opted to maintain excess funds in liquid transaction accounts as a result of interest rates remaining near historic lows, partially offset by account migration from foreign office deposits.
Comparison of 2011 with 2010
Net income decreased $\$ 5$ million compared to 2010 primarily due to a decline in net interest income and an increase in noninterest expense partially offset by a decrease in the provision for loan and lease losses and an increase in investment advisory revenue. Net interest income decreased \$25 million from 2010 due to a decline in average loan and lease balances as well as declines in yields on loans and leases.

Provision for loan and leases losses decreased $\$ 17$ million from the prior year. Net charge-offs as a percent of average loans and leases decreased to 132 bps compared to 171 bps for the prior year reflecting moderation of general economic conditions during 2011.

Noninterest income increased $\$ 17$ million compared to 2010 primarily due to increases in investment advisory revenue related to
an increase of $\$ 10$ million in Private Bank income driven by market performance and an increase of $\$ 7$ million in securities and broker income due to continued expansion of the sales force and market performance.

Noninterest expense increased $\$ 16$ million compared to 2010 due to increases in salaries, incentives and benefit expense resulting from the expansion of the sales force and compensation related to improved performance in investment advisory revenue related fees.

Average loans and leases decreased $\$ 537$ million compared to the prior year. The decrease was primarily driven by declines in home equity loans of $\$ 373$ million due to tighter underwriting standards. Average core deposits increased $\$ 901$ million compared to 2010 due to growth in interest checking and foreign deposits.

## General Corporate and Other

General Corporate and Other includes the unallocated portion of the investment securities portfolio, securities gains and losses, certain non-core deposit funding, unassigned equity, provision expense in excess of net charge-offs or a benefit from the reduction of the ALLL, representation and warranty expense in excess of actual losses or a benefit from the reduction of representation and warranty reserves, the payment of preferred stock dividends and certain support activities and other items not attributed to the business segments.
Comparison of 2012 with 2011
Results for 2012 and 2011 were impacted by a benefit of $\$ 400$ million and $\$ 748$ million, respectively, due to reductions in the ALLL. The decrease in provision expense was driven by general improvements in credit quality and declines in net charge-offs. Net interest income increased from $\$ 321$ million in 2011 to $\$ 370$ million for 2012 due to a benefit in the FTP rate. The change in net income compared to the prior year was impacted by a $\$ 157$ million gain on the sale of Vantiv, Inc. shares and $\$ 115$ million in gains on the initial public offering of Vantiv, Inc. In addition, the results for 2012 were impacted by dividends on preferred stock of $\$ 35$ million compared to $\$ 203$ million in the prior year.
Comparison of 2011 with 2010
Results for 2011 and 2010 were impacted by a benefit of $\$ 748$ million and $\$ 789$ million, respectively, due to reductions in the ALLL. The decrease in provision expense for both years was due to a decrease in nonperforming assets and improvement in delinquency metrics and underlying loss trends. Net interest income

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

increased from $\$ 16$ million in 2010 to $\$ 321$ million for 2011 due to a benefit in the FTP rate. The change in net income compared to the prior year was impacted by a $\$ 127$ million benefit, net of expenses, from the settlement of litigation associated with one of the Bancorp's BOLI policies that was recorded in the third quarter of 2010. The results for 2011 were impacted by dividends on preferred stock of $\$ 203$ million compared to $\$ 250$ million in the prior year. 2011 results included $\$ 153$ million in preferred stock dividends as a result of the accelerated accretion of the remaining issuance discount on the Series F Preferred Stock that was repaid in the first quarter of 2011.

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## FOURTH QUARTER REVIEW

The Bancorp's 2012 fourth quarter net income available to common shareholders was $\$ 390$ million, or $\$ 0.43$ per diluted share, compared to net income available to common shareholders of $\$ 354$ million, or $\$ 0.38$ per diluted share, for the third quarter of 2012 and net income available to common shareholders of $\$ 305$ million, or $\$ 0.33$ per diluted share, for the fourth quarter of 2011. Fourth quarter 2012 earnings included a $\$ 157$ million gain on the sale of Vantiv shares, $\$ 134$ million in debt extinguishment costs associated with the termination of $\$ 1.0$ billion of FHLB borrowings and $\$ 38$ million of mortgage representation and warranty provision expense primarily due to additional information obtained from FHLMC regarding future mortgage repurchase and file requests. Third quarter 2012 results included $\$ 26$ million in debt extinguishment costs associated with the redemption of certain TruPS, a $\$ 16$ million negative adjustment on the valuation of the warrant associated with the processing business sale, $\$ 13$ million in gains recognized on the sale of certain FTAM funds, and charges of $\$ 34$ million related to the mortgage representation and warranty reserve. Fourth quarter 2011 earnings included a $\$ 54$ million charge related to changes in the fair value of a swap liability that the Bancorp entered into in conjunction with its sale of Visa, Inc. Class B shares in 2009 and $\$ 10$ million in positive valuation adjustments on puts and warrants associated with the sale of the processing business. The ALLL to loan and lease ratio was $2.16 \%$ as of December 31, 2012, compared to $2.32 \%$ as of September 30,2012 and $2.78 \%$ as of December 31, 2011.

Fourth quarter 2012 net interest income of $\$ 903$ million decreased $\$ 4$ million from the third quarter of 2012 and $\$ 17$ million from the same period a year ago. The decrease from the third quarter of 2012 was driven by a decrease in interest income, partially offset by a decline in interest expense. Interest income decreased $\$ 7$ million from the third quarter of 2012 as the benefit of average loans and leases growth was more than offset by a decline in interest income attributable to loan repricing, primarily in the commercial and industrial, auto, and residential mortgage portfolios, as well as lower reinvestment rates on the securities portfolio. Interest expense declined $\$ 3$ million from the third quarter of 2012, driven by higher demand deposit balances and continued runoff in consumer CD balances due to the low interest rate environment and their replacement into lower yielding products. The decline in net interest income in comparison to the fourth quarter of 2011 was driven by lower asset yields partially offset by higher average loan balances, run-off in higher-priced CDs and a mix shift to lower cost deposit products.

Fourth quarter 2012 noninterest income of $\$ 880$ million increased $\$ 209$ million compared to the third quarter of 2012 and $\$ 330$ million compared to the fourth quarter of 2011. The sequential and year-over-year increases were both driven by a $\$ 157$ million gain from the sale of Vantiv shares and higher mortgage banking and corporate banking revenue. Fourth quarter 2012 noninterest income included a $\$ 19$ million negative valuation adjustment on the Vantiv warrants, compared with a $\$ 16$ million negative valuation adjustment in the third quarter of 2012 and a $\$ 10$ million positive valuation adjustment on the Vantiv warrant and put instruments in the fourth quarter of 2011. Fourth quarter 2012 results also included a $\$ 15$ million charge related to the valuation of the total return swap entered into as part of the 2009 sale of Visa, Inc. Class B shares. Negative valuation adjustments on this swap were $\$ 1$ million in the third quarter of 2012 and $\$ 54$ million in the fourth quarter of 2011. Third quarter 2012 results also included $\$ 13$ million in gains recognized on the sale of certain FTAM funds.

Mortgage banking net revenue was $\$ 258$ million in the fourth quarter of 2012, compared to $\$ 200$ million in the third quarter of 2012 and $\$ 156$ million in the fourth quarter of 2011 . Fourth quarter 2012 originations were $\$ 7.0$ billion, compared with $\$ 5.8$ billion in
the previous quarter and $\$ 7.1$ billion in the fourth quarter of 2011. Fourth quarter 2012 originations resulted in gains of $\$ 239$ million on mortgages sold, reflecting higher mortgage sales revenue partially offset by lower gain on sale margins. This compares with gains of $\$ 226$ million during the third quarter of 2012 and $\$ 152$ million during the fourth quarter of 2011. Mortgage servicing fees in the fourth quarter of 2012 were $\$ 64$ million, compared with $\$ 62$ million in the third quarter of 2012 and $\$ 58$ million in the fourth quarter of 2011. Mortgage banking net revenue is also affected by net servicing asset value adjustments, which include MSR amortization and MSR valuation adjustments. These factors led to a net loss of $\$ 45$ million on the net valuation adjustments on MSRs in the fourth quarter of 2012 compared to a net loss of $\$ 88$ million in the third quarter of 2012 and a net loss of $\$ 54$ million in the fourth quarter of 2011 . Net losses on nonqualifying hedges on mortgage servicing rights were $\$ 2$ million and $\$ 3$ million in the fourth quarter of 2012 and 2011, respectively, and net gains on nonqualifying hedges on mortgage servicing rights were $\$ 5$ million during the third quarter of 2012.

Service charges on deposits of $\$ 134$ million increased $\$ 6$ million sequentially and decreased $\$ 2$ million compared to the fourth quarter of 2011. Retail service charges grew 10 percent sequentially largely due to a seasonal increase in consumer overdrafts as well as the initial benefit of the transition to the Bancorp's new and simplified deposit product offerings. Compared with the fourth quarter of 2011, retail service charges decreased 11 percent primarily due to changes in the Bancorp's overdraft policies during 2012. Commercial service charges increased two percent sequentially and six percent from a year ago primarily as a result of higher treasury management fees.

Corporate banking revenue of $\$ 114$ million increased $\$ 13$ million from the previous quarter and $\$ 32$ million from the fourth quarter of 2011 . The sequential increase was primarily driven by higher syndication fees, business lending fees, and derivative fees, which benefited from accelerated activity in anticipation of changes to tax rules. The increase from the fourth quarter of 2011 was primarily driven by increased syndication fees and business lending fees as a result of the Bancorp's investments in the capital markets and treasury management capabilities, which are creating more opportunities and increased production.

Investment advisory revenue of $\$ 93$ million increased $\$ 1$ million sequentially and $\$ 3$ million from the fourth quarter of 2011 . Sequential and year-over-year increases were driven by higher private client services and institutional trust fees, which benefited from improvement in equity and bond market values, partially offset by lower mutual fund fees largely due to the sale of certain Fifth Third funds in the third quarter of 2012.

Card and processing revenue of $\$ 66$ million increased $\$ 1$ million compared to the third quarter of 2012 and $\$ 6$ million from the fourth quarter of 2011. Both increases were driven by higher transaction volumes and higher levels of consumer spending.

The net gain on investment securities was $\$ 2$ million in both the fourth and third quarters of 2012 and a net gain of $\$ 5$ million in the fourth quarter of 2011 .

Noninterest expense of $\$ 1.2$ billion increased $\$ 157$ million sequentially and increased $\$ 170$ million from the fourth quarter of 2011 . Fourth quarter 2012 expenses included $\$ 134$ million of debt extinguishment costs associated with the termination of $\$ 1.0$ billion of FHLB debt; $\$ 38$ million of expenses associated with the mortgage representation and warranty reserve; and $\$ 13$ million in charges to increase litigation reserves. Third quarter 2012 expenses included $\$ 26$ million of debt extinguishment costs associated with the redemption of TruPS and $\$ 34$ million of expenses associated with the mortgage representation and warranty reserve. Fourth quarter 2011 expenses included $\$ 14$ million in charges to increase litigation reserves related to bankcard association membership and $\$ 5$ million in other litigation reserve additions.

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Net charge-offs as a percent of average loans and leases decreased to $1.49 \%$ during 2011 compared to $3.02 \%$ during 2010
largely due to decreases in nonperforming loans and leases, improved delinquency metrics in commercial and consumer loans and leases, and improvement in underlying loss trends.

TABLE 17: QUARTERLY INFORMATION (unaudited)

| For the three months ended (\$ in millions, except per share data) | 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31 | 9/30 | 6/30 | 3/31 | 12/31 | 9/30 | 6/30 | 3/31 |
| Net interest income (FTE) | \$ 903 | 907 | 899 | 903 | 920 | 902 | 869 | 884 |
| Provision for loan and lease losses | 76 | 65 | 71 | 91 | 55 | 87 | 113 | 168 |
| Noninterest income | 880 | 671 | 678 | 769 | 550 | 665 | 656 | 584 |
| Noninterest expense | 1,163 | 1,006 | 937 | 973 | 993 | 946 | 901 | 918 |
| Net income attributable to Bancorp | 399 | 363 | 385 | 430 | 314 | 381 | 337 | 265 |
| Net income available to common shareholders | 390 | 354 | 376 | 421 | 305 | 373 | 328 | 88 |
| Earnings per share, basic | 0.44 | 0.39 | 0.41 | 0.46 | 0.33 | 0.41 | 0.36 | 0.10 |
| Earnings per share, diluted | 0.43 | 0.38 | 0.40 | 0.45 | 0.33 | 0.40 | 0.35 | 0.10 |

## COMPARISON OF THE YEAR ENDED 2011 WITH 2010

Net income available to common shareholders for the year ended December 31, 2011 was $\$ 1.1$ billion, or $\$ 1.18$ per diluted share, which was net of $\$ 203$ million in preferred stock dividends. The Bancorp's net income available to common shareholders of $\$ 503$ million, or $\$ 0.63$ per diluted share, for 2010, was net of $\$ 250$ million in preferred stock dividends. The preferred stock dividends in 2011 included $\$ 153$ million in discount accretion resulting from the Bancorp's repurchase of Series F preferred stock. Overall, credit trends improved in 2011, and as a result, the provision for loan and lease losses decreased to $\$ 423$ million in 2011 compared to $\$ 1.5$ billion in 2010. Noninterest income decreased from 2010, primarily due to a $\$ 152$ million litigation settlement related to one of the Bancorp's BOLI policies during the third quarter of 2010 and reduced service charges on deposits and a decrease in mortgage banking net revenue. Noninterest expense decreased in comparison to 2010, primarily due to a decrease in the provision for representation and warranty claims and a decrease in FDIC expense and other taxes.

Net interest income was $\$ 3.6$ billion for the years ended December 31, 2011 and 2010. Net interest income in 2011 compared to the prior year was impacted by a 22 bps decrease in average yield on average interest-earning assets offset by a 25 bps decrease in the average rate paid on interestbearing liabilities and a $\$ 3.2$ billion decrease in average interest-bearing liabilities, coupled with a mix shift to lower cost deposits.

Noninterest income decreased \$274 million, or 10\%, in 2011 compared to 2010 primarily as the result of a $\$ 152$ million litigation settlement related to one of the Bancorp's BOLI policies during the third quarter of 2010, a $\$ 54$ million decrease in service charges on deposits primarily due to the impact of Regulation E and a $\$ 50$ million decrease in mortgage banking net revenue primarily as the result of a decrease in origination fees and a decrease in gains on loan sales partially offset by an increase in net servicing revenue.

Noninterest expense decreased $\$ 97$ million, or three percent, in 2011 compared to 2010 primarily due to a decrease of $\$ 59$ million in the provision for representation and warranty claims related to residential mortgage loans sold to third parties; a decrease of $\$ 41$ million in FDIC insurance and other taxes, a $\$ 22$ million decrease from the change in the provision for unfunded commitments and letters of credit, a $\$ 21$ million decrease in intangible asset amortization and a $\$ 19$ million decrease in professional service fees. This activity was partially offset by a $\$ 64$ million increase in total personnel costs (salaries, wages and incentives plus employee benefits).

Net charge-offs as a percent of average loans and leases decreased to $1.49 \%$ during 2011 compared to $3.02 \%$ during 2010
largely due net charge-offs on commercial loans moved to held for sale during the third quarter of 2010 coupled with improved credit trends across all commercial loan types. In addition, residential mortgage loan net chargeoffs, which typically involve partial charge-offs based upon appraised values of underlying collateral, decreased $\$ 266$ million from 2010 as a result of improvements in delinquencies and a decrease in the average loss recorded per charge-off.

The Bancorp took a number of actions that impacted its capital position in 2011. On January 25, 2011, the Bancorp raised $\$ 1.7$ billion in new common equity through the issuance of shares of common stock in an underwritten offering. On February 2, 2011, the Bancorp redeemed all 136,320 shares of its Series F Preferred Stock held by the U.S. Treasury totaling $\$ 3.4$ billion. The Bancorp used the net proceeds from the common stock offerings previously discussed and a senior debt offering to redeem the Series F Preferred Stock. On March 16, 2011, the Bancorp repurchased the warrant issued to the U.S. Treasury under the CPP for $\$ 280$ million, which was recorded as a reduction to capital surplus in the Bancorp's Consolidated Financial Statements. On March 18, 2011, the Bancorp announced that the FRB did not object to the Bancorp's capital plan submitted under the FRB 2011 CCAR. Pursuant to this plan, in the second quarter of 2011, the Bancorp redeemed $\$ 452$ million of certain trust preferred securities, at par, classified as long-term debt. As a result of these redemptions the Bancorp recorded a $\$ 6$ million gain on the extinguishment within other noninterest expense in the Consolidated Statements of Income.

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## BALANCE SHEET ANALYSIS

## Loans and Leases

The Bancorp classifies its loans and leases based upon the primary purpose of the loan. Table 18 summarizes end of period loans and
leases, including loans held for sale and Table 19 summarizes average total loans and leases, including loans held for sale.

TABLE 18: COMPONENTS OF LOANS AND LEASES (INCLUDES HELD FOR SALE)

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Commercial and industrial loans | \$ | 36,077 | 30,828 | 27,275 | 25,687 | 29,220 |
| Commercial mortgage loans |  | 9,116 | 10,214 | 10,992 | 11,936 | 12,731 |
| Commercial construction loans |  | 707 | 1,037 | 2,111 | 3,871 | 5,335 |
| Commercial leases |  | 3,549 | 3,531 | 3,378 | 3,535 | 3,666 |
| Subtotal - commercial |  | 49,449 | 45,610 | 43,756 | 45,029 | 50,952 |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage loans |  | 14,873 | 13,474 | 10,857 | 9,846 | 10,292 |
| Home equity |  | 10,018 | 10,719 | 11,513 | 12,174 | 12,752 |
| Automobile loans |  | 11,972 | 11,827 | 10,983 | 8,995 | 8,594 |
| Credit card |  | 2,097 | 1,978 | 1,896 | 1,990 | 1,811 |
| Other consumer loans and leases |  | 312 | 364 | 702 | 812 | 1,194 |
| Subtotal - consumer |  | 39,272 | 38,362 | 35,951 | 33,817 | 34,643 |
| Total loans and leases | \$ | 88,721 | 83,972 | 79,707 | 78,846 | 85,595 |
| Total portfolio loans and leases (excludes loans held for sale) | \$ | 85,782 | 81,018 | 77,491 | 76,779 | 84,143 |

Loans and leases, including loans held for sale, increased $\$ 4.7$ billion, or six percent, from December 31, 2011. The increase in loans and leases from December 31, 2011 was the result of a $\$ 3.8$ billion, or eight percent, increase in commercial loans and a $\$ 910$ million, or two percent, increase in consumer loans.

The increase in commercial loans and leases from December 31, 2011 was primarily due to an increase in commercial and industrial loans partially offset by a decrease in commercial mortgage and commercial construction loans. Commercial and industrial loans increased \$5.2 billion, or $17 \%$, due to targeted marketing efforts, an increase in new loan origination activity due to a strengthening economy and strong growth in December from uncertainty over tax increases and U.S. fiscal policy. Commercial mortgage loans decreased $\$ 1.1$ billion, or $11 \%$, from December 31, 2011 and commercial construction loans decreased $\$ 330$ million, or $32 \%$, from December 31, 2011 due to continued runoff as the level of new originations was less than the repayments of the current portfolio.

The increase in consumer loans and leases from December 31, 2011 was primarily due to an increase in residential mortgage loans, automobile loans, and credit card loans partially offset by a decrease in home equity loans. Residential mortgage loans increased $\$ 1.4$ billion, or $10 \%$, from December 31, 2011 due to management's decision to retain certain shorter term residential mortgage loans originated through the Bancorp's retail branches throughout 2011 and 2012 and strong originations due to continued refinancing activity associated with historically low interest rates. Automobile loans increased $\$ 145$ million, or one percent, from December 31, 2011 due to strong origination volumes through consistent and competitive pricing, enhanced customer service with our dealership network, and disciplined sales execution. Credit card loans increased \$119 million, or six percent, from December 31,2011 driven by strong new account originations and modest attrition rates. Home equity loans decreased $\$ 701$ million, or seven percent, from December 31, 2011 as payoffs exceeded new loan production.

TABLE 19: COMPONENTS OF AVERAGE LOANS AND LEASES (INCLUDES HELD FOR SALE)

| As of December 31 (\$ in millions) |  | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial: |  |  |  |  |  |  |
| Commercial and industrial loans | \$ | 32,911 | 28,546 | 26,334 | 27,556 | 28,426 |
| Commercial mortgage loans |  | 9,686 | 10,447 | 11,585 | 12,511 | 12,776 |
| Commercial construction loans |  | 835 | 1,740 | 3,066 | 4,638 | 5,846 |
| Commercial leases |  | 3,502 | 3,341 | 3,343 | 3,543 | 3,680 |
| Subtotal - commercial |  | 46,934 | 44,074 | 44,328 | 48,248 | 50,728 |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage loans |  | 13,370 | 11,318 | 9,868 | 10,886 | 10,993 |
| Home equity |  | 10,369 | 11,077 | 11,996 | 12,534 | 12,269 |
| Automobile loans |  | 11,849 | 11,352 | 10,427 | 8,807 | 8,925 |
| Credit card |  | 1,960 | 1,864 | 1,870 | 1,907 | 1,708 |
| Other consumer loans and leases |  | 340 | 529 | 743 | 1,009 | 1,212 |
| Subtotal - consumer |  | 37,888 | 36,140 | 34,904 | 35,143 | 35,107 |
| Total average loans and leases | \$ | 84,822 | 80,214 | 79,232 | 83,391 | 85,835 |
| Total average portfolio loans and leases (excludes loans held for sale) | \$ | 82,733 | 78,533 | 77,045 | 80,681 | 83,895 |

Average commercial loans and leases increased $\$ 2.9$ billion, or six percent, compared to December 31, 2011. The increase in average
commercial loans and leases was driven by an increase in average commercial and industrial loans and commercial leases partially offset by a decrease in average commercial mortgage loans and average commercial construction loans. Average commercial and

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industrial loans increased $\$ 4.4$ billion, or $15 \%$, average commercial mortgage loans decreased $\$ 761$ million, or seven percent, and average commercial construction loans decreased $\$ 905$ million, or $52 \%$, from December 31, 2011 due to the reasons previously discussed in the end of period discussion above.

Average consumer loans and leases increased $\$ 1.7$ billion, or five percent, compared to December 31, 2011. The increase in average consumer loans and leases from December 31, 2011 was driven by an increase in average residential mortgage loans, average automobile loans, and average credit card loans partially offset by a decrease in average home equity loans. Average residential mortgage loans increased $\$ 2.1$ billion, or $18 \%$, average credit card balances increased $\$ 96$ million, or five percent, and average home equity loans decreased $\$ 708$ million, or six percent, from December 31, 2011 due to the reasons previously discussed in the end of period discussion above. Average automobile loans increased $\$ 497$ million, or four percent, due to strong originations in the second half of 2011 and throughout 2012.

## Investment Securities

The Bancorp uses investment securities as a means of managing interest rate risk, providing liquidity support and providing collateral for pledging purposes. As of December 31, 2012, total investment securities were $\$ 15.7$ billion compared to $\$ 15.9$ billion at December 31, 2011. See Note 1 of the Notes to Consolidated Financial Statements for the Bancorp's methodology for both classifying investment securities and management's evaluation of securities in an unrealized loss position for OTTI.

At December 31, 2012, the Bancorp's investment portfolio consisted primarily of AAA-rated available-for-sale securities. The Bancorp did not hold asset-backed securities backed by subprime
mortgage loans in its investment portfolio. Additionally, there was approximately $\$ 100$ million of securities classified as below investment grade as of December 31, 2012, compared to $\$ 122$ million as of December 31, 2011.

The Bancorp's management has evaluated the securities in an unrealized loss position in the available-for-sale and held-to-maturity portfolios for OTTI. During the years ended December 31, 2012, 2011, and 2010, the Bancorp recognized $\$ 58$ million, $\$ 19$ million and $\$ 3$ million of OTTI on its investment securities portfolio, respectively. The Bancorp did not recognize any OTTI on any of its held-to-maturity investment securities during the years ended December 31, 2012, 2011 or 2010.

TABLE 20: COMPONENTS OF INVESTMENT SECURITIES

| As of December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale and other: (amortized cost basis) |  |  |  |  |  |
| U.S. Treasury and government agencies | \$ 41 | 171 | 225 | 464 | 186 |
| U.S. Government sponsored agencies | 1,730 | 1,782 | 1,564 | 2,143 | 1,651 |
| Obligations of states and political subdivisions | 203 | 96 | 170 | 240 | 323 |
| Agency mortgage-backed securities | 8,403 | 9,743 | 10,570 | 11,074 | 8,529 |
| Other bonds, notes and debentures ${ }^{(a)}$ | 3,161 | 1,792 | 1,338 | 2,541 | 613 |
| Other securities ${ }^{(b)}$ | 1,033 | 1,030 | 1,052 | 1,417 | 1,248 |
| Total available-for-sale and other securities | \$14,571 | 14,614 | 14,919 | 17,879 | 12,550 |
| Held-to-maturity: (amortized cost basis) |  |  |  |  |  |
| Obligations of states and political subdivisions | \$ 282 | 320 | 348 | 350 | 355 |
| Other bonds, notes and debentures | 2 | 2 | 5 | 5 | 5 |
| Total held-to-maturity | \$ 284 | 322 | 353 | 355 | 360 |
| Trading: (fair value) |  |  |  |  |  |
| Variable rate demand notes | - | - | 106 | 235 | 1,140 |
| Other securities | 207 | 177 | 188 | 120 | 51 |
| Total trading | \$ 207 | 177 | 294 | 355 | 1,191 |

(a)Other bonds, notes, and debentures consist of non-agency mortgage backed securities, certain other asset backed securities (primarily automobile and commercial loan backed securities) and corporate bond securities.
(b)Other securities consist of FHLB and FRB restricted stock holdings that are carried at par, FHLMC and FNMA preferred stock holdings and certain mutual fund holdings and equity security holdings.

As of December 31, 2012, available-for-sale securities on an amortized cost basis decreased $\$ 43$ million from December 31, 2011 due to a decrease in agency mortgage-backed securities and U.S. Treasury and government agency securities partially offset by an increase in obligations of states and political subdivision securities and other bonds, notes, and debentures. Agency mortgage-backed securities decreased $\$ 1.3$ billion, or $14 \%$, from December 31, 2011 primarily due to sales of collateralized mortgage obligations and mortgage-backed securities totaling $\$ 2.2$ billion which was partially offset by reinvesting cash flows from securities paydown activity. The decrease of $\$ 130$ million, or $76 \%$, in U.S. Treasury and government agencies securities was due to maturities and the excess cash was reinvested in obligations of states and political subdivisions securities which increased $\$ 107$ million, or $111 \%$, from December 31, 2011. Other bonds, notes, and debentures increased $\$ 1.4$ billion, or $76 \%$, due to purchases of commercial mortgage-backed securities, asset-backed securities, and corporate bonds during the year partially offset by sales, paydowns, and bonds called

At December 31, 2012 and 2011, available-for-sale securities were 14\% of total interest-earning assets. The estimated weighted-average life of the debt securities in the available-for-sale portfolio was 3.8 years at December 31, 2012, compared to 3.6 years at December 31, 2011. In addition, at December 31, 2012, the available-for-sale securities portfolio had a weighted-average yield of $3.30 \%$, compared to $3.66 \%$ at December 31, 2011.

Information presented in Table 21 is on a weighted-average life basis, anticipating future prepayments. Yield information is presented on an FTE basis and is computed using historical cost balances. Maturity and yield calculations for the total available-for-sale portfolio exclude equity securities that have no stated yield or maturity. Total net unrealized gains on the available-for-sale securities portfolio were $\$ 636$ million at December 31, 2012, compared to $\$ 748$ million at December 31, 2011. The decrease in net unrealized gains was driven by the sales of agency mortgage-backed securities which generated a total realized gain of $\$ 67$ million recognized in
the Consolidated Statements of Income. The remaining decrease in net unrealized gains was due to a decline in interest rates. The fair value of investment securities is impacted by

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interest rates, credit spreads, market volatility and liquidity conditions. The decreases when interest rates increase or when credit spreads widen. fair value of investment securities generally

TABLE 21: CHARACTERISTICS OF AVAILABLE-FOR-SALE AND OTHER SECURITIES

| As of December 31, 2012 (\$ in millions) | Amortized Cost |  | Fair Value | Weighted-Average <br> Life (in years) | Weighted-Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury and government agencies: |  |  |  |  |  |
| Average life of one year or less | \$ | 40 | 40 | 0.4 | 0.13 \% |
| Average life 5-10 years |  | 1 | 1 | 6.1 | 1.48 |
| Total |  | 41 | 41 | 0.5 | 0.16 |
| U.S. Government sponsored agencies: |  |  |  |  |  |
| Average life of one year or less |  | 204 | 206 | 0.5 | 2.50 |
| Average life 1-5 years |  | 1,526 | 1,705 | 4.0 | 3.63 |
| Total |  | 1,730 | 1,911 | 3.6 | 3.50 |
| Obligations of states and political subdivisions: ${ }^{(a)}$ |  |  |  |  |  |
| Average life of one year or less |  | 7 | 7 | 0.8 | 0.12 |
| Average life 1-5 years |  | 84 | 85 | 2.9 | 1.50 |
| Average life 5-10 years |  | 96 | 102 | 6.3 | 4.37 |
| Average life greater than 10 years |  | 16 | 18 | 11.3 | 5.21 |
| Total |  | 203 | 212 | 5.1 | 3.10 |
| Agency mortgage-backed securities: |  |  |  |  |  |
| Average life of one year or less |  | 495 | 506 | 0.7 | 4.44 |
| Average life 1-5 years |  | 6,254 | 6,529 | 3.3 | 3.59 |
| Average life 5-10 years |  | 1,654 | 1,695 | 5.8 | 3.42 |
| Total |  | 8,403 | 8,730 | 3.6 | 3.60 |
| Other bonds, notes and debentures: |  |  |  |  |  |
| Average life of one year or less |  | 245 | 252 | 0.7 | 1.46 |
| Average life 1-5 years |  | 2,049 | 2,135 | 3.4 | 2.55 |
| Average life 5-10 years |  | 659 | 677 | 6.4 | 2.52 |
| Average life greater than 10 years |  | 208 | 213 | 14.7 | 2.35 |
| Total |  | 3,161 | 3,277 | 4.6 | 2.45 |
| Other securities |  | 1,033 | 1,036 |  |  |
| Total available-for-sale and other securities | \$ | 14,571 | 15,207 | 3.8 | 3.30 \% |
| (a)Taxable-equivalent yield adjustments included in the above table are $0.03 \%, 0.01 \%, 0.40 \%, 1.79 \%$ and $0.34 \%$ for securities with an average life of one year or less, $1-5$ years, $5-10$ years, greater than 10 years and in total, respectively. |  |  |  |  |  |

## Deposits

The Bancorp's deposit balances represent an important source of funding and revenue growth opportunity. The Bancorp continues to focus on core deposit growth in its retail and commercial franchises
by improving customer satisfaction, building full relationships and offering competitive rates. Core deposits represented $71 \%$ of the Bancorp's asset funding base at December 31, 2012 and 2011.

TABLE 22: DEPOSITS

| As of December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Demand | \$30,023 | 27,600 | 21,413 | 19,411 | 15,287 |
| Interest checking | 24,477 | 20,392 | 18,560 | 19,935 | 14,222 |
| Savings | 19,879 | 21,756 | 20,903 | 17,898 | 16,063 |
| Money market | 6,875 | 4,989 | 5,035 | 4,431 | 4,689 |
| Foreign office | 885 | 3,250 | 3,721 | 2,454 | 2,144 |
| Transaction deposits | 82,139 | 77,987 | 69,632 | 64,129 | 52,405 |
| Other time | 4,015 | 4,638 | 7,728 | 12,466 | 14,350 |
| Core deposits | 86,154 | 82,625 | 77,360 | 76,595 | 66,755 |
| Certificates-\$100,000 and over | 3,284 | 3,039 | 4,287 | 7,700 | 11,851 |
| Other | 79 | 46 | 1 | 10 | 7 |
| Total deposits | \$89,517 | 85,710 | 81,648 | 84,305 | 78,613 |

Core deposits increased $\$ 3.5$ billion, or four percent, compared to December 31, 2011, driven by an increase of $\$ 4.2$ billion, or five percent, in transaction deposits, partially offset by a decrease of $\$ 623$ million, or $13 \%$, in other time deposits. Transaction deposits increased due to an increase in demand deposits, interest checking deposits, and money market deposits partially offset by a decrease in savings deposits and foreign office deposits. Demand deposits increased $\$ 2.4$ billion, or nine percent, from December 31, 2011 due to an increase in the average balance per account, new product
offerings, and commercial customers opting to hold money in demand deposit accounts at year-end due to uncertainty over tax increases and U.S. fiscal policy. Interest checking deposits increased $\$ 4.1$ billion, or $20 \%$, from December 31, 2011 due to account migration from foreign office deposits which decreased $\$ 2.4$ billion, or $73 \%$, from December 31, 2011. The remaining increase in interest checking deposits was due to continued growth from the preferred checking program which was introduced in early 2011 and growth from maturing certificates of deposits. Money market

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deposits increased $\$ 1.9$ billion, or $38 \%$, due to account migration from savings deposits which decreased $\$ 1.9$ billion, or nine percent, from December 31, 2011. Other time deposits decreased primarily as a result of continued run-off of certificates of deposits due to the low interest rate environment, as customers have opted to maintain balances in more liquid transaction accounts.

Included in core deposits are foreign office deposits, which are primarily Eurodollar sweep accounts from the Bancorp's commercial customers. These accounts bear interest rates at slightly
higher than money market accounts and unlike repurchase agreements the Bancorp does not have to pledge collateral.

The Bancorp uses certificates of deposit $\$ 100,000$ and over, as a method to fund earning asset growth. At December 31, 2012, certificates $\$ 100,000$ and over increased $\$ 245$ million, or eight percent, compared to December 31, 2011 due to the diversification of funding sources through the issuance of retail and institutional certificates of deposits in the fourth quarter of 2012.

The following table presents average deposits for the twelve months ending December 31:
TABLE 23: AVERAGE DEPOSITS

| As of December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Demand | \$27,196 | 23,389 | 19,669 | 16,862 | 14,017 |
| Interest checking | 23,096 | 18,707 | 18,218 | 15,070 | 14,191 |
| Savings | 21,393 | 21,652 | 19,612 | 16,875 | 16,192 |
| Money market | 4,903 | 5,154 | 4,808 | 4,320 | 6,127 |
| Foreign office | 1,528 | 3,490 | 3,355 | 2,108 | 2,153 |
| Transaction deposits | 78,116 | 72,392 | 65,662 | 55,235 | 52,680 |
| Other time | 4,306 | 6,260 | 10,526 | 14,103 | 11,135 |
| Core deposits | 82,422 | 78,652 | 76,188 | 69,338 | 63,815 |
| Certificates-\$100,000 and over | 3,102 | 3,656 | 6,083 | 10,367 | 9,531 |
| Other | 27 | 7 | 6 | 157 | 2,067 |
| Total average deposits | \$85,551 | 82,315 | 82,277 | 79,862 | 75,413 |

On an average basis, core deposits increased $\$ 3.8$ billion, or five percent, compared to December 31, 2011 due to an increase of $\$ 5.7$ billion, or eight percent, in average transaction deposits partially offset by a decrease of $\$ 2.0$ billion, or $31 \%$, in average other time deposits. The increase in average transaction deposits was driven by
an increase in average demand deposits and average interest checking deposits, partially offset by a decrease in average foreign office deposits due to the reasons discussed in the end of period section. The decrease in average other time deposits was due to the reasons discussed in the end of period discussion.

On an end of period basis, other time deposits and certificates $\$ 100,000$ and over totaled $\$ 7.3$ billion and $\$ 7.7$ billion at December 31, 2012 and 2011, respectively. All of these deposits were interest-bearing.
The contractual maturities of certificates $\$ 100,000$ and over as of December 31, 2012 are summarized in the following table:

TABLE 24: CONTRACTUAL MATURITIES OF CERTIFICATES $\mathbf{\$ 1 0 0 , 0 0 0}$ AND OVER

| As of December 31 ( $\$$ in millions) | 2012 |
| :--- | ---: |
| Three months or less | $\$ 1,444$ |
| After three months through six months | 230 |
| After six months through 12 months | 639 |
| After 12 months | 971 |
| Total | $\$ 3,284$ |

The contractual maturities of other time deposits and certificates $\$ 100,000$ and over as of December 31, 2012 are summarized in the following table:
TABLE 25: CONTRACTUAL MATURITIES OF OTHER TIME DEPOSITS AND CERTIFICATES $\$ 100,000$ AND OVER


## Borrowings

Total borrowings increased $\$ 1.0$ billion, or eight percent, from December 31, 2011 due to an increase in other short-term borrowings and federal funds purchased, partially offset by a
decrease in long-term debt. Total borrowings as a percentage of interestbearing liabilities were $19 \%$ at both December 31, 2012 and 2011.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

TABLE 26: BORROWINGS

| As of December 31 ( $\$$ in millions) | $\mathbf{2 0 1 2}$ | 2011 | 2010 | 2009 |
| :--- | ---: | ---: | ---: | ---: |
| Federal funds purchased | 2008 |  |  |  |
| Other short-term borrowings | $\mathbf{9 0 1}$ | 346 |  |  |
| Long-term debt | 279 |  |  |  |
| Total borrowings | 182 | 287 |  |  |

Federal funds purchased increased by $\$ 555$ million, or $160 \%$, from December 31, 2011 driven by an increase in excess balances in reserve accounts held at Federal Reserve Banks that the Bancorp purchased from other member banks on an overnight basis. Other short-term borrowings increased $\$ 3.0$ billion, or $94 \%$, from December 31, 2011 driven by an increase of $\$ 3.2$ billion in short-term FHLB borrowings offset by a decrease of $\$ 132$ million in securities sold under repurchase agreements which are accounted
for as collateralized financing transactions. The level of these borrowings can fluctuate significantly from period to period depending on funding needs and which sources are used to satisfy those needs. Long-term debt decreased $\$ 2.6$ billion, or $27 \%$, from December 31, 2011 driven by the redemption of $\$ 1.4$ billion of TruPS during the third quarter of 2012 and the extinguishment of $\$ 1.0$ billion of long-term FHLB advances during the fourth quarter of 2012.

TABLE 27: AVERAGE BORROWINGS

| As of December 31 ( \$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds purchased | \$ 560 | 345 | 291 | 517 | 2,975 |
| Other short-term borrowings | 4,246 | 2,777 | 1,635 | 6,463 | 7,785 |
| Long-term debt | 9,043 | 10,154 | 10,902 | 11,035 | 13,903 |
| Total average borrowings | \$13,849 | 13,276 | 12,828 | 18,015 | 24,663 |

Average total borrowings increased $\$ 573$ million, or four percent, compared to December 31, 2011, primarily due to an increase in average federal funds purchased and other short-term borrowings, partially offset by a decrease in average long-term debt. Average federal funds purchased increased $\$ 215$ million, or $62 \%$, primarily due to an increase in excess balances in reserve accounts held at Federal Reserve Banks that the Bancorp purchased from other member banks on an overnight basis. Average other short-term borrowings increased $\$ 1.5$ billion, or $53 \%$, primarily due to the previously mentioned increase in short-term FHLB borrowings. Average long-term debt decreased $\$ 1.1$ billion, or $11 \%$, primarily due to the previously mentioned extinguishment of $\$ 1.0$ billion in long-term FHLB borrowings and the redemption of $\$ 1.4$ billion of certain TruPS during the year ended December 31, 2012.

Information on the average rates paid on borrowings is discussed in the net interest income section of the MD\&A. In addition, refer to the Liquidity Risk Management section for a discussion on the role of borrowings in the Bancorp's liquidity management.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RISK MANAGEMENT

Managing risk is an essential component of successfully operating a financial services company. The Bancorp's risk management approach includes processes for identifying, assessing, managing, monitoring and reporting risks. The ERM division, led by the Bancorp's Chief Risk Officer, and the Bancorp Credit division, led by the Bancorp's Chief Credit Officer, ensure the consistency and adequacy of the Bancorp's risk management approach within the structure of the Bancorp's affiliate operating model. In addition, the Internal Audit division provides an independent assessment of the Bancorp's internal control structure and related systems and processes.

The assumption of risk requires robust and active risk management practices that comprise an integrated and comprehensive set of activities, measures and strategies that apply to the entire organization. The Bancorp has established a Risk Appetite Framework that provides the foundations of corporate risk capacity, risk appetite and risk tolerances. The Bancorp's risk capacity is represented by its available financial resources. Risk capacity sets an absolute limit on risk-assumption in the Bancorp's annual and strategic plans. The Bancorp understands that not all financial resources may persist as viable loss buffers over time. Further, consideration must be given to planned or foreseeable events that would reduce risk capacity. Those factors take the form of capacity adjustments to arrive at an Operating Risk Capacity which represents the operating risk level the Bancorp can assume while maintaining its solvency standard. The Bancorp's policy currently discounts its Operating Risk Capacity by a minimum of five percent to provide a buffer; as a result, the Bancorp's risk appetite is limited by policy to, at most, $95 \%$ of its Operating Risk Capacity.

Economic capital is the amount of unencumbered financial resources required to support the Bancorp's risks. The Bancorp measures economic capital under the assumption that it expects to maintain debt ratings at strong investment grade levels over time. The Bancorp's capital policies require that the Operating Risk Capacity less the aforementioned buffer exceed the calculated economic capital required in its business.

Risk appetite is the aggregate amount of risk the Bancorp is willing to accept in pursuit of its strategic and financial objectives. By establishing boundaries around risk taking and business decisions, and by incorporating the needs and goals of its shareholders, regulators, rating agencies and customers, the Bancorp's risk appetite is aligned with its priorities and goals. Risk tolerance is the maximum amount of risk applicable to each of the eight specific risk categories included in its Enterprise Risk Management Framework. This is expressed primarily in qualitative terms. The Bancorp's risk appetite and risk tolerances are supported by risk targets and risk limits. Those limits are used to monitor the amount of risk assumed at a granular level.

The risks faced by the Bancorp include, but are not limited to, credit, market, liquidity, operational, regulatory compliance, legal, reputational and strategic. Each of these risks is managed through the Bancorp's risk program which includes the following key functions:

- Enterprise Risk Management Programs is responsible for developing and overseeing the implementation of risk programs and reporting that facilitate a broad integrated view of risk. The department also leads the continual fostering of a strong risk management culture and the framework, policies and committees that support effective risk governance, including the oversight of Sarbanes-Oxley compliance;
- Commercial Credit Risk Management provides safety and
soundness within an independent portfolio management framework that supports the Bancorp's commercial loan growth strategies and underwriting practices, ensuring portfolio optimization and appropriate risk controls;
- Risk Strategies and Reporting is responsible for quantitative analysis needed to support the commercial dual rating methodology, ALLL methodology and analytics needed to assess credit risk and develop mitigation strategies related to that risk. The department also provides oversight, reporting and monitoring of commercial underwriting and credit administration processes. The Risk Strategies and Reporting department is also responsible for the economic capital program;
- Consumer Credit Risk Management provides safety and soundness within an independent management framework that supports the Bancorp's consumer loan growth strategies, ensuring portfolio optimization, appropriate risk controls and oversight, reporting, and monitoring of underwriting and credit administration processes;
- Operational Risk Management works with affiliates and lines of business to maintain processes to monitor and manage all aspects of operational risk, including ensuring consistency in application of operational risk programs;
- Bank Protection oversees and manages fraud prevention and detection and provides investigative and recovery services for the Bancorp;
- Capital Markets Risk Management is responsible for instituting, monitoring, and reporting appropriate trading limits, monitoring liquidity, interest rate risk and risk tolerances within Treasury, Mortgage, and Capital Markets groups and utilizing a value at risk model for Bancorp market risk exposure;
- Regulatory Compliance Risk Management ensures that processes are in place to monitor and comply with federal and state banking regulations, including processes related to fiduciary, community reinvestment act and fair lending compliance. The function also has the responsibility for maintenance of an enterprise-wide compliance framework; and
- The ERM division creates and maintains other functions, committees or processes as are necessary to effectively manage risk throughout the Bancorp.
Risk management oversight and governance is provided by the Risk and Compliance Committee of the Board of Directors and through multiple management committees whose membership includes a broad cross-section of line-of-business, affiliate and support representatives. The Risk and Compliance Committee of the Board of Directors consists of five outside directors and has the responsibility for the oversight of risk management for the Bancorp, as well as for the Bancorp's overall aggregate risk profile. The Risk and Compliance Committee of the Board of Directors has approved the formation of key management governance committees that are responsible for evaluating risks and controls. The primary committee responsible for the oversight of risk management is the ERMC. Committees accountable to the ERMC, which support the core risk programs, are the Corporate Credit Committee, the Operational Risk Committee, the Management Compliance Committee, the Asset/Liability Committee and the Enterprise Marketing Committee. Other committees accountable to the ERMC oversee the ALLL, capital and community reinvestment act/fair lending functions. There are also new products and initiatives processes applicable to every line of business to ensure an


## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

appropriate standard readiness assessment is performed before launching a new product or initiative. Significant risk policies approved by the management governance committees are also reviewed and approved by the Risk and Compliance Committee of the Board of Directors.

Credit Risk Review is an independent function responsible for evaluating the sufficiency of underwriting, documentation and approval processes for consumer and commercial credits; the accuracy of risk grades assigned to commercial credit exposure; nonaccrual status; specific reserves and monitoring of charge-offs. Credit Risk Review reports directly to the Risk and Compliance Committee of the Board of Directors and administratively to the Chief Auditor.

## CREDIT RISK MANAGEMENT

The objective of the Bancorp's credit risk management strategy is to quantify and manage credit risk on an aggregate portfolio basis, as well as to limit the risk of loss resulting from an individual customer default. The Bancorp's credit risk management strategy is based on three core principles: conservatism, diversification and monitoring. The Bancorp believes that effective credit risk management begins with conservative lending practices. These practices include conservative exposure and counterparty limits and conservative underwriting, documentation and collection standards. The Bancorp's credit risk management strategy also emphasizes diversification on a geographic, industry and customer level as well as regular credit examinations and timely management reviews of large credit exposures and credits experiencing deterioration of credit quality. Credit officers with the authority to extend credit are delegated specific authority amounts, the utilization of which is closely monitored. Underwriting activities are centrally managed,
and ERM manages the policy and the authority delegation process directly. The Credit Risk Review function provides objective assessments of the quality of underwriting and documentation, the accuracy of risk grades and the charge-off, nonaccrual and reserve analysis process. The Bancorp's credit review process and overall assessment of the adequacy of the allowance for credit losses is based on quarterly assessments of the probable estimated losses inherent in the loan and lease portfolio. The Bancorp uses these assessments to promptly identify potential problem loans or leases within the portfolio, maintain an adequate reserve and take any necessary charge-offs. The Bancorp defines potential problem loans as those rated substandard that do not meet the definition of a nonperforming asset or a restructured loan. See Note 6 of the Notes to the Consolidated Financial Statements for further information on the Bancorp's credit grade categories, which are derived from standard regulatory rating definitions.

The following tables provide a summary of potential problem loans as of December 31:
TABLE 28: POTENTIAL PROBLEM LOANS

| As of December 31, 2012 ( $\$$ in millions) | Carrying Value |  | Unpaid Principal Balance | Exposure |
| :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 1,015 | 1,017 | 1,212 |
| Commercial mortgage |  | 848 | 849 | 851 |
| Commercial construction |  | 87 | 87 | 100 |
| Commercial leases |  | 9 | 9 | 9 |
| Total | \$ | 1,959 | 1,962 | 2,172 |

## TABLE 29: POTENTIAL PROBLEM LOANS

| As of December 31, 2011 (\$ in millions) | Carrying <br> Value |  | Unpaid <br> Principal <br> Balance | Exposure |
| :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 1,376 | 1,376 | 1,744 |
| Commercial mortgage |  | 1,215 | 1,216 | 1,223 |
| Commercial construction |  | 239 | 240 | 258 |
| Commercial leases |  | 33 | 33 | 33 |
| Total | \$ | 2,863 | 2,865 | 3,258 |

In addition to the individual review of larger commercial loans that exhibit probable or observed credit weaknesses, the commercial credit review process includes the use of two risk grading systems. The risk grading system currently utilized for reserve analysis purposes encompasses ten categories. The Bancorp also maintains a dual risk rating system for credit approval and pricing, portfolio monitoring and capital allocation that includes a "through-the-cycle" rating philosophy for modeling expected losses. The dual risk rating system includes thirteen probabilities of default grade categories and an additional six grade categories for estimating losses given an event of default. The probability of default and loss given default evaluations are not separated in the ten-category risk rating system. The Bancorp has completed significant validation and testing of the dual risk rating system as a commercial credit risk management tool. The Bancorp is assessing the necessary modifications to the dual
risk rating system outputs to develop a GAAP compliant ALLL model and will make a decision on the use of modified dual risk ratings for purposes of determining the Bancorp's ALLL once the FASB has issued a final standard regarding proposed methodology changes to the determination of credit impairment as outlined in the FASB's proposed Accounting Standard Update-Financial Instruments-Credit Losses (Subtopic 825-15) issued on December 20, 2012. Scoring systems, various analytical tools and delinquency monitoring are used to assess the credit risk in the Bancorp's homogenous consumer and small business loan portfolios.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Overview

General economic conditions showed only modest improvement in 2011 and 2012 as the economic recovery struggled to gain any significant momentum. Uncertainty in terms of finding long term solutions for federal government deficit spending continues to weigh on the economy. Geographically, the Bancorp continues to experience the most stress in Michigan and Florida due to the decline in real estate values. Real estate value deterioration, as measured by the Home Price Index, was most prevalent in Florida due to past real estate price appreciation and related over-development, and in Michigan due in part to cutbacks in automobile manufacturing and the state's economic downturn. Among commercial portfolios, the homebuilder, residential developer and portions of the remaining non-owner occupied commercial real estate portfolios continue to remain under stress.

Among consumer portfolios, residential mortgage and brokered home equity portfolios exhibited the most stress. Management suspended homebuilder and developer lending in 2007 and new commercial non-owner occupied real estate lending in 2008 , discontinued the origination of brokered home equity products at the end of 2007 and tightened underwriting standards across both the commercial and consumer loan product offerings. With the stabilization of certain real estate markets, the Bank began to selectively originate new homebuilder and developer lending and non-owner occupied commercial lending real estate in the third quarter of 2011. However, the level of new originations is below the amortization and pay-off of the current portfolio. Since the fourth quarter of 2008, in an effort to reduce loan exposure to the real estate and construction industries, the Bancorp has sold certain consumer loans and sold or transferred to held for sale certain commercial loans. Throughout 2011 and 2012, the Bancorp continued to aggressively engage in other loss mitigation strategies such as reducing credit commitments, restructuring certain commercial and consumer loans, tightening underwriting standards on commercial loans and across the consumer loan portfolio, as well as utilizing expanded commercial and consumer loan workout teams. For commercial and consumer loans owned by the Bancorp, loan modification strategies are developed that are workable for both the borrower and the Bancorp when the borrower displays a willingness to cooperate. These strategies typically involve either a reduction of the stated interest rate of the loan, an extension of the loan's maturity date(s) with a stated rate lower than the current market rate for a new loan with similar risk, or in limited circumstances, a reduction of the principal balance of the loan or the loan's accrued interest. For residential mortgage loans serviced for FHLMC and FNMA, the Bancorp participates in the HAMP and HARP 2.0 programs. For loans refinanced under the HARP 2.0 program, the Bancorp strictly adheres to the underwriting requirements of the program and promptly sells the refinanced loan back to the agencies. Loan restructuring under the HAMP program is performed on behalf of FHLMC or FNMA and the Bancorp does not take possession of these loans during the modification process. Therefore, participation in these programs does not significantly impact the Bancorp's credit quality statistics. The Bancorp participates in trial modifications in conjunction with the HAMP program for loans it services for FHLMC and FNMA. As these trial modifications relate to loans serviced for others, they are not included in the Bancorp's troubled debt restructurings as they are not assets of the Bancorp. In the event there is a representation and warranty violation on loans sold through the programs, the Bancorp may be required to repurchase the sold loan. As of December 31, 2012, repurchased loans restructured or refinanced under these programs were immaterial to the Bancorp's Consolidated Financial Statements. Additionally, as of December 31, 2012, \$475 million of loans refinanced under HARP 2.0 were included in loans held for
sale in the Bancorp's Consolidated Balance Sheets. For the year ended December 31, 2012 the Bancorp recognized $\$ 218$ million of fee income in mortgage banking net revenue in the Bancorp's Consolidated Statements of Income related to the sale of loans restructured or refinanced under the HAMP and HARP 2.0 programs.

In the financial services industry, there has been heightened focus on foreclosure activity and processes. The Bancorp actively works with borrowers experiencing difficulties and has regularly modified or provided forbearance to borrowers where a workable solution could be found. Foreclosure is a last resort, and the Bancorp undertakes foreclosures only when it believes they are necessary and appropriate and is careful to ensure that customer and loan data are accurate. Reviews of the Bancorp's foreclosure process and procedures conducted in 2010 did not reveal any material deficiencies. These reviews were expanded and extended in 2011 to improve the Bancorp's processes as additional aspects of the industry's foreclosure practices have come under intensified scrutiny and criticism. These reviews are complete and the Bancorp has enhanced some of its processes and procedures to address some concerns that were raised and to comply with changes in state laws.

## Commercial Portfolio

The Bancorp's credit risk management strategy includes minimizing concentrations of risk through diversification. The Bancorp has commercial loan concentration limits based on industry, lines of business within the commercial segment, geography and credit product type.

The risk within the commercial loan and lease portfolio is managed and monitored through an underwriting process utilizing detailed origination policies, continuous loan level reviews, monitoring of industry concentration and product type limits and continuous portfolio risk management reporting. The origination policies for commercial real estate outline the risks and underwriting requirements for owner and non-owner occupied and construction lending. Included in the policies are maturity and amortization terms, maximum LTVs, minimum debt service coverage ratios, construction loan monitoring procedures, appraisal requirements, pre-leasing requirements (as applicable) and sensitivity and pro-forma analysis requirements. The Bancorp requires a valuation of real estate collateral, which may include third-party appraisals, be performed at the time of origination and renewal in accordance with regulatory requirements and on an as needed basis when market conditions justify. Although the Bancorp does not back test these collateral value assumptions, the Bancorp maintains an appraisal review department to order and review third-party appraisals in accordance with regulatory requirements. Collateral values on criticized assets with relationships exceeding $\$ 1$ million are reviewed quarterly to assess the appropriateness of the value ascribed in the assessment of charge-offs and specific reserves. In addition, the Bancorp applies incremental valuation haircuts to older appraisals that relate to collateral dependent loans, which can currently be up to $25-40 \%$ of the appraised value based on the type of collateral. These incremental valuation haircuts generally reflect the age of the most recent appraisal as well as collateral type. Trends in collateral values, such as home price indices and recent asset dispositions, are monitored in order to determine whether adjustments to the appraisal haircuts are warranted. Other factors such as local market conditions or location may also be considered as necessary.

The Bancorp assesses all real estate and non-real estate collateral securing a loan and considers all cross collateralized loans in the calculation of the LTV ratio. The following table provides detail on the most recent LTV ratios for commercial mortgage loans greater than $\$ 1$ million, excluding impaired commercial mortgage loans individually evaluated. The Bancorp does not typically aggregate the LTV ratios for commercial mortgage loans less than \$1 million.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

TABLE 30: COMMERCIAL MORTGAGE LOANS OUTSTANDING BY LTV, LOANS GREATER THAN \$1 MILLION

| As of December 31, 2012 (\$ in millions) | LTV > 100\% |  | LTV 80-100\% | $\begin{gathered} \text { LTV } \\ \leq 80 \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Commercial mortgage owner-occupied loans | \$ | 390 | 302 | 2,325 |
| Commercial mortgage nonowner-occupied loans |  | 450 | 605 | 1,955 |
| Total | \$ | 840 | 907 | 4,280 |

TABLE 31: COMMERCIAL MORTGAGE LOANS OUTSTANDING BY LTV, LOANS GREATER THAN \$1 MILLION

|  | LTV |  |
| :--- | ---: | ---: | ---: |
| As of December 31, 2011(\$ in millions) | LTV $>100 \%$ |  |
| Commercial mortgage owner-occupied loans | 528 | LTV $80-100 \%$ |
| Commercial mortgage nonowner-occupied loans | 419 |  |
| Total | 2,353 |  |

The following table provides detail on commercial loan and leases by industry classification (as defined by the North American Industry Classification System), by loan size and by state, illustrating the diversity and granularity of the Bancorp's commercial loans and leases:
TABLE 32: COMMERCIAL LOAN AND LEASE PORTFOLIO (EXCLUDING LOANS HELD FOR SALE)

| As of December 31 (\$ in millions) | 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | Exposure | Nonaccrual | Outstanding |  | Exposure | Nonaccrual |
| By industry: |  |  |  |  |  |  |  |  |
| Manufacturing | \$ | 9,982 | 18,414 | 58 | \$ | 9,020 | 17,065 | 116 |
| Real estate |  | 5,588 | 6,840 | 198 |  | 6,274 | 7,060 | 299 |
| Financial services and insurance |  | 4,886 | 12,062 | 54 |  | 4,596 | 9,975 | 46 |
| Business services |  | 4,600 | 6,917 | 56 |  | 3,898 | 5,976 | 78 |
| Healthcare |  | 4,079 | 6,094 | 14 |  | 3,477 | 5,179 | 15 |
| Wholesale trade |  | 4,042 | 7,401 | 26 |  | 3,656 | 6,796 | 50 |
| Transportation and warehousing |  | 3,105 | 4,222 | 3 |  | 2,304 | 3,152 | 16 |
| Retail trade |  | 2,624 | 5,699 | 38 |  | 2,639 | 5,548 | 56 |
| Construction |  | 1,995 | 3,254 | 105 |  | 2,226 | 3,470 | 199 |
| Mining |  | 1,683 | 2,767 | - |  | 1,157 | 1,994 | 7 |
| Communication and information |  | 1,547 | 2,631 | 19 |  | 1,128 | 2,117 | 3 |
| Accommodation and food |  | 1,478 | 2,160 | 17 |  | 1,127 | 1,636 | 22 |
| Other services |  | 1,156 | 1,517 | 42 |  | 998 | 1,503 | 48 |
| Entertainment and recreation |  | 914 | 1,393 | 11 |  | 874 | 1,228 | 18 |
| Utilities |  | 608 | 2,009 | - |  | 564 | 1,752 | - |
| Public administration |  | 441 | 693 | - |  | 644 | 886 | - |
| Agribusiness |  | 376 | 527 | 44 |  | 425 | 564 | 65 |
| Individuals |  | 281 | 335 | 12 |  | 460 | 512 | 20 |
| Other |  | 3 | 2 | - |  | 5 | 5 | - |
| Total | \$ | 49,388 | 84,937 | 697 | \$ | 45,472 | 76,418 | 1,058 |
| By loan size: |  |  |  |  |  |  |  |  |
| Less than \$200,000 |  | $2 \%$ | 1 | 9 |  | $2 \%$ | 2 | 7 |
| \$200,000 to \$1 million |  | 6 | 5 | 22 |  | 8 | 6 | 23 |
| \$1 million to \$5 million |  | 15 | 12 | 28 |  | 18 | 15 | 32 |
| \$5 million to \$10 million |  | 11 | 9 | 13 |  | 12 | 10 | 15 |
| \$10 million to \$25 million |  | 27 | 25 | 24 |  | 28 | 25 | 19 |
| Greater than $\$ 25$ million |  | 39 | 48 | 4 |  | 32 | 42 | 4 |
| Total |  | 100 \% | 100 | 100 |  | 100 \% | 100 | 100 |
| By state: |  |  |  |  |  |  |  |  |
| Ohio |  | 20 \% | 24 | 13 |  | 24 \% | 27 | 16 |
| Michigan |  | 11 | 10 | 17 |  | 13 | 11 | 22 |
| Illinois |  | 8 | 8 | 8 |  | 7 | 8 | 10 |
| Florida |  | 7 | 6 | 19 |  | 8 | 6 | 17 |
| Indiana |  | 5 | 5 | 11 |  | 5 | 5 | 10 |
| Kentucky |  | 4 | 3 | 4 |  | 4 | 4 | 4 |
| North Carolina |  | 3 | 3 | 2 |  | 3 | 3 | 4 |
| Tennessee |  | 3 | 3 | 5 |  | 3 | 3 | 2 |
| Pennsylvania |  | 3 | 2 | 1 |  | 2 | 2 | 1 |
| All other states |  | 36 | 36 | 20 |  | 31 | 31 | 14 |
| Total |  | 100 \% | 100 | 100 |  | 100 \% | 100 | 100 |

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Bancorp has identified certain categories of loans which it believes represent a higher level of risk compared to the rest of the

Bancorp's loan portfolio, due to economic or market conditions within the Bancorp's key lending areas.

The following table provides analysis of each of the categories of loans (excluding loans held for sale) by state as of December 31, 2012 and 2011:
TABLE 33: NON-OWNER OCCUPIED COMMERCIAL REAL ESTATE ${ }^{\text {a) }}$

| As of December 31, 2012 (\$ in millions) |  |  |  |  |  | For the Year Ended December 31, 2012 <br> Net Charge-offs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By State: | Outstanding |  | Exposure $\quad \begin{array}{r}\text { 90 Days } \\ \text { Past Due }\end{array}$ |  | Nonaccrual |  |
| Ohio | \$ | 1,236 | 1,351 | - | 39 | 19 |
| Michigan |  | 1,098 | 1,123 | - | 49 | 32 |
| Florida |  | 596 | 632 | - | 42 | 20 |
| Illinois |  | 430 | 481 | - | 21 | 11 |
| Indiana |  | 283 | 303 | - | 14 | 2 |
| North Carolina |  | 205 | 228 | - | 12 | 6 |
| All other states |  | 972 | 1,250 | - | 33 | (3) |
| Total | \$ | 4,820 | 5,368 | - | 210 | 87 |

(a)Included in commercial mortgage and commercial construction loans on the Consolidated Balance Sheets.

## TABLE 34: NON-OWNER OCCUPIED COMMERCIAL REAL ESTATE (a)

| As of December 31, 2011 (\$ in millions) |  |  |  |  | For the Year Ended December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | $\begin{array}{cc}\text { Exposure } & \begin{array}{c}90 \text { Days } \\ \text { Past Due }\end{array}\end{array}$ |  |  |  |
| By State: |  |  | Nonaccrual | Net Charge-offs |
| Ohio | \$ | 1,958 |  |  | 2,125 | 1 | 88 | 64 |
| Michigan |  | 1,443 | 1,476 | 1 | 77 | 39 |
| Florida |  | 713 | 740 | - | 72 | 44 |
| Illinois |  | 417 | 499 | 1 | 44 | 31 |
| Indiana |  | 312 | 316 | - | 13 | 6 |
| North Carolina |  | 302 | 332 | - | 33 | 13 |
| All other states |  | 586 | 650 | - | 35 | 14 |
| Total | \$ | 5,731 | 6,138 | 3 | 362 | 211 |

(a)Included in commercial mortgage and commercial construction loans on the Consolidated Balance Sheets.

## TABLE 35: HOMEBUILDER AND DEVELOPER (a)

| As of December 31, 2012 (\$ in millions) |  |  |  |  |  | $\begin{array}{r} \hline \text { For the Year Ended } \\ \text { December 31, } \\ 2012 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | 90 Days |  |  |  |
| By State: |  |  | Exposure | Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ | 133 | 199 | - | 11 | 7 |
| Michigan |  | 52 | 60 | - | 6 | 7 |
| Florida |  | 32 | 59 | - | 3 | 10 |
| North Carolina |  | 24 | 34 | - | 4 | 1 |
| Indiana |  | 18 | 21 | - | 8 | - |
| Illinois |  | 28 | 31 | - | 8 | 3 |
| All other states |  | 31 | 35 | - | 2 | - |
| Total | \$ | 318 | 439 | - | 42 | 28 |

 Non-Owner Occupied Commercial Real Estate.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

TABLE 36: HOMEBUILDER AND DEVELOPER ${ }^{\text {a }}$

| As of December 31, 2011 (\$ in millions) |  |  |  |  |  | For the Year Ended December 31, 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | 90 Days |  |  |  |
| By State: |  |  | Exposure | Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ | 166 | 234 | - | 15 | 22 |
| Michigan |  | 108 | 128 | - | 8 | 7 |
| Florida |  | 64 | 73 | - | 27 | 12 |
| North Carolina |  | 50 | 56 | - | 13 | 7 |
| Indiana |  | 51 | 56 | - | 10 | 3 |
| Illinois |  | 16 | 27 | - | 9 | 4 |
| All other states |  | 57 | 69 | - | 14 | 1 |
| Total | \$ | 512 | 643 | - | 96 | 56 |

 Non-Owner Occupied Commercial Real Estate

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Consumer Portfolio

The Bancorp's consumer portfolio is materially comprised of three categories of loans: residential mortgage, home equity, and automobile. The Bancorp has identified certain categories within these loan types which it believes represent a higher level of risk compared to the rest of the consumer loan portfolio due to high loan amount to collateral value. The Bancorp does not update LTV ratios for the consumer portfolio subsequent to origination except as part of the charge-off process for real estate secured loans.

## Residential Mortgage Portfolio

The Bancorp manages credit risk in the residential mortgage portfolio through conservative underwriting and documentation standards and geographic and product diversification. The Bancorp may also package and sell loans in the portfolio.

The Bancorp does not originate mortgage loans that permit customers to defer principal payments or make payments that are
less than the accruing interest. The Bancorp originates both fixed and adjustable rate residential mortgage loans. Resets of rates on adjustable rate mortgages are not expected to have a material impact on credit costs in the current interest rate environment, as approximately $\$ 1.1$ billion of adjustable rate residential mortgage loans will have rate resets during the next twelve months, with less than one percent of those resets expected to experience an increase in monthly payments in comparison to the monthly payment at the time of origination.

Certain residential mortgage products have contractual features that may increase credit exposure to the Bancorp in the event of a decline in housing values. These types of mortgage products offered by the Bancorp include loans with high LTV ratios, multiple loans on the same collateral that when combined result in an LTV greater than $80 \%$ and interest-only loans. The Bancorp monitors residential mortgage loans with greater than $80 \%$ LTV ratios and no mortgage insurance as it believes these loans represent a higher level of risk.

The following table provides an analysis of the residential mortgage portfolio loans outstanding, excluding held for sale, by LTV at origination:
TABLE 37: RESIDENTIAL MORTGAGE PORTFOLIO LOANS BY LTV AT ORIGINATION

|  | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31 (\$ in millions) | Outstanding |  | Weighted Average LTV | Outstanding |  | Weighted Average LTV |
| LTV > 80\% | \$ | 8,993 | 65.8 \% | \$ | 7,876 | 66.6 \% |
| LTV $>80 \%$, with mortgage insurance |  | 1,165 | 93.6 |  | 1,030 | 92.7 |
| LTV $>80 \%$, no mortgage insurance |  | 1,859 | 95.6 |  | 1,766 | 95.6 |
| Total | \$ | 12,017 | 73.1 \% | \$ | 10,672 | 73.9 \% |

The following tables provide analysis of the residential mortgage portfolio loans outstanding, excluding held for sale, with a greater than $80 \%$ LTV ratio and no mortgage insurance as of December 31, 2012 and 2011:
TABLE 38: RESIDENTIAL MORTGAGE PORTFOLIO LOANS, LTV GREATER THAN 80\%, NO MORTGAGE INSURANCE

| As of December 31, 2012 ( \$ in millions) |  |  |  | For the Year Ended December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | 90 Days | Nonaccrual | Net Charge-offs |
| By State: |  |  | Past Due |  |  |
| Ohio | \$ | 600 | 4 | 24 | 13 |
| Michigan |  | 310 | 1 | 10 | 10 |
| Florida |  | 262 | - | 17 | 15 |
| North Carolina |  | 111 | 1 | 5 | 3 |
| Indiana |  | 115 | 1 | 5 | 2 |
| Illinois |  | 193 | 1 | 5 | 3 |
| Kentucky |  | 89 | 1 | 2 | 1 |
| All other states |  | 179 | - | 5 | 5 |
| Total | \$ | 1,859 | 9 | 73 | 52 |

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

TABLE 39: RESIDENTIAL MORTGAGE PORTFOLIO LOANS, LTV GREATER THAN 80\%, NO MORTGAGE INSURANCE

| As of December 31, 2011 (\$ in millions) | 90 Days |  |  |  | For the Year Ended December 31, 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| By State: |  |  | Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ | 600 | 6 | 25 | 15 |
| Michigan |  | 305 | 1 | 14 | 13 |
| Florida |  | 283 | 2 | 27 | 29 |
| North Carolina |  | 123 | - | 4 | 7 |
| Indiana |  | 111 | 1 | 4 | 2 |
| Illinois |  | 122 | 1 | 3 | 2 |
| Kentucky |  | 84 | 1 | 3 | 1 |
| All other states |  | 138 | 1 | 5 | 7 |
| Total | \$ | 1,766 | 13 | 85 | 76 |

## Home Equity Portfolio

The Bancorp's home equity portfolio is primarily comprised of home equity lines of credit. The home equity line of credit offered by the Bancorp is a revolving facility with a 20 -year term, minimum payments of interest only and a balloon payment of principal at maturity.

The ALLL provides coverage for probable and estimable losses in the home equity portfolio. The allowance attributable to the portion of the home equity portfolio that has not been restructured in a TDR is calculated on a pooled basis with first lien and junior-lien categories segmented in the determination of the probable credit losses in the home equity portfolio. The modeled loss factor for the home equity portfolio is based on the trailing twelve month historical loss rate for each category, as adjusted for certain prescriptive loss rate factors and certain qualitative adjustment factors to reflect risks associated with current conditions and trends. The prescriptive loss rate factors include adjustments for delinquency trends, LTV trends, refreshed FICO score trends and product mix. The qualitative factors include adjustments for credit administration and portfolio management, credit policy and underwriting and the national and local economy. The Bancorp considers home price index trends when determining the national and local economy qualitative factor.

The home equity portfolio is managed in two primary groups: loans outstanding with a LTV greater than $80 \%$ and those loans with a LTV $80 \%$ or less based upon appraisals at origination. The carrying value of the greater than $80 \%$ LTV home equity loans and $80 \%$ or less LTV home equity loans were $\$ 3.7$ billion and $\$ 6.3$
billion, respectively, as of December 31, 2012. Of the total $\$ 10.0$ billion of outstanding home equity loans:

- $82 \%$ reside within the Bancorp's Midwest footprint of Ohio, Michigan, Kentucky, Indiana and Illinois;
- $32 \%$ are in first lien positions and $68 \%$ are in second lien positions at December 31, 2012;
- For approximately $1 / 3$ of the home equity portfolio in a second lien position, the first lien is either owned or serviced by the Bancorp;
- Over $80 \%$ of non-delinquent borrowers made at least one payment greater than the minimum payment during the year ended December 31, 2012; and
- The portfolio had an average refreshed FICO score of 735 and 734 at December 31, 2012 and 2011, respectively.
The Bancorp actively manages lines of credit and makes reductions in lending limits when it believes it is necessary based on FICO score deterioration and property devaluation. The Bancorp does not routinely obtain appraisals on performing loans to update LTV ratios after origination. However, the Bancorp monitors the local housing markets by reviewing various home price indices and incorporates the impact of the changing market conditions in its on-going credit monitoring processes. For second lien home equity loans, the Bancorp is unable to track the performance of the first lien loans if it does not service the first lien loan, but instead monitors the refreshed FICO scores as part of its assessment of the home equity portfolio.

The following table provides an analysis of home equity loans outstanding disaggregated based upon refreshed FICO score:
TABLE 40: HOME EQUITY LOANS OUTSTANDING BY REFRESHED FICO SCORE

| (\$ in millions) | $\begin{gathered} \hline \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  | \% of <br> Total | $\begin{gathered} \hline \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ | $\%$ of <br> Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| First Liens: |  |  |  |  |  |
| FICO < 620 | \$ | 224 | 2\% | 214 | 2\% |
| FICO 621-719 |  | 653 | 6 | 643 | 6 |
| FICO > 720 |  | 2,374 | 24 | 2,466 | 23 |
| Total First Liens |  | 3,251 | 32 | 3,323 | 31 |
| Second Liens: |  |  |  |  |  |
| FICO < 620 |  | 661 | 7 | 750 | 7 |
| FICO 621-719 |  | 1,817 | 18 | 1,929 | 18 |
| FICO > 720 |  | 4,289 | 43 | 4,717 | 44 |
| Total Second Liens |  | 6,767 | 68 | 7,396 | 69 |
| Total | \$ | 10,018 | 100\% | 10,719 | 100\% |

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Bancorp believes that home equity loans with a greater than $80 \%$ combined LTV ratio present a higher level of risk. The following table provides an analysis of the home equity loans outstanding in a first and second lien position by LTV at origination:

TABLE 41: HOME EQUITY LOANS OUTSTANDING BY LTV AT ORIGINATION

| As of December 31 (\$ in millions) | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | Weighted Average LTV | Outstanding |  | Weighted Average LTV |
| First Liens: |  |  |  |  |  |  |
| LTV $\leq 80 \%$ | \$ | 2,763 | 54.9 \% | \$ | 2,800 | 54.9 \% |
| $\underline{\text { LTV }>80 \%}$ |  | 488 | 88.9 |  | 523 | 89.2 |
| Total First Liens |  | 3,251 | 60.2 |  | 3,323 | 60.4 |
| Second Liens: |  |  |  |  |  |  |
| LTV $\leq 80 \%$ |  | 3,602 | 67.3 |  | 3,882 | 67.3 |
| LTV > 80\% |  | 3,165 | 91.6 |  | 3,514 | 91.8 |
| Total Second Liens |  | 6,767 | 80.5 |  | 7,396 | 81.0 |
| Total | \$ | 10,018 | 73.4 \% | \$ | 10,719 | 74.0 \% |

The following tables provide analysis of home equity loans by state with LTV greater than $80 \%$ as of December 31, 2012 and 2011:
TABLE 42: HOME EQUITY LOANS OUTSTANDING WITH LTV GREATER THAN 80\%


## TABLE 43: HOME EQUITY LOANS OUTSTANDING WITH LTV GREATER THAN 80\%

| As of December 31, 2011 (\$ in millions) |  |  |  |  |  | For the Year Ended December 31, 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By State: | Outstanding |  | Exposure $\quad \begin{gathered}90 \text { Days } \\ \text { Past Due }\end{gathered}$ |  | Nonaccrual | Net Charge-offs |
| Ohio | \$ | 1,393 | 2,083 | 12 | 7 | 33 |
| Michigan |  | 884 | 1,197 | 8 | 4 | 37 |
| Illinois |  | 448 | 630 | 8 | 2 | 17 |
| Indiana |  | 391 | 573 | 2 | 2 | 9 |
| Kentucky |  | 366 | 549 | 3 | 2 | 8 |
| Florida |  | 146 | 190 | 4 | 3 | 17 |
| All other states |  | 409 | 519 | 5 | 2 | 19 |
| Total | \$ | 4,037 | 5,741 | 42 | 22 | 140 |

Automobile Portfolio
The automobile portfolio is characterized by direct and indirect lending products to consumers. As of December 31, 2012, 50\% of the automobile loan portfolio is comprised of new
automobiles. It is a common practice to advance on automobile loans an amount in excess of the automobile value due to the inclusion of taxes, title, and other fees paid at closing. The Bancorp monitors its exposure to these higher risk loans.

The following table provides an analysis of automobile loans outstanding by LTV at origination:
TABLE 44: AUTOMOBILE LOANS OUTSTANDING WITH LTV AT ORIGINATION

| As of December 31 ( $\$$ in millions) | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | Weighted Average LTV | Outstanding |  | Weighted Average LTV |
| LTV $\leq 100 \%$ | \$ | 8,123 | 81.5 \% | \$ | 7,805 | 81.7 \% |
| LTV > 100\% |  | 3,849 | 110.8 |  | 4,022 | 111.5 |
| Total | \$ | 11,972 | 91.2 \% | \$ | 11,827 | 92.1\% |

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following tables provide analysis of the Bancorp's automobile loans with a LTV at origination greater than $100 \%$ as of December 31, 2012 and 2011, respectively:

## TABLE 45: AUTOMOBILE LOANS OUTSTANDING WITH LTV GREATER THAN 100\%

| As of December 31, 2012 (\$ in millions) |  |  |  |  | For the Year Ended December 31, 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 90 Days |  |  |  |  |
| By State: |  | nding | Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ | 409 | - | - | 2 |
| Illinois |  | 232 | - | - | 2 |
| Michigan |  | 221 | - | - | 2 |
| Indiana |  | 158 | - | - | 1 |
| Florida |  | 194 | - | - | 1 |
| Kentucky |  | 141 | - | - | 1 |
| All other states |  | 2,494 | 4 | 2 | 15 |
| Total | \$ | 3,849 | 4 | 2 | 24 |

TABLE 46: AUTOMOBILE LOANS OUTSTANDING WITH LTV GREATER THAN 100\%

| As of December 31, 2011 (\$ in millions) |  |  |  |  | For the Year Ended December 31, 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 90 Days |  |  |
| By State: |  | tanding | Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ | 425 | 1 | - | 3 |
| Illinois |  | 291 | - | - | 3 |
| Michigan |  | 245 | - | - | 2 |
| Indiana |  | 181 | - | - | 2 |
| Florida |  | 192 | - | - | 3 |
| Kentucky |  | 158 | - | - | 1 |
| All other states |  | 2,530 | 3 | 2 | 20 |
| Total | \$ | 4,022 | 4 | 2 | 34 |

## European Exposure

The Bancorp has no direct sovereign exposure to any European nation as of December 31, 2012. In providing services to our customers, the Bancorp routinely enters into financial transactions with foreign domiciled and U.S. subsidiaries of foreign businesses as well as foreign financial institutions. These financial transactions are in the form of loans, loan commitments, letters of credit, derivatives and securities. The Bancorp's risk appetite for foreign country exposure is managed by having established country exposure limits. The Bancorp's total exposure to European domiciled or owned
businesses and European financial institutions was $\$ 2.6$ billion and funded exposure was $\$ 1.5$ billion as of December 31, 2012. Additionally, the Bancorp was within its established country exposure limits for all European countries.

Certain European countries have been experiencing increased levels of stress throughout 2012 including Greece, Ireland, Italy, Portugal and Spain. The Bancorp's total exposure to businesses domiciled or owned by companies and financial institutions in these countries was approximately $\$ 210$ million and funded exposure was $\$ 115$ million as of December 31, 2012.

The following table provides detail about the Bancorp's exposure to all European domiciled and owned businesses and financial institutions as of December 31, 2012:

TABLE 47: EUROPEAN EXPOSURE

| (\$ in millions) | Sovereigns |  |  | $\begin{array}{cc}\text { Financial Institutions } & \text { Non-Financial } \\ \text { Institutions }\end{array}$ |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Exposure |  | Funded <br> Exposure | Total <br> Exposure | Funded Exposure | Total <br> Exposure | Funded Exposure | Total <br> Exposure (a) | Funded Exposure |
| Peripheral Europe ${ }^{(b)}$ | \$ | - | - | 26 | - | 184 | 115 | 210 | 115 |
| Other Eurozone ${ }^{(c)}$ |  | - | - | 50 | 46 | 1,463 | 846 | 1,513 | 892 |
| Total Eurozone |  | - | - | 76 | 46 | 1,647 | 961 | 1,723 | 1,007 |
| Other Europe ${ }^{(d)}$ |  | - | - | 62 | 32 | 821 | 485 | 883 | 517 |
| Total Europe | \$ | - | - | 138 | 78 | 2,468 | 1,446 | 2,606 | 1,524 |

(a)Total exposure includes funded exposure and unfunded commitments, reported net of collateral.
(b)Peripheral Europe includes Greece, Ireland, Italy, Portugal and Spain.
(c)Eurozone includes countries participating in the European common currency (Euro).
(d)Other Europe includes European countries not part of the Euro (primarily the United Kingdom and Switzerland).

## Analysis of Nonperforming Assets

Nonperforming assets include nonaccrual loans and leases for which ultimate collectability of the full amount of the principal and/or interest is uncertain; restructured commercial and credit card
loans which have not yet met the requirements to be classified as a performing asset; restructured consumer loans which are 90 days past due based on the restructured terms unless the loan is both well-secured and in the process of collection; and certain other assets, including OREO and other repossessed property. A summary of nonperforming assets is included in Table 48.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Residential mortgage loans are typically placed on nonaccrual status when principal and interest payments have become past due 150 days unless such loans are both well secured and in the process of collection. Residential mortgage loans may stay on nonaccrual status for an extended time as the foreclosure process typically lasts longer than 180 days. Typically, home equity loans are reported on nonaccrual status if principal or interest has been in default for 180 days or more unless the loan is both well secured and in the process of collection. Residential mortgage, home equity, automobile and other consumer loans and leases that have been modified in a TDR and subsequently become past due 90 days are placed on nonaccrual status unless the loan is both well secured and in the process of collection. Commercial and credit card loans that have been modified in a TDR are classified as nonaccrual unless such loans have a sustained repayment performance of six months or greater and the Bancorp is reasonably assured of repayment in accordance with the restructured terms. Well secured loans are collateralized by perfected security interests in real and/or personal property for which the Bancorp estimates proceeds from sale would be sufficient to recover the outstanding principal and accrued interest balance of the loan and pay all costs to sell the collateral. The Bancorp considers a loan in the process of collection if collection efforts or legal action is proceeding and the Bancorp expects to collect funds sufficient to bring the loan current or recover the entire outstanding principal and accrued interest balance. When a loan is placed on nonaccrual status, the accrual of interest, amortization of loan premiums, accretion of loan discounts and amortization or accretion of deferred net loan fees or costs are discontinued and previously accrued, but unpaid interest is reversed. Commercial loans on nonaccrual status are reviewed for impairment at least quarterly. If the principal or a portion of the principal is deemed a loss, the loss amount is charged off to the ALLL.

Total nonperforming assets, including loans held for sale, were $\$ 1.3$ billion at December 312012 compared to $\$ 2.0$ billion at December 31, 2011. At December 31, 2012, $\$ 29$ million of nonaccrual loans, consisting primarily of real estate secured loans, were held for sale, compared to \$138 million at December 31, 2011.

Nonperforming assets as a percentage of total loans, leases and other assets, including OREO and nonaccrual loans held for sale as of December 31, 2012 were $1.48 \%$, compared to $2.32 \%$ as of December 31, 2011. Excluding nonaccrual loans held for sale, nonperforming assets as a percentage of portfolio loans, leases and other assets, including OREO was $1.49 \%$ as of December 31, 2012, compared to $2.23 \%$ as of December 31, 2011. The composition of nonaccrual loans and leases continues to be concentrated in real estate as $67 \%$ of nonaccrual loans and leases were secured by real estate as of December 31,2012 compared to $69 \%$ as of December 31, 2011.

Commercial nonperforming loans and leases were $\$ 726$ million at December 31, 2012, a decrease of $\$ 470$ million from December 31, 2011. Excluding commercial nonperforming loans and leases held for sale, commercial nonperforming loans and leases at December 2012 decreased $\$ 361$ million compared to December 31, 2011. The decrease from December 31, 2011 was due to a continued decrease in new nonaccruals and an increase in paydowns and payoffs in 2012 due to improved delinquency metrics and an improvement in underlying loss trends.

Consumer nonperforming loans and leases were $\$ 332$ million at December 31, 2012, a decrease of $\$ 48$ million from December 31, 2011. The decrease is due to the continued moderation in general economic conditions in 2012. Home equity nonaccrual levels remain modest as the Bancorp continues to fully charge-off a high proportion of the severely delinquent loans at 180 days past due.

Geography continues to be a large driver of nonaccrual activity as Florida properties represent approximately $14 \%$ and $8 \%$ of residential mortgage and home equity balances, respectively, but represent $47 \%$ and $19 \%$ of nonaccrual loans for each category. Refer to Table 49 for a rollforward of the nonperforming loans and leases.

Consumer restructured loans on accrual status totaled $\$ 1.7$ billion and $\$ 1.6$ billion at December 31, 2012 and 2011, respectively. As of December 31, 2012, the percentage of restructured residential mortgage loans, home equity loans and credit card loans that are past due 30 days or more are $25 \%, 13 \%$ and $14 \%$, respectively.

OREO and other repossessed property was $\$ 257$ million at December 31, 2012, compared to $\$ 378$ million at December 31, 2011. The decrease from December 31, 2011 was primarily due to a decrease in new OREO properties reflecting the changes made to the Bancorp's underwriting of real estate loans in prior periods as well as improvements in general economic conditions during 2011 and 2012. The Bancorp recognized \$74 million and $\$ 171$ million in losses on the sale or write-down of OREO properties in 2012 and 2011, respectively. These losses are primarily reflective of the continued stress in the Michigan and Florida markets for commercial real estate and residential mortgage loans as Michigan and Florida represented $14 \%$ and $17 \%$, respectively, of total OREO losses in 2012 compared with $16 \%$ and $26 \%$, respectively, in 2011. Properties in Michigan and Florida accounted for 38\% of OREO at December 31, 2012, compared to $42 \%$ at December 31, 2011.

In 2012 and 2011, approximately $\$ 102$ million and $\$ 125$ million, respectively, of interest income would have been recorded if the nonaccrual and renegotiated loans and leases on nonaccrual status had been current in accordance with their original terms. Although these values help demonstrate the costs of carrying nonaccrual credits, the Bancorp does not expect to recover the full amount of interest as nonaccrual loans and leases are generally carried below their principal balance.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

TABLE 48: SUMMARY OF NONPERFORMING ASSETS AND DELINQUENT LOANS

| As of December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans and leases: |  |  |  |  |  |
| Commercial and industrial loans | \$ 234 | 408 | 473 | 734 | 541 |
| Commercial mortgage loans | 215 | 358 | 407 | 898 | 482 |
| Commercial construction loans | 70 | 123 | 182 | 646 | 362 |
| Commercial leases | 1 | 9 | 11 | 67 | 21 |
| Residential mortgage loans | 114 | 134 | 152 | 275 | 259 |
| Home equity | 30 | 25 | 23 | 21 | 26 |
| Automobile loans | - | - | 1 | 1 | 5 |
| Other consumer loans and leases | 1 | 1 | 84 | - | - |
| Restructured loans and leases: |  |  |  |  |  |
| Commercial and industrial loans | 96 | 79 | 95 | 35 | - |
| Commercial mortgage loans | 67 | 63 | 28 | 4 | - |
| Commercial construction loans | 6 | 15 | 10 | 8 | - |
| Commercial leases | 8 | 3 | 8 | - | - |
| Residential mortgage loans ${ }^{(a)}$ | 123 | 141 | 116 | 137 | 20 |
| Home equity ${ }^{(a)}$ | 23 | 29 | 33 | 33 | 29 |
| Automobile loans ${ }^{(a)}$ | 2 | 2 | 2 | 1 | 1 |
| Credit card | 39 | 48 | 55 | 87 | 30 |
| Total nonperforming loans and leases ${ }^{(e)}$ | 1,029 | 1,438 | 1,680 | 2,947 | 1,776 |
| OREO and other repossessed property ${ }^{(d)}$ | 257 | 378 | 494 | 297 | 230 |
| Total nonperforming assets | 1,286 | 1,816 | 2,174 | 3,244 | 2,006 |
| Nonaccrual loans held for sale | 29 | 138 | 294 | 224 | 473 |
| Total nonperforming assets including loans held for sale | \$1,315 | 1,954 | 2,468 | 3,468 | 2,479 |
| Loans and leases 90 days past due and accruing: |  |  |  |  |  |
| Commercial and industrial loans | \$ | 4 | 16 | 118 | 76 |
| Commercial mortgage loans | 22 | 3 | 11 | 59 | 136 |
| Commercial construction loans | 1 | 1 | 3 | 17 | 74 |
| Commercial leases | - | - | - | 4 | 4 |
| Residential mortgage loans ${ }^{(c)}$ | 75 | 79 | 100 | 189 | 198 |
| Home equity | 58 | 74 | 89 | 99 | 96 |
| Automobile loans | 8 | 9 | 13 | 17 | 21 |
| Credit card and other | 30 | 30 | 42 | 64 | 56 |
| Other consumer loans and leases | - | - | - | - | 1 |
| Total loans and leases 90 days past due and accruing $(f)$ | \$ 195 | 200 | 274 | 567 | 662 |
| Nonperforming assets as a percent of portfolio loans, leases and other assets, including OREO ${ }^{(b)}$ | 1.49\% | 2.23 | 2.79 | 4.22 | 2.38 |
| Allowance for loan and lease losses as a percent of nonperforming assets ${ }^{(a)(b)}$ | 144 | 124 | 138 | 116 | 139 |
| (a)During 2009, the Bancorp modified its consumer nonaccrual policy to exclude TDR loans that were less than 90 days past due because they were performing in accordance with the restructured terms. For comparability purposes, prior periods were adjusted to reflect this reclassification. <br> (b)Excludes nonaccrual loans held for sale. |  |  |  |  |  |
| (c)Information for all periods presented excludes advances made pursuant to ser Housing Administration or guaranteed by the Department of Veterans Affairs. $\$ 40$ respectively. The Bancorp recognized credit losses of $\$ 2$ million for the year associated with these advances. | e repaym hese advan sor 2011 | are in were e to cl | ed by | Federal | and |
| (d)Excludes \$72, \$64, \$38, \$15 and \$23 of OREO related to government insured loans at December 31, 2012, 2011, 2010, 2009, and 2008, respectively. |  |  |  |  |  |
| (e)Includes \$10, \$17, \$24, \$32, and \$29 of nonaccrual government insured commercial loans whose repayments are insured by the Small Business Administration at December 31, 2012, 2011, 2010, 2009, and 2008, respectively, and $\$ 1$ and $\$ 2$ of restructured nonaccrual government insured commercial loans at December 31, 2012 and 2011, respectively and zero for 2010, 2009 and 2008. |  |  |  |  |  |
| (f)Includes an immaterial amount of government insured commercial loans 90 days past due and accruing whose repayments are insured by the Small Business Administration at December 31, 2012, 2011, 2010, 2009, and 2008. |  |  |  |  |  |

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following table provides a rollforward of portfolio nonperforming loans and leases, by portfolio segment:
TABLE 49: ROLLFORWARD OF PORTFOLIO NONPERFORMING LOANS AND LEASES

| For the year ended December 31, 2012 (\$ in millions) | Commercial |  | Residential <br> Mortgage | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | \$ | 1,058 | 275 | 105 | 1,438 |
| Transfers to nonperforming |  | 560 | 318 | 354 | 1,232 |
| Transfers to performing |  | (22) | (45) | (73) | (140) |
| Transfers to performing (restructured) |  | (31) | (57) | (90) | (178) |
| Transfers to held for sale |  | (13) | - | - | (13) |
| Loans sold from portfolio |  | (36) | (4) | - | (40) |
| Loan paydowns/payoffs |  | (466) | (121) | (12) | (599) |
| Transfers to other real estate owned |  | (108) | (71) | - | (179) |
| Charge-offs |  | (297) | (58) | (194) | (549) |
| Draws/other extensions of credit |  | 52 | - | 5 | 57 |
| Ending Balance | \$ | 697 | 237 | 95 | 1,029 |
| For the year ended December 31, 2011 (\$ in millions) |  |  |  |  |  |
| Beginning Balance | \$ | 1,214 | 268 | 198 | 1,680 |
| Transfers to nonperforming |  | 1,075 | 396 | 456 | 1,927 |
| Transfers to performing |  | (23) | (45) | (85) | (153) |
| Transfers to performing (restructured) |  | (1) | (74) | (95) | (170) |
| Transfers from held for sale |  | 4 | - | - | 4 |
| Transfers to held for sale |  | (92) | - | - | (92) |
| Loans sold from portfolio |  | (57) | (1) | (21) | (79) |
| Loan paydowns/payoffs |  | (425) | (85) | (13) | (523) |
| Transfers to other real estate owned |  | (110) | (79) | - | (189) |
| Charge-offs |  | (554) | (106) | (342) | $(1,002)$ |
| Draws/other extensions of credit |  | 27 | 1 | 7 | 35 |
| Ending Balance | \$ | 1,058 | 275 | 105 | 1,438 |

## Troubled Debt Restructurings

If a borrower is experiencing financial difficulty, the Bancorp may consider, in certain circumstances, modifying the terms of their loan to maximize collection of amounts due. Typically, these modifications reduce the loan interest rate, extend the loan term, or in limited circumstances, reduce the principal balance of the loan. These modifications are classified as TDRs.

At the time of modification, the Bancorp maintains certain consumer loan TDRs (including residential mortgage loans, home equity loans, and other consumer loans) on accrual status, provided there is reasonable assurance of repayment and performance according to the modified terms based upon a current, well-documented credit evaluation. Commercial loans modified as part of a TDR are maintained on accrual status provided there is a sustained payment history of six months or greater prior to the modification in accordance with the modified terms and all remaining contractual payments under the modified terms are reasonably assured of collection. TDRs of commercial loans and credit card loans that do not have a sustained payment history of six
months or greater in accordance with the modified terms remain on nonaccrual status until a six-month payment history is sustained.

During the third quarter of 2012, the OCC, a national bank regulatory agency, issued interpretive guidance that requires Chapter 7 non-reaffirmed loans to be accounted for as nonperforming TDRs and collateral dependent loans regardless of their payment history and capacity to pay in the future. The Bancorp's banking subsidiary is a state chartered bank and therefore is not subject to guidance of the OCC, however, the Bancorp is closely following these developments and is in communication with its regulators to evaluate their position on this new guidance. At December 31, 2012, the Bancorp had loans with unpaid principal balances totaling approximately $\$ 175$ million that could potentially be impacted by this guidance, of which approximately $87 \%$ are current with their original contractual payments and approximately one third of which are already classified as TDRs. This guidance, if fully adopted by the Bancorp's regulators, would result in additional charge-offs of approximately $\$ 70$ million as well as additional TDRs and possible increases to nonperforming assets.

The following table summarizes TDRs by loan type and delinquency status:
TABLE 50: PERFORMING AND NONPERFORMING TDRs

| As of December 31, 2012 (\$ in millions) | Performing |  |  |  | Nonaccrual | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current |  | $\begin{gathered} \text { 30-89 Days } \\ \text { Past Due } \end{gathered}$ | 90 Days or More Past Due |  |  |
| Commercial | \$ | 431 | - | - | 177 | \$ 608 |
| Residential mortgages ${ }^{(a)}$ |  | 1,006 | 70 | 99 | 123 | 1,298 |
| Home equity |  | 377 | 35 | - | 23 | 435 |
| Credit card |  | 35 | - | - | 39 | 74 |
| Automobile and other consumer loans and leases |  | 31 | 2 | - | 2 | 35 |
| Total | \$ | 1,880 | 107 | 99 | 364 | \$2,450 |

(a)Information includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the Federal Housing Administration or
 or more past due loans.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Analysis of Net Loan Charge-offs

Net charge-offs were 85 bps and 149 bps of average portfolio loans and leases for the years ended December 31, 2012 and 2011, respectively. Table 51 provides a summary of credit loss experience and net charge-offs as a percentage of average portfolio loans and leases outstanding by loan category.

The ratio of commercial loan and lease net charge-offs to average portfolio commercial loans and leases decreased to 63 bps during 2012 compared to 126 bps in 2011, as a result of decreases in net charge-offs of $\$ 257$ million coupled with an increase in average portfolio commercial loan and lease balances of $\$ 3.0$ billion. Decreases in net charge-offs were realized across all commercial loan types, excluding commercial leases, and were primarily due to improvements in general economic conditions and previous actions taken by the Bancorp to address problem loans. Among several actions taken by the Bancorp were suspending homebuilder and developer lending in 2007 and non-owner occupied commercial real estate lending in 2008 and tightened underwriting standards across all commercial loan product offerings. The Bancorp resumed homebuilder and developer lending and non-owner occupied commercial real estate lending in the third quarter of 2011. Net charge-offs for 2012 related to non-owner occupied commercial real estate were $\$ 87$ million compared to $\$ 211$ million in 2011. Net charge-offs related to non-owner occupied commercial real estate are recorded in the commercial mortgage loans and commercial construction loans captions in Table 51. Net charge-offs on these loans represented $29 \%$ of total commercial loan and lease net charge-offs in 2012 and $38 \%$ in 2011.

The ratio of consumer loan and lease net charge-offs to average consumer loans and leases decreased to 113 bps in 2012 compared to 179 bps in 2011. Residential mortgage loan net charge-offs, which typically involve partial charge-offs based upon appraised values of underlying collateral, decreased $\$ 51$ million from
the prior year as a result of improvements in delinquencies and a decrease in the average loss recorded per charge-off. The Bancorp's combined Florida and Michigan markets accounted for $66 \%$ and $58 \%$ of net charge-offs on residential mortgage loans in the portfolio in 2012 and 2011, respectively. Fifth Third expects the composition of the residential mortgage portfolio to improve as it continues to retain high quality, shorter duration residential mortgage loans that are originated through its branch network as a low-cost, refinance product of conforming residential mortgage loans.

Home equity net charge-offs decreased $\$ 63$ million compared to the prior year, primarily due to decreases in net charge-offs in the Michigan market. In addition, management actively manages lines of credit and makes reductions in lending limits when it believes it is necessary based on FICO score deterioration or property devaluation.

Automobile loan net charge-offs decreased $\$ 22$ million compared to 2011, due to the origination of high credit quality loans as a result of tighter underwriting standards and higher resale on automobiles sold at auction.

Credit card net charge-offs decreased $\$ 24$ million from 2011 reflecting improving delinquency trends, aggressive line management, and stabilization in unemployment levels. The Bancorp utilizes a risk-adjusted pricing methodology to ensure adequate compensation is received for those products that have higher credit costs.

Other consumer loan net charge-offs decreased $\$ 51$ million compared to 2011 due to charge-offs of $\$ 56$ million recognized in 2011 associated with certain consumer loans that were acquired during the fourth quarter of 2010 when the Bancorp foreclosed on a commercial loan that was collateralized by individual consumer loans.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

TABLE 51: SUMMARY OF CREDIT LOSS EXPERIENCE

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Losses charged off: |  |  |  |  |  |
| Commercial and industrial loans | \$(194) | (314) | (631) | (768) | (667) |
| Commercial mortgage loans | (120) | (211) | (541) | (436) | (618) |
| Commercial construction loans | (34) | (89) | (265) | (420) | (750) |
| Commercial leases | (10) | (1) | (7) | (11) | - |
| Residential mortgage loans | (129) | (180) | (441) | (359) | (243) |
| Home equity | (172) | (234) | (276) | (330) | (212) |
| Automobile loans | (55) | (85) | (132) | (189) | (168) |
| Credit card | (90) | (114) | (164) | (178) | (101) |
| Other consumer loans and leases | (33) | (86) | (28) | (28) | (32) |
| Total losses | (837) | $(1,314)$ | $(2,485)$ | $(2,719)$ | $(2,791)$ |
|  |  |  |  |  |  |
| Commercial and industrial loans | 29 | 38 | 45 | 50 | 18 |
| Commercial mortgage loans | 21 | 16 | 17 | 14 | 5 |
| Commercial construction loans | 9 | 4 | 13 | 4 | 2 |
| Commercial leases | 2 | 3 | 5 | 4 | 1 |
| Residential mortgage loans | 7 | 7 | 2 | 2 | - |
| Home equity | 15 | 14 | 12 | 8 | 7 |
| Automobile loans | 24 | 32 | 44 | 41 | 34 |
| Credit card | 16 | 16 | 9 | 8 | 7 |
| Other consumer loans and leases | 10 | 12 | 10 | 7 | 7 |
| Total recoveries | 133 | 142 | 157 | 138 | 81 |
| Net losses charged off: |  |  |  |  |  |
| Commercial and industrial loans | (165) | (276) | (586) | (718) | (649) |
| Commercial mortgage loans | (99) | (195) | (524) | (422) | (613) |
| Commercial construction loans | (25) | (85) | (252) | (416) | (748) |
| Commercial leases | (8) | 2 | (2) | (7) | 1 |
| Residential mortgage loans | (122) | (173) | (439) | (357) | (243) |
| Home equity | (157) | (220) | (264) | (322) | (205) |
| Automobile loans | (31) | (53) | (88) | (148) | (134) |
| Credit card | (74) | (98) | (155) | (170) | (94) |
| Other consumer loans and leases | (23) | (74) | (18) | (21) | (25) |
| Total net losses charged off | \$(704) | $(1,172)$ | $(2,328)$ | $(2,581)$ | $(2,710)$ |
| Net charge-offs as a percent of average loans and leases (excluding held for sale): |  |  |  |  |  |
| Commercial and industrial loans | 0.50\% | 0.97 | 2.23 | 2.61 | 2.31 |
| Commercial mortgage loans | 1.02 | 1.89 | 4.58 | 3.43 | 4.80 |
| Commercial construction loans | 3.08 | 4.96 | 8.48 | 9.24 | 12.80 |
| Commercial leases | 0.22 | (0.08) | 0.05 | 0.22 | (0.02) |
| Total commercial loans | 0.63 | 1.26 | 3.10 | 3.27 | 3.99 |
| Residential mortgage loans | 1.07 | 1.75 | 5.49 | 4.15 | 2.47 |
| Home equity | 1.51 | 1.97 | 2.20 | 2.57 | 1.67 |
| Automobile loans | 0.26 | 0.47 | 0.85 | 1.68 | 1.56 |
| Credit card | 3.79 | 5.19 | 8.28 | 8.87 | 5.51 |
| Other consumer loans and leases | 7.02 | 15.29 | 2.58 | 2.14 | 2.10 |
| Total consumer loans and leases | 1.13 | 1.79 | 2.92 | 3.10 | 2.08 |
| Total net losses charged off | 0.85\% | 1.49 | 3.02 | 3.20 | 3.23 |

## Allowance for Credit Losses

The allowance for credit losses is comprised of the ALLL and the reserve for unfunded commitments. The ALLL provides coverage for probable and estimable losses in the loan and lease portfolio. The Bancorp evaluates the ALLL each quarter to determine its adequacy to cover inherent losses. Several factors are taken into consideration in the determination of the overall ALLL, including an unallocated component. These factors include, but are not limited to, the overall risk profile of the loan and lease portfolios, net charge-off experience, the extent of impaired loans and leases, the level of nonaccrual loans and leases, the level of 90 days past due loans and leases and the overall percentage level of the ALLL. The Bancorp also considers overall asset quality trends, credit administration and portfolio management practices, risk identification practices, credit policy and underwriting practices, overall portfolio growth, portfolio concentrations and current
national and local economic conditions that might impact the portfolio. See the Critical Accounting Policies section for more information.

In 2012, the Bancorp did not substantively change any material aspect of its overall approach in the determination of the ALLL and there have been no material changes in assumptions or estimation techniques as compared to prior periods that impacted the determination of the current period allowance. In addition to the ALLL, the Bancorp maintains a reserve for unfunded commitments recorded in other liabilities in the Consolidated Balance Sheets. The methodology used to determine the adequacy of this reserve is similar to the Bancorp's methodology for determining the ALLL. The provision for unfunded commitments is included in other noninterest expense in the Consolidated Statements of Income.

The ALLL attributable to the portion of the residential mortgage and consumer loan and lease portfolio that has not been

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restructured is determined on a pooled basis with the segmentation being based on the similarity of credit risk characteristics. Loss factors for real estate backed consumer loans are developed for each pool based on the trailing twelve month historical loss rate, as adjusted for certain prescriptive loss rate factors and certain qualitative adjustment factors. The prescriptive loss rate factors and qualitative adjustments are designed to reflect risks associated with current conditions and trends which are not believed to be fully reflected in the trailing twelve month historical loss rate. For real estate backed consumer loans, the prescriptive loss rate factors include adjustments for delinquency trends, LTV trends, refreshed FICO score trends and product mix, and the qualitative factors include adjustments for credit administration and portfolio management practices, credit policy and underwriting practices and the national and local economy. The Bancorp considers home price index trends in its footprint when determining the national and local economy qualitative factor. The Bancorp also considers the volatility of collateral valuation trends when determining the unallocated component of the ALLL.

The Bancorp's determination of the ALLL for commercial loans is sensitive to the risk grades it assigns to these loans. In the event that $10 \%$ of commercial loans in each risk category would experience a downgrade of one risk category, the allowance for commercial loans would increase by approximately $\$ 154$ million at December 31 , 2012. In addition, the Bancorp's determination of the allowance for residential and consumer loans is sensitive to changes in estimated loss rates. In the event that estimated loss rates would increase by $10 \%$, the allowance for residential and consumer loans would increase by approximately $\$ 51$ million at December 31, 2012. As several qualitative and quantitative factors are considered in determining the ALLL, these sensitivity analyses do not necessarily reflect the nature and extent of future changes in the ALLL. They are intended to provide insights into the impact of adverse changes to risk grades and estimated loss rates and do not imply any expectation of future deterioration in the risk ratings or loss rates. Given current processes employed by the Bancorp, management believes the risk grades and estimated loss rates currently assigned are appropriate.

TABLE 52: CHANGES IN ALLOWANCE FOR CREDIT LOSSES

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ALLL: |  |  |  |  |  |
| Balance, beginning of period | \$2,255 | 3,004 | 3,749 | 2,787 | 937 |
| Impact of change in accounting principle | - | - | 45 | - | - |
| Losses charged off | (837) | $(1,314)$ | $(2,485)$ | $(2,719)$ | $(2,791)$ |
| Recoveries of losses previously charged off | 133 | 142 | 157 | 138 | 81 |
| Provision for loan and lease losses | 303 | 423 | 1,538 | 3,543 | 4,560 |
| Balance, end of period | \$1,854 | 2,255 | 3,004 | 3,749 | 2,787 |
| Reserve for unfunded commitments: |  |  |  |  |  |
| Balance, beginning of period | \$ 181 | 227 | 294 | 195 | 95 |
| Impact of change in accounting principle | - | - | (43) | - | - |
| Provision for unfunded commitments | (2) | (46) | (24) | 99 | 100 |
| Balance, end of period | \$ 179 | 181 | 227 | 294 | 195 |

Certain inherent, but unconfirmed losses are probable within the loan and lease portfolio. The Bancorp's current methodology for determining the level of losses is based on historical loss rates, current credit grades, specific allocation on impaired commercial credits above specified thresholds and restructured residential mortgage and consumer loans and other qualitative adjustments. Due to the heavy reliance on realized historical losses and the credit grade rating process, the model-derived estimate of ALLL tends to slightly lag behind the deterioration in the portfolio, in a stable or deteriorating credit environment, and tend not to be as responsive when improved conditions have presented themselves. Given these model limitations, the qualitative adjustment factors may be incremental or decremental to the quantitative model results.

An unallocated component to the ALLL is maintained to recognize the imprecision in estimating and measuring loss. The unallocated allowance as a percent of total portfolio loans and leases at December 31, 2012 and 2011 was $0.13 \%$ and $0.17 \%$, respectively. The unallocated allowance was six percent of the total allowance as of December 31, 2012 and 2011.

As shown in Table 53, the ALLL as a percent of portfolio loan and leases was $2.16 \%$ at December 31,2012 , compared to $2.78 \%$ at December 31, 2011. The ALLL was $\$ 1.9$ billion as of December 31, 2012, compared to $\$ 2.3$ billion at December 31, 2011. The decrease is reflective of a number of factors including decreases in nonperforming loans and leases, improved delinquency metrics in commercial and consumer loans and leases and improvement in underlying loss trends.

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TABLE 53: ATTRIBUTION OF ALLOWANCE FOR LOAN AND LEASE LOSSES TO PORTFOLIO LOANS AND LEASES

| As of December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance attributed to: |  |  |  |  |  |
| Commercial and industrial loans | \$ 802 | 929 | 1,123 | 1,282 | 824 |
| Commercial mortgage loans | 333 | 441 | 597 | 734 | 363 |
| Commercial construction loans | 33 | 77 | 158 | 380 | 252 |
| Commercial leases | 68 | 80 | 111 | 121 | 61 |
| Residential mortgage loans | 229 | 227 | 310 | 375 | 388 |
| Home equity | 143 | 195 | 265 | 294 | 289 |
| Automobile loans | 28 | 43 | 73 | 127 | 150 |
| Credit card | 87 | 106 | 158 | 199 | 148 |
| Other consumer loans and leases | 20 | 21 | 59 | 44 | 33 |
| Unallocated | 111 | 136 | 150 | 193 | 279 |
| Total ALLL | \$ 1,854 | 2,255 | 3,004 | 3,749 | 2,787 |
| Portfolio loans and leases: |  |  |  |  |  |
| Commercial and industrial loans | \$ 36,038 | 30,783 | 27,191 | 25,683 | 29,197 |
| Commercial mortgage loans | 9,103 | 10,138 | 10,845 | 11,803 | 12,502 |
| Commercial construction loans | 698 | 1,020 | 2,048 | 3,784 | 5,114 |
| Commercial leases | 3,549 | 3,531 | 3,378 | 3,535 | 3,666 |
| Residential mortgage loans | 12,017 | 10,672 | 8,956 | 8,035 | 9,385 |
| Home equity | 10,018 | 10,719 | 11,513 | 12,174 | 12,752 |
| Automobile loans | 11,972 | 11,827 | 10,983 | 8,995 | 8,594 |
| Credit card | 2,097 | 1,978 | 1,896 | 1,990 | 1,811 |
| Other consumer loans and leases | 290 | 350 | 681 | 780 | 1,122 |
| Total portfolio loans and leases | \$ 85,782 | 81,018 | 77,491 | 76,779 | 84,143 |
| Attributed allowance as a percent of respective portfolio loans and leases: |  |  |  |  |  |
| Commercial and industrial loans | 2.23 \% | 3.02 | 4.13 | 4.99 | 2.82 |
| Commercial mortgage loans | 3.66 | 4.35 | 5.50 | 6.22 | 2.90 |
| Commercial construction loans | 4.73 | 7.55 | 7.71 | 10.04 | 4.93 |
| Commercial leases | 1.92 | 2.27 | 3.29 | 3.42 | 1.66 |
| Residential mortgage loans | 1.91 | 2.13 | 3.46 | 4.67 | 4.13 |
| Home equity | 1.43 | 1.82 | 2.30 | 2.41 | 2.27 |
| Automobile loans | 0.23 | 0.36 | 0.66 | 1.41 | 1.75 |
| Credit card | 4.15 | 5.36 | 8.33 | 10.00 | 8.17 |
| Other consumer loans and leases | 6.90 | 6.00 | 8.66 | 5.64 | 2.94 |
| Unallocated (as a percent of total portfolio loans and leases) | 0.13 | 0.17 | 0.19 | 0.25 | 0.33 |
| Total portfolio loans and leases | 2.16 \% | 2.78 | 3.88 | 4.88 | 3.31 |

## MARKET RISK MANAGEMENT

Market risk arises from the potential for market fluctuations in interest rates, foreign exchange rates and equity prices that may result in potential reductions in net income. Interest rate risk, a component of market risk, is the exposure to adverse changes in net interest income or financial position due to changes in interest rates. Management considers interest rate risk a prominent market risk in terms of its potential impact on earnings. Interest rate risk can occur for any one or more of the following reasons:

- Assets and liabilities may mature or reprice at different times;
- Short-term and long-term market interest rates may change by different amounts; or
- The expected maturity of various assets or liabilities may shorten or lengthen as interest rates change.
In addition to the direct impact of interest rate changes on net interest income, interest rates can indirectly impact earnings through their effect on loan demand, credit losses, mortgage originations, the value of servicing rights and other sources of the Bancorp's earnings. Stability of the Bancorp's net income is largely dependent upon the effective management of interest rate risk. Management continually reviews the Bancorp's balance sheet composition and earnings flows and models the interest rate risk, and possible actions to reduce this risk, given numerous possible future interest rate scenarios.


## Net Interest Income Simulation Model

The Bancorp utilizes a variety of measurement techniques to identify and manage its interest rate risk, including the use of an NII simulation model to analyze the sensitivity of net interest income to changing interest rates. The model is based on contractual and assumed cash flows and repricing characteristics for all of the Bancorp's financial instruments and incorporates market-based assumptions regarding the effect of changing interest rates on the prepayment rates of certain assets and liabilities. The model also includes senior management's projections of the future volume and pricing of each of the product lines offered by the Bancorp as well as other pertinent assumptions. Actual results may differ from these simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management strategies.

The Bancorp's Executive ALCO, which includes senior management representatives and is accountable to the ERM Committee, monitors and manages interest rate risk within Board approved policy limits. In addition to the risk management activities of ALCO, the Bancorp has a Market Risk Management function as part of ERM that provides independent oversight of market risk activities. In 2012, the NII and EVE ALCO policy limits were lowered to reflect the Bancorp's current risk appetite and due to significant uncertainty with respect to the economic environment, market interest rates and balance sheet and deposit pricing behaviors. The policy limits were updated in conjunction with the Market Risk Management group and were approved by ALCO.

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The Bancorp's interest rate risk exposure is currently evaluated by measuring the anticipated change in net interest income over 12-month and 24 -month horizons assuming a 100 bps and 200 bps parallel ramped increase in interest rates. The Fed Funds interest rate, targeted by the Federal Reserve at a range of $0 \%$ to $0.25 \%$, is
currently set at a level that would be negative in parallel ramped decrease scenarios; therefore, those scenarios were omitted from the interest rate risk analyses at December 31, 2012. In accordance with the current policy, the rate movements are assumed to occur over one year and are sustained thereafter.

The following table shows the Bancorp's estimated net interest income sensitivity profile and ALCO policy limits as of December 31:
TABLE 54: ESTIMATED NII SENSITIVITY PROFILE

| Change in Interest Rates (bps) | 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Percent Change in NII (FTE) |  | ALCO Policy Limits |  | Percent Change in NII (FTE) |  | ALCO Policy Limits |  |
|  |  | 13 to 24 |  | 13 to 24 |  | 13 to 24 |  | 13 to 24 |
|  | 12 Months | Months | 12 Months | Months | 12 Months | Months | 12 Months | Months |
| +200 | 1.78\% | 7.75 | (4.00) | (6.00) | 0.35\% | 5.61 | (5.00) | (7.00) |
| +100 | 0.90 | 3.78 | - | - | - | 2.64 | - | - |

At December 31, 2012, the Bancorp's interest rate risk profile reflects moderate asset sensitivity in year one in contrast to a relatively neutral profile at December 31, 2011 with year two asset sensitivity increases from year one at both December 31, 2012 and 2011. The higher asset sensitivity at December 31, 2012 compared to December 31, 2011 is the result of growth in core deposit balances and lower market interest rates, partially offset by increases in fixed rate loan balances.

## Economic Value of Equity

The Bancorp also utilizes EVE as a measurement tool in managing interest rate risk. Whereas the NII simulation model highlights exposures over a relatively short time horizon, the EVE analysis
incorporates all cash flows over the estimated remaining life of all balance sheet and derivative positions. The EVE of the balance sheet, at a point in time, is defined as the discounted present value of asset and net derivative cash flows less the discounted value of liability cash flows. The sensitivity of EVE to changes in the level of interest rates is a measure of longer-term interest rate risk. EVE values only the current balance sheet and does not incorporate the growth assumptions used in the NII simulation model. As with the NII simulation model, assumptions about the timing and variability of existing balance sheet cash flows are critical in the EVE analysis. Particularly important are assumptions driving loan and security prepayments and the expected balance attrition and pricing of transaction deposit portfolios.

The following table shows the Bancorp's EVE sensitivity profile as of December 31:
TABLE 55: ESTIMATED EVE SENSITIVITY PROFILE

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Change in Interest Rates (bps) | Change in EVE | ALCO Policy Limit | Change in EVE | ALCO Policy Limit |
| +200 | 2.16 \% | (12.00) | 1.37 \% | (15.00) |
| +100 | 1.50 |  | 1.22 |  |
| +25 | 0.43 |  | 0.32 |  |
| -25 | (0.52) |  | (0.25) |  |

The EVE at risk profile suggests a positive impact from market rate increases of +25 bps through the +200 bps scenarios for 2012. The EVE at risk reported at December 31, 2012 for the +200 basis points scenario shows a change to a slightly more asset sensitive position compared to December 31, 2011. The primary factors contributing to the change are the decline in market interest rates over this time period, growth in core deposits and changes in the MSR risk profile, partially offset by the impact of an increase in fixed rate loan balances.

While an instantaneous shift in interest rates is used in this analysis to provide an estimate of exposure, the Bancorp believes that a gradual shift in interest rates would have a much more modest impact. Since EVE measures the discounted present value of cash flows over the estimated lives of instruments, the change in EVE does not directly correlate to the degree that earnings would be impacted over a shorter time horizon (e.g., the current fiscal year). Further, EVE does not take into account factors such as future balance sheet growth, changes in product mix, changes in yield curve relationships and changing product spreads that could mitigate or exacerbate the impact of changes in interest rates. The NII simulations and EVE analyses do not necessarily include certain
actions that management may undertake to manage risk in response to anticipated changes in interest rates.

The Bancorp regularly evaluates its exposures to LIBOR and Prime basis risks, nonparallel shifts in the yield curve and embedded options risk. In addition, the impact on NII and EVE of extreme changes in interest rates is modeled, wherein the Bancorp employs the use of yield curve shocks and environment-specific scenarios.

## Use of Derivatives to Manage Interest Rate Risk

An integral component of the Bancorp's interest rate risk management strategy is its use of derivative instruments to minimize significant fluctuations in earnings caused by changes in market interest rates. Examples of derivative instruments that the Bancorp may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, options, swaptions and TBA securities.

As part of its overall risk management strategy relative to its mortgage banking activity, the Bancorp enters into forward contracts accounted for as free-standing derivatives to economically hedge interest rate lock commitments that are also considered free-

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standing derivatives. Additionally, the Bancorp economically hedges its exposure to mortgage loans held for sale through the use of forward contracts and mortgage options.

The Bancorp also establishes derivative contracts with major financial institutions to economically hedge significant exposures assumed in commercial customer accommodation derivative contracts. Generally, these contracts have similar terms in order to protect the Bancorp from market volatility. Credit risk arises from the possible inability of counterparties to meet the terms of their contracts, which the Bancorp minimizes through collateral arrangements, approvals, limits and monitoring procedures. For further information including the notional amount and fair values of these derivatives, see Note 12 of the Notes to Consolidated Financial Statements.

## Portfolio Loans and Leases and Interest Rate Risk

Although the Bancorp's portfolio loans and leases contain both fixed and floating/adjustable rate products, the rates of interest earned by the Bancorp on the outstanding balances are generally established for a period of time. The interest rate sensitivity of loans and leases is directly related to the length of time the rate earned is established. Table 56 summarizes the expected principal cash flows of the Bancorp's portfolio loans and leases as of December 31, 2012. Additionally, Table 57 displays a summary of expected principal cash flows occurring after one year for both fixed and floating/adjustable rate loans, as of December 31, 2012.

TABLE 56: PORTFOLIO LOAN AND LEASE CONTRACTUAL MATURITIES

| As of December 31, 2012 (\$ in millions) | Less than 1 year |  | 1-5 years | Over 5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial loans | \$ | 9,822 | 23,971 | 2,245 | 36,038 |
| Commercial mortgage loans |  | 4,297 | 4,110 | 696 | 9,103 |
| Commercial construction loans |  | 299 | 369 | 30 | 698 |
| Commercial leases |  | 612 | 1,573 | 1,364 | 3,549 |
| Subtotal-commercial loans and leases |  | 15,030 | 30,023 | 4,335 | 49,388 |
| Residential mortgage loans |  | 3,213 | 4,879 | 3,925 | 12,017 |
| Home equity |  | 1,485 | 5,560 | 2,973 | 10,018 |
| Automobile loans |  | 4,798 | 6,945 | 229 | 11,972 |
| Credit card |  | 598 | 1,499 | - | 2,097 |
| Other consumer loans and leases |  | 232 | 55 | 3 | 290 |
| Subtotal-consumer loans and leases |  | 10,326 | 18,938 | 7,130 | 36,394 |
| Total | \$ | 25,356 | 48,961 | 11,465 | 85,782 |

TABLE 57: PORTFOLIO LOAN AND LEASE PRINCIPAL CASH FLOWS OCCURING AFTER ONE YEAR

| As of December 31, 2012 (\$ in millions) | Interest Rate |  |
| :---: | :---: | :---: |
|  | Fixed | Floating or Adjustable |
| Commercial and industrial loans | \$ 3,385 | 22,831 |
| Commercial mortgage loans | 1,319 | 3,487 |
| Commercial construction loans | 27 | 372 |
| Commercial leases | 2,937 | - |
| Subtotal-commercial loans and leases | 7,668 | 26,690 |
| Residential mortgage loans | 6,394 | 2,410 |
| Home equity | 1,058 | 7,475 |
| Automobile loans | 7,128 | 46 |
| Credit card | 627 | 872 |
| Other consumer loans and leases | 38 | 20 |
| Subtotal-consumer loans and leases | 15,245 | 10,823 |
| Total | \$22,913 | 37,513 |

## Residential Mortgage Servicing Rights and Interest Rate Risk

The net carrying amount of the residential MSR portfolio was $\$ 697$ million and $\$ 681$ million as of December 31, 2012 and 2011, respectively. The value of servicing rights can fluctuate sharply depending on changes in interest rates and other factors. Generally, as interest rates decline and loans are prepaid to take advantage of refinancing, the total value of existing servicing rights declines because no further servicing fees are collected on repaid loans. The Bancorp maintains a non-qualifying hedging strategy relative to its mortgage banking activity in order to manage a portion of the risk associated with changes in the value of its MSR portfolio as a result of changing interest rates.

Mortgage rates decreased during both 2012 and 2011. This caused modeled prepayments speeds to increase, which led to $\$ 103$ million in temporary impairment on servicing rights during the year ended 2012, compared to $\$ 242$ million in temporary impairment on servicing rights during the year ended 2011. Servicing rights are
deemed temporarily impaired when a borrower's loan rate is distinctly higher than prevailing rates. Temporary impairment on servicing rights is reversed when the prevailing rates return to a level commensurate with the borrower's loan rate. In addition to the mortgage servicing rights valuation, the Bancorp recognized net gains of $\$ 66$ million and $\$ 354$ million on its non-qualifying hedging strategy for the years ended 2012 and 2011, respectively. The net gains include net gains on the sale of securities related to the Bancorp's non-qualifying hedging strategy of $\$ 3$ million and $\$ 9$ million for 2012 and 2011, respectively. During the fourth quarter of 2011, the Bancorp assessed the composition of its MSR portfolio, the cost of hedging and the anticipated effectiveness of the hedges given the economic environment. Based on this review, the Bancorp adjusted its MSR hedging strategy to exclude the hedging of MSRs related to certain mortgage loans originated in 2008 and prior, representing approximately $16 \%$ of the carrying value of the MSR portfolio as of December 31, 2012. The

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prepayment behavior of these loans is expected to be less sensitive to changes in interest rates as tighter industry underwriting standards, borrower credit characteristics and home price values have had a greater impact on prepayment speeds. Thus, the predictive power of traditional prepayment models that are based solely on the historical dependency of prepayment speeds on market interest rates may not be reliable for these loans. As a result, the Bancorp has considered these additional factors as it models prepayment speeds when valuing the MSRs. The Bancorp utilizes valuation opinions from servicing brokers, peer surveys and its historical prepayment experience in validating the modeled prepayment speeds utilized in the fair value measurement of the MSRs. As these additional factors have had an impact on prepayment speeds, the effectiveness of traditional hedging strategies utilizing benchmark interest rate based derivatives has been reduced. In addition to the market factors that impact prepayment speeds, the Bancorp is exposed to prepayment risk on these loans in the event borrowers refinance at higher than expected levels due to government intervention or other factors. The Bancorp continues to monitor the performance of these MSRs and may decide to hedge this portion of the MSR portfolio in future periods. See Note 11 of the Notes to Consolidated Financial Statements for further discussion on servicing rights and the instruments used to hedge interest rate risk on MSRs.

## Foreign Currency Risk

The Bancorp may enter into foreign exchange derivative contracts to economically hedge certain foreign denominated loans. The derivatives are classified as free-standing instruments with the revaluation gain or loss being recorded in other noninterest income in the Consolidated Statements of Income. The balance of the Bancorp's foreign denominated loans at December 31, 2012 and 2011 was $\$ 549$ million and $\$ 374$ million, respectively. The Bancorp also enters into foreign exchange contracts for the benefit of commercial customers involved in international trade to hedge their exposure to foreign currency fluctuations. The Bancorp has internal controls in place to help ensure excessive risk is not being taken in providing this service to customers. These controls include an independent determination of currency volatility and credit equivalent exposure on these contracts, counterparty credit approvals and country limits.

## LIQUIDITY RISK MANAGEMENT

The goal of liquidity management is to provide adequate funds to meet changes in loan and lease demand, unexpected levels of deposit withdrawals and other contractual obligations. Mitigating liquidity risk is accomplished by maintaining liquid assets in the form of investment securities, maintaining sufficient unused borrowing capacity in the debt markets and delivering consistent growth in core deposits. A summary of certain obligations and commitments to make future payments under contracts is included in Note 16 of the Notes to Consolidated Financial Statements.

The Bancorp maintains a contingency funding plan that assesses the liquidity needs under various scenarios of market conditions, asset growth and credit rating downgrades. The plan includes liquidity stress testing which measures various sources and uses of funds under the different scenarios. The contingency plan provides for ongoing monitoring of unused borrowing capacity and available sources of contingent liquidity to prepare for unexpected liquidity needs and to cover unanticipated events that could affect liquidity.

## Sources of Funds

The Bancorp's primary sources of funds relate to cash flows from loan and lease repayments, payments from securities related to sales and maturities, the sale or securitization of loans and leases and funds generated by core deposits, in addition to the use of public and private debt offerings.

Projected contractual maturities from loan and lease repayments are included in Table 56 of the Market Risk Management section of MD\&A. Of the $\$ 15.2$ billion of securities in the Bancorp's available-for-sale portfolio at December 31, 2012, $\$ 3.8$ billion in principal and interest is expected to be received in the next 12 months and an additional $\$ 2.2$ billion is expected to be received in the next 13 to 24 months. For further information on the Bancorp's securities portfolio, see the Securities section of MD\&A.

Asset-driven liquidity is provided by the Bancorp's ability to sell or securitize loan and lease assets. In order to reduce the exposure to interest rate fluctuations and to manage liquidity, the Bancorp has developed securitization and sale procedures for several types of interest-sensitive assets. A majority of the long-term, fixed-rate single-family residential mortgage loans underwritten according to FHLMC or FNMA guidelines are sold for cash upon origination. Additional assets such as residential mortgages, certain commercial loans, home equity loans, automobile loans and other consumer loans are also capable of being securitized or sold. For the years ended December 31, 2012 and 2011, the Bancorp sold loans totaling $\$ 21.7$ billion and $\$ 15.2$ billion, respectively. For further information on the transfer of financial assets, see Note 11 of the Notes to Consolidated Financial Statements.

Core deposits have historically provided the Bancorp with a sizeable source of relatively stable and low cost funds. The Bancorp's average core deposits and shareholders' equity funded $82 \%$ of its average total assets during 2012, compared to $81 \%$ in 2011 . In addition to core deposit funding, the Bancorp also accesses a variety of other short-term and longterm funding sources, which include the use of the FHLB system. Certificates of deposit carrying a balance of $\$ 100,000$ or more and deposits in the Bancorp's foreign branch located in the Cayman Islands are wholesale funding tools utilized to fund asset growth. Management does not rely on any one source of liquidity and manages availability in response to changing balance sheet needs.

The Bancorp has a shelf registration in place with the SEC permitting ready access to the public debt markets and qualifies as a "well-known seasoned issuer" under the SEC rules. As of 2012, $\$ 5.6$ billion of debt or other securities were available for issuance under the current Bancorp's Board of Directors' authorizations, however, access to these markets may depend on market conditions. The Bancorp also has $\$ 19.0$ billion of funding available for issuance through private offerings of debt securities pursuant to its bank note program and currently has approximately $\$ 33.7$ billion of borrowing capacity available through secured borrowing sources including the FHLB and FRB. Additionally, from time to time the Bancorp may change the terms of the bank note program, including by increasing its size.

On March 7, 2012, the Bancorp issued \$500 million in aggregate principal amount of $3.50 \%$ Senior Notes due March 15, 2022. On August 8,2012 , the Bancorp redeemed all $\$ 862.5$ million of the outstanding TruPS issued by Fifth Third Capital Trust VI. In addition, on August 15, 2012, the Bancorp redeemed all $\$ 575$ million of the outstanding TruPS issued by Fifth Third Capital Trust V. On December 7, 2012, the Bancorp terminated a $\$ 1.0$ billion FHLB advance with a fixed rate of $4.56 \%$ and a maturity date of January 5, 2016. See Note 15 of the Notes to Consolidated Financial Statements for additional information regarding the Senior Notes, TruPS and FHLB advances.

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## Credit Ratings

The cost and availability of financing to the Bancorp are impacted by its credit ratings. A downgrade to the Bancorp's credit ratings could affect its ability to access the credit markets and increase its borrowing costs, thereby adversely impacting the Bancorp's financial condition and liquidity. Key factors in maintaining high credit ratings include a stable and diverse earnings stream, strong credit quality, strong capital ratios and diverse funding sources, in addition to disciplined liquidity monitoring procedures.

The Bancorp's credit ratings are summarized in Table 58. The ratings reflect the ratings agencies view on the Bancorp's capacity to meet financial commitments. *

* As an investor, you should be aware that a security rating is not a recommendation to buy, sell or hold securities, that it may be subject to revision or withdrawal at any time by the assigning rating organization and that each rating should be evaluated independently of any other rating. Additional information on the credit rating ranking within the overall classification system is located on the website of each credit rating agency.


## TABLE 58: AGENCY RATINGS

| As of February 22, 2013 | Standard and Poor' |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Moody's | s | Fitch | DBRS |
| Fifth Third Bancorp: |  |  |  |  |
| Short-term | No rating | A-2 | F1 | R-1L |
| Senior debt | Baal | BBB | A- | AL |
| Subordinated debt | Baa2 | BBB- | BBB + | BBBH |
| Fifth Third Bank: |  |  |  |  |
| Short-term | P-2 | A-2 | F1 | R-1L |
| Long-term deposit | A3 | No rating | A | A |
| Senior debt | A3 | BBB+ | A- | A |
| Subordinated debt | Baal | BBB | BBB + | A (low) |

## CAPITAL MANAGEMENT

Management regularly reviews the Bancorp's capital levels to help ensure it is appropriately positioned under various operating environments. The Bancorp has established a Capital Committee, which is responsible for all capital related decisions. The Capital Committee makes recommendations to management involving capital actions. These recommendations are reviewed and approved by the ERM Committee.

## Capital Ratios

The U.S banking agencies established quantitative measures that assign risk weightings to assets and off-balance sheet items and also define and set minimum regulatory capital requirements. The U.S. banking agencies define "well capitalized" ratios for Tier I and total risk-based capital as $6 \%$ and $10 \%$, respectively. The Bancorp exceeded these "well-capitalized" ratios for all periods presented.

The Basel II advanced approach framework was finalized by U.S. banking agencies in 2007. Core banks, defined as those with consolidated total assets in excess of $\$ 250$ billion or on balance sheet foreign exposures of $\$ 10$ billion were required to adopt the advanced approach effective April 1, 2008. The Bancorp does not meet these thresholds and, therefore, is not subject to the requirements of Basel II.

The Dodd-Frank Act requires more stringent prudential standards, including capital and liquidity requirements, for larger institutions. It addresses the quality of capital components by limiting the degree to which certain hybrid instruments can be included. The Dodd-Frank Act will phase out the inclusion of certain TruPS as a component of Tier I riskbased capital beginning January 1, 2013. At December 31, 2012, the Bancorp's Tier I risk-based capital included $\$ 810$ million of TruPS representing approximately 74 bps of risk-weighted assets.

In December of 2010 and revised in June of 2011, the Basel Committee on Banking Supervision issued Basel III, a global
regulatory framework, to enhance international capital standards. In June of 2012, U.S. banking regulators proposed enhancements to the regulatory capital requirements for U.S. banks, which implement aspects of Basel III, such as re-defining the regulatory capital elements and minimum capital ratios, introducing regulatory capital buffers above those minimums, revising the agencies' rules for calculating risk-weighted assets and introducing a new Tier I common equity ratio. The Bancorp continues to evaluate these proposals and their potential impact. Its current estimate of the pro-forma fully phased in Tier I common equity ratio at December 31, 2012 under the proposed capital rules is approximately $8.78 \%$ * compared with $9.51 \%$ as calculated under the existing Basel I capital framework. The primary drivers of the change from the existing Basel I capital framework to the Basel III proposal are an increase in Tier I common equity of approximately 39 bps (primarily from including AOCI) which would be more than offset by the impact of increases in risk-weighted assets (primarily from 1-4 family senior and junior lien residential mortgages and commitments with an original maturity of one year or less). The pro-forma Tier I common equity ratio exceeds the proposed minimum Tier I common equity ratio of $7 \%$ comprised of a minimum of $4.5 \%$ plus a capital conservation buffer of $2.5 \%$. The pro-forma Tier I common equity ratio does not include the effect of any mitigating actions the Bancorp may undertake to offset the impact of the proposed capital enhancements. For further discussion on the Basel I and Basel III Tier I common equity ratios, see the Non-GAAP Financial Measures section of MD\&A.

* The pro forma Tier I common equity ratio is management's estimate based upon its current interpretation of the three draft Federal Register notices proposing enhancements to regulatory capital requirements published in June of 2012. The actual impact to the Bancorp's Tier I common equity ratio may change significantly due to further clarification of the agencies proposals or revisions to the agencies final rules, which remain subject to public comment.


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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

TABLE 59: CAPITAL RATIOS

| As of December 31 (\$ in millions) | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average equity as a percent of average assets | 11.65 \% | 11.41 | 12.22 | 11.36 | 8.78 |
| Tangible equity as a percent of tangible assets ${ }^{(a)}$ | 9.17 | 9.03 | 10.42 | 9.71 | 7.86 |
| Tangible common equity as a percent of tangible assets ${ }^{(a)}$ | 8.83 | 8.68 | 7.04 | 6.45 | 4.23 |
| Tier I capital | \$ 11,685 | 12,503 | 13,965 | 13,428 | 11,924 |
| Total risk-based capital | 15,816 | 16,885 | 18,178 | 17,648 | 16,646 |
| Risk-weighted assets ${ }^{(b)}$ | 109,699 | 104,945 | 100,561 | 100,933 | 112,622 |
| Regulatory capital ratios: |  |  |  |  |  |
| Tier I capital | 10.65 \% | 11.91 | 13.89 | 13.30 | 10.59 |
| Total risk-based capital | 14.42 | 16.09 | 18.08 | 17.48 | 14.78 |
| Tier I leverage | 10.05 | 11.10 | 12.79 | 12.34 | 10.27 |
| Tier I common equity ${ }^{(a)}$ | 9.51 | 9.35 | 7.48 | 6.99 | 4.37 |

(a)For further information on these ratios, see the Non-GAAP Financial Measures section of the MD\&A.
(b)Under the banking agencies'risk-based capital guidelines, assets and credit equivalent amounts of derivatives and off-balance sheet exposures are assigned to broad risk
 in the Bancorp's total risk-weighted assets.

## 2012 Capital Actions

As part of the 2012 CCAR, on January 9, 2012, the Bancorp submitted to the FRB a capital plan approved by its Board of Directors covering the period from January 1, 2012 to March 31, 2013. The mandatory elements of the capital plan were an assessment of the expected use and sources of capital over the planning horizon, a description of all planned capital actions over the planning horizon, a discussion of any expected changes to the Bancorp's business plan that are likely to have a material impact on its capital adequacy or liquidity, a detailed description of the Bancorp's process for assessing capital adequacy and the Bancorp's capital policy.

The FRB assessed the comprehensiveness of the capital plan, the reasonableness of the assumptions and the analysis underlying the capital plan and reviewed the robustness of the capital adequacy process, the capital policy and the Bancorp's ability to maintain capital above the minimum regulatory capital ratio and above a Tier I common ratio of $5 \%$ on a pro-forma basis under expected and stressful conditions throughout the planning horizon.

On March 13, 2012 the Bancorp announced the FRB's response to the capital plan it submitted as part of the 2012 CCAR. The FRB indicated that it did not object to the following capital actions: a continuation of its quarterly common dividend of $\$ 0.08$ per share; the redemption of up to $\$ 1.4$ billion in certain TruPS; and the repurchase of common shares in an amount equal to any after-tax gains realized by Fifth Third from the sale of Vantiv, Inc. common shares by either Fifth Third or Vantiv, Inc.

The FRB indicated to the Bancorp that it did object to other elements of its capital plan, including increases in its quarterly common dividend and the initiation of common share repurchases other than those described in the paragraph above. The Bancorp resubmitted its capital plan to the FRB on June 8, 2012. The resubmitted plan included capital actions and distributions for the covered period through March 31, 2013 that were substantially similar to those included in the original submission, with adjustments primarily reflecting the change in the expected timing of capital actions and distributions relative to the timing assumed in the original submission.

Consistent with the 2012 CCAR plan, the Bancorp redeemed all $\$ 862.5$ million of the outstanding TruPS issued by Fifth Third Capital Trust VI and recognized a $\$ 9$ million loss on extinguishment in the Bancorp's Consolidated Financial Statements. Additionally, the Bancorp redeemed all $\$ 575$ million of the outstanding TruPS issued by Fifth Third Capital Trust V and recognized a $\$ 17$ million loss on extinguishment in the Bancorp's Consolidated Financial Statements.

On August 21, 2012, the Bancorp announced that the FRB did not object to its capital plan resubmitted under the CCAR process, which included potential increases to the quarterly common stock dividend and the repurchases of common shares of up to $\$ 600$ million through the first quarter of 2013, in addition to any incremental repurchase of common shares related to any after-tax gains realized by the Bancorp from the sale of Vantiv, Inc. common shares by either the Bancorp or Vantiv, Inc.

## Dividend Policy and Stock Repurchase Program

The Bancorp's common stock dividend policy and stock repurchase program reflect its earnings outlook, desired payout ratios, the need to maintain adequate capital levels, the ability of its subsidiaries to pay dividends, the need to comply with safe and sound banking practices as well as meet regulatory requirements and expectations. The Bancorp declared dividends per common share of $\$ 0.36$ and $\$ 0.28$ during the years ended December 31, 2012 and 2011, respectively.

Consistent with the 2012 CCAR plan, on April 23, 2012, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp purchased $4,838,710$ shares, or approximately $\$ 75$ million, of its outstanding common stock on April 26, 2012. As part of this transaction, and all subsequent accelerated share repurchase transactions in 2012, the Bancorp entered into a forward contract in which the final number of shares delivered at settlement of the accelerated share repurchase transaction was based on a discount to the average daily volume-weighted average price of the Bancorp's common stock during the term of the Repurchase Agreement. The accelerated share repurchase was treated as two separate transactions (i) the acquisition of treasury shares on the acquisition date and (ii) a forward contract indexed to the Bancorp's stock. At settlement of the April 2012 forward contract on June 1, 2012, the Bancorp received an additional 631,986 shares which were recorded as an adjustment to the basis in the treasury shares purchased on the acquisition date.

As a result of the FRB's non-objection to the Bancorp's capital plan resubmitted under the CCAR process, on August 21, 2012, Fifth Third's Board of Directors authorized the Bancorp to repurchase up to 100 million shares of its outstanding common stock in the open market or in privately negotiated transactions, and to utilize any derivative or similar instrument to affect share repurchase transactions.

Additionally, on August 23, 2012, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp purchased 21,531,100 shares or

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

approximately $\$ 350$ million of its outstanding common stock on August 28, 2012. At settlement of the forward contract on October 24, 2012, the Bancorp received an additional $1,444,047$ shares which were recorded as an adjustment to the basis in the treasury shares purchased on the acquisition date.

On November 6, 2012, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp purchased $7,710,761$ shares, or approximately $\$ 125$ million, of its outstanding common stock on November 9, 2012. At settlement of the forward contract on

February 12, 2013, the Bancorp received an additional 657,917 shares which were recorded as an adjustment to the basis in the treasury shares purchased on the acquisition date.

Following the sale of a portion of the Bancorp's shares of Class A Vantiv, Inc. common stock, the Bancorp entered into an accelerated share repurchase transaction on December 14, 2012 with a counterparty pursuant to which the Bancorp purchased $6,267,410$ shares, or approximately $\$ 100$ million, of its outstanding common stock on December 19, 2012. The Bancorp expects the settlement of the transaction to occur on March 14, 2013.

## TABLE 60: SHARE REPURCHASES

| For the years ended December 31 | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Shares authorized for repurchase at January 1 | 19,201,518 | 19,201,518 | 19,201,518 |
| Additional authorizations ${ }^{(a)}$ | 86,269,178 | - | - |
| Share repurchases ${ }^{(b)}$ | $(42,424,014)$ | - | - |
| Shares authorized for repurchase at December 31 | 63,046,682 | 19,201,518 | 19,201,518 |
| Average price paid per share | \$ 14.82 | N/A | N/A |

 market or in any private transaction. The authorization does not include specific price targets or an expiration date. This share repurchase authorization replaces the Board's previous authorization pursuant to which approximately 14 million shares remained available for repurchase by the Bancorp.
 are not included in the calculation for average price paid and do not count against the maximum number of shares that may yet be repurchased under the Board of Directors, authorization.

## 2013 Stress Tests and CCAR

On October 9, 2012, the FRB published final stress testing rules that implement section 165(i)(1) and (i)(2) of the Dodd-Frank Act. The 19 bank holding companies that participated in the 2009 SCAP and subsequent CCAR, which includes Fifth Third, are subject to the final stress testing rules. The rules require both supervisory and company-run stress tests, which provide forward-looking information to supervisors to help assess whether institutions have sufficient capital to absorb losses and support operations during adverse economic conditions.

The FRB launched the 2013 stress testing program and CCAR on November 9, 2012. The CCAR requires bank holding companies to submit a capital plan in addition to their stress testing results. The mandatory elements of the capital plan are an assessment of the expected use and sources of capital over the planning horizon, a description of all planned capital actions over the planning horizon, a discussion of any expected changes to the Bancorp's business plan that are likely to have a material impact on its capital adequacy or liquidity, a detailed description of the Bancorp's process for assessing capital adequacy and the Bancorp's capital policy. The stress testing results and capital plan were submitted by the Bancorp to the FRB on January 7, 2013.

The FRB's review of the capital plan will assess the comprehensiveness of the capital plan, the reasonableness of the assumptions and the analysis underlying the capital plan. Additionally, the FRB will review the robustness of the capital adequacy process, the capital policy and the Bancorp's ability to maintain capital above the minimum regulatory capital ratios and above a Tier 1 common ratio of 5 percent on a pro forma basis under expected and stressful conditions throughout the planning horizon. The FRB will also assess the Bancorp's strategies for addressing proposed revisions to the regulatory capital framework agreed upon by the Basel Committee on Banking Supervision and requirements arising from the Dodd-Frank Act.

The FRB has indicated that it expects to disclose on March 7, 2013 its estimates of participating institutions results under the FRB supervisory stress scenario, including capital results, which assume that all banks take certain consistently applied future capital actions. The FRB has indicated that it expects to disclose on March 14, 2013 its estimates of participating institutions results under the FRB supervisory severe stress scenarios including capital results based on each company's
own base scenario capital actions. The FRB will also issue an objection or non-objection to each participating institution's capital plan submitted under CCAR. Additionally, as a CCAR institution, Fifth Third is required to disclose our own estimates of results under the supervisory severely adverse scenario using the same consistently applied capital actions noted above, and to provide information related to risks included in its stress testing; a summary description of the methodologies used; estimates of aggregate preprovision net revenue, losses, provisions, and pro forma capital ratios at the end of the forward-looking planning horizon of at least nine quarters; and an explanation of the most significant causes of changes in regulatory capital ratios. These disclosures are required by March 31, 2013 and are to be sent to the FRB and publicly disclosed.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OFF-BALANCE SHEET ARRANGEMENTS

In the ordinary course of business, the Bancorp enters into financial transactions to extend credit and various forms of commitments and guarantees that may be considered off-balance sheet arrangements. These transactions involve varying elements of market, credit and liquidity risk. Refer to Note 16 of the Notes to Consolidated Financial Statements for additional information. A discussion of these transactions is as follows:

## Residential Mortgage Loan Sales

Conforming residential mortgage loans sold to unrelated third parties are generally sold with representation and warranty recourse provisions. Such provisions include the loan's compliance with applicable loan criteria, including certain documentation standards per agreements with unrelated third parties. Additional reasons for the Bancorp having to repurchase the loans include compliance with collateral appraisal standards, fraud related to the loan application and the rescission of mortgage insurance. Under these provisions, the Bancorp is required to repurchase any previously sold loan for which the representation or warranty of the Bancorp proves to be inaccurate, incomplete or misleading. As of December 31, 2012 and 2011, the Bancorp maintained reserves related to these loans sold with representation and warranty recourse provisions totaling $\$ 110$ million and $\$ 55$ million, respectively, included in other liabilities in the Bancorp's Consolidated Balance Sheets. During the third and fourth quarters of 2012, the Bancorp received additional information from FHLMC regarding their file selection criteria. As a result of these communications, the Bancorp was able to better estimate the probable losses on certain loans sold to FHLMC which was the primary driver in the increase in the representation and warranty reserve from December 31, 2011 to December 31, 2012.

During 2012 and 2011, the Bancorp paid $\$ 34$ million and $\$ 63$ million, respectively, in the form of make whole payments and repurchased $\$ 114$ million and $\$ 122$ million, respectively, in outstanding principal of loans to satisfy investor demands. Total repurchase demand requests during 2012 and 2011 were $\$ 340$ million and $\$ 350$ million, respectively. Total outstanding repurchase demand inventory was $\$ 67$ million at December 31, 2012 compared to $\$ 66$ million at December 31, 2011.

The Bancorp sold certain residential mortgage loans in the secondary market with credit recourse. In the event of any customer default, pursuant to the credit recourse provided, the Bancorp is required to reimburse the third party. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is equivalent to the total outstanding balance. In the event of nonperformance, the Bancorp has rights to the underlying collateral value securing the loan. At December 31, 2012, the outstanding balances on these loans sold with credit recourse was $\$ 662$ million compared to $\$ 772$ million at December 31, 2011. The Bancorp maintained an estimated credit loss reserve on these loans sold with credit recourse of $\$ 20$ million and $\$ 17$ million at December 31, 2012 and 2011, respectively, included in other liabilities in the Consolidated Balance Sheets. To determine the credit loss reserve, the Bancorp used an approach that is consistent with its overall approach in estimating credit losses for various categories of residential mortgage loans held in its loan portfolio.

## Private Mortgage Insurance

For certain mortgage loans originated by the Bancorp, borrowers may be required to obtain PMI provided by third-party insurers. In some instances, these insurers cede a portion of the PMI premiums to the Bancorp, and the Bancorp provides reinsurance coverage within a specified range of the total PMI coverage. The Bancorp's reinsurance coverage typically ranges from $5 \%$ to $10 \%$ of the total PMI coverage.

The Bancorp's maximum exposure in the event of nonperformance by the underlying borrowers is equivalent to the Bancorp's total outstanding reinsurance coverage, which was $\$ 58$ million at December 31, 2012 and $\$ 77$ million at December 31, 2011. The Bancorp maintained a reserve, included in other liabilities in the Bancorp's Consolidated Balance Sheets, related to exposures within the reinsurance portfolio of $\$ 18$ million as of December 31, 2012 and $\$ 27$ million as of December 31, 2011. In 2009, the Bancorp suspended the practice of providing reinsurance of private mortgage insurance for newly originated mortgage loans. In the second quarter of 2011, the Bancorp allowed one of its third-party insurers to terminate its reinsurance agreement with the Bancorp, resulting in the Bancorp releasing collateral to the insurer in the form of investment securities and other assets with a carrying value of $\$ 5$ million, and the insurer assuming the Bancorp's obligations under the reinsurance agreement, resulting in a decrease to the Bancorp's reserve liability of $\$ 11$ million and decrease in the Bancorp's maximum exposure of $\$ 27$ million. In the fourth quarter of 2012, the Bancorp allowed one of its third-party insurers to terminate its reinsurance agreement with the Bancorp, resulting in the insurer assuming the Bancorp's obligations under the reinsurance agreement, resulting in a decrease to the Bancorp's reserve liability of \$2 million and decrease in the Bancorp's maximum exposure of $\$ 3$ million.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## CONTRACTUAL OBLIGATIONS AND OTHER COMMITMENTS

The Bancorp has certain obligations and commitments to make future payments under contracts. The aggregate contractual obligations and commitments at December 31, 2012 are shown in Table 61. As of December 31, 2012, the Bancorp has unrecognized tax benefits that, if recognized, would impact the effective tax rate in future periods. Due to the uncertainty of the amounts to be
ultimately paid as well as the timing of such payments, all uncertain tax liabilities that have not been paid have been excluded from the Contractual Obligations and Other Commitments table. For further detail on the impact of income taxes see Note 19 of the Notes to Consolidated Financial Statements.

## TABLE 61: CONTRACTUAL OBLIGATIONS AND OTHER COMMITMENTS

| As of December 31, 2012 (\$ in millions) | Less than 1 year |  | 1-3 years |  Greater than <br> $3-5$ years 5 years |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractually obligated payments due by period: |  |  |  |  |  |  |
| Deposits with a stated maturity of less than one year ${ }^{(a)}$ | \$ | 82,218 | - | - | - | 82,218 |
| Time deposits ${ }^{(c)}$ |  | 4,834 | 2,029 | 383 | 53 | 7,299 |
| Short-term borrowings ${ }^{(e)}$ |  | 7,181 | - | - | - | 7,181 |
| Long-term debt ${ }^{(b)}$ |  | 1,277 | 597 | 1,928 | 3,283 | 7,085 |
| Forward contracts to sell mortgage loans ${ }^{(d)}$ |  | 5,322 | - | - | - | 5,322 |
| Noncancelable lease obligations (f) |  | 89 | 166 | 141 | 373 | 769 |
| Partnership investment commitments (g) |  | 219 | 134 | 10 | 31 | 394 |
| Pension obligations ${ }^{(i)}$ |  | 19 | 35 | 31 | 67 | 152 |
| Purchase obligations and capital expenditures ${ }^{(k)}$ |  | 49 | 42 | 25 | - | 116 |
| Capital lease obligations |  | 7 | 13 | 3 | 1 | 24 |
| Total contractually obligated payments due by period | \$ | 101,215 | 3,016 | 2,521 | 3,808 | 110,560 |
| Other commitments by expiration period |  |  |  |  |  |  |
| Commitments to extend credit $(i)$ | \$ | 30,715 | 7,497 | 15,191 | 121 | 53,524 |
| Letters of credit $(k)$ |  | 1,831 | 2,088 | 319 | 43 | 4,281 |
| Total other commitments by expiration period | \$ | 32,546 | 9,585 | 15,510 | 164 | 57,805 |

 of $M D \& A$.

reported amounts, as the potential cash outflows would have corresponding cash inflows from interest-earning assets. See Note 15 of the Notes to Consolidated Financial
Statements for additional information on these debt instruments.
(c)Includes other time and certificates $\$ 100,000$ and over. For additional information, see the Deposits discussion in the Balance Sheet Analysis section of MD\&A.
(d)See Note 11 of the Notes to Consolidated Financial Statements for additional information on forward contracts to sell residential mortgage loans.
 Statements.
(f)Includes rental commitments.
(g)Includes low-income housing, historic tax investments and market tax credits.
(h) Represents agreements to purchase goods or services and includes commitments to various general contractors for work related to banking center construction.
(i)See Note 20 of the Notes to Consolidated Financial Statements for additional information on pension obligations.
(j)Commitments to extend credit are agreements to lend, typically having fixed expiration dates or other termination clauses that may require payment of a fee. Many of the commitments to extend credit may expire without being drawn upon. The total commitment amounts include capital commitments for private equity investments and do not necessarily represent future cash flow requirements. For additional information, see Note 16 of the Notes to Consolidated Financial Statements.
(k)Letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. For additional information, see Note 16 of the Notes to Consolidated Financial Statements.

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## MANAGEMENTS ASSESSMENT AS TO THE EFFECTIVENESS OF INTERNAL CONTROL OVER FINANCIAL REPORTING

The Bancorp conducted an evaluation, under the supervision and with the participation of the Bancorp's management, including the Bancorp's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Bancorp's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act). Based on the foregoing, as of the end of the period covered by this report, the Bancorp's Chief Executive Officer and Chief Financial Officer concluded that the Bancorp's disclosure controls and procedures were effective, in all material respects, to ensure that information required to be disclosed in the reports the Bancorp files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required and information is accumulated and communicated to management on a timely basis.

The management of Fifth Third Bancorp is responsible for establishing and maintaining adequate internal control, designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. The Bancorp's management assessed the effectiveness of the Bancorp's internal control over financial reporting as of December 31, 2012. Management's assessment is based on the criteria established in the Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and was designed to provide reasonable assurance that the Bancorp maintained effective internal control over financial reporting as of December 31, 2012. Based on this assessment, management believes that the Bancorp maintained effective internal control over financial reporting as of December 31, 2012. The Bancorp's independent registered public accounting firm, that audited the Bancorp's consolidated financial statements included in this annual report, has issued an audit report on our internal control over financial reporting as of December 31, 2012. This report appears on page 82 of the annual report.

The Bancorp's management also conducted an evaluation of internal control over financial reporting to determine whether any changes occurred during the year covered by this report that have materially affected, or are reasonably likely to materially affect, the Bancorp's internal control over financial reporting. Based on this evaluation, there has been no such change during the year covered by this report.


Kevin T. Kabat
Vice Chairman and Chief Executive Officer
February 22, 2013


Daniel T. Poston
Executive Vice President and Chief Financial Officer February 22, 2013

## REPORTS OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

## To the Shareholders and Board of Directors of Fifth Third Bancorp:

We have audited the internal control over financial reporting of Fifth Third Bancorp and subsidiaries (the "Bancorp") as of December 31, 2012, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Bancorp's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Assessment as to the Effectiveness of Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Bancorp's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Bancorp maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2012 of the Bancorp and our report dated February 22, 2013 expressed an unqualified opinion on those consolidated financial statements.

## Delotte : Touche LLB

Cincinnati, Ohio
February 22, 2013
To the Shareholders and Board of Directors of Fifth Third Bancorp:
We have audited the accompanying consolidated balance sheets of Fifth Third Bancorp and subsidiaries (the "Bancorp") as of December 31, 2012 and 2011, and the related consolidated statements of income, comprehensive income, equity, and cash flows for each of the three years in the period ended December 31 , 2012. These consolidated financial statements are the responsibility of the Bancorp's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Fifth Third Bancorp and subsidiaries at December 31, 2012 and 2011, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2012, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Bancorp's internal control over financial reporting as of December 31, 2012, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 22, 2013 expressed an unqualified opinion on the Bancorp's internal control over financial reporting.

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Delotle : Touche LLP
Cincinnati, Ohio
February 22, 2013
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## CONSOLIDATED BALANCE SHEETS

| As of December 31 (\$ in millions, except share data) | 2012 | 2011 |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash and due from banks ${ }^{(a)}$ | \$ 2,441 | 2,663 |
| Available-for-sale and other securities (b) | 15,207 | 15,362 |
| Held-to-maturity securities (c) | 284 | 322 |
| Trading securities | 207 | 177 |
| Other short-term investments ${ }^{(a)}$ | 2,421 | 1,781 |
| Loans held for sale ${ }^{(d)}$ | 2,939 | 2,954 |
| Portfolio loans and leases: |  |  |
| Commercial and industrial loans | 36,038 | 30,783 |
| Commercial mortgage loans ${ }^{(a)}$ | 9,103 | 10,138 |
| Commercial construction loans | 698 | 1,020 |
| Commercial leases | 3,549 | 3,531 |
| Residential mortgage loans ${ }^{\left({ }^{( }\right)}$ | 12,017 | 10,672 |
| Home equity ${ }^{(a)}$ | 10,018 | 10,719 |
| Automobile loans (a) | 11,972 | 11,827 |
| Credit card | 2,097 | 1,978 |
| Other consumer loans and leases | 290 | 350 |
| Portfolio loans and leases | 85,782 | 81,018 |
| Allowance for loan and lease losses ${ }^{(a)}$ | $(1,854)$ | $(2,255)$ |
| Portfolio loans and leases, net | 83,928 | 78,763 |
| Bank premises and equipment | 2,542 | 2,447 |
| Operating lease equipment | 581 | 497 |
| Goodwill | 2,416 | 2,417 |
| Intangible assets | 27 | 40 |
| Servicing rights | 697 | 681 |
| Other assets ${ }^{(a)}$ | 8,204 | 8,863 |
| Total Assets | \$121,894 | 116,967 |
| Liabilities |  |  |
| Deposits: |  |  |
| Demand | \$ 30,023 | 27,600 |
| Interest checking | 24,477 | 20,392 |
| Savings | 19,879 | 21,756 |
| Money market | 6,875 | 4,989 |
| Other time | 4,015 | 4,638 |
| Certificates-\$100,000 and over | 3,284 | 3,039 |
| Foreign office and other | 964 | 3,296 |
| Total deposits | 89,517 | 85,710 |
| Federal funds purchased | 901 | 346 |
| Other short-term borrowings | 6,280 | 3,239 |
| Accrued taxes, interest and expenses | 1,708 | 1,469 |
| Other liabilities ${ }^{(a)}$ | 2,639 | 3,270 |
| Long-term debt ${ }^{(a)}$ | 7,085 | 9,682 |
| Total Liabilities | 108,130 | 103,716 |
| Equity |  |  |
| Common stock (f) | 2,051 | 2,051 |
| Preferred stock (g) | 398 | 398 |
| Capital surplus | 2,758 | 2,792 |
| Retained earnings | 8,768 | 7,554 |
| Accumulated other comprehensive income | 375 | 470 |
| Treasury stock | (634) | (64) |
| Total Bancorp shareholders' equity | 13,716 | 13,201 |
| Noncontrolling interests | 48 | 50 |
| Total Equity | 13,764 | 13,251 |
| Total Liabilities and Equity | \$121,894 | 116,967 |


 are included in their respective captions. See Note 10.
(b) Amortized cost of $\$ 14,571$ and $\$ 14,614$ at December 31, 2012 and 2011, respectively.
(c) Fair value of $\$ 284$ and $\$ 322$ at December 31, 2012 and 2011, respectively.
(d) Includes $\$ 2,856$ and $\$ 2,751$ of residential mortgage loans held for sale measured at fair value at December 31, 2012, and 2011, respectively.
(e) Includes $\$ 76$ and $\$ 65$ of residential mortgage loans measured at fair value at December 31, 2012 and 2011, respectively.
 919,804,436 (excludes 4,088,145 treasury shares).
 shares) perpetual preferred stock with a $\$ 25,000$ liquidation preference: 46,000 authorized, 16,450 issued and outstanding at December 31, 2012 and 2011.

See Notes to Consolidated Financial Statements.

## CONSOLIDATED STATEMENTS OF INCOME

| For the years ended December 31 (\$ in millions, except per share data) | 2012 |  | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |
| Interest and fees on loans and leases | \$ | 3,574 | 3,613 | 3,823 |
| Interest on securities |  | 529 | 600 | 658 |
| Interest on other short-term investments |  | 4 | 5 | 8 |
| Total interest income |  | 4,107 | 4,218 | 4,489 |
| Interest Expense |  |  |  |  |
| Interest on deposits |  | 216 | 352 | 591 |
| Interest on other short-term borrowings |  | 8 | 4 | 4 |
| Interest on long-term debt |  | 288 | 305 | 290 |
| Total interest expense |  | 512 | 661 | 885 |
| Net Interest Income |  | 3,595 | 3,557 | 3,604 |
| $\underline{\text { Provision for loan and lease losses }}$ |  | 303 | 423 | 1,538 |
| Net Interest Income After Provision for Loan and Lease Losses |  | 3,292 | 3,134 | 2,066 |
| Noninterest Income |  |  |  |  |
| Mortgage banking net revenue |  | 845 | 597 | 647 |
| Service charges on deposits |  | 522 | 520 | 574 |
| Corporate banking revenue |  | 413 | 350 | 364 |
| Investment advisory revenue |  | 374 | 375 | 361 |
| Card and processing revenue |  | 253 | 308 | 316 |
| Other noninterest income |  | 574 | 250 | 406 |
| Securities gains, net |  | 15 | 46 | 47 |
| Securities gains, net-non-qualifying hedges on mortgage servicing rights |  | 3 | 9 | 14 |
| Total noninterest income |  | 2,999 | 2,455 | 2,729 |
| Noninterest Expense |  |  |  |  |
| Salaries, wages and incentives |  | 1,607 | 1,478 | 1,430 |
| Employee benefits |  | 371 | 330 | 314 |
| Net occupancy expense |  | 302 | 305 | 298 |
| Technology and communications |  | 196 | 188 | 189 |
| Card and processing expense |  | 121 | 120 | 108 |
| Equipment expense |  | 110 | 113 | 122 |
| Other noninterest expense |  | 1,374 | 1,224 | 1,394 |
| Total noninterest expense |  | 4,081 | 3,758 | 3,855 |
| Income Before Income Taxes |  | 2,210 | 1,831 | 940 |
| Applicable income tax expense |  | 636 | 533 | 187 |
| Net Income |  | 1,574 | 1,298 | 753 |
| Less: Net income attributable to noncontrolling interests |  | (2) | 1 | - |
| Net Income Attributable to Bancorp |  | 1,576 | 1,297 | 753 |
| Dividends on preferred stock |  | 35 | 203 | 250 |
| Net Income Available to Common Shareholders | \$ | 1,541 | 1,094 | 503 |
| Earnings Per Share | \$ | 1.69 | 1.20 | 0.63 |
| Earnings Per Diluted Share | \$ | 1.66 | 1.18 | 0.63 |
| Average common shares - basic |  | 25,226 | 906,460,550 | 790,852,185 |
| Average common shares - diluted |  | 54,102 | 949,545,420 | 799,381,153 |
| Cash dividends declared per share | \$ | 0.36 | 0.28 | 0.04 |

See Notes to Consolidated Financial Statements.

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## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Net income | \$1,574 | 1,298 | 753 |
| Other comprehensive income (loss), net of tax: |  |  |  |
| Unrealized gains on available-for-sale securities: |  |  |  |
| Unrealized holding (losses) gains on available-for-sale securities arising during period | (63) | 201 | 143 |
| Reclassification adjustment for net gains included in net income | (10) | (37) | (38) |
| Unrealized gains on cash flow hedge derivatives: |  |  |  |
| Unrealized holding gains on cash flow hedge derivatives arising during period | 24 | 58 | 1 |
| Reclassification adjustment for net gains included in net income | (54) | (45) | (39) |
| Defined benefit pension plans: |  |  |  |
| Net actuarial loss (gain) arising during period | 8 | (21) | 6 |
| Other comprehensive (loss) income | (95) | 156 | 73 |
| Comprehensive income | 1,479 | 1,454 | 826 |
| Less: Comprehensive income attributable to noncontrolling interests | (2) | 1 | - |
| Comprehensive income attributable to Bancorp | \$1,481 | 1,453 | 826 |

See Notes to Consolidated Financial Statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY



See Notes to Consolidated Financial Statements.

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## CONSOLIDATED STATEMENTS OF CASH FLOWS

| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Operating Activities |  |  |  |
| Net income | \$ 1,574 | 1,298 | 753 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| Provision for loan and lease losses | 303 | 423 | 1,538 |
| Depreciation, amortization and accretion | 531 | 455 | 457 |
| Stock-based compensation expense | 69 | 59 | 64 |
| Provision for deferred income taxes | 271 | 437 | 176 |
| Realized securities gains | (69) | (58) | (60) |
| Realized securities gains - non-qualifying hedges on mortgage servicing rights | (10) | (24) | (14) |
| Realized securities losses | 54 | 12 | 13 |
| Realized securities losses - non-qualifying hedges on mortgage servicing rights | 7 | 15 | - |
| Provision for mortgage servicing rights | 103 | 242 | 36 |
| Net (gains) losses on sales of loans and fair value adjustments on loans held for sale | (278) | (145) | 114 |
| Bank premises and equipment impairment | 21 | - | - |
| Capitalized mortgage servicing rights | (305) | (236) | (297) |
| Loss on extinguishment on TruPS | 26 | - | - |
| Loss on extinguishment on debt | 143 | - | - |
| Proceeds from sales of loans held for sale | 22,044 | 14,783 | 18,634 |
| Loans originated for sale, net of repayments | $(21,439)$ | $(15,199)$ | $(18,231)$ |
| Dividends representing return on equity method investments | 45 | 13 | 31 |
| Gain on Vantiv, Inc. IPO and sale of Vantiv, Inc. shares | (272) | - | - |
| Net change in: |  |  |  |
| Trading securities | (28) | 115 | 67 |
| Other assets | 4 | (67) | 9 |
| Accrued taxes, interest and expenses | 1 | 79 | (63) |
| Other liabilities | (238) | 164 | 78 |
| Net Cash Provided by Operating Activities | 2,557 | 2,366 | 3,305 |
| Investing Activities |  |  |  |
| Sales: |  |  |  |
| Available-for-sale securities | 2,521 | 2,471 | 2,578 |
| Loans | 275 | 371 | 538 |
| Disposal of bank premises and equipment | 13 | 35 | 10 |
| Repayments / maturities: |  |  |  |
| Available-for-sale securities | 4,100 | 3,502 | 4,620 |
| Held-to-maturity securities | 36 | 29 | 1 |
| Purchases: |  |  |  |
| Available-for-sale securities | $(6,813)$ | $(5,689)$ | $(5,218)$ |
| Held-to-maturity securities | - | - | (1) |
| Bank premises and equipment | (362) | (319) | (224) |
| Restricted cash from the initial consolidation of variable interest entities | - | - | 63 |
| Proceeds from sale and dividends representing return of equity method investments | 393 | 63 | 8 |
| Net change in: |  |  |  |
| Other short-term investments | (640) | (267) | 1,861 |
| Loans and leases | $(5,930)$ | $(5,422)$ | $(2,507)$ |
| Operating lease equipment | (126) | (59) | (21) |
| Net Cash (Used in) Provided by Investing Activities | $(6,533)$ | $(5,285)$ | 1,708 |
| Financing Activities |  |  |  |
| Net change in: |  |  |  |
| Core deposits | 3,529 | 5,264 | 784 |
| Certificates - \$100,000 and over, including other foreign office | 279 | $(1,202)$ | $(3,429)$ |
| Federal funds purchased | 555 | 67 | 97 |
| Other short-term borrowings | 3,041 | 1,665 | 38 |
| Dividends paid on common shares | (309) | (192) | (32) |
| Dividends paid on preferred shares | (35) | (50) | (205) |
| Proceeds from issuance of long-term debt | 523 | 1,500 | 14 |
| Repayment of long-term debt | $(3,159)$ | $(1,607)$ | $(2,473)$ |
| Repurchases of treasury shares and related forward contracts | (650) | - | - |
| Issuance of common shares | - | 1,648 | - |
| Redemption of preferred shares, Series F | - | $(3,408)$ | - |
| Redemption of stock warrant | - | (280) | - |
| Capital contributions from noncontrolling interests | - | 21 | 30 |
| Other | (20) | (3) | 4 |
| Net Cash Provided By (Used In) Financing Activities | 3,754 | 3,423 | $(5,172)$ |
| (Decrease) Increase in Cash and Due from Banks | (222) | 504 | (159) |
| Cash and Due from Banks at Beginning of Period | 2,663 | 2,159 | 2,318 |
| Cash and Due from Banks at End of Period | \$ 2,441 | 2,663 | 2,159 |

See Notes to Consolidated Financial Statements. Note 2 contains cash payments related to interest and income taxes in addition to noncash investing and financing activities.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES

## Nature of Operations

Fifth Third Bancorp, an Ohio corporation, conducts its principal lending, deposit gathering, transaction processing and service advisory activities through its banking and non-banking subsidiaries from banking centers located throughout the Midwestern and Southeastern regions of the United States.

## Basis of Presentation

The Consolidated Financial Statements include the accounts of the Bancorp and its majority-owned subsidiaries and VIEs in which the Bancorp has been determined to be the primary beneficiary. Other entities, including certain joint ventures, in which the Bancorp has the ability to exercise significant influence over operating and financial policies of the investee, but upon which the Bancorp does not possess control, are accounted for by the equity method and not consolidated. Those entities in which the Bancorp does not have the ability to exercise significant influence are generally carried at the lower of cost or fair value. Intercompany transactions and balances have been eliminated. Certain prior period data has been reclassified to conform to current period presentation.

## Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## Cash and Due From Banks

Cash and due from banks consist of currency and coin, cash items in the process of collection and due from banks. Currency and coin includes both U.S. and foreign currency owned and held at Fifth Third offices and that is in-transit to the FRB. Cash items in the process of collection include checks and drafts that are drawn on another depository institution or the FRB that are payable immediately upon presentation in the U.S. Balances due from banks include non-interest bearing balances that are funds on deposit at other depository institutions or the FRB.

## Securities

Securities are classified as held-to-maturity, available-for-sale or trading on the date of purchase. Only those securities which management has the intent and ability to hold to maturity are classified as held-to-maturity and reported at amortized cost. Securities are classified as available-for-sale when, in management's judgment, they may be sold in response to, or in anticipation of, changes in market conditions. Securities are classified as trading when bought and held principally for the purpose of selling them in the near term. Available-for-sale securities are reported at fair value with unrealized gains and losses, net of related deferred income taxes, included in other comprehensive income. Trading securities are reported at fair value with unrealized gains and losses included in noninterest income. The fair value of a security is determined based on quoted market prices. If quoted market prices are not available, fair value is determined based on quoted prices of similar instruments or discounted cash flow models that incorporate market inputs and assumptions including discount rates, prepayment speeds, and loss rates. Realized securities gains or losses are reported within noninterest income in the Consolidated Statements of Income. The cost of securities sold is based on the specific identification method.

Available-for-sale and held-to-maturity securities with unrealized losses are reviewed quarterly for possible OTTI. For debt securities, if the Bancorp intends to sell the debt security or will more likely than not be required to sell the debt security before recovery of the entire amortized cost basis, then an OTTI has
occurred. However, even if the Bancorp does not intend to sell the debt security and will not likely be required to sell the debt security before recovery of its entire amortized cost basis, the Bancorp must evaluate expected cash flows to be received and determine if a credit loss has occurred. In the event of a credit loss, the credit component of the impairment is recognized within noninterest income and the non-credit component is recognized through other comprehensive income. For equity securities, the Bancorp's management evaluates the securities in an unrealized loss position in the available-for-sale portfolio for OTTI on the basis of the duration of the decline in value of the security and severity of that decline as well as the Bancorp's intent and ability to hold these securities for a period of time sufficient to allow for any anticipated recovery in the market value. If it is determined that the impairment on an equity security is other than temporary, an impairment loss equal to the difference between the carrying value of the security and its fair value is recognized within noninterest income.

## Portfolio Loans and Leases

Basis of Accounting
Portfolio loans and leases are generally reported at the principal amount outstanding, net of unearned income, deferred loan fees and costs, and any direct principal charge-offs. Direct loan origination fees and costs are deferred and the net amount is amortized over the estimated life of the related loans as a yield adjustment. Interest income is recognized based on the principal balance outstanding computed using the effective interest method.

Loans acquired by the Bancorp through a purchase business combination are recorded at fair value as of the acquisition date. The Bancorp does not carry over the acquired company's ALLL, nor does the Bancorp add to its existing ALLL as part of purchase accounting.

Purchased loans are evaluated for evidence of credit deterioration at acquisition and recorded at their initial fair value. For loans acquired with no evidence of credit deterioration, the fair value discount or premium is amortized over the contractual life of the loan as an adjustment to yield. For loans acquired with evidence of credit deterioration, the Bancorp determines at the acquisition date the excess of the loan's contractually required payments over all cash flows expected to be collected as an amount that should not be accreted into interest income (nonaccretable difference). The remaining amount representing the difference in the expected cash flows of acquired loans and the initial investment in the acquired loans is accreted into interest income over the remaining life of the loan or pool of loans (accretable yield). Subsequent to the purchase date, increases in expected cash flows over those expected at the purchase date are recognized prospectively as interest income over the remaining life of the loan. The present value of any decreases in expected cash flows resulting directly from a change in the contractual interest rate are recognized prospectively as a reduction of the accretable yield. The present value of any decreases in expected cash flows after the purchase date as a result of credit deterioration is recognized by recording an ALLL or a direct chargeoff. Subsequent to the purchase date, the methods utilized to estimate the required ALLL are similar to originated loans. Loans carried at fair value, mortgage loans held for sale and loans under revolving credit agreements are excluded from the scope of this guidance on loans acquired with deteriorated credit quality.

The Bancorp's lease portfolio consists of both direct financing and leveraged leases. Direct financing leases are carried at the aggregate of lease payments plus estimated residual value of the leased property, less unearned income. Interest income on direct financing leases is recognized over the term of the lease to achieve a constant periodic rate of return on the outstanding investment.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Leveraged leases are carried at the aggregate of lease payments (less nonrecourse debt payments) plus estimated residual value of the leased property, less unearned income. Interest income on leveraged leases is recognized over the term of the lease to achieve a constant rate of return on the outstanding investment in the lease, net of the related deferred income tax liability, in the years in which the net investment is positive.

## Nonaccrual Loans

When a loan is placed on nonaccrual status, the accrual of interest, amortization of loan premium, accretion of loan discount, and amortization/accretion of deferred net loan fees are discontinued and all previously accrued and unpaid interest is charged against income. Commercial loans are placed on nonaccrual status when there is a clear indication that the borrower's cash flows may not be sufficient to meet payments as they become due. Such loans are also placed on nonaccrual status when the principal or interest is past due 90 days or more, unless the loan is both well secured and in the process of collection. The Bancorp classifies residential mortgage loans that have principal and interest payments that have become past due 150 days as nonaccrual unless the loan is both well secured and in the process of collection. Residential mortgage loans may stay on nonperforming status for an extended time as the foreclosure process typically lasts longer than 180 days. Typically home equity loans are reported on nonaccrual status if principal or interest has been in default for 180 days or more unless the loan is both well secured and in the process of collection. Residential mortgage, home equity, automobile and other consumer loans and leases that have been modified in a TDR and subsequently become past due 90 days are placed on nonaccrual status unless the loan is both well secured and in the process of collection. Commercial and credit card loans that have been modified in a TDR are classified as nonaccrual unless such loans have sustained repayment performance of six months or greater and are reasonably assured of repayment in accordance with the restructured terms. Well secured loans are collateralized by perfected security interests in real and/or personal property for which the Bancorp estimates proceeds from sale would be sufficient to recover the outstanding principal and accrued interest balance of the loan and pay all costs to sell the collateral. The Bancorp considers a loan in the process of collection if collection efforts or legal action is proceeding and the Bancorp expects to collect funds sufficient to bring the loan current or recover the entire outstanding principal and accrued interest balance.

Nonaccrual commercial loans, other than those modified in a TDR and nonaccrual credit card loans, are generally accounted for on the cost recovery method. The Bancorp believes the cost recovery method is appropriate for nonaccrual commercial loans and nonaccrual credit card loans because the assessment of collectability of the remaining recorded investment of these loans involves a high degree of subjectivity and uncertainty due to the nature or absence of underlying collateral. Under the cost recovery method, any payments received are applied to reduce principal. Once the entire recorded investment is collected, additional payments received are treated as recoveries of amounts previously chargedoff until recovered in full, and any subsequent payments are treated as interest income. Nonaccrual residential mortgage loans and other nonaccrual consumer loans are generally accounted for on the cash basis method. The Bancorp believes the cash basis method is appropriate for nonaccrual residential mortgage and other nonaccrual consumer loans because such loans have generally been written down to estimated collateral values and the collectability of the remaining investment involves only an assessment of the fair value of the underlying collateral, which can be measured more objectively with a lesser degree of uncertainty than assessments of
typical commercial loan collateral. Under the cash basis method, interest income is recognized upon cash receipt to the extent to which it would have been accrued on the loan's remaining balance at the contractual rate. Nonaccrual loans may be returned to accrual status when all delinquent interest and principal payments become current in accordance with the loan agreement or when the loan is both well-secured and in the process of collection.

Commercial loans on nonaccrual status, including those modified in a troubled debt restructuring, as well as criticized commercial loans with aggregate borrower relationships exceeding $\$ 1$ million, are subject to an individual review to identify charge-offs. The Bancorp does not have an established delinquency threshold for partially or fully charging off commercial loans. Residential mortgage, home equity and credit card loans that have principal and interest payments that have become past due 180 days are charged off to the ALLL, unless such loans are both well-secured and in the process of collection. Automobile and other consumer loans and leases that have principal and interest payments that have become past due 120 days are charged off to the ALLL, unless such loans are both wellsecured and in the process of collection.

## Restructured Loans

A loan is accounted for as a TDR if the Bancorp, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. A TDR typically involves a modification of terms such as a reduction of the stated interest rate or face amount of the loan, a reduction of accrued interest, or an extension of the maturity date(s) at a stated interest rate lower than the current market rate for a new loan with similar risk. The Bancorp does not consider the bankruptcy court's discharge of the borrower's debt a concession when the discharged debt is not reaffirmed, and as such these loans are classified as TDRs only if one or more of the previously mentioned concessions are granted. The Bancorp measures the impairment loss of a TDR based on the difference between the original loan's carrying amount and the present value of expected future cash flows discounted at the original, effective yield of the loan. Residential mortgage loans, home equity loans, automobile loans and other consumer loans modified as part of a TDR are maintained on accrual status, provided there is reasonable assurance of repayment and of performance according to the modified terms based upon a current, well-documented credit evaluation. Commercial loans and credit card loans modified as part of a TDR are maintained on accrual status provided there is a sustained payment history of six-months or greater prior to the modification in accordance with the modified terms and all remaining contractual payments under the modified terms are reasonably assured of collection. TDRs of commercial loans and credit cards that do not have a sustained payment history of six months or greater in accordance with their modified terms remain on nonaccrual status until a six-month payment history is sustained. During the nonaccrual period, TDRs of commercial loans are accounted for using the cash basis method for income recognition, provided that full repayment of principal under the modified terms of the loan is reasonably assured.

## Impaired Loans

A loan is considered to be impaired when, based on current information and events, it is probable that the Bancorp will be unable to collect all amounts due (including both principal and interest) according to the contractual terms of the loan agreement. For loans modified in a TDR, the contractual terms of the loan agreement refer to the terms specified in the original loan agreement. A loan restructured in a TDR is no longer considered impaired in years after the restructuring if the restructuring

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

agreement specifies a rate equal to or greater than the rate the Bancorp was willing to accept at the time of the restructuring for a new loan with comparable risk and the loan is not impaired based on the terms specified by the restructuring agreement. Refer to the ALLL section for discussion regarding the Bancorp's methodology for identifying impaired loans and determination of the need for a loss accrual.

## Loans Held for Sale

Loans held for sale primarily represent conforming fixed rate residential mortgage loans originated or acquired with the intent to sell in the secondary market and commercial loans and other consumer loans that management has an active plan to sell. Loans held for sale may be carried at the lower of cost or fair value, or carried at fair value where the Bancorp has elected the fair value option of accounting under U.S. GAAP. The Bancorp has elected to measure residential mortgage loans originated as held for sale under the fair value option. For loans in which the Bancorp has not elected the fair value option, the lower of cost or fair value is determined at the individual loan level

The fair value of residential mortgage loans held for sale is estimated based upon mortgage-backed securities prices and spreads to those prices or, for certain ARM loans, discounted cash flow models that may incorporate the anticipated portfolio composition, credit spreads of assetbacked securities with similar collateral, and market conditions. The anticipated portfolio composition includes the effects of interest rate spreads and discount rates due to loan characteristics such as the state in which the loan was originated, the loan amount and the ARM margin. These fair value marks are recorded as a component of noninterest income in mortgage banking net revenue. The Bancorp generally has commitments to sell residential mortgage loans held for sale in the secondary market. Gains or losses on sales are recognized in mortgage banking net revenue upon delivery.

Management's intent to sell residential mortgage loans classified as held for sale may change over time due to such factors as changes in the overall liquidity in markets or changes in characteristics specific to certain loans held for sale. Consequently, these loans may be reclassified to loans held for investment and, thereafter, reported within the Bancorp's residential mortgage class of portfolio loans and leases. In such cases, the residential mortgage loans will continue to be measured at fair value, which is based on mortgage-backed securities prices, interest rate risk and an internally developed credit component.

Loans held for sale are placed on nonaccrual status consistent with the Bancorp's nonaccrual policy for portfolio loans and leases.

## Other Real Estate Owned

OREO, which is included in other assets, represents property acquired through foreclosure or other proceedings and is carried at the lower of cost or fair value, less costs to sell. All OREO property is periodically evaluated for impairment and decreases in carrying value are recognized as reductions in other noninterest income in the Consolidated Statements of Income.

## ALLL

The Bancorp disaggregates its portfolio loans and leases into portfolio segments for purposes of determining the ALLL. The Bancorp's portfolio segments include commercial, residential mortgage, and consumer. The Bancorp further disaggregates its portfolio segments into classes for purposes of monitoring and assessing credit quality based on certain risk characteristics. Classes within the commercial portfolio segment include commercial and industrial, commercial mortgage owner-occupied, commercial mortgage nonowner-occupied, commercial construction, and commercial leasing. The residential mortgage portfolio segment is
also considered a class. Classes within the consumer portfolio segment include home equity, automobile, credit card, and other consumer loans and leases. For an analysis of the Bancorp's ALLL by portfolio segment and credit quality information by class, see Note 6.

The Bancorp maintains the ALLL to absorb probable loan and lease losses inherent in its portfolio segments. The ALLL is maintained at a level the Bancorp considers to be adequate and is based on ongoing quarterly assessments and evaluations of the collectability and historical loss experience of loans and leases. Credit losses are charged and recoveries are credited to the ALLL. Provisions for loan and lease losses are based on the Bancorp's review of the historical credit loss experience and such factors that, in management's judgment, deserve consideration under existing economic conditions in estimating probable credit losses. The Bancorp's strategy for credit risk management includes a combination of conservative exposure limits significantly below legal lending limits and conservative underwriting, documentation and collections standards. The strategy also emphasizes diversification on a geographic, industry and customer level, regular credit examinations and quarterly management reviews of large credit exposures and loans experiencing deterioration of credit quality.

The Bancorp's methodology for determining the ALLL is based on historical loss rates, current credit grades, specific allocation on loans modified in a TDR and impaired commercial credits above specified thresholds and other qualitative adjustments. Allowances on individual commercial loans, TDRs and historical loss rates are reviewed quarterly and adjusted as necessary based on changing borrower and/or collateral conditions and actual collection and charge-off experience. An unallocated allowance is maintained to recognize the imprecision in estimating and measuring losses when evaluating allowances for individual loans or pools of loans.

Larger commercial loans included within aggregate borrower relationship balances exceeding $\$ 1$ million that exhibit probable or observed credit weaknesses, as well as loans that have been modified in a TDR, are subject to individual review for impairment. The Bancorp considers the current value of collateral, credit quality of any guarantees, the guarantor's liquidity and willingness to cooperate, the loan structure, and other factors when evaluating whether an individual loan is impaired. Other factors may include the industry and geographic region of the borrower, size and financial condition of the borrower, cash flow and leverage of the borrower, and the Bancorp's evaluation of the borrower's management. When individual loans are impaired, allowances are determined based on management's estimate of the borrower's ability to repay the loan given the availability of collateral and other sources of cash flow, as well as an evaluation of legal options available to the Bancorp. Allowances for impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, fair value of the underlying collateral or readily observable secondary market values. The Bancorp evaluates the collectability of both principal and interest when assessing the need for a loss accrual.

Historical credit loss rates are applied to commercial loans that are not impaired or are impaired, but smaller than the established threshold of \$1 million and thus not subject to specific allowance allocations. The loss rates are derived from a migration analysis, which tracks the historical net charge-off experience sustained on loans according to their internal risk grade. The risk grading system utilized for allowance analysis purposes encompasses ten categories.

Homogenous loans and leases in the residential mortgage and consumer portfolio segments are not individually risk graded. Rather, standard credit scoring systems and delinquency monitoring

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

are used to assess credit risks, and allowances are established based on the expected net charge-offs. Loss rates are based on the trailing twelve month net charge-off history by loan category. Historical loss rates may be adjusted for certain prescriptive and qualitative factors that, in management's judgment, are necessary to reflect losses inherent in the portfolio. Factors that management considers in the analysis include the effects of the national and local economies; trends in the nature and volume of delinquencies, charge-offs and nonaccrual loans; changes in loan mix; credit score migration comparisons; asset quality trends; risk management and loan administration; changes in the internal lending policies and credit standards; collection practices; and examination results from bank regulatory agencies and the Bancorp's internal credit reviewers.

The Bancorp's primary market areas for lending are the Midwestern and Southeastern regions of the Unites States. When evaluating the adequacy of allowances, consideration is given to these regional geographic concentrations and the closely associated effect changing economic conditions have on the Bancorp's customers.

In the current year, the Bancorp has not substantively changed any material aspect to its overall approach to determining its ALLL for any of its portfolio segments. There have been no material changes in criteria or estimation techniques as compared to prior periods that impacted the determination of the current period ALLL for any of the Bancorp's portfolio segments.

## Reserve for Unfunded Commitments

The reserve for unfunded commitments is maintained at a level believed by management to be sufficient to absorb estimated probable losses related to unfunded credit facilities and is included in other liabilities in the Consolidated Balance Sheets. The determination of the adequacy of the reserve is based upon an evaluation of the unfunded credit facilities, including an assessment of historical commitment utilization experience, credit risk grading and historical loss rates based on credit grade migration. This process takes into consideration the same risk elements that are analyzed in the determination of the adequacy of the Bancorp's ALLL, as discussed above. Net adjustments to the reserve for unfunded commitments are included in other noninterest expense in the Consolidated Statements of Income.

## Loan Sales and Securitizations

The Bancorp periodically sells loans through either securitizations or individual loan sales in accordance with its investment policies. The Bancorp recognizes the sale of loans in accordance with the sale accounting criteria under ASC Topic 860 - Accounting for Transfers of Financial Assets. The sold loans are removed from the balance sheet and a net gain or loss is recognized in the Bancorp's Consolidated Financial Statements at the time of sale. The Bancorp typically isolates the loans through the use of a VIE and thus is required to assess whether the entity holding the sold or securitized loans is a VIE and whether the Bancorp is the primary beneficiary and therefore consolidator of that VIE. If the Bancorp holds the power to direct activities most significant to the economic performance of the VIE and has the obligation to absorb losses or right to receive benefits that could potentially be significant to the VIE, then the Bancorp will generally be deemed the primary beneficiary of the VIE. When the Bancorp previously sold loans into isolated trusts or conduits, it obtained one or more subordinated tranches or other residual interests in these trusts or conduits, as well as the servicing rights to the underlying loans. Effective with the adoption of amended VIE consolidation guidance on January 1, 2010, the Bancorp was required to consolidate these VIEs, and accordingly, the underlying loans and other assets and liabilities of these VIEs were included in the Bancorp's Consolidated Balance Sheets. See Note 10 for further information on these consolidated VIEs.

The Bancorp's loan sales and securitizations are generally structured with servicing retained. As a result, servicing rights resulting from residential mortgage loan sales are initially recorded at fair value and subsequently amortized in proportion to and over the period of estimated net servicing revenues and are reported as a component of mortgage banking net revenue, in the Consolidated Statements of Income. Servicing rights are assessed for impairment monthly, based on fair value, with temporary impairment recognized through a valuation allowance and permanent impairment recognized through a write-off of the servicing asset and related valuation allowance. Key economic assumptions used in measuring any potential impairment of the servicing rights include the prepayment speeds of the underlying loans, the weighted-average life, the discount rate, the weighted-average coupon and the weighted-average default rate, as applicable. The primary risk of material changes to the value of the servicing rights resides in the potential volatility in the economic assumptions used, particularly the prepayment speeds. The Bancorp monitors risk and adjusts its valuation allowance as necessary to adequately reserve for impairment in the servicing portfolio. For purposes of measuring impairment, the mortgage servicing rights are stratified into classes based on the financial asset type (fixed rate vs. adjustable rate) and interest rates. Fees received for servicing loans owned by investors are based on a percentage of the outstanding monthly principal balance of such loans and are included in noninterest income in the Consolidated Statements of Income as loan payments are received. Costs of servicing loans are charged to expense as incurred.

## Reserve for Representation and Warranty Provisions

Conforming residential mortgage loans sold to unrelated third parties are generally sold with representation and warranty provisions. A contractual liability arises only in the event of a breach of these representations and warranties and, in general, only when a loss results from the breach. The Bancorp may be required to repurchase any previously sold loan or indemnify (make whole) the investor or insurer for which the representation or warranty of the Bancorp proves to be inaccurate, incomplete or misleading. The Bancorp establishes a residential mortgage repurchase reserve related to various representations and warranties that reflects management's estimate of losses based on a combination of factors.

The Bancorp's estimation process requires management to make subjective and complex judgments about matters that are inherently uncertain, such as, future demand expectations, economic factors and the specific characteristics of the loans subject to repurchase. Such factors incorporate historical investor audit and repurchase demand rates, appeals success rates, historical loss severity, and any additional information obtained from the GSEs regarding future mortgage repurchase and file request criteria. At the time of a loan sale, the Bancorp records a representation and warranty reserve at the estimated fair value of the Bancorp's guarantee and continually updates the reserve during the life of the loan as losses in excess of the reserve become probable and reasonably estimable. The provision for the estimated fair value of the representation and warranty guarantee arising from the loan sales is recorded as an adjustment to the gain on sale, which is included in other noninterest income at the time of sale. Updates to the reserve are recorded in other noninterest expense.

## Bank Premises and Equipment

Bank premises and equipment, including leasehold improvements, are carried at cost less accumulated depreciation and amortization. Depreciation is calculated using the straight-line method based on estimated useful lives of the assets for book purposes, while accelerated depreciation is used for income tax purposes.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Amortization of leasehold improvements is computed using the straight-line method over the lives of the related leases or useful lives of the related assets, whichever is shorter. The Bancorp tests its long-lived assets for impairment through both a probability-weighted and primary-asset approach whenever events or changes in circumstances dictate. Maintenance, repairs and minor improvements are charged to noninterest expense in the Consolidated Statements of Income as incurred.

## Derivative Financial Instruments

The Bancorp accounts for its derivatives as either assets or liabilities measured at fair value through adjustments to accumulated other comprehensive income and/or current earnings, as appropriate. On the date the Bancorp enters into a derivative contract, the Bancorp designates the derivative instrument as either a fair value hedge, cash flow hedge or as a free-standing derivative instrument. For a fair value hedge, changes in the fair value of the derivative instrument and changes in the fair value of the hedged asset or liability or of an unrecognized firm commitment attributable to the hedged risk are recorded in current period net income. For a cash flow hedge, changes in the fair value of the derivative instrument, to the extent that it is effective, are recorded in accumulated other comprehensive income and subsequently reclassified to net income in the same period(s) that the hedged transaction impacts net income. For free-standing derivative instruments, changes in fair values are reported in current period net income.

Prior to entering into a hedge transaction, the Bancorp formally documents the relationship between hedging instruments and hedged items, as well as the risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivative instruments that are designated as fair value or cash flow hedges to specific assets or liabilities on the balance sheet or to specific forecasted transactions, along with a formal assessment at both inception of the hedge and on an ongoing basis as to the effectiveness of the derivative instrument in offsetting changes in fair values or cash flows of the hedged item. If it is determined that the derivative instrument is not highly effective as a hedge, hedge accounting is discontinued and the adjustment to fair value of the derivative instrument is recorded in net income.

## Income Taxes

The Bancorp estimates income tax expense based on amounts expected to be owed to the various tax jurisdictions in which the Bancorp conducts business. On a quarterly basis, management assesses the reasonableness of its effective tax rate based upon its current estimate of the amount and components of net income, tax credits and the applicable statutory tax rates expected for the full year. The estimated income tax expense is recorded in the Consolidated Statements of Income.

Deferred income tax assets and liabilities are determined using the balance sheet method and the net deferred tax asset or liability is reported in other assets and accrued taxes, interest and expenses in the Consolidated Balance Sheets. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax basis of assets and liabilities, and reflects enacted changes in tax rates and laws. Deferred tax assets are recognized to the extent they exist and are subject to a valuation allowance based on management's judgment that realization is more likely than not. This analysis is performed on a quarterly basis and includes an evaluation of all positive and negative evidence to determine whether realization is more likely than not.

Accrued taxes represent the net estimated amount due to taxing jurisdictions and are reported in accrued taxes, interest and expenses in the Consolidated Balance Sheets. The Bancorp
evaluates and assesses the relative risks and appropriate tax treatment of transactions and filing positions after considering statutes, regulations, judicial precedent and other information and maintains tax accruals consistent with its evaluation of these relative risks and merits. Changes to the estimate of accrued taxes occur periodically due to changes in tax rates, interpretations of tax laws, the status of examinations being conducted by taxing authorities and changes to statutory, judicial and regulatory guidance that impact the relative risks of tax positions. These changes, when they occur, can affect deferred taxes and accrued taxes as well as the current period's income tax expense and can be significant to the operating results of the Bancorp. Any interest and penalties incurred in connection with income taxes are recorded as a component of income tax expense in the Consolidated Financial Statements. For additional information on income taxes, see Note 19.

## Earnings Per Share

Basic earnings per share is computed by dividing net income available to common shareholders by the weighted-average number of shares of common stock outstanding during the period. Earnings per diluted share is computed by dividing adjusted net income available to common shareholders by the weighted-average number of shares of common stock and common stock equivalents outstanding during the period. Dilutive common stock equivalents represent the assumed conversion of dilutive convertible preferred stock, the exercise of dilutive stock-based awards and warrants and the dilutive effect of the settlement of outstanding forward contracts.

The Bancorp calculates earnings per share pursuant to the two-class method. The two-class method is an earnings allocation formula that determines earnings per share separately for common stock and participating securities according to dividends declared and participation rights in undistributed earnings. For purposes of calculating earnings per share under the two-class method, restricted shares that contain nonforfeitable rights to dividends are considered participating securities until vested. While the dividends declared per share on such restricted shares are the same as dividends declared per common share outstanding, the dividends recognized on such restricted shares may be less because dividends paid on restricted shares that are expected to be forfeited are reclassified to compensation expense during the period when forfeiture is expected.

## Goodwill

Business combinations entered into by the Bancorp typically include the acquisition of goodwill. U.S. GAAP requires goodwill to be tested for impairment at the Bancorp's reporting unit level on an annual basis, which for the Bancorp is September 30, and more frequently if events or circumstances indicate that there may be impairment. The Bancorp has determined that its segments qualify as reporting units under U.S. GAAP.

Impairment exists when a reporting unit's carrying amount of goodwill exceeds its implied fair value. In testing goodwill for impairment, U.S. GAAP permits the Bancorp to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events and circumstances, the Bancorp determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test would be unnecessary. However, if the Bancorp concludes otherwise, it would then be required to perform the first step (Step 1) of the goodwill impairment test, and continue to the second step (Step 2), if necessary. Step 1 of the goodwill impairment test compares the fair value of a reporting unit with its carrying amount, including goodwill. If the carrying amount of the reporting unit exceeds its fair value, Step 2 of the goodwill impairment test is performed to measure the amount of impairment loss, if any.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The fair value of a reporting unit is the price that would be received to sell the unit as a whole in an orderly transaction between market participants at the measurement date. Since none of the Bancorp's reporting units are publicly traded, individual reporting unit fair value determinations cannot be directly correlated to the Bancorp's stock price. To determine the fair value of a reporting unit, the Bancorp employs an income-based approach, utilizing the reporting unit's forecasted cash flows (including a terminal value approach to estimate cash flows beyond the final year of the forecast) and the reporting unit's estimated cost of equity as the discount rate. Additionally, the Bancorp determines its market capitalization based on the average of the closing price of the Bancorp's stock during the month including the measurement date, incorporating an additional control premium, and compares this market-based fair value measurement to the aggregate fair value of the Bancorp's reporting units in order to corroborate the results of the income approach.

When required to perform Step 2, the Bancorp compares the implied fair value of a reporting unit's goodwill with the carrying amount of that goodwill. If the carrying amount exceeds the implied fair value, an impairment loss equal to that excess amount is recognized. A recognized impairment loss cannot exceed the carrying amount of that goodwill and cannot be reversed in future periods even if the fair value of the reporting unit subsequently recovers.

During Step 2, the Bancorp determines the implied fair value of goodwill for a reporting unit by assigning the fair value of the reporting unit to all of the assets and liabilities of that unit (including any unrecognized intangible assets) as if the reporting unit had been acquired in a business combination. The excess of the fair value of the reporting unit over the amounts assigned to its assets and liabilities is the implied fair value of goodwill. This assignment process is only performed for purposes of testing goodwill for impairment. The Bancorp does not adjust the carrying values of recognized assets or liabilities (other than goodwill, if appropriate), nor recognize previously unrecognized intangible assets in the Consolidated Financial Statements as a result of this assignment process. Refer to Note 8 for further information regarding the Bancorp's goodwill.

## Fair Value Measurements

The Bancorp measures certain financial assets and liabilities at fair value in accordance with U.S. GAAP, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation techniques the Bancorp uses to measure fair value include the market approach, income approach and cost approach. The market approach uses prices or relevant information generated by market transactions involving identical or comparable assets or liabilities. The income approach involves discounting future amounts to a single present amount and is based on current market expectations about those future amounts. The cost approach is based on the amount that currently would be required to replace the service capacity of the asset.
U.S. GAAP establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the instrument's fair value measurement. The three levels within the fair value hierarchy are described as follows:

Level 1-Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bancorp has the ability to access at the measurement date.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Unobservable inputs for the asset or liability for which there is little, if any, market activity at the measurement date. Unobservable inputs reflect the Bancorp's own assumptions about what market participants would use to price the asset or liability. The inputs are developed based on the best information available in the circumstances, which might include the Bancorp's own financial data such as internally developed pricing models and discounted cash flow methodologies, as well as instruments for which the fair value determination requires significant management judgment.

The Bancorp's fair value measurements involve various valuation techniques and models, which involve inputs that are observable, when available. Valuation techniques and parameters used for measuring assets and liabilities are reviewed and validated by the Bancorp on a quarterly basis. Additionally, the Bancorp monitors the fair values of significant assets and liabilities using a variety of methods including the evaluation of pricing runs and exception reports based on certain analytical criteria, comparison to previous trades and overall review and assessments for reasonableness. See Note 26 for further information on fair value measurements.

## Stock-Based Compensation

In accordance with U.S. GAAP, the Bancorp recognizes compensation expense for the grant-date fair value of stock-based awards that are expected to vest over the requisite service period. All awards, both those with cliff vesting and graded vesting, are expensed on a straight-line basis. Awards to employees that meet eligible retirement status are expensed immediately. As compensation expense is recognized, a deferred tax asset is recorded that represents an estimate of the future tax deduction from exercise or release of restrictions. At the time awards are exercised, cancelled, expire, or restrictions are released, the Bancorp may be required to recognize an adjustment to income tax expense for the difference between the previously estimated tax deduction and the actual tax deduction realized. For further information on the Bancorp's stock-based compensation plans, see Note 23.

## Other

Securities and other property held by Fifth Third Investment Advisors, a division of the Bancorp's banking subsidiary, in a fiduciary or agency capacity are not included in the Consolidated Balance Sheets because such items are not assets of the subsidiaries. Investment advisory revenue in the Consolidated Statements of Income is recognized on the accrual basis. Investment advisory service revenues are recognized monthly based on a fee charged per transaction processed and/or a fee charged on the market value of average account balances associated with individual contracts.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The Bancorp recognizes revenue from its card and processing services on an accrual basis as such services are performed, recording revenues net of certain costs (primarily interchange fees charged by credit card associations) not controlled by the Bancorp.

The Bancorp purchases life insurance policies on the lives of certain directors, officers and employees and is the owner and beneficiary of the policies. The Bancorp invests in these policies, known as BOLI, to provide an efficient form of funding for long-term retirement and other employee benefits costs. The Bancorp records these BOLI policies within other assets in the Consolidated Balance Sheets at each policy's respective cash surrender value, with changes recorded in other noninterest income in the Consolidated Statements of Income.

Other intangible assets consist of core deposit intangibles, customer lists, non-compete agreements and cardholder relationships. Other intangible assets are amortized on either a straight-line or an accelerated basis over their estimated useful lives. The Bancorp reviews other intangible assets for impairment whenever events or changes in circumstances indicate that carrying amounts may not be recoverable.

Securities sold under repurchase agreements are accounted for as collateralized financing transactions and included in other short-term borrowings in the Consolidated Balance Sheets at the amounts which the securities were sold plus accrued interest.

Acquisitions of treasury stock are carried at cost. Reissuance of shares in treasury for acquisitions, exercises of stock-based awards or other corporate purposes is recorded based on the specific identification method.

Advertising costs are generally expensed as incurred.

## Accounting and Reporting Developments

Reconsideration of Effective Control for Repurchase Agreements
In April 2011, the FASB issued amended guidance clarifying when the Bancorp can recognize a sale upon the transfer of financial assets subject to a repurchase agreement. That determination is based, in part, on whether the Bancorp has maintained effective control over the transferred financial assets. Under the amended guidance, the FASB concluded that the assessment of effective control should focus on a transferor's contractual rights and obligations with respect to transferred financial assets, not on whether the transferor has the practical ability to perform in accordance with those rights or obligations. The amended guidance was effective for transactions that occur in interim and annual periods beginning on or after December 15, 2011. The Bancorp accounts for all of its existing repurchase agreements as secured borrowings and therefore, the adoption of this amended guidance on January 1, 2012 did not have a material impact on the Bancorp's Consolidated Financial Statements.

## Amendments to Achieve Common Fair Value Measurement and

 Disclosure Requirements in U.S. GAAP and IFRSsIn May 2011, the FASB issued amended guidance that resulted in common fair value measurement and disclosure requirements between U.S. GAAP and IFRS. Under the amended guidance, the Bancorp is required to expand its disclosure for fair value instruments categorized within Level 3 of the fair value hierarchy to include (1) the valuation processes used by the Bancorp; and (2) a narrative description of the sensitivity of the fair value measurement to changes in unobservable inputs for recurring fair value measurements and the interrelationships between those unobservable inputs, if any. The Bancorp is also required to disclose the categorization by level of the fair value hierarchy for items that are not measured at fair value in the statement of financial position but for which the fair value is required to be disclosed (e.g. portfolio loans). The amended guidance is to be applied prospectively and was effective for interim and annual periods beginning after December 15, 2011. The amended guidance was adopted by the Bancorp on January 1, 2012 and the required disclosures are included in Note 26.

## Presentation of Comprehensive Income

In June 2011, the FASB issued amended guidance on the presentation requirements for comprehensive income. The amended guidance requires the Bancorp to present total comprehensive income, the components of net income and the components of other comprehensive income on the face of the financial statements, either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The amended guidance does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The amended guidance was effective for interim and annual periods beginning after December 15, 2011. This amended guidance was adopted by the Bancorp on January 1, 2012 and has been applied retrospectively. The Bancorp presents comprehensive income in two separate but consecutive statements, and has included the requirements of the amended guidance in the Consolidated Statements of Comprehensive Income.
Testing Goodwill for Impairment
In September 2011, the FASB issued amended guidance on testing goodwill for impairment. The amended guidance simplifies how the Bancorp is required to test goodwill for impairment and permits the Bancorp to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, the Bancorp determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test would be unnecessary. However, if the Bancorp concludes otherwise, it would then be required to perform Step 1 of the goodwill impairment test, and continue to Step 2, if necessary. The amended guidance was effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011 and was adopted by the Bancorp on January 1, 2012. The results of the Bancorp's most recent annual impairment test are included in Note 8.

## Disclosures about Offsetting Assets and Liabilities

In December 2011, the FASB issued amended guidance related to disclosures about offsetting assets and liabilities. The amended guidance requires the Bancorp to disclose both gross information and net information about financial instruments, including derivatives, and transactions eligible for offset in the Consolidated Balance Sheets as well as financial instruments and transactions subject to agreements similar to a master netting arrangement. The amended guidance will be applied retrospectively and is effective for fiscal years, and interim periods within those years, beginning on or after January 1, 2013.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 2. SUPPLEMENTAL CASH FLOW INFORMATION

Cash payments related to interest and income taxes, in addition to noncash investing and financing activities, are presented in the following table for the years ended December 31:

| (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Cash payments: |  |  |  |
| Interest | \$524 | 658 | 920 |
| Income taxes | 383 | 102 | 79 |
| Transfers: |  |  |  |
| Portfolio loans to held for sale loans | 62 | 143 | 650 |
| Held for sale loans to portfolio loans | 77 | 32 | 160 |
| Portfolio loans to OREO | 272 | 342 | 662 |
| Held for sale loans to OREO | 23 | 43 | 68 |
| Impact of change in accounting principle: |  |  |  |
| Decrease in available-for-sale securities, net | - | - | 941 |
| Increase in portfolio loans | - | - | 2,217 |
| Decrease in demand deposits | - | - | 18 |
| Increase in other short-term borrowings | - | - | 122 |
| Increase in long-term debt | - | - | 1,344 |

## 3. RESTRICTIONS ON CASH AND DIVIDENDS

The FRB, under Regulation D, requires that banks hold cash in reserve against deposit liabilities, known as the reserve requirement. The reserve requirement is calculated based on a two-week average of daily net transaction account deposits as defined by the FRB and may be satisfied with vault cash. When vault cash is not sufficient to meet the reserve requirement, the remaining amount must be satisfied with funds held at the FRB. At the years ended 2012 and 2011, the Bancorp's banking subsidiary reserve requirement was $\$ 1.5$ billion and $\$ 1.1$ billion, respectively. Vault cash was not sufficient to meet the total reserve requirement; therefore, for the years ended 2012 and 2011, the Bancorp's banking subsidiary satisfied the remaining reserve requirement with $\$ 1.1$ billion and $\$ 265$ million, respectively, of the Bancorp's total deposit at the FRB. The Bancorp's total deposit at the FRB is held in short-term investments in the Consolidated Balance Sheets.

The dividends paid by the Bancorp's banking subsidiary are subject to regulations and limitations prescribed by state and federal supervisory agencies. Due to the regulations and limitations, the Bancorp's banking subsidiary was prohibited from declaring dividends without also obtaining prior approval from supervisory agencies at December 31, 2012 and 2011. The Bancorp's banking subsidiary paid the Bancorp's nonbank subsidiary holding company $\$ 2.0$ billion in dividends during both of the years ended December 31, 2012 and 2011. The Bancorp's nonbank subsidiary holding company paid the Bancorp $\$ 2.0$ billion and $\$ 1.7$ billion in dividends during the years ended December 31, 2012 and 2011, respectively.

In 2008, the Bancorp sold $\$ 3.4$ billion in Series F senior preferred stock and related warrants to the U.S. Treasury under the terms of the CPP. The terms included certain restrictions on common stock dividends, which required the U.S. Treasury's consent to increase common stock dividends for a period of three years from the date of investment unless the preferred shares were redeemed in whole or the U.S. Treasury transferred all of the preferred shares to a third party. Also, no dividends could be declared or paid on the Bancorp's common stock unless all accrued and unpaid dividends had been paid on the preferred shares and certain other outstanding securities. Additionally, the Bancorp's ability to pay dividends on its common stock was limited by its need to maintain adequate capital levels, comply with safe and sound banking practices and meet regulatory expectations.

On February 2, 2011, the Bancorp redeemed all 136,320 shares of its Series F senior preferred stock held by the U.S. Treasury under the CPP totaling $\$ 3.4$ billion. As such, the Bancorp had no restrictions on common stock dividends pursuant to the CPP as of December 31, 2012 and 2011. See Note 22 for further information on the redemption of the preferred shares.

In February 2009, the FRB advised bank holding companies that safety and soundness considerations required that dividends be substantially reduced or eliminated. Subsequently, the FRB indicated that increased capital distributions would generally not be considered prudent in the absence of a well-developed capital plan and a capital position that would remain strong even under adverse conditions. In November 2010, the FRB issued guidelines to provide a common, conservative approach to ensure bank holding companies hold adequate capital to maintain ready access to funding, continue operations and meet their obligations to creditors and counterparties, and continue to serve as credit intermediaries, even in adverse conditions. These guidelines required the nineteen bank holding companies that participated in the 2009 SCAP to participate in the CCAR process. The CCAR process required the submission of a comprehensive capital plan that assumed a minimum planning horizon of nine quarters under various economic scenarios. The mandatory elements of the capital plan among others are an assessment of the expected use and sources of capital over the planning horizon, a description of all planned capital actions over the planning horizon, a discussion of any expected changes to the Bancorp's business plan that are likely to have a material impact on its capital adequacy or liquidity, a detailed description of the Bancorp's process for assessing capital adequacy and the Bancorp's capital policy.

In March 2012, the FRB announced it had completed the 2012 CCAR and for bank holding companies that proposed capital distributions in their plan, the FRB either objected to the plan or provided a non objection whereby the FRB concurred with the proposed 2012 capital distributions. The FRB indicated to the Bancorp that it did not object to the following capital actions: a continuation of its quarterly common dividend, the redemption of certain TruPS and the repurchase of common shares in an amount equal to any after-tax gains realized by the Bancorp from the sale of Vantiv, Inc. common shares by either the Bancorp or Vantiv, Inc. The FRB indicated to the Bancorp that it did object to other

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

elements of its capital plan, including increases in its quarterly common dividend and the initiation of common share repurchases. The Bancorp resubmitted its capital plan to the FRB in the second quarter of 2012. The resubmitted plan included capital actions and distributions for the covered period through March 31, 2013 that were substantially similar to those included in the original submission, with adjustments primarily reflecting the change in the expected timing of capital actions and distributions relative to the timing assumed in the original submission. On August 21, 2012, the Bancorp announced the FRB did not object to the Bancorp's resubmitted capital plan which included the potential increase of the quarterly common stock dividend and the repurchases of common shares of up to $\$ 600$ million through the first quarter of 2013.

On October 9, 2012, the FRB published final stress testing rules that implement section 165(i)(1) and (i)(2) of the Dodd-Frank Act. The 19 bank holding companies that participated in the 2009 SCAP and subsequent CCAR, which includes Fifth Third, are subject to the final stress testing rules. The rules require both supervisory and company-run stress tests, which provide forward-looking information to supervisors to help assess whether institutions have sufficient capital to absorb losses and support operations during adverse economic conditions.

The FRB launched the 2013 stress testing program and CCAR on November 9, 2012. The CCAR requires bank holding companies to submit a capital plan in addition to their stress testing results. The mandatory elements of the capital plan are an assessment of the expected use and sources of capital over the planning horizon, a description of all planned capital actions over the planning horizon, a discussion of any expected changes to the Bancorp's business plan that are likely to have a material impact on its capital adequacy or liquidity, a detailed description of the Bancorp's process for assessing capital adequacy and the Bancorp's capital policy. The stress testing results and capital plan were submitted by the Bancorp to the FRB on January 7, 2013.

The FRB's review of the capital plan will assess the comprehensiveness of the capital plan, the reasonableness of the assumptions and the analysis underlying the capital plan. Additionally, the FRB will review the robustness of the capital adequacy process, the capital policy and the Bancorp's ability to maintain capital above the minimum regulatory capital ratios and above a Tier 1 common ratio of 5 percent on a pro forma basis under expected and stressful conditions throughout the planning horizon. The FRB will also assess the Bancorp's strategies for addressing proposed revisions to the regulatory capital framework agreed upon by the Basel Committee on Banking Supervision and requirements arising from the Dodd-Frank Act.

The FRB has indicated that it expects to disclose on March 7, 2013 its estimates of participating institutions results under the FRB supervisory stress scenario, including capital results, which assume that all banks take certain consistently applied future capital actions. The FRB has indicated that it expects to disclose on March 14, 2013 its estimates of participating institutions results under the FRB supervisory severe stress scenarios including capital results based on each company's own base scenario capital actions. The FRB will also issue an objection or non-objection to each participating institution's capital plan submitted under CCAR. Additionally, as a CCAR institution, Fifth Third is required to disclose our own estimates of results under the supervisory severely adverse scenario using the same consistently applied capital actions noted above, and to provide information related to risks included in its stress testing; a summary description of the methodologies used; estimates of aggregate preprovision net revenue, losses, provisions, and pro forma capital ratios at the end of the forward-looking planning horizon of at least nine quarters; and an explanation of the most significant causes of changes in regulatory capital ratios. These disclosures are required by March 31, 2013 and are to be sent to the FRB and publicly disclosed.

## 4. SECURITIES

The following table provides the amortized cost, fair value and unrealized gains and losses for the major categories of the available-for-sale and held-tomaturity securities portfolios as of December 31:

| (\$ in millions) | 2012 |  |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Unrealized Gains | Unrealized Losses | Fair <br> Value | Amortized Cost | Unrealized Gains | Unrealized Losses | Fair <br> Value |
| Available-for-sale and other: |  |  |  |  |  |  |  |  |  |
| U.S. Treasury and government agencies | \$ | 41 | - | - | 41 | 171 | - | - | 171 |
| U.S. Government sponsored agencies |  | 1,730 | 181 | - | 1,911 | 1,782 | 180 | - | 1,962 |
| Obligations of states and political subdivisions |  | 203 | 9 | - | 212 | 96 | 5 | - | 101 |
| Agency mortgage-backed securities ${ }^{(a)}$ |  | 8,403 | 345 | (18) | 8,730 | 9,743 | 542 | (1) | 10,284 |
| Other bonds, notes and debentures |  | 3,161 | 119 | (3) | 3,277 | 1,792 | 29 | (9) | 1,812 |
| Other securities ${ }^{(b)}$ |  | 1,033 | 3 | - | 1,036 | 1,030 | 2 | - | 1,032 |
| Total | \$ | 14,571 | 657 | (21) | 15,207 | 14,614 | 758 | (10) | 15,362 |
| Held-to-maturity: |  |  |  |  |  |  |  |  |  |
| Obligations of states and political subdivisions | \$ | 282 | - | - | 282 | 320 | - | - | 320 |
| Other debt securities |  | 2 | - | - | 2 | 2 | - | - | 2 |
| Total | \$ | 284 | - | - | 284 | 322 | - | - | 322 |

 gains, net and securities gains, net - non-qualifying hedges on mortgage servicing rights in the Consolidated Statements of Income.
 are carried at cost, and certain mutual fund and equity security holdings.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table presents realized gains and losses that were recognized in income from available-for-sale securities for the years ended December 31:

| ( $\$$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Realized gains | \$ 75 | 75 | 69 |
| Realized losses | (2) | - | (10) |
| OTTI | (58) | (19) | (3) |
| Net realized gains | S 15 | 56 | 56 |

Trading securities totaled $\$ 207$ million as of December 31, 2012, compared to $\$ 177$ million at December 31, 2011. Gross realized gains on trading securities were $\$ 2$ million for the year ended December 31, 2012, and $\$ 1$ million for the years ended 2011 and 2010. Gross realized losses on trading securities were immaterial to the Bancorp for the year ended December 31, 2012 and $\$ 7$ million and $\$ 1$ million for the years ended December 31, 2011 and 2010,
respectively. Net unrealized gains on trading securities were $\$ 1$ million and $\$ 5$ million at December 31, 2012 and 2011, respectively, and immaterial to the Bancorp at December 31, 2010.

At December 31, 2012 and 2011 securities with a fair value of $\$ 12.6$ billion and $\$ 13.3$ billion, respectively, were pledged to secure borrowings, public deposits, trust funds, derivative contracts and for other purposes as required or permitted by law.

The expected maturity distribution of the Bancorp's agency mortgage-backed securities and the contractual maturity distribution of the Bancorp's available-for-sale and other and held-to-maturity securities as of December 31, 2012 are shown in the following table:

| (\$ in millions) | Available-for-Sale \& Other |  | Held-to-Maturity |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Fair <br> Value | Amortized Cost | Fair <br> Value |
| Debt securities: ${ }^{(a)}$ |  |  |  |  |
| Under 1 year | \$ 555 | 566 | 73 | 73 |
| 1-5 years | 8,865 | 9,356 | 185 | 185 |
| 5-10 years | 2,223 | 2,280 | 20 | 20 |
| Over 10 years | 1,895 | 1,969 | 6 | 6 |
| Other securities | 1,033 | 1,036 | - | - |
| Total | \$ 14,571 | 15,207 | 284 | 284 |

(a)Actual maturities may differ from contractual maturities when there exists a right to call or prepay obligations with or without call or prepayment penalties.

The following table provides the fair value and gross unrealized losses on available-for-sale securities in an unrealized loss position, aggregated by investment category and length of time the individual securities have been in a continuous unrealized loss position as of December 31:

| (\$ in millions) | Less than 12 months |  | 12 months or more |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value | Unrealized <br> Losses | Fair <br> Value | Unrealized <br> Losses | Fair <br> Value | Unrealized Losses |
| 2012 |  |  |  |  |  |  |
| U.S. Treasury and government agencies | \$ - | - | - | - | - | - |
| U.S. Government sponsored agencies | - | - | - | - | - | - |
| Obligations of states and political subdivisions | - | - | - | - | - | - |
| Agency mortgage-backed securities | 1,784 | (18) | - | - | 1,784 | (18) |
| Other bonds, notes and debentures | 454 | (3) | - | - | 454 | (3) |
| Other securities | 1 | - | - | - | 1 | - |
| Total | \$2,239 | (21) | - | - | 2,239 | (21) |
| 2011 |  |  |  |  |  |  |
| U.S. Treasury and government agencies | \$ 70 | - | 1 | - | 71 | - |
| U.S. Government sponsored agencies | - | - | - | - | - | - |
| Obligations of states and political subdivisions | - | - | 2 | - | 2 | - |
| Agency mortgage-backed securities | 34 | (1) | 6 | - | 40 | (1) |
| Other bonds, notes and debentures | 523 | (4) | 38 | (5) | 561 | (9) |
| Other securities | 6 | - | - | - | 6 | - |
| Total | \$ 633 | (5) | 47 | (5) | 680 | (10) |

## Other-Than-Temporary Impairments

The Bancorp recognized $\$ 58$ million, $\$ 19$ million, and $\$ 3$ million of OTTI, included in securities gains, net and securities gains, net - nonqualifying hedges on mortgage servicing rights, in the Bancorp's Consolidated Statements of Income, on its available-for-sale and other debt securities during the years ended December 31, 2012, 2011, and 2010, respectively, and no OTTI was recognized on held-to-maturity debt securities for the years ended December 31, 2012, 2011, and 2010. Less than one percent of unrealized losses in the available-for-sale securities portfolio were represented by non-rated securities at December 31, 2012 and 2011.

During the years ended December 31, 2012 and 2011, the Bancorp did not recognize OTTI on any of its available-for-sale equity securities. In addition, for the year ended December 31, 2010, OTTI recognized on available-for-sale equity securities was immaterial to the Bancorp's Consolidated Financial Statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 5. LOANS AND LEASES

The Bancorp diversifies its loan and lease portfolio by offering a variety of loan and lease products with various payment terms and rate structures. Lending activities are concentrated within those states in which the Bancorp has banking centers and are primarily located in the Midwestern and Southeastern regions of the United States. The Bancorp's commercial loan portfolio consists of lending to various industry types. Management periodically reviews the
performance of its loan and lease products to evaluate whether they are performing within acceptable interest rate and credit risk levels and changes are made to underwriting policies and procedures as needed. The Bancorp maintains an allowance to absorb loan and lease losses inherent in the portfolio. For further information on credit quality and the ALLL, see Note 6.

The following table provides a summary of the total loans and leases classified by primary purpose as of December 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Loans and leases held for sale: |  |  |
| Commercial and industrial loans | \$ 39 | 45 |
| Commercial mortgage loans | 13 | 76 |
| Commercial construction loans | 9 | 17 |
| Residential mortgage loans | 2,856 | 2,802 |
| Other consumer loans and leases | 22 | 14 |
| Total loans and leases held for sale | \$ 2,939 | 2,954 |
| Portfolio loans and leases: |  |  |
| Commercial and industrial loans | \$ 36,038 | 30,783 |
| Commercial mortgage loans | 9,103 | 10,138 |
| Commercial construction loans | 698 | 1,020 |
| Commercial leases | 3,549 | 3,531 |
| Total commercial loans and leases | 49,388 | 45,472 |
| Residential mortgage loans | 12,017 | 10,672 |
| Home equity | 10,018 | 10,719 |
| Automobile loans | 11,972 | 11,827 |
| Credit card | 2,097 | 1,978 |
| Other consumer loans and leases | 290 | 350 |
| Total consumer loans and leases | 36,394 | 35,546 |
| Total portfolio loans and leases | \$ 85,782 | 81,018 |

Total portfolio loans and leases are recorded net of unearned income, which totaled $\$ 758$ million as of December 31, 2012 and $\$ 942$ million as of December 31, 2011. Additionally, portfolio loans and leases are recorded net of unamortized premiums and discounts, deferred loan fees and costs, and fair value adjustments (associated with acquired loans or loans designated as fair value upon origination) which totaled a net premium of $\$ 73$ million and $\$ 45$ million as of December 31, 2012 and 2011, respectively.

The Bancorp's FHLB and FRB advances are generally secured by loans. The Bancorp had loans of $\$ 12.7$ billion and $\$ 11.2$ billion at December 31, 2012 and 2011, respectively, pledged at the FHLB, and loans of $\$ 30.9$ billion and $\$ 26.8$ billion at December 31, 2012 and 2011, respectively, pledged at the FRB.

The following table presents a summary of the total loans and leases owned by the Bancorp as of and for the years ended December 31:

| (\$ in millions) | Balance |  | 90 Days Past Due and Still Accruing |  | $\begin{gathered} \text { Net } \\ \text { Charge-Offs } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 | 2012 | 2011 |
| Commercial and industrial loans | \$ 36,077 | 30,828 | \$ | 4 | \$165 | 276 |
| Commercial mortgage loans | 9,116 | 10,214 | 22 | 3 | 99 | 195 |
| Commercial construction loans | 707 | 1,037 | 1 | 1 | 25 | 85 |
| Commercial leases | 3,549 | 3,531 | - | - | 8 | (2) |
| Residential mortgage loans | 14,873 | 13,474 | 75 | 79 | 122 | 173 |
| Home equity loans | 10,018 | 10,719 | 58 | 74 | 157 | 220 |
| Automobile loans | 11,972 | 11,827 | 8 | 9 | 31 | 53 |
| Credit card | 2,097 | 1,978 | 30 | 30 | 74 | 98 |
| Other consumer loans and leases | 312 | 364 | - | - | 23 | 74 |
| Total loans and leases | \$88,721 | 83,972 | \$ 195 | 200 | \$704 | 1,172 |
| Less: Loans held for sale | \$ 2,939 | 2,954 |  |  |  |  |
| Total portfolio loans and leases | \$ 85,782 | 81,018 |  |  |  |  |

The Bancorp engages in commercial and consumer lease products primarily related to the financing of commercial equipment and automobiles. The Bancorp had $\$ 3.0$ billion of direct financing leases and $\$ 1.3$ billion of leveraged leases at December 31, 2012 compared to $\$ 2.9$ billion and $\$ 1.7$ billion, respectively, at December 31, 2011.

Pre-tax income from leveraged leases for 2012 was $\$ 37$ million compared to pre-tax income in 2011 of $\$ 33$ million. The tax effect of this income was a benefit of $\$ 6$ million in 2012 and an expense of $\$ 10$ million in 2011.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The components of the investment in lease financing at December 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Rentals receivable, net of principal and interest on nonrecourse debt | \$3,543 | 3,757 |
| Estimated residual value of leased assets | 760 | 772 |
| Initial direct cost, net of amortization | 16 | 16 |
| Gross investment in lease financing | 4,319 | 4,545 |
| Unearned income | (758) | (942) |
| Net investment in lease financing ${ }^{(a)}$ | \$3,561 | 3,603 |

(a)The accumulated allowance for uncollectible minimum lease payments was $\$ 67$ million and $\$ 79$ million at December 31, 2012 and 2011 , respectively.

The Bancorp periodically reviews residual values associated with its leasing portfolio. Declines in residual values that are deemed to be other-thantemporary are recognized as a loss. The Bancorp recognized $\$ 9$ million and $\$ 4$ million of residual value write-downs related to commercial leases for the years ended December 31, 2012 and 2011, respectively. The residual value write-downs related to commercial leases are recorded in corporate banking revenue in the

Consolidated Statements of Income. The Bancorp recognized no residual value write-downs relating to consumer automobile leases in 2012 and 2011. At December 31, 2012, the minimum future lease payments receivable for each of the years 2013 through 2017 was $\$ 612$ million, $\$ 593$ million, $\$ 472$ million, $\$ 389$ million and $\$ 312$ million, respectively.

## 6. CREDIT QUALITY AND THE ALLOWANCE FOR LOAN AND LEASE LOSSES

The Bancorp disaggregates ALLL balances and transactions in the ALLL by portfolio segment. Credit quality related disclosures for loans and leases are further disaggregated by class.

## Allowance for Loan and Lease Losses

The following tables summarize transactions in the ALLL by portfolio segment:


## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following tables provide a summary of the ALLL and related loans and leases classified by portfolio segment:

| As of December 31, 2012 (\$ in millions) | Commercial |  | Residential Mortgage | Consumer | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLL: ${ }^{(a)}$ |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 95 | 137 | 62 | - | 294 |
| Collectively evaluated for impairment |  | 1,140 | 91 | 216 | - | 1,447 |
| Loans acquired with deteriorated credit quality |  | 1 | 1 | - | - | 2 |
| Unallocated |  | - | - | - | 111 | 111 |
| Total ALLL | \$ | 1,236 | 229 | 278 | 111 | 1,854 |
| Loans and leases: ${ }^{(b)}$ |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 980 | 1,298 | 544 | - | 2,822 |
| Collectively evaluated for impairment |  | 48,407 | 10,637 | 23,833 | - | 82,877 |
| Loans acquired with deteriorated credit quality |  | 1 | 6 | - | - | 7 |
| Total portfolio loans and leases |  | 49,388 | 11,941 | 24,377 | - | 85,706 |

(a)Includes $\$ 11$ related to leveraged leases.
(b) Excludes $\$ 76$ of residential mortgage loans measured at fair value, and includes $\$ 862$ of leveraged leases, net of unearned income.

| As of December 31, 2011 (\$ in millions) |  | Commercial | Residential Mortgage | Consumer | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLL: ${ }^{(a)}$ |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 155 | 130 | 65 | - | 350 |
| Collectively evaluated for impairment |  | 1,371 | 96 | 300 | - | 1,767 |
| Loans acquired with deteriorated credit quality |  | 1 | 1 | - | - | 2 |
| Unallocated |  | - | - | - | 136 | 136 |
| Total ALLL | \$ | 1,527 | 227 | 365 | 136 | 2,255 |
| Loans and leases: ${ }^{(b)}$ |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 1,170 | 1,258 | 574 | - | 3,002 |
| Collectively evaluated for impairment |  | 44,299 | 9,341 | 24,300 | - | 77,940 |
| Loans acquired with deteriorated credit quality |  | 3 | 8 | - | - | 11 |
| Total portfolio loans and leases |  | 45,472 | 10,607 | 24,874 | - | 80,953 |
| (a)Includes $\$ 14$ related to leveraged leases. |  |  |  |  |  |  |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## CREDIT RISK PROFILE

## Commercial Portfolio Segment

For purposes of monitoring the credit quality and risk characteristics of its commercial portfolio segment, the Bancorp disaggregates the segment into the following classes: commercial and industrial, commercial mortgage owner-occupied, commercial mortgage nonowner-occupied, commercial construction and commercial leasing.

To facilitate the monitoring of credit quality within the commercial portfolio segment, and for purposes of analyzing historical loss rates used in the determination of the ALLL for the commercial portfolio segment, the Bancorp utilizes the following categories of credit grades: pass, special mention, substandard, doubtful or loss. The five categories, which are derived from standard regulatory rating definitions, are assigned upon initial approval of credit to borrowers and updated periodically thereafter. Pass ratings, which are assigned to those borrowers that do not have identified potential or well defined weaknesses and for which there is a high likelihood of orderly repayment, are updated periodically based on the size and credit characteristics of the borrower. All other categories are updated on a quarterly basis during the month preceding the end of the calendar quarter.

The Bancorp assigns a special mention rating to loans and leases that have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may, at some future date, result in the deterioration of the repayment prospects for the loan or lease or the Bancorp's credit position.

The Bancorp assigns a substandard rating to loans and leases that are inadequately protected by the current sound worth and paying capacity of the borrower or of the collateral pledged. Substandard loans and leases have well defined weaknesses or weaknesses that could jeopardize the orderly repayment of the debt. Loans and leases in this grade also are characterized by the distinct possibility that the Bancorp will sustain some loss if the deficiencies noted are not addressed and corrected.

The Bancorp assigns a doubtful rating to loans and leases that have all the attributes of a substandard rating with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonable specific pending factors that may work to the advantage of and strengthen the credit quality of the loan or lease, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors may include a proposed merger or acquisition, liquidation proceeding, capital injection, perfecting liens on additional collateral or refinancing plans.

Loans and leases classified as loss are considered uncollectible and are charged off in the period in which they are determined to be uncollectible. Because loans and leases in this category are fully charged down, they are not included in the following tables.

The following table summarizes the credit risk profile of the Bancorp's commercial portfolio segment, by class:

|  | Special |  |  | Doubtful | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2012 (\$ in millions) | Pass | Mention | Substandard |  |  |
| Commercial and industrial loans | \$33,521 | 1,113 | 1,379 | 25 | 36,038 |
| Commercial mortgage loans owner-occupied | 3,934 | 338 | 603 | 1 | 4,876 |
| Commercial mortgage loans nonowner-occupied | 2,958 | 449 | 815 | 5 | 4,227 |
| Commercial construction loans | 444 | 59 | 195 | - | 698 |
| Commercial leases | 3,483 | 48 | 18 | - | 3,549 |
| Total | \$44,340 | 2,007 | 3,010 | 31 | 49,388 |
|  |  | Special | ubstandard | Oubtful |  |
| As of December 31, 2011 (\$ in millions) | Pass | Mention | Substandard | Doubtful | Total |
| Commercial and industrial loans | \$27,199 | 1,641 | 1,831 | 112 | 30,783 |
| Commercial mortgage loans owner-occupied | 3,893 | 567 | 778 | 28 | 5,266 |
| Commercial mortgage loans nonowner-occupied | 3,328 | 521 | 984 | 39 | 4,872 |
| Commercial construction loans | 343 | 235 | 413 | 29 | 1,020 |
| Commercial leases | 3,434 | 52 | 44 | 1 | 3,531 |
| Total | \$38,197 | 3,016 | 4,050 | 209 | 45,472 |

## Consumer Portfolio Segment

For purposes of monitoring the credit quality and risk characteristics of its consumer portfolio segment, the Bancorp disaggregates the segment into the following classes: home equity, automobile loans, credit card, and other consumer loans and leases. The Bancorp's residential mortgage portfolio segment is also a separate class.

The Bancorp considers repayment performance as the best indicator of credit quality for residential mortgage and consumer loans, which includes both the delinquency status and performing versus nonperforming status of the loans. The delinquency status of all residential mortgage and consumer loans is presented by class in the age analysis section below while the performing versus nonperforming status is presented in the table below. Residential mortgage loans that have principal and interest payments that have become past due 150 days and home equity loans with principal and interest payments that have become past due 180 days are
classified as nonperforming unless such loans are both well secured and in the process of collection. Residential mortgage, home equity, automobile and other consumer loans and leases that have been modified in a TDR and subsequently become past due 90 days are classified as nonperforming, unless the loan is both well secured and in the process of collection. Credit card loans that have been modified in a TDR are classified as nonperforming unless such loans have a sustained repayment performance of six months or greater and are reasonably assured of repayment in accordance with the restructured terms. Well secured loans are collateralized by perfected security interests in real and/or personal property for which the Bancorp estimates proceeds from sale would be sufficient to recover the outstanding principal and accrued interest balance of the loan and pay all costs to sell the collateral. The Bancorp considers a loan in the process of collection if collection efforts or legal action is proceeding and the Bancorp expects to collect funds sufficient to bring the loan current or recover the entire outstanding principal and accrued interest balance.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table presents a summary of the Bancorp's residential mortgage and consumer portfolio segments disaggregated into performing versus nonperforming status as of December 31:

| (\$ in millions) | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Performing | Nonperforming | Performing | Nonperforming |
| Residential mortgage loans ${ }^{(a)}$ | \$ 11,704 | 237 | 10,332 | 275 |
| Home equity | 9,965 | 53 | 10,665 | 54 |
| Automobile loans | 11,970 | 2 | 11,825 | 2 |
| Credit card | 2,058 | 39 | 1,930 | 48 |
| Other consumer loans and leases | 289 | 1 | 349 | 1 |
| Total | \$ 35,986 | 332 | 35,101 | 380 |

(a)Excludes $\$ 76$ and $\$ 65$ of loans measured at fair value at December 31, 2012 and 2011, respectively.

## Age Analysis of Past Due Loans and Leases

The following tables summarize the Bancorp's recorded investment in portfolio loans and leases by age and class:

| As of December 31, 2012 <br> (\$ in millions) | Current <br> Loans and <br> Leases $(c)$ |  | Past Due |  |  | Total <br> Loans and <br> Leases | 90 Days Past Due and Still Accruing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} 30-89 \\ \text { Days }(c) \\ \hline \end{gathered}$ | $\begin{gathered} 90 \text { Days } \\ \text { and } \\ \text { Greater }(c) \end{gathered}$ | Total <br> Past Due |  |  |
| Commercial: |  |  |  |  |  |  |  |
| Commercial and industrial loans | \$ | 35,826 | 46 | 166 | 212 | 36,038 | 1 |
| Commercial mortgage owner-occupied loans |  | 4,752 | 29 | 95 | 124 | 4,876 | 22 |
| Commercial mortgage nonowner-occupied loans |  | 4,094 | 21 | 112 | 133 | 4,227 | - |
| Commercial construction loans |  | 622 | - | 76 | 76 | 698 | 1 |
| Commercial leases |  | 3,546 | 2 | 1 | 3 | 3,549 | - |
| Residential mortgage loans ${ }^{(a)(b)}$ |  | 11,547 | 87 | 307 | 394 | 11,941 | 75 |
| Home equity |  | 9,782 | 126 | 110 | 236 | 10,018 | 58 |
| Automobile loans |  | 11,900 | 62 | 10 | 72 | 11,972 | 8 |
| Credit card |  | 2,025 | 38 | 34 | 72 | 2,097 | 30 |
| Other consumer loans and leases |  | 287 | 2 | 1 | 3 | 290 | - |
| Total portfolio loans and leases ${ }^{(a)(d)}$ | \$ | 84,381 | 413 | 912 | 1,325 | 85,706 | 195 |

(a) Excludes $\$ 76$ of loans measured at fair value.
(b)Information for current residential mortgage loans includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the

or more past due. The Bancorp recognized $\$ 2$ million of losses for the year ended December 31, 2012 due to claim denials and curtailments associated with these advances.
(c)Includes accrual and nonaccrual loans and leases.
(d)Includes an immaterial amount of government insured commercial loans 30-89 days and 90 days past due and accruing whose repayments are insured by the Small Business Administration at December 31, 2012.

| As of December 31, 2011 (\$ in millions) | Current Loans and Leases $(c)$ | Past Due |  |  | Total Loans and Leases | 90 Days Past <br> Due and Still <br> Accruing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 30-89 \\ \text { Days }(c) \\ \hline \end{gathered}$ | $\begin{gathered} 90 \text { Days } \\ \text { and } \\ \text { Greater }(c) \end{gathered}$ | Total Past Due |  |  |
| Commercial: |  |  |  |  |  |  |
| Commercial and industrial loans | \$ 30,493 | 49 | 241 | 290 | 30,783 | 4 |
| Commercial mortgage owner-occupied loans | 5,088 | 62 | 116 | 178 | 5,266 | 1 |
| Commercial mortgage nonowner-occupied loans | 4,649 | 41 | 182 | 223 | 4,872 | 2 |
| Commercial construction loans | 887 | 12 | 121 | 133 | 1,020 | 1 |
| Commercial leases | 3,521 | 4 | 6 | 10 | 3,531 | - |
| Residential mortgage loans ${ }^{(a)(b)}$ | 10,149 | 110 | 348 | 458 | 10,607 | 79 |
| Consumer: |  |  |  |  |  |  |
| Home equity | 10,455 | 136 | 128 | 264 | 10,719 | 74 |
| Automobile loans | 11,744 | 71 | 12 | 83 | 11,827 | 9 |
| Credit card | 1,873 | 33 | 72 | 105 | 1,978 | 30 |
| Other consumer loans and leases | 348 | 1 | 1 | 2 | 350 | - |
| Total portfolio loans and leases ${ }^{(a)(d)}$ | \$ 79,207 | 519 | 1,227 | 1,746 | 80,953 | 200 |

(a)Excludes $\$ 65$ of loans measured at fair value.
(b)Information for current residential mortgage loans includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the
 or more past due. The Bancorp recognized an immaterial amount of losses for the year ended December 31, 2011 due to claim denials and curtailments associated with these advances.
(c)Includes accrual and nonaccrual loans and leases.
(d)Includes an immaterial amount of government insured commercial loans 30-89 and 90 days past due and accruing whose repayments are insured by the Small Business Administration at December 31, 2011.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Impaired Loans and Leases

Larger commercial loans included within aggregate borrower relationship balances exceeding $\$ 1$ million that exhibit probable or observed credit weaknesses are subject to individual review for impairment. The Bancorp also performs an individual review on loans that are restructured in a troubled debt restructuring. The Bancorp considers the current value of collateral, credit quality of any guarantees, the loan structure,
and other factors when evaluating whether an individual loan is impaired. Other factors may include the geography and industry of the borrower, size and financial condition of the borrower, cash flow and leverage of the borrower, and the Bancorp's evaluation of the borrower's management. Smaller balance homogenous loans that are collectively evaluated for impairment are not included in the following tables.

The following table summarizes the Bancorp's impaired loans and leases (by class) that were subject to individual review as of December 31, 2012:

| As of December 31, 2012 (\$ in millions) | Unpaid Principal <br> Balance | Recorded <br> Investment | Allowance |
| :---: | :---: | :---: | :---: |
| With a related allowance recorded: Commercial: |  |  |  |
|  |  |  |  |
| Commercial and industrial loans | \$ 263 | 194 | 65 |
| Commercial mortgage owner-occupied loans | 54 | 43 | 5 |
| Commercial mortgage nonowner-occupied loans | 215 | 160 | 16 |
| Commercial construction loans | 48 | 37 | 5 |
| Commercial leases | 8 | 8 | 5 |
| Restructured residential mortgage loans | 1,067 | 1,023 | 137 |
| Restructured consumer: |  |  |  |
| Home equity | 400 | 396 | 46 |
| Automobile loans | 31 | 30 | 4 |
| Credit card | 74 | 74 | 12 |
| Other consumer loans and leases | 2 | 2 | - |
| Total impaired loans with a related allowance | \$ 2,162 | 1,967 | 295 |
| With no related allowance recorded: |  |  |  |
| Commercial: |  |  |  |
| Commercial and industrial loans | \$ 207 | 169 | - |
| Commercial mortgage owner-occupied loans | 107 | 99 | - |
| Commercial mortgage nonowner-occupied loans | 209 | 199 | - |
| Commercial construction loans | 109 | 67 | - |
| Commercial leases | 5 | 5 | - |
| Restructured residential mortgage loans | 326 | 275 | - |
| Restructured consumer: |  |  |  |
| Home equity | 40 | 39 | - |
| Automobile loans | 3 | 3 | - |
| Total impaired loans with no related allowance | 1,006 | 856 | - |
| Total impaired loans | \$ 3,168 | 2,823 (a) | 295 |
| (a)Includes \$431, \$1,175 and \$480, respectively, of commercial, residential mortgage and consumer TDRs on accrual status; \$177, \$123 and \$64, respectively, of commercial, residential mortgage and consumer TDRs on nonaccrual status. |  |  |  |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table summarizes the Bancorp's impaired loans and leases (by class) that were subject to individual review as of December 31, 2011:

| As of December 31, 2011 (\$ in millions) | Unpaid <br> Principal <br> Balance | Recorded Investment | Allowance |
| :---: | :---: | :---: | :---: |
| With a related allowance recorded: Commercial: |  |  |  |
|  |  |  |  |
| Commercial and industrial loans | \$ 330 | 246 | 102 |
| Commercial mortgage owner-occupied loans | 66 | 52 | 10 |
| Commercial mortgage nonowner-occupied loans | 203 | 147 | 24 |
| Commercial construction loans | 213 | 120 | 18 |
| Commercial leases | 11 | 10 | 2 |
| Restructured residential mortgage loans | 1,091 | 1,038 | 131 |
| Restructured consumer: |  |  |  |
| Home equity | 401 | 397 | 46 |
| Automobile loans | 37 | 37 | 5 |
| Credit card | 94 | 88 | 14 |
| Other consumer loans and leases | 2 | 2 | - |
| Total impaired loans with a related allowance | \$ 2,448 | 2,137 | 352 |
| With no related allowance recorded: |  |  |  |
| Commercial: |  |  |  |
| Commercial and industrial loans | \$ 375 | 265 | - |
| Commercial mortgage owner-occupied loans | 78 | 69 | - |
| Commercial mortgage nonowner-occupied loans | 191 | 157 | - |
| Commercial construction loans | 143 | 105 | - |
| Commercial leases | 2 | 2 | - |
| Restructured residential mortgage loans | 276 | 228 | - |
| Restructured consumer: |  |  |  |
| Home equity | 48 | 46 | - |
| Automobile loans | 4 | 4 | - |
| Total impaired loans with no related allowance | 1,117 | 876 | - |
| Total impaired loans | \$ 3,565 | 3,013 ${ }^{(a)}$ | 352 |

(a)Includes $\$ 390, \$ 1,117$ and $\$ 495$, respectively, of commercial, residential mortgage and consumer TDRs on accrual status; $\$ 160, \$ 141$ and $\$ 79$, respectively, of commercial, residential mortgage and consumer TDRs on nonaccrual status.
The following table summarizes the Bancorp's average impaired loans and leases and interest income by class for the year ended December 31:

| (\$ in millions) | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Average Recorded Investment | Interest Income Recognized | Average Recorded Investment | Interest Income Recognized |
| Commercial: |  |  |  |  |
| Commercial and industrial loans | \$ 448 | 4 | 532 | 5 |
| Commercial mortgage owner-occupied loans | 156 | 4 | 117 | 2 |
| Commercial mortgage nonowner-occupied loans | 361 | 10 | 288 | 5 |
| Commercial construction loans | 160 | 2 | 198 | 3 |
| Commercial leases | 10 | - | 16 | - |
| Restructured residential mortgage loans | 1,276 | 47 | 1,217 | 41 |
| Restructured consumer: |  |  |  |  |
| Home equity | 439 | 24 | 444 | 23 |
| Automobile loans | 38 | 1 | 41 | 1 |
| Credit card | 80 | 4 | 94 | 3 |
| Other consumer loans and leases | 1 | - | 21 | - |
| Total impaired loans | \$ 2,969 | 96 | 2,968 | 83 |

During the year ended December 31, 2010, interest income of $\$ 74$ million was recognized on impaired loans that had an average balance of $\$ 3.2$ billion.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Nonperforming Assets

The following table summarizes the Bancorp's nonperforming loans and leases, by class, as of December 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Commercial: |  |  |
| Commercial and industrial loans | \$ 330 | 487 |
| Commercial mortgage owner-occupied loans | 125 | 170 |
| Commercial mortgage nonowner-occupied loans | 157 | 251 |
| Commercial construction loans | 76 | 138 |
| Commercial leases | 9 | 12 |
| Total commercial loans and leases | 697 | 1,058 |
| Residential mortgage loans | 237 | 275 |
| Consumer: |  |  |
| Home equity | 53 | 54 |
| Automobile loans | 2 | 2 |
| Credit card | 39 | 48 |
| Other consumer loans and leases | 1 | 1 |
| Total consumer loans and leases | 95 | 105 |
| Total nonperforming loans and leases ${ }^{(a)(c)}$ | \$1,029 | 1,438 |
| OREO and other repossessed property ${ }^{(b)}$ | 257 | 378 |

(a)Excludes $\$ 29$ and $\$ 138$ of nonaccrual loans held for sale at December 31, 2012 and 2011, respectively.
(b)Excludes $\$ 72$ and $\$ 64$ of OREO related to government insured loans at December 31, 2012 and 2011, respectively.
(c)Includes $\$ 10$ and $\$ 17$ of nonaccrual government insured commercial loans whose repayments are insured by the Small Business Administration at December 31, 2012 and 2011, respectively, and $\$ 1$ and $\$ 2$ of restructured nonaccrual government insured commercial loans at December 31, 2012 and 2011 , respectively.

## Troubled Debt Restructurings

If a borrower is experiencing financial difficulty, the Bancorp may consider, in certain circumstances, modifying the terms of their loan to maximize collection of amounts due. Within each of the Bancorp's loan classes, TDRs typically involve either a reduction of the stated interest rate of the loan, an extension of the loan's maturity date(s) with a stated rate lower than the current market rate for a new loan with similar risk, or in limited circumstances, a reduction of the principal balance of the loan or the loan's accrued interest. Modifying the terms of loans may result in an increase or decrease to the ALLL depending upon the terms modified, the method used to measure the ALLL for a loan prior to modification, and whether any charge-offs were recorded on the loan before or at the time of modification. Refer to the ALLL section of Note 1 for information on the Bancorp's ALLL methodology. Upon modification of a loan, the Bancorp measures the related impairment as the difference between the estimated future cash
flows, discounted at the original effective yield of the loan, expected to be collected on the modified loan and the carrying value of the loan. The resulting measurement may result in the need for minimal or no valuation allowance because it is probable that all cash flows will be collected under the modified terms of the loan. In addition, if the stated interest rate was increased in a TDR, the cash flows on the modified loan, using the premodification interest rate as the discount rate, often exceed the recorded investment of the loan. Conversely, the Bancorp often recognizes an impairment loss as an increase to ALLL upon a modification that reduces the stated interest rate on a loan. If a TDR involves a reduction of the principal balance of the loan or the loan's accrued interest, that amount is charged off to the ALLL. At December 31, 2012, the Bancorp had \$28 million in line of credit commitments and $\$ 25$ million in letter of credit commitments to lend additional funds to borrowers whose terms have been modified in a TDR compared to $\$ 42$ million and $\$ 1$ million, respectively, at December 31, 2011.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table provides a summary of loans modified in a TDR by the Bancorp during the year ended December 31:

| 2012 (\$ in millions) ${ }^{(a)}$ | Number of loans modified in a TDR during the period $(b)$ | Recorded investment in loans modified in a TDR during the period |  | Increase <br> (Decrease) <br> to ALLL upon <br> modification | Charge-offs recognized upon modification |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial: |  |  |  |  |  |
| Commercial and industrial loans | 108 | \$ | 84 | (7) | 9 |
| Commercial mortgage owner-occupied loans | 67 |  | 53 | (8) | 2 |
| Commercial mortgage nonowner-occupied loans | 67 |  | 91 | (7) | - |
| Commercial construction loans | 17 |  | 38 | (4) | - |
| Commercial leases | 8 |  | 7 | 1 | - |
| Residential mortgage loans | 1,758 |  | 340 | 35 | - |
| Consumer: |  |  |  |  |  |
| Home equity | 1,343 |  | 82 | 1 | - |
| Automobile loans | 1,289 |  | 23 | 2 | - |
| Credit card | 11,407 |  | 75 | 11 | - |
| Total portfolio loans and leases | 16,064 | \$ | 793 | 24 | 11 |
|  |  |  |  |  |  |
| 2011 (\$ in millions)( ${ }^{\text {a }}$ | Number of loans modified in a TDR during the period $(b)$ |  | ment <br> ied <br> iod | Increase <br> (Decrease) <br> to ALLL upon modification | Charge-offs recognized upon modification |
| Commercial: |  |  |  |  |  |
| Commercial and industrial loans | 52 | \$ | 83 | (4) | 3 |
| Commercial mortgage owner-occupied loans | 32 |  | 55 | (6) | 2 |
| Commercial mortgage nonowner-occupied loans | 39 |  | 90 | (21) | 3 |
| Commercial construction loans | 26 |  | 59 | (9) | 1 |
| Commercial leases | 2 |  | - | - | - |
| Residential mortgage loans | 1,728 |  | 338 | 34 | - |
| Consumer: |  |  |  |  |  |
| Home equity | 1,317 |  | 80 | 1 | - |
| Automobile loans | 1,482 |  | 26 | 3 | - |
| Credit card | 12,234 |  | 79 | 11 | - |
| Total portfolio loans and leases | 16,912 | \$ | 810 | 9 | 9 |

(a)Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality.
(b)Represents number of loans post-modification.

The Bancorp considers TDRs that become 90 days or more past due under the modified terms as subsequently defaulted. For commercial loans not subject to individual review for impairment, the historical loss rates that are applied to such commercial loans for purposes of determining the allowance include historical losses associated with subsequent defaults on loans previously modified in a TDR. For consumer loans, the Bancorp performs a qualitative assessment of the adequacy of the consumer ALLL by comparing the consumer ALLL to forecasted consumer losses over the projected loss emergence period (the forecasted losses include the impact of subsequent defaults of consumer TDRs). When a
residential mortgage, home equity, auto or other consumer loan that has been modified in a TDR subsequently defaults, the present value of expected cash flows used in the measurement of the potential impairment loss is generally limited to the expected net proceeds from the sale of the loan's underlying collateral and any resulting impairment loss is reflected as a charge-off or an increase in ALLL. When a credit card loan that has been modified in a TDR subsequently defaults, the calculation of the impairment loss is consistent with the Bancorp's calculation for other credit card loans that have become 90 days or more past due.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table provides a summary of subsequent defaults that occurred during the years ended December 31, 2012 and 2011 and within 12 months of the restructuring date:


## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 7. BANK PREMISES AND EQUIPMENT

The following is a summary of bank premises and equipment at December 31:

| (\$ in millions) | Estimated Useful Life | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
| Land and improvements |  | \$ 841 | 834 |
| Buildings | 5 to 50 yrs . | 1,692 | 1,623 |
| Equipment | 2 to 20 yrs . | 1,460 | 1,318 |
| Leasehold improvements | 3 to 40 yrs. | 386 | 394 |
| Construction in progress |  | 141 | 140 |
| Accumulated depreciation and amortization |  | $(1,978)$ | $(1,862)$ |
| Total |  | \$ 2,542 | 2,447 |

Depreciation and amortization expense related to bank premises and equipment was $\$ 233$ million in 2012, $\$ 224$ million in 2011 and $\$ 225$ million in 2010.

During 2012, the Bancorp recorded charges of $\$ 21$ million of lower of cost or market adjustments associated with bank premises. These adjustments were generally based on appraisals of the underlying bank premises less estimated selling costs. The recognized impairment losses were recorded in other noninterest income in the Consolidated Statements of Income.

Gross occupancy expense for cancelable and noncancelable leases was $\$ 99$ million in 2012 and 2011 and $\$ 98$ million in 2010, which was reduced by rental income from leased premises of $\$ 17$ million in 2012 and $\$ 19$ million in 2011 and 2010. The Bancorp's subsidiaries have entered into a number of noncancelable and capital lease agreements with respect to bank premises and equipment.

The following table provides the annual future minimum payments under capital leases and noncancelable operating leases at December 31, 2012:

| (\$ in millions) | Operating Leases |  | $\begin{gathered} \hline \text { Capital } \\ \text { Leases } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Year ended December 31, |  |  |  |
| 2013 | \$ | 89 | 7 |
| 2014 |  | 85 | 7 |
| 2015 |  | 81 | 6 |
| 2016 |  | 74 | 3 |
| 2017 |  | 66 | - |
| Thereafter |  | 374 | 1 |
| Total minimum lease payments | S | 769 | 24 |
| Less: Amounts representing interest |  | - | 3 |
| Present value of net minimum lease payments |  | . | 21 |

## 8. GOODWILL

Business combinations entered into by the Bancorp typically include the acquisition of goodwill. Acquisition activity includes acquisitions in the respective period, in addition to purchase accounting adjustments related to previous acquisitions. During the fourth quarter of 2008, the Bancorp determined that the Commercial Banking and Consumer Lending segments' goodwill carrying
amounts exceeded their associated implied fair values by $\$ 750$ million and $\$ 215$ million, respectively. The resulting $\$ 965$ million goodwill impairment charge was recorded in the fourth quarter of 2008 and represents the total amount of accumulated impairment losses as of December 31, 2012.

Changes in the net carrying amount of goodwill, by reporting unit, for the years ended December 31, 2012 and 2011 were as follows:


The Bancorp completed its annual goodwill impairment test as of September 30, 2012 and the estimated fair values of the Commercial Banking, Branch Banking and Investment Advisors segments substantially exceeded their carrying values, including goodwill.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 9. INTANGIBLE ASSETS

Intangible assets consist of mortgage servicing rights, core deposit intangibles, customer lists, non-compete agreements and cardholder relationships. Intangible assets, excluding servicing rights, are amortized on either a straight-line or an accelerated basis over their
estimated useful lives and have an estimated remaining weighted-average life at December 31, 2012 of 3.9 years. For more information on mortgage servicing rights, see Note 11.

The details of the Bancorp's intangible assets are shown in the following table:

| (\$ in millions) | Gross <br> Carrying <br> Amount | Accumulated Amortization | Valuation Allowance | Net <br> Carrying Amount |
| :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2012 |  |  |  |  |
| Mortgage servicing rights | \$ 2,825 | $(1,467)$ | (661) | 697 |
| Core deposit intangibles | 180 | (160) | - | 20 |
| Other | 44 | (37) | - | 7 |
| Total intangible assets | \$ 3,049 | $(1,664)$ | (661) | 724 |
| As of December 31, 2011 |  |  |  |  |
| Mortgage servicing rights | \$ 2,520 | $(1,281)$ | (558) | 681 |
| Core deposit intangibles | 439 | (407) | - | 32 |
| Other | 44 | (36) | - | 8 |
| Total intangible assets | \$ 3,003 | $(1,724)$ | (558) | 721 |

As of December 31, 2012, all of the Bancorp's intangible assets were being amortized. Amortization expense recognized on intangible assets, including mortgage servicing rights, for the years
ending December 31, 2012, 2011 and 2010 was $\$ 199$ million, $\$ 157$ million and $\$ 181$ million, respectively.

Estimated amortization expense for the years ending December 31, 2013 through 2017 is as follows:

| (\$ in millions) | Mortgage Servicing Rights |  | Other Intangible <br> Assets | Total |
| :---: | :---: | :---: | :---: | :---: |
| 2013 | \$ | 284 | 8 | 292 |
| 2014 |  | 220 | 4 | 224 |
| 2015 |  | 173 | 2 | 175 |
| 2016 |  | 137 | 2 | 139 |
| 2017 |  | 109 | 2 | 111 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 10. VARIABLE INTEREST ENTITIES

The Bancorp, in the normal course of business, engages in a variety of activities that involve VIEs, which are legal entities that lack sufficient equity to finance their activities, or the equity investors of the entities as a group lack any of the characteristics of a controlling interest. The primary beneficiary of a VIE is generally the enterprise that has both the power to direct the activities most significant to the economic performance of the VIE and the obligation to absorb losses or receive benefits that could potentially be significant to the VIE. For certain investment funds, the primary beneficiary is the enterprise that will absorb a majority of the fund's expected losses or receive a majority of the fund's expected residual
returns. The Bancorp evaluates its interest in certain entities to determine if these entities meet the definition of a VIE and whether the Bancorp is the primary beneficiary and should consolidate the entity based on the variable interests it held both at inception and when there is a change in circumstances that requires a reconsideration. If the Bancorp is determined to be the primary beneficiary of a VIE, it must account for the VIE as a consolidated subsidiary. If the Bancorp is determined not to be the primary beneficiary of a VIE but holds a variable interest in the entity, such variable interests are accounted for under the equity method of accounting or other accounting standards as appropriate.

## Consolidated VIEs

The following table provides a summary of the classifications of consolidated VIE assets, liabilities and noncontrolling interests included in the Bancorp's Consolidated Balance Sheets as of:


## Home Equity and Automobile Loan Securitizations

The Bancorp previously sold $\$ 903$ million of home equity lines of credit to an isolated trust. Additionally, the Bancorp previously sold $\$ 2.7$ billion of automobile loans to an isolated trust and conduits in three separate transactions. Each of these transactions isolated the related loans through the use of a VIE that, under accounting guidance effective prior to January 1, 2010, was not consolidated by the Bancorp. The VIEs were funded through loans from large multi-seller asset-backed commercial paper conduits sponsored by third party agents, asset-backed securities issued with varying levels of credit subordination and payment priority, and residual interests. The Bancorp retained residual interests in these entities and, therefore, had an obligation to absorb losses and a right to receive
benefits from the VIEs that could potentially be significant to the VIEs. In addition, the Bancorp retained servicing rights for the underlying loans and, therefore, held the power to direct the activities of the VIEs that most significantly impact the economic performance of the VIEs. As a result, the Bancorp determined it was the primary beneficiary of these VIEs and, effective January 1, 2010, these VIEs were consolidated in the Bancorp's Consolidated Financial Statements. On February 8, 2012, the Bancorp exercised cleanup call options on an automobile securitization conduit and an isolated trust and acquired all remaining automobile loans, the proceeds of which were used by the conduit and trust to repay outstanding debt. On April 12, 2012, the Bancorp exercised its cleanup call option on the home equity isolated trust and acquired

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

all remaining home equity loans, the proceeds of which were used by the trust to repay outstanding debt. On September 17, 2012, the Bancorp exercised its cleanup call option on the remaining automobile securitization conduit and acquired all remaining automobile loans, the proceeds of which were used by the conduit to repay outstanding debt.

The economic performance of the VIEs was most significantly impacted by the performance of the underlying loans. The principal risks to which the entities were exposed include credit risk and interest rate risk. Credit risk was managed through credit enhancement in the form of reserve accounts, overcollateralization, excess interest on the loans, the subordination of certain classes of asset-backed securities to other classes, and in the case of the home equity transaction, an insurance policy with a third party guaranteeing payment of accrued and unpaid interest and principal on the securities. Interest rate risk was managed by interest rate swaps between the VIEs and third parties.

## CDC Investments

CDC, a wholly owned subsidiary of the Bancorp, was created to invest in projects to create affordable housing, revitalize business and residential areas, and preserve historic landmarks. CDC generally co-invests with other unrelated companies and/or individuals and typically makes investments in a separate legal entity that owns the property under development. The entities are usually formed as limited partnerships and LLCs, and CDC typically invests as a limited partner/investor member in the form of equity contributions. The economic performance of the VIEs is driven by
the performance of their underlying investment projects as well as the VIEs' ability to operate in compliance with the rules and regulations necessary for the qualification of tax credits generated by equity investments. Typically, the general partner or managing member will be the party that has the right to make decisions that will most significantly impact the economic performance of the entity. The Bancorp serves as the managing member of certain LLCs invested in business revitalization projects. The Bancorp has provided an indemnification guarantee to the investor member of these LLCs related to the qualification of tax credits generated by the investor member's investment. Accordingly, the Bancorp concluded that it is the primary beneficiary and, therefore, has consolidated these VIEs. As a result, the investor members' interests in these VIEs are presented as noncontrolling interests in the Bancorp's Consolidated Financial Statements. This presentation includes reporting separately the equity attributable to the noncontrolling interests in the Consolidated Balance Sheets and Consolidated Statements of Changes in Equity and reporting separately the comprehensive income attributable to the noncontrolling interests in the Consolidated Statements of Income and Consolidated Statements of Comprehensive Income. Additionally, the net income attributable to the noncontrolling interests is reported separately in the Consolidated Statements of Income. The Bancorp's maximum exposure related to these indemnifications at December 31, 2012 and 2011 was $\$ 18$ million and $\$ 10$ million, respectively, which is based on an amount required to meet the investor member's defined target rate of return.

## Non-consolidated VIEs

The following tables provide a summary of assets and liabilities carried on the Bancorp's Consolidated Balance Sheets related to non-consolidated VIEs for which the Bancorp holds a variable interest, but is not the primary beneficiary of the VIE, as well as the Bancorp's maximum exposure to losses associated with its interests in the entities:

| As of December 31, 2012 (\$ in millions) | Total Assets | Total Liabilities | Maximum Exposure |
| :---: | :---: | :---: | :---: |
| CDC investments | \$1,442 | 394 | 1,442 |
| Private equity investments | 189 | - | 310 |
| Loans provided to VIEs | 1,622 | - | 2,465 |
| Restructured loans | 2 | - | 2 |
| As of December 31, 2011 (\$ in millions) | Total Assets | Total Liabilities | Maximum Exposure |
| CDC investments | \$1,243 | 269 | 1,243 |
| Private equity investments | 161 | 3 | 327 |
| Money market funds | 53 | - | 62 |
| Loans provided to VIEs | 1,370 | - | 2,203 |
| Restructured loans | 10 | - | 12 |

## CDC Investments

As noted previously, CDC typically invests in VIEs as a limited partner or investor member in the form of equity contributions. The Bancorp has determined that it is not the primary beneficiary of these VIEs because it lacks the power to direct the activities that most significantly impact the economic performance of the underlying project or the VIEs' ability to operate in compliance with the rules and regulations necessary for the qualification of tax credits generated by equity investments. This power is held by the general partners/managing members who exercise full and exclusive control of the operations of the VIEs. Accordingly, the Bancorp accounts for these investments under the equity method of accounting.

The Bancorp's funding requirements are limited to its invested capital and any additional unfunded commitments for future equity contributions. The Bancorp's maximum exposure to loss as a result of its involvement with the VIEs is limited to the carrying amounts of the investments, including the unfunded commitments. The carrying amounts of these investments, which are included in other assets in the Consolidated Balance Sheets, and the liabilities related to the unfunded commitments, which are included in other liabilities in the Consolidated Balance Sheets, are included in the previous tables for all periods presented. The Bancorp has no other liquidity arrangements or obligations to purchase assets of the VIEs that would expose the Bancorp to a loss. In certain arrangements, the general partner/managing member of the VIE has guaranteed a level of projected tax credits to be received by the limited partners/investor members, thereby minimizing a portion of the Bancorp's risk.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Private Equity Investments

The Bancorp invests as a limited partner in private equity funds which provide the Bancorp an opportunity to obtain higher rates of return on invested capital, while also creating cross-selling opportunities for the Bancorp's commercial products. Each of the limited partnerships has an unrelated third-party general partner responsible for appointing the fund manager. The Bancorp has not been appointed fund manager for any of these private equity funds. The funds finance primarily all of their activities from the partners' capital contributions and investment returns. Under the VIE consolidation guidance still applicable to the funds, the Bancorp has determined that it is not the primary beneficiary of the funds because it does not absorb a majority of the funds' expected losses or receive a majority of the funds' expected residual returns. Therefore, the Bancorp accounts for its investments in these limited partnerships under the equity method of accounting.

The Bancorp is exposed to losses arising from negative performance of the underlying investments in the private equity funds. As a limited partner, the Bancorp's maximum exposure to loss is limited to the carrying amounts of the investments plus unfunded commitments. The carrying amounts of these investments, which are included in other assets in the Consolidated Balance Sheets, are included in the previous tables. Also, as of December 31, 2012 and 2011, the unfunded commitment amounts to the funds were $\$ 121$ million and $\$ 166$ million, respectively. The Bancorp made capital contributions of $\$ 61$ million and $\$ 48$ million to private equity funds during 2012 and 2011, respectively.

## Money Market Funds

Under U.S. GAAP, money market funds are generally not considered VIEs because they are generally deemed to have sufficient equity at risk to finance their activities without additional subordinated financial support, and the fund shareholders do not lack the characteristics of a controlling interest. However, when a situation arises where an investment manager provides credit support to a fund, even when not contractually required to do so, the investment manager is deemed under U.S. GAAP to have provided an implicit guarantee of the fund's performance to the fund's shareholders. Such an implicit guarantee would require the investment manager and other variable interest holders to reconsider the VIE status of the fund, as well as all other similar funds where such an implicit guarantee is now deemed to exist.

In the fourth quarter of 2010, the Bancorp voluntarily provided credit support of less than $\$ 1$ million to a money market fund managed by FTAM. Accordingly, the Bancorp was required to analyze the money market funds and similar funds managed by FTAM under the VIE consolidation guidance applicable to these funds to determine the primary beneficiary of each fund. In analyzing these funds, the Bancorp determined that interest rate risk and credit risk were the two main risks to which the funds were exposed. After analyzing the interest rate risk variability and credit risk variability associated with these funds, the Bancorp determined that it was not the primary beneficiary of these funds because it did not absorb a majority of the funds' expected losses or receive a majority of the funds' expected residual returns. Therefore, the Bancorp's investments in these funds were included as other securities in the Bancorp's Consolidated Balance Sheets. In the third quarter of 2012, the Bancorp sold certain assets relating to the management of Fifth Third money market funds. The remaining maximum exposure as of December 31, 2012 is immaterial to the Bancorp's Consolidated Financial Statements.

## Loans Provided to VIEs

The Bancorp has provided funding to certain unconsolidated VIEs sponsored by third parties. These VIEs are generally established to finance certain consumer and small business loans originated by third parties. The entities are primarily funded through the issuance of a loan from the Bancorp or syndication through which the Bancorp is involved. The sponsor/administrator of the entities is responsible for servicing the underlying assets in the VIEs. Because the sponsor/administrator, not the Bancorp, holds the servicing responsibilities, which include the establishment and employment of default mitigation policies and procedures, the Bancorp does not hold the power to direct the activities most significant to the economic performance of the entity and, therefore, is not the primary beneficiary.

The principal risk to which these entities are exposed is credit risk related to the underlying assets. The Bancorp's maximum exposure to loss is equal to the carrying amounts of the loans and unfunded commitments to the VIEs. The Bancorp's outstanding loans to these VIEs, included in commercial loans in the Consolidated Balance Sheets, are included in the previous tables for all periods presented. Also, as of December 31, 2012 and 2011, the Bancorp's unfunded commitments to these entities were $\$ 843$ million and $\$ 833$ million, respectively. The loans and unfunded commitments to these VIEs are included in the Bancorp's overall analysis of the ALLL and reserve for unfunded commitments, respectively. The Bancorp does not provide any implicit or explicit liquidity guarantees or principal value guarantees to these VIEs.

## Restructured Loans

As part of loan restructuring efforts, the Bancorp received equity capital from certain borrowers to facilitate the restructuring of the borrower's debt. These borrowers meet the definition of a VIE because the Bancorp was involved in their refinancing and because their equity capital is insufficient to fund ongoing operations. These restructurings were intended to provide the VIEs with serviceable debt levels while providing the Bancorp an opportunity to maximize the recovery of the loans. The VIEs finance their operations from earned income, capital contributions, and through restructured debt agreements. Assets of the VIEs are used to settle their specific obligations, including loan payments due to the Bancorp. The Bancorp continues to maintain its relationship with these VIEs as a lender and minority shareholder, however, it is not involved in management decisions and does not have sufficient voting rights to control the membership of the respective boards. Therefore, the Bancorp accounts for its equity investments in these VIEs under the equity method or cost method based on its percentage of ownership and ability to exercise significant influence.

The Bancorp's maximum exposure to loss as a result of its involvement with these VIEs is limited to the equity investments, the principal and accrued interest on the outstanding loans, and any unfunded commitments. Due to the VIEs' short-term cash deficit projections at the restructuring dates, the Bancorp determined that the initial fair value of its equity investments in these VIEs was zero. As of December 31, 2012 and 2011, the Bancorp's carrying value of these equity investments was immaterial to the Bancorp's Consolidated Balance Sheets. Additionally, the Bancorp had outstanding loans to these VIEs, included in commercial loans in the Consolidated Balance Sheets, which are included in the previous tables for all periods presented. The Bancorp had no unfunded loan commitments to these VIEs as of December 31, 2012 and $\$ 2$ million at December 31, 2011. The loans and unfunded commitments to these VIEs are included in the Bancorp's overall analysis of the ALLL and reserve for unfunded commitments, respectively. The Bancorp does not provide any implicit or explicit liquidity guarantees or principal value guarantees to these VIEs.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 11. SALES OF RESIDENTIAL MORTGAGE RECEIVABLES AND MORTGAGE SERVICING RIGHTS

The Bancorp sold fixed and adjustable rate residential mortgage loans during 2012, 2011, and 2010. In those sales, the Bancorp obtained servicing responsibilities and the investors have no recourse to the Bancorp's other assets for failure of debtors to pay
when due. The Bancorp receives annual servicing fees based on a percentage of the outstanding balance. The Bancorp identifies classes of servicing assets based on financial asset type and interest rates.

Information related to residential mortgage loan sales and the Bancorp's mortgage banking activity, which is included in mortgage banking net revenue in the Consolidated Statements of Income, for the years ended December 31 is as follows:

| (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Residential mortgage loan sales | \$21,574 | 14,733 | 17,861 |
| Origination fees and gains on loan sales | 821 | 396 | 490 |
| Servicing fees | 250 | 234 | 221 |

## Servicing Assets

The following table presents changes in the servicing assets related to residential mortgage loans for the years ended December 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Carrying amount before valuation allowance as of the beginning of the period | \$1,239 | 1,138 |
| Servicing obligations that result from the transfer of residential mortgage loans | 305 | 236 |
| Amortization | (186) | (135) |
| Carrying amount before valuation allowance | 1,358 | 1,239 |
| Valuation allowance for servicing assets: |  |  |
| Beginning balance | (558) | (316) |
| Servicing impairment | (103) | (242) |
| Ending balance | (661) | (558) |
| Carrying amount as of the end of the period | \$ 697 | 681 |

Temporary impairment or impairment recovery, affected through a change in the MSR valuation allowance, is captured as a component of mortgage banking net revenue in the Consolidated Statements of Income. The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in the value of the MSR portfolio. This strategy includes the purchase of free-standing derivatives and various available-for-sale securities. The
interest income, mark-to-market adjustments and gain or loss from sale activities associated with these portfolios are expected to economically hedge a portion of the change in value of the MSR portfolio caused by fluctuating discount rates, earnings rates and prepayment speeds. The fair value of the servicing asset is based on the present value of expected future cash flows.

The following table displays the beginning and ending fair value for the years ended December 31:


The following table presents activity related to valuations of the MSR portfolio and the impact of the non-qualifying hedging strategy, which is included in the Consolidated Statements of Income for the years ended December 31:

| (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Securities gains, net-non-qualifying hedges on MSRs | \$ 3 | 9 | 14 |
| Changes in fair value and settlement of free-standing derivatives purchased to economically hedge the MSR portfolio (Mortgage banking net revenue) | 63 | 344 | 109 |
| Provision for MSR impairment (Mortgage banking net revenue) | (103) | (242) | (36) |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

As of December 31, 2012 and 2011, the key economic assumptions used in measuring the MSRs that continued to be held by the Bancorp at the date of sale or securitization resulting from transactions completed during the years ended December 31 were as follows:

|  |  | 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rate | Weighted- <br> Average Life (in years) | Prepayment Speed (annual) | $\begin{gathered} \text { Discount } \\ \text { Rate } \\ \text { (annual) } \\ \hline \end{gathered}$ | Weighted- <br> Average <br> Default <br> rate | Weighted- <br> Average <br> Life (in <br> years) | Prepayment Speed (annual) | $\begin{aligned} & \text { Discount } \\ & \text { Rate } \\ & \text { (annual) } \\ & \hline \end{aligned}$ | Weighted- <br> Average <br> Default <br> rate |
| Residential mortgage loans: |  |  |  |  |  |  |  |  |  |
| Servicing assets | Fixed | 6.9 | 9.6 \% | 10.4 \% | N/A | 7.2 | 8.8 \% | 10.5 \% | N/A |
| Servicing assets | Adjustable | 3.8 | 22.0 | 11.4 | N/A | 3.7 | 22.8 | 11.4 | N/A |

Based on historical credit experience, expected credit losses for residential mortgage loan servicing assets have been deemed immaterial, as the Bancorp sold the majority of the underlying loans without recourse. At December 31, 2012 and 2011, the Bancorp
serviced $\$ 62.5$ billion and $\$ 57.1$ billion, respectively, of residential mortgage loans for other investors. The value of MSRs that continue to be held by the Bancorp is subject to credit, prepayment and interest rate risks on the sold financial assets.

At December 31, 2012, the sensitivity of the current fair value of residual cash flows to immediate $10 \%, 20 \%$ and $50 \%$ adverse changes in prepayment speed assumptions and immediate $10 \%$ and $20 \%$ adverse changes in other assumptions are as follows:

| (\$ in millions) ${ }^{(a)}$ | Rate | Fair <br> Value | Weighted- <br> Average <br> Life (in <br> years) | Prepayment Speed Assumption |  |  |  | Residual Servicing Cash Flows |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Impact of Adverse Change on Fair Value |  |  |  | $\begin{gathered} \text { Discount } \\ \text { Rate } \\ \hline \end{gathered}$ | Impact of Adverse Change on Fair Value |  |  |
|  |  |  |  | Rate | 10\% | 20\% | 50\% |  |  | 10\% | 20\% |
| Residential mortgage loans: |  |  |  |  |  |  |  |  |  |  |  |
| Servicing assets | Fixed | \$ 664 | 4.8 | 16.1 \% | \$(37) | (72) | (159) | 10.5 \% |  | (22) | (42) |
| Servicing assets | Adjustable | 33 | 3.1 | 26.9 | (2) | (3) | (6) | 11.7 |  | (1) | (2) |

(a)The impact of the weighted-average default rate on the current fair value of residual cash flows for all scenarios is immaterial.

These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on these variations in the assumptions typically cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. The Bancorp believes variations of these levels are reasonably possible; however there is the potential that adverse changes in key assumptions could be even greater. Also, in the previous table, the effect of a variation in a particular assumption on the fair value of the interests that continue to be held by the Bancorp is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which might magnify or counteract these sensitivities.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 12. DERIVATIVE FINANCIAL INSTRUMENTS

The Bancorp maintains an overall risk management strategy that incorporates the use of derivative instruments to reduce certain risks related to interest rate, prepayment and foreign currency volatility. Additionally, the Bancorp holds derivative instruments for the benefit of its commercial customers and for other business purposes. The Bancorp does not enter into unhedged speculative derivative positions.

The Bancorp's interest rate risk management strategy involves modifying the repricing characteristics of certain financial instruments so that changes in interest rates do not adversely affect the Bancorp's net interest margin and cash flows. Derivative instruments that the Bancorp may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, options and swaptions. Interest rate swap contracts are exchanges of interest payments, such as fixed-rate payments for floating-rate payments, based on a stated notional amount and maturity date. Interest rate floors protect against declining rates, while interest rate caps protect against rising interest rates. Forward contracts are contracts in which the buyer agrees to purchase, and the seller agrees to make delivery of, a specific financial instrument at a predetermined price or yield. Options provide the purchaser with the right, but not the obligation, to purchase or sell a contracted item during a specified period at an agreed upon price. Swaptions are financial instruments granting the owner the right, but not the obligation, to enter into or cancel a swap.

Prepayment volatility arises mostly from changes in fair value of the largely fixed-rate MSR portfolio, mortgage loans and mortgage-backed securities. The Bancorp may enter into various free-standing derivatives (principal-only swaps, interest rate swaptions, interest rate floors, mortgage options, TBAs and interest rate swaps) to economically hedge prepayment volatility. Principal-only swaps are total return swaps based on changes in the value of the underlying mortgage principal-only trust. TBAs are a forward purchase agreement for a mortgage-backed securities trade whereby the terms of the security are undefined at the time the trade is made.

Foreign currency volatility occurs as the Bancorp enters into certain loans denominated in foreign currencies. Derivative instruments that the Bancorp may use to economically hedge these foreign denominated loans include foreign exchange swaps and forward contracts.

The Bancorp also enters into derivative contracts (including foreign exchange contracts, commodity contracts and interest rate contracts) for the benefit of commercial customers and other business purposes. The Bancorp may economically hedge significant exposures related to these free-standing derivatives by entering into offsetting third-party contracts with approved, reputable counterparties with substantially matching terms and currencies. Credit risk arises from the possible inability of counterparties to meet the terms of their contracts. The Bancorp's exposure is limited to the replacement value of the contracts rather than the notional,
principal or contract amounts. Credit risk is minimized through credit approvals, limits, counterparty collateral and monitoring procedures.

The Bancorp's derivative assets contain certain contracts in which the Bancorp requires the counterparties to provide collateral in the form of cash and securities to offset changes in the fair value of the derivatives, including changes in the fair value due to credit risk of the counterparty. As of December 31, 2012 and 2011, the balance of collateral held by the Bancorp for derivative assets was $\$ 927$ million and $\$ 1.2$ billion, respectively. The credit component negatively impacting the fair value of derivative assets associated with customer accommodation contracts as of December 31, 2012 and 2011 was $\$ 18$ million and $\$ 28$ million, respectively.

In measuring the fair value of derivative liabilities, the Bancorp considers its own credit risk, taking into consideration collateral maintenance requirements of certain derivative counterparties and the duration of instruments with counterparties that do not require collateral maintenance. When necessary, the Bancorp primarily posts collateral in the form of cash and securities to offset changes in fair value of the derivatives, including changes in fair value due to the Bancorp's credit risk. As of December 31, 2012 and 2011, the balance of collateral posted by the Bancorp for derivative liabilities was $\$ 785$ million and $\$ 788$ million, respectively. Certain of the Bancorp's derivative liabilities contain creditrisk related contingent features that could result in the requirement to post additional collateral upon the occurrence of specified events. As of December 31, 2012 and 2011, the fair value of the additional collateral that could be required to be posted as a result of the credit-risk related contingent features being triggered was not material to the Bancorp's Consolidated Financial Statements. The posting of collateral has been determined to remove the need for consideration of credit risk. As a result, the Bancorp determined that the impact of the Bancorp's credit risk to the valuation of its derivative liabilities was immaterial to the Bancorp's Consolidated Financial Statements.

The Bancorp holds certain derivative instruments that qualify for hedge accounting treatment and are designated as either fair value hedges or cash flow hedges. Derivative instruments that do not qualify for hedge accounting treatment, or for which hedge accounting is not established, are held as free-standing derivatives. All customer accommodation derivatives are held as free-standing derivatives.

The fair value of derivative instruments is presented on a gross basis, even when the derivative instruments are subject to master netting arrangements. Derivative instruments with a positive fair value are reported in other assets in the Consolidated Balance Sheets while derivative instruments with a negative fair value are reported in other liabilities in the Consolidated Balance Sheets. Cash collateral payables and receivables associated with the derivative instruments are not added to or netted against the fair value amounts.

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The following tables reflect the notional amounts and fair values for all derivative instruments included in the Consolidated Balance Sheets as of:

| December 31, 2012 (\$ in millions) | Notional Amount | Fair Value |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { Derivative } \\ \text { Assets } \\ \hline \end{gathered}$ | Derivative Liabilities |
| Qualifying hedging instruments |  |  |  |
| Fair value hedges: |  |  |  |
| Interest rate swaps related to long-term debt | \$ 2,880 | 558 | - |
| Total fair value hedges |  | 558 | - |
| Cash flow hedges: |  |  |  |
| Interest rate floors related to C\&I loans | 1,500 | 22 | - |
| Interest rate swaps related to C\&I loans | 1,000 | 60 | - |
| Interest rate caps related to long-term debt | 500 | - | - |
| Interest rate swaps related to long-term debt | 250 | - | 1 |
| Total cash flow hedges |  | 82 | 1 |
| Total derivatives designated as qualifying hedging instruments |  | 640 | 1 |
| Derivatives not designated as qualifying hedging instruments |  |  |  |
| Free-standing derivatives - risk management and other business purposes: |  |  |  |
| Interest rate contracts related to MSRs | 10,177 | 219 | - |
| Forward contracts related to held for sale mortgage loans | 5,322 | 2 | 14 |
| Stock warrants associated with sale of the processing business | 416 | 177 | - |
| Swap associated with the sale of Visa, Inc. Class B shares | 644 | - | 33 |
| Total free-standing derivatives-risk management and other business purposes |  | 398 | 47 |
| Free-standing derivatives-customer accommodation: |  |  |  |
| Interest rate contracts for customers | 27,354 | 586 | 602 |
| Interest rate lock commitments | 4,894 | 60 | - |
| Commodity contracts | 3,084 | 87 | 82 |
| Foreign exchange contracts | 17,297 | 201 | 183 |
| Derivative instruments related to equity linked CDs | 5 | - | - |
| Total free-standing derivatives-customer accommodation |  | 934 | 867 |
| Total derivatives not designated as qualifying hedging instruments |  | 1,332 | 914 |
| Total |  | \$ 1,972 | 915 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

| December 31, 2011 (\$ in millions) | Notional Amount | Fair Value |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { Derivative } \\ \text { Assets } \\ \hline \end{gathered}$ | Derivative Liabilities |
| Qualifying hedging instruments |  |  |  |
| Fair value hedges: |  |  |  |
| Interest rate swaps related to long-term debt | \$ 4,080 | 662 |  |
| Total fair value hedges |  | 662 |  |
| Cash flow hedges: |  |  |  |
| Interest rate floors related to C\&I loans | 1,500 | 91 |  |
| Interest rate swaps related to C\&I loans | 1,500 | 59 |  |
| Interest rate caps related to long-term debt | 500 |  |  |
| Interest rate swaps related to long-term debt | 250 |  | 5 |
| Total cash flow hedges |  | 150 | 5 |
| Total derivatives designated as qualifying hedging instruments |  | 812 | 5 |
| Derivatives not designated as qualifying hedging instruments |  |  |  |
| Free-standing derivatives-risk management and other business purposes: |  |  |  |
| Interest rate contracts related to MSRs | 3,077 | 187 |  |
| Forward contracts related to held for sale mortgage loans | 5,705 | 8 | 54 |
| Interest rate swaps related to long-term debt | 311 | 1 | 3 |
| Put options associated with sale of the processing business | 978 |  | 1 |
| Stock warrants associated with sale of the processing business | 223 | 111 |  |
| Swap associated with the sale of Visa, Inc. Class B shares | 436 | - | 78 |
| Total free-standing derivatives-risk management and other business purposes |  | 307 | 136 |
| Free-standing derivatives-customer accommodation: |  |  |  |
| Interest rate contracts for customers | 30,000 | 774 | 795 |
| Interest rate lock commitments | 3,835 | 33 | 1 |
| Commodity contracts | 2,074 | 134 | 130 |
| Foreign exchange contracts | 17,909 | 294 | 275 |
| Derivative instruments related to equity linked CDs | 34 | 2 | 2 |
| Total free-standing derivatives-customer accommodation |  | 1,237 | 1,203 |
| Total derivatives not designated as qualifying hedging instruments |  | 1,544 | 1,339 |
| Total |  | \$ 2,356 | 1,344 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Fair Value Hedges

The Bancorp may enter into interest rate swaps to convert its fixed-rate funding to floating-rate. Decisions to convert fixed-rate funding to floating are made primarily through consideration of the asset/liability mix of the Bancorp, the desired asset/liability sensitivity and interest rate levels. As of December 31, 2012 and 2011, certain interest rate swaps met the criteria required to qualify for the shortcut method of accounting. Based on this shortcut method of accounting treatment, no ineffectiveness is assumed. For interest rate swaps that do not meet the shortcut requirements, an assessment of hedge effectiveness using regression analysis was
performed and such swaps were accounted for using the "long-haul" method. The long-haul method requires a quarterly assessment of hedge effectiveness and measurement of ineffectiveness. For interest rate swaps accounted for as a fair value hedge using the long-haul method, ineffectiveness is the difference between the changes in the fair value of the interest rate swap and changes in fair value of the related hedged item attributable to the risk being hedged. The ineffectiveness on interest rate swaps hedging fixed-rate funding is reported within interest expense in the Consolidated Statements of Income.

The following table reflects the change in fair value of interest rate contracts, designated as fair value hedges, as well as the change in fair value of the related hedged items attributable to the risk being hedged, included in the Consolidated Statements of Income:

| For the year ended December 31 (\$ in millions) | Consolidated Statements of Income Caption | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Interest rate contracts: |  |  |  |  |
| Change in fair value of interest rate swaps hedging long-term debt | Interest on long-term debt | \$(104) | 220 | 167 |
| Change in fair value of hedged long-term debt attributable to the risk being hedged | Interest on long-term debt | 107 | (227) | (168) |
| Change in fair value of interest rate swaps hedging time deposits | Interest on deposits | - | - | 6 |
| Change in fair value of hedged time deposits | Interest on deposits | - | - | (6) |

## Cash Flow Hedges

The Bancorp may enter into interest rate swaps to convert floating-rate assets and liabilities to fixed rates or to hedge certain forecasted transactions. The assets or liabilities may be grouped in circumstances where they share the same risk exposure for which the Bancorp desired to hedge. The Bancorp may also enter into interest rate caps and floors to limit cash flow variability of floating rate assets and liabilities. As of December 31, 2012, all hedges designated as cash flow hedges are assessed for effectiveness using regression analysis. Ineffectiveness is generally measured as the amount by which the cumulative change in the fair value of the hedging instrument exceeds the present value of the cumulative change in the hedged item's expected cash flows attributable to the risk being hedged. Ineffectiveness is reported within other noninterest income in the Consolidated Statements of Income. The effective portion of the cumulative gains or losses on cash flow hedges are reported within accumulated other comprehensive income and are reclassified from accumulated other comprehensive income to current period earnings when the forecasted transaction affects earnings. As of December 31, 2012, the maximum length of time over which the Bancorp is hedging its exposure to the variability in future cash flows is 38 months.

Reclassified gains and losses on interest rate contracts related to commercial and industrial loans are recorded within interest income while reclassified gains and losses on interest rate contracts related to long-term debt are recorded within interest expense in the Consolidated Statements of Income. As of December 31, 2012 and 2011, $\$ 50$ million and $\$ 80$ million, respectively, of deferred gains, net of tax, on cash flow hedges were recorded in accumulated other comprehensive income in the Consolidated Balance Sheets. As of December 31, 2012, $\$ 20$ million in net deferred gains, net of tax, recorded in accumulated other comprehensive income are expected to be reclassified into earnings during the next twelve months primarily due to the benefit of interest rate floors that mature during the second quarter of 2013. During 2012, there were no gains or losses reclassified from accumulated other comprehensive income into earnings associated with the discontinuance of cash flow hedges because it was probable that the original forecasted transaction would not occur. During 2011, $\$ 11$ million of losses were reclassified from accumulated other comprehensive income into noninterest expense as it was determined that the original forecasted transaction was no longer probable of occurring by the end of the originally specified time period or within the additional period of time as defined by U.S. GAAP.

The following table presents the net gains recorded in the Consolidated Statements of Income and the Consolidated Statements of Comprehensive Income relating to derivative instruments designated as cash flow hedges:

| For the year ended December 31 (\$ in millions) | $\mathbf{2 0 1 2}$ | 2011 |
| :--- | ---: | ---: |
| Amount of net gain recognized in OCI | $\mathbf{2 0 1 0}$ |  |
| Amount of net gain reclassified from OCI into net income | $\mathbf{2 7}$ |  |
| Amount of ineffectiveness recognized in other noninterest income | $\mathbf{3 7}$ | 69 |

## Free-Standing Derivative Instruments - Risk Management and Other Business Purposes

As part of its overall risk management strategy relative to its mortgage banking activity, the Bancorp may enter into various free-standing derivatives (principal-only swaps, interest rate swaptions, interest rate floors, mortgage options, TBAs and interest rate swaps) to economically hedge changes in fair value of its largely fixed-rate MSR portfolio. Principalonly swaps hedge the mortgage-LIBOR spread because these swaps appreciate in value as a result of tightening spreads. Principal-only swaps also provide prepayment
protection by increasing in value when prepayment speeds increase, as opposed to MSRs that lose value in a faster prepayment environment. Receive fixed/pay floating interest rate swaps and swaptions increase in value when interest rates do not increase as quickly as expected.

The Bancorp enters into forward contracts and mortgage options to economically hedge the change in fair value of certain residential mortgage loans held for sale due to changes in interest rates. Interest rate lock commitments issued on residential mortgage loan commitments that will be held for sale are also considered free-standing

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

derivative instruments and the interest rate exposure on these commitments is economically hedged primarily with forward contracts. Revaluation gains and losses from free-standing derivatives related to mortgage banking activity are recorded as a component of mortgage banking net revenue in the Consolidated Statements of Income.

Additionally, as part of the Bancorp's overall risk management strategy with respect to minimizing significant fluctuations in earnings and cash flows caused by interest rate and prepayment volatility, the Bancorp may enter into free-standing derivative instruments (options, swaptions and interest rate swaps). The gains and losses on these derivative contracts are recorded within other noninterest income in the Consolidated Statements of Income.

In conjunction with the sale of the processing business in 2009, the Bancorp received warrants and issued put options, which are accounted for as free-standing derivatives. The put options expired as a result of the Vantiv, Inc. initial public offering in March of 2012. Refer to Note 26 for further discussion of significant inputs and assumptions used in the valuation of these instruments.

In conjunction with the sale of Visa, Inc. Class B shares in 2009, the Bancorp entered into a total return swap in which the Bancorp will make or receive payments based on subsequent changes in the conversion rate of the Class B shares into Class A shares. This total return swap is accounted for as a free-standing derivative. See Note 26 for further discussion of significant inputs and assumptions used in the valuation of this instrument.

The net gains (losses) recorded in the Consolidated Statements of Income relating to free-standing derivative instruments used for risk management and other business purposes are summarized in the following table:

| For the year ended December 31 (\$ in millions) | Consolidated Statements of Income Caption | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Interest rate contracts: |  |  |  |  |
| Forward contracts related to mortgage loans held for sale | Mortgage banking net revenue | \$ 28 | (128) | 40 |
| Interest rate contracts related to MSRs | Mortgage banking net revenue | 63 | 345 | 109 |
| Interest rate swaps related to long-term debt | Other noninterest income | 2 | 7 | 2 |
| Equity contracts: |  |  |  |  |
| Stock warrants associated with sale of the processing business | Other noninterest income | 66 | 32 | 4 |
| Put options associated with sale of the processing business | Other noninterest income | 1 | 7 | 1 |
| Swap associated with sale of Visa, Inc. Class B shares | Other noninterest income | (45) | (83) | (19) |

## Free-Standing Derivative Instruments - Customer Accommodation

The majority of the free-standing derivative instruments the Bancorp enters into are for the benefit of its commercial customers. These derivative contracts are not designated against specific assets or liabilities on the Bancorp's Consolidated Balance Sheets or to forecasted transactions and, therefore, do not qualify for hedge accounting. These instruments include foreign exchange derivative contracts entered into for the benefit of commercial customers involved in international trade to hedge their exposure to foreign currency fluctuations and commodity contracts to hedge such items as natural gas and various other derivative contracts. The Bancorp may economically hedge significant exposures related to these derivative contracts entered into for the benefit of customers by entering into offsetting contracts with approved, reputable, independent counterparties with substantially matching terms. The Bancorp hedges its interest rate exposure on commercial customer transactions by executing offsetting swap agreements with primary dealers. Revaluation gains and losses on interest rate, foreign exchange, commodity and other commercial customer derivative contracts are recorded as a component of corporate banking revenue in the Consolidated Statements of Income.

The Bancorp enters into risk participation agreements, under which the Bancorp assumes credit exposure relating to certain underlying interest rate derivative contracts. The Bancorp only enters into these risk participation agreements in instances in which the Bancorp has participated in the loan that the underlying interest rate derivative contract was designed to hedge. The Bancorp will make payments under these agreements if a customer defaults on its obligation to perform under the terms of the underlying interest rate derivative contract. As of December 31, 2012 and 2011, the total notional amount of the risk participation agreements was $\$ 1.0$ billion and $\$ 808$ million, respectively, and the fair value was a liability of $\$ 2$ million at both December 31, 2012 and 2011, which is included in interest rate contracts for customers. As of December 31, 2012, the risk participation agreements had an average life of 3.0 years.

The Bancorp's maximum exposure in the risk participation agreements is contingent on the fair value of the underlying interest rate derivative contracts in an asset position at the time of default. The Bancorp monitors the credit risk associated with the underlying customers in the risk participation agreements through the same risk grading system currently utilized for establishing loss reserves in its loan and lease portfolio.

Risk ratings of the notional amount of risk participation agreements under this risk rating system are summarized in the following table:

| At December 31 (\$ in millions) | 2012 |  | 2011 |
| :---: | :---: | :---: | :---: |
| Pass |  | 993 | 772 |
| Special mention |  | - | 14 |
| Substandard |  | 13 | 18 |
| Doubtful |  | - | 4 |
| Total |  | 1,006 | 808 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The net gains (losses) recorded in the Consolidated Statements of Income relating to free-standing derivative instruments used for customer accommodation are summarized in the following table:

| For the year ended December 31 (\$ in millions) | Consolidated Statements of Income Caption | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Interest rate contracts: |  |  |  |  |
| Interest rate contracts for customers (contract revenue) | Corporate banking revenue | \$ 30 | 28 | 26 |
| Interest rate contracts for customers (credit losses) | Other noninterest expense | (2) | (13) | (22) |
| Interest rate contracts for customers (credit portion of fair value adjustment) | Other noninterest expense | 6 | 13 | (1) |
| Interest rate lock commitments | Mortgage banking net revenue | 417 | 206 | 187 |
| Commodity contracts: |  |  |  |  |
| Commodity contracts for customers (contract revenue) | Corporate banking revenue | 7 | 8 | 8 |
| Commodity contracts for customers (credit portion of fair value adjustment) | Other noninterest expense | 2 | - | - |
| Foreign exchange contracts: |  |  |  |  |
| Foreign exchange contracts-customers (contract revenue) | Corporate banking revenue | 65 | 47 | 63 |
| Foreign exchange contracts-customers (credit portion of fair value adjustment) | Other noninterest expense | 2 | 1 | (1) |

## 13. OTHER ASSETS

The following table provides the components of other assets included in the Consolidated Balance Sheets as of December 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Derivative instruments | \$1,972 | 2,356 |
| Partnership investments | 1,657 | 1,413 |
| Bank owned life insurance | 1,547 | 1,742 |
| Accounts receivable and drafts-in-process | 1,155 | 955 |
| Investment in Vantiv Holding, LLC | 563 | 576 |
| Bankers' acceptances | 398 | 726 |
| Accrued interest receivable | 369 | 382 |
| OREO and other repossessed personal property | 329 | 442 |
| Prepaid expenses | 80 | 84 |
| Income tax receivable | 10 | 5 |
| Other | 124 | 182 |
| Total | \$8,204 | 8,863 |

The Bancorp incorporates the utilization of derivative instruments as part of its overall risk management strategy to reduce certain risks related to interest rate, prepayment and foreign currency volatility. The Bancorp also holds derivatives instruments for the benefit of its commercial customers. For further information on derivative instruments, see Note 12.

CDC, a wholly owned subsidiary of the Bancorp, was created to invest in projects to create affordable housing, revitalize business and residential areas, and preserve historic landmarks, which are included above in partnership investments. In addition, the Bancorp invests as a limited partner in private equity funds. The Bancorp has determined that these entities are VIEs and the Bancorp's investments represent variable interests. See Note 10 for further information.

The Bancorp purchases life insurance policies on the lives of certain directors, officers and employees and is the owner and beneficiary of the policies. Certain BOLI policies have a stable value agreement through either a large, well-rated bank or multi-national insurance carrier that provides limited cash surrender value protection from declines in the value of each policy's underlying investments. See Note 1 for further information.

On June 30, 2009, the Bancorp sold an approximate 51\% interest in Vantiv Holding, LLC to Advent International. During
the first quarter of 2012, Vantiv, Inc. priced an IPO of its shares and contributed the net proceeds to Vantiv Holding, LLC for additional ownership interests. As a result of this offering, the Bancorp's ownership of Vantiv Holding, LLC was reduced to approximately $39 \%$. In addition, the Bancorp sold an approximate $6 \%$ interest during the fourth quarter of 2012. The Bancorp's remaining approximate $33 \%$ ownership in Vantiv Holding, LLC is accounted for under the equity method of accounting. See Note 18 for further information.

A bankers' acceptance is created when a time draft is drawn on and accepted by a bank. By accepting the draft, the bank assumes the credit risk of the underlying obligor, usually the buyer or the seller of goods or their bank, and makes an unconditional promise to pay the holder of the draft the amount of the draft at maturity, which is generally less than one year from the date of the draft. When the Bancorp is the accepting bank, it records the full amount of the acceptance in both other assets and other liabilities on the Consolidated Balance Sheets.

OREO represents property acquired through foreclosure or other proceedings and is carried at the lower of cost or fair value, less costs to sell. See Note 1 for further information.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 14. SHORT-TERM BORROWINGS

Borrowings with original maturities of one year or less are classified as short term, and include federal funds purchased and other short-term borrowings. Federal funds purchased are excess balances in reserve accounts held at FRBs that the Bancorp purchased from

A summary of short-term borrowings and weighted-average rates follows:
other member banks on an overnight basis. Other short-term borrowings include securities sold under repurchase agreements, derivative collateral, FHLB advances and other borrowings with original maturities of one year or less.

| (\$ in millions) | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Rate | Amount | Rate |
| As of December 31: |  |  |  |  |
| Federal funds purchased | \$ 901 | 0.10\% | \$ 346 | 0.04\% |
| Other short-term borrowings | 6,280 | 0.15 | 3,239 | 0.09 |
| Average for the years ended December 31: |  |  |  |  |
| Federal funds purchased | \$ 560 | 0.14\% | \$ 345 | 0.11\% |
| Other short-term borrowings | 4,246 | 0.18 | 2,777 | 0.12 |
| Maximum month-end balance for the years ended December 31: |  |  |  |  |
| Federal funds purchased | \$ 901 |  | \$ 451 |  |
| Other short-term borrowings | 6,330 |  | 4,894 |  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 15. LONG-TERM DEBT

The following table is a summary of the Bancorp's long-term borrowings at December 31:

| (\$ in millions) | Maturity | Interest Rate | 2012 | 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Parent Company |  |  |  |  |
| Senior: |  |  |  |  |
| Fixed-rate notes | 2013 | 6.25\% | \$ 758 | 779 |
| Fixed-rate notes | 2016 | 3.625\% | 999 | 1,000 |
| Fixed-rate notes | 2022 | 3.50\% | 497 | - |
| Subordinated: ${ }^{\text {(b) }}$ |  |  |  |  |
| Floating-rate notes | 2016 | 0.73\% | 250 | 250 |
| Fixed-rate notes | 2017 | 5.45\% | 583 | 589 |
| Fixed-rate notes | 2018 | 4.50\% | 584 | 581 |
| Fixed-rate notes | 2038 | 8.25\% | 1,330 | 1,348 |
| Junior subordinated: ${ }^{(a)}$ |  |  |  |  |
| Fixed-rate notes ${ }^{(c)}$ | 2067 | 6.50\% | 750 | 750 |
| Fixed-rate notes ${ }^{(c)}$ |  |  | - | 594 |
| Fixed-rate notes ${ }^{(c)}$ |  |  | - | 894 |
| Structured repurchase agreements: |  |  |  |  |
| Floating-rate notes |  |  | - | 250 |
| Floating-rate notes |  |  | - | 125 |
| Subsidiaries |  |  |  |  |
| Senior: |  |  |  |  |
| Floating-rate bank notes | 2013 | 0.42\% | 500 | 500 |
| Subordinated: ${ }^{(b)}$ |  |  |  |  |
| Fixed-rate bank notes | 2015 | 4.75\% | 546 | 561 |
| Junior subordinated: ${ }^{(a)}$ |  |  |  |  |
| Floating-rate debentures | 2035 | 1.73\%-2.00\% | 50 | 62 |
| FHLB advances | 2014-2041 | 0.05\% -8.34\% | 53 | 1,055 |
| Notes associated with consolidated VIEs: Automobile loan securitizations: |  |  |  |  |
|  |  |  |  |  |
| Fixed-rate notes |  |  | - | 2 |
| Floating-rate notes |  |  | - | 169 |
| Home equity securitization: |  |  |  |  |
| Floating-rate notes |  |  | - | 22 |
| Other | 2013-2039 | Varies | 185 | 151 |
| Total |  |  | \$7,085 | 9,682 |

(a)Qualify as Tier I capital for regulatory capital purposes. See Note 27 for further information.
(b)Qualify as Tier II capital for regulatory capital purposes.
(c) Future periods of debt are floating.

The Bancorp pays down long-term debt in accordance with contractual terms over maturity periods summarized in the above table. The aggregate annual maturities of long-term debt obligations (based on final maturity dates) as of December 31, 2012, are presented in the following table:

| (\$ in millions) | Parent | Subsidiaries | Total |
| :---: | :---: | :---: | :---: |
| 2013 | \$ 758 | 519 | 1,277 |
| 2014 | - | 38 | 38 |
| 2015 | - | 560 | 560 |
| 2016 | 1,249 | 10 | 1,259 |
| 2017 | 583 | 86 | 669 |
| Thereafter | 3,161 | 121 | 3,282 |
| Total | \$5,751 | 1,334 | 7,085 |

At December 31, 2012, the Bancorp had outstanding principal balances of $\$ 6.5$ billion, net discounts of $\$ 20$ million and additions for mark-tomarket adjustments on its hedged debt of $\$ 555$ million. At December 31, 2011, the Bancorp had outstanding principal balances of $\$ 9.0$ billion, net discounts of $\$ 18$ million and additions for mark-to-market adjustments on its hedged debt of $\$ 662$ million. The Bancorp was in compliance with all debt covenants at December 31, 2012.

## PARENT COMPANY LONG-TERM BORROWINGS

## Senior Notes

In April 2008, the Bancorp issued $\$ 750$ million of senior notes to third party investors. The senior notes bear a fixed rate of interest of $6.25 \%$ per annum. The Bancorp entered into interest rate swaps to convert \$675 million to floating rate and, at December 31, 2012 and 2011, paid a rate of $2.72 \%$ and $2.84 \%$, respectively. The notes are unsecured, senior obligations of the Bancorp. Payment of the full principal amount of the notes will be due upon maturity on May 1,2013. The notes are not subject to redemption at the Bancorp's option at any time prior to maturity.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

On January 25, 2011, the Bancorp issued $\$ 1.0$ billion of senior notes to third party investors. The senior notes bear a fixed rate of interest of $3.625 \%$ per annum. The notes are unsecured, senior obligations of the Bancorp. Payment of the full principal amounts of the notes is due upon maturity on January 25, 2016. The notes are not subject to redemption at the Bancorp's option at any time prior to maturity.

On March 7, 2012, the Bancorp issued $\$ 500$ million of senior notes to third party investors, and entered into a Supplemental Indenture dated March 7, 2012 with the Trustee, which modified the existing Indenture for Senior Debt Securities dated April 30, 2008. The Supplemental Indenture and the Indenture define the rights of the senior notes, which senior notes are represented by a Global Security dated as of March 7, 2012. The senior notes bear a fixed rate of interest of $3.50 \%$ per annum. The notes are unsecured, senior obligations of the Bancorp. Payment of the full principal amounts of the notes will be due upon maturity on March 15, 2022. The notes are not subject to redemption at the Bancorp's option at any time until 30 days prior to maturity.

## Subordinated Debt

The subordinated floating-rate notes due in 2016 pay interest at three-month LIBOR plus 42 bps . The Bancorp has entered into interest rate swaps to convert its subordinated fixed-rate notes due in 2017 and 2018 to floatingrate, which pay interest at three-month LIBOR plus 42 bps and 25 bps , respectively, at December 31, 2012. The rates paid on the swaps hedging the subordinated floating-rate notes due in 2017 and 2018 were $0.76 \%$ and $0.56 \%$, respectively, at December 31, 2012. Of the $\$ 1.0$ billion in $8.25 \%$ subordinated fixed rate notes due in $2038, \$ 705$ million were subsequently hedged to floating and paid a rate of $3.36 \%$ at December 31, 2012.

## Junior Subordinated Debt

The $6.50 \%$ junior subordinated notes due in 2067, with a carrying and outstanding principal balance of $\$ 750$ million at December 31, 2012 and 2011, pay a fixed rate of $6.50 \%$ until 2017 , then convert to a floating rate at three-month LIBOR plus 137 bps until 2047. Thereafter, the notes pay a floating rate at one-month LIBOR plus 237 bps . The obligations were issued to Fifth Third Capital Trust IV.

Consistent with the 2012 CCAR plan, the Bancorp redeemed all \$575 million of the outstanding TruPS issued by Fifth Third Capital Trust V on August 15, 2012. The Fifth Third Capital Trust V securities had a distribution rate of $7.25 \%$ and a scheduled maturity date of August 15, 2067, and were redeemable at any time on or after August 15, 2012. The redemption price was $\$ 25$ per security, which reflected $100 \%$ of the liquidation amount, plus accrued and unpaid distributions through the actual redemption date of $\$ 0.453125$ per security. The Bancorp recognized a $\$ 17$ million loss on extinguishment within other noninterest expense in the Consolidated Statements of Income.

Additionally, the Bancorp redeemed all $\$ 862.5$ million of the outstanding TruPS issued by Fifth Third Capital Trust VI on August 8, 2012. These securities had a distribution rate of $7.25 \%$ and a scheduled maturity date of November 15, 2067. Pursuant to the terms of the TruPS, the securities of Fifth Third Capital Trust VI were redeemable within ninety days of a Capital Treatment Event. The Bancorp determined that a Capital Treatment Event occurred upon the authorization for publication in the Federal Register of a Joint Notice of Proposed Rulemaking by the Board of Governors of the Federal Reserve System, the FDIC and the Office of the Comptroller of the Currency addressing, among other matters, Section 171 of the Dodd-Frank Act of 2010 and providing detailed information regarding the cessation of Tier I capital
treatment for outstanding TruPS. The redemption price was $\$ 25$ per security, which reflected $100 \%$ of the liquidation amount, plus accrued and unpaid distributions through the actual redemption date of $\$ 0.422917$ per security. The Bancorp recognized a $\$ 9$ million loss on extinguishment within other noninterest expense in the Consolidated Statements of Income.

The Bancorp fully and unconditionally guaranteed all obligations under the trust preferred securities issued by Fifth Third Capital Trusts IV, V and VI. In addition, the Bancorp entered into replacement capital covenants for the benefit of holders of long-term debt senior to the junior subordinated notes that limits, subject to certain restrictions, the Bancorp's ability to redeem the junior subordinated notes prior to their scheduled maturity. In November 2010, the Bancorp amended the debt covenants to remove a requirement to issue replacement capital securities at least 180 days prior to calling the trust preferred securities.

## Structured Repurchase Agreements

In order to meet its funding obligations, the Bancorp enters into repurchase agreements with customers, which are accounted for as collateralized financing transactions, where excess customer funds are borrowed overnight by the Bancorp, and later repurchased by the customers.

On March 29, 2012, the Bancorp terminated $\$ 375$ million of structured repurchase agreements classified as long-term debt. As a result of these terminations in the first quarter of 2012, the Bancorp recorded a \$9 million loss on extinguishment within other noninterest expense in the Consolidated Statements of Income.

## SUBSIDIARY LONG-TERM BORROWINGS

## Senior and Subordinated Debt

Medium-term senior notes and subordinated bank notes with maturities ranging from one year to 30 years can be issued by the Bancorp's banking subsidiary, of which $\$ 1.0$ billion was outstanding at December 31, 2012 and 2011 with $\$ 19.0$ billion available for future issuance. The senior floating-rate bank notes due in 2013 pay a floating rate at three-month LIBOR plus 11 bps . For the subordinated fixed-rate bank notes due in 2015, the Bancorp entered into interest rate swaps to convert the fixed-rate debt into floating rate. At December 31, 2012, the weighted-average rate paid on the swaps was $0.41 \%$.

## Junior Subordinated Debt

The junior subordinated floating-rate bank notes due in 2035 were assumed by the Bancorp's banking subsidiary as part of the acquisition of First Charter in May 2008. The obligation was issued to First Charter Capital Trust I and II, respectively. The notes of First Charter Capital Trust I and II pay floating at three-month LIBOR plus 169 bps and 142 bps , respectively. The Bancorp has fully and unconditionally guaranteed all obligations under the acquired trust preferred securities issued by First Charter Capital Trust I and II.

## FHLB Advances

At December 31, 2012, FHLB advances have rates ranging from $0.05 \%$ to $8.34 \%$, with interest payable monthly. The advances are secured by certain residential mortgage loans and securities totaling $\$ 19.1$ billion. On December 7, 2012 the Bancorp terminated a $\$ 1.0$ billion FHLB advance with a fixed rate of $4.56 \%$ and a maturity date of January 5, 2016. As a result, the Bancorp recognized a $\$ 134$ million loss on extinguishment within other noninterest expense in the Consolidated Statements of Income. The $\$ 53$ million in remaining advances mature as follows: $\$ 3$ million in 2014, $\$ 4$ million in 2015, $\$ 4$ million in 2016, and $\$ 42$ million thereafter.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Notes Associated with Consolidated VIEs

As previously discussed in Note 10, the Bancorp was determined to be the primary beneficiary of VIEs associated with certain automobile loan and home equity securitizations and, effective January 1, 2010, these VIEs were consolidated in the Bancorp's Consolidated Financial Statements.

On February 8, 2012, the Bancorp exercised cleanup call options on an automobile securitization conduit and an isolated trust and acquired all remaining automobile loans, the proceeds of which were used by the conduit and trust to repay outstanding debt. On April 12, 2012, the Bancorp exercised its cleanup call option on the home equity isolated trust and acquired all remaining home equity loans, the proceeds of which were used by the trust to repay outstanding debt. On September 17, 2012, the Bancorp exercised its cleanup call option on the remaining automobile securitization conduit and acquired all remaining automobile loans, the proceeds of which were used by the conduit to repay outstanding debt.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 16. COMMITMENTS, CONTINGENT LIABILITIES AND GUARANTEES

The Bancorp, in the normal course of business, enters into financial instruments and various agreements to meet the financing needs of its customers. The Bancorp also enters into certain transactions and agreements to manage its interest rate and prepayment risks, provide funding, equipment and locations for its operations and invest in its communities. These instruments and agreements involve, to varying degrees, elements of credit risk, counterparty risk and market risk in
excess of the amounts recognized in the Bancorp's Consolidated Balance Sheets. The creditworthiness of counterparties for all instruments and agreements is evaluated on a case-by-case basis in accordance with the Bancorp's credit policies. The Bancorp's significant commitments, contingent liabilities and guarantees in excess of the amounts recognized in the Consolidated Balance Sheets are discussed in further detail below:

## Commitments

The Bancorp has certain commitments to make future payments under contracts. The following table reflects a summary of significant commitments as of December 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Commitments to extend credit | \$53,403 | 47,719 |
| Forward contracts to sell mortgage loans | 5,322 | 5,705 |
| Letters of credit | 4,281 | 4,744 |
| Noncancelable lease obligations | 769 | 851 |
| Capital commitments for private equity investments | 121 | 166 |
| Purchase obligations | 87 | 115 |
| Capital expenditures | 29 | 41 |
| Capital lease obligations | 24 | 26 |

## Commitments to extend credit

Commitments to extend credit are agreements to lend, typically having fixed expiration dates or other termination clauses that may require payment of a fee. Since many of the commitments to extend credit may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash flow requirements. The Bancorp is exposed to credit risk in the event of nonperformance by the counterparty for the amount of the contract. Fixed-rate commitments are also subject to market
risk resulting from fluctuations in interest rates and the Bancorp's exposure is limited to the replacement value of those commitments. As of December 31, 2012 and 2011, the Bancorp had a reserve for unfunded commitments totaling $\$ 179$ million and $\$ 181$ million, respectively, included in other liabilities in the Consolidated Balance Sheets. The Bancorp monitors the credit risk associated with commitments to extend credit using the same risk rating system utilized within its loan and lease portfolio.

Risk ratings under this risk rating system are summarized in the following table as of December 31:


## Forward contracts to sell mortgage loans

The Bancorp enters into forward contracts to economically hedge the change in fair value of certain residential mortgage loans held for sale due to changes in interest rates. The

## Letters of credit

Standby and commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party and expire as summarized in the following table as of December 31, 2012:

## (\$ in millions)


$1-5$ years $^{(a)}$
outstanding notional amounts of these forward contracts are included in the summary of significant commitments table above for all periods presented.

Over 5 years

 and five years, respectively.

Standby letters of credit accounted for $99 \%$ of total letters of credit at December 31, 2012 compared to $98 \%$ at December 31, 2011 and are considered guarantees in accordance with U.S. GAAP. Approximately 49\% and $54 \%$ of the total standby letters of credit were fully secured as of December 31, 2012 and 2011, respectively. In the event of nonperformance by the customers, the Bancorp has rights to the underlying collateral, which can include commercial real estate, physical plant and
property, inventory, receivables, cash and marketable securities. At December 31, 2012 and 2011 the reserve related to these standby letters of credit was $\$ 4$ million and $\$ 5$ million, respectively, included in other liabilities in the Consolidated Balance Sheets. The Bancorp monitors the credit risk associated with letters of credit using the same risk rating system utilized within its loan and lease portfolio.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Risk ratings under this risk rating system are summarized in the following table as of December 31:


At December 31, 2012 and 2011, the Bancorp had outstanding letters of credit that were supporting certain securities issued as VRDNs. The Bancorp facilitates financing for its commercial customers, which consist of companies and municipalities, by marketing the VRDNs to investors. The VRDNs pay interest to holders at a rate of interest that fluctuates based upon market demand. The VRDNs generally have long-term maturity dates, but can be tendered by the holder for purchase at par value upon proper advance notice. When the VRDNs are tendered, a remarketing agent generally finds another investor to purchase the VRDNs to keep the securities outstanding in the market. As of December 31, 2012 and 2011, FTS acted as the remarketing agent to issuers on $\$ 2.5$ billion and $\$ 2.9$ billion, respectively, of VRDNs. As remarketing agent, FTS is responsible for finding purchasers for VRDNs that are put by investors. The Bancorp issues letters of credit, as a credit enhancement, to the VRDNs remarketed by FTS, in addition to $\$ 345$ million and $\$ 440$ million in VRDNs remarketed by third parties at December 31, 2012 and 2011, respectively. These letters of credit are included in the total letters of credit balance provided in the previous table.

## Noncancelable lease obligations and other commitments

The Bancorp's subsidiaries have entered into a number of noncancelable lease agreements. The minimum rental commitments under noncancelable lease agreements are shown in the summary of significant commitments table. The Bancorp has also entered into a limited number of agreements for work related to banking center construction and to purchase goods or services.

## Contingent Liabilities

## Private mortgage reinsurance

For certain mortgage loans originated by the Bancorp, borrowers may be required to obtain PMI provided by third-party insurers. In some instances, these insurers cede a portion of the PMI premiums to the Bancorp, and the Bancorp provides reinsurance coverage within a specified range of the total PMI coverage. The Bancorp's reinsurance coverage typically ranges from $5 \%$ to $10 \%$ of the total PMI coverage. The Bancorp's maximum exposure in the event of nonperformance by the underlying borrowers is equivalent to the Bancorp's total outstanding reinsurance coverage, which was $\$ 58$ million at December 31, 2012 and $\$ 77$ million at December 31, 2011. As of December 31, 2012 and 2011, the Bancorp maintained a reserve of $\$ 18$ million and $\$ 27$ million, respectively, related to exposures within the reinsurance portfolio which was included in other liabilities in the Consolidated Balance Sheets. During 2009, the Bancorp suspended the practice of providing reinsurance of private mortgage insurance for newly originated mortgage loans. In the second quarter of 2011, the Bancorp allowed one of its third-party insurers to terminate its reinsurance agreement with the Bancorp, resulting in the Bancorp releasing collateral to the insurer in the form of investment securities and other assets with a carrying value of $\$ 5$ million, and the insurer assuming the Bancorp's obligations under the reinsurance agreement, resulting in a decrease to the

Bancorp's reserve liability of $\$ 11$ million and decrease in the Bancorp's maximum exposure of $\$ 27$ million. In the fourth quarter of 2012, the Bancorp allowed one of its third-party insurers to terminate its reinsurance agreement with the Bancorp, resulting in the insurer assuming the Bancorp's obligations under the reinsurance agreement, resulting in a decrease to the Bancorp's reserve liability of $\$ 2$ million and decrease in the Bancorp's maximum exposure of $\$ 3$ million.

## Legal claims

There are legal claims pending against the Bancorp and its subsidiaries that have arisen in the normal course of business. See Note 17 for additional information regarding these proceedings.

## Guarantees

The Bancorp has performance obligations upon the occurrence of certain events under financial guarantees provided in certain contractual arrangements as discussed in the following sections.

## Residential mortgage loans sold with representation and warranty provisions

Conforming residential mortgage loans sold to unrelated third parties are generally sold with representation and warranty provisions. A contractual liability arises only in the event of a breach of these representations and warranties and, in general, only when a loss results from the breach. The Bancorp may be required to repurchase any previously sold loan or indemnify (make whole) the investor or insurer for which the representation or warranty of the Bancorp proves to be inaccurate, incomplete or misleading.

The Bancorp establishes a residential mortgage repurchase reserve related to various representations and warranties that reflects management's estimate of losses based on a combination of factors. The Bancorp's estimation process requires management to make subjective and complex judgments about matters that are inherently uncertain, such as, future demand expectations, economic factors and the specific characteristics of the loans subject to repurchase. Such factors incorporate historical investor audit and repurchase demand rates, appeals success rates, historical loss severity and any additional information obtained from the GSEs regarding future mortgage repurchase and file request criteria. At the time of a loan sale, the Bancorp records a representation and warranty reserve at the estimated fair value of the Bancorp's guarantee and continually updates the reserve during the life of the loan as losses in excess of the reserve become probable and reasonably estimable. The provision for the estimated fair value of the representation and warranty guarantee arising from the loan sales is recorded as an adjustment to the gain on sale, which is included in other noninterest income at the time of sale. Updates to the reserve are recorded in other noninterest expense.

As of December 31, 2012 and 2011, the Bancorp maintained reserves related to these loans sold with representation and warranty provisions totaling $\$ 110$ million and $\$ 55$ million, respectively, included in other liabilities in the Consolidated Balance Sheets.

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The Bancorp uses the best information available to it in estimating its mortgage representation and warranty reserve, however, the estimation process is inherently uncertain and imprecise and, accordingly, losses in excess of the amounts accrued as of December 31, 2012, are reasonably possible. The Bancorp currently estimates that it is reasonably possible that it could incur losses related to mortgage representation and warranty provisions in
an amount up to approximately $\$ 83$ million in excess of amounts reserved. This estimate was derived by modifying the key assumptions discussed above to reflect management's judgment regarding reasonably possible adverse changes to those assumptions. The actual repurchase losses could vary significantly from the recorded mortgage representation and warranty reserve or this estimate of reasonably possibly losses, depending on the outcome of various factors, including those noted above.

The following table summarizes activity in the reserve for representation and warranty provisions:


The following table provides a rollforward of unresolved claims by claimant type for the year ended December 31, 2012:

| (S in millions) | GSE |  |  | Private Label |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Units |  | ollars | Units | Dollars |
| Balance, beginning of period | 328 | \$ | 47 | 109 | \$ 19 |
| New demands | 2,519 |  | 333 | 230 | 7 |
| Loan paydowns/payoffs | (42) |  | (7) | (2) | - |
| Resolved demands | $(2,511)$ |  | (325) | (213) | (7) |
| Balance, end of period | 294 | \$ | 48 | 124 | \$ 19 |

Balance, end of period

| GSE |  |  | Private Label |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Units | Dollars |  | Units | Dollars |  |
| 845 | $\$$ | 150 |  | 71 | $\$$ |  |
| 2,050 |  | 328 |  | 11 |  |  |
| $(21)$ |  | $(3)$ |  | $(2)$ |  |  |
| $(2,546)$ |  | $(428)$ |  | $(67)$ |  |  |
| 328 | $\$$ | 47 |  | 109 | $\$$ |  |

## Residential mortgage loans sold with credit recourse

The Bancorp sold certain residential mortgage loans in the secondary market with credit recourse. In the event of any customer default, pursuant to the credit recourse provided, the Bancorp is required to reimburse the third party. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is equivalent to the total outstanding balance. In the event of nonperformance, the Bancorp has rights to the underlying collateral value securing the loan. The outstanding balances on these loans sold with credit recourse were $\$ 662$ million and $\$ 772$ million at December 31, 2012 and 2011, respectively, and the delinquency rates were $5.9 \%$ at December 31, 2012 and $6.7 \%$ at December 31, 2011. The Bancorp maintained an estimated credit loss reserve on these loans sold with credit recourse of $\$ 20$ million at December 31, 2012 and $\$ 17$ million at December 31, 2011 recorded in other liabilities in the Consolidated Balance Sheets. To determine the credit loss reserve, the Bancorp used an approach that is consistent with its overall approach in estimating credit losses for various categories of residential mortgage loans held in its loan portfolio.

## Margin accounts

FTS, a subsidiary of the Bancorp, guarantees the collection of all margin account balances held by its brokerage clearing agent for the benefit of its customers. FTS is responsible for payment to its brokerage clearing agent for any loss, liability, damage, cost or
expense incurred as a result of customers failing to comply with margin or margin maintenance calls on all margin accounts. The margin account balance held by the brokerage clearing agent was $\$ 17$ million at December 31, 2012 and $\$ 14$ million at December 31, 2011. In the event of any customer default, FTS has rights to the underlying collateral provided. Given the existence of the underlying collateral provided and negligible historical credit losses, the Bancorp does not maintain a loss reserve related to the margin accounts.

## Long-term borrowing obligations

The Bancorp had fully and unconditionally guaranteed certain long-term borrowing obligations issued by wholly-owned issuing trust entities of $\$ 800$ million and $\$ 2.2$ billion as of December 31, 2012 and 2011, respectively. See Note 15 for further information on these long-term borrowing obligations.

## Visa litigation

The Bancorp, as a member bank of Visa prior to Visa's reorganization and IPO (the "IPO") of its Class A common shares in 2008, had certain indemnification obligations pursuant to Visa's certificate of incorporation and by-laws and in accordance with their membership agreements. In accordance with Visa's by-laws prior to the IPO, the Bancorp could have been required to indemnify Visa for the Bancorp's proportional share of losses based on the pre-IPO

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

membership interests. As part of its reorganization and IPO, the Bancorp's indemnification obligation was modified to include only certain known litigation (the "Covered Litigation") as of the date of the restructuring. This modification triggered a requirement to recognize a $\$ 3$ million liability for the year ended December 31, 2007 equal to the fair value of the indemnification obligation. Additionally during 2007, the Bancorp recorded $\$ 169$ million for its share of litigation formally settled by Visa and for probable future litigation settlements. In conjunction with the IPO, the Bancorp received 10.1 million of Visa's Class B shares based on the Bancorp's membership percentage in Visa prior to the IPO. The Class B shares are not transferable (other than to another member bank) until the later of the third anniversary of the IPO closing or the date which the Covered Litigation has been resolved; therefore, the Bancorp's Class B shares were classified in other assets and accounted for at their carryover basis of $\$ 0$. Visa deposited $\$ 3$ billion of the proceeds from the IPO into a litigation escrow account, established for the purpose of funding judgments in, or settlements of, the Covered Litigation. If Visa's litigation committee determines that the escrow account is insufficient, then Visa will issue additional Class A shares and deposit the proceeds from the sale of the shares into the litigation escrow account. When Visa funds the litigation escrow account, the Class B shares are subject to dilution through an adjustment in the conversion rate of Class B shares into Class A shares. During 2008, the Bancorp recorded additional reserves of $\$ 71$ million for probable future settlements related to the Covered Litigation and recorded its proportional share of $\$ 169$ million of the Visa escrow account net against the Bancorp's litigation reserve.

During 2009, Visa announced it had deposited an additional \$700 million into the litigation escrow account. As a result of this funding, the Bancorp recorded its proportional share of $\$ 29$ million of these additional funds as a reduction to its net Visa litigation reserve liability and a reduction to noninterest expense. Later in 2009, the Bancorp completed the sale of Visa, Inc. Class B shares for proceeds of $\$ 300$ million. As part of this transaction the Bancorp entered into a total return swap in which the Bancorp will make or receive payments based on subsequent changes in the conversion rate of the Class B shares into Class A shares. The swap terminates on the later of the third anniversary of Visa's IPO or the date on which the Covered Litigation is settled. The Bancorp calculates the fair value of the swap based on its estimate of the probability and timing of certain Covered Litigation settlement scenarios and the resulting payments related to the swap. The counterparty to the swap as a result of its ownership of the Class B shares will be impacted by dilutive adjustments to the conversion rate of the Class B shares into Class A shares caused by any Covered Litigation losses in excess of the litigation escrow account. If actual judgments in, or settlements of, the Covered Litigation significantly exceed current expectations, then additional funding by Visa of the litigation escrow account and the resulting dilution of the Class B shares could result in a scenario where the Bancorp's ultimate exposure associated with the Covered Litigation (the "Visa Litigation Exposure") exceeds the value of the Class B shares owned by the swap counterparty (the "Class B Value"). In the event the Bancorp concludes that it is probable that the Visa Litigation Exposure exceeds the Class B Value, the Bancorp would record a litigation reserve liability and a corresponding amount of other noninterest expense for the amount of the excess. Any such litigation reserve liability would be separate and distinct from the fair value derivative liability associated with the total return swap.

As of the date of the Bancorp's sale of Visa Class B shares and through December 31, 2012, the Bancorp has concluded that it is not probable that the Visa Litigation Exposure will exceed the Class B value. Based on this determination, upon the sale of Class B
shares, the Bancorp reversed its net Visa litigation reserve liability and recognized a free-standing derivative liability associated with the total return swap with an initial fair value of $\$ 55$ million. The sale of the Class B shares, recognition of the derivative liability and reversal of the net litigation reserve liability resulted in a pre-tax benefit of $\$ 288$ million ( $\$ 187$ million after-tax) recognized by the Bancorp for the year ended December 31, 2009. In the second and fourth quarters of 2010, Visa funded an additional \$500 million and $\$ 800$ million, respectively, into the escrow account which resulted in further dilution in the conversion of Class B shares into Class A shares and required the Bancorp to make cash payments of $\$ 20$ million and $\$ 35$ million, respectively, (each of which reduced the swap liability) to the swap counterparty in accordance with the terms of the swap contract. In the second quarter of 2011 , Visa funded an additional $\$ 400$ million into the litigation escrow account. Upon Visa's funding of the litigation escrow account in the second quarter of 2011, along with additional terms of the total return swap, the Bancorp made a $\$ 19$ million cash payment (which reduced the swap liability) to the swap counterparty. During the fourth quarter of 2011, Visa announced it decided to fund an additional \$1.565 billion into the litigation escrow account which increased the swap liability approximately $\$ 54$ million. Upon Visa's funding of the litigation escrow account in the first quarter of 2012, along with additional terms of the total return swap, the Bancorp made a $\$ 75$ million cash payment (which reduced the swap liability) to the swap counterparty. On July 24, 2012, Visa funded an additional $\$ 150$ million into the litigation escrow account which resulted in further dilution in the conversion of Class B shares into Class A shares and required the Bancorp to make a $\$ 6$ million cash payment (which reduced the swap liability) to the swap counterparty during the quarter ended September 30, 2012. The fair value of the swap liability was $\$ 33$ million and $\$ 78$ million as of December 31, 2012 and 2011, respectively. Refer to Note 17 for further information.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 17. LEGAL AND REGULATORY PROCEEDINGS

During April 2006, the Bancorp was added as a defendant in a consolidated antitrust class action lawsuit originally filed against Visa ${ }^{\circledR}$, MasterCard ${ }^{\circledR}$ and several other major financial institutions in the United States District Court for the Eastern District of New York. The plaintiffs, merchants operating commercial businesses throughout the U.S. and trade associations, claim that the interchange fees charged by card-issuing banks are unreasonable and seek injunctive relief and unspecified damages. In addition to being a named defendant, the Bancorp is also subject to a possible indemnification obligation of Visa as discussed in Note 16 and has also entered into judgment and loss sharing agreements with Visa, MasterCard and certain other named defendants. On October 19, 2012, the parties to the litigation entered into a settlement agreement. The court entered a Class Settlement Preliminary Approval Order on November 27, 2012. Pursuant to the terms of the settlement agreement, the Bancorp paid \$46 million into a class settlement escrow account. Previously, the Bancorp paid an additional $\$ 4$ million in another settlement escrow in connection with the settlement of claims from plaintiffs not included in the class action. The Bancorp had no remaining reserves related to this litigation as of December 31, 2012 and reserves of $\$ 49$ million as of December 31, 2011. Refer to Note 16 for further information regarding the Bancorp's net litigation reserve and ownership interest in Visa.

In September 2007, Ronald A. Katz Technology Licensing, L.P. (Katz) filed a suit in the United States District Court for the Southern District of Ohio against the Bancorp and its Ohio banking subsidiary. In the suit, Katz alleges that the Bancorp and its Ohio bank are infringing on Katz's patents for interactive call processing technology by offering certain automated telephone banking and other services. This lawsuit is one of many related patent infringement suits brought by Katz in various courts against numerous other defendants. Katz is seeking unspecified monetary damages and penalties as well as injunctive relief in the suit. Management believes there are substantial defenses to these claims and intends to defend them vigorously. The impact of the final disposition of this lawsuit cannot be assessed at this time.

For the year ended December 31, 2008, five putative securities class action complaints were filed against the Bancorp and its Chief Executive Officer, among other parties. The five cases have been consolidated under the caption Local 295/Local 851 IBT Employer Group Pension Trust and Welfare Fund v. Fifth Third Bancorp. et al., Case No. 1:08CV00421, and are currently pending in the United States District Court for the Southern District of Ohio. On December 18, 2012, the Bancorp entered into a settlement agreement to resolve these cases. The settlement is subject to court approval. Under the terms of the settlement, the Bancorp and its insurer will pay a total of $\$ 16$ million to a fund to settle all the claims of the class members. In the settlement the Bancorp has denied any liability and has agreed to the settlement in order to avoid potential future litigation costs and uncertainty. The Bancorp does not consider the impact of the settlement to be material to its financial condition or results of operations. In addition to the foregoing, two cases were filed in the United States District Court for the Southern District of Ohio against the Bancorp and certain officers alleging violations of ERISA based on allegations similar to those set forth in the securities class action cases filed during the same period of time. The two cases alleging violations of ERISA were dismissed by the trial court, but the Sixth Circuit Court of Appeals recently reversed the trial court decision. The Bancorp intends to petition the Supreme Court to review and reverse the Sixth Circuit decision and seek a stay of proceedings in the trial court pending appeal. The impact of the final disposition of these ERISA lawsuits cannot be assessed at this time.

The Bancorp and its subsidiaries are not parties to any other material litigation. However, there are other litigation matters that arise in the normal course of business. While it is impossible to ascertain the ultimate resolution or range of financial liability with respect to these contingent matters, management believes any resulting liability from these other actions would not have a material effect upon the Bancorp's consolidated financial position, results of operations or cash flows.

The Bancorp and/or its affiliates are or may become involved from time to time in information-gathering requests, reviews, investigations and proceedings (both formal and informal) by government and self-regulatory agencies, including the SEC, regarding their respective businesses. Such matters may result in material adverse consequences, including without limitation, adverse judgments, settlements, fines, penalties, orders, injunctions or other actions, amendments and/or restatements of the Bancorp's SEC filings and/or financial statements, as applicable, and/or determinations of material weaknesses in our disclosure controls and procedures. The SEC is investigating and has made several requests for information, including by subpoena, and interviews of certain of our current and former officers and employees and others, concerning issues which the Bancorp understands relate to accounting and reporting matters involving certain of its commercial loans. This could lead to an enforcement proceeding by the SEC which, in turn, may result in one or more such material adverse consequences.

The Bancorp is party to numerous claims and lawsuits concerning matters arising from the conduct of its business activities. The outcome of litigation and the timing of ultimate resolution are inherently difficult to predict. The following factors, among others, contribute to this lack of predictability: plaintiff claims often include significant legal uncertainties, damages alleged by plaintiffs are often unspecified or overstated, discovery may not have started or may not be complete and material facts may be disputed or unsubstantiated. As a result of these factors, the Bancorp is not always able to provide an estimate of the range of reasonably possible outcomes for each claim. A reserve for a potential litigation loss is established when information related to the loss contingency indicates both that a loss is probable and that the amount of loss can be reasonably estimated. Any such reserve is adjusted from time to time thereafter as appropriate to reflect changes in circumstances. The Bancorp also determines, when possible (due to the uncertainties described above), estimates of reasonably possible losses or ranges of reasonably possible losses, in excess of amounts reserved. Under U.S. GAAP, an event is "reasonably possible" if "the chance of the future event or events occurring is more than remote but less than likely" and an event is "remote" if "the chance of the future event or events occurring is slight." Thus, references to the upper end of the range of reasonably possible loss for cases in which the Bancorp is able to estimate a range of reasonably possible loss mean the upper end of the range of loss for cases for which the Bancorp believes the risk of loss is more than slight. For matters where the Bancorp is able to estimate such possible losses or ranges of possible losses, the Bancorp currently estimates that it is reasonably possible that it could incur losses related to legal proceedings including the matters discussed above in an aggregate amount up to approximately $\$ 38$ million in excess of amounts reserved, with it also being reasonably possible that no losses will be incurred in these matters. The estimates included in this amount are based on the Bancorp's analysis of currently available information, and as new information is obtained the Bancorp may change its estimates.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For these matters and others where an unfavorable outcome is reasonably possible but not probable, there may be a range of possible losses in excess of the established reserve that cannot be estimated. Based on information currently available, advice of counsel, available insurance coverage and established reserves, the Bancorp believes that the eventual outcome of the actions against the Bancorp and/or its subsidiaries, including the matters described above, will not, individually or in the aggregate, have a material adverse effect on the Bancorp's consolidated financial position. However, in the event of unexpected future developments, it is possible that the ultimate resolution of those matters, if unfavorable, may be material to the Bancorp's results of operations for any particular period, depending, in part, upon the size of the loss or liability imposed and the operating results for the applicable period.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 18. RELATED PARTY TRANSACTIONS

The Bancorp maintains written policies and procedures covering related party transactions to principal shareholders, directors and executives of the Bancorp. These procedures cover transactions such as employee-stock purchase loans, personal lines of credit, residential secured loans, overdrafts, letters of credit and increases in indebtedness. Such transactions are subject to the Bancorp's normal underwriting and approval procedures. Prior to the closing of a loan to a related party,

Compliance Risk Management must approve and determine whether the transaction requires approval from or a post notification be sent to the Bancorp's Board of Directors. At December 31, 2012 and 2011, certain directors, executive officers, principal holders of Bancorp common stock, associates of such persons, and affiliated companies of such persons were indebted, including undrawn commitments to lend, to the Bancorp's banking subsidiary.

The following table summarizes the Bancorp's activities with its principal shareholders, directors and executives at December 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Commitments to lend, net of participations: |  |  |
| Directors and their affiliated companies | \$364 | 254 |
| Executive officers | 3 | 5 |
| Total | \$367 | 259 |
| Outstanding balance on loans, net of participations and undrawn commitments | \$ 93 | 172 |

The commitments to lend are in the form of loans and guarantees for various business and personal interests. This indebtedness was incurred in the ordinary course of business on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties. This indebtedness does not involve more than the normal risk of repayment or present other features unfavorable to the Bancorp.

On June 30, 2009, the Bancorp completed the sale of a majority interest in its processing business, Vantiv Holding, LLC. Advent International acquired an approximate $51 \%$ interest in Vantiv Holding, LLC for cash and warrants. The Bancorp retained the remaining approximate $49 \%$ interest in Vantiv Holding, LLC. During the first quarter of 2012, Vantiv, Inc. priced an IPO of its shares and contributed the net proceeds to Vantiv Holding, LLC for additional ownership interests. As a result of this offering, the Bancorp's ownership of Vantiv Holding, LLC was reduced to approximately $39 \%$. The impact of the capital contributions to Vantiv Holding, LLC and the resulting dilution in the Bancorp's interest resulted in a gain of $\$ 115$ million recognized by the Bancorp in the first quarter of 2012.

The Bancorp's ownership share in Vantiv was further reduced during the fourth quarter of 2012 when the Bancorp sold an approximate $6 \%$ interest and recognized a $\$ 157$ million gain. The Bancorp's remaining approximate $33 \%$ ownership in Vantiv Holding, LLC is accounted for under the equity method of accounting and has a carrying value of $\$ 563$ million as of December 31, 2012.

As of December 31, 2012, the Bancorp continued to hold approximately 70 million units of Vantiv Holding, LLC and a warrant to purchase approximately 20 million incremental Vantiv Holding, LLC nonvoting units, both of which may be exchanged for common stock of Vantiv, Inc. on a one for one basis or at Vantiv, Inc.'s option for cash. In addition, the Bancorp holds approximately 70 million Class B common shares of Vantiv, Inc. The Class B common shares give the Bancorp voting rights, but no economic interest in Vantiv, Inc. The voting rights attributable to the Class B common shares are
limited to $18.5 \%$ of the voting power in Vantiv, Inc. at any time other than in connection with a stockholder vote with respect to a change in control in Vantiv, Inc. These securities are subject to certain terms and restrictions

The Bancorp recognized $\$ 61$ million and $\$ 57$ million, respectively, in noninterest income as part of its equity method investment in Vantiv Holding, LLC for the years ended December 31, 2012 and 2011 and received distributions totaling $\$ 74$ million and $\$ 3$ million, respectively, during 2012 and 2011.

The Bancorp and Vantiv Holding, LLC have various agreements in place covering services relating to the operations of Vantiv Holding, LLC. The services provided by the Bancorp to Vantiv Holding, LLC were required to support Vantiv Holding, LLC as a standalone entity during the deconversion period. These services involve transition support, including product development, risk management, legal, accounting and general business resources. Vantiv Holding, LLC paid the Bancorp \$1 million and \$21 million, respectively, for these services for the years ended December 31, 2012 and 2011. Other services provided to Vantiv Holding, LLC by the Bancorp, which will continue beyond the deconversion period, include treasury management, clearing, settlement, sponsorship, and data center support. Vantiv Holding, LLC paid the Bancorp $\$ 34$ million and $\$ 37$ million, respectively, for these services for the years ended December 31, 2012 and 2011. In addition to the previously mentioned services, the Bancorp entered into an agreement under which Vantiv Holding, LLC will provide processing services to the Bancorp. The total amount of fees relating to the processing services provided to the Bancorp by Vantiv Holding, LLC totaled $\$ 83$ million and $\$ 74$ million, respectively, for the years ended December 31, 2012 and 2011.

As part of the sale, Vantiv Holding, LLC assumed loans totaling $\$ 1.25$ billion owed to the Bancorp. During the fourth quarter of 2010, Vantiv Holding, LLC refinanced its debt into a larger syndicated loan structure that included the Bancorp. The Bancorp recognized $\$ 4$ million in syndication fees in 2010 associated with the refinanced loan to Vantiv Holding, LLC. The outstanding balance of loans to Vantiv Holding, LLC was $\$ 325$ million and $\$ 377$ million at December 31, 2012 and 2011, respectively. Interest income relating to the loans was $\$ 11$ million, $\$ 18$ million and $\$ 102$ million, respectively, for the years ended December 31, 2012, 2011 and 2010 and is included in interest and fees on loans and leases in the Consolidated Statements of Income. Vantiv Holding, LLC's line of credit was $\$ 50$ million as of December 31, 2012 and 2011. Vantiv Holding, LLC did not draw upon its lines of credit during the years ended December 31, 2012 or 2011.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 19. INCOME TAXES

The Bancorp and its subsidiaries file a consolidated federal income tax return. The following is a summary of applicable income taxes included in the Consolidated Statements of Income for the years ended December 31:

| (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Current income tax expense (benefit): |  |  |  |
| U.S. Federal income taxes | \$327 | 82 | (5) |
| State and local income taxes | 38 | 14 | 16 |
| Total current tax expense | 365 | 96 | 11 |
| Deferred income tax expense |  |  |  |
| U.S. Federal income taxes | 252 | 411 | 165 |
| State and local income taxes | 19 | 26 | 11 |
| Total deferred income tax expense | 271 | 437 | 176 |
| Applicable income tax expense | \$636 | 533 | 187 |

The following is a reconciliation between the statutory U.S. Federal income tax rate and the Bancorp's effective tax rate for the years ended December 31:

| (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Statutory tax rate | 35.0 \% | 35.0 | 35.0 |
| Increase (decrease) resulting from: |  |  |  |
| State taxes, net of federal benefit | 1.7 | 1.4 | 1.8 |
| Tax-exempt income | (2.1) | (1.4) | (3.6) |
| Credits | (6.7) | (7.3) | (14.1) |
| Interest to taxing authority, net of tax | - | - | (0.8) |
| Other changes in unrecognized tax benefits | - | - | (1.8) |
| Unrealized stock-based compensation benefits | 0.8 | 1.3 | 2.5 |
| Other, net | 0.1 | 0.1 | 0.8 |
| Effective tax rate | 28.8 \% | 29.1 | 19.8 |

Tax-exempt income in the rate reconciliation table includes interest on municipal bonds, interest on tax-exempt lending, income/charges on life insurance policies held by the Bancorp, and certain gains on sales of leases that are exempt from federal taxation.

During 2010, the Bancorp settled its outstanding dispute with the IRS relating to a specific capital raising transaction. This favorable settlement reduced income tax expense (including interest) by $\$ 19$ million. During 2009, the Bancorp settled its outstanding dispute with the IRS relating to certain leveraged lease transactions. This favorable settlement reduced income tax expense (including interest) by $\$ 6$ million for 2010.

The following table provides a summary of the Bancorp's unrecognized tax benefits as of December 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Tax positions that would impact the effective tax rate, if recognized | \$ 18 | 14 |
| Tax positions where the ultimate deductibility is highly certain, but for which there is uncertainty about the timing of the deduction | - | - |
| Unrecognized tax benefits | \$ 18 | 14 |

The following table provides a reconciliation of the beginning and ending amounts of the Bancorp's unrecognized tax benefits:

| (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Unrecognized tax benefits at January 1 | \$ 14 | 16 | 82 |
| Gross increases for tax positions taken during prior period | 6 | 1 | 4 |
| Gross decreases for tax positions taken during prior period | (3) | (2) | (23) |
| Gross increases for tax positions taken during current period | 2 | - | 2 |
| Settlements with taxing authorities | - | - | (48) |
| Lapse of applicable statute of limitations | (1) | (1) | (1) |
| Unrecognized tax benefits at December 31 | \$ 18 | 14 | 16 |

The Bancorp's unrecognized tax benefits as of December 31, 2012 and 2011 relate largely to state income tax exposures from taking tax positions where the Bancorp believes it is likely that, upon examination, a state will take a position contrary to the position taken by the Bancorp.

Substantially all of the reduction of unrecognized tax benefits during 2010 related to the settlement of the Bancorp's dispute with the IRS relating to the specific capital raising transaction mentioned previously.

While it is reasonably possible that the amount of the unrecognized tax benefit with respect to certain of the Bancorp's uncertain tax positions could increase or decrease during the next 12 months, the Bancorp believes it is unlikely that its unrecognized tax benefits will change by a material amount during the next 12 months.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Deferred income taxes are comprised of the following items at December 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Deferred tax assets: |  |  |
| Allowance for loan and lease losses | \$ 649 | 789 |
| Deferred compensation | 105 | 119 |
| Impairment reserves | 74 | 102 |
| Reserves | 63 | 70 |
| Reserve for unfunded commitments | 47 | 63 |
| State net operating losses | 33 | 63 |
| Other | 191 | 216 |
| Total deferred tax assets | \$1,162 | 1,422 |
| Deferred tax liabilities: |  |  |
| Lease financing | \$ 844 | 853 |
| Investments in joint ventures and partnership interests | 470 | 468 |
| Other comprehensive income | 202 | 253 |
| MSRs | 162 | 173 |
| Bank premises and equipment | 108 | 95 |
| State deferred taxes | 64 | 74 |
| Other | 155 | 130 |
| Total deferred tax liabilities | \$ 2,005 | 2,046 |
| Total net deferred tax liability | \$ (843) | (624) |

At December 31, 2012 and 2011, the Bancorp had recorded deferred tax assets of $\$ 33$ million and $\$ 63$ million, respectively, related to state net operating loss carryforwards. The deferred tax assets relating to state net operating losses are presented net of specific valuation allowances, primarily resulting from leasing operations, of $\$ 20$ million and $\$ 34$ million at December 31, 2012 and 2011, respectively. If these carryforwards are not utilized, they will expire in varying amounts through 2030. Additionally, at December 31, 2011, the Bancorp had federal general business tax credit carryforwards of $\$ 5$ million that were fully utilized in 2012.

The Bancorp has determined that a valuation allowance is not needed against the remaining deferred tax assets as of December 31, 2012 or 2011. The Bancorp considered all of the positive and negative evidence available to determine whether it is more likely than not that the deferred tax assets will ultimately be realized and, based upon that evidence, the Bancorp believes it is more likely than not that the deferred tax assets recorded at December 31, 2012 and 2011 will ultimately be realized. The Bancorp reached this conclusion as the Bancorp has taxable income in the carryback period and it is expected that the Bancorp's remaining deferred tax assets will be realized through the reversal of its existing taxable temporary differences and its projected future taxable income.

The IRS concluded its audit for 2008 and 2009 during the first quarter of 2012. As a result, all issues have been resolved
with the IRS through 2009. The IRS is currently examining the Bancorp's 2010 and 2011 federal income tax returns. The statute of limitations for the Bancorp's federal income tax returns remains open for tax years 2008-2012. On occasion, as various state and local taxing jurisdictions examine the returns of the Bancorp and its subsidiaries, the Bancorp may agree to extend the statute of limitations for a short period of time. Otherwise, with the exception of a few states with insignificant uncertain tax positions, the statutes of limitations for state income tax returns remain open only for tax years in accordance with each state's statutes.

During the years ended December 31, 2012 and 2011, the Bancorp recognized an immaterial amount of interest expense in connection with income taxes. At December 31, 2012 and 2011, the Bancorp had accrued interest liabilities, net of the related tax benefits of $\$ 3$ million. No material liabilities were recorded for penalties.

Retained earnings at December 31, 2012 and 2011 included \$157 million in allocations of earnings for bad debt deductions of former thrift subsidiaries for which no income tax has been provided. Under current tax law, if certain of the Bancorp's subsidiaries use these bad debt reserves for purposes other than to absorb bad debt losses, they will be subject to federal income tax at the current corporate tax rate.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 20. RETIREMENT AND BENEFIT PLANS

The Bancorp's qualified defined benefit plan's benefits were frozen in 1998, except for grandfathered employees. The Bancorp's other retirement plans consist of nonqualified, supplemental retirement plans, which are funded on an as needed basis. A majority of these plans were obtained in acquisitions from prior years. The Bancorp recognizes the overfunded and underfunded status of its pension
plans as an asset and liability, respectively. The Bancorp's other defined benefit plans had an underfunded projected benefit obligation at December 31, 2012 and 2011, respectively. The underfunded amounts recognized in other liabilities on the Consolidated Balance Sheets were $\$ 71$ million and $\$ 72$ million as of December 31, 2012 and 2011, respectively.

The following table summarizes the defined benefit retirement plans as of and for the years ended December 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Fair value of plan assets at January 1 | \$181 | 197 |
| Actual return on assets | 21 | - |
| Contributions | 4 | 4 |
| Settlement | (10) | (10) |
| Benefits paid | (11) | (10) |
| Fair value of plan assets at December 31 | \$185 | 181 |
| Projected benefit obligation at January 1 | \$ 253 | 227 |
| Service cost | - | - |
| Interest cost | 10 | 11 |
| Settlement | (10) | (10) |
| Actuarial loss | 14 | 35 |
| Benefits paid | (11) | (10) |
| Projected benefit obligation at December 31 | \$ 256 | 253 |
| Unfunded projected benefit obligation at December 31 | \$ (71) | (72) |

The estimated net actuarial loss for the defined benefit pension plans that will be amortized from accumulated other comprehensive income into net periodic benefit cost during 2013 is $\$ 13$ million. The estimated net prior service cost for the defined benefit pension

The following table summarizes net periodic benefit cost and other changes in plan assets and benefit obligations recognized in other comprehensive income for the years ended December 31:

| (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Components of net periodic benefit cost: |  |  |  |
| Service cost | \$ - | - | - |
| Interest cost | 10 | 11 | 12 |
| Expected return on assets | (13) | (15) | (14) |
| Amortization of net actuarial loss | 14 | 11 | 12 |
| Amortization of net prior service cost | - | 1 | 1 |
| Settlement | 6 | 6 | - |
| Net periodic benefit cost | \$ 17 | 14 | 11 |
| Other changes in plan assets and benefit obligations recognized in other comprehensive income: |  |  |  |
| Net actuarial loss | 7 | 50 | 2 |
| Net prior service cost | - | - | - |
| Amortization of net actuarial loss | (14) | (11) | (12) |
| Amortization of prior service cost | - | (1) | (1) |
| Settlement | (6) | (6) | - |
| Total recognized in other comprehensive income | (13) | 32 | (11) |
| Total recognized in net periodic benefit cost and other comprehensive income | \$ 4 | 46 | - |

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plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost during 2013 is immaterial to the Consolidated Financial Statements.

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Fair Value Measurements of Plan Assets
The following table summarizes plan assets measured at fair value on a recurring basis as of December 31:

| $\underline{2012}$ (\$ in millions) | Level 1 | Fair Value Measurements Using (a) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Level 2 | Level 3 | Total Fair <br> Value |
| Equity securities: |  |  |  |  |
| Equity securities (Growth) ${ }^{\text {b }}$ | \$ 50 | - | - | \$ 50 |
| Equity securities (Value) | 52 | - | - | 52 |
| Equity securities (Blended) | 4 | - | - | 4 |
| Total equity securities | 106 | - | - | 106 |
| Mutual and exchange traded funds: |  |  |  |  |
| Money market funds | 4 | - | - | 4 |
| International funds | 29 | - | - | 29 |
| Commodity funds | 9 | - | - | 9 |
| Total mutual and exchange traded funds | 42 | - | - | 42 |
| Debt securities: |  |  |  |  |
| U.S. Treasury obligations | 13 | - | - | 13 |
| Agency mortgage backed | - | 21 | - | 21 |
| Non-agency mortgage backed | - | 2 | - | 2 |
| Corporate bonds ${ }^{(c)}$ | - | 1 | - | 1 |
| Total debt securities | 13 | 24 | - | 37 |
| Total plan assets | \$ 161 | 24 | - | \$185 |
|  |  |  |  |  |
|  | Fair Value Measurements Using (a) |  |  |  |
|  | Level 1 | Level 2 | Level 3 | Total <br> Fair <br> Value |
| Equity Securities: |  |  |  |  |
| Equity securities (Growth) ${ }^{(b)}$ | \$ 53 | - | - | \$ 53 |
| Equity securities (Value) | 52 | - | - | 52 |
| Total equity securities | 105 | - | - | 105 |
| Mutual and exchange traded funds: |  |  |  |  |
| Money market funds | 5 | - | - | 5 |
| International funds | 25 | - | - | 25 |
| Commodity funds | 9 | - | - | 9 |
| Total mutual and exchange traded funds | 39 | - | - | 39 |
| Debt securities: |  |  |  |  |
| U.S. Treasury obligations | 10 | - | - | 10 |
| Agency mortgage backed | - | 25 | - | 25 |
| Non-agency mortgage backed | - | 1 | - | 1 |
| Corporate bonds ${ }^{(c)}$ | - | 1 | $-$ | 1 |
| Total debt securities | 10 | 27 | - | 37 |
| Total plan assets | \$ 154 | 27 | - | \$ 181 |

(a)For further information on fair value hierarchy levels, see Note 1.
(b)Includes holdings in Bancorp common stock.
(c)Includes private label asset backed securities.

The following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

## Equity securities

The plan measures common stock using quoted prices which are available in an active market and classifies these investments within Level 1 of the valuation hierarchy.

## Mutual and exchange traded funds

All of the plan's mutual and exchange traded funds are publicly traded. The plan measures the value of these investments using the fund's quoted prices that are available in an active market and classifies these investments within Level 1 of the valuation hierarchy.

## Debt securities

For certain U.S. Treasury obligations and federal agency securities, the plan measures the fair value based on quoted prices, which are available in an active market and classifies these investments within Level 1 of the valuation hierarchy. Where quoted prices are not available, the plan measures the fair value of these investments based on matrix pricing models that include the bid price, which factors in the yield curve and other characteristics of the security including the interest rate, prepayment speeds and length of maturity. Therefore, these investments are classified within Level 2 of the valuation hierarchy.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Plan Assumptions

The plan assumptions are evaluated annually and are updated as necessary. The discount rate assumption reflects the yield on a portfolio of high quality fixed-income instruments that have a similar duration to the plan's liabilities. The expected long-term rate of return assumption reflects the average return expected on the
assets invested to provide for the plan's liabilities. In determining the expected long-term rate of return, the Bancorp evaluated actuarial and economic inputs, including long-term inflation rate assumptions and broad equity and bond indices long-term return projections, as well as actual longterm historical plan performance.

The following table summarizes the plan assumptions for the years ended December 31:

| Weighted-Average Assumptions | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| For measuring benefit obligations at year end: |  |  |  |
| Discount rate | 3.83 \% | 4.27 | 5.39 |
| Rate of compensation increase | 4.00 | 5.00 | 5.00 |
| Expected return on plan assets | 8.00 | 8.25 | 8.25 |
| For measuring net periodic benefit cost: |  |  |  |
| Discount rate | 4.27 | 5.39 | 5.88 |
| Rate of compensation increase | 5.00 | 5.00 | 5.00 |
| Expected return on plan assets | 8.00 | 8.25 | 8.25 |

Lowering both the expected rate of return on the plan assets and the discount rate by $0.25 \%$ would have increased the 2012 pension expense by approximately $\$ 1$ million. Lowering the rate of compensation increase by $0.25 \%$ would have an immaterial impact on the Bancorp's Consolidated Financial Statements.

Based on the actuarial assumptions, the Bancorp does not expect to contribute to the plan in 2013. Estimated pension benefit payments, which reflect expected future service, are $\$ 19$ million in 2013, $\$ 18$ million in 2014, $\$ 17$ million in 2015, $\$ 16$ million in 2016 and $\$ 15$ million in 2017. The total estimated payments for the years 2018 through 2022 is $\$ 67$ million.

## Investment Policies and Strategies

The Bancorp's policy for the investment of plan assets is to employ investment strategies that achieve a range of weighted-average target asset allocations relating to equity securities (including the Bancorp's common stock), fixed income securities (including federal agency obligations, corporate bonds and notes) and cash.

The following table provides the Bancorp's targeted and actual weighted-average asset allocations by asset category for the years ended December 31:

| Weighted-average asset allocation | Targeted range |  | 2012 | 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Equity securities |  |  | 76 \% | 74 |
| Bancorp common stock |  |  | 1 | 2 |
| Total equity securities ${ }^{(a)}$ | 70-80 | \% | 77 | 76 |
| Total fixed income securities | 20-25 |  | 20 | 21 |
| Cash ${ }^{\text {b }}$ | 0-5 |  | 3 | 3 |
| Total |  |  | 100 \% | 100 |

(a)Includes mutual and exchange traded funds
(b)Cash held in a Fifth Third Money Market Fund.

The risk tolerance for the plan is determined by management to be "moderate to aggressive", recognizing that higher returns involve some volatility and that periodic declines in the portfolio's value are tolerated in an effort to achieve real capital growth. There were no significant concentrations of risk associated with the investments of the Bancorp's benefit and retirement plan at December 31, 2012 and 2011.

Permitted asset classes of the plan include cash and cash equivalents, fixed income (domestic and non-U.S. bonds), equities (U.S., non-U.S., emerging markets and REITS), equipment leasing, precious metals, commodity transactions and mortgages. The plan utilizes derivative instruments including puts, calls, straddles or other option strategies, as approved by management.

Prohibited asset classes of the plan include venture capital, short sales, limited partnerships and leveraged transactions. Per ERISA, the Bancorp's common stock cannot exceed ten percent of the fair value of plan assets.

Fifth Third Bank, as Trustee, is expected to manage the plan assets in a manner consistent with the plan agreement and other regulatory, federal and state laws. The Fifth Third Bank Pension, Profit Sharing and Medical Plan Committee (the "Committee") is the plan administrator. The Trustee is required to provide to the Committee monthly and quarterly reports covering a list of plan assets, portfolio performance, transactions and asset allocation. The Trustee is also required to keep the Committee apprised of any material changes in the Trustee's outlook and recommended investment policy.

## Other Information on Retirement and Benefit Plans

The accumulated benefit obligation for all defined benefit plans was $\$ 256$ million and $\$ 253$ million at December 31, 2012 and 2011, respectively. The Bancorp does not have any defined benefit plans with assets exceeding benefit obligations at December 31, 2012 and 2011, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Amounts relating to the Bancorp's defined benefit plans with benefit obligations exceeding assets were as follows at December 31:


As of December 31, 2012 and 2011, $\$ 123$ million and $\$ 159$ million, respectively, of plan assets were managed through a collective fund and separately managed accounts by Fifth Third Bank, a subsidiary of the Bancorp. Plan assets included $\$ 3$ million and $\$ 5$ million of Bancorp common stock as of December 31, 2012 and 2011, respectively. Plan assets are not expected to be returned to the Bancorp during 2013.

The Bancorp's profit sharing plan expense was $\$ 46$ million for 2012, $\$ 35$ million for 2011, and $\$ 31$ million for 2010. Expenses recognized for matching contributions to the Bancorp's defined contribution savings plans were $\$ 42$ million, $\$ 40$ million, and $\$ 36$ million for the years ended December 31, 2012, 2011, and 2010, respectively.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 21. ACCUMULATED OTHER COMPREHENSIVE INCOME

The activity of the components of other comprehensive income and accumulated other comprehensive income for the years ended December 31:

| (\$ in millions) | Total Other Comprehensive$\qquad$ |  |  | Total Accumulated Other Comprehensive Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Activity | Tax Effect | $\begin{gathered} \mathrm{Net} \\ \text { Activity } \end{gathered}$ | Beginning Balance | Net Activity | Ending <br> Balance |
| 2012 |  |  |  |  |  |  |
| Unrealized holding losses on available-for-sale securities arising during period | \$ (97) | 34 | (63) |  |  |  |
| Reclassification adjustment for net gains included in net income | (15) | 5 | (10) |  |  |  |
| Net unrealized gains on available-for-sale securities | (112) | 39 | (73) | 485 | (73) | 412 |
| Unrealized holding gains on cash flow hedge derivatives arising during period | 37 | (13) | 24 |  |  |  |
| Reclassification adjustment for net gains on cash flow hedge derivatives included in net income | (83) | 29 | (54) |  |  |  |
| Net unrealized gains on cash flow hedge derivatives | (46) | 16 | (30) | 80 | (30) | 50 |
| Defined benefit plans: |  |  |  |  |  |  |
| Net actuarial loss | 13 | (5) | 8 |  |  |  |
| Defined benefit plans, net | 13 | (5) | 8 | (95) | 8 | (87) |
| Total | \$ (145) | 50 | (95) | 470 | (95) | 375 |
| 2011 |  |  |  |  |  |  |
| Unrealized holding gains on available-for-sale securities arising during period | \$ 309 | (108) | 201 |  |  |  |
| Reclassification adjustment for net gains included in net income | (56) | 19 | (37) |  |  |  |
| Net unrealized gains on available-for-sale securities | 253 | (89) | 164 | 321 | 164 | 485 |
| Unrealized holding gains on cash flow hedge derivatives arising during period | 89 | (31) | 58 |  |  |  |
| Reclassification adjustment for net gains on cash flow hedge derivatives included in net income | (69) | 24 | (45) |  |  |  |
| Net unrealized gains on cash flow hedge derivatives | 20 | (7) | 13 | 67 | 13 | 80 |
| Defined benefit plans: |  |  |  |  |  |  |
| Net actuarial gain | (32) | 11 | (21) |  |  |  |
| Defined benefit plans, net | (32) | 11 | (21) | (74) | (21) | (95) |
| Total | \$ 241 | (85) | 156 | 314 | 156 | 470 |
| 2010 |  |  |  |  |  |  |
| Unrealized holding gains on available-for-sale securities arising during period | \$ 216 | (73) | 143 |  |  |  |
| Reclassification adjustment for net gains included in net income | (57) | 19 | (38) |  |  |  |
| Net unrealized gains on available-for-sale securities | 159 | (54) | 105 | 216 | 105 | 321 |
| Unrealized holding gains on cash flow hedge derivatives arising during period | 2 | (1) | 1 |  |  |  |
| Reclassification adjustment for net gains on cash flow hedge derivatives included in net income | (60) | 21 | (39) |  |  |  |
| Net unrealized gains on cash flow hedge derivatives | (58) | 20 | (38) | 105 | (38) | 67 |
| Defined benefit plans: |  |  |  |  |  |  |
| Net prior service cost | 1 | (1) | - |  |  |  |
| Net actuarial loss | 10 | (4) | 6 |  |  |  |
| Defined benefit plans, net | 11 | (5) | 6 | (80) | 6 | (74) |
| Total | \$ 112 | (39) | 73 | 241 | 73 | 314 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 22. COMMON, PREFERRED AND TREASURY STOCK

The following is a summary of the share activity within common, preferred and treasury stock for the years ended December 31:

| (\$ in millions, except share data) | Common Stock |  | Preferred Stock |  | Treasury Stock |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Value | Shares | Value | Shares | Value | Shares |
| Shares at December 31, 2009 | \$ 1,779 | 801,504,188 | \$ 3,609 | 152,771 | \$ 201 | 6,436,024 |
| Accretion from dividends on preferred shares, Series F | - | - | 45 |  |  | - |
| Stock-based awards issued or exercised, including treasury shares issued | - | - | - | - | (6) | 16,391 |
| Restricted stock grants | - | - | - | - | (62) | $(1,334,967)$ |
| Other | - | - | - |  | (3) | 114,218 |
| Shares at December 31, 2010 | \$ 1,779 | 801,504,188 | \$ 3,654 | 152,771 | \$ 130 | 5,231,666 |
| Issuance of common shares | 272 | 122,388,393 | - | - | - | - |
| Exchange of preferred shares, Series G | - | - | - | (1) | - | - |
| Redemption of preferred shares, Series F | - | - | $(3,408)$ | $(136,320)$ | - | - |
| Accretion from dividends on preferred shares, Series F | - | - | 153 | - | - | - |
| Stock-based awards issued or exercised, including treasury shares issued | - | - | - | - | (7) | $(336,735)$ |
| Restricted stock grants | - | - | - |  | (58) | $(756,381)$ |
| Other | - |  | (1) |  | (1) | $(50,405)$ |
| Shares at December 31, 2011 | \$2,051 | 923,892,581 | \$ 398 | 16,450 | \$ 64 | 4,088,145 |
| Shares acquired for treasury | - | - | - | - | 627 | 42,424,014 |
| Stock-based awards issued or exercised, including treasury shares issued | - | - | - | - | (7) | $(1,776,508)$ |
| Restricted stock grants | - | - | - | - | (47) | $(2,877,657)$ |
| Other | - | - | - | - | (3) | $(117,470)$ |
| Shares at December 31, 2012 | \$2,051 | 923,892,581 | \$ 398 | 16,450 | \$ 634 | 41,740,524 |

## Common Stock

On January 25, 2011, the Bancorp raised $\$ 1.7$ billion in new common equity through the issuance of common stock in an underwritten offering with an initial price of $\$ 14.00$ per share. $121,428,572$ shares were issued, which included $12,142,857$ shares issued to the underwriters, who exercised their option to purchase additional shares at the offering price of $\$ 14.00$ per share on January 24, 2011. In connection with this exercise, the Bancorp entered into a forward sale agreement which resulted in a final net payment of 959,821 shares on February 4, 2011.

## Preferred Stock-Series G

In 2008, the Bancorp issued $8.5 \%$ non-cumulative Series G convertible preferred stock. The depository shares represent shares of its convertible preferred stock and have a liquidation preference of $\$ 25,000$ per share. The preferred stock is convertible at any time, at the option of the shareholder, into $2,159.8272$ shares of common stock, representing a conversion price of approximately $\$ 11.575$ per share of common stock.

As of December 31, 2012, Series G preferred stock had 4,112,750 depositary shares representing 16,450 shares outstanding and 1,700 shares reserved for issuance.

## Preferred Stock-Series F

On December 31, 2008, the U.S. Treasury purchased $\$ 3.4$ billion, or 136,320 shares, of the Bancorp's Fixed Rate Cumulative Perpetual Preferred Stock, Series F, with a liquidation preference of $\$ 25,000$ per share and related 10 -year warrant in the amount of $15 \%$ of the preferred stock investment. The warrant gave the U.S Treasury the right to purchase $43,617,747$ shares of the Bancorp's common stock at $\$ 11.72$ per share. The Series F senior preferred stock was issued complying with the terms established by the CPP. Per the program terms, the U.S. Treasury's investment consisted of senior preferred stock with a five percent dividend for each of the first five years of investment and nine percent thereafter, unless the shares were redeemed. The shares were callable by the Bancorp at par after three years and could be repurchased at any time under certain circumstances. The terms also included restrictions on the repurchase of common stock and an increase in common stock
dividends, which required the U.S. Treasury's consent, for a period of three years from the date of investment unless the preferred shares were redeemed in whole or the U.S. Treasury had transferred all of the preferred shares to a third party.

The proceeds from issuance of the Series F preferred stock were allocated to the preferred stock and to the warrant based on their relative fair values, which resulted in an initial book value of $\$ 3.2$ billion for the preferred stock and $\$ 239$ million for the warrant. The resulting discount to the preferred stock was being accreted over five years through retained earnings as a preferred stock dividend, resulting in an effective yield of $6.7 \%$ for the Series F preferred stock for the first five years.

On February 2, 2011, the Bancorp used proceeds from the issuance of common shares along with proceeds from a senior debt offering and other available resources to repurchase all 136,320 Series F preferred shares. In connection with the redemption of the Series F Preferred Stock, the Bancorp accelerated the accretion of the remaining issuance discount on the Series F Preferred Stock and recorded a reduction in retained earnings and a corresponding increase in preferred stock of $\$ 153$ million in the Bancorp's Consolidated Balance Sheet. On March 16, 2011, the Bancorp repurchased the warrant issued to the U.S. Treasury in connection with the CPP preferred stock investment at an agreed upon price of $\$ 280$ million, which was recorded as a reduction to capital surplus in the Bancorp's Consolidated Financial Statements.

## Treasury Stock

On March 13, 2012, the Bancorp announced the results of its capital plan submitted to the FRB as part of the 2012 CCAR. The FRB indicated to the Bancorp that it did not object to the repurchase of common shares in an amount equal to any after-tax gains realized by the Bancorp from the sale of Vantiv, Inc. common shares by either the Bancorp or Vantiv, Inc. Following the Vantiv Inc. IPO, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp purchased $4,838,710$ shares, or approximately $\$ 75$ million, of its outstanding common stock on April 26, 2012. As part of this transaction and all subsequent accelerated share repurchase transactions in 2012, the Bancorp entered into forward contracts in which the final number

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

of shares to be delivered at settlement of the accelerated share repurchase transaction was based on a discount to the average daily volume-weighted average price of the Bancorp's common stock during the term of the Repurchase Agreements. Each of the accelerated share repurchases was treated as two separate transactions (i) the acquisition of treasury shares on the acquisition date and (ii) a forward contract indexed to the Bancorp's stock. At settlement of the April 2012 forward contract on June 1, 2012, the Bancorp received an additional 631,986 shares which were recorded as an adjustment to the basis in the treasury shares purchased on the acquisition date.

On August 21, 2012, the Bancorp announced that the FRB did not object to its capital plan resubmitted under the CCAR process, which included the repurchases of common shares of up to $\$ 600$ million through the first quarter of 2013, in addition to any incremental repurchase of common shares related to any after-tax gains realized by the Bancorp from the sale of Vantiv, Inc. common shares by either the Bancorp or Vantiv, Inc. As a result, on August 21, 2012, Fifth Third's Board of Directors authorized the Bancorp to repurchase up to 100 million shares of its outstanding common stock in the open market or in privately negotiated transactions, and to utilize any derivative or similar instrument to affect share repurchase transactions. This share repurchase authorization replaces the Board's previous authorization pursuant to which approximately 14 million shares remained available for repurchase by the Bancorp.

On August 23, 2012, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which
the Bancorp purchased 21,531,100 shares, or approximately $\$ 350$ million, of its outstanding common stock on August 28, 2012. At settlement of the forward contract on October 24, 2012, the Bancorp received an additional $1,444,047$ shares which were recorded as an adjustment to the basis in the treasury shares purchased on the acquisition date.

On November 6, 2012, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp purchased $7,710,761$ shares, or approximately $\$ 125$ million, of its outstanding common stock on November 9, 2012. At settlement of the forward contract on February 12, 2013, the Bancorp received an additional 657,917 shares which were recorded as an adjustment to the basis in the treasury shares purchased on the acquisition date.

Following the sale of a portion of the Bancorp's shares of Class A Vantiv, Inc. common stock, the Bancorp entered into an accelerated share repurchase transaction on December 14, 2012 with a counterparty pursuant to which the Bancorp purchased $6,267,410$ shares, or approximately $\$ 100$ million, of its outstanding common stock on December 19, 2012. The Bancorp expects the settlement of the transaction to occur on or before March 14, 2013.

Additionally, on January 28, 2013, the Bancorp entered into an accelerated share repurchase transaction. See Note 30 for additional information.

During 2011 and 2010, the Bancorp repurchased an immaterial amount of common stock.

## 23. STOCK-BASED COMPENSATION

The Bancorp has historically emphasized employee stock ownership. The following table provides detail of the number of shares to be issued upon exercise of outstanding stock-based awards
and remaining shares available for future issuance under all of the Bancorp's equity compensation plans as of December 31, 2012:

| Plan Category (shares in thousands) | Number of Shares to be Issued Upon Exercise | Weighted- <br> Average <br> Exercise <br> Price | Shares Available for Future Issuance |
| :---: | :---: | :---: | :---: |
| Equity compensation plans approved by shareholders |  |  | 23,215(a) |
| SARs | (b) | (b) | (a) |
| Restricted stock | 6,379 | N/A | (a) |
| Stock options(c) | 3,108 | \$ 51.75 | (a) |
| Phantom stock units | (d) | N/A | N/A |
| Performance units | (e) | N/A | (a) |
| Employee stock purchase plan |  |  | 8,720(f) |
| Total shares | 9,487 |  | 31,935 |

 authorized for issuance as incentive and nonqualified stock options, SARs, restricted stock and restricted stock units, performance units and performance restricted stock awards.
(b) The number of shares to be issued upon exercise will be determined at vesting based on the difference between the grant price and the market price at the date of exercise.
(c) Excludes 0.8 million outstanding options awarded under plans assumed by the Bancorp in connection with certain mergers and acquisitions. The Bancorp has not made any awards under these plans and will make no additional awards under these plans. The weighted-average exercise price of the outstanding options is $\$ 17.74$ per share.
(d) Phantom stock units are settled in cash.
 shares.
 approved by shareholders on March 28, 2007 and an additional 12 million shares approved by shareholders on April 21, 2009.

Stock-based awards are eligible for issuance under the Bancorp's Incentive Compensation Plan to key employees and directors of the Bancorp and its subsidiaries. The Incentive Compensation Plan was approved by shareholders on April 19, 2011, and authorized the issuance of up to 39 million shares plus up to 4.5 million shares under the Predecessor Plan for Full Value Awards as equity compensation and provides for incentive and nonqualified stock options, stock appreciation rights, restricted stock and restricted stock units, and performance share and restricted stock awards. Full Value Awards are defined as awards with no cash outlay for the
employee to obtain the full value. Based on total stock-based awards outstanding (including stock options, stock appreciation rights, restricted stock and performance units) and shares remaining for future grants under the 2011 Incentive Compensation Plan, the potential dilution to which the Bancorp's shareholders of common stock are exposed due to the potential that stock-based compensation will be awarded to executives, directors or key employees of the Bancorp is nine percent. SARs, restricted stock, stock options and performance units outstanding represent six percent of the Bancorp's issued shares at December 31, 2012.

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All of the Bancorp's stock-based awards are to be settled with stock with the exception of phantom stock units that are to be settled in cash. The Bancorp has historically used treasury stock to settle stock-based awards, when available. SARs, issued at fair value based on the closing price of the Bancorp's common stock on the date of grant, have up to ten-year terms and vest and become exercisable either ratably or fully over a four year period of continued employment. The Bancorp does not grant discounted SARs or stock options, re-price previously granted SARs or stock options, or grant reload stock options. Restricted stock grants vest after four years, or ratably over three or four years or ratably after three years of continued employment and include dividend and voting rights. Stock options were previously issued at fair value based on the closing price of the Bancorp's common stock on the date of grant, had up to ten-year terms and vested and became fully exercisable ratably over a three or four year period of continued
employment. Performance unit awards have three-year cliff vesting terms with market conditions as defined by the plan.

Stock-based compensation expense was $\$ 69$ million, $\$ 59$ million and $\$ 64$ million for the years ended December 31, 2012, 2011 and 2010, respectively, and is included in salaries, wages, and incentives in the Consolidated Statements of Income. The total related income tax benefit recognized was $\$ 24$ million, $\$ 21$ million and $\$ 18$ million for the years ended December 31, 2012, 2011 and 2010, respectively.

## Stock Appreciation Rights

The Bancorp uses assumptions, which are evaluated and revised as necessary, in estimating the grant-date fair value of each SAR grant.

The weighted-average assumptions were as follows for the years ended:

|  |  |  |
| :--- | :---: | :---: |
| Expected life (in years) | $\mathbf{2 0 1 2}$ | $\mathbf{6}$ |
| Expected volatility | $\mathbf{2 0 1 1}$ |  |
| Expected dividend yield | 6 | 6 |
| Risk-free interest rate | $\mathbf{3 7 \%}$ | $35 \%$ |

The expected life is derived from historical exercise patterns and represents the amount of time that SARs granted are expected to be outstanding. The expected volatility is based on a combination of historical and implied volatilities of the Bancorp's common stock. The expected dividend yield is based on annual dividends divided by the Bancorp's stock price. Annual dividends are based on projected dividends, estimated using a historical long-term dividend payout ratio, over the estimated life of the awards. The risk-free interest rate for periods within the contractual life of the SARs is based on the U.S. Treasury yield curve in effect at the time of grant.

The grant-date fair value of SARs is measured using the BlackScholes option-pricing model. The weighted-average grant-date fair value of SARs granted was $\$ 4.23, \$ 4.29$ and $\$ 5.10$ per share for the years ended 2012, 2011 and 2010, respectively. The total grant-date fair value of SARs that vested during 2012, 2011 and 2010 was $\$ 22$ million, $\$ 20$ million, and $\$ 25$ million, respectively.

At December 31, 2012, there was $\$ 64$ million of stock-based compensation expense related to nonvested SARs not yet recognized. The expense is expected to be recognized over a remaining weighted-average period of approximately 2.8 years


The following table summarizes outstanding and exercisable SARs by grant price at December 31, 2012:

| Grant price per share | Outstanding SARs |  |  |  | Exercisable SARs |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of SARs at Year End (000s) |  | eighted- <br> Average <br> Grant <br> Price | Weighted- <br> Average <br> Remaining Contractual Life (in years) | Number of SARs at Year End (000s) |  | eighted- <br> Average <br> Grant <br> Price | Weighted- <br> Average <br> Remaining Contractual Life (in years) |
| Under \$10.00 | 5,100 | \$ | 4.06 | 6.3 | 3,481 | \$ | 3.96 | 6.3 |
| \$10.01-\$20.00 | 27,812 |  | 14.98 | 8.0 | 8,559 |  | 16.94 | 6.4 |
| \$20.01-\$30.00 | 34 |  | 22.88 | 5.2 | 34 |  | 22.88 | 5.2 |
| \$30.01-\$40.00 | 7,231 |  | 38.69 | 3.6 | 7,231 |  | 38.69 | 3.6 |
| Over \$40.00 | 3,943 |  | 46.37 | 2.2 | 3,943 |  | 46.37 | 2.2 |
| All SARs | 44,120 | \$ | 20.41 | 6.6 | 23,248 | \$ | 26.76 | 4.8 |

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## Restricted Stock Awards

The total grant-date fair value of RSAs that vested during 2012, 2011 and 2010 was $\$ 32$ million, $\$ 37$ million and $\$ 30$ million, respectively. At December 31, 2012, there was $\$ 57$ million of stock-based
compensation expense related to nonvested restricted stock not yet recognized. The expense is expected to be recognized over a remaining weighted-average period of approximately 2.7 years.

| RSAs (shares in thousands) | 2012 |  |  | 2011 |  |  | 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Weighted- <br> Average Grant <br> Date Fair Value |  |  | Weighted- <br> Average Grant <br> Date Fair Value |  | Shares | Weighted- <br> Average Grant <br> Date Fair Value |  |
|  |  |  |  | Shares |  |  |  |  |  |
| Nonvested at January 1 | 4,764 | \$ | 15.95 | 5,158 |  | 18.89 | 4,645 | \$ | 23.85 |
| Granted | 3,863 |  | 14.33 | 1,702 |  | 13.19 | 1,677 |  | 14.69 |
| Exercised | $(1,826)$ |  | 18.37 | $(1,646)$ |  | 22.52 | (817) |  | 36.96 |
| Forfeited | (422) |  | 15.35 | (450) |  | 15.34 | (347) |  | 22.39 |
| Nonvested at December 31 | 6,379 | \$ | 14.32 | 4,764 | \$ | 15.95 | 5,158 |  | 18.89 |

The following table summarizes unvested RSAs by grant-date fair value at December 31, 2012:

| Grant-Date Fair Value Per Share | Nonvested RSAs |  |
| :---: | :---: | :---: |
|  | Number of RSAs at Year End (000s) | Weighted- <br> Average <br> Remaining <br> Contractual Life <br> (in years) |
| Under \$10.00 | 254 | 0.9 |
| \$10.01-\$20.00 | 6,123 | 1.4 |
| \$20.01-\$30.00 | 2 | 0.3 |
| All RSAs | 6,379 | 1.4 |

## Stock options

The grant-date fair value of stock options is measured using the BlackScholes option-pricing model. There were no stock options granted during 2012, 2011 and 2010.

The total intrinsic value of options exercised during 2012 was $\$ 1$ million and was immaterial to the Bancorp's Consolidated Financial Statements in both 2011 and 2010. Cash received from options exercised during 2012 and 2011 was $\$ 2$ million and $\$ 1$ million, respectively. Cash received from options exercised during

2010 was immaterial to the Bancorp's Consolidated Financial Statements. Tax benefits realized from exercised options were immaterial to the Bancorp's Consolidated Financial Statements during 2012, 2011 and 2010. All stock options were vested as of December 31, 2008, therefore, no stock options vested during 2012, 2011, or 2010. As of December 31, 2012, the aggregate intrinsic value of both outstanding options and exercisable options was $\$ 1$ million.

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The following table summarizes outstanding and exercisable stock options by exercise price at December 31, 2012:

| Exercise price per share | Outstanding and Exercisable Stock Options |  |  |
| :---: | :---: | :---: | :---: |
|  | Number of Options at Year End (000s) | WeightedAverage Exercise Price | Weighted- <br> Average <br> Remaining <br> Contractual Life <br> (in years) |
| Under \$10.00 | 5 | \$9.65 | 1.5 |
| \$10.01-\$20.00 | 590 | 12.86 | 2.1 |
| \$20.01-\$30.00 | 33 | 23.38 | 0.2 |
| \$30.01-\$40.00 | 136 | 36.31 | 1.3 |
| Over $\$ 40.00$ | 3,113 | 51.77 | 0.3 |
| All stock options | 3,877 | \$45.00 | 0.6 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Other stock-based compensation

During 2009, the Bancorp's Board of Directors approved the use of phantom stock units as part of its compensation for executives in connection with changes made in reaction to the TARP compensation rules. On February 22, 2011, the Bancorp redeemed its Series F preferred stock held by the U.S. Treasury under the CPP. As a result of this redemption, the last payment of phantom stock occurred in April of 2011. The phantom stock units were issued under the Bancorp's 2008 Incentive Compensation Plan. The number of phantom stock units was determined each pay period by dividing the amount of salary to be paid in phantom stock units for that pay period, by the reported closing price of the Bancorp's common stock on the pay date for such pay period. The phantom stock units vested immediately on issuance. Phantom stock was expensed based on the number of outstanding units multiplied by the closing price of the Bancorp's stock at period end. The phantom stock units did not include any rights to receive dividends or dividend equivalents. Phantom stock units issued on or before June 12, 2010 were settled in cash upon the earlier to occur of June 15, 2011 or the executive's death. Units issued thereafter will be settled in cash with $50 \%$ settled on June 15, 2012 and $50 \%$ to be settled on June 15, 2013. The amount paid on settlement of the phantom stock units is equal to the total amount of phantom stock units settled at the reported closing price of the Bancorp's common stock on the settlement date. Under the phantom stock program, no phantom stock units were granted during the year ended December 31, 2012, and phantom stock units of 132,649 and 488,703 were granted with a weighted average grant price of $\$ 14.40$ and $\$ 12.80$ during the years ended December 31, 2011 and 2010, respectively. During 2012 and 2011, 199,813 and 521,091, phantom stock units were settled, respectively. No phantom stock units were settled during 2010.

Performance units are payable contingent upon the Bancorp achieving certain predefined performance targets over the three-year measurement period. Awards granted during 2012, 2011 and 2010 will be entirely settled in stock. The performance targets are based on the Bancorp's performance relative to a defined peer group. During 2012, 2011 and 2010, 344,741, 328,061 , and 61,320 performance units, respectively, were granted by the Bancorp. These awards were granted at a weighted-average grant-date fair value of $\$ 14.36, \$ 13.36$ and $\$ 13.76$ per unit during 2012, 2011 and 2010, respectively.

The Bancorp sponsors a stock purchase plan that allows qualifying employees to purchase shares of the Bancorp's common stock with a $15 \%$ match. During the years ended December 31, 2012, 2011 and 2010, there were $827,709,886,447$ and 749,127 shares, respectively, purchased by participants and the Bancorp recognized stock-based compensation expense of $\$ 1$ million in each of the respective years.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 24. OTHER NONINTEREST INCOME AND OTHER NONINTEREST EXPENSE

The following table presents the major components of other noninterest income and other noninterest expense for the years ended December 31:

| (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Other noninterest income: |  |  |  |
| Gain on Vantiv, Inc. IPO and sale of Vantiv, Inc. shares | \$ 272 | - | - |
| Net gain from warrant and put options associated with sale of the processing business | 67 | 39 | 5 |
| Equity method income from interest in Vantiv Holding, LLC | 61 | 57 | 26 |
| Operating lease income | 60 | 58 | 62 |
| Cardholder fees | 46 | 41 | 36 |
| BOLI income | 35 | 41 | 194 |
| Banking center income | 32 | 27 | 22 |
| Insurance income | 28 | 28 | 38 |
| Consumer loan and lease fees | 27 | 31 | 32 |
| Gain on loan sales | 20 | 37 | 51 |
| TSA revenue | 1 | 21 | 49 |
| Loss on swap associated with the sale of Visa, Inc. class B shares | (45) | (83) | (19) |
| Loss on sale of OREO | (57) | (71) | (78) |
| Other, net | 27 | 24 | (12) |
| Total | \$ 574 | 250 | 406 |
| Other noninterest expense: |  |  |  |
| Losses and adjustments | \$ 187 | 129 | 187 |
| Loan and lease | 183 | 195 | 211 |
| Loss (gain) on debt extinguishment | 169 | (8) | 17 |
| Marketing | 128 | 115 | 98 |
| FDIC insurance and other taxes | 114 | 201 | 242 |
| Impairment of affordable housing investments | 90 | 85 | 100 |
| Professional services fees | 56 | 58 | 77 |
| Travel | 52 | 52 | 51 |
| Postal and courier | 48 | 49 | 48 |
| Operating lease | 43 | 41 | 41 |
| Data processing | 40 | 29 | 24 |
| Recruitment and education | 28 | 31 | 31 |
| OREO expense | 21 | 34 | 33 |
| Insurance | 18 | 25 | 42 |
| Supplies | 17 | 18 | 24 |
| Intangible asset amortization | 13 | 22 | 43 |
| Provision (benefit) for unfunded commitments and letters of credit | (2) | (46) | (24) |
| Other, net | 169 | 194 | 149 |
| Total | \$1,374 | 1,224 | 1,394 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 25. EARNINGS PER SHARE

The calculation of earnings per share and the reconciliation of earnings per share and earnings per diluted share for the years ended December 31:

| (in millions, except per share data) | 2012 |  |  | 2011 |  |  | 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Income | Average Shares | Per <br> Share <br> Amount | Income | Average Shares | Per <br> Share <br> Amount | Income | Average Shares | Per <br> Share <br> Amount |
| Earnings per share: |  |  |  |  |  |  |  |  |  |
| Net income attributable to Bancorp | \$ 1,576 |  |  | 1,297 |  |  | 753 |  |  |
| Dividends on preferred stock | 35 |  |  | 203 |  |  | 250 |  |  |
| Net income available to common shareholders | 1,541 |  |  | 1,094 |  |  | 503 |  |  |
| Less: Income allocated to participating securities | 10 |  |  | 6 |  |  | 3 |  |  |
| Net income allocated to common shareholders | \$1,531 | 904 | 1.69 | 1,088 | 906 | 1.20 | 500 | 791 | 0.63 |
| Earnings per diluted share: |  |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | \$1,541 |  |  | 1,094 |  |  | 503 |  |  |
| Effect of dilutive securities: |  |  |  |  |  |  |  |  |  |
| Stock-based awards | - | 6 | - | - | 6 | - | - | 5 | - |
| Series G convertible preferred stock | 35 | 36 | (0.03) | 35 | 36 | (0.02) | - | - | - |
| Warrants related to Series F preferred stock | - | - | - | - | 2 | - | - | 3 | - |
| Net income available to common shareholders plus assumed conversions | 1,576 |  |  | 1,129 |  |  | 503 |  |  |
| Less: Income allocated to participating securities | 10 |  |  | 6 |  |  | 3 |  |  |
| Net income allocated to common shareholders plus assumed conversions | \$ 1,566 | 946 | 1.66 | 1,123 | 950 | 1.18 | 500 | 799 | 0.63 |

Shares are excluded from the computation of net income per diluted share when their inclusion has an anti-dilutive effect on earnings per share. The diluted earnings per share computation for 2012, 2011, and 2010 excludes 36 million, 29 million, and 23 million, respectively, of stock appreciation rights, 5 million, 8 million, and 12 million, respectively, of stock options and 1 million, 1 million and 1 million shares, respectively, of unvested restricted stock that had not yet been exercised. In 2010, 36 million shares related to the Bancorp's Series G preferred stock that were not part of the conversion of preferred shares in the second quarter of 2009 were excluded from the computation of net income per diluted share because their inclusion would have been anti-dilutive to earnings per share.

The diluted earnings per share computation for the year ended December 31, 2012 excludes the impact of the forward contracts related to the November 6, 2012 and December 14, 2012 accelerated share repurchase transactions because, based upon the average daily volume-weighted average price of the Bancorp's common stock during the fourth quarter of 2012, the counterparty to the transactions would have been required to deliver approximately 1 million shares as of December 31, 2012, and thus the impact of the two accelerated share repurchase transactions would have been anti-dilutive to earnings per share.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 26. FAIR VALUE MEASUREMENTS

The Bancorp measures certain financial assets and liabilities at fair value in accordance with U.S. GAAP, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. U.S. GAAP also establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value
hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the instrument's fair value measurement. For more information regarding the fair value hierarchy and how the Bancorp measures fair value, see Note 1 .

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following tables summarize assets and liabilities measured at fair value on a recurring basis, including residential mortgage loans held for sale for which the Bancorp has elected the fair value option as of:

| December 31, 2012 (\$ in millions) | Fair Value Measurements Using |  |  | Total <br> Fair Value |
| :---: | :---: | :---: | :---: | :---: |
|  | Level 1 (c) | Level 2 (c) | Level 3 |  |
| Assets: |  |  |  |  |
| Available-for-sale securities: |  |  |  |  |
| U.S. Treasury and Government agencies | \$41 | - | - | 41 |
| U.S. Government sponsored agencies | - | 1,911 | - | 1,911 |
| Obligations of states and political subdivisions | - | 212 | - | 212 |
| Agency mortgage-backed securities | - | 8,730 | - | 8,730 |
| Other bonds, notes and debentures | - | 3,277 | - | 3,277 |
| Other securities ${ }^{(a)}$ | 79 | 113 | - | 192 |
| Available-for-sale securities ${ }^{(a)}$ | 120 | 14,243 | - | 14,363 |
| Trading securities: |  |  |  |  |
| U.S. Treasury and Government agencies | 1 | - | - | 1 |
| U.S. Government sponsored agencies | - | 6 | - | 6 |
| Obligations of states and political subdivisions | - | 16 | 1 | 17 |
| Agency mortgage-backed securities | - | 7 | - | 7 |
| Other bonds, notes and debentures | - | 15 | - | 15 |
| Other securities | 161 | - | - | 161 |
| Trading securities | 162 | 44 | 1 | 207 |
| Residential mortgage loans held for sale | - | 2,856 | - | 2,856 |
| Residential mortgage loans ${ }^{(b)}$ | - | - | 76 | 76 |
| Derivative assets: |  |  |  |  |
| Interest rate contracts | 2 | 1,445 | 60 | 1,507 |
| Foreign exchange contracts | - | 201 | - | 201 |
| Equity contracts | - | - | 177 | 177 |
| Commodity contracts | - | 87 | - | 87 |
| Derivative assets | 2 | 1,733 | 237 | 1,972 |
| Total assets | \$284 | 18,876 | 314 | 19,474 |
| Liabilities: |  |  |  |  |
| Derivative liabilities |  |  |  |  |
| Interest rate contracts | \$ 14 | 600 | 3 | 617 |
| Foreign exchange contracts | - | 183 | - | 183 |
| Equity contracts | - | - | 33 | 33 |
| Commodity contracts | - | 82 | - | 82 |
| Derivative liabilities | 14 | 865 | 36 | 915 |
| Short positions | 8 | 2 | - | 10 |
| $\underline{\text { Total liabilities }}$ | \$22 | 867 | 36 | 925 |

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| December 31, 2011 (\$ in millions) | Fair Value Measurements Using |  |  | Total <br> Fair Value |
| :---: | :---: | :---: | :---: | :---: |
|  | Level 1 ${ }^{\text {c }}$ ) | Level 2 (c) | Level 3 |  |
| Assets: |  |  |  |  |
| Available-for-sale securities: |  |  |  |  |
| U.S. Treasury and Government agencies | \$171 | - | - | 171 |
| U.S. Government sponsored agencies | - | 1,962 | - | 1,962 |
| Obligations of states and political subdivisions | - | 101 | - | 101 |
| Agency mortgage-backed securities | - | 10,284 | - | 10,284 |
| Other bonds, notes and debentures | - | 1,812 | - | 1,812 |
| Other securities ${ }^{(a)}$ | 185 | 5 | - | 190 |
| Available-for-sale securities ${ }^{(a)}$ | 356 | 14,164 | - | 14,520 |
| Trading securities: |  |  |  |  |
| Obligations of states and political subdivisions | - | 8 | 1 | 9 |
| Agency mortgage-backed securities | - | 11 | - | 11 |
| Other bonds, notes and debentures | - | 13 | - | 13 |
| Other securities | 144 | - | - | 144 |
| Trading securities | 144 | 32 | 1 | 177 |
| Residential mortgage loans held for sale | - | 2,751 | - | 2,751 |
| Residential mortgage loans ${ }^{(b)}$ | - | , | 65 | 65 |
| Derivative assets: |  |  |  |  |
| Interest rate contracts | 8 | 1,773 | 34 | 1,815 |
| Foreign exchange contracts | - | 294 | - | 294 |
| Equity contracts | - | - | 113 | 113 |
| Commodity contracts | - | 134 | - | 134 |
| Derivative assets | 8 | 2,201 | 147 | 2,356 |
| Total assets | \$508 | 19,148 | 213 | 19,869 |
| Liabilities: |  |  |  |  |
| Derivative liabilities |  |  |  |  |
| Interest rate contracts | \$ 54 | 802 | 2 | 858 |
| Foreign exchange contracts | - | 275 | - | 275 |
| Equity contracts | - | - | 81 | 81 |
| Commodity contracts | - | 130 | - | 130 |
| Derivative liabilities | 54 | 1,207 | 83 | 1,344 |
| Short positions | 2 | 4 | - | 6 |
| Total liabilities | \$56 | 1,211 | 83 | 1,350 |

(a)Excludes FHLB and FRB restricted stock totaling \$497 and \$347, respectively, at December 31, 2012 and $\$ 497$ and $\$ 345$, respectively, at December 31, 2011.
(b)Includes residential mortgage loans originated as held for sale and subsequently transferred to held for investment.
(c)During the years ended December 31, 2012 and 2011, no assets or liabilities were transferred between Level 1 and Level 2.

The following is a description of the valuation methodologies used for significant instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

## Available-for-sale and trading securities

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include government bonds and exchange traded equities. If quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Examples of such instruments, which are classified within Level 2 of the valuation hierarchy, include agency and non-agency mortgage-backed securities, other asset-backed securities, obligations of U.S. Government sponsored agencies, and corporate and municipal bonds. Corporate bonds are included in other bonds, notes and debentures in the previous table. Agency mortgage-backed securities, obligations of U.S. Government sponsored agencies, and corporate and municipal bonds are generally valued using a market approach based on observable prices of securities with similar characteristics.

Non-agency mortgage-backed securities and other asset-backed securities, which are included in other bonds, notes and debentures, are generally valued using an income approach based on discounted cash flows, incorporating prepayment speeds, performance of underlying collateral and specific tranche-level attributes. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy.

## Residential mortgage loans held for sale

For residential mortgage loans held for sale, fair value is estimated based upon mortgage-backed securities prices and spreads to those prices or, for certain ARM loans, DCF models that may incorporate the anticipated portfolio composition, credit spreads of asset-backed securities with similar collateral and market conditions. The anticipated portfolio composition includes the effect of interest rate spreads and discount rates due to loan characteristics such as the state in which the loan was originated, the loan amount and the ARM margin. Residential mortgage loans held for sale that are valued based on mortgage backed securities prices are classified within Level 2 of the valuation hierarchy as the valuation is based on external pricing for similar instruments. ARM loans classified as

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

held for sale are also classified within Level 2 of the valuation hierarchy due to the use of observable inputs in the DCF model. These observable inputs include interest rate spreads from agency mortgage-backed securities market rates and observable discount rates

## Residential mortgage loans

Residential mortgage loans held for sale that are reclassified to held for investment are transferred from Level 2 to Level 3 of the fair value hierarchy. It is the Bancorp's policy to value any transfers between levels of the fair value hierarchy based on end of period fair values.

For residential mortgage loans reclassified from held for sale to held for investment, the fair value estimation is based on mortgage-backed securities prices, interest rate risk and an internally developed credit component. Therefore, these loans are classified within Level 3 of the valuation hierarchy. An adverse change in the loss rate or severity assumption would result in a decrease in fair value of the related loan. The Secondary Marketing Department, which reports to the Bancorp's Chief Operating Officer, in conjunction with the Consumer Credit Risk Department, which reports to the Bancorp's Chief Risk Officer, are responsible for determining the valuation methodology for residential mortgage loans held for investment. The Secondary Marketing Department reviews loss severity assumptions quarterly to determine if adjustments are necessary based on decreases in observable housing market data. This group also reviews trades in comparable benchmark securities and adjusts the values of loans as necessary. Consumer Credit Risk is responsible for the credit component of the fair value which is based on internally developed loss rate models that take into account historical loss rates and loss severities based on underlying collateral values.

## Derivatives

Exchange-traded derivatives valued using quoted prices and certain over-thecounter derivatives valued using active bids are classified within Level 1 of the valuation hierarchy. Most of the Bancorp's derivative contracts are valued using discounted cash flow or other models that incorporate current market interest rates, credit spreads assigned to the derivative counterparties and other market parameters and, therefore, are classified within Level 2 of the valuation hierarchy. Such derivatives include basic and structured interest rate swaps and options. Derivatives that are valued based upon models with significant unobservable market parameters are classified within Level 3 of the valuation hierarchy. At December 31, 2012 and 2011, derivatives classified as Level 3, which are valued using models containing unobservable inputs, consisted primarily of warrants associated with the sale of the processing business to Advent International and a total return swap associated with the Bancorp's sale of Visa, Inc. Class B shares. Level 3 derivatives also include interest rate lock commitments, which utilize internally generated loan closing rate assumptions as a significant unobservable input in the valuation process.

In connection with the sale of the processing business, the Bancorp provided Advent International with certain put options that were exercisable in the event of certain circumstances. The put options expired as a result of the Vantiv, Inc. initial public offering in March of 2012. In addition, the associated warrants allow the Bancorp to purchase approximately 20 million incremental nonvoting units in Vantiv Holding, LLC under certain defined conditions involving change of control. The fair value of the
warrants is calculated in conjunction with a third party valuation provider by applying Black-Scholes option valuation models using probability weighted scenarios which contain the following inputs: Vantiv, Inc. stock price, strike price per the Warrant Agreement and several unobservable inputs, such as expected term, expected volatility, and expected dividend rate.

For the warrants, an increase in the expected term (years), the expected volatility and the risk free rate assumptions would result in an increase in the fair value; correspondingly, a decrease in these assumptions would result in a decrease in the fair value. The Accounting and Treasury Departments, both of which report to the Bancorp's Chief Financial Officer, determined the valuation methodology for the warrants and put option. Accounting and Treasury review changes in fair value on a quarterly basis for reasonableness based on changes in historical and implied volatilities, expected terms, probability weightings of the related scenarios, and other assumptions

Under the terms of the total return swap, the Bancorp will make or receive payments based on subsequent changes in the conversion rate of the Visa, Inc. Class B shares into Class A shares. The fair value of the total return swap was calculated using a discounted cash flow model based on unobservable inputs consisting of management's estimate of the probability of certain litigation scenarios, the timing of the resolution of the Covered Litigation and Visa litigation loss estimates in excess, or shortfall, of the Bancorp's proportional share of escrow funds.

An increase in the loss estimate or a delay in the resolution of the Covered Litigation would result in an increase in fair value; correspondingly, a decrease in the loss estimate or an acceleration of the resolution of the Covered Litigation would result in a decrease in fair value. The Accounting and Treasury Departments determined the valuation methodology for the total return swap. Accounting and Treasury review the changes in fair value on a quarterly basis for reasonableness based on Visa stock price changes, litigation contingencies, and escrow funding.

The net fair value of the interest rate lock commitments at December 31, 2012 was $\$ 60$ million. Immediate decreases in current interest rates of 25 bps and 50 bps would result in increases in the fair value of the interest rate lock commitments of approximately $\$ 24$ million and $\$ 39$ million, respectively. Immediate increases of current interest rates of 25 bps and 50 bps would result in decreases in the fair value of the interest rate lock commitments of approximately $\$ 32$ million and $\$ 69$ million, respectively. The decrease in fair value of interest rate lock commitments due to immediate $10 \%$ and $20 \%$ adverse changes in the assumed loan closing rates would be approximately $\$ 6$ million and $\$ 12$ million, respectively, and the increase in fair value due to immediate $10 \%$ and $20 \%$ favorable changes in the assumed loan closing rates would be approximately $\$ 6$ million and $\$ 12$ million, respectively. These sensitivities are hypothetical and should be used with caution, as changes in fair value based on a variation in assumptions typically cannot be extrapolated because the relationship of the change in assumptions to the change in fair value may not be linear.

The Secondary Marketing Department and the Consumer Line of Business Finance Department, which reports to the Bancorp's Chief Financial Officer, are responsible for determining the valuation methodology for IRLCs. Secondary Marketing, in conjunction with a third party valuation provider, periodically review loan closing rate assumptions and recent loan sales to determine if adjustments are needed for current market conditions not reflected in historical data.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following tables are a reconciliation of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3):


## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The total gains and losses included in earnings for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) were recorded in the Consolidated Statements of Income as follows:

| (\$ in millions) | 2012 | 2011 | 2010 |
| :---: | :---: | :---: | :---: |
| Mortgage banking net revenue | 418 | 210 | 187 |
| Corporate banking revenue | 1 | 2 | 1 |
| Other noninterest income | 21 | (46) | (15) |
| Securities gains, net | - | - | 3 |
| Total gains | \$440 | 166 | 176 |

The total gains and losses included in earnings attributable to changes in unrealized gains and losses related to Level 3 assets and liabilities still held at December 31, 2012, 2011 and 2010 were recorded in the Consolidated Statements of Income as follows:


The following table presents information as of December 31, 2012 about significant unobservable inputs related to the Bancorp's material categories of Level 3 financial assets and liabilities measured on a recurring basis:

| Financial Instrument | Fair Value | Valuation Technique | Significant Unobservable Inputs | Ranges of Inputs | Weighted-Average |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage loans | \$ 76 | Loss rate model | Interest rate risk factor | (91.2) - 17.0\% | 5.8\% |
|  |  |  | Credit risk factor | 0-68.4\% | 4.3\% |
| IRLCs, net | 60 | Discounted cash flow | Loan closing rates | 9.9-95.0\% | 58.3\% |
| Stock warrants associated with the sale of the processing business | 177 | Black-Scholes option valuation model | Expected term (years) | 2.00-16.50 | 6.2 |
|  |  |  | Expected volatility ${ }^{(a)}$ | 27.2-40.0\% | 33.8\% |
|  |  |  | Expected dividend rate | - | - |
| Swap associated with the sale of Visa, Inc. Class B shares | (33) | Discounted cash flow | Timing of the resolution of the Covered Litigation | $\begin{array}{r} \hline 12 / 31 / 2013- \\ 12 / 31 / 2016 \\ \hline \end{array}$ | NM |

(a)Based on historical and implied volatilities of comparable companies assuming similar expected terms.

## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis. These assets and liabilities are not measured at

The following tables represent those assets that were subject to fair value adjustments during the years ended December 31, 2012 and 2011 and still held as of the end of the period, and the related losses from fair value adjustments on assets sold during the period as well as assets still held as of the end of the period:

| As of December 31, 2012 (\$ in millions) | Level 1 | Fair Value Measurements Using |  | Total | $\begin{gathered} \hline \text { Total Losses } \\ \hline \mathbf{2 0 1 2} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Level 2 | Level 3 |  |  |
| Commercial loans held for sale ${ }^{(a)}$ | \$ - | - | 9 | 9 | (13) |
| Commercial and industrial loans | - | - | 83 | 83 | (122) |
| Commercial mortgage loans | - | - | 46 | 46 | (50) |
| Commercial construction loans | - | - | 4 | 4 | (22) |
| MSRs | - | - | 697 | 697 | (103) |
| OREO property | - | - | 165 | 165 | (74) |
| Total | S | - | 1,004 | 1,004 | (384) |

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| As of December 31, 2011 (\$ in millions) | Level 1 | Fair Value Measurements Using |  | Total | $\begin{gathered} \hline \text { Total Losses } \\ \hline 2011 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Level 2 | Level 3 |  |  |
| Commercial loans held for sale ${ }^{(a)}$ | \$ | - | 27 | 27 | (67) |
| Commercial and industrial loans | - | - | 101 | 101 | (328) |
| Commercial mortgage loans | - | - | 85 | 85 | (124) |
| Commercial construction loans | - | - | 55 | 55 | (60) |
| MSRs | - | - | 681 | 681 | (242) |
| OREO property | - | - | 224 | 224 | (171) |
| Total | S | - | 1,173 | 1,173 | (992) |

(a)Includes commercial nonaccrual loans held for sale.

The following table presents information as of December 31, 2012 about significant unobservable inputs related to the Bancorp's material categories of Level 3 financial assets and liabilities measured on a nonrecurring basis:

| Financial Instrument | Fair Value | Valuation Technique | Significant Unobservable Inputs | Ranges of Inputs | Weighted-Average |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial loans held for sale | \$ 9 | Appraised value | Appraised value | NM | NM |
|  |  |  | Cost to sell | NM | 10.0\% |
| Commercial and industrial loans | 83 | Appraised value | Default rates | 100\% | NM |
|  |  |  | Collateral value | NM | NM |
|  |  |  | Loss severities | 0-100\% | 8.9\% |
| Commercial mortgage loans | 46 | Appraised value | Default rates | 100\% | NM |
|  |  |  | Collateral value | NM | NM |
|  |  |  | Loss severities | 0-100\% | 19.9\% |
| Commercial construction loans | 4 | Appraised value | Default rates | 100\% | NM |
|  |  |  | Collateral value | NM | NM |
|  |  |  | Loss severities | 0-21.5\% | 8.9\% |
| MSRs | 697 | Discounted cash flow | Prepayment speed | 0-100\% | (Fixed) 16.1\% |
|  |  |  |  |  | (Adjustable) 26.9\% |
|  |  |  |  |  | (Fixed) 10.5\% |
|  |  |  | Discount rates | 9.4-18.0\% | (Adjustable) 11.7\% |
| OREO property | 165 | Appraised value | Appraised value | NM | NM |

## Commercial loans held for sale

During 2012, the Bancorp transferred $\$ 16$ million of commercial loans from the portfolio to loans held for sale that upon transfer were measured at fair value using significant unobservable inputs. These loans had fair value adjustments totaling $\$ 1$ million and were generally based on appraisals of the underlying collateral and were therefore, classified within Level 3 of the valuation hierarchy. Additionally, during 2012 there were fair value adjustments on existing commercial loans held for sale of $\$ 12$ million. The fair value adjustments are also based on appraisals of the underlying collateral and were therefore classified within Level 3 of the valuation hierarchy. An adverse change in the fair value of the underlying collateral would result in a decrease in the fair value measurement. The Accounting Department determines the procedures for valuation of commercial HFS loans which may include a comparison to recently executed transactions of similar type loans. A monthly review of the portfolio is performed for reasonableness. Quarterly, appraisals approaching a year-old are updated and the Real Estate Valuation group, which reports to the Chief Credit Officer, in conjunction with the Commercial Line of Business review the third party appraisals for reasonableness. Additionally, the Commercial Line of Business Finance Department, which reports to the Bancorp Chief Financial Officer, in conjunction with Accounting review all loan appraisal values, carrying values and vintages.

## Commercial loans held for investment

During 2012 and 2011, the Bancorp recorded nonrecurring impairment adjustments to certain commercial and industrial, commercial mortgage and commercial construction loans held for
investment. Larger commercial loans included within aggregate borrower relationship balances exceeding $\$ 1$ million that exhibit probable or observed credit weaknesses are subject to individual review for impairment. The Bancorp considers the current value of collateral, credit quality of any guarantees, the guarantor's liquidity and willingness to cooperate, the loan structure and other factors when evaluating whether an individual loan is impaired. When the loan is collateral dependent, the fair value of the loan is generally based on the fair value of the underlying collateral supporting the loan and therefore these loans were classified within Level 3 of the valuation hierarchy. In cases where the carrying value exceeds the fair value, an impairment loss is recognized.

An adverse change in the fair value of the underlying collateral would result in a decrease in the fair value measurement. The fair values and recognized impairment losses are reflected in the previous table. Commercial Credit Risk, which reports to the Chief Risk Officer, is responsible for preparing and reviewing the fair value estimates for commercial loans held for investment.
MSRs
During 2012 and 2011, the Bancorp recognized temporary impairments in certain classes of the MSR portfolio in which the carrying value was adjusted to fair value. MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs do occur, the precise terms and conditions typically are not readily available. Accordingly, the Bancorp estimates the fair value of MSRs using internal discounted cash flow models with certain unobservable inputs, primarily prepayment speed assumptions, discount rates and weighted average lives, resulting in a classification within Level 3 of the valuation hierarchy. Refer to Note 11 for

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further information on the assumptions used in the valuation of the Bancorp's MSRs. The Secondary Marketing Department and Treasury Department are responsible for determining the valuation methodology for MSRs. Representatives from Secondary Marketing, Treasury, Accounting and Risk Management are responsible for reviewing key assumptions used in the internal discounted cash flow model. Two external valuations of the MSR portfolio are obtained from third parties that use valuation models in order to assess the reasonableness of the internal discounted cash flow model. Additionally, the Bancorp participates in peer surveys that provide additional confirmation of the reasonableness of key assumptions utilized in the MSR valuation process and the resulting MSR prices

## OREO

During 2012 and 2011, the Bancorp recorded nonrecurring adjustments to certain commercial and residential real estate properties classified as OREO and measured at the lower of carrying amount or fair value. These nonrecurring losses are primarily due to declines in real estate values of the properties recorded in OREO. For the years ended December 31, 2012 and 2011, these losses include $\$ 17$ million and $\$ 100$ million in losses, respectively, recorded as charge-offs, on new OREO properties transferred from loans during the periods and $\$ 57$ million and $\$ 71$ million, respectively, in losses, recorded in other noninterest income, attributable to fair value adjustments on OREO properties subsequent to their transfer from loans. As discussed in the following paragraphs, the fair value amounts are generally based on appraisals of the property values, resulting in a classification within Level 3 of the valuation hierarchy. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized. The previous tables reflect the fair value measurements of the properties before deducting the estimated costs to sell.
The Real Estate Valuation department, which reports to the Chief Credit Officer, is solely responsible for managing the appraisal process and evaluating the appraisal for all commercial properties transferred to OREO. All appraisals on commercial OREO properties are updated on at least an annual basis

The Real Estate Valuation department reviews the BPO data and internal market information to determine the initial charge-off
on residential real estate loans transferred to OREO. Once the foreclosure process is completed, the Bancorp performs an interior inspection to update the initial fair value of the property. These properties are reviewed at least every 30 days after the initial interior inspections are completed. The Asset Manager receives a monthly status report for each property which includes the number of showings, recently sold properties, current comparable listings and overall market conditions.

## Fair Value Option

The Bancorp elected to measure certain residential mortgage loans held for sale under the fair value option as allowed under U.S. GAAP. Electing to measure residential mortgage loans held for sale at fair value reduces certain timing differences and better matches changes in the value of these assets with changes in the value of derivatives used as economic hedges for these assets. Management's intent to sell residential mortgage loans classified as held for sale may change over time due to such factors as changes in the overall liquidity in markets or changes in characteristics specific to certain loans held for sale. Consequently, these loans may be reclassified to loans held for investment and maintained in the Bancorp's loan portfolio. In such cases, the loans will continue to be measured at fair value.

Fair value changes recognized in earnings for instruments held at December 31, 2012 and 2011 for which the fair value option was elected as well as the changes in fair value of the underlying IRLCs, included gains of $\$ 157$ million and $\$ 123$ million, respectively. Additionally, fair value changes included in earnings for instruments for which the fair value option was elected but are no longer held by the Bancorp at December 31, 2012 and 2011 included gains of $\$ 849$ million and $\$ 341$ million during 2012 and 2011, respectively. These gains are reported in mortgage banking net revenue in the Consolidated Statements of Income.

Valuation adjustments related to instrument-specific credit risk for residential mortgage loans measured at fair value negatively impacted the fair value of those loans by $\$ 3$ million at December 31, 2012 and 2011. Interest on residential mortgage loans measured at fair value is accrued as it is earned using the effective interest method and is reported as interest income in the Consolidated Statements of Income

The following table summarizes the difference between the fair value and the principal balance for residential mortgage loans measured at fair value as of:

| (\$ in millions) | Aggregate <br> Fair Value | Aggregate Unpaid Principal Balance | Difference |
| :---: | :---: | :---: | :---: |
| December 31, 2012 |  |  |  |
| Residential mortgage loans measured at fair value | \$2,932 | 2,775 | 157 |
| Past due loans of 90 days or more | 3 | 4 | (1) |
| Nonaccrual loans | - | 1 | (1) |
| December 31, 2011 |  |  |  |
| Residential mortgage loans measured at fair value | \$2,816 | 2,693 | 123 |
| Past due loans of 90 days or more | 4 | 5 | (1) |
| Nonaccrual loans |  |  |  |

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Fair Value of Certain Financial Instruments
The following tables summarize the carrying amounts and estimated fair values for certain financial instruments, excluding financial instruments measured at fair value on a recurring basis:

| As of December 31, 2012 (\$ in millions) | Net Carrying Amount |  | Fair Value Measurements Using |  |  | Total <br> Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 | Level 2 | Level 3 |  |
| Financial assets: |  |  |  |  |  |  |
| Cash and due from banks | \$ | 2,441 | 2,441 | - | - | 2,441 |
| Other securities |  | 844 | - | 844 | - | 844 |
| Held-to-maturity securities |  | 284 | - | - | 284 | 284 |
| Other short-term investments |  | 2,421 | 2,421 | - | - | 2,421 |
| Loans held for sale |  | 83 | - | - | 83 | 83 |
| Portfolio loans and leases: |  |  |  |  |  |  |
| Commercial and industrial loans |  | 35,236 | - | - | 36,496 | 36,496 |
| Commercial mortgage loans |  | 8,770 | - | - | 8,020 | 8,020 |
| Commercial construction loans |  | 665 | - | - | 505 | 505 |
| Commercial leases |  | 3,481 | - | - | 3,310 | 3,310 |
| Residential mortgage loans ${ }^{(a)}$ |  | 11,712 | - | - | 11,532 | 11,532 |
| Home equity |  | 9,875 | - | - | 9,798 | 9,798 |
| Automobile loans |  | 11,944 | - | - | 12,076 | 12,076 |
| Credit card |  | 2,010 | - | - | 2,139 | 2,139 |
| Other consumer loans and leases |  | 270 | - | - | 288 | 288 |
| Unallocated allowance for loan and lease losses |  | (111) | - | - | - | - |
| Total portfolio loans and leases, net ${ }^{(a)}$ |  | 83,852 | - | - | 84,164 | 84,164 |
| Financial liabilities: |  |  |  |  |  |  |
| Deposits |  | 89,517 | - | 89,592 | - | 89,592 |
| Federal funds purchased |  | 901 | 901 | - | - | 901 |
| Other short-term borrowings |  | 6,280 | - | 6,280 | - | 6,280 |
| Long-term debt |  | 7,085 | 6,925 | 884 |  | 7,809 |
| (a)Excludes $\$ 76$ of residential mortgage loans measured at fair value on a recurring basis. |  |  |  |  |  |  |
| As of December 31, 2011 (\$ in millions) |  |  |  |  | Net Carrying Amount | Fair <br> Value |
| Financial assets: |  |  |  |  |  |  |
| Cash and due from banks |  |  |  |  | \$ 2,663 | 2,663 |
| Other securities |  |  |  |  | 842 | 842 |
| Held-to-maturity securities |  |  |  |  | 322 | 322 |
| Other short-term investments |  |  |  |  | 1,781 | 1,781 |
| Loans held for sale |  |  |  |  | 203 | 203 |
| Portfolio loans and leases: |  |  |  |  |  |  |
| Commercial and industrial loans |  |  |  |  | 29,854 | 30,300 |
| Commercial mortgage loans |  |  |  |  | 9,697 | 8,870 |
| Commercial construction loans |  |  |  |  | 943 | 791 |
| Commercial leases |  |  |  |  | 3,451 | 3,237 |
| Residential mortgage loans ${ }^{(a)}$ |  |  |  |  | 10,380 | 9,978 |
| Home equity |  |  |  |  | 10,524 | 9,737 |
| Automobile loans |  |  |  |  | 11,784 | 11,747 |
| Credit card |  |  |  |  | 1,872 | 1,958 |
| Other consumer loans and leases |  |  |  |  | 329 | 346 |
| Unallocated allowance for loan and lease losses |  |  |  |  | (136) | - |
| Total portfolio loans and leases, net ${ }^{(a)}$ |  |  |  |  | 78,698 | 76,964 |
| Financial liabilities: |  |  |  |  |  |  |
| Deposits |  |  |  |  | 85,710 | 85,599 |
| Federal funds purchased |  |  |  |  | 346 | 346 |
| Other short-term borrowings |  |  |  |  | 3,239 | 3,239 |
| Long-term debt |  |  |  |  | 9,682 | 10,197 |

(a)Excludes $\$ 65$ of residential mortgage loans measured at fair value on a recurring basis.

Cash and due from banks, other securities, other short-term investments, deposits, federal funds purchased and other short-term borrowings
For financial instruments with a short-term or no stated maturity, prevailing market rates and limited credit risk, carrying amounts approximate fair value. Those financial instruments include cash and due from banks, FHLB and FRB restricted stock, other short-term investments, certain deposits (demand, interest checking, savings,
money market and foreign office deposits), and federal funds purchased. Fair values for other time deposits, certificates of deposit $\$ 100,000$ and over and other short-term borrowings were estimated using a discounted cash flow calculation that applied prevailing LIBOR/swap interest rates for the same maturities.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Held-to-maturity securities

The Bancorp's held-to-maturity securities are primarily composed of instruments that provide income tax credits as the economic return on the investment. The fair value of these instruments is estimated based on current U.S. Treasury tax credit rates.
Loans held for sale
Fair values for commercial loans held for sale were valued based on executable bids when available, or on discounted cash flow models incorporating appraisals of the underlying collateral, as well as assumptions about investor return requirements and amounts and timing of expected cash flows. Fair values for other consumer loans held for sale are based on contractual values upon which the loans may be sold to a third party, and approximate their carrying value.
Portfolio loans and leases, net
Fair values were estimated by discounting future cash flows using the current market rates of loans to borrowers with similar credit characteristics and similar remaining maturities.
Long-term debt
Fair value of long-term debt was based on quoted market prices, when available, or a discounted cash flow calculation using LIBOR/swap interest rates and, in some cases, a spread for new issuances with similar terms.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 27. CERTAIN REGULATORY REQUIREMENTS AND CAPITAL RATIOS

The principal source of income and funds for the Bancorp (parent company) are dividends from its subsidiaries. The dividends paid by the Bancorp's banking subsidiary are subject to regulations and limitations prescribed by the appropriate state and federal supervisory authorities. The Bancorp's nonbank subsidiaries are also limited by certain federal and state statutory provisions and regulations covering the amount of dividends that may be paid in any given year.

The Bancorp's banking subsidiary must maintain cash reserve balances when total reservable deposit liabilities are greater than the regulatory exemption. These reserve requirements may be satisfied with vault cash and balances on deposit with the FRB. In 2012 and 2011, the banking subsidiary was required to maintain average cash reserve balances of $\$ 1.5$ billion and $\$ 744$ million, respectively.

The Board of Governors of the Federal Reserve System issued capital adequacy guidelines pursuant to which it assesses the adequacy of capital in examining and supervising a bank holding company and in analyzing applications to it under the Bank Holding Company Act of 1956, as amended. These guidelines include quantitative measures that assign risk weightings to assets and off-balance sheet items, as well as define and set minimum regulatory capital requirements. All bank holding companies are required to maintain Tier I capital (core capital) of at least four percent of risk-weighted assets (Tier I capital ratio), total capital (Tier I plus Tier II capital) of at least eight percent of risk-weighted assets (Total risk-based capital ratio), and Tier I capital of at least three percent of adjusted quarterly average assets (Tier I leverage ratio). Failure to meet the minimum capital requirements can initiate certain actions by regulators that could have a direct material effect on the Consolidated Financial Statements of the Bancorp.

Tier I capital consists principally of shareholders' equity including Tier I qualifying TruPS. It excludes unrealized gains and losses on available-forsale securities and unrecognized pension actuarial gains and losses and prior service cost, goodwill, certain other intangibles and unrealized cash flow hedges. Current provisions of the Dodd-Frank Act will phase out the inclusion of certain TruPS as a component of Tier I capital beginning January 1, 2013. Under these provisions, these TruPS would qualify as a component of Tier II capital. At December 31, 2012, the Bancorp's

Tier I capital included $\$ 810$ million of TruPS representing approximately 74 bps of risk-weighted assets.

Tier II capital consists principally of term subordinated debt, redeemable preferred stock and, subject to limitations, allowances for loan and lease losses.

Assets and credit equivalent amounts of off-balance-sheet items are assigned to one of several broad risk categories, according to the obligor, guarantor or nature of collateral. The aggregate dollar value of the amount of each category is multiplied by the associated risk weighting of that category. The resulting weighted values from each of the risk categories in sum is the total risk-weighted assets. Quarterly average assets for this purpose do not include goodwill and any other intangible assets and other investments that the FRB determines should be deducted from Tier I capital.

The Board of Governors of the Federal Reserve System issued capital adequacy guidelines for banking subsidiaries substantially similar to those adopted by the Board of Governors of the Federal Reserve System regarding bank holding companies, as described previously. In addition, the federal banking agencies have issued substantially similar regulations to implement the system of prompt corrective action established by Section 38 of the Federal Deposit Insurance Act. Under the regulations, a bank generally shall be deemed to be well-capitalized if it has a Total risk-based capital ratio of $10 \%$ or more, a Tier I capital ratio of six percent or more, a Tier I leverage ratio of five percent or more and is not subject to any written capital order or directive. If an institution becomes undercapitalized, it would become subject to significant additional oversight, regulations and requirements as mandated by the Federal Deposit Insurance Act.

The Bancorp and its banking subsidiary, Fifth Third Bank, had Tier I capital, Total risk-based capital and Tier I leverage ratios above the wellcapitalized levels at December 31, 2012 and 2011. As of December 31, 2012, the most recent notification from the FRB categorized the Bancorp and its banking subsidiary as well-capitalized under the regulatory framework for prompt corrective action. To continue to qualify for financial holding company status pursuant to the Gramm-Leach-Bliley Act of 1999, the Bancorp's banking subsidiary must, among other things, maintain "well-capitalized" capital ratios.

The following table presents capital and risk-based capital and leverage ratios for the Bancorp and its banking subsidiary at December 31:

| (\$ in millions) | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio |
| Tier I risk-based capital (to risk-weighted assets): ${ }^{(a)}$ |  |  |  |  |
| Fifth Third Bancorp (Consolidated) | \$11,685 | 10.65\% | \$ 12,503 | 11.91\% |
| Fifth Third Bank | 12,145 | 11.28 | 12,373 | 12.02 |
| Total risk-based capital (to risk-weighted assets): ${ }^{(a)}$ |  |  |  |  |
| Fifth Third Bancorp (Consolidated) | 15,816 | 14.42 | 16,885 | 16.09 |
| Fifth Third Bank | 13,721 | 12.74 | 14,013 | 13.61 |
| Tier I leverage (to average assets): |  |  |  |  |
| Fifth Third Bancorp (Consolidated) | 11,685 | 10.05 | 12,503 | 11.10 |
| Fifth Third Bank | 12,145 | 10.65 | 12,373 | 11.20 |


The aggregate dollar amount in each risk category is multiplied by the associated risk weight of the category. The resulting weighted values are added together resulting in the
Bancorp's total risk-weighted assets.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 28. PARENT COMPANY FINANCIAL STATEMENTS

| Condensed Statements of Income (Parent Company Only) |  |  |  |
| :---: | :---: | :---: | :---: |
| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| Income |  |  |  |
| Dividends from subsidiaries: |  |  |  |
| Consolidated bank subsidiaries ${ }^{(a)}$ | \$ - | - | - |
| Consolidated nonbank subsidiary | 1,959 | 1,677 | 1,400 |
| Interest on loans to subsidiaries | 17 | 29 | 33 |
| Total income | 1,976 | 1,706 | 1,433 |
| Expenses |  |  |  |
| Interest | 215 | 216 | 188 |
| Other | 61 | 25 | 26 |
| Total expenses | 276 | 241 | 214 |
| Income Before Income Taxes and Change in Undistributed Earnings of Subsidiaries | 1,700 | 1,465 | 1,219 |
| Applicable income tax benefit | 96 | 79 | 64 |
| Income Before Change in Undistributed Earnings of Subsidiaries | 1,796 | 1,544 | 1,283 |
| Decrease in undistributed earnings | (220) | (247) | (530) |
| Net Income | \$1,576 | 1,297 | 753 |

 ended 2012, 2011, and 2010, respectively.

| Condensed Statements of Comprehensive Income (Parent Company Only) |  |  |  |
| :---: | :---: | :---: | :---: |
| For the years ended December 31 (\$ in millions) | 2012 | 2011 | 2010 |
| Net income | \$1,576 | 1,297 | 753 |
| Other comprehensive income (loss), net of tax: Unrealized gains on cash flow hedge derivatives | 3 | 2 | (4) |
| Other comprehensive income (loss) | 3 | 2 | (4) |
| Comprehensive income | 1,579 | 1,299 | 749 |
| Less: Comprehensive income attributable to noncontrolling interests | (2) | 1 | - |
| Comprehensive income attributable to Bancorp | \$1,581 | 1,298 | 749 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

| Condensed Balance Sheets (Parent Company Only)As of December 31 (\$ in millions) |  | 2012 | 2011 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Assets |  |  |  |
| Cash |  | \$ - | 50 |
| Short-term investments |  | 3,481 | 3,588 |
| Loans to subsidiaries: |  |  |  |
| Bank subsidiaries |  | - | - |
| Nonbank subsidiaries |  | 1,021 | 1,032 |
| Total loans to subsidiaries |  | 1,021 | 1,032 |
| Investment in subsidiaries |  |  |  |
| Nonbank subsidiaries |  | 15,376 | 15,631 |
| Total investment in subsidiaries |  | 15,376 | 15,631 |
| Goodwill |  | 80 | 80 |
| Other assets |  | 579 | 731 |
| Total Assets |  | \$20,537 | 21,112 |
| Liabilities |  |  |  |
| Other short-term borrowings |  | 566 | 655 |
| Accrued expenses and other liabilities |  | 456 | 422 |
| Long-term debt (external) |  | 5,751 | 6,784 |
| Total Liabilities |  | 6,773 | 7,861 |
| Parent Company Shareholders' Equity |  | 13,764 | 13,251 |
| Total Liabilities and Parent Company Shareholders' Equity |  | \$20,537 | 21,112 |
|  |  |  |  |
| Condensed Statements of Cash Flows (Parent Company Only) |  |  |  |
| For the years ended December 31 ( $\$$ in millions) | 2012 | 2011 | 2010 |
| Operating Activities |  |  |  |
| Net income | \$ 1,576 | 1,297 | 753 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| Provision for (Benefit from) deferred income taxes | 2 | (3) | (2) |
| Decrease in undistributed earnings | 220 | 247 | 530 |
| Net change in: |  |  |  |
| Other assets | 57 | 39 | (6) |
| Accrued expenses and other liabilities | 18 | 3 | (339) |
| Other, net | - | - | (11) |
| Net Cash Provided by Operating Activities | 1,873 | 1,583 | 925 |
|  |  |  |  |
| Investing Activities <br> Net change in: |  |  |  |
| Short-term investments | 107 | (635) | (603) |
| Loans to subsidiaries | 11 | 489 | (161) |
| Net Cash Provided by (Used in) Investing Activities | 118 | (146) | (764) |
| Financing Activities |  |  |  |
| Net change in other short-term borrowings | (89) | 241 | 134 |
| Proceeds from issuance of long-term debt | 500 | 1,000 | - |
| Repayment of long-term debt | $(1,440)$ | (400) | - |
| Dividends paid on common shares | (309) | (192) | (32) |
| Dividends paid on preferred shares | (35) | (50) | (205) |
| Issuance of common shares | (3) | 1,648 | - |
| Repurchases of treasury shares and related forward contracts | (650) | - | - |
| Redemption of Series F preferred shares and related warrants | - | $(3,688)$ | - |
| Other, net | (18) | (6) | - |
| Net Cash Used in Financing Activities | $(2,041)$ | $(1,447)$ | (103) |
| Net (Decrease) Increase in Cash | (50) | (10) | 58 |
| Cash at Beginning of Year | 50 | 60 | 2 |
| Cash at End of Year | S - | 50 | 60 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 29. BUSINESS SEGMENTS

The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Investment Advisors. Results of the Bancorp's business segments are presented based on its management structure and management accounting practices. The structure and accounting practices are specific to the Bancorp; therefore, the financial results of the Bancorp's business segments are not necessarily comparable with similar information for other financial institutions. The Bancorp refines its methodologies from time to time as management's accounting practices are improved and businesses change.

The Bancorp manages interest rate risk centrally at the corporate level by employing a FTP methodology. This methodology insulates the business segments from interest rate volatility, enabling them to focus on serving customers through loan originations and deposit taking. The FTP system assigns charge rates and credit rates to classes of assets and liabilities, respectively, based on expected duration and the U.S. swap curve. Matching duration allocates interest income and interest expense to each segment so its resulting net interest income is insulated from interest rate risk. In a rising rate environment, the Bancorp benefits from the widening spread between deposit costs and wholesale funding costs. However, the Bancorp's FTP system credits this benefit to deposit-providing businesses, such as Branch Banking and Investment Advisors, on a duration-adjusted basis. The net impact of the FTP methodology is captured in General Corporate and Other.

The Bancorp adjusts the FTP charge and credit rates as dictated by changes in interest rates for various interest-earning assets and interestbearing liabilities and by the review of the estimated durations for the indeterminate-lived deposits. The credit rate provided for demand deposit accounts is reviewed annually based upon the account type, its estimated duration and the corresponding fed funds, U.S. swap curve or swap rate. The credit rates for several deposit products were reset January 1, 2012 to reflect the current market rates and updated market assumptions. These rates were lower than those in place during 2011, thus net interest income for deposit providing businesses was negatively impacted during 2012.

The business segments are charged provision expense based on the actual net charge-offs experienced by the loans and leases owned by each segment. Provision expense attributable to loan and leases growth and changes in ALLL factors are captured in General Corporate and Other. The financial results of the business segments include allocations for shared services and headquarters expenses. Even with these allocations, the financial results are not necessarily indicative of the business segments' financial condition and results of operations as if they existed as independent entities. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and when funding operations, by accessing the capital markets as a collective unit.

Results of operations and assets by segment for each of the three years ended December 31 are:

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

| $\underline{2012}$ (\$ in millions) | CommercialBanking |  | Branch Banking | Consumer Lending | Investment Advisors | General Corporate and Other | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 1,432 | 1,362 | 314 | 117 | 370 | - | 3,595 |
| Provision for loan and lease losses |  | 223 | 294 | 176 | 10 | (400) | - | 303 |
| Net interest income after provision for loan and lease losses |  | 1,209 | 1,068 | 138 | 107 | 770 | - | 3,292 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Mortgage banking net revenue |  | - | 14 | 830 | 1 | - | - | 845 |
| Service charges on deposits |  | 225 | 294 | - | 3 | - | - | 522 |
| Corporate banking revenue |  | 395 | 15 | - | 3 | - |  | 413 |
| Investment advisory revenue |  | 6 | 129 | - | 366 | - | (127) ${ }^{(a)}$ | 374 |
| Card and processing revenue |  | 46 | 279 | - | 4 | (76) | - | 253 |
| Other noninterest income |  | 65 | 81 | 42 | 19 | 367 | - | 574 |
| Securities gains, net |  | - | - | 1 | - | 14 | - | 15 |
| Securities gains, net-non-qualifying hedges on mortgage servicing rights |  | - | - | 3 | - | - | - | 3 |
| Total noninterest income |  | 737 | 812 | 876 | 396 | 305 | (127) | 2,999 |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 229 | 448 | 192 | 136 | 602 | - | 1,607 |
| Employee benefits |  | 39 | 125 | 39 | 25 | 143 | - | 371 |
| Net occupancy expense |  | 21 | 187 | 8 | 11 | 75 | - | 302 |
| Technology and communications |  | 10 | 3 | 1 | - | 182 | - | 196 |
| Card and processing expense |  | 5 | 115 | - | - | 1 | - | 121 |
| Equipment expense |  | 2 | 54 | 1 | 1 | 52 | - | 110 |
| Other noninterest expense |  | 800 | 660 | 429 | 264 | (652) | (127) | 1,374 |
| Total noninterest expense |  | 1,106 | 1,592 | 670 | 437 | 403 | (127) | 4,081 |
| Income before income taxes |  | 840 | 288 | 344 | 66 | 672 | - | 2,210 |
| Applicable income tax expense |  | 146 | 102 | 121 | 23 | 244 | - | 636 |
| Net income |  | 694 | 186 | 223 | 43 | 428 | - | 1,574 |
| Less: Net income attributable to noncontrolling interests |  | - | - | - | - | (2) | - | (2) |
| Net income attributable to Bancorp |  | 694 | 186 | 223 | 43 | 430 | - | 1,576 |
| Dividends on preferred stock |  | - | - | - | - | 35 | - | 35 |
| Net income available to common shareholders | \$ | 694 | 186 | 223 | 43 | 395 | - | 1,541 |
| Total goodwill | \$ | 613 | 1,655 | - | 148 | - | - | 2,416 |
| Total assets | \$ | 48,693 | 48,856 | 24,657 | 9,212 | $(9,524)$ | - | 121,894 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

| 2011 (\$ in millions) | CommercialBanking |  | Branch <br> Banking | Consumer Lending | Investment Advisors | General Corporate and Other | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 1,357 | 1,423 | 343 | 113 | 321 | - | 3,557 |
| Provision for loan and lease losses |  | 490 | 393 | 261 | 27 | (748) | - | 423 |
| Net interest income after provision for loan and lease losses |  | 867 | 1,030 | 82 | 86 | 1,069 | - | 3,134 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Mortgage banking net revenue |  | - | 11 | 585 | 1 | - | - | 597 |
| Service charges on deposits |  | 207 | 309 | - | 4 | - | - | 520 |
| Corporate banking revenue |  | 332 | 14 | - | 3 | 1 | - | 350 |
| Investment advisory revenue |  | 12 | 117 | - | 364 | (1) | (117) ${ }^{(a)}$ | 375 |
| Card and processing revenue |  | 38 | 305 | - | 4 | (39) | - | 308 |
| Other noninterest income |  | 52 | 81 | 36 | (3) | 84 | - | 250 |
| Securities gains, net |  | - | - | - | - | 46 | - | 46 |
| Securities gains, net-non-qualifying hedges on mortgage servicing rights |  | - | - | 9 | - | - | - | 9 |
| Total noninterest income |  | 641 | 837 | 630 | 373 | 91 | (117) | 2,455 |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 203 | 454 | 149 | 138 | 534 | - | 1,478 |
| Employee benefits |  | 37 | 127 | 34 | 26 | 106 | - | 330 |
| Net occupancy expense |  | 20 | 184 | 8 | 11 | 82 | - | 305 |
| Technology and communications |  | 11 | 5 | 1 | 1 | 170 | - | 188 |
| Card and processing expense |  | 5 | 114 | - | - | 1 | - | 120 |
| Equipment expense |  | 2 | 51 | 1 | 1 | 58 | - | 113 |
| Other noninterest expense |  | 795 | 640 | 433 | 244 | (771) | (117) | 1,224 |
| Total noninterest expense |  | 1,073 | 1,575 | 626 | 421 | 180 | (117) | 3,758 |
| Income before income taxes |  | 435 | 292 | 86 | 38 | 980 | - | 1,831 |
| Applicable income tax (benefit) expense |  | (6) | 102 | 30 | 14 | 393 | - | 533 |
| Net income |  | 441 | 190 | 56 | 24 | 587 | - | 1,298 |
| Less: Net income attributable to noncontrolling interest |  | - | - | - | - | 1 | - | 1 |
| Net income attributable to Bancorp |  | 441 | 190 | 56 | 24 | 586 | - | 1,297 |
| Dividends on preferred stock |  | - | - | - | - | 203 | - | 203 |
| Net income available to common shareholders | \$ | 441 | 190 | 56 | 24 | 383 | - | 1,094 |
| Total goodwill | \$ | 613 | 1,656 | - | 148 | - | - | 2,417 |
| Total assets | \$ | 45,864 | 46,703 | 24,325 | 7,670 | $(7,595)$ | - | 116,967 |

(a) Revenue sharing agreements between Investment Advisors and Branch Banking are eliminated in the Consolidated Statements of Income.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

| 2010 (\$ in millions) | $\begin{gathered} \text { Commercial } \\ \text { Banking } \\ \hline \end{gathered}$ |  | Branch <br> Banking | Consumer Lending | Investment Advisors | General Corporate and Other | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 1,531 | 1,514 | 405 | 138 | 16 | - | 3,604 |
| Provision for loan and lease losses |  | 1,159 | 555 | 569 | 44 | (789) | - | 1,538 |
| Net interest income (loss) after provision for loan and lease losses |  | 372 | 959 | (164) | 94 | 805 | - | 2,066 |
|  |  |  |  |  |  |  |  |  |
| Mortgage banking net revenue |  | - | 27 | 619 | 2 | (1) | - | 647 |
| Service charges on deposits |  | 199 | 369 | 1 | 6 | (1) | - | 574 |
| Corporate banking revenue |  | 346 | 15 | - | 3 | - | - | 364 |
| Investment advisory revenue |  | 15 | 106 | - | 346 | - | (106) ${ }^{(a)}$ | 361 |
| Card and processing revenue |  | 33 | 298 | - | 1 | (16) |  | 316 |
| Other noninterest income |  | 42 | 70 | 36 | (2) | 260 | - | 406 |
| Securities gains, net |  | - | - | - | - | 47 | - | 47 |
| Securities gains, net-non-qualifying hedges on mortgage servicing rights |  | - | - | 14 | - | - | - | 14 |
| Total noninterest income |  | 635 | 885 | 670 | 356 | 289 | (106) | 2,729 |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 182 | 439 | 163 | 131 | 515 | - | 1,430 |
| Employee benefits |  | 32 | 121 | 31 | 25 | 105 | - | 314 |
| Net occupancy expense |  | 16 | 174 | 7 | 9 | 92 | - | 298 |
| Technology and communications |  | 14 | 16 | 2 | 2 | 155 | - | 189 |
| Card and processing expense |  | 2 | 105 | - | - | 1 | - | 108 |
| Equipment expense |  | 2 | 49 | 1 | 1 | 69 | - | 122 |
| Other noninterest expense |  | 723 | 652 | 342 | 237 | (454) | (106) | 1,394 |
| Total noninterest expense |  | 971 | 1,556 | 546 | 405 | 483 | (106) | 3,855 |
| Income (loss) before income taxes |  | 36 | 288 | (40) | 45 | 611 | - | 940 |
| Applicable income tax expense (benefit) |  | (142) | 103 | (14) | 16 | 224 | - | 187 |
| Net income (loss) |  | 178 | 185 | (26) | 29 | 387 | - | 753 |
| Less: Net income attributable to noncontrolling interest |  | - | - | - | - | - | - | - |
| Net income (loss) attributable to Bancorp |  | 178 | 185 | (26) | 29 | 387 | - | 753 |
| Dividends on preferred stock |  | - | - | - | - | 250 | - | 250 |
| Net income available to common shareholders | \$ | 178 | 185 | (26) | 29 | 137 | - | 503 |
| Total goodwill | \$ | 613 | 1,656 | - | 148 | - | - | 2,417 |
| Total assets | \$ | 43,609 | 46,244 | 22,604 | 6,759 | $(8,209)$ | - | 111,007 |

(a)Revenue sharing agreements between Investment Advisors and Branch Banking are eliminated in the Consolidated Statements of Income.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 30. SUBSEQUENT EVENT

On January 28, 2013, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp will purchase approximately $\$ 125$ million of its outstanding common stock. The Bancorp is repurchasing the shares of its common stock as part of its previously announced 100 million share repurchase program. This repurchase transaction concludes the $\$ 600$ million of common share repurchases not objected to by the FRB in the 2012 CCAR process. As part of this transaction, the Bancorp entered into a forward contract in which the final number of shares to be delivered at settlement of the accelerated share repurchase transaction will be based generally on a discount to the average daily volume-weighted average price of the Bancorp's common stock during the term of the Repurchase Agreement. The accelerated share repurchase will be treated as two separate transactions (i) the acquisition of treasury shares on the acquisition date and (ii) a forward contract indexed to the Bancorp's stock.

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# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 <br> <br> FORM 10-K <br> <br> FORM 10-K <br> <br> ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF <br> <br> ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

 THE SECURITIES EXCHANGE ACT OF 1934}

For the fiscal year ended December 31, 2012
Commission file number 001-33653


Incorporated in the State of Ohio
I.R.S. Employer Identification No. 31-0854434

Address: 38 Fountain Square
Plaza Cincinnati, Ohio 45263
Telephone: (800) 972-3030
Securities registered pursuant to Section 12(b) of the Act:

| Title of each class: | Name of each exchange on which <br> registered: |
| :--- | :---: |
| Common Stock, Without Par Value |  |
| 8.5\% Non-Cumulative Series G | The NASDAQ Stock Market LLC |
| Convertible Perpetual Preferred Stock | The NASDAQ Stock Market LLC |

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes: $\boxtimes$ No:
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes: $\square$ No: $\boxtimes$
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes: $\triangle$ No:

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes: $\mathbb{\text { No: }}$
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form 10-K. $\mathbb{\square}$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer $\boxtimes$ Accelerated filer $\square$ Non-accelerated filer $\square$ (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes: $\square$ No: $\boxtimes$
There were $875,281,580$ shares of the Bancorp's Common Stock, without par value, outstanding as of January 31, 2013. The Aggregate Market Value of the Voting Stock held by non-affiliates of the Bancorp was $\$ 12,248,353,562$ as of June 30, 2012.

## DOCUMENTS INCORPORATED BY REFERENCE

This report incorporates into a single document the requirements of the U.S. Securities and Exchange Commission (SEC) with respect to annual reports on Form 10-K and annual reports to shareholders. The Bancorp's Proxy Statement for the 2013 Annual Meeting of Shareholders is incorporated by reference into Part III of this report.

Only those sections of this 2012 Annual Report to Shareholders that are specified in this Cross Reference Index constitute part of the Registrant's Form 10-K for the year ended December 31, 2012. No other information contained in this 2012 Annual Report to Shareholders shall be deemed to constitute any part of this Form $10-\mathrm{K}$ nor shall any such information be incorporated into the Form 10-K and shall not be deemed "filed" as part of the Registrant's Form 10-K.

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## AVAILABILITY OF FINANCIAL INFORMATION

Fifth Third Bancorp (the "Bancorp") files reports with the SEC. Those reports include the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and proxy statements, as well as any amendments to those reports. The public may read and copy any materials the Bancorp files with the SEC at the SEC's Public Reference Room at 450 Fifth Street, NW, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC maintains an internet site that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC at www.sec.gov. The Bancorp's annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form $8-\mathrm{K}$, proxy statements, and amendments to those reports filed or furnished pursuant to section 13(a) or 15(d) of the Exchange Act are accessible at no cost on the Bancorp's web site at www. 53 .com on a same day basis after they are electronically filed with or furnished to the SEC.

PART I

## ITEM 1. BUSINESS

## General Information

The Bancorp, an Ohio corporation organized in 1975, is a bank holding company as defined by the Bank Holding Company Act of 1956, as amended (the "BHCA"), and is registered as such with the Board of Governors of the Federal Reserve System (the "FRB"). The Bancorp's principal office is located in Cincinnati, Ohio.

The Bancorp's subsidiaries provide a wide range of financial products and services to the retail, commercial, financial, governmental, educational and medical sectors, including a wide variety of checking, savings and money market accounts, and credit products such as credit cards, installment loans, mortgage loans and leases. Fifth Third Bank has deposit insurance provided by the Federal Deposit Insurance Corporation (the "FDIC") through the Deposit Insurance Fund. Refer to Exhibit 21 filed as an attachment to this Annual Report on Form 10-K for a list of subsidiaries of the Bancorp as of December 31, 2012.

The Bancorp derives the majority of its revenues from the U.S. Revenue from foreign countries and external customers domiciled in foreign countries is immaterial to the Bancorp's Consolidated Financial Statements.

Additional information regarding the Bancorp's businesses is included in Management's Discussion and Analysis of Financial Condition and Results of Operations.

## Competition

The Bancorp competes for deposits, loans and other banking services in its principal geographic markets as well as in selected national markets as opportunities arise. In addition to the challenge of attracting and retaining customers for traditional banking services, the Bancorp's competitors include securities dealers, brokers, mortgage bankers, investment advisors and insurance companies. These competitors, with focused products targeted at highly profitable customer segments, compete across geographic boundaries and provide customers increasing access to meaningful alternatives to banking services in nearly all significant products. The increasingly competitive environment is a result primarily of changes in regulation, changes in technology, product delivery systems and the accelerating pace of consolidation among financial service providers. These competitive trends are likely to continue.

## Acquisitions

The Bancorp's strategy for growth includes strengthening its presence in core markets, expanding into contiguous markets and broadening its product offerings while taking into account the integration and other risks of growth. The Bancorp evaluates strategic acquisition opportunities and conducts due diligence activities in connection with possible transactions. As a result, discussions, and in some cases, negotiations may take place and future acquisitions involving cash, debt or equity securities may occur. These typically involve the payment of a premium over book value and current market price, and therefore, some dilution of book value and net income per share may occur with any future transactions.

## Regulation and Supervision

In addition to the generally applicable state and federal laws governing businesses and employers, the Bancorp and its banking subsidiary are subject to extensive regulation by federal and state laws and regulations applicable to financial institutions and their parent companies. Virtually all aspects of the business of the Bancorp and its banking subsidiary are subject to specific
requirements or restrictions and general regulatory oversight. The principal objectives of state and federal banking laws and regulations and the supervision, regulation and examination of banks and their parent companies (such as the Bancorp) by bank regulatory agencies are the maintenance of the safety and soundness of financial institutions, maintenance of the federal deposit insurance system and the protection of consumers or classes of consumers, rather than the specific protection of shareholders of a bank or the parent company of a bank. To the extent the following material describes statutory or regulatory provisions, it is qualified in its entirety by reference to the particular statute or regulation.

## Regulators

The Bancorp and/or its banking subsidiary are subject to regulation and supervision primarily by the FRB, the Consumer Financial Protection Bureau (the "CFPB") and the Ohio Division of Financial Institutions (the "Division") and additionally by certain other functional regulators and selfregulatory organizations. The Bancorp is also subject to regulation by the SEC by virtue of its status as a public company and due to the nature of some of its businesses. The Bancorp's banking subsidiary is subject to regulation by the FDIC, which insures the bank's deposits as permitted by law.

The federal and state laws and regulations that are applicable to banks and to some extent bank holding companies regulate, among other matters, the scope of their business, their activities, their investments, their reserves against deposits, the timing of the availability of deposited funds, the amount of loans to individual and related borrowers and the nature, amount of and collateral for certain loans, and the amount of interest that may be charged on loans. Various federal and state consumer laws and regulations also affect the services provided to consumers.

The Bancorp and/or its subsidiary are required to file various reports with, and is subject to examination by regulators, including the FRB and the Division. The FRB, Division and the CFPB have the authority to issue orders to bank holding companies and/or banks to cease and desist from certain banking practices and violations of conditions imposed by, or violations of agreements with, the FRB, Division and CFPB. Certain of the Bancorp's and/or its banking subsidiary regulators are also empowered to assess civil money penalties against companies or individuals in certain situations, such as when there is a violation of a law or regulation. Applicable state and federal law also grant certain regulators the authority to impose additional requirements and restrictions on the activities of the Bancorp and or its banking subsidiary and, in some situations, the imposition of such additional requirements and restrictions will not be publicly available information.

## Acquisitions

The BHCA requires the prior approval of the FRB for a bank holding company to acquire substantially all the assets of a bank or to acquire direct or indirect ownership or control of more than $5 \%$ of any class of the voting shares of any bank, bank holding company or savings association, or to increase any such non-majority ownership or control of any bank, bank holding company or savings association, or to merge or consolidate with any bank holding company.

The BHCA prohibits a bank holding company from acquiring a direct or indirect interest in or control of more than $5 \%$ of any class of the voting shares of a company that is not a bank or a bank holding company and from engaging directly or
indirectly in activities other than those of banking, managing or controlling banks or furnishing services to its banking subsidiaries, except that it may engage in and may own shares of companies engaged in certain activities the FRB has determined to be so closely related to banking or managing or controlling banks as to be proper incident thereto.

## Financial Holding Companies

The Gramm-Leach-Bliley Act of 1999 ("GLBA") permits a qualifying bank holding company to become a financial holding company ("FHC") and thereby to engage directly or indirectly in a broader range of activities than those permitted for a bank holding company under the BHCA. Permitted activities for a FHC include securities underwriting and dealing, insurance underwriting and brokerage, merchant banking and other activities that are declared by the FRB, in cooperation with the Treasury Department, to be "financial in nature or incidental thereto" or are declared by the FRB unilaterally to be "complementary" to financial activities. In addition, a FHC is allowed to conduct permissible new financial activities or acquire permissible non-bank financial companies with after-the-fact notice to the FRB. A bank holding company may elect to become a FHC if each of its banking subsidiaries is well capitalized, is well managed and has at least a "Satisfactory" rating under the Community Reinvestment Act ("CRA"). Dodd-Frank also extended the well capitalized and well managed requirement to the bank holding company. In 2000, the Bancorp elected and qualified for FHC status under the GLBA. To maintain FHC status, a holding company must continue to meet certain requirements. The failure to meet such requirements could result in restrictions on the activities of the FHC or loss of FHC status. If restrictions are imposed on the activities of an FHC, such information may not necessarily be available to the public.

## Dividends

The Bancorp depends in part upon dividends received from its direct and indirect subsidiaries, including its indirect banking subsidiary, to fund its activities, including the payment of dividends. The Bancorp and its banking subsidiary are subject to various federal and state restrictions on their ability to pay dividends. The FRB has authority to prohibit bank holding companies from paying dividends if such payment is deemed to be an unsafe or unsound practice. The FRB has indicated generally that it may be an unsafe or unsound practice for bank holding companies to pay dividends unless a bank holding company's net income is sufficient to fund the dividends and the expected rate of earnings retention is consistent with the organization's capital needs, asset quality and overall financial condition. The ability to pay dividends may be further limited by provisions of the Dodd-Frank Act and implanting regulations (see the "Regulatory Reform" section).

## Source of Strength

Under long-standing FRB policy and now as codified in the Dodd-Frank Act, a bank holding company is expected to act as a source of financial and managerial strength to each of its banking subsidiaries and to commit resources to their support. This support may be required at times when the bank holding company may not have the resources to provide it.

## FDIC Assessments

As contemplated by the Dodd-Frank Act the FDIC has revised the framework by which insured depository institutions with more

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than $\$ 10$ billion in assets ("large IDIs") are assessed for purposes of payments to the Deposit Insurance Fund (the "DIF"). The final rule implementing revisions to the assessment system was released on February 7, 2011, and took effect for the quarter beginning April 1, 2011.

Prior to the passage of the Dodd-Frank Act, a large IDI's DIF premiums principally were based on the size of an IDI's domestic deposit base. The Dodd-Frank Act changed the assessment base from a large IDI's domestic deposit base to its total assets less tangible equity. In addition to potentially greatly increasing the size of a large IDI's assessment base, the expansion of the assessment base affords the FDIC much greater flexibility to vary its assessment system based upon the different asset classes that large IDIs normally hold on their balance sheets.

To implement this provision, the FDIC created an assessment scheme vastly different from the deposit-based system. Under the new system, large IDIs are assessed under a complex "scorecard" methodology that seeks to capture both the probability that an individual large IDI will fail and the magnitude of the impact on the DIF if such a failure occurs.

## Transactions with Affiliates

Sections 23A and 23B of the Federal Reserve Act, restrict transactions between a bank and its affiliates (as defined in Sections 23A and 23B of the Federal Reserve Act), including a parent bank holding company. The Bancorp's banking subsidiary is subject to certain restrictions, including but not limited to restrictions on loans to its affiliates, on investments in the stock or securities thereof, on the taking of such stock or securities as collateral for loans to any borrower, and on the issuance of a guarantee or letter of credit on their behalf. Among other things, these restrictions limit the amount of such transactions, require collateral in prescribed amounts for extensions of credit, prohibit the purchase of low quality assets and require that the terms of such transactions be substantially equivalent to terms of comparable transactions with non-affiliates. Generally, the Bancorp's banking subsidiary is limited in its extension of credit to any affiliate to $10 \%$ of the banking subsidiary's capital stock and surplus and its extension of credit to all affiliates to $20 \%$ of the banking subsidiary's capital stock and surplus.

## Community Reinvestment Act

The CRA generally requires insured depository institutions to identify the communities they serve and to make loans and investments and provide services that meet the credit needs of those communities. Furthermore, the CRA requires the FRB to evaluate the performance of the Bancorp's banking subsidiary in helping to meet the credit needs of its communities. As a part of the CRA program, the banking subsidiary is subject to periodic examinations by the FRB, and must maintain comprehensive records of their CRA activities for this purpose. During these examinations, the FRB rates such institutions' compliance with the CRA as "Outstanding," "Satisfactory," "Needs to Improve" or "Substantial Noncompliance." Failure of an institution to receive at least a "Satisfactory" rating could inhibit such institution or its holding company from undertaking certain activities, including engaging in activities permitted as a financial holding company under the GLBA and acquiring other financial institutions. The FRB must take into account the record of performance of banks in meeting the credit needs of the entire community served, including low- and moderate-income neighborhoods. Fifth Third Bank received a "Satisfactory" CRA rating in its most recent CRA examination.

## Capital

The FRB has established capital guidelines for bank holding companies and FHCs. The FRB, the Division and the FDIC have also issued regulations establishing capital requirements for banks. Failure to meet capital requirements could subject the Bancorp and its banking subsidiary to a variety of restrictions and enforcement actions. In addition, as discussed previously, the Bancorp and its banking subsidiary must remain well capitalized and well managed for the Bancorp to retain its status as a FHC. See the "Regulatory Reform" section for additional information on capital requirements impacting the Bancorp.
Privacy
The FRB, FDIC and other bank regulatory agencies have adopted final guidelines (the "Guidelines) for safeguarding confidential, personal customer information. The Guidelines require each financial institution, under the supervision and ongoing oversight of its Board of Directors or an appropriate committee thereof, to create, implement and maintain a comprehensive written information security program designed to ensure the security and confidentiality of customer information, protect against any anticipated threats or hazards to the security or integrity of such information and protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to any customer. The Bancorp has adopted a customer information security program that has been approved by the Bancorp's Board of Directors (the "Board).

The GLBA requires financial institutions to implement policies and procedures regarding the disclosure of nonpublic personal information about consumers to non-affiliated third parties. In general, the statute requires explanations to consumers on policies and procedures regarding the disclosure of such nonpublic personal information, and, except as otherwise required by law, prohibits disclosing such information except as provided in the banking subsidiary's policies and procedures. The Bancorp's banking subsidiary has implemented a privacy policy.

## Anti-Money Laundering

The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the "Patriot Act"), designed to deny terrorists and others the ability to obtain access to the United States financial system, has significant implications for depository institutions, brokers, dealers and other businesses involved in the transfer of money. The Patriot Act, as implemented by various federal regulatory agencies, requires financial institutions, including the Bancorp and its subsidiaries, to implement new policies and procedures or amend existing policies and procedures with respect to, among other matters, antimoney laundering, compliance, suspicious activity and currency transaction reporting and due diligence on customers. The Patriot Act and its underlying regulations also permit information sharing for counterterrorist purposes between federal law enforcement agencies and financial institutions, as well as among financial institutions, subject to certain conditions, and require the FRB (and other federal banking agencies) to evaluate the effectiveness of an applicant in combating money laundering activities when considering applications filed under Section 3 of the BHCA or the Bank Merger Act. The Bancorp's Board has approved policies and procedures that are believed to be compliant with the Patriot Act.

## Exempt Brokerage Activities

The GLBA amended the federal securities laws to eliminate the blanket exceptions that banks traditionally have had from the definition of "broker" and "dealer." The GLBA also required that there be certain transactional activities that would not be "brokerage" activities, which banks could effect without having to register as a broker. In September 2007, the FRB and SEC approved Regulation R to govern bank securities activities. Various exemptions permit banks to conduct activities that would otherwise constitute brokerage activities under the securities laws. Those exemptions include conducting brokerage activities related to trust, fiduciary and similar services, certain services and also conducting a de minimis number of riskless principal transactions, certain asset-backed transactions and certain securities lending transactions. The Bancorp only conducts nonexempt brokerage activities through its affiliated registered broker-dealer.

## Regulatory Reform

On July 21, 2010, President Obama signed into law the Dodd-Frank Act, which is aimed, in part, at accountability and transparency in the financial system and includes numerous provisions that apply to and/or could impact the Bancorp and its banking subsidiary. The Dodd-Frank Act implements changes that, among other things, affect the oversight and supervision of financial institutions, provide for a new resolution procedure for large financial companies, create a new agency responsible for implementing and enforcing compliance with consumer financial laws, introduce more stringent regulatory capital requirements, effect significant changes in the regulation of over-the-counter derivatives, reform the regulation of credit rating agencies, implement changes to corporate governance and executive compensation practices, incorporate requirements on proprietary trading and investing in certain funds by financial institutions (known as the "Volcker Rule"), require registration of advisers to certain private funds, and effect significant changes in the securitization market. In order to fully implement many provisions of the Dodd-Frank Act, various government agencies, in particular banking and other financial services agencies are required to promulgate regulations. Set forth below is a discussion of some of the major sections the Dodd-Frank Act and implementing regulations that have or could have a substantial impact on the Bancorp and its banking subsidiary. Due to the volume of regulations required by the Dodd-Frank Act, not all proposed or final regulations that may have an impact on the Bancorp or its banking subsidiary are necessarily discussed.

## Financial Stability Oversight Council

The Dodd-Frank Act creates the Financial Stability Oversight Council ("FSOC"), which is chaired by the Secretary of the Treasury and composed of expertise from various financial services regulators. The FSOC has responsibility for identifying risks and responding to emerging threats to financial stability. On March 15, 2012, the Department of Treasury issued a final rule to establish an assessment schedule for the collection of fees from bank holding companies with at least $\$ 50$ billion in assets and foreign banks with at least $\$ 50$ billion in assets in the U.S. to cover the expenses of the Office of Financial Research and FSOC. The fees would also cover certain expenses incurred by the FDIC. The initial assessment period commenced July 21, 2012 and ends March 31, 2013. The Bancorp paid approximately $\$ 1$ million for the initial assessment period. The next scheduled assessment is set to occur on September 16, 2013.

## Executive Compensation

The Dodd-Frank Act provides for a say on pay for shareholders of all public companies. Under the Dodd-Frank Act, each company must give its shareholders the opportunity to vote on the compensation of its executives at least once every three years. The Dodd-Frank Act also adds disclosure and voting requirements for golden parachute compensation that is payable to named executive officers in connection with sale transactions.

Pursuant to the Dodd-Frank Act, in June 2012, the SEC adopted a final rule directing the stock exchanges to prohibit listing classes of equity securities if a company's compensation committee members are not independent. The rule also provides that a company's compensation committee may only select a compensation consultant, legal counsel or other advisor after taking into consideration factors to be identified by the SEC that affect the independence of a compensation consultant, legal counsel or other advisor.

The SEC is required under the Dodd-Frank Act to issue rules obligating companies to disclose in proxy materials for annual meetings of shareholders information that shows the relationship between executive compensation actually paid to their named executive officers and their financial performance, taking into account any change in the value of the shares of a company's stock and dividends or distributions.

The Dodd-Frank Act provides that the SEC must issue rules directing the stock exchanges to prohibit listing any security of a company unless the company develops and implements a policy providing for disclosure of the policy of the company on incentive-based compensation that is based on financial information required to be reported under the securities laws and that, in the event the company is required to prepare an accounting restatement due to the material noncompliance of the company with any financial reporting requirement under the securities laws, the company will recover from any current or former executive officer of the company who received incentive-based compensation during the three-year period preceding the date on which the company is required to prepare the restatement based on the erroneous data, any exceptional compensation above what would have been paid under the restatement.

The Dodd-Frank Act requires the SEC to adopt a rule to require that each company disclose in the proxy materials for its annual meetings whether an employee or board member is permitted to purchase financial instruments designed to hedge or offset decreases in the market value of equity securities granted as compensation or otherwise held by the employee or board member.

## Corporate Governance

The Dodd-Frank Act clarifies that the SEC may, but is not required to promulgate rules that would require that a company's proxy materials include a nominee for the board of directors submitted by a shareholder. Although the SEC promulgated rules to accomplish this, these rules were invalidated by a federal appeals court decision. The SEC has said that they will not challenge the ruling, but has not ruled out the possibility that new rules could be proposed.

The Dodd-Frank Act requires stock exchanges to have rules prohibiting their members from voting securities that they do not beneficially own (unless they have received voting instructions from the beneficial owner) with respect to the election of a member of the board of directors (other than an uncontested election of directors of an investment company registered under the Investment Company Act of 1940), executive compensation or any other significant matter, as determined by the SEC by rule.

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## Credit Ratings

The Dodd-Frank Act includes a number of provisions that are targeted at improving the reliability of credit ratings. The SEC has been charged with adopting various rules in this regard.

## Consumer Issues

The Dodd-Frank Act created a new bureau, the CFPB, which has the authority to implement regulations pursuant to numerous consumer protection laws and has supervisory authority, including the power to conduct examination and take enforcement actions, with respect to depository institutions with more than $\$ 10$ billion in consolidated assets. The CFPB also has authority, with respect to consumer financial services to, among other things, restrict unfair, deceptive or abusive acts or practices, enforce laws that prohibit discrimination and unfair treatment and to require certain consumer disclosures.

## Debit Card Interchange Fees

The Dodd-Frank Act provides for a set of new rules requiring that interchange transaction fees for electric debit transactions be "reasonable" and proportional to certain costs associated with processing the transactions. The FRB was given authority to, among other things, establish standards for assessing whether interchange fees are reasonable and proportional. In June 2011, the FRB issued a final rule establishing certain standards and prohibitions pursuant to the Dodd-Frank Act, including establishing standards for debit card interchange fees and allowing for an upward adjustment if the issuer develops and implements policies and procedures reasonably designed to prevent fraud. The provisions regarding debit card interchange fees and the fraud adjustment became effective October 1, 2011. The rules impose requirements on the Bancorp and its banking subsidiary and may negatively impact our revenues and results of operations.

## FDIC Matters and Resolution Planning

The Dodd-Frank Act creates an orderly liquidation process that the FDIC can employ for failing financial companies that are not insured depository institutions. The Dodd-Frank Act gives the FDIC new authority to create a widely available emergency financial stabilization program to guarantee the obligations of solvent depository institutions and their holding companies and affiliates during times of severe economic stress. Additionally, the Dodd-Frank Act also codifies many of the temporary changes that had already been implemented, such as permanently increasing the amount of deposit insurance to $\$ 250,000$.

In September 2011, the FDIC approved an interim final rule that requires an insured depository institution with $\$ 50$ billion or more in total assets to submit periodic contingency plans to the FDIC for resolution in the event of the institution's failure. The rule became effective in January 2012, however, submission of plans will be staggered over a period of time. The Bancorp's banking subsidiary is subject to this rule.

In October 2011, the FRB issued a final rule implementing resolution planning requirements in the Dodd-Frank Act. The final rule requires bank holding companies with assets of $\$ 50$ billion or more and nonbank financial firms designated by FSOC for supervision by the FRB to annually submit resolution plans to the FDIC and FRB. Each plan shall describe the company's strategy for rapid and orderly resolution in bankruptcy during times of financial distress. Under the final rule, companies will
submit their initial resolution plans on a staggered basis. The Bancorp will be required to submit a resolution plan pursuant to this rule.

## Proprietary Trading and Investing in Certain Funds

The Dodd-Frank Act sets forth new restrictions on banking organizations' ability to engage in proprietary trading and sponsorship of or investment in private equity and hedge funds (the "Volcker Rule"). The scope of the new restrictions will be more clear upon adoption of final regulations promulgated under the Volcker Rule, however the Volcker Rule also generally prohibits any banking entity from sponsoring or acquiring any ownership interest in a private equity or hedge fund. The Volcker Rule, however, contains a number of exceptions, which exceptions will be clarified upon promulgation of final rules adopted on an interagency basis. The Volcker Rule permits transactions in the securities of the U.S. government and its agencies, certain government-sponsored enterprises and states and their political subdivisions, as well as certain investments in small business investment companies. Transactions on behalf of customers and in connection with certain underwriting and market making activities, as well as risk-mitigating hedging activities and certain foreign banking activities are also permitted. De minimus ownership of private equity or hedge funds will also be permitted under final regulations as well. In addition to the general prohibition on sponsorship and investment, the Volcker Rule contains additional requirements applicable to any private equity or hedge fund that is sponsored by the banking entity or for which it serves as investment manager or investment advisor. The Bancorp will be required to demonstrate that it has a satisfactory compliance program specifically to monitor compliance with the Volcker rule. Under the final rule to implement the conformance period, the Bancorp will have until July 21,2014 , to fully conform its activities and investments. The rule also grants the FRB the authority to grant up to three one-year extension periods for any illiquid funds.

## Derivatives

The Dodd-Frank Act includes measures to broaden the scope of derivative instruments subject to regulation by requiring clearing and exchange trading of certain derivatives, imposing new capital and margin requirements for certain market participants and imposing position limits on certain over-thecounter derivatives. To the extent that the Bancorp acts in certain capacities in trading derivatives or trades a certain amount of certain derivatives instruments, then certain affiliates of the Bancorp may be required to register with the Commodity Futures Trading Commission or the SEC. As with the Volcker Rule, the Bancorp will be required to demonstrate that it has a satisfactory compliance program to monitor the activities of any swap dealer or major swap participant registered under the new regulations. Although final rules defining certain key terms were adopted in June, 2012, the ultimate impact of these derivatives regulations, and the time it will take to comply, continues to remain uncertain. The final regulations will impose additional operational and compliance costs on us and may require us to restructure certain businesses and negatively impact our revenues and results of operations.

## Interstate Bank Branching

The Dodd-Frank Act includes provisions permitting national and insured state banks to engage in de novo interstate branching if, under the laws of the state where the new branch is to be established, a state bank chartered in that state would be permitted to establish a branch.

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## Systemically Significant Companies and Capital

The Dodd-Frank Act creates a new regulatory regime for entities that are deemed to be "systemically significant financial companies." The DoddFrank Act sets a $\$ 50$ billion consolidated asset floor for a bank holding company to be subject to the heightened oversight and regulation, although the FRB can adjust those amounts upward for some of the heightened standards under certain circumstances. Dodd-Frank establishes a broad framework for identifying, applying heightened supervision and regulation to, and (as necessary) limiting the size and activities of systemically significant financial companies.

The Dodd-Frank Act instructs the FRB to impose enhanced capital and risk-management standards on large financial firms and mandates the FRB to conduct annual stress tests on all bank holding companies with $\$ 50$ billion or more in assets to determine whether they have the capital needed to absorb losses in baseline, adverse, and severely adverse economic conditions. In November 2011, the FRB adopted final rules requiring bank holding companies with $\$ 50$ billion or more in consolidated assets to submit capital plans to the FRB on an annual basis. Under the final rules, the FRB annually will evaluate an institutions capital adequacy, internal capital adequacy, assessment processes and plans to make capital distributions such as dividend payments and stock repurchases.

In November 2012, the FRB provided instructions on the 2013 Comprehensive Capital Analysis and Review ("CCAR"). The 2013 CCAR required bank holding companies with consolidated assets of $\$ 50$ billion or more to submit a capital plan to the FRB by January 7, 2013. The mandatory elements of the capital plan are an assessment of the expected use and sources of capital over the planning horizon, a description of all planned capital actions over the planning horizon, a discussion of any expected changes to the Bancorp's business plan that are likely to have a material impact on its capital adequacy or liquidity, a detailed description of the Bancorp's process for assessing capital adequacy and the Bancorp's capital policy.

In December 2011, the FRB issued proposed rules to strengthen regulation and supervision of large bank holding companies and systemically important nonbank financial firms. The proposed rules would generally apply to all U.S. bank holding companies with consolidated assets of $\$ 50$ billion or more, such as the Bancorp, and any nonbank financial firms that may be designated by the FSOC as systemically important companies. The proposal, which is mandated by the Dodd-Frank Act, includes a wide range of measures addressing such issues as capital, liquidity, credit exposure, stress testing, risk management and early remediation requirements. In particular, the proposal includes proposed risk-based capital and leverage requirements that would be implemented in two phases, the first phase would be subject to the FRB's capital plan rule issued in November 2011. The second phase would involve the FRB issuing a proposal to implement a risk-based capital surcharge based on the framework and methodology developed by the Basel Committee on Banking Supervision (the "Basel Committee"), the current version referred to as "Basel III."

Basel III is designed to materially improve the quality of regulatory capital and introduces a new minimum common equity requirement. Basel III also raises the numerical minimum capital requirements and introduces capital conservation and countercyclical buffers to induce banking organizations to hold capital in excess of regulatory minimums. In addition, Basel III
establishes an international leverage standard for internationally active banks. The FRB is working with other U.S. banking regulators to implement the Basel III capital reforms in the United States. On June 12, 2012, the federal banking agencies, including the FRB, issued a joint release announcing three separate notices of proposed rulemaking ("NPRs") seeking comment on proposed rules that would revise and replace their current capital rules in a manner consistent both with relevant provisions of the Dodd-Frank Act as well as the implementation of Basel III. Also on June 12, 2012, these agencies announced the finalization of their market risk capital rule proposed in 2011. The NPRs indicated that the final rule would become effective on January 1, 2013, and the changes set forth in the final rules would be phased in from January 1, 2013 through January 1, 2019. However, in November 2012, the agencies announced that the effective date would be delayed.

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## ITEM 2. PROPERTIES

The Bancorp's executive offices and the main office of Fifth Third Bank are located on Fountain Square Plaza in downtown Cincinnati, Ohio in a 32 -story office tower, a five-story office building with an attached parking garage and a separate ten-story office building known as the Fifth Third Center, the William S. Rowe Building and the 530 Building, respectively. The Bancorp's main operations center is located in Cincinnati, Ohio, in a three-story building with an attached parking garage known as the Madisonville Operations Center. The Bank owns $100 \%$ of these buildings.

At December 31, 2012, the Bancorp, through its banking and nonbanking subsidiaries, operated 1,325 banking centers, of which 940 were owned, 267 were leased and 118 for which the buildings are owned but the land is leased. The banking centers are located in the states of Ohio, Kentucky, Indiana, Michigan, Illinois, Florida, Tennessee, North Carolina, West Virginia, Pennsylvania, Missouri, and Georgia. The Bancorp's significant owned properties are owned free from mortgages and major encumbrances.

## EXECUTIVE OFFICERS OF THE BANCORP

Officers are appointed annually by the Board of Directors at the meeting of Directors immediately following the Annual Meeting of Shareholders. The names, ages and positions of the Executive Officers of the Bancorp as of February 22, are listed below along with their business experience during the past 5 years:
Kevin T. Kabat, 56. Vice Chairman of the Bancorp since September 2012 and Chief Executive Officer of the Bancorp since April 2007. Previously, Mr. Kabat was President of the Bancorp from June 2006 to September 2012 and Chairman from June 2008 to June 2010. Prior to that, Mr. Kabat was Executive Vice President of the Bancorp since December 2003.

Steven Alonso, 52. Executive Vice President of the Bancorp since March 2012. Previously, Mr. Alonso was Executive Vice President of Fifth Third Bank since November 2008. Prior to that, Mr. Alonso served as founder, chairman and CEO of OakStreet Mortgage, LLC.
Greg D. Carmichael, 51. President of the Bancorp since September 2012 and Chief Operating Officer of the Bancorp since June 2006. Previously, Mr. Carmichael was the Executive Vice President and Chief Information Officer of the Bancorp since June 2003.
Todd Clossin, 51. Executive Vice President and Chief Administrative Officer of the Bancorp since December 2011. Previously, Mr. Clossin was the President and CEO of Fifth Third Bank (Northeastern Ohio) since January 2005.
Mark D. Hazel, 47. Senior Vice President and Controller of the Bancorp since February 2010. Prior to that, Mr. Hazel was the Assistant Bancorp Controller since 2006 and was the Controller of Nonbank entities since 2003.

James R. Hubbard, 54. Senior Vice President and Chief Legal Officer of the Bancorp since February 2010. Prior to that, Mr. Hubbard was the Senior Vice President and Director of Legal Services since June 2001.
Gregory L. Kosch, 53. Executive Vice President of the Bancorp since June 2005. Previously, Mr. Kosch was Senior Vice

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President and head of the Bancorp's Commercial Division in the Chicago affiliate since June 2002.
Daniel T. Poston, 54. Executive Vice President of the Bancorp since June 2003, and Chief Financial Officer of the Bancorp since September 2009. Previously, Mr. Poston was the Controller of the Bancorp from July 2007 to May 2008 and from November 2008 to September 2009. Previously, Mr. Poston was the Chief Financial Officer of the Bancorp from May 2008 to November 2008. Formerly, Mr. Poston was the Auditor of the Bancorp since October 2001 and was Senior Vice President of the Bancorp and Fifth Third Bank since January 2002.
Paul L. Reynolds, 51. Executive Vice President, Secretary and Chief Risk Officer of the Bancorp since October 2011. Previously, Mr. Reynolds was Executive Vice President, Secretary and Chief Administrative Officer of the Bancorp since September 2009. Previously, Mr. Reynolds was Executive Vice President, Secretary and General Counsel since 2002. Prior to that he was Executive Vice President, General Counsel and Assistant Secretary since 1999.
Joseph R. Robinson, 44. Executive Vice President and Chief Information Officer and Director of Information Technology and Operations of the Bancorp since September 2009. Previously, Mr. Robinson was Executive Vice President and Chief Information Officer of the Bancorp since April 2008. Prior to that, he was Senior Vice President and Director of Central Operations since November 2006 and Senior Vice President of IT Enterprise Solutions since March 2004.
Robert A. Sullivan, 58. Senior Executive Vice President of the Bancorp since December 2002.
Teresa J. Tanner, 44. Executive Vice President and Chief Human Resources Officer of the Bancorp since February 2010. Previously, Ms. Tanner was Senior Vice President and Director of Enterprise Learning since September 2008. Prior to that, she was Human Resources Senior Vice President and Senior Business Partner for the Information Technology and Central Operations divisions since July 2006. Previously, she was Vice President and Senior Business Partner for Operations since September 2004.
Tayfun Tuzun 48. Senior Vice President and Treasurer of the Bancorp since December of 2011. Previously, Mr. Tuzun was the Assistant Treasurer and Balance Sheet Manager of Fifth Third Bancorp since 2007. Previously, Mr. Tuzun was the Structured Finance Manager since 2007.

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## PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES
The Bancorp's common stock is traded in the over-the-counter market and is listed under the symbol "FITB" on the NASDAQ © Global Select Market System.

## High and Low Stock Prices and Dividends Paid Per Share

| 2012 | High | Low | Dividends Paid Per Share |
| :---: | :---: | :---: | :---: |
| Fourth Quarter | \$ 16.16 | \$ 13.75 | \$0.10 |
| Third Quarter | \$15.95 | \$ 13.07 | \$0.10 |
| Second Quarter | \$ 14.67 | \$ 12.04 | \$0.08 |
| First Quarter | \$ 14.73 | \$12.78 | \$0.08 |


| 2011 | High | Low | Dividends Paid Per Share |
| :---: | :---: | :---: | :---: |
| Fourth Quarter | \$ 13.08 | \$ 9.60 | \$0.08 |
| Third Quarter | \$ 13.09 | \$ 9.13 | \$0.08 |
| Second Quarter | \$ 14.15 | \$11.88 | \$0.06 |
| First Quarter | \$15.75 | \$13.25 | \$0.06 |

See a discussion of dividend limitations that the subsidiaries can pay to the Bancorp discussed in Note 3 of the Notes to the Consolidated Financial Statements. Additionally, as of December 31, 2012, the Bancorp had 52,997 shareholders of record.

Issuer Purchases of Equity Securities

| Period | Shares Purchased (a) | Average <br> Price <br> Paid Per <br> Share | Shares <br> Purchased as Part of Publicly Announced Plans or Programs | Maximum <br> Shares that <br> May Be <br> Purchased <br> Under the <br> Plans or <br> Programs |
| :---: | :---: | :---: | :---: | :---: |
| October 2012 | 1,444,047 | \$ 15.23 | 1,444,047 | 77,024,853 |
| November 2012 | 7,710,761 | 14.35 | 7,710,761 | 69,314,092 |
| December 2012 | 6,267,410 | 14.83 | 6,267,410 | 63,046,682 |
| Total | 15,422,218 | \$ 14.63 | 15,422,218 | 63,046,682 |

(a)The Bancorp repurchased 87,515, 65,484 and 55,046 shares during October, November and December of 2012 in connection with various employee compensation plans of the Bancorp. These purchases are not included against the maximum number of shares that may yet be purchased under the Board of Directors authorization.

See further discussion of stock-based compensation in Note 23 of the Notes to the Consolidated Financial Statements.

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The following performance graphs do not constitute soliciting material and should not be deemed filed or incorporated by reference into any other Company filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent the Bancorp specifically incorporates the performance graphs by reference therein.

## Total Return Analysis

The graphs below summarize the cumulative return experienced by the Bancorp's shareholders over the years 2007 through 2012, and 2002 through 2012, respectively, compared to the S\&P 500 Stock and the S\&P Banks indices.

## FIFTH THIRD BANCORP VS. MARKET INDICES

## FIFTH THIRD BANCORP VS. MARKET INDICES



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## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required by this item relating to the Executive Officers of the Registrant is included in PART I under "EXECUTIVE OFFICERS OF THE BANCORP."

The information required by this item concerning Directors and the nomination process is incorporated herein by reference under the caption "ELECTION OF DIRECTORS" of the Bancorp's Proxy Statement for the 2013 Annual Meeting of Shareholders.

The information required by this item concerning the Audit Committee and Code of Business Conduct and Ethics is incorporated herein by reference under the captions "CORPORATE GOVERNANCE" and "BOARD OF DIRECTORS, ITS COMMITTEES, MEETINGS AND FUNCTIONS" of the Bancorp's Proxy Statement for the 2013 Annual Meeting of Shareholders.

The information required by this item concerning Section 16 (a) Beneficial Ownership Reporting Compliance is incorporated herein by reference under the caption "SECTION 16 (a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE" of the Bancorp's Proxy Statement for the 2013 Annual Meeting of Shareholders.

## ITEM 11. EXECUTIVE COMPENSATION

The information required by this item is incorporated herein by reference under the captions "COMPENSATION DISCUSSION AND ANALYSIS," "COMPENSATION OF NAMED EXECUTIVE OFFICERS AND DIRECTORS," "COMPENSATION COMMITTEE REPORT" and "COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION" of the Bancorp's Proxy Statement for the 2013 Annual Meeting of Shareholders.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Security ownership information of certain beneficial owners and management is incorporated herein by reference under the captions "CERTAIN BENEFICIAL OWNERS," "ELECTION OF DIRECTORS," "COMPENSATION DISCUSSION AND ANALYSIS" and "COMPENSATION OF NAMED EXECUTIVE OFFICERS AND DIRECTORS" of the Bancorp's Proxy Statement for the 2013 Annual Meeting of Shareholders.

The information required by this item concerning Equity Compensation Plan information is included in Note 23 of the Notes to the Consolidated Financial Statements.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by this item is incorporated herein by reference under the captions "CERTAIN TRANSACTIONS", "ELECTION OF DIRECTORS", "CORPORATE GOVERNANCE" and "BOARD OF DIRECTORS, ITS COMMITTEES, MEETINGS AND FUNCTIONS" of the Bancorp's Proxy Statement for the 2013 Annual Meeting of Shareholders.

## ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The information required by this item is incorporated herein by reference under the caption "PRINCIPAL INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FEES" of the Bancorp's Proxy Statement for the 2013 Annual Meeting of Shareholders.

PART IV
ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

| Public Accounting Firm | Pages |
| :--- | ---: |
| Fifth Third Bancorp and Subsidiaries Consolidated Financial Statements | 82 |
| Notes to Consolidated Financial Statements | $83-87$ |

The schedules for the Bancorp and its subsidiaries are omitted because of the absence of conditions under which they are required, or because the information is set forth in the Consolidated Financial Statements or the notes thereto.

The following lists the Exhibits to the Annual Report on Form 10-K.
2.1 Master Investment Agreement (excluding exhibits and schedules) dated as of March 27, 2009 and amended as of June 30, 2009, among Fifth Third Bank, Fifth Third Financial Corporation, Advent-Kong Blocker Corp., FTPS Holding, LLC and Fifth Third Processing Solutions, LLC. Incorporated by reference to the Registrant's Current Report on Form 8-K filed with the Commission on July 2, 2009.
3.1 Amended Articles of Incorporation of Fifth Third Bancorp, as amended. Incorporated by reference to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2012.
3.2 Code of Regulations of Fifth Third Bancorp, as Amended as of September 18, 2012. Incorporated by reference to the Registrant's Current Report on Form 8-K filed with the Commission on September 21, 2012.
4.1 Junior Subordinated Indenture, dated as of March 20, 1997 between Fifth Third Bancorp and Wilmington Trust Company, as Debenture Trustee. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 26, 1997.
4.2 Amended and Restated Trust Agreement, dated as of March 20, 1997 of Fifth Third Capital Trust II, among Fifth Third Bancorp, as Depositor, Wilmington Trust Company, as Property Trustee, and the Administrative Trustees named therein. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 26, 1997.
4.3 Guarantee Agreement, dated as of March 20, 1997 between Fifth Third Bancorp, as Guarantor, and Wilmington Trust Company, as Guarantee Trustee. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 26, 1997.
4.4 Agreement as to Expense and Liabilities, dated as of March 20, 1997 between Fifth Third Bancorp, as the holder of the Common Securities of Fifth Third Capital Trust I and Fifth Third Capital Trust II. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 26, 1997.
4.5 Indenture, dated as of May 23, 2003, between Fifth Third Bancorp and Wilmington Trust Company, as Trustee. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on May 22, 2003.
4.6 Global security representing Fifth Third Bancorp's \$500,000,000 $4.50 \%$ Subordinated Notes due 2018. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on May 22, 2003.
4.7 First Supplemental Indenture, dated as of December 20, 2006, between Fifth Third Bancorp and Wilmington Trust Company, as Trustee. Incorporated by reference to Registrant's Annual Report on Form 10-K filed for the fiscal year ended December 31, 2006.
4.8

Global security representing Fifth Third Bancorp's \$500,000,000 $5.45 \%$ Subordinated Notes due 2017. Incorporated by reference to

Registrant's Annual Report on Form 10-K filed for the fiscal year ended December 31, 2006.
Global security representing Fifth Third Bancorp's $\$ 250,000,000$
Floating Rate Subordinated Notes due 2016. Incorporated by reference to Registrant's Annual Report on Form 10-K filed for the fiscal year ended December 31, 2006.
4.10 First Supplemental Indenture dated as of March 30, 2007 between Fifth Third Bancorp and Wilmington Trust Company, as trustee, to the Junior Subordinated Indenture dated as of May 20, 1997 between Fifth Third and the Trustee. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 30, 2007.
4.11 Certificate Representing \$500,000,000.00 of $6.50 \%$ Junior Subordinated Notes of Fifth Third Bancorp. Incorporated by reference to Registrant's Quarterly Report on Form 10-Q filed for the quarter ended March 31, 2007.
4.12 Certificate Representing \$250,010,000.00 of $6.50 \%$ Junior Subordinated Notes of Fifth Third Bancorp. Incorporated by reference to Registrant's Quarterly Report on Form 10-Q filed for the quarter ended March 31, 2007.
Amended and Restated Declaration of Trust dated as of March 30, 2007 of Fifth Third Capital Trust IV among Fifth Third Bancorp, as Sponsor, Wilmington Trust Company, as Property Trustee and Delaware Trustee, and the Administrative Trustees named therein. Incorporated by reference to Registrant's Quarterly Report on Form 10-Q filed for the quarter ended March 31, 2007.
Certificate Representing 500,000 6.50\% Trust Preferred Securities of Fifth Third Capital Trust IV (liquidation amount $\$ 1,000$ per Trust Preferred Security). Incorporated by reference to Registrant's Quarterly Report on Form 10-Q filed for the quarter ended March 31, 2007.
4.15 Certificate Representing 250,000 6.50\% Trust Preferred Securities of Fifth Third Capital Trust IV (liquidation amount $\$ 1,000$ per Trust Preferred Security). Incorporated by reference to Registrant's Quarterly Report on Form 10-Q filed for the quarter ended March 31, 2007.
4.16 Certificate Representing 10 6.50\% Common Securities of Fifth Third Capital Trust IV (liquidation amount \$1,000 per Common Security). Incorporated by reference to Registrant's Quarterly Report on Form 10-Q filed for the quarter ended March 31, 2007.
4.17 Guarantee Agreement, dated as of March 30, 2007 between Fifth Third Bancorp, as Guarantor, and Wilmington Trust Company, as Guarantee Trustee. Incorporated by reference to Registrant's Quarterly Report on Form 10-Q filed for the quarter ended March 31, 2007.
4.18 Agreement as to Expense and Liabilities, dated as of March 30, 2007 between Fifth Third Bancorp and Fifth Third Capital Trust IV. Incorporated by reference to Registrant's Quarterly Report on Form 10-Q filed for the quarter ended March 31, 2007.
4.19 Replacement Capital Covenant of Fifth Third Bancorp dated as of March 30, 2007. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 30, 2007.
Amendment No. 1 to Replacement Capital Covenant, dated as of November 24, 2010 amending the Replacement Capital Covenant dated as of March 30, 2007. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on November 26, 2010.
4.21 Global security dated as of March 4, 2008 representing Fifth Third Bancorp's $\$ 500,000,000$ 8.25\% Subordinated Notes due 2038. Incorporated by reference to Registrant's Quarterly Report on Form 10-Q filed for the quarter ended March 31, 2008. (1)
Indenture for Senior Debt Securities dated as of April 30, 2008 between Fifth Third Bancorp and Wilmington Trust Company, as trustee. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on May 6, 2008.
Global security dated as of April 30, 2008 representing Fifth Third Bancorp's \$500,000,000 6.25\% Senior Notes due 2013.
10.1 Fifth Third Bancorp Unfunded Deferred Compensation Plan for Non-Employee Directors, as Amended and Restated. Incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 2011. *
10.2 Fifth Third Bancorp 1990 Stock Option Plan. Incorporated by reference to Registrant's filing with the Securities and Exchange Commission as an exhibit to the Registrant's Registration Statement on Form S-8, Registration No. 33-34075. *
Fifth Third Bancorp 1987 Stock Option Plan. Incorporated by reference to Registrant's filing with the Securities and Exchange Commission as an exhibit to the Registrant's Registration Statement on Form S-8, Registration No. 33-13252. *
Indenture effective November 19, 1992 between Fifth Third Bancorp, Issuer and NBD Bank, N.A., Trustee. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on November 18, 1992 and as Exhibit 4.1 to the Registrant's Registration Statement on Form S-3, Registration No. 33-54134.
10.5 Fifth Third Bancorp Master Profit Sharing Plan, as Amended and Restated. Incorporated by reference to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2011.*

Form of Certificate Representing the $8.50 \%$ Non-Cumulative Perpetual Convertible Preferred Stock, Series G, of Fifth Third Bancorp. Incorporated by reference to Exhibit 4.2 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on June 25, 2008.
Form of Depositary Receipt for the $8.50 \%$ Non-Cumulative Perpetual Convertible Preferred Stock, Series G, of Fifth Third Bancorp. Incorporated by reference to Exhibit 4.4 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on June 25, 2008.

Fifth Third Bancorp and Wilmington Trust Company, as Trustee, to the Indenture for Senior Debt Securities dated as of April 30, 2008 between Fifth Third and the Trustee. Incorporated by reference to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on January 25, 2011.
Global Security dated as of January 25, 2011 representing Fifth Third Bancorp's $\$ 500,000,0003.625 \%$ Senior Notes due 2016. Incorporated by reference to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on January 25, 2011. (3)
Second Supplemental Indenture dated as of March 7, 2012 between Fifth Third Bancorp and Wilmington Trust Company, as Trustee, to the Indenture for Senior Debt Securities dated as of April 30, 2008 between Fifth Third and the Trustee. Incorporated by reference to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on March 7, 2012.
Global Security dated as of March 7, 2012 representing Fifth Third Bancorp's $\$ 500,000,0003.500 \%$ Senior Notes due 2022. Incorporated by reference to the Registrant's Current Report on Form $8-\mathrm{K} / \mathrm{A}$ filed with the Securities and Exchange Commission on March 7, 2012.

First Amendment to Fifth Third Bancorp Master Profit Sharing Plan, as Amended and Restated. Incorporated by reference to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2011.*
10.7 Second Amended to Fifth Third Bancorp Master Profit Sharing Plan, as Amended and Restated. *
Fifth Third Bancorp 2011 Incentive Compensation Plan. Incorporated by reference to the Registrant's Proxy Statement dated March 10, 2011.*

Incorporated by reference to Registrant's Current Report on Form 8 -K filed with the Securities and Exchange Commission on May 6, 2008. (2)
Deposit Agreement dated June 25, 2008, between Fifth Third Bancorp, Wilmington Trust Company, as depositary and conversion agent and American Stock Transfer and Trust Company, as transfer agent, and the holders from time to time of the Receipts described therein. Incorporated by reference to Exhibit 4.3 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on June 25, 2008.
10.11 Fifth Third Bancorp Non-qualified Deferred Compensation Plan, as Amended and Restated.
10.12 CNB Bancshares, Inc. 1999 Stock Incentive Plan, 1995 Stock Incentive Plan, 1992 Stock Incentive Plan and Associate Stock Option Plan; and Indiana Federal Corporation 1986 Stock Option and Incentive Plan. Incorporated by reference to Registrant's filing with the Securities and Exchange Commission as an exhibit to a

Registration Statement on Form S-4, Registration No. 33384955 and by reference to CNB Bancshares Annual Report on Form 10-K, as amended, for the fiscal year ended December 31, 1998. *
10.13 Fifth Third Bancorp Stock Option Gain Deferral Plan. Incorporated by reference to Registrant's Proxy Statement dated February 9, 2001.*
10.14 Amendment No. 1 to Fifth Third Bancorp Stock Option Gain Deferral Plan. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on May 26, 2006. *.
10.15 Old Kent Executive Stock Option Plan of 1986, as Amended. Incorporated by reference to the following filings by Old Kent Financial Corporation with the Securities and Exchange Commission: Exhibit 10 to Form 10-Q for the quarter ended September 30, 1995; Exhibit 10.19 to Form 8-K filed on March 5, 1997; Exhibit 10.3 to Form 8-K filed on March 2, 2000. *
10.16 Old Kent Stock Option Incentive Plan of 1992, as Amended. Incorporated by reference to the following filings by Old Kent Financial Corporation with the Securities and Exchange Commission: Exhibit 10(b) to Form 10-Q for the quarter ended June 30, 1995; Exhibit 10.20 to Form 8-K filed on March 5, 1997; Exhibit 10(d) to Form 10-Q for the quarter ended June 30, 1997; Exhibit 10.3 to Form 8-K filed on March 2, 2000. *
10.17 Old Kent Executive Stock Incentive Plan of 1997, as Amended. Incorporated by reference to Old Kent Financial Corporation's Annual Meeting Proxy Statement dated March 1, 1997. *
10.18 Old Kent Stock Incentive Plan of 1999. Incorporated by reference to Old Kent Financial Corporation's Annual Meeting Proxy Statement dated March 1, 1999. *
10.19 Notice of Grant of Performance Units and Award Agreement. Incorporated by reference to Registrant's Annual Report on Form 10-K filed for the fiscal year ended December 31, 2004. *
10.20 Notice of Grant of Restricted Stock and Award Agreement (for Executive Officers). Incorporated by reference to Registrant's Annual Report on Form 10-K filed for the fiscal year ended December 31, 2004. *
10.21 Notice of Grant of Stock Appreciation Rights and Award Agreement. Incorporated by reference to Registrant's Annual Report on Form 10-K filed for the fiscal year ended December 31, 2004. *
Notice of Grant of Restricted Stock and Award Agreement (for Directors). Incorporated by reference to Registrant's Annual Report on Form 10-K filed for the fiscal year ended December 31, 2004. *
10.23 Franklin Financial Corporation 1990 Incentive Stock Option Plan. Incorporated by reference to Franklin Financial Corporation's Annual Report on Form 10-K for the year ended December 31, 1989.*
10.24 Franklin Financial Corporation 2000 Incentive Stock Option Plan. Incorporated by reference to Franklin Financial Corporation's Registration Statement on Form S-8, Registration No. 333-52928. *
Amended and Restated First National Bankshares of Florida, Inc. 2003 Incentive Plan. Incorporated by reference to First National Bankshares of Florida, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2003. *
Southern Community Bancorp Equity Incentive Plan. Incorporated by reference to Southern Community Bancorp's Registration Statement on Form SB-2, Registration No. 33335548. *
10.27 Southern Community Bancorp Director Statutory Stock Option Plan. Incorporated by reference to Southern Community
10.33 Second Amendment to Stipulation dated August 12, 2005. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on November 18, 2005.
10.34 Order and Final Judgment of the United States District Court for the Southern District of Ohio. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on November 18, 2005.
Form of Executive Agreements effective December 31, 2008, between Fifth Third Bancorp and Kevin T. Kabat, Robert A. Sullivan, Greg D. Carmichael, Ross Kari, Bruce K. Lee, Charles D. Drucker and Terry Zink. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 31, 2008.*
10.41 Second Amended \& Restated Limited Liability Company Agreement (excluding certain exhibits) dated as of March 21, 2012 by and among Vantiv, Inc., Fifth Third Bank, FTPS Partners, LLC, Vantiv Holding, LLC and each person who becomes a member after March 21, 2012. Incorporated by reference to the Registrant's Schedule 13D filed with the Commission on April 2, 2012.
10.42 Amendment and Restatement Agreement and Reaffirmation (excluding certain schedules) dated as of June 30, 2009 among Fifth Third Processing Solutions, LLC, FTPS Holding, LLC, Card Management Company, LLC, Fifth Third Holdings, LLC and Fifth Third Bank. Incorporated by reference to the Registrant's Current Report on Form 8-K filed with the Commission on July 2, 2009.
10.43 Registration Rights Agreement dated as of March 21, 2012 by and among Vantiv, Inc., Fifth Third Bank, FTPS Partners, LLC, JPDN Enterprises, LLC and certain stockholders of Vantiv, Inc. Incorporated by reference to the Registrant's Schedule 13D filed with the Commission on April 2, 2012.
10.44 Exchange Agreement dated as of March 21, 2012 by and among Vantiv, Inc., Vantiv Holding, LLC, Fifth Third Bank, FTPS Partners, LLC and such other holders of Class B Units and Class C Non-Voting Units that are from time to time parties of the Exchange Agreement. Incorporated by reference to the Registrant's Schedule 13D filed with the Commission on April 2, 2012. Form of Executive Agreements effective December 31, 2008, between Fifth Third Bancorp and Nancy Phillips, Daniel T. Poston, Paul L. Reynolds and Mary E. Tuuk. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 31, 2008. *

Executive Agreement effective December 31, 2008, between Fifth Third Bancorp and Mahesh Sankaran. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 31, 2008. *
10.38 Form of Executive Agreement effective January 17, 2012, between Fifth Third Bancorp and Tayfun Tuzun. Incorporated by reference to Registrant's Annual Report on Form 10-K for the year ended December 31, 2011.*
Form of Amended Executive Agreements effective January 19, 2012, between Fifth Third Bancorp and Daniel T. Poston and Paul L. Reynolds. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on January 24, 2012. *
Warrant dated June 30, 2009 issued by Vantiv Holding, LLC to Fifth Third Bank. Incorporated by reference to the Registrant's Schedule 13D filed with the Commission on April 2, 2012.

among Vantiv, Inc., Vantiv Holding, LLC, Fifth Third Bank, FTPS Partners, LLC, JPDN Enterprises, LLC and certain stockholders of Vantiv, Inc. Incorporated by reference to the Registrant's Schedule 13D filed with the Commission on April 2, 2012.
Form of Agreement Regarding Portion of Salary Payable in Phantom Stock Units dated October 16, 2009 executed by Kevin Kabat, Greg Carmichael, Greg Kosch, Bruce Lee, Dan Poston, Paul Reynolds, Robert Sullivan, and Terry Zink. Incorporated by reference to the Registrant's Quarterly Report on $10-\mathrm{Q}$ for the quarter ended September 30, 2009. *
Form of Letter Agreement dated June 29, 2010 executed by each of Kevin Kabat, Greg Carmichael, Greg Kosch, Bruce Lee, Dan Poston, Paul Reynolds, Robert A. Sullivan and Mary Tuuk with the Company. Incorporated by reference to the Registrant's Quarterly Report on 10-Q for the quarter ended June 30, 2010. *
10.49 Description of Vantiv, Inc. Director Compensation for Paul L. Reynolds and Greg D. Carmichael. Incorporated by reference to Exhibit 10.8 of the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012. On May 10, 2012, Daniel T. Poston was elected as a Class B Director of Vantiv, Inc. to replace Paul L. Reynolds. Mr. Poston will be subject to a substantially similar compensation arrangement as described in Exhibit 10.8 of the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012.*
10.50 Master Confirmation, as supplemented by a Supplemental Confirmation, for accelerated share repurchase transaction dated November 6, 2012 between Fifth Third Bancorp and Credit Suisse International***
10.51 Master Confirmation, as supplemented by a Supplemental Confirmation, for accelerated share repurchase transaction dated December 14, 2012 between Fifth Third Bancorp and Credit Suisse International***
12.1 Computations of Consolidated Ratios of Earnings to Fixed Charges.
12.2 Computations of Consolidated Ratios of Earnings to Combined Fixed Charges and Preferred Stock Dividend Requirements.
21 Fifth Third Bancorp Subsidiaries, as of December 31, 2013.
23 Consent of Independent Registered Public Accounting FirmDeloitte \& Touche LLP.
31(i) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer.
31(ii) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.
32(i) Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer.
32(ii) Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.
101 Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income (iv) the Consolidated Statements of Changes in Equity, (v) the Consolidated Statements of Cash Flows, and (vi) the Notes to Consolidated Financial Statements tagged as blocks of text and in detail. **
(1)Fifth Third Bancorp also entered into an identical security on March 4, 2008
representing an additional \$500,000,000 of its 8.25\% Subordinated Notes due 2038.
(2)Fifth Third Bancorp also entered into an identical security on April 30, 2008
representing an additional \$250,000,000 of its $6.25 \%$ Senior Notes due 2013.
(3)Fifth Third Bancorp also entered into an identical security on January 25, 2011
representing an additional \$500,000,000 of its 3.625\% Senior Notes due 2016.

* Denotes management contract or compensatory plan or arrangement.
**As provided in Rule $406 T$ of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.
***An application for confidential treatment for selected portions of this exhibit has been filed with the Securities and Exchange Commission.


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SIGNATURES
Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## FIFTH THIRD BANCORP

Registrant

## /s/Kevin T. Kabat

Kevin T. Kabat
Vice Chairman and CEO
Principal Executive Officer
February 22, 2013
Pursuant to requirements of the Securities Exchange Act of 1934, this report has been signed on February 22, 2013 by the following persons on behalf of the Registrant and in the capacities indicated.

## OFFICERS:

## /s/ Kevin T. Kabat

## Kevin T. Kabat

Vice Chairman and CEO
Principal Executive Officer
/s/ Daniel T. Poston

## Daniel T. Poston

Executive Vice President and CFO
Principal Financial Officer
/s/ Mark D. Hazel
Mark D. Hazel
Senior Vice President and Controller
Principal Accounting Officer

## DIRECTORS:

/s/ William M. Isaac
William M. Isaac
Chairman
/s/ James P. Hackett
James P. Hackett
Lead Director
/s/ Darryl F. Allen
Darryl F. Allen
/s/ B. Evan Bayh III
B. Evan Bayh III
/s/ Ulysses L. Bridgeman, Jr.
Ulysses L. Bridgeman, Jr.
/s/ Emerson L. Brumback
Emerson L. Brumback
/s/ Gary R. Heminger
Gary R. Heminger
/s/ Jewell D. Hoover
Jewell D. Hoover
/s/ Kevin T. Kabat
Kevin T. Kabat
/s/ Mitchel D. Livingston, Ph.D.
Mitchel D. Livingston, Ph.D.
/s/ Michael B. McCallister
Michael B. McCallister
/s/ Hendrik G. Meijer
Hendrik G. Meijer
/s/ John J. Schiff, Jr.
John J. Schiff, Jr.
/s/ Marsha C. Williams
Marsha C. Williams

## CONSOLIDATED TEN YEAR COMPARISON

## AVERAGE ASSETS (\$ IN MILLIONS)

| Year | Interest-Earning Assets |  |  |  |  |  |  | Cash and Due from Banks | Other Assets | Total <br> Average Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans andLeases |  | $\begin{gathered} \text { Federal Funds } \\ \text { Sold }(a) \\ \hline \end{gathered}$ | InterestBearing Deposits in Banks (a) | Securities |  | Total |  |  |  |  |
| 2012 | \$ | 84,822 | 2 | 1,493 | 15,319 | \$ | 101,636 | 2,355 | 15,695 | \$ | 117,614 |
| 2011 |  | 80,214 | 1 | 2,030 | 15,437 |  | 97,682 | 2,352 | 15,335 |  | 112,666 |
| 2010 |  | 79,232 | 11 | 3,317 | 16,371 |  | 98,931 | 2,245 | 14,841 |  | 112,434 |
| 2009 |  | 83,391 | 12 | 1,023 | 17,100 |  | 101,526 | 2,329 | 14,266 |  | 114,856 |
| 2008 |  | 85,835 | 438 | 183 | 13,424 |  | 99,880 | 2,490 | 13,411 |  | 114,296 |
| 2007 |  | 78,348 | 257 | 147 | 11,630 |  | 90,382 | 2,275 | 10,613 |  | 102,477 |
| 2006 |  | 73,493 | 252 | 144 | 20,910 |  | 94,799 | 2,477 | 8,713 |  | 105,238 |
| 2005 |  | 67,737 | 88 | 113 | 24,806 |  | 92,744 | 2,750 | 8,102 |  | 102,876 |
| 2004 |  | 57,042 | 120 | 195 | 30,282 |  | 87,639 | 2,216 | 5,763 |  | 94,896 |
| 2003 |  | 52,414 | 92 | 215 | 28,640 |  | 81,361 | 1,600 | 5,250 |  | 87,481 |

## AVERAGE DEPOSITS AND SHORT-TERM BORROWINGS (\$ IN MILLIONS)

| Deposits |  |  |  |  |  |  |  |  |  |  | Short-Term <br> Borrowings | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Demand |  | Interest Checking | Savings | Money Market | Other Time | $\begin{gathered} \text { Certificates } \\ \$ 100,000 \text { and } \\ \text { Over } \\ \hline \end{gathered}$ | Foreign Office |  | Total |  |  |  |
| 2012 | \$ | 27,196 | 23,096 | 21,393 | 4,903 | 4,306 | 3,102 | 1,555 | \$ | 85,551 | 4,806 | \$ | 90,357 |
| 2011 |  | 23,389 | 18,707 | 21,652 | 5,154 | 6,260 | 3,656 | 3,497 |  | 82,315 | 3,122 |  | 85,437 |
| 2010 |  | 19,669 | 18,218 | 19,612 | 4,808 | 10,526 | 6,083 | 3,361 |  | 82,277 | 1,926 |  | 84,203 |
| 2009 |  | 16,862 | 15,070 | 16,875 | 4,320 | 14,103 | 10,367 | 2,265 |  | 79,862 | 6,980 |  | 86,842 |
| 2008 |  | 14,017 | 14,191 | 16,192 | 6,127 | 11,135 | 9,531 | 4,220 |  | 75,413 | 10,760 |  | 86,173 |
| 2007 |  | 13,261 | 14,820 | 14,836 | 6,308 | 10,778 | 6,466 | 3,155 |  | 69,624 | 6,890 |  | 76,514 |
| 2006 |  | 13,741 | 16,650 | 12,189 | 6,366 | 10,500 | 5,795 | 3,711 |  | 68,952 | 8,670 |  | 77,622 |
| 2005 |  | 13,868 | 18,884 | 10,007 | 5,170 | 8,491 | 4,001 | 3,967 |  | 64,388 | 9,511 |  | 73,899 |
| 2004 |  | 12,327 | 19,434 | 7,941 | 3,473 | 6,208 | 2,403 | 4,449 |  | 56,235 | 13,539 |  | 69,774 |
| 2003 |  | 10,482 | 18,679 | 8,020 | 3,189 | 6,426 | 3,832 | 3,862 |  | 54,490 | 12,373 |  | 66,863 |

INCOME (\$ IN MILLIONS, EXCEPT PER SHARE DATA)


## MISCELLANEOUS AT DECEMBER 31 (\$ IN MILLIONS, EXCEPT PER SHARE DATA)

| Year | $\begin{gathered} \begin{array}{c} \text { Common } \\ \text { Shares } \\ \text { Outstanding } \end{array} \\ \hline \end{gathered}$ | Bancorp Shareholders' Equity |  |  |  |  |  |  |  | $\begin{gathered} \text { Book Value } \\ \text { Per } \\ \text { Share } \\ \hline \end{gathered}$ | Allowancefor Loan and Leases Losses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Common Stock |  | Preferred Stock | Capital <br> Surplus | Retained Earnings | $\begin{gathered} \hline \text { Accumulated } \\ \text { Other } \\ \text { Comprehensive } \\ \text { Income } \\ \hline \end{gathered}$ | Treasury Stock | Total |  |  |  |
| 2012 | 882,152,057 | \$ | 2,051 | 398 | 2,758 | 8,768 | 375 | (634) | \$ 13,716 | 15.10 | \$ | 1,854 |
| 2011 | 919,804,436 |  | 2,051 | 398 | 2,792 | 7,554 | 470 | (64) | 13,201 | 13.92 |  | 2,255 |
| 2010 | 796,272,522 |  | 1,779 | 3,654 | 1,715 | 6,719 | 314 | (130) | 14,051 | 13.06 |  | 3,004 |
| 2009 | 795,068,164 |  | 1,779 | 3,609 | 1,743 | 6,326 | 241 | (201) | 13,497 | 12.44 |  | 3,749 |
| 2008 | 577,386,612 |  | 1,295 | 4,241 | 848 | 5,824 | 98 | (229) | 12,077 | 13.57 |  | 2,787 |
| 2007 | 532,671,925 |  | 1,295 | , | 1,779 | 8,413 | (126) | $(2,209)$ | 9,161 | 17.18 |  | 937 |
| 2006 | 556,252,674 |  | 1,295 | , | 1,812 | 8,317 | (179) | $(1,232)$ | 10,022 | 18.00 |  | 771 |
| 2005 | 555,623,430 |  | 1,295 | 9 | 1,827 | 8,007 | (413) | $(1,279)$ | 9,446 | 16.98 |  | 744 |
| 2004 | 557,648,989 |  | 1,295 | 9 | 1,934 | 7,269 | (169) | $(1,414)$ | 8,924 | 15.99 |  | 713 |
| 2003 | 566,685,301 |  | 1,295 | 9 | 1,964 | 6,481 | (120) | (962) | 8,667 | 15.29 |  | 697 |

[^0](b)Adjusted for accounting guidance related to the calculation of earnings per share, which was adopted retroactively on January 1, 2009.

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## FIFTH THIRD <br> BANCORP DIRECTORS

William M. Isaac, Chairman
Senior Managing Director-Global
Head of Financial Institutions
FTI Consulting
James P. Hackett, Lead Director
President \& CEO
Steelcase, Inc.
Darryl F. Allen
Retired Chairman
President \& CEO
Aeroquip-Vickers, Inc.
B. Evan Bayh III

Partner
McGuireWoods LLP
Ulysses L. Bridgeman, Jr.
President
B.F. Companies

Emerson L. Brumback
Retired President \& COO
M\&T Bank
Gary R. Heminger
President \& CEO
Marathon Petroleum Corporation
Jewell D. Hoover
Principal \& Bank Consultant
Hoover and Associates, LLC
Kevin T. Kabat
Vice Chairman \& CEO
Fifth Third Bancorp
Mitchel D. Livingston, Ph.D.
Retired Vice President for Student Affairs
\& Chief Diversity Officer
University of Cincinnati
Michael B. McCallister
Chairman
Humana Inc.
Hendrik G. Meijer
Co-Chairman \& CEO
Meijer, Inc.

## DIRECTORS AND OFFICERS

John J. Schiff, Jr.
Chairman of the Executive
Committee
Cincinnati Financial Corporation
Marsha C. Williams
Retired Senior Vice President \&
Chief Financial Officer
Orbitz Worldwide, Inc.
DIRECTORS EMERITI
Philip G. Barach
John F. Barrett
J. Kenneth Blackwell

Milton C. Boesel, Jr.
Douglas G. Cowan
Thomas L. Dahl
Ronald A. Dauwe
Gerald V. Dirvin
Thomas B. Donnell
Nicholas M. Evans
Richard T. Farmer
Louis R. Fiore
John D. Geary
Ivan W. Gorr
Joseph H. Head, Jr.
Allen M. Hill
William G. Kagler
William J. Keating
Jerry L. Kirby
Robert L. Koch II
Kenneth W. Lowe
Robert B. Morgan
Michael H. Norris
David E. Reese
James E. Rogers
George A. Schaefer, Jr.
Donald B. Shackelford
David B. Sharrock
Stephen Stranahan
Dennis J. Sullivan, Jr.
Dudley S. Taft
Thomas W. Traylor
Alton C. Wendzel
FIFTH THIRD BANCORP
OFFICERS
Kevin T. Kabat
Vice Chairman \& CEO
Greg D. Carmichael
President \& Chief Operating
Officer

Steven Alonso
Executive Vice President
Todd F. Clossin
Executive Vice President \&
Chief Administrative Officer
Mark D. Hazel
Senior Vice President \&
Controller
James R. Hubbard
Senior Vice President \&
Chief Legal Officer
Gregory L. Kosch
Executive Vice President
Daniel T. Poston
Executive Vice President \&
Chief Financial Officer
Paul L. Reynolds
Executive Vice President,
Chief Risk Officer \& Secretary
Joseph R. Robinson
Executive Vice President \&
Chief Information Officer
Robert A. Sullivan
Senior Executive Vice President
Teresa J. Tanner
Executive Vice President \&
Chief Human Resources Officer
Tayfun Tuzun
Senior Vice President \& Treasurer
AFFILIATE AND MARKET
PRESIDENTS
Donald Abel, Jr.
David A. Call
John N. Daniel
Karen Dee
David Girodat
Thomas Heiks
Nancy H. Huber
Julie Hughes
Jerry Kelsheimer
Randolph Koporc
Robert W. LaClair
Brian Lamb
Ralph S. Michael III
Jordan A. Miller, Jr.
Thomas Partridge

Reagan Rick
Robert A. Sullivan
Mary E. Tuuk
Michelle L. VanDyke
Thomas G. Welch, Jr.
FIFTH THIRD BANCORP BOARD COMMITTEES
Finance Committee William M. Isaac, Chair Emerson L. Brumback
James P. Hackett
Gary R. Heminger

Kevin T. Kabat
Audit Committee
Darryl F. Allen, Chair
Emerson L. Brumback
Jewell D. Hoover
Michael B. McCallister
Marsha C. Williams
Human Capital and Compensation Committee
Gary R. Heminger, Chair
Emerson L. Brumback
Mitchel D. Livingston, Ph. D.
Hendrik G. Meijer
Marsha C. Williams
Nominating and Corporate
Governance Committee
James P. Hackett, Chair
Darryl F. Allen
B. Evan Bayh III

Ulysses L. Bridgeman, Jr.
Risk and Compliance Committee
Marsha C. Williams, Chair
B. Evan Bayh III

Ulysses L. Bridgeman, Jr.
Jewell D. Hoover
Hendrik G. Meijer
Trust Committee
Mitchel D. Livingston, Ph.D., Chair
Kevin T. Kabat
John J. Schiff, Jr.

## SECOND AMENDMENT

TO

## THE FIFTH THIRD BANCORP MASTER

## PROFIT SHARING PLAN

## (as amended and restated effective as of September 20, 2010)

Pursuant to the reserved power of amendment contained in Section 12.1 of The Fifth Third Bancorp Master Profit Sharing Plan (as amended and restated effective as of September 20, 2010) (the "Plan"), the Plan is hereby amended effective January 1, 2012 in the following respects:

1. Section 7.1(c)(2) is amended in its entirety and a new Section 7.1(c)(3) is added, to read as follows:
(2) Procedural. An investment election shall be made in such manner as the Administrator shall direct. The Administrator shall have the power and authority in its sole, absolute and uncontrolled discretion to prescribe rules and procedures applicable to this investment election feature. Without limitation, this may include rules and procedures which limit the frequency of changes to elections, prescribe times for making elections, including new elections when a core investment fund (referred to in (1)(A) above) is eliminated or when the Administrator determines to implement a re-enrollment, regulate the amount or increment a Participant may allocate to a particular fund or the self-directed brokerage account, require or allow an election (or election change) to relate only to future contributions, specify how an election may apply to the subaccounts within an Account and provide for the investment of an Account of a Participant who fails to make an investment election when required to do so, as more fully described in (3) below.
(3) Default Investment Alternative. The Administrator may designate one or more default investment alternatives and may prescribe the circumstances in which a Participant's Account (or portion thereof) is to be invested in a default investment alternative. Such circumstances may include, without limitation, when an original investment election is not correctly and timely made by a Participant, when a core investment fund (referred to in (1)(A) above) is eliminated and a new election is not correctly and timely made by a Participant for any amounts in that fund, or in a re-enrollment in which Participants are required to make new investment elections, and a Participant does not respond with a correct and timely investment election.

The Administrator may administer the default investment alternatives in a manner intended to qualify for the safe harbor of ERISA $\S 404(\mathrm{c})(5)$. Neither the Administrator, the Employer, nor the Trustee shall have any fiduciary responsibility in connection with the failure of a Participant to make an investment election when required to do so, or the resulting investment of his Account (or portion thereof) in a default investment alternative.
2. Section 8.6(d) of the Plan is hereby amended in its entirety to read as follows:
(d) Cash-Out Distributions.
(1) $\$ 5,000$ and Under Cash-Out. Any other provisions of the Plan to the contrary notwithstanding, any amount payable to a Participant under the Plan shall be paid in a single sum, provided that the value of the Participant's nonforfeitable benefit under the Plan (including the value of a Participant's Rollover Account and other subaccounts specified in an Appendix attributable to rollover contributions), determined as of the date of distribution, does not exceed $\$ 5,000$, and such payment is made before payment otherwise begins. Such single sum shall be paid as soon as administratively feasible after the amount otherwise becomes distributable under the Plan.
(2) Default Method of Payment. In the event of such a cash-out under (1) above (also referred to in Section 9.1(c)), if the Participant does not affirmatively make an election as to whether to have such distribution paid directly to an eligible retirement plan specified by the Participant in a direct rollover or to receive such distribution directly in accordance with Section 9.3, then the Administrator will pay the distribution as follows:
(A) Roth Accounts. If the portion of the distribution attributable to the Roth $401(\mathrm{k})$ Account and the Roth Rollover Account in the aggregate exceeds $\$ 1,000$, then the Administrator will pay such portion of the distribution in a direct rollover to an individual retirement plan designated by the Administrator. If the portion of the distribution attributable to the Roth 401(k) Account and the Roth Rollover Account in the aggregate is $\$ 1,000$ or less, then the Administrator will pay such portion of the distribution directly to the Participant.
(B) Non-Roth Accounts. If the portion of the distribution attributable to the non-Roth subaccounts (that is, all subaccounts other than the Roth $401(\mathrm{k})$ Account and the Roth Rollover Account) in the aggregate exceeds $\$ 1,000$, then the Administrator will pay such portion of the distribution in a direct rollover to an individual retirement plan designated by the Administrator. If the portion of the distribution attributable to the non-Roth subaccounts in the aggregate is $\$ 1,000$ or less, then the Administrator will pay such portion of the distribution directly to the Participant.

IN WITNESS WHEREOF, Fifth Third Bank has caused this Amendment to be adopted as of this day of , 2012.

## FIFTH THIRD BANK

BY: $\qquad$

## THE FIFTH THIRD BANCORP

## NONQUALIFIED DEFERRED COMPENSATION PLAN

(as amended and restated effective as of January 1, 2013)

## THE FIFTH THIRD BANCORP NONQUALIFIED DEFERRED COMPENSATION PLAN

(as amended and restated effective as of January 1, 2013)
ARTICLE I - INTRODUCTION AND SECTION 409A COMPLIANCE
1.1 Amendment and Restatement. Fifth Third Bancorp most recently amended and restated The Fifth Third Bancorp Nonqualified Deferred Compensation Plan in its entirety effective January 1, 2009. That document was amended by the First and Second Amendments. Fifth Third Bancorp hereby again amends and restates the Plan effective January 1, 2013; provided however, Section 2.10 is effective as of the first day of the Open Enrollment Period relating to the 2012 Plan Year.
1.2 Transition Rules under Section 409A.
(a) 2005 Payment Elections. In accordance with Paragraph 10.3, the Committee allowed new payment elections under Article X in 2005 with respect to Pre-2013 Accounts which, for purposes of Article X, were treated as a Participant's timely initial election under Paragraph 10.2(a) with respect to his Pre-2013 Account and not as a change in election under Paragraph 10.2(b). Any such election shall be administered by the Committee in its sole and absolute discretion and in compliance with Internal Revenue Service Notice 2005-1 and any other applicable legal authority.
(b) 2007 and 2008 Payment Elections. In its discretion, the Committee was authorized to allow a Participant who remained actively employed by an Employer to complete a new payment election under Paragraph 10.1 with respect to his Pre-2013 Account by a date in 2007 or 2008 determined by the Committee. The Committee was authorized to allow such an election on a case-by-case basis in its discretion without being required to extend the opportunity to all Participants. Any such election shall be treated as an initial election under Paragraph 10.2(a) with respect to his Pre-2013 Account and not a change under Paragraph 10.2(b). Any such election shall be administered by the Committee in compliance with Internal Revenue Service Notice 2006-79 (for elections in 2007) and Notice 2007-86 (for elections in 2008) and any other applicable legal authority.
(c) $\underline{2007 \text { Performance Based Restricted Stock Deferral. In accordance with Paragraph 4.4, the Committee shall administer deferral elections with }}$ respect to certain Performance Based Restricted Stock in 2007. Any such election shall be administered by the Committee in its sole and absolute discretion and in compliance with Internal Revenue Service Notice 2006-79 and any other applicable legal authority.
(d) Required 2008 Payment Elections by Active Participants. A Participant who, as of the first day of the Open Enrollment Period in 2008, was actively employed by an Employer (i.e., had not had a Separation from Service) was required to complete a new payment election under Paragraph 10.1 by a date in 2008 determined by the Committee. Any such election shall be treated as an initial election under Paragraph 10.2(a) with respect to the Participant's Pre-2013 Account and not a change under Paragraph 10.2(b). If such a Participant did not make a timely election in 2008 under this Paragraph 1.2(d), payment of his Pre-2013 Account shall be made (consistent with Paragraph 10.2(a)) as of the first business day of August of the Plan Year immediately following the Plan Year in which the Separation from Service occurs in a single lump sum cash distribution (except as provided in Paragraph 10.2(b) in the case of a valid change in payment election). Any prior payment elections by such a Participant shall have no force and effect.

## ARTICLE II - DEFINITIONS

2.1 "Beneficiary" shall mean the person or persons entitled to receive the distributions, if any, payable under the Plan upon or after a Participant's death, to such person or persons as such Participant's Beneficiary. Each Participant may designate a Beneficiary by filing the proper form with the Committee. A Participant may designate one or more contingent Beneficiaries to receive any distributions after the death of a prior Beneficiary. A designation shall be effective upon said filing, provided that it is so filed during such Participant's lifetime, and may be changed from time to time by the Participant. If there is no designated Beneficiary to receive any amount that becomes payable to a Beneficiary, then the Participant's Beneficiary shall be the estate of the last to die of the Participant and any properly designated Beneficiaries.
2.2 "Claims Review Committee" shall mean the committee established by the Committee for purposes of administering the claims and claim review procedures under the Plan.
2.3 "Code" shall mean the Internal Revenue Code of 1986, as amended at the particular time applicable. A reference to a section of the Code shall include said section and any comparable section or sections of any future legislation that amends, supplements or supersedes said section.
2.4 "Committee" shall mean The Fifth Third Bank Pension, Profit Sharing and Medical Plan Committee which is responsible for the administration of this Plan in accordance with the provisions of the Plan as set forth in this document. A reference to the Committee includes its delegate.
2.5 "Compensation" shall mean the total base earnings plus the cash portion of variable compensation (but excluding performance-based, additional cash compensation incentives) paid by an Employer to a Participant or which would otherwise be paid but for a deferral election hereunder.
2.6 "Effective Date" shall mean January 1, 2013.
2.7 "Employer" shall mean Fifth Third Bank, an Ohio Banking Corporation, and any other subsidiary of Fifth Third Bancorp or any successor or assignee of any of them.
2.8 "Executive" shall mean an employee of an Employer who is employed on a full-time basis and who is a Bank President, Bank Executive Vice President, Bank Senior Vice President or Bank Vice President. For employment on and after the Effective Date, full-time employment status shall no longer be required such that for periods on and after the Effective Date, "Executive" shall mean an employee of an Employer (regardless of whether he is full-time or part-time) who is a Bank President, Bank Executive Vice President, Bank Senior Vice President or Bank Vice President.
2.9 "Grandfathered Participant" shall mean a Participant (other than an individual who is a Participant under Paragraph 2.13(b)) whose service with all Employers terminated prior to September 1, 1999.
2.10 "Key Employee" shall mean an employee of an Employer who is in Pay Band A, B, C, D, P or Q, as determined by Fifth Third Bancorp.
2.11 "Master Profit Sharing Plan" shall mean The Fifth Third Bancorp Master Profit Sharing Plan, as amended from time to time.
2.12 "Open Enrollment Period" shall mean such period no more than thirty (30) days in length prescribed by the Committee, closing no later than the last day of the Plan Year immediately preceding the Plan Year for which elections to defer Compensation under Article IV are permitted.
2.13 "Participant" shall mean any of the following:
(a) any Executive or Key Employee who satisfies the eligibility requirements of Article III and who receives an allocation to his Post-2012 Account or Pre-2013 Account under Article IV, Article V, or Article VI, as well as any former Executive or Key Employee who has a Pre-2013 Account or Post2012 Account under the Plan; or
(b) any person who has a Predecessor Plan Account attributable to his employment covered by a Predecessor Plan.
2.14 "Performance Based Restricted Stock" shall mean common stock without par value of Fifth Third Bancorp, granted under the 2004 Fifth Third Bancorp Incentive Compensation Plan, or any successor plan, subject to the satisfaction of specified performance goals, provided the grant is not includible in the income of the recipient in the year of grant for federal income tax purposes (and the recipient does not make an election under section 83(b) of the Code to include the grant in income in the year of the grant).
2.15 "Plan" shall mean The Fifth Third Bancorp Nonqualified Deferred Compensation Plan as described in this instrument, and as may be amended, thereafter.

### 2.16 "Plan Year" shall mean the calendar year.

2.17 "Post-2012 Account" shall mean the account established by an Employer as a book reserve to reflect the amounts credited to a Participant under this Plan for Plan Years after 2012. A Participant's Post-2012 Account under the Plan may include one or more of the following subaccounts:
(a) Post-2012 Employee Contribution Account.
(b) Post-2012 Employer Contribution Account.
2.18 "Post-2012 Employee Contribution Account" shall mean the account established by an Employer as a book reserve to reflect the amounts deferred by a Participant under Paragraphs 4.1 and 4.2 for Plan Years beginning after 2012, as adjusted by earnings (and losses) under Article VIII and as reduced by distributions under Article X and Article XI.
2.19 "Post-2012 Employer Contribution Account" shall mean the account established by an Employer as a book reserve to reflect the amounts credited by an Employer as matching contributions under Article V for Plan Years beginning after 2012 and profit sharing contributions under Article VI for Plan Years beginning after 2012, as adjusted by earnings (and losses) under Article VIII and as reduced by distributions under Article X and Article XI.
2.20 "Pre-2013 Account" shall mean the account established by an Employer as a book reserve to reflect the amounts credited to a Participant under this Plan for Plan Years before 2013. A Participant's Pre-2013 Account under the Plan may include one or more of the following subaccounts:
(a) Pre-2013 Deferred Compensation Account.
(b) Pre-2013 Matching Account.
(c) Predecessor Plan Account.
(d) Pre-2013 Profit Sharing Account.
2.21 "Pre-2013 Deferred Compensation Account" shall mean the account established by an Employer as a book reserve to reflect the amounts deferred by a Participant under Paragraphs 4.1 and 4.2 for Plan Years beginning before 2013, as adjusted by earnings (and losses) under Article VIII and as reduced by distributions under Article X and Article XI.
2.22 "Pre-2013 Matching Account" shall mean the account established by an Employer as a book reserve to reflect the amounts credited by an Employer as matching contributions under Article V for Plan Years beginning before 2013, as adjusted by earnings (and losses) under Article VIII and as reduced by distributions under Article X and Article XI.
2.23 "Pre-2013 Profit Sharing Account" shall mean the account established by an Employer as a book reserve to reflect the amounts credited by an Employer as profit sharing contributions under Article VI for Plan Years beginning before 2013, as adjusted by earnings (and losses) under Article VIII and as reduced by distributions under Article X and Article XI.
2.24 "Predecessor Plan" shall mean any other nonqualified deferred compensation plan designated by the Committee. Each such Predecessor Plan was completely amended and restated into this Plan.
2.25 "Predecessor Plan Account" shall mean an account established by the Employer as a book reserve to reflect amounts credited hereunder with respect to a Predecessor Plan, as adjusted by earnings (and losses) under Article VIII and as reduced by distributions under Article X and Article XI.
2.26 "Qualified Executive" shall mean an employee of an Employer who is an Executive who meets the criteria in either (a) or (b) below:
(a) an Executive is a Qualified Executive if he was an Executive for the 2007 Plan Year who had a Compensation deferral election in effect under the Plan for the 2007 Plan Year and thereafter;
(b) an Executive is a Qualified Executive if (i) he was a Key Employee who had a Compensation deferral election in effect under the Plan for the most recent Plan Year in which he was eligible to do so as a Key Employee, and thereafter, and (ii) as of the first day of an Open Enrollment Period, he no longer qualifies as a Key Employee by reason of a change in his Pay Band (i.e., he is no longer in Pay Band A, B, C, D, P or Q).
An individual meeting the criteria in (a) or (b) shall no longer be considered a Qualified Executive if, at any time and for any reason (including termination of employment and voluntary decision to cease deferring), he no longer has a Compensation deferral election in effect.
2.27 "Separation from Service" means the termination of employment with all Employers. Whether a termination of employment has occurred shall be determined based on whether the facts and circumstances indicate that the Employer and Participant reasonably anticipate that no further services would be performed after a certain date or that the level of bona fide services would permanently decrease to no more than 20 percent of the average level of bona fide services performed over the immediately preceding 36 -month period (or the full period of employment if the Participant has been employed by an Employer less than 36 months). A Participant is not treated as having terminated employment while he is on military leave, sick leave or other bona fide leave of absence if the period of such leave does not exceed six months, or if longer, so long as the individual retains a right to reemployment under an applicable statute or by contract. The determination of whether a Separation of Service has occurred shall be based on applicable regulations and other applicable legal authority under section 409A of the Code.
3.1 For Plan Years 2009 and Later. Eligibility and participation shall be determined in accordance with this Paragraph 3.1 for Plan Years beginning on or after January 1, 2009. Each individual who, on the first day of an Open Enrollment Period relating to the 2009 Plan Year or a later Plan Year, is either a Key Employee or a Qualified Executive:
(a) may elect to defer Compensation for services performed during the ensuing Plan Year to which the Open Enrollment Period relates, in accordance with Article IV; and
(b) shall be eligible for matching allocations under Article V and profit sharing allocations under Article VI for the ensuing Plan Year to which such Open Enrollment Period relates.
An individual who is not a Key Employee or a Qualified Executive on the first day of an Open Enrollment Period but who later becomes a Key Employee shall not be eligible to defer Compensation until the first day of the next Open Enrollment Period with respect to which he is still a Key Employee (for the Plan Year to which such next Open Enrollment Period relates); and he shall not be eligible for matching or profit sharing allocations until the Plan Year following the next Open Enrollment Period as of the first day of which he is a Key Employee.
A Qualified Executive's eligibility for matching allocations under Article V and profit sharing allocations under Article VI may be limited to the amount his allocations under the Master Profit Sharing Plan are reduced by reason of his Compensation deferrals under this Plan.
3.2 Eligibility for Deferral of Performance Based Restricted Stock. If the Committee allows a Key Employee to make a deferral election during an Open Enrollment Period with respect to Performance Based Restricted Stock granted during the ensuing Plan Year, as provided in Paragraph 4.2(a)(i), a Key Employee would be eligible to make such a deferral election only if he is a Key Employee on the first day of the applicable Open Enrollment Period. If the Committee allows a Key Employee to make a deferral election during an election period it establishes during the year of the grant of Performance Based Restricted Stock, as provided in Paragraph 4.2(a)(ii), a Key Employee could be eligible to make such a deferral election only if he is a Key Employee on the first day of the applicable election period established by the Committee.
3.3 Changes in Eligibility Status. A new, separate Pre-2013 Account or Post-2012 Account shall be established for a Participant who (a) has an existing Pre2013 Account balance or Post-2012 Account balance, as the case may be, (b) is not eligible for contributions under Paragraph 3.1 in at least one Plan Year after having been eligible previously, and (c) again meets the eligibility criteria in Paragraph 3.1 for a future Plan Year.

The payment provisions (including available elections and changes) in Article $X$ shall be applied separately as to each of a Participant's separate Pre2013 Accounts and Post-2012 Accounts. As an example, such a Participant, upon becoming eligible again after a period of ineligibility, may make an initial payment election under Paragraph 10.2(a) within the first Open Enrollment Period applicable to him after again meeting the eligibility requirements of Paragraph 3.1; and such election (or default payment under Paragraph 10.2(a)) shall apply solely to his new Post-2012 Account and shall not affect the payment provisions applicable to his prior Post-2012 Account or Pre-2013 Account.
In the event of multiple changes in eligibility, the above process shall be repeated such that a Participant may have multiple separate Pre-2013 Accounts and Post-2012 Accounts, each with payment provisions unaffected by the payment provisions applicable to the others.

Notwithstanding the above, Paragraph 2.1 (regarding the Participant's designation of a Beneficiary) and Article XI (regarding the payment upon death) shall not be applied separately as to each of a Participant's Pre-2013 Accounts and Post-2012 Accounts. Instead, a Participant's Beneficiary designation under Paragraph 2.1 shall apply to a Participant's entire benefit in the Plan.
In addition, for purposes of applying the $\$ 25,000$ threshold in Paragraphs 10.1(a)(i) and (ii), all of a Participant's Pre-2013 Accounts and Post-2012
Accounts shall be aggregated.

## ARTICLE IV - ELECTION TO DEFER COMPENSATION OR RESTRICTED STOCK

4.1 Compensation Deferral
(a) Compensation Deferral. Each Key Employee and Qualified Executive eligible under Article III may elect to have a portion of his Compensation for services performed during a Plan Year deferred and credited with earnings in accordance with the terms and conditions of the Plan. The amount of Compensation deferred for any Plan Year by a Participant may not reduce the amount of base pay such Participant receives in a Plan Year below $\$ 50,000$.
(b) Implementation. The Compensation otherwise payable to the Participant during the Plan Year shall be reduced by the amount of the Participant's election under this Paragraph 4.1. Such amounts shall be credited to the Participant's Post-2012 Employee Contribution Account at the time his Compensation is so reduced (or his Pre-2013 Deferred Compensation Account for Plan Years beginning before 2013). For purposes of this Paragraph 4.1, base earnings payable after December $31^{\text {st }}$ solely for services performed during the final payroll period containing such December $31^{\text {st }}$, shall be treated as Compensation for services performed in the subsequent taxable year in which the payment is made.

### 4.2 Performance Based Restricted Stock Deferral.

(a) Deferral of Performance Based Restricted Stock.
(i) During Open Enrollment. The Committee may allow each Key Employee eligible under Article III to elect to have all (and not less than all) eligible Performance Based Restricted Stock granted to him during the ensuing Plan Year to which an Open Enrollment Period relates to be deferred and credited with earnings in accordance with the terms and conditions of the Plan.
(ii) During Year of Grant. With respect to Performance Based Restricted Stock meeting the requirements of Paragraph 4.2(b)(ii) below, the Committee may allow each Key Employee to elect to have all (and not less than all) eligible Performance Based Restricted Stock granted to him during the Plan Year of the grant to be deferred and credited with earnings in accordance with the terms and conditions of the Plan. The Committee shall determine, the period within the Plan Year of the grant, during which such a deferral election must be made subject to the following:
(A) the election must be made on or before the 30 th day after the grant; and
(B) the election must be made at least twelve (12) months in advance of the earliest date at which the forfeiture restrictions could lapse. A condition will not be treated as failing this requirement merely because the Performance Based Restricted Stock becomes fully vested such that there is no further requirement of services upon the death or disability (as defined in applicable Treasury Regulations) of the Key Employee or upon a change in control event (as defined in applicable Treasury Regulations). However, if such death, disability or change in control event occurs before the end of twelve (12) months of service, the deferral election shall not be given effect.
(b) Eligible Performance Based Restricted Stock. Performance Based Restricted Stock is eligible for deferral under (a)(i) above pursuant to an election during the Open Enrollment Period if it meets one or both of the conditions in (i) and (ii) below. Performance Based Restricted Stock is eligible for deferral under (a)(ii) above pursuant to an election during the Plan Year of the grant only if it meets the conditions in (ii) below.
(i) The Performance Based Restricted Stock is granted solely for services performed during the Plan Year in which the grant occurs or future services (but not for any past services); or
(ii) The Performance Based Restricted Stock is granted subject to a requirement that the Key Employee continue to provide services for a period of at least twelve (12) months from the date of the grant in order to avoid forfeiture of such Performance Based Restricted Stock. A condition will not be treated as failing this requirement merely because the Performance Based Restricted Stock becomes fully vested such that there is no further requirement of services upon the death or disability (as defined in applicable Treasury Regulations) of the Key Employee or upon a change in control event (as defined in applicable Treasury Regulations). However, if such death, disability or change in control event occurs before the end of twelve (12) months of service, the deferral election shall not be given effect.
(c) Implementation. At such time as any eligible Performance Based Restricted Stock subject to a deferral election becomes both earned and vested according to the terms of the grant and plan under which it was granted, such Performance Based Restricted Stock shall be deemed to be credited to the Participant's Pre-2013 Deferred Compensation Account or Post-2012 Employee Contribution Account, as the case may be, rather than being released in a taxable event to the Key Employee. Performance Based Restricted Stock which is not earned or which is forfeited shall not be deemed credited under this Plan.
(d) Deemed Investment in Fifth Third Stock Fund. Amounts credited to a Participant's Pre-2013 Deferred Compensation Account or Post-2012 Employee Contribution Account pursuant to an election to defer Performance Based Restricted Stock shall be credited with earnings (or losses) under Article VIII as if invested in the Fifth Third Stock Fund. The other investment benchmarks generally available under Article VIII are not available for such amounts which must remain in the Fifth Third Stock Fund.
(e) Dividends on Unvested Performance Based Restricted Stock. Any dividends payable with respect to Performance Based Restricted Stock prior to such time as the Performance Based Restricted Stock is earned or vested, shall not be eligible for deferral hereunder.
4.3 Election Procedure. An eligible Key Employee or Qualified Executive desiring to exercise an available election under Paragraph 4.1 or 4.2 for a Plan Year shall notify the Committee each Plan Year of his deferral election during the Open Enrollment Period or other election period established by the Committee under Paragraph 4.2(a)(ii). Such notice must be binding and must be in accordance with the procedures established by the Committee during the applicable election period. A deferral election shall be effective for the entire Plan Year (but not for any future Plan Year) to which it relates and may not be modified or terminated for that Plan Year. A deferral election with respect to Performance Based Restricted Stock shall be effective for the entire grant regardless of the future year(s) in which the forfeiture restrictions lapse; and an election with respect to such grant may not be modified or terminated.
4.4 $\quad 2007$ Election to Defer Non-Vested Performance Based Restricted Stock. The Committee was authorized to allow an individual who, on the first day of the Open Enrollment Period falling in 2007 (relating to the 2008 Plan Year), was a Key Employee, to elect to defer Performance Based Restricted Stock previously granted to him, in accordance with the following provisions and Internal Revenue Service Notice 2006-79, Section 3.02. Any such deferral election must have been completed by a date in 2007 determined by the Committee. Such a deferral election was authorized only with respect to Performance Based Restricted Stock which had always been subject to a substantial risk of forfeiture (as defined for purposes of section 409A of the Code) and which remained subject to a substantial risk of forfeiture throughout 2007 (i.e., the substantial risk of forfeiture had not lapsed in 2007 or earlier). Such an election shall be treated as a valid and timely election under Paragraph 4.2(a), and Paragraphs 4.2(c), (d) and (e) (but not Paragraph 4.2(b)) shall apply.

## ARTICLE V — MATCHING ALLOCATIONS

5.1 Matching Allocations. An Employer, in its discretion, may credit a matching allocation to the Post-2012 Employer Contribution Account (Pre-2013 Matching Account for Plan Years before 2013) of any Key Employee or Qualified Executive eligible under Article III it selects provided:
(a) he remains in the employment of an Employer as a Key Employee or Qualified Executive (or is on an Employer-approved leave of absence) on the date the Committee determines to credit the allocation; and
(b) he either has a Compensation deferral election in effect under Paragraph 4.1 for the Plan Year, or has "Annual Compensation" (as defined in the Master Profit Sharing Plan) in the corresponding Plan Year of that plan in excess of the compensation limitation imposed by section 401(a)(17) of the Code.
The matching allocations for such selected Participants shall be determined by the Employer and may vary for each such Participant. The amount of the matching allocations as so determined under this paragraph shall be credited to the Participants' Post-2012 Employer Contribution Accounts (Pre-2013 Matching Accounts for Plan Years before 2013) as of the last day of the Plan Year, or at such other time or times determined by the Committee.

## ARTICLE VI — PROFIT SHARING ALLOCATIONS

6.1 Profit Sharing Allocations. An Employer, in its discretion, may credit a profit sharing allocation to the Post-2012 Employer Contribution Account (Pre2013 Profit Sharing Account for Plan Years before 2013) of any Key Employee or Qualified Executive eligible under Article III it selects for a Plan Year provided he remains in the employment of an Employer as a Key Employee or Qualified Executive (or is on an Employer-approved leave of absence) on the date the Committee determines to credit the allocation.

The profit sharing allocations for such selected Participants shall be determined by the Employer and may vary for each such Participant. The amount of the profit sharing allocations as so determined under this paragraph shall be credited to the Participants' Post-2012 Employer Contribution Accounts (Pre-2013 Profit Sharing Accounts before 2013) as of the last day of the Plan Year, or at such other time or times determined by the Committee.

## ARTICLE VII - PARTICIPANT'S INTEREST

7.1 Unsecured Creditor. No Participant or his designated Beneficiary shall acquire any property interest in his Pre-2013 Account or Post-2012 Account or any other assets of the Employer or Fifth Third Bancorp, their rights being limited to receiving from the Employer or Fifth Third Bancorp deferred payments as set forth in this Plan and these rights are conditioned upon continued compliance with the terms and conditions of this Plan. To the extent that any Participant or Beneficiary acquires a right to receive benefits under this Plan, such right shall be no greater than the right of any unsecured general creditor of the Employer or Fifth Third Bancorp.

## ARTICLE VIII - CREDITING OF EARNINGS

8.1 General. There shall be credited to the Pre-2013 Account and Post-2012 Account of each Participant an additional amount of earnings (or losses) determined under this Article VIII.
8.2 Investment Elections. As provided in Paragraph 4.2(d), that part of a Participant's Pre-2013 Account or Post-2012 Account credited with deferred Performance Based Restricted Stock shall be credited with earnings (or losses) as if invested in the Fifth Third Stock Fund. Each Participant shall elect to have earnings (or losses) credited to all other parts of his Pre-2013 Account and Post-2012 Account from among various investment benchmarks the Committee determines to establish for this purpose. One of such investment benchmarks shall be the Fifth Third Stock Fund.
Such an election shall be made in such manner as the Committee shall direct.
The Committee may prescribe rules including rules which limit the frequency of changes to elections, prescribe times for making elections, regulate the amount or increment a Participant may allocate to a particular investment benchmark, require or allow an election (or election change) to relate only to future allocations, require an election to apply consistently to all subaccounts and provide for the investment of a Pre-2013 Account or Post-2012 Account of a Participant who fails to make an election.
8.3 Rate of Return Benchmarks. The Committee shall determine the rate of return for the Fifth Third Stock Fund, as well as each of the other investment benchmarks selected by the Committee under Paragraph 8.2 above.
8.4 Crediting. The Participant's Pre-2013 Account and Post-2012 Account shall be increased or decreased as if they had earned the rate of return corresponding to the Participant's investment election. The time and method of such crediting and the recordkeeping methodologies used shall be determined in the sole and absolute discretion of the Committee.

## ARTICLE IX - VESTING

9.1 Vesting Provisions. A Participant's rights to his Pre-2013 Account (including each of its subaccounts) and Post-2012 Account (including each of its subaccounts) shall be nonforfeitable at all times.

## ARTICLE X - PLAN BENEFITS

10.1 Distributions.
(a) Time and Form of Payment.
(i) Pre-2013 Account. In accordance with the election procedures in Paragraph 10.2(a)(i), a Participant was permitted to elect to have the amounts represented by the Participant's vested Pre-2013 Account to be paid (or commence to be paid) as of the first business day of August of the Plan Year immediately following the Plan Year in which the Participant's Separation from Service with all Employers occurs, or the first business day of August of any subsequent year, but not later than the first business day of August of the tenth Plan Year following the Plan Year in which such Separation from Service occurs. In accordance with the election procedures in Paragraph 10.2, a Participant may have elected to have such amounts paid in one of the following forms:
(A) single lump distribution; or
(B) substantially equal annual installments, the last payment of which is no later than the first business day of August of the tenth Plan Year following the Plan Year in which such Separation from Service occurs.

If installment payments are in effect, the Participant's Pre-2013 Account shall continue to be credited with earnings (or losses) under Article VIII until fully paid.

Notwithstanding the foregoing or Paragraph 10.3(a), (b) or (c), in the event the aggregate of the Participant's vested Pre-2013 Account and vested Post-2012 Account does not exceed $\$ 25,000$ as of any December 31 st after the Participant has a Separation from Service, then any payment election by a Participant shall be disregarded. In such a case, the vested Pre-2013 Account (or remaining balance thereof) and vested Post-2012 Account (or remaining balance thereof) shall be paid in a single lump sum distribution as of the first business day of August following such December 31 st (even if the aggregate of such vested Pre-2013 Account and vested Post-2012 Account exceeds $\$ 25,000$ at that time).
(ii) Post-2012 Account. In accordance with the election procedures in Paragraph 10.2(a)(ii), a Participant may elect to have the amounts represented by the Participant's vested Post-2012 Account paid (or commence to be paid) as of the first business day of August of the Plan Year immediately following the Plan Year in which the Participant's Separation from Service with all Employers occurs, or the first business day of August of any subsequent year, but not later than the first business day of August of the tenth Plan Year following the Plan Year in which such Separation from Service occurs. In accordance with the election procedures in Paragraph 10.2, a Participant may elect to have such amounts paid in one of the following forms:
(A) single lump distribution; or
(B) substantially equal annual installments, the last payment of which is no later than the first business day of August of the tenth Plan Year following the Plan Year in which such Separation from Service occurs.
If installment payments are in effect, the Participant's Post-2012 Account shall continue to be credited with earnings (or losses) under Article VIII until fully paid.
Notwithstanding the foregoing or Paragraph 10.3(a), (b) or (c), in the event the aggregate of the Participant's vested Post-2012 Account and vested Pre-2013 Account does not exceed $\$ 25,000$ as of any December 31 st after the Participant has a Separation from Service, then any payment election by a Participant shall be disregarded. In such a case, the vested Post-2012 Account (or remaining balance thereof) and vested Pre-2013 Account (or remaining balance thereof) shall be paid in a single lump sum distribution as of the first business day of August following such December 31 st (even if the aggregate of such vested Post-2012 Account and vested Pre-2013 Account exceeds $\$ 25,000$ at that time).
(b) Medium of Payment. The payment as a lump sum or installments under (a) above or 10.3 shall be in cash. Previously, the Plan provided for payment in common stock of Fifth Third Bancorp, and election forms used under the Plan referenced payment in such stock. References to payment in stock on such forms shall be disregarded, and payments shall be in cash.

### 10.2 Election Procedures.

(a) Initial Elections.
(i) Pre-2013 Account. A Participant who wished to make an initial election referred to in Paragraph 10.1(a)(i) with respect to his Pre-2013 Account was required to do so within the first Open Enrollment Period applicable to him under Article III, or, if earlier, within such other election period applicable to him established by the Committee under Paragraph 4.2(a)(ii).

Any such election became effective immediately.
As provided in Paragraph 1.2, a payment election before 2009 under Internal Revenue Service Notice 2005-1, 2006-79 or 2007-86 shall be considered a timely initial election.

If a Participant did not make a timely initial election concerning the commencement date and payment schedule of his Pre-2013 Account under Paragraph 10.2(a)(i), then, except as provided in (b) below, payment of his Pre-2013 Account shall be made as of the first business day of August of the Plan Year immediately following the Plan Year in which the Separation from Service occurs in a single lump sum cash distribution.
(ii) Post-2012 Account. A Participant who is eligible under Paragraph 3.1 during the Open Enrollment Period falling in 2012, applicable to the 2013 Plan Year, who wishes to make an initial election referred to in Paragraph 10.1(a)(ii) with respect to his Post-2012 Account must do so within such Open Enrollment Period. A Participant who is not eligible under Paragraph 3.1 during such Open Enrollment Period falling in 2012, who wishes to make an initial election referred to in Paragraph 10.1(a)(ii) must do so within the first Open Enrollment Period applicable to him under Article III, or, if earlier, within such other election period applicable to him established by the Committee under Paragraph 4.2(a)(ii).
Any such election shall be effective immediately.
If a Participant does not make a timely initial election concerning the commencement date and payment schedule of benefits under Paragraph 10.2(a)(ii), then, except as provided in (b) below, payment of this Post-2012 Account shall be made as of the first business day of August of the Plan Year immediately following the Plan Year in which the Separation from Service occurs in a single lump sum cash distribution.
(b) A Participant may make or change an election after the deadline established in (a) above at any time in order to defer payment of either (or both) his Pre-2013 Account or his Post-2012 Account, for a period of not less than five years from the date payment would otherwise begin (but not to accelerate any payment). Payment shall be made in accordance with any such election only if the Participant has a Separation from Service at least one year following the date of the election. Otherwise, the payment shall be made in accordance with the election (if any) in effect immediately prior to the changed election, or in accordance with the default payment provision in (a) above if no such election is in effect.
(c) Elections shall be made in accordance with the rules and procedures established by the Committee.
10.3 Transition Rules.
(a) Grandfathered Participants. A Grandfathered Participant shall be paid in cash in accordance with the payment provisions under the Plan or election (whichever is controlling) in effect immediately prior to September 1, 1999. In the event the Participant's vested Pre-2013 Account does not exceed $\$ 25,000$ as of any December 31 st, then any payment election by a Participant shall be disregarded. In such a case, the vested Pre-2013 Account (or remaining balance thereof) shall be paid in a single lump sum cash distribution as of the first business day of August following such December 31st (even if such vested Pre-2013 Account exceeds $\$ 25,000$ at that time).
(b) Participants in Pay Status in 2005. A Participant (who is not a Grandfathered Participant) who had commenced receiving installment payments in 2005 or earlier, shall continue to receive such payments in accordance with the payment provisions under the Plan or election (whichever is controlling) in effect prior to January 1, 2005, provided that the value of his vested Pre-2013 Account as of a date in 2005 determined by the Committee was greater than $\$ 10,000$. If the value of such a Participant's vested Pre-2013 Account as of such date was not greater than $\$ 10,000$, then he received a single lump sum distribution of his entire vested Pre-2013 Account in 2005. Effective December 31, 2005, in the event the Participant's vested Pre-2013 Account does not exceed $\$ 25,000$ as of any December 31 st , then any payment election by a Participant shall be disregarded. In such a case, the vested Pre-2013 Account (or remaining balance thereof) shall be paid in a single lump sum distribution as of the first business day of August following such December 31 st (even if such vested Pre-2013 Account exceeds $\$ 25,000$ at that time).
(c) Terminated Participants Not in Pay Status in 2005. A Participant (who is not a Grandfathered Participant) who has separated from service in 2005 or earlier, but who, as of a date in 2005 determined by the Committee, has not received or commenced receiving payments of his vested Pre2013 Account, shall be subject to the payment provisions of Paragraph 10.1, and any prior payment elections shall be of no force or effect. As provided in Paragraph 1.2, such a Participant had the opportunity to complete a new election by a date in 2005 determined by the Committee. Such a Participant who did not properly complete and return such an election by such date received a single lump sum distribution of his entire vested Pre-2013 Account as of August 1, 2006. Notwithstanding the foregoing, if such a Participant's vested Pre-2013 Account as of a date in 2005 determined by the Committee was not greater than $\$ 10,000$, then he received a single lump sum distribution of his entire vested Pre-2013 Account in 2005. Effective

December 31, 2005, in the event the Participant's vested Pre-2013 Account does not exceed $\$ 25,000$ as of any December 31 st, then any payment election shall be disregarded. In such a case, the vested Pre-2013 Account (or remaining balance thereof) shall be paid in a single lump sum distribution as of the first business day of August following such December 31 st (even if such vested Pre-2013 Account exceeds $\$ 25,000$ at that time).
(d) 2005 Payment Elections by Participants Actively Employed. A Participant who remained employed by an Employer as of a date in 2005 determined by the Committee shall be subject to the payment provisions of Paragraph 10.1 and any prior elections shall be of no force or effect. As provided in Paragraph 1.2, such a Participant had the opportunity to complete a new election by a date in 2005 determined by the Committee. Any such election shall be treated as an initial election under Paragraph 10.2(a) with respect to his Pre-2013 Account. Such a Participant who does not make a timely election shall be treated the same as provided for in Paragraph 10.2(a)(i) for Participants who do not make timely initial elections.
(e) Post-2012 Account. In the event a Participant who is subject to (a), (b) or (c) above also has a Post-2012 Account, the $\$ 25,000$ cashout limit in each of (a), (b) and (c) above shall be determined by aggregating the Participant's vested Pre-2013 Account and vested Post-2012 Account.
10.4 Facility of Payment. A payment required to be made hereunder on or as of a specified date may be made in a reasonable period after such date for administrative convenience, provided the payment is made in the same taxable year as the specified date.

## ARTICLE XI - DEATH

11.1 If a Participant dies before commencing payment of the amounts represented by the Participant's Pre-2013 Account or Post-2012 Account, then such Pre2013 Account and Post-2012 Account shall be paid to the Participant's Beneficiary in a single lump sum cash distribution, as soon as reasonably possible after the Committee is notified of the Participant's death and in all events not more than ninety (90) days following the Participant's death. Neither the Participant nor the Beneficiary shall have the right to designate the taxable year of the payment. If the Participant has already commenced receiving the amounts represented by the Participant's Pre-2013 Account or Post-2012 Account in the installment payment form, the installment payments shall continue to be paid to the Participant's Beneficiary in cash.

## ARTICLE XII - NON-ASSIGNABLE/NON-ATTACHMENT

12.1 Except as required by law, no right of the Participant or designated Beneficiary to receive payments under this Plan shall be subject to anticipation, commutation, alienation, sale, assignment, encumbrance, charge, pledge, or hypothecation or to execution, attachment, levy or similar process or assignment by operation of law and any attempt, voluntary or involuntary, to effect any such action shall be null and void and of no effect.

## ARTICLE XIII - ADMINISTRATION

13.1 Administration. In addition to the powers which are expressly provided in the Plan, the Committee shall have the power and authority in its sole, absolute and uncontrolled discretion to control and manage the operation and administration of the Plan and shall have all powers necessary to accomplish these purposes including, but not limited to the following:
(a) the power to determine who is a Participant;
(b) the power to determine allocations, balances, and nonforfeitable percentages with respect to Participants' Pre-2013 Accounts and Post-2012 Accounts;
(c) the power to determine when, to whom, in what amount, and in what form distributions are to be made; and
(d) such powers as are necessary, appropriate or desirable to enable it to perform its responsibilities, including the power to interpret the Plan, establish rules, regulations and forms with respect thereto.

Benefits under this Plan will be paid only if the Committee decides in its discretion that the applicant is entitled to them.
13.2 409A of the Code. This Plan is intended to satisfy the applicable requirements of section 409A of the Code and shall be interpreted accordingly.

## ARTICLE XIV - CONSOLIDATION OR MERGER

14.1 In the event that Fifth Third Bancorp or any entity (resulting from any merger or consolidation or which shall be a purchaser or transferee so referred to), shall at any time be merged or consolidated into or with any other entity or entities, or in the event that substantially all of the assets of Fifth Third Bancorp or any such entity shall be sold or otherwise transferred to another entity, the provisions of this Plan shall be binding upon and shall inure to the benefit of the continuing entity or the entity resulting from such merger or consolidation or the entity to which such assets shall be sold or transferred. Except as provided in the preceding sentence, this Plan shall not be assignable by Fifth Third Bancorp or by any entity referred to in such preceding sentence.

## ARTICLE XV - AMENDMENT OR TERMINATION

15.1 Amendment. Fifth Third Bancorp reserves the right to amend the Plan. Any amendment of the Plan shall be by action of the Committee or by the Chairman of the Committee. If an amendment is being made by said Committee, it must be approved by a majority of the members of the Committee as constituted at the time of adoption of the amendment.

Any amendment may be given retroactive effect as determined by said Committee or Chairman. Any amendment may, without limitation, (a) affect a Participant whether or not vested, employed or in pay status, and (b) affect or modify Participant elections and payment methods. An amendment may be evidenced in such manner as said Committee or Chairman shall determine. If the amendment is approved by said Committee, such evidence may include (but shall not be limited to) a written resolution signed by a majority of the members of the Committee or minutes of a meeting of the Committee reflecting approval by a majority of the members.
15.2 Termination. Fifth Third Bancorp reserves the right to terminate the Plan. Any termination of the Plan shall be by action of the Committee. Any termination must be approved by a majority of the members of said Committee as constituted at the time of adoption of the termination; and any such termination may be given retroactive effect as determined by said Committee. Any termination may, without limitation, (a) affect a Participant whether or not vested, employed or in pay status, and (b) affect or modify Participant elections and payment methods. A termination may be evidenced in such manner as said Committee shall determine, and such evidence may include (but shall not be limited to) a written resolution signed by a majority of the members of the Committee or minutes of a meeting of the Committee reflecting approval by a majority of the members.

## ARTICLE XVI-CLAIMS

16.1 Initial Claims Procedure.
(a) Claim. In order to present a complaint regarding the nonpayment of a Plan benefit or a portion thereof (a "Claim"), a Participant or Beneficiary under the Plan (a "Claimant") or his duly authorized representative must file such Claim by mailing or delivering a writing stating such Claim to the department, officer, or Employee responsible for employee benefit matters of the Employer. Upon such receipt of a Claim, the Claims Review Committee shall furnish to the Claimant a written acknowledgment which shall inform such Claimant of the time limit set forth in (b)(i) below and of the effect, pursuant to (b)(iii) below, of failure to decide the Claim within such time limit.
(b) Initial Decision.
(i) Time Limit. The Claims Review Committee shall decide upon a Claim within a reasonable period of time after receipt of such Claim; provided, however, that such period shall in no event exceed 90 days, unless special circumstances require an extension of time for processing. If such an extension of time for processing is required, then the Claimant shall, prior to the termination of the initial 90-day period, be furnished a written notice indicating such special circumstances and the date by which the Claims Review Committee expects to render a decision. In no event shall an extension exceed a period of 90 days from the end of the initial period.
(ii) Notice of Denial. If the Claim is wholly or partially denied, then the Claims Review Committee shall furnish to the Claimant, within the time limit applicable under (i) above, a written notice setting forth in a manner calculated to be understood by the Claimant:
(A) the specific reason or reasons for such denial;
(B) specific reference to the pertinent Plan provisions on which such denial is based;
(C) a description of any additional material or information necessary for such Claimant to perfect his Claim and an explanation of why such material or information is necessary; and
(D) appropriate information as to the steps to be taken if such Claimant wishes to submit his Claim for review pursuant to Paragraph 16.2, including notice of the time limits set forth in subsection 16.2(b)(ii).
(iii) Deemed Denial for Purposes of Review. If a Claim is not granted and if, despite the provisions of (i) and (ii) above, notice of the denial of a Claim is not furnished within the time limit applicable under (i) above, then the Claimant may deem such Claim denied and may request a review of such deemed denial pursuant to the provisions of Paragraph 16.2.

### 16.2 Claim Review Procedure.

(a) Claimant's Rights. If a Claim is wholly or partially denied under Paragraph 16.1, then the Claimant or his duly authorized representative shall have the following rights:
(i) to obtain, subject to (b) below, a full and fair review by the Claims Review Committee;
(ii) to review pertinent documents; and
(iii) to submit issues and comments in writing.
(b) Request for Review.
(i) Filing. To obtain a review pursuant to (a) above, a Claimant entitled to such a review or his duly authorized representative shall, subject to (ii) below, mail or deliver a written request for such a review (a "Request for Review") to the department, officer, or Employee responsible for employee benefit matters of the Employer.
(ii) Time Limits for Requesting a Review. A Request for Review must be mailed or delivered within 60 days after receipt by the Claimant of written notice of the denial of the Claim
(iii) Acknowledgment. Upon such receipt of a Request for Review, the Claims Review Committee shall furnish to the Claimant a written acknowledgment which shall inform such Claimant of the time limit set forth in (c)(i) below and of the effect, pursuant to (c)(iii) below, of failure to furnish a decision on review within such time limit.
(c) Decision on Review.
(i) Time Limit.
(A) General. If, pursuant to (b) above, a review is requested, then, except as otherwise provided in (B) below, the Claims Review Committee or its delegate (but only if such delegate has been given the authority to make a final decision on the Claim) shall make a decision promptly and no later than 60 days after receipt of the Request for Review; except that, if special circumstances require an extension of time for processing, then the decision shall be made as soon as possible but not later than 120 days after receipt of the Request for Review. The Claims Review Committee must furnish the Claimant written notice of any extension prior to its commencement.
(B) Regularly Scheduled Meetings. Anything to the contrary in (A) above notwithstanding, if the Claims Review Committee holds regularly scheduled meetings at least quarterly, then its decision on review shall be made no later than the date of the meeting which immediately follows the receipt of the Request for Review; provided, however, if such Request for Review is received within 30 days preceding the date of such meeting, then such decision on review shall be made no later than the date of the second meeting which follows such receipt; and provided further that, if special circumstances require a further extension of time for processing, and if the Claimant is furnished written notice of such extension prior to its commencement, then such decision on review shall be rendered no later than the third meeting which follows such receipt.
(ii) Notice of Decision. The Claims Review Committee or its delegate shall furnish to the Claimant, within the time limit applicable under (i) above, a written notice setting forth in a manner calculated to be understood by the Claimant:
(A) the specific reason or reasons for the decision on review;
(B) specific reference to the pertinent Plan provisions on which the decision on review is based;
(C) a statement that the Claimant is entitled to receive, upon request and free of charge, reasonable access to, and copies of, all documents, records and other information relevant to the Claimant's claim for benefits; and
(D) a statement of the Claimant's right to bring an action under section 502(a) of the Employee Retirement Income Security Act of 1974.
(iii) Deemed Denial. If, despite the provisions of (i) and (ii) above, the decision on review is not furnished within the time limit applicable under (i) above, then the Claimant shall be deemed to have exhausted his remedies under the Plan and he may deem the Claim to have been denied on review.

The Claims Review Committee shall have the sole, absolute and uncontrolled discretion to decide all claims under the initial claims procedure and under the claims review procedure, and its decisions shall be binding on all parties.
16.3 Required Exhaustion of Administrative Remedies. Before a Participant may file a lawsuit regarding the Plan or benefits under the Plan, the Participant must first use the Initial Claims Procedure and the Claim Review Procedure (including the requirement of a timely request for review) described above.

## ARTICLE XVII - MISCELLANEOUS

17.1 No Enlargement of Employment Rights. Neither this Plan, nor any action of Fifth Third Bancorp, an Employer or the Committee, nor any election to defer Compensation hereunder shall be held or construed to confer on any person any legal right to be continued as an employee of Fifth Third Bancorp, or any Employer.
17.2 Withholdings. Fifth Third Bancorp and the Participant's Employer shall have the right to deduct from a Participant's Pre-2013 Account and Post-2012 Account and/or any payments due a Participant or Beneficiary under the Plan any and all taxes determined by the Committee to be applicable with respect to such benefits. In the discretion of the Committee, Fifth Third Bancorp and the Participant's Employer may accept payment by the Participant (or Beneficiary) of the amount of any applicable taxes in lieu of deducting such amount from the Participant's Pre-2013 Account and Post-2012 Account or payments due under the Plan.
17.3 Entire Agreement. This Plan document constitutes the entire agreement between the Employer and any Participant (or Beneficiary), and supersedes all other prior agreements, undertakings, both written and oral, with respect to the subject matter hereof. This Plan document may not be amended orally or by any course or purported course of dealing,
but only by an amendment in accordance with Paragraph 15.1 specifically identified within its text as a Plan amendment. Written communications and descriptions not specifically identified within their text as amendments, shall not constitute amendments and shall have no interpretive or controlling effect on the interpretation of this Plan. Oral communications shall not constitute amendments and shall have no interpretation or controlling effect on the interpretation of this Plan.
17.4 No Guarantee of Tax Consequences. The Participant (or Beneficiary) shall be responsible for all taxes with respect to his benefit hereunder. Neither Fifth Third Bancorp nor any Employer guarantees any particular tax consequences. This includes, without limitation, any taxes, interest or penalties imposed by, or with respect to, section 409A of the Code.

IN WITNESS WHEREOF, Fifth Third Bancorp has caused this Plan to be executed this day of ,2012.

# FIFTH THIRD BANCORP 

By:
Paul L. Reynolds, Chairman of The Fifth
Third Bank Pension, Profit Sharing and
Medical Plan Committee

# A MARK OF [**] IN THE TEXT OF THIS EXHIBIT INDICATES THAT CONFIDENTIAL MATERIAL HAS BEEN OMITTED. THIS EXHIBIT, INCLUDING THE OMIITED PORTIONS, HAS BEEN FILED SEPERATELY WITH THE SECURITIES AND EXCHANGE COMMISSION PURSUANT TO AN APPLICATION REQUESTING CONFIDENTIAL TREATMENT UNDER RULE 24B-2 OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED. 

## Credit Suisse

| To: | Fifth Third Bancorp <br> Fifth Third Center <br> Cincinnati, Ohio 45263 |
| :--- | :--- |
| From: | Credit Suisse International <br> One Cabot Square |
|  | London, England E14 4QJ |
| Re: | Accelerated Stock Buyback |
| Ref. No: | As provided in the Supplemental Confirmation |
| Date: | November 6, 2012 |

This master confirmation (this "Master Confirmation"), dated as of November 6, 2012 is intended to set forth certain terms and provisions of certain Transactions (each, a "Transaction") entered into from time to time between Credit Suisse International (" CSI"), Fifth Third Bancorp ( "Counterparty") and Credit Suisse AG, New York Branch, as agent (the "Agent"). This Master Confirmation, taken alone, is neither a commitment by either party to enter into any Transaction nor evidence of a Transaction. The additional terms of any particular Transaction shall be set forth in a Supplemental Confirmation in the form of Schedule A hereto (a "Supplemental Confirmation"), which shall reference this Master Confirmation and supplement, form a part of, and be subject to this Master Confirmation. This Master Confirmation and each Supplemental Confirmation together shall constitute a "Confirmation" as referred to in the Agreement specified below.

The definitions and provisions contained in the 2002 ISDA Equity Derivatives Definitions (the "Equity Definitions"), as published by the International Swaps and Derivatives Association, Inc., are incorporated into this Master Confirmation. This Master Confirmation and each Supplemental Confirmation evidence a complete binding agreement between Counterparty and CSI as to the subject matter and terms of each Transaction to which this Master Confirmation and such Supplemental Confirmation relate and shall supersede all prior or contemporaneous written or oral communications with respect thereto.

This Master Confirmation and each Supplemental Confirmation supplement, form a part of, and are subject to an agreement in the form of the 2002 ISDA Master Agreement (the "Agreement") as if CSI and Counterparty had executed the Agreement on the date of this Master Confirmation (but without any Schedule except for (i) the election of New York law (without reference to its choice of laws doctrine other than Title 14 of Article 5 of the New York General Obligations Law) as the governing law and US Dollars ("USD") as the Termination Currency, (ii) the election that subparagraph (ii) of Section 2(c) will not apply to the Transactions and (iii) the election that the "Cross Default" provisions of Section 5(a)(vi) shall apply to Counterparty and CSI, with a "Threshold Amount" equal to $3 \%$ of such party's shareholders' equity as reported in their respective most recent audited financial statements; provided that the words ", or becoming capable at such time of being declared," shall be deleted from such Section 5(a)(vi)).

The Transactions shall be the sole Transactions under the Agreement. If there exists any ISDA Master Agreement between CSI and Counterparty or any confirmation or other agreement between CSI and Counterparty pursuant to which an ISDA Master Agreement is deemed to exist between CSI and Counterparty, then notwithstanding anything to the contrary in such ISDA Master Agreement, such confirmation or agreement or any other agreement to which CSI and Counterparty are parties, the Transactions shall not be considered Transactions under, or otherwise governed by, such existing or deemed ISDA Master Agreement.

All provisions contained or incorporated by reference in the Agreement shall govern this Master Confirmation and each Supplemental Confirmation except as expressly modified herein or in the related Supplemental Confirmation.

If, in relation to any Transaction to which this Master Confirmation and a Supplemental Confirmation relate, there is any inconsistency between the Agreement, this Master Confirmation, any Supplemental Confirmation and
the Equity Definitions, the following will prevail for purposes of such Transaction in the order of precedence indicated: (i) such Supplemental Confirmation; (ii) this Master Confirmation; (iii) the Equity Definitions; and (iv) the Agreement.

1. Each Transaction constitutes a Share Forward Transaction for the purposes of the Equity Definitions. Set forth below are the terms and conditions that, together with the terms and conditions set forth in the Supplemental Confirmation relating to any Transaction, shall govern such Transaction.

General Terms:
Trade Date: For each Transaction, as set forth in the related Supplemental Confirmation.
Buyer: Counterparty

Seller: CSI
Shares: Common stock, without par value, of Counterparty (Ticker: FITB)
Exchange: NASDAQ Global Select Market
Related Exchange(s): All Exchanges.
Prepayment|Variable Obligation: Applicable
Prepayment Amount: For each Transaction, as set forth in the related Supplemental Confirmation.
Prepayment Date: $\quad$ For each Transaction, as set forth in the related Supplemental Confirmation.
Valuation:
VWAP Price:

| Forward Price: | The average of the VWAP Prices for the Exchange Business Days in the Calculation Period, subject to "Valuation <br> Disruption" below. |
| :--- | :--- |
| Forward Price Adjustment | For each Transaction, as set forth in the related Supplemental Confirmation. |
| Amount: |  |
| Calculation Period: | The period from and including the Calculation Period Start Date to and including the Termination Date. |
| Calculation Period Start Date: | For each Transaction, as set forth in the related Supplemental Confirmation. |
| Termination Date: | The Scheduled Termination Date; provided that CSI shall have the right to |

designate any Exchange Business Day on or after the First Acceleration Date to be the Termination Date (the "Accelerated Termination Date") by delivering notice to Counterparty of any such designation prior to 11:59 p.m. New York City time on the Exchange Business Day immediately following the designated Accelerated Termination Date.

Scheduled Termination Date:

First Acceleration Date:
Valuation Disruption:

For each Transaction, as set forth in the related Supplemental Confirmation, subject to postponement as provided in "Valuation Disruption" below.

For each Transaction, as set forth in the related Supplemental Confirmation.
The definition of "Market Disruption Event" in Section 6.3(a) of the Equity Definitions is hereby amended by deleting the words "at any time during the one-hour period that ends at the relevant Valuation Time, Latest Exercise Time, Knock-in Valuation Time or Knock-out Valuation Time, as the case may be" and inserting the words "at any time on any Scheduled Trading Day during the Calculation Period or Settlement Valuation Period" after the word "material," in the third line thereof.

Section 6.3(d) of the Equity Definitions is hereby amended by deleting the remainder of the provision following the term "Scheduled Closing Time" in the fourth line thereof.

Notwithstanding anything to the contrary in the Equity Definitions, to the extent that a Disrupted Day occurs (i) in the Calculation Period, the Calculation Agent may, in its good faith and commercially reasonable discretion, postpone the Scheduled Termination Date, or (ii) in the Settlement Valuation Period, the Calculation Agent may, in its good faith and commercially reasonable discretion, extend the Settlement Valuation Period, in both cases by no more than one Exchange Business Day for each such Disrupted Day. If any such Disrupted Day is a Disrupted Day because of a Market Disruption Event (or a deemed Market Disruption Event as provided herein), the Calculation Agent shall determine whether (i) such Disrupted Day is a Disrupted Day in full, in which case the VWAP Price for such Disrupted Day shall not be included for purposes of determining the Forward Price or the Settlement Price, as the case may be, or (ii) such Disrupted Day is a Disrupted Day only in part, in which case the VWAP Price for such Disrupted Day shall be determined by the Calculation Agent based on Rule 10b-18 eligible transactions in the Shares on such Disrupted Day taking into account the nature and duration of the relevant Market Disruption Event, and the weighting of the VWAP Price for the relevant Exchange Business Days during the Calculation Period or the Settlement Valuation Period, as the case may be, shall be adjusted in good faith and in a commercially reasonable manner by the Calculation Agent for purposes of determining the Forward Price or the Settlement Price, as the case may be, with such adjustments based on, among other factors, the duration of any Market Disruption Event and the volume, historical trading patterns and price of the Shares. Any Exchange Business Day on which, as of the date hereof, the Exchange is scheduled to close prior to its normal close of trading shall be deemed not to be an Exchange Business Day; if a closure of the Exchange prior to its normal close of trading on any Exchange Business Day is scheduled following the date hereof, then such Exchange Business Day shall be deemed to be a Disrupted Day in full.

If a Disrupted Day occurs during the Calculation Period or the Settlement Valuation Period, as the case may be, and each of the nine immediately following Scheduled Trading Days is a Disrupted Day, then the Calculation Agent, in its good faith and commercially reasonable discretion, may deem such ninth Scheduled Trading Day to be an Exchange Business Day that is not a Disrupted Day and determine the VWAP Price for such ninth Scheduled Trading Day using its good faith estimate of the value of the Shares on such ninth Scheduled Trading Day based on the volume, historical trading patterns and price of the Shares and such other factors as it deems appropriate.

Settlement Terms:
Settlement Procedures:

If the Number of Shares to be Delivered is positive, Physical Settlement shall be applicable; provided that CSI does not, and shall not, make the agreement or the representations set forth in Section 9.11 of the Equity Definitions related to the restrictions imposed by applicable securities laws with respect to any Shares delivered by CSI to Counterparty under any Transaction as a result of the fact that Counterparty is the Issuer of the Shares. If the Number of Shares to be Delivered is negative, then the Counterparty Settlement Provisions in Annex A shall apply.
Number of Shares to be Delivered: A number of Shares equal to (x)(a) the Prepayment Amount divided by (b) the Divisor Amount, minus (y) the number of Initial Shares.

The greater of (i) the Forward Price minus the Forward Price Adjustment Amount and (ii) $\$ 1.00$.
For the avoidance of doubt, all references to the Excess Dividend Amount shall be deleted from Section 9.2(a)(iii) of the Equity Definitions.

If the Number of Shares to be Delivered is positive, the date that is one Settlement Cycle immediately following the Termination Date.

USD
CSI shall deliver a number of Shares equal to the Initial Shares to Counterparty on the Initial Share Delivery Date in accordance with Section 9.4 of the Equity Definitions, with the Initial Share Delivery Date deemed to be a "Settlement Date" for purposes of such Section 9.4.

For each Transaction, as set forth in the related Supplemental Confirmation.
For each Transaction, as set forth in the related Supplemental Confirmation; provided that CSI does not, and shall not, make the agreement or the representations set forth in Section 9.11 of the Equity Definitions related to the restrictions imposed by applicable securities laws with respect to any Shares delivered by CSI to Counterparty under any Transaction as a result of the fact that Counterparty is the Issuer of the Shares.

Share Adjustments:

Potential Adjustment Event:

Extraordinary Dividend:

Ordinary Dividend Amount:

Notwithstanding anything to the contrary in Section 11.2(e) of the Equity Definitions, an Extraordinary Dividend shall not constitute a Potential Adjustment Event.

It shall constitute an additional Potential Adjustment Event if the Scheduled Termination Date for any Transaction is postponed pursuant to "Valuation Disruption" above, in which case the Calculation Agent may, in good faith and in its commercially reasonable discretion, adjust any relevant terms of any such Transaction as appropriate to account for the economic effect on the Transaction of such postponement.

For any calendar quarter, any dividend or distribution on the Shares with an ex- dividend date occurring during such calendar quarter (other than any dividend or distribution of the type described in Section $11.2(\mathrm{e})(\mathrm{i})$ or Section $11.2(\mathrm{e})(\mathrm{ii})(\mathrm{A})$ of the Equity Definitions) (a "Dividend") the amount or value of which (as determined by the Calculation Agent), when aggregated with the amount or value (as determined by the Calculation Agent) of any and all previous Dividends with ex-dividend dates occurring in the same calendar quarter, exceeds the Ordinary Dividend Amount.
For each Transaction, as set forth in the related Supplemental Confirmation

Method of Adjustment:

## Extraordinary Events:

Consequences of Merger Events:
(a) Share-for-Share:
(b) Share-for-Other:
(c) Share-for-Combined:

Tender Offer:

Consequences of Tender Offers:
(a) Share-for-Share:
(b) Share-for-Other:
(c) Share-for-Combined:

Nationalization, Insolvency or Delisting:

Calculation Agent Adjustment

Additional Disruption Events:
(a) Change in Law:

Cancellation and Payment
Component Adjustment

Modified Calculation Agent Adjustment

Applicable; provided that (i) Section 12.1(1)of the Equity Definitions shall be amended (x) by deleting the parenthetical in the fifth line thereof, (y) by replacing "that" in the fifth line thereof with "whether or not such announcement" and (z) by adding immediately after the words "Tender Offer" in the fifth line thereof ", and any publicly announced change or amendment to such an announcement (including the announcement of an abandonment of such intention)" and (ii) Sections 12.3(a) and 12.3(d) of the Equity Definitions shall each be amended by replacing each occurrence of the words "Tender Offer Date" by "Announcement Date."

Modified Calculation Agent Adjustment or Cancellation and Payment, at the election of CSI
Modified Calculation Agent Adjustment or Cancellation and Payment, at the election of CSI
Modified Calculation Agent Adjustment or Cancellation and Payment, at the election of CSI
Cancellation and Payment; provided that in addition to the provisions of Section 12.6(a)(iii) of the Equity Definitions, it shall also constitute a Delisting if the Exchange is located in the United States and the Shares are not immediately re- listed, re-traded or re-quoted on any of the New York Stock Exchange, the American Stock Exchange, The NASDAQ Global Select Market or The NASDAQ Global Market (or their respective successors); if the Shares are immediately re-listed, re-traded or re-quoted on any such exchange or quotation system, such exchange or quotation system shall be deemed to be the Exchange.

Applicable; provided that Section 12.9(a)(ii) of the Equity Definitions is hereby amended by (i) replacing the phrase "the interpretation" in the third line thereof with the phrase ", or public announcement of the interpretation", (ii) by replacing the word "Shares" where it appears in clause (X) thereof with the words "Hedge Position" and (iii) by immediately following the word "Transaction" in clause (X) thereof, adding the phrase "in the manner contemplated by the Hedging Party on the Trade Date"; provided further that (i) any determination as to whether (A) the adoption of or any change in any applicable law or regulation (including, for the avoidance of doubt and without limitation, ( x ) any tax law or ( y ) adoption or promulgation of new regulations authorized or mandated by existing statute) or (B) the
(b) Failure to Deliver:
(c) Insolvency Filing:
(d) Loss of Stock Borrow:

Maximum Stock Loan Rate:
Hedging Party:
(e) Increased Cost of Stock Borrow:

Initial Stock Loan Rate:
Hedging Party:
Determining Party:

Additional Termination Event(s):
promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), in each case, constitutes a "Change in Law" shall be made without regard to Section 739 of the Dodd- Frank Wall Street Reform and Consumer Protection Act of 2010 or any similar legal certainty provision in any legislation enacted, or rule or regulation promulgated, on or after the Trade Date, and (ii) Section 12.9(a)(ii) of the Equity Definitions is hereby amended by replacing the parenthetical beginning after the word "regulation" in the second line thereof the words "(including, for the avoidance of doubt and without limitation, (x) any tax law or (y) adoption or promulgation of new regulations authorized or mandated by existing statute)".

Applicable
Applicable
Applicable
200 basis points per annum
CSI
Applicable

25 basis points per annum
CSI
CSI; provided that, following the occurrence of an Event of Default pursuant to Section 5(a)(vii) of the Agreement with respect to which CSI is the Defaulting Party, Counterparty shall have the right to designate a nationally recognized third-party dealer in over-the-counter corporate equity derivatives to act, during the period commencing on the date such Event of Default occurred and ending on the Early Termination Date with respect to such Event of Default, as the Determining Party. Upon receipt of written request from Counterparty, the Determining Party shall promptly (but in no event later than within five (5) Exchange Business Days from the receipt of such request) provide Counterparty with a written explanation describing in reasonable detail any calculation, adjustment or determination made by it (including any quotations, market data or information from external sources used in making such calculation, adjustment or determination, as the case may be, but without disclosing CSI's proprietary models or other information that may be proprietary or subject to contractual, legal or regulatory obligations to not disclose such information). All calculations and determinations by the Determining Party shall be made in good faith and in a commercially reasonable manner.

Notwithstanding anything to the contrary in the Equity Definitions, if, as a result of an Extraordinary Event, any Transaction would be cancelled or terminated (whether in whole or in part) pursuant to Article 12 of the Equity Definitions, an Additional Termination Event (with such terminated Transaction(s) (or portions thereof) being the Affected Transaction(s) and

|  | Counterparty being the sole Affected Party) shall be deemed to occur, and, in lieu of Sections 12.7, 12.8 and 12.9 <br> of the Equity Definitions, Section 6 of the Agreement shall apply to such Affected Transaction(s). The declaration <br> by the Issuer of any Extraordinary Dividend, the ex-dividend date for which occurs or is scheduled to occur during <br> the Relevant Dividend Period, or the occurrence of an ex-dividend date for any Dividend that is not an |
| :--- | :--- |
| Extraordinary Dividend during any calendar quarter occurring (in whole or in part) during the Relevant Dividend |  |
| Period (as defined below) and is prior to the Scheduled Ex-Dividend Date for such calendar quarter will constitute |  |
| an Additional Termination Event, with Counterparty as the sole Affected Party and all Transactions hereunder as |  |
| the Affected Transactions. |  |

Credit Suisse AG, New York branch
Eleven Madison Avenue
New York, NY 10010-3629
For payments and deliveries:
Facsimile No.: (212) 3258175
Telephone No.: (212) 3258678 / (212) 3253213
For all other communications:
Facsimile No.: (212) 3258173
Telephone No.: (212) 3258676 / (212) 5385306 / (212) 5381193 / (212) 5386886
The date and time of the Transaction evidenced hereby will be furnished by the Agent to CSI and Counterparty upon written request.
The Agent will furnish to Counterparty upon written request a statement as to the source and amount of any remuneration received or to be received by the Agent in connection with the Transaction evidenced hereby.
CSI is regulated by The Securities and Futures Authority and has entered into this Transaction as principal. The time at which this Transaction was executed will be notified to Counterparty (through the Agent) on request.
2. Calculation Agent. CSI; provided that, following the occurrence of an Event of Default pursuant to Section 5(a)(vii) of the Agreement with respect to which CSI is the Defaulting Party, Counterparty shall have the right to designate a nationally recognized third-party dealer in over-the-counter corporate equity derivatives to act, during the period commencing on the date such Event of Default occurred and ending on the Early Termination Date with respect to such Event of Default, as the Calculation Agent. Upon receipt of written request from Counterparty, the Calculation Agent shall promptly (but in no event later than within five (5) Exchange Business Days from the receipt of such request) provide Counterparty with a written explanation describing in reasonable detail any calculation, adjustment or determination made by it (including any quotations, market data or information from external sources used in making such calculation, adjustment or determination, as the case may be, but without disclosing CSI's proprietary models or other information that may be proprietary or subject to contractual, legal or regulatory obligations to not disclose such information). All calculations and determinations by the Calculation Agent shall be made in good faith and in a commercially reasonable manner.
3. Additional Mutual Representations, Warranties and Covenants of Each Party. In addition to the representations, warranties and covenants in the Agreement, each party represents, warrants and covenants to the other party that:
(a) Eligible Contract Participant. It is an "eligible contract participant", as defined in the U.S. Commodity Exchange Act (as amended), and is entering into each Transaction hereunder as principal (and not as agent or in any other capacity, fiduciary or otherwise) and not for the benefit of any third party.
(b) Accredited Investor. Each party acknowledges that the offer and sale of each Transaction to it is intended to be exempt from registration under the Securities Act of 1933, as amended (the "Securities Act"), by virtue of Section 4(2) thereof. Accordingly, each party represents and warrants to the other that (i) it has the financial ability to bear the economic risk of its investment in each Transaction and is able to bear a total loss of its investment, (ii) it is an "accredited investor" as that term is defined under Regulation D under the Securities Act and (iii) the disposition of each Transaction is restricted under this Master Confirmation, the Securities Act and state securities laws.
4. Additional Representations, Warranties and Covenants of Counterparty. In addition to the representations, warranties and covenants in the Agreement, Counterparty represents, warrants and covenants to CSI that:
(a) The purchase or writing of each Transaction and the transactions contemplated hereby will not violate Rule $13 \mathrm{e}-1$ or Rule $13 \mathrm{e}-4$ under the Exchange Act.
(b) It is not entering into any Transaction (i) on the basis of, and is not aware of, any material non-public information with respect to the Shares (ii) in anticipation of, in connection with, or to facilitate, a distribution of its securities, a self tender offer or a third-party tender offer or (iii) to create actual or apparent trading activity in the Shares (or any security convertible into or exchangeable for the Shares) or to raise or depress or otherwise manipulate the price of the Shares (or any security convertible into or exchangeable for the Shares).
(c) Each Transaction is being entered into pursuant to a publicly disclosed Share buy-back program and its Board of Directors has approved the use of derivatives to effect the Share buy-back program.
(d) Without limiting the generality of Section 13.1 of the Equity Definitions, Counterparty acknowledges that neither CSI nor any of its affiliates is making any representations or warranties or taking any position or expressing any view with respect to the treatment of any Transaction under any accounting standards including ASC Topic 260, Earnings Per Share, ASC Topic 815, Derivatives and Hedging, or ASC Topic 480, Distinguishing Liabilities from Equity and ASC 815-40, Derivatives and Hedging - Contracts in Entity's Own Equity.
(e) As of (i) the date hereof and (ii) the Trade Date for each Transaction hereunder, Counterparty is in compliance with its reporting obligations under the Exchange Act and its most recent Annual Report on Form 10-K, together with all reports subsequently filed by it pursuant to the Exchange Act, taken together and as amended and supplemented to the date of this representation, do not, as of their respective filing dates, contain any untrue statement of a material fact or omit to state any material fact required to be stated therein or necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading.
(f) Counterparty shall report each Transaction as required under the Exchange Act and the rules and regulations thereunder.
(g) The Shares are not, and Counterparty will not cause the Shares to be, subject to a "restricted period" (as defined in Regulation M promulgated under the Exchange Act) at any time during any Regulation M Period (as defined below) for any Transaction unless Counterparty has provided written notice to CSI of such restricted period not later than the Scheduled Trading Day immediately preceding the first day of such "restricted period"; Counterparty acknowledges that any such notice may cause a Disrupted Day to occur pursuant to Section 5 below; accordingly, Counterparty acknowledges that its delivery of such notice must comply with the standards set forth in Section 6 below; "Regulation M Period" means, for any Transaction, (i) the Relevant Period (as defined below) and (ii) the Settlement Valuation Period, if any, for such Transaction. "Relevant Period" means, for any Transaction, the period commencing on the Calculation Period Start Date for such Transaction and ending on the earlier of (i) the Scheduled Termination Date and (ii) the last Additional Relevant Day (as specified in the related Supplemental Confirmation) for such Transaction, or such earlier day as elected by CSI and communicated to Counterparty on such day (or, if later, the First Acceleration Date without regard to any acceleration thereof pursuant to "Special Provisions for Acquisition Transaction Announcements" below).
(h) As of the Trade Date, the Prepayment Date, the Initial Share Delivery Date and the Settlement Date for each Transaction, Counterparty is not "insolvent" (as such term is defined under Section 101(32) of the U.S. Bankruptcy Code (Title 11 of the United States Code) (the " Bankruptcy Code")) and Counterparty would be able to purchase a number of Shares with a value equal to the Prepayment Amount in compliance with the laws of the jurisdiction of Counterparty's incorporation.
(i) Counterparty is not and, after giving effect to any Transaction, will not be, required to register as an "investment company" as such term is defined in the Investment Company Act of 1940, as amended.
(j) Counterparty has not and will not enter into agreements similar to the Transactions described herein where any initial hedge period, calculation period, relevant period or settlement valuation period (each however defined) in such other transaction will overlap at any time (including as a result of extensions in such initial hedge period, calculation period, relevant period or settlement valuation period as provided in the relevant agreements) with any Relevant Period or, if applicable, any Settlement Valuation Period under this Master Confirmation. In the event that the initial hedge period, relevant period, calculation period or settlement valuation period in any other similar transaction overlaps with any Relevant Period or, if applicable, Settlement Valuation Period under this Master Confirmation as a result of any postponement of the Scheduled Termination Date or extension of the Settlement Valuation Period pursuant to "Valuation Disruption" above, Counterparty shall promptly amend such transaction to avoid any such overlap.
5. Regulatory Disruption. In the event that CSI concludes, in good faith and based on the advice of counsel, that it is appropriate with respect to any legal, regulatory or self-regulatory requirements or related policies and
procedures generally applicable to the relevant line of business (whether or not such requirements, policies or procedures are imposed by law or have been voluntarily adopted by CSI), for it to refrain from or decrease any market activity on any Scheduled Trading Day or Days during the Calculation Period or, if applicable, the Settlement Valuation Period, CSI may by written notice to Counterparty elect to deem that a Market Disruption Event has occurred and will be continuing on such Scheduled Trading Day or Days.
6. 10b5-1 Plan. Counterparty represents, warrants and covenants to CSI that:
(a) Counterparty is entering into this Master Confirmation and each Transaction hereunder in good faith and not as part of a plan or scheme to evade the prohibitions of Rule 10b5-1 under the Exchange Act ("Rule 10b5-1") or any other antifraud or anti-manipulation provisions of the federal or applicable state securities laws and that it has not entered into or altered and will not enter into or alter any corresponding or hedging transaction or position with respect to the Shares. Counterparty acknowledges that it is the intent of the parties that each Transaction entered into under this Master Confirmation comply with the requirements of paragraphs (c)(1)(i)(A) and (B) of Rule 10b5-1 and each Transaction entered into under this Master Confirmation shall be interpreted to comply with the requirements of Rule 10b5-1(c).
(b) Counterparty will not seek to control or influence CSI's decision to make any "purchases or sales" (within the meaning of Rule 10b51(c)(1)(i)(B)(3)) under any Transaction entered into under this Master Confirmation, including, without limitation, CSI's decision to enter into any hedging transactions. Counterparty represents and warrants that it has consulted with its own advisors as to the legal aspects of its adoption and implementation of this Master Confirmation and each Supplemental Confirmation under Rule 10b5-1.
(c) Counterparty acknowledges and agrees that any amendment, modification, waiver or termination of this Master Confirmation or the relevant Supplemental Confirmation must be effected in accordance with the requirements for the amendment or termination of a "plan" as defined in Rule 10b5-1(c). Without limiting the generality of the foregoing, any such amendment, modification, waiver or termination shall be made in good faith and not as part of a plan or scheme to evade the prohibitions of Rule $10 \mathrm{~b}-5$, and no such amendment, modification or waiver shall be made at any time at which Counterparty or any officer, director, manager or similar person of Counterparty is aware of any material non-public information regarding Counterparty or the Shares.
7. Counterparty Purchases. Counterparty (or any "affiliated purchaser" as defined in Rule $10 b-18$ under the Exchange Act (" Rule 10b-18")) shall not, without the prior written consent of CSI, directly or indirectly purchase any Shares (including by means of a derivative instrument), listed contracts on the Shares or securities that are convertible into, or exchangeable or exercisable for Shares (including, without limitation, any Rule $10 \mathrm{~b}-18$ purchases of blocks (as defined in Rule 10b-18)) during any Relevant Period or, if applicable, Settlement Valuation Period, except through CSI However, the foregoing shall not limit Counterparty's ability (or the ability of any "agent independent of the issuer" (as defined in Rule 10b-18)), pursuant to any plan (as defined in Rule 10b-18) of Counterparty, to re-acquire Shares in connection with any equity transaction related to such plan or to limit Counterparty's ability to withhold Shares to cover tax liabilities associated with such equity transactions or otherwise restrict Counterparty's ability to repurchase Shares under privately negotiated or off-market transactions (including, without limitation, an agreement relating to Counterparty's 401(k) Plan or transactions with any of Counterparty's employees, officers, directors or affiliates), so long as any re-acquisition, withholding or repurchase does not constitute a "Rule 10b-18 purchase" (as defined in Rule 10b-18).
8. Special Provisions for Merger Transactions. Notwithstanding anything to the contrary herein or in the Equity Definitions:
(a) Counterparty agrees that it:
(i) will not during the period commencing on the Trade Date through the end of the Relevant Period or, if applicable, the Settlement Valuation Period for any Transaction make, or permit to be made, any public announcement (as defined in Rule 165(f) under the Securities Act) of any Merger Transaction or potential Merger Transaction (a "Public Announcement") unless such Public Announcement is made prior to the opening or after the close of the regular trading session on the Exchange for the Shares;
(ii) shall promptly (but in any event prior to the next opening of the regular trading session on the Exchange) notify CSI following any such Public Announcement that such Public Announcement has been made; and
(iii) shall promptly (but in any event prior to the next opening of the regular trading session on the Exchange) provide CSI with written notice specifying (i) Counterparty's average daily Rule 10b-18 Purchases
(as defined in Rule 10b-18) during the three full calendar months immediately preceding the announcement date that were not effected through CSI or its affiliates and (ii) the number of Shares purchased pursuant to the proviso in Rule 10b-18(b)(4) under the Exchange Act for the three full calendar months preceding the date of such Public Announcement. Such written notice shall be deemed to be a certification by Counterparty to CSI that such information is true and correct. In addition, Counterparty shall promptly notify CSI of the earlier to occur of the completion of the relevant Merger Transaction and the completion of the vote by target shareholders.
(b) Counterparty acknowledges that a Public Announcement may cause the terms of any Transaction to be adjusted or such Transaction to be terminated; accordingly, Counterparty acknowledges that in making any Public Announcement, it must comply with the standards set forth in Section 6 above.
(c) Upon the occurrence of any Public Announcement (whether made by Counterparty or a third party), CSI may in its sole discretion (i) make adjustments in good faith and in a commercially reasonable manner to the terms of any Transaction, including, without limitation, the Scheduled Termination Date or the Forward Price Adjustment Amount, and/or suspend the Calculation Period and/or any Settlement Valuation Period or (ii) treat the occurrence of such Public Announcement as an Additional Termination Event with Counterparty as the sole Affected Party and the Transactions hereunder as the Affected Transactions and with the amount under Section 6(e) of the Agreement determined taking into account the fact that the Calculation Period or Settlement Valuation Period, as the case may be, had fewer Scheduled Trading Days than originally anticipated.
"Merger Transaction" means any merger, acquisition or similar transaction involving a recapitalization as contemplated by Rule 10b-18(a)(13)(iv) under the Exchange Act.
9. Special Provisions for Acquisition Transaction Announcements. (a) If an Acquisition Transaction Announcement occurs on or prior to the Settlement Date for any Transaction, then the Number of Shares to be Delivered for such Transaction shall be determined as if the Divisor Amount were equal to "The greater of (i) the Forward Price and (ii) \$1.00." If an Acquisition Transaction Announcement occurs after the Trade Date, but prior to the First Acceleration Date of any Transaction, the First Acceleration Date shall be the date of such Acquisition Transaction Announcement.
(b) "Acquisition Transaction Announcement" means (i) the announcement of an Acquisition Transaction, (ii) an announcement that Counterparty or any of its subsidiaries has entered into an agreement, a letter of intent or an understanding designed to result in an Acquisition Transaction, (iii) the announcement of the intention to solicit or enter into, or to explore strategic alternatives or other similar undertaking that may include, an Acquisition Transaction, (iv) any other announcement that in the reasonable judgment of the Calculation Agent could reasonably be expected to result in an Acquisition Transaction or (v) any announcement of any change or amendment to any previous Acquisition Transaction Announcement (including any announcement of the abandonment of any such previously announced Acquisition Transaction, agreement, letter of intent, understanding or intention). For the avoidance of doubt, announcements as used in the definition of Acquisition Transaction Announcement refer to any public announcement whether made by the Issuer or a third party.
(c) "Acquisition Transaction" means (i) any Merger Event (for purposes of this definition the definition of Merger Event shall be read with the references therein to " $100 \%$ " being replaced by " $15 \%$ " and to " $50 \%$ " by " $75 \%$ " and without reference to the clause beginning immediately following the definition of Reverse Merger therein to the end of such definition), Tender Offer or Merger Transaction or any other transaction involving the merger of Counterparty with or into any third party, (ii) the sale or transfer of all or substantially all of the assets of Counterparty, (iii) a recapitalization, reclassification, binding share exchange or other similar transaction, (iv) any acquisition, lease, exchange, transfer, disposition (including by way of spin-off or distribution) of assets (including any capital stock or other ownership interests in subsidiaries) or other similar event by Counterparty or any of its subsidiaries where the aggregate consideration transferable or receivable by or to Counterparty or its subsidiaries exceeds $15 \%$ of the market capitalization of Counterparty and (v) any transaction in which Counterparty or its board of directors has a legal obligation to make a recommendation to its shareholders in respect of such transaction (whether pursuant to Rule 14e-2 under the Exchange Act or otherwise).
10. Acknowledgments. (a) The parties hereto intend for:
(i) each Transaction to be a "securities contract" as defined in Section 741(7) of the Bankruptcy Code, a "swap agreement" as defined in Section 101(53B) of the Bankruptcy Code and a "forward contract" as defined in Section 101(25) of the Bankruptcy Code, and the parties hereto to be entitled to the protections
afforded by, among other Sections, Sections 362(b)(6), 362(b)(17), 362(b)(27), 362(o), 546(e), 546(g), 546(j), 555, 556, 560 and 561 of the Bankruptcy Code;
(ii) the Agreement to be a "master netting agreement" as defined in Section 101(38A) of the Bankruptcy Code;
(iii) a party's right to liquidate, terminate or accelerate any Transaction, net out or offset termination values or payment amounts, and to exercise any other remedies upon the occurrence of any Event of Default or Termination Event under the Agreement with respect to the other party or any Extraordinary Event that results in the termination or cancellation of any Transaction to constitute a "contractual right" (as defined in the Bankruptcy Code); and
(iv) all payments for, under or in connection with each Transaction, all payments for the Shares (including, for the avoidance of doubt, payment of the Prepayment Amount) and the transfer of such Shares to constitute "settlement payments" and "transfers" (as defined in the Bankruptcy Code).
(b) Counterparty acknowledges that:
(i) during the term of any Transaction, CSI and its affiliates may buy or sell Shares or other securities or buy or sell options or futures contracts or enter into swaps or other derivative securities in order to establish, adjust or unwind its hedge position with respect to such Transaction;
(ii) CSI and its affiliates may also be active in the market for the Shares and derivatives linked to the Shares other than in connection with hedging activities in relation to any Transaction, including acting as agent or as principal and for its own account or on behalf of customers;
(iii) CSI shall make its own determination as to whether, when or in what manner any hedging or market activities in Counterparty's securities shall be conducted and shall do so in a manner that it deems appropriate to hedge its price and market risk with respect to the Forward Price and the VWAP Price;
(iv) any market activities of CSI and its affiliates with respect to the Shares may affect the market price and volatility of the Shares, as well as the Forward Price and VWAP Price, each in a manner that may be adverse to Counterparty; and
(v) each Transaction is a derivatives transaction in which it has granted CSI an option; CSI may purchase shares for its own account at an average price that may be greater than, or less than, the price paid by Counterparty under the terms of the related Transaction.
11. Credit Support Documents. The parties hereto acknowledge that no Transaction hereunder is secured by any collateral that would otherwise secure the obligations of Counterparty herein or pursuant to the Agreement.
12. Set-off. (a) The parties agree to amend Section 6 of the Agreement by adding a new Section 6(f) thereto as follows:
"(f) Upon the occurrence of an Event of Default or Termination Event with respect to a party who is the Defaulting Party or the Affected Party ("X"), the other party (" Y ") will have the right (but not be obliged) without prior notice to X or any other person to set-off or apply any obligation of X owed to Y (or any Affiliate of Y ) (whether or not matured or contingent and whether or not arising under the Agreement, and regardless of the currency, place of payment or booking office of the obligation) against any obligation of Y (or any Affiliate of Y ) owed to X (whether or not matured or contingent and whether or not arising under the Agreement, and regardless of the currency, place of payment or booking office of the obligation). Y will give notice to the other party of any set-off effected under this Section 6(f).
Amounts (or the relevant portion of such amounts) subject to set-off may be converted by Y into the Termination Currency at the rate of exchange at which such party would be able, acting in a reasonable manner and in good faith, to purchase the relevant amount of such currency. If any obligation is unascertained, Y may in good faith estimate that obligation and set-off in respect of the estimate, subject to the relevant party accounting to the other when the obligation is ascertained. Nothing in this Section $6(f)$ shall be effective to create a charge or other security interest. This Section 6 (f) shall be without prejudice and in addition to any right of set-off, combination of accounts, lien or other right to which any party is at any time otherwise entitled (whether by operation of law, contract or otherwise)."
(b) Notwithstanding anything to the contrary in the foregoing, CSI agrees not to set off or net amounts due from Counterparty with respect to any Transaction against amounts due from CSI to Counterparty with respect to contracts or instruments that are not Equity Contracts. " Equity Contract" means any transaction or instrument that does not convey to CSI rights, or the ability to assert claims, that are senior to the rights and claims of common stockholders in the event of Counterparty's bankruptcy.
13. Delivery of Shares. Notwithstanding anything to the contrary herein, CSI may, by prior notice to Counterparty, satisfy its obligation to deliver any Shares or other securities on any date due (an "Original Delivery Date") by making separate deliveries of Shares or such securities, as the case may be, at more than one time on or prior to such Original Delivery Date, so long as the aggregate number of Shares and other securities so delivered on or prior to such Original Delivery Date is equal to the number required to be delivered on such Original Delivery Date.
14. Early Termination. In the event that an Early Termination Date (whether as a result of an Event of Default or a Termination Event) occurs or is designated with respect to any Transaction (except as a result of a Merger Event in which the consideration or proceeds to be paid to holders of Shares consists solely of cash), if either party would owe any amount to the other party pursuant to Section 6(d)(ii) of the Agreement (any such amount, a " Payment Amount"), then, in lieu of any payment of such Payment Amount, Counterparty may, no later than the Early Termination Date or the date on which such Transaction is terminated, elect to deliver or for CSI to deliver, as the case may be, to the other party a number of Shares (or, in the case of a Merger Event, a number of units, each comprising the number or amount of the securities or property that a hypothetical holder of one Share would receive in such Merger Event (each such unit, an "Alternative Delivery Unit" and, the securities or property comprising such unit, "Alternative Delivery Property")) with a value equal to the Payment Amount, as determined by the Calculation Agent (and the parties agree that, in making such determination of value, the Calculation Agent may take into account a number of factors, including the market price of the Shares or Alternative Delivery Property on the date of early termination and, if such delivery is made by CSI, the prices at which CSI purchases Shares or Alternative Delivery Property to fulfill its delivery obligations under this Section 14); provided that in determining the composition of any Alternative Delivery Unit, if the relevant Merger Event involves a choice of consideration to be received by holders, such holder shall be deemed to have elected to receive the maximum possible amount of cash; and provided further that Counterparty may make such election only if Counterparty represents and warrants to CSI in writing on the date it notifies CSI of such election that, as of such date, Counterparty is not aware of any material non-public information concerning the Shares and is making such election in good faith and not as part of a plan or scheme to evade compliance with the federal securities laws. If such delivery is made by Counterparty, paragraphs 2 through 7 of Annex A shall apply as if such delivery were a settlement of the Transaction to which Net Share Settlement applied, the Cash Settlement Payment Date were the Early Termination Date and the Forward Cash Settlement Amount were zero (0) minus the Payment Amount owed by Counterparty.
15. Calculations and Payment Date upon Early Termination. The parties acknowledge and agree that in calculating Close-out Amount pursuant to Section 6 of the Agreement CSI may (but need not) determine losses without reference to actual losses incurred but based on expected losses assuming a commercially reasonable (including without limitation with regard to reasonable legal and regulatory guidelines) risk bid were used to determine loss to avoid awaiting the delay associated with closing out any hedge or related trading position in a commercially reasonable manner prior to or sooner following the designation of an Early Termination Date. Notwithstanding anything to the contrary in Section 6(d)(ii) of the Agreement, all amounts calculated as being due in respect of an Early Termination Date under Section 6(e) of the Agreement will be payable on the day that notice of the amount payable is effective; provided that if Counterparty elects to receive Shares or Alternative Delivery Property in accordance with Section 14, such Shares or Alternative Delivery Property shall be delivered on a date selected by CSI as promptly as practicable.

## 16. [Reserved.]

17. Automatic Termination Provisions. Notwithstanding anything to the contrary in Section 6 of the Agreement, if a Termination Price is specified in any Supplemental Confirmation, then an Additional Termination Event with Counterparty as the sole Affected Party and the Transaction to which such Supplemental Confirmation relates as the Affected Transaction will automatically occur without any notice or action by CSI or Counterparty if the price of the Shares on the Exchange at any time falls below such Termination Price, and the Exchange Business Day that the price of the Shares on the Exchange at any time falls below the Termination Price will be the "Early Termination Date" for purposes of the Agreement.
18. Delivery of Cash. For the avoidance of doubt, nothing in this Master Confirmation shall be interpreted as requiring Counterparty to deliver cash in respect of the settlement of the Transactions contemplated by this Master

Confirmation following payment by Counterparty of the relevant Prepayment Amount, except in circumstances where the required cash settlement thereof is permitted for classification of the contract as equity by ASC 815-40, Derivatives and Hedging - Contracts in Entity's Own Equity, as in effect on the relevant Trade Date (including, without limitation, where Counterparty so elects to deliver cash or fails timely to elect to deliver Shares or Alternative Delivery Property in respect of the settlement of such Transactions).
19. Claim in Bankruptcy. CSI acknowledges and agrees that this Confirmation is not intended to convey to it rights with respect to the Transactions that are senior to the claims of common stockholders in the event of Counterparty's bankruptcy.

## 20. [Reserved.]

21. Governing Law. The Agreement, this Master Confirmation, each Supplemental Confirmation and all matters arising in connection with the Agreement, this Master Confirmation and each Supplemental Confirmation shall be governed by, and construed and enforced in accordance with, the laws of the State of New York (without reference to its choice of laws doctrine other than Title 14 of Article 5 of the New York General Obligations Law).

## 22. Offices.

The Office of Counterparty for each Transaction is: Fifth Third Bancorp, Fifth Third Center Cincinnati, Ohio 45263.
23. Waiver of Jury Trial. Each party waives, to the fullest extent permitted by applicable law, any right it may have to a trial by jury in respect of any suit, action or proceeding relating to any Transaction. Each party (i) certifies that no representative, agent or attorney of the other party has represented, expressly or otherwise, that such other party would not, in the event of such a suit, action or proceeding, seek to enforce the foregoing waiver and (ii) acknowledges that it and the other party have been induced to enter into any Transaction hereunder by, among other things, the mutual waivers and certifications provided herein.
24. Submission to Jurisdiction. Section 13(b) of the Agreement is deleted in its entirety and replaced by the following:
"Each party hereby irrevocably and unconditionally submits for itself and its property in any suit, legal action or proceeding relating to this Agreement and/or any Transaction, or for recognition and enforcement of any judgment in respect thereof, (each, "Proceedings") to the exclusive jurisdiction of the Supreme Court of the State of New York, sitting in New York County, the courts of the United States of America for the Southern District of New York and appellate courts from any thereof. Nothing in the Master Confirmation, any Supplemental Confirmation or this Agreement precludes either party from bringing Proceedings in any other jurisdiction if (A) the courts of the State of New York or the United States of America for the Southern District of New York lack jurisdiction over the parties or the subject matter of the Proceedings or declines to accept the Proceedings on the grounds of lacking such jurisdiction; (B) the Proceedings are commenced by a party for the purpose of enforcing against the other party's property, assets or estate any decision or judgment rendered by any court in which Proceedings may be brought as provided hereunder; (C) the Proceedings are commenced to appeal any such court's decision or judgment to any higher court with competent appellate jurisdiction over that court's decisions or judgments if that higher court is located outside the State of New York or Borough of Manhattan, such as a federal court of appeals or the U.S. Supreme Court; or (D) any suit, action or proceeding has been commenced in another jurisdiction by or against the other party or against its property, assets or estate and, in order to exercise or protect its rights, interests or remedies under this Agreement, the Master Confirmation or any Supplemental Confirmation, the party (1) joins, files a claim, or takes any other action, in any such suit, action or proceeding, or (2) otherwise commences any Proceeding in that other jurisdiction as the result of that other suit, action or proceeding having commenced in that other jurisdiction."
25. Counterparts. This Master Confirmation may be executed in any number of counterparts, all of which shall constitute one and the same instrument, and any party hereto may execute this Master Confirmation by signing and delivering one or more counterparts.

Please confirm that the foregoing correctly sets forth the terms of our agreement by signing and returning to us a copy of this Confirmation.
Yours sincerely,

## CREDIT SUISSE INTERNATIONAL

By:/s/Emillie Blay
Authorized Signatory
Emillie Blay

By: /s/ Shui Wong
Authorized Signatory
Shui Wong

CREDIT SUISSE AG, NEW YORK BRANCH, as Agent

By: /s/ Michael G. Clark
Authorized Signatory
Michael G. Clark

By: /s/ Louis J. Impellizeri
Authorized Signatory
Louis J. Impellizeri
Director
Agreed and Accepted By:
FIFTH THIRD BANCORP
By: /s/ Tayfun Tuzun
Name: Tayfun Tuzun
Title: Treasurer

## SCHEDULE A

## SUPPLEMENTAL CONFIRMATION

To: Fifth Third Bancorp
Fifth Third Center
Cincinnati, Ohio 45263
From: Credit Suisse International
Subject: Accelerated Stock Buyback

## Ref. No: 55215064

## Date: November 6, 2012

The purpose of this Supplemental Confirmation is to confirm the terms and conditions of the Transaction entered into between Credit Suisse International ("CSI"), Fifth Third Bancorp ("Counterparty") (together, the "Contracting Parties") and Credit Suisse AG, New York Branch, as agent, on the Trade Date specified below. This Supplemental Confirmation is a binding contract between CSI and Counterparty as of the relevant Trade Date for the Transaction referenced below.

1. This Supplemental Confirmation supplements, forms part of, and is subject to the Master Confirmation dated as of November 6, 2012 (the "Master Confirmation") between the Contracting Parties, as amended and supplemented from time to time. All provisions contained in the Master Confirmation govern this Supplemental Confirmation except as expressly modified below.
2. The terms of the Transaction to which this Supplemental Confirmation relates are as follows:

Trade Date:
Forward Price Adjustment Amount:
Calculation Period Start Date:
Scheduled Termination Date:
First Acceleration Date:
Prepayment Amount:
Prepayment Date:
Initial Shares:

November 6, 2012
[**]*
November 7, 2012
February 7, 2013
[**]*
USD 125,000,000
November 9, 2012
7,710,761 Shares; provided that if, in connection with the Transaction, CSI is unable to borrow or otherwise acquire a number of Shares equal to the Initial Shares for delivery to Counterparty on the Initial Share Delivery Date, the Initial Shares delivered on the Initial Share Delivery Date shall be reduced to such number of Shares that CSI is able to so borrow or otherwise acquire, and CSI shall use reasonable good faith efforts to borrow or otherwise acquire a number of Shares equal to the shortfall in the Initial Share Delivery and to deliver such additional Shares as soon as reasonably practicable. The aggregate of all Shares delivered to Counterparty in respect of the Transaction pursuant to this paragraph shall be the "Initial Shares" for purposes of
"Number of Shares to be Delivered" in the Master Confirmation.

* CONFIDENTIAL INFORMATION HAS BEEN OMITTED AND HAS BEEN FILED SEPARATELY WITH THE SECURITIES AND
EXCHANGE COMMISSION.

| Initial Share Delivery Date: | November 9, 2012 |
| :--- | :--- |
| Ordinary Dividend Amount: | $\left[{ }^{* *}\right]^{*}$ |
| Scheduled Ex-Dividend Dates: | December 27, 2012 |
| Termination Price: | $\left[{ }^{* *}\right]^{*}$ |
| Additional Relevant Days: | The Three Exchange Business Days immediately following the Calculation Period. |

3. Counterparty represents and warrants to CSI that neither it nor any "affiliated purchaser" (as defined in Rule 10b-18 under the Exchange Act) has made any purchases of blocks pursuant to the proviso in Rule 10b-18(b)(4) under the Exchange Act during either (i) the four full calendar weeks immediately preceding the Trade Date or (ii) during the calendar week in which the Trade Date occurs.
4. This Supplemental Confirmation may be executed in any number of counterparts, all of which shall constitute one and the same instrument, and any party hereto may execute this Supplemental Confirmation by signing and delivering one or more counterparts.

Please confirm your agreement to be bound by the terms of the foregoing by executing the copy of this Confirmation enclosed for that purpose and returning it to us.

Yours sincerely,
CREDIT SUISSE INTERNATIONAL
By:/s/Emillie Blay
Authorized Signatory
By: /s/ Shui Wong
Authorized Signatory
CREDIT SUISSE AG, NEW YORK BRANCH, as Agent

By: /s/ Michael G. Clark
Authorized Signatory

By: /s/ Louis J. Impellizeri
Louis J. Impellizeri
Director

Agreed and Accepted By:

## FIFTH THIRD BANCORP

By: /s/ Tayfun Tuzun
Name: Tayfun Tuzun
Title: Treasurer

* CONFIDENTIAL INFORMATION HAS BEEN OMITTED AND HAS BEEN FILED SEPARATELY WITH THE SECURITIES AND EXCHANGE COMMISSION.


## ANNEX A

## COUNTERPARTY SETTLEMENT PROVISIONS

1. The following Counterparty Settlement Provisions shall apply to the extent indicated under the Master Confirmation:

Settlement Currency:
Settlement Method Election:

Electing Party:
Settlement Method Election Date:

Default Settlement Method:
Forward Cash Settlement Amount:
Settlement Price:

Settlement Valuation Period:

Cash Settlement:

Cash Settlement Payment Date:
Net Share Settlement Procedures:

## USD

Applicable; provided that (i) Section 7.1 of the Equity Definitions is hereby amended by deleting the word "Physical" in the sixth line thereof and replacing it with the words "Net Share" and (ii) the Electing Party may make a settlement method election only if the Electing Party represents and warrants to CSI in writing on the date it notifies CSI of its election that, as of such date, the Electing Party is not aware of any material nonpublic information concerning Counterparty or the Shares and is electing the settlement method in good faith and not as part of a plan or scheme to evade compliance with the federal securities laws.

## Counterparty

The earlier of (i) the Scheduled Termination Date and (ii) the second Exchange Business Day immediately following the Accelerated Termination Date (in which case the election under Section 7.1 of the Equity Definitions shall be made no later than 10 minutes prior to the open of trading on the Exchange on such second Exchange Business Day), as the case may be.

Cash Settlement
The Number of Shares to be Delivered multiplied by the Settlement Price.
The average of the VWAP Prices for the Exchange Business Days in the Settlement Valuation Period, subject to Valuation Disruption as specified in the Master Confirmation.

A number of Scheduled Trading Days selected by CSI in good faith and in a commercially reasonable manner, such number to be approximately equal to the Number of Shares to be Delivered divided by $10 \%$ of the ADTV (as defined in Rule 10b-18, and expressed as a number of Shares) for the Shares at the time of determination, beginning on the Scheduled Trading Day immediately following the earlier of (i) the Scheduled Termination Date or (ii) the Exchange Business Day immediately following the Termination Date.

If Cash Settlement is applicable, then Buyer shall pay to Seller the absolute value of the Forward Cash Settlement Amount on the Cash Settlement Payment Date.

The date one Settlement Cycle following the last day of the Settlement Valuation Period.
If Net Share Settlement is applicable, Net Share Settlement shall be made in accordance with paragraphs 2 through 7 below.
2. Net Share Settlement shall be made by delivery on the Cash Settlement Payment Date of a number of Shares satisfying the conditions set forth in paragraph 3 below (the "Registered Settlement Shares"), or a number
of Shares not satisfying such conditions (the "Unregistered Settlement Shares"), in either case with a value equal to the absolute value of the Forward Cash Settlement Amount, with such Shares' value based on the value thereof to CSI (which value shall, in the case of Unregistered Settlement Shares, take into account a commercially reasonable illiquidity discount), in each case as determined by the Calculation Agent.
3. Counterparty may only deliver Registered Settlement Shares pursuant to paragraph 2 above if:
(a) a registration statement covering public resale of the Registered Settlement Shares by CSI (the "Registration Statement") shall have been filed with the Securities and Exchange Commission under the Securities Act and been declared or otherwise become effective on or prior to the date of delivery, and no stop order shall be in effect with respect to the Registration Statement; a printed prospectus relating to the Registered Settlement Shares (including any prospectus supplement thereto, the "Prospectus") shall have been delivered to CSI, in such quantities as CSI shall reasonably have requested, on or prior to the date of delivery;
(b) the form and content of the Registration Statement and the Prospectus (including, without limitation, any sections describing the plan of distribution) shall be satisfactory to CSI;
(c) as of or prior to the date of delivery, CSI and its agents shall have been afforded a reasonable opportunity to conduct a due diligence investigation with respect to Counterparty customary in scope for underwritten offerings of equity securities and the results of such investigation are satisfactory to CSI, in its discretion; and
(d) as of the date of delivery, an agreement (the "Underwriting Agreement") shall have been entered into with CSI in connection with the public resale of the Registered Settlement Shares by CSI substantially similar to underwriting agreements customary for underwritten offerings of equity securities, in form and substance satisfactory to CSI, which Underwriting Agreement shall include, without limitation, provisions substantially similar to those contained in such underwriting agreements relating, without limitation, to the indemnification of, and contribution in connection with the liability of, CSI and its affiliates and the provision of customary opinions, accountants' comfort letters and lawyers' negative assurance letters.
4. If Counterparty delivers Unregistered Settlement Shares pursuant to paragraph 2 above:
(a) all Unregistered Settlement Shares shall be delivered to CSI (or any affiliate of CSI designated by CSI) pursuant to the exemption from the registration requirements of the Securities Act provided by Section 4(2) thereof;
(b) as of or prior to the date of delivery, CSI and any potential purchaser of any such shares from CSI (or any affiliate of CSI designated by CSI) identified by CSI shall be afforded a commercially reasonable opportunity to conduct a due diligence investigation with respect to Counterparty customary in scope for private placements of equity securities (including, without limitation, the right to have made available to them for inspection all financial and other records, pertinent corporate documents and other information reasonably requested by them);
(c) as of the date of delivery, Counterparty shall enter into an agreement (a "Private Placement Agreement") with CSI (or any affiliate of CSI designated by CSI) in connection with the private placement of such shares by Counterparty to CSI (or any such affiliate) and the private resale of such shares by CSI (or any such affiliate), substantially similar to private placement purchase agreements customary for private placements of equity securities, in form and substance commercially reasonably satisfactory to CSI, which Private Placement Agreement shall include, without limitation, provisions substantially similar to those contained in such private placement purchase agreements relating, without limitation, to the indemnification of, and contribution in connection with the liability of, CSI and its affiliates and the provision of customary opinions, accountants' comfort letters and lawyers' negative assurance letters, and shall provide for the payment by Counterparty of all fees and expenses in connection with such resale, including all fees and expenses of counsel for CSI, and shall contain representations, warranties, covenants and agreements of Counterparty reasonably necessary or advisable to establish and maintain the availability of an exemption from the registration requirements of the Securities Act for such resales; and
(d) in connection with the private placement of such shares by Counterparty to CSI (or any such affiliate) and the private resale of such shares by CSI (or any such affiliate), Counterparty shall, if so requested by CSI, prepare, in cooperation with CSI, a private placement memorandum in form and substance reasonably satisfactory to CSI
5. CSI, itself or through an affiliate (the "Selling Agent") or any underwriter(s), will sell all, or such lesser portion as may be required hereunder, of the Registered Settlement Shares or Unregistered Settlement Shares
and any Makewhole Shares (as defined below) (together, the "Settlement Shares") delivered by Counterparty to CSI pursuant to paragraph 6 below commencing on the Cash Settlement Payment Date and continuing until the date on which the aggregate Net Proceeds (as such term is defined below) of such sales, as determined by CSI, is equal to the absolute value of the Forward Cash Settlement Amount (such date, the "Final Resale Date"). If the proceeds of any sale(s) made by CSI, the Selling Agent or any underwriter(s), net of any fees and commissions (including, without limitation, underwriting or placement fees) customary for similar transactions under the circumstances at the time of the offering, together with carrying charges and expenses incurred in connection with the offer and sale of the Shares (including, but without limitation to, the covering of any over-allotment or short position (syndicate or otherwise)) (the "Net Proceeds") exceed the absolute value of the Forward Cash Settlement Amount, CSI will refund, in USD, such excess to Counterparty on the date that is three (3) Currency Business Days following the Final Resale Date, and, if any portion of the Settlement Shares remains unsold, CSI shall return to Counterparty on that date such unsold Shares.
6. If the Calculation Agent determines that the Net Proceeds received from the sale of the Registered Settlement Shares or Unregistered Settlement Shares or any Makewhole Shares, if any, pursuant to this paragraph 6 are less than the absolute value of the Forward Cash Settlement Amount (the amount in USD by which the Net Proceeds are less than the absolute value of the Forward Cash Settlement Amount being the " Shortfall" and the date on which such determination is made, the "Deficiency Determination Date"), Counterparty shall on the Exchange Business Day next succeeding the Deficiency Determination Date (the "Makewhole Notice Date") deliver to CSI, through the Selling Agent, a notice of Counterparty's election that Counterparty shall either (i) pay an amount in cash equal to the Shortfall on the day that is one (1) Currency Business Day after the Makewhole Notice Date, or (ii) deliver additional Shares. If Counterparty elects to deliver to CSI additional Shares, then Counterparty shall deliver additional Shares in compliance with the terms and conditions of paragraph 3 or paragraph 4 above, as the case may be (the " Makewhole Shares"), on the first Clearance System Business Day which is also an Exchange Business Day following the Makewhole Notice Date in such number as the Calculation Agent reasonably believes would have a market value on that Exchange Business Day equal to the Shortfall. Such Makewhole Shares shall be sold by CSI in accordance with the provisions above; provided that if the sum of the Net Proceeds from the sale of the originally delivered Shares and the Net Proceeds from the sale of any Makewhole Shares is less than the absolute value of the Forward Cash Settlement Amount then Counterparty shall, at its election, either make such cash payment or deliver to CSI further Makewhole Shares until such Shortfall has been reduced to zero.
7. Notwithstanding the foregoing, in no event shall the aggregate number of Settlement Shares and Makewhole Shares be greater than the Reserved Shares minus the amount of any Shares actually delivered by Counterparty under any other Transaction(s) under this Master Confirmation (the result of such calculation, the "Capped Number"). Counterparty represents and warrants (which shall be deemed to be repeated on each day that a Transaction is outstanding) that the Capped Number is equal to or less than the number of Shares determined according to the following formula:

$$
\mathrm{A}-\mathrm{B}
$$

Where $\quad \mathrm{A}=$ the number of authorized but unissued shares of the Counterparty that are not reserved for future issuance on the date of the determination of the Capped Number; and

B = the maximum number of Shares required to be delivered to third parties if Counterparty elected Net Share Settlement of all transactions in the Shares (other than Transactions in the Shares under this Master Confirmation) with all third parties that are then currently outstanding and unexercised.
"Reserved Shares" means initially, $8,500,000$ Shares. The Reserved Shares may be increased or decreased in a Supplemental Confirmation.

# A MARK OF [**] IN THE TEXT OF THIS EXHIBIT INDICATES THAT CONFIDENTIAL MATERIAL HAS BEEN OMITTED. THIS EXHIBIT, INCLUDING THE OMIITED PORTIONS, HAS BEEN FILED SEPERATELY WITH THE SECURITIES AND EXCHANGE COMMISSION PURSUANT TO AN APPLICATION REQUESTING CONFIDENTIAL TREATMENT UNDER RULE 24B-2 OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED. 

| To: | Fifth Third Bancorp <br> Fifth Third Center <br> Cincinnati, Ohio 45263 |
| :--- | :--- |
| From: | Credit Suisse International <br> One Cabot Square |
|  | London, England E14 4QJ |
| Re: | Accelerated Stock Buyback |
| Ref. No: | As provided in the Supplemental Confirmation |
| Date: | November 6, 2012 |

This master confirmation (this "Master Confirmation"), dated as of November 6, 2012 is intended to set forth certain terms and provisions of certain Transactions (each, a "Transaction") entered into from time to time between Credit Suisse International (" CSI"), Fifth Third Bancorp ( "Counterparty") and Credit Suisse AG, New York Branch, as agent (the "Agent"). This Master Confirmation, taken alone, is neither a commitment by either party to enter into any Transaction nor evidence of a Transaction. The additional terms of any particular Transaction shall be set forth in a Supplemental Confirmation in the form of Schedule A hereto (a "Supplemental Confirmation"), which shall reference this Master Confirmation and supplement, form a part of, and be subject to this Master Confirmation. This Master Confirmation and each Supplemental Confirmation together shall constitute a "Confirmation" as referred to in the Agreement specified below.

The definitions and provisions contained in the 2002 ISDA Equity Derivatives Definitions (the "Equity Definitions"), as published by the International Swaps and Derivatives Association, Inc., are incorporated into this Master Confirmation. This Master Confirmation and each Supplemental Confirmation evidence a complete binding agreement between Counterparty and CSI as to the subject matter and terms of each Transaction to which this Master Confirmation and such Supplemental Confirmation relate and shall supersede all prior or contemporaneous written or oral communications with respect thereto.

This Master Confirmation and each Supplemental Confirmation supplement, form a part of, and are subject to an agreement in the form of the 2002 ISDA Master Agreement (the "Agreement") as if CSI and Counterparty had executed the Agreement on the date of this Master Confirmation (but without any Schedule except for (i) the election of New York law (without reference to its choice of laws doctrine other than Title 14 of Article 5 of the New York General Obligations Law) as the governing law and US Dollars ("USD") as the Termination Currency, (ii) the election that subparagraph (ii) of Section 2(c) will not apply to the Transactions and (iii) the election that the "Cross Default" provisions of Section 5(a)(vi) shall apply to Counterparty and CSI, with a "Threshold Amount" equal to $3 \%$ of such party's shareholders' equity as reported in their respective most recent audited financial statements; provided that the words ", or becoming capable at such time of being declared," shall be deleted from such Section 5(a)(vi)).

The Transactions shall be the sole Transactions under the Agreement. If there exists any ISDA Master Agreement between CSI and Counterparty or any confirmation or other agreement between CSI and Counterparty pursuant to which an ISDA Master Agreement is deemed to exist between CSI and Counterparty, then notwithstanding anything to the contrary in such ISDA Master Agreement, such confirmation or agreement or any other agreement to which CSI and Counterparty are parties, the Transactions shall not be considered Transactions under, or otherwise governed by, such existing or deemed ISDA Master Agreement.

All provisions contained or incorporated by reference in the Agreement shall govern this Master Confirmation and each Supplemental Confirmation except as expressly modified herein or in the related Supplemental Confirmation.

If, in relation to any Transaction to which this Master Confirmation and a Supplemental Confirmation relate, there is any inconsistency between the Agreement, this Master Confirmation, any Supplemental Confirmation and
the Equity Definitions, the following will prevail for purposes of such Transaction in the order of precedence indicated: (i) such Supplemental Confirmation; (ii) this Master Confirmation; (iii) the Equity Definitions; and (iv) the Agreement.

1. Each Transaction constitutes a Share Forward Transaction for the purposes of the Equity Definitions. Set forth below are the terms and conditions that, together with the terms and conditions set forth in the Supplemental Confirmation relating to any Transaction, shall govern such Transaction.

General Terms:
Trade Date: For each Transaction, as set forth in the related Supplemental Confirmation.
Buyer: Counterparty

Seller: CSI
Shares: Common stock, without par value, of Counterparty (Ticker: FITB)
Exchange: NASDAQ Global Select Market
Related Exchange(s): All Exchanges.
Prepayment|Variable Obligation: Applicable
Prepayment Amount: For each Transaction, as set forth in the related Supplemental Confirmation.
Prepayment Date: $\quad$ For each Transaction, as set forth in the related Supplemental Confirmation.
Valuation:
VWAP Price:

| Forward Price: | The average of the VWAP Prices for the Exchange Business Days in the Calculation Period, subject to "Valuation <br> Disruption" below. |
| :--- | :--- |
| Forward Price Adjustment | For each Transaction, as set forth in the related Supplemental Confirmation. |
| Amount: |  |
| Calculation Period: | The period from and including the Calculation Period Start Date to and including the Termination Date. |
| Calculation Period Start Date: | For each Transaction, as set forth in the related Supplemental Confirmation. |
| Termination Date: | The Scheduled Termination Date; provided that CSI shall have the right to |

designate any Exchange Business Day on or after the First Acceleration Date to be the Termination Date (the "Accelerated Termination Date") by delivering notice to Counterparty of any such designation prior to 11:59 p.m. New York City time on the Exchange Business Day immediately following the designated Accelerated Termination Date.
Scheduled Termination Date: For each Transaction, as set forth in the related Supplemental Confirmation, subject to postponement as provided in "Valuation Disruption" below.

First Acceleration Date:
Valuation Disruption:

For each Transaction, as set forth in the related Supplemental Confirmation.
The definition of "Market Disruption Event" in Section 6.3(a) of the Equity Definitions is hereby amended by deleting the words "at any time during the one-hour period that ends at the relevant Valuation Time, Latest Exercise Time, Knock-in Valuation Time or Knock-out Valuation Time, as the case may be" and inserting the words "at any time on any Scheduled Trading Day during the Calculation Period or Settlement Valuation Period" after the word "material," in the third line thereof.
Section 6.3(d) of the Equity Definitions is hereby amended by deleting the remainder of the provision following the term "Scheduled Closing Time" in the fourth line thereof.
Notwithstanding anything to the contrary in the Equity Definitions, to the extent that a Disrupted Day occurs (i) in the Calculation Period, the Calculation Agent may, in its good faith and commercially reasonable discretion, postpone the Scheduled Termination Date, or (ii) in the Settlement Valuation Period, the Calculation Agent may, in its good faith and commercially reasonable discretion, extend the Settlement Valuation Period, in both cases by no more than one Exchange Business Day for each such Disrupted Day. If any such Disrupted Day is a Disrupted Day because of a Market Disruption Event (or a deemed Market Disruption Event as provided herein), the Calculation Agent shall determine whether (i) such Disrupted Day is a Disrupted Day in full, in which case the VWAP Price for such Disrupted Day shall not be included for purposes of determining the Forward Price or the Settlement Price, as the case may be, or (ii) such Disrupted Day is a Disrupted Day only in part, in which case the VWAP Price for such Disrupted Day shall be determined by the Calculation Agent based on Rule 10b-18 eligible transactions in the Shares on such Disrupted Day taking into account the nature and duration of the relevant Market Disruption Event, and the weighting of the VWAP Price for the relevant Exchange Business Days during the Calculation Period or the Settlement Valuation Period, as the case may be, shall be adjusted in good faith and in a commercially reasonable manner by the Calculation Agent for purposes of determining the Forward Price or the Settlement Price, as the case may be, with such adjustments based on, among other factors, the duration of any Market Disruption Event and the volume, historical trading patterns and price of the Shares. Any Exchange Business Day on which, as of the date hereof, the Exchange is scheduled to close prior to its normal close of trading shall be deemed not to be an Exchange Business Day; if a closure of the Exchange prior to its normal close of trading on any Exchange Business Day is scheduled following the date hereof, then such Exchange Business Day shall be deemed to be a Disrupted Day in full.
If a Disrupted Day occurs during the Calculation Period or the Settlement Valuation Period, as the case may be, and each of the nine immediately following Scheduled Trading Days is a Disrupted Day, then the Calculation Agent, in its good faith and commercially reasonable discretion, may deem such ninth Scheduled Trading Day to be an Exchange Business Day that is not a Disrupted Day and determine the VWAP Price for such ninth Scheduled Trading Day using its good faith estimate of the value of the Shares on such ninth Scheduled Trading Day based on the volume, historical trading patterns and price of the Shares and such other factors as it deems appropriate.

## Settlement Terms:

| Settlement Procedures: | If the Number of Shares to be Delivered is positive, Physical Settlement shall be applicable; provided that CSI <br> does not, and shall not, make the agreement or the representations set forth in Section 9.11 of the Equity <br> Definitions related to the restrictions imposed by applicable securities laws with respect to any Shares delivered by <br> CSI to Counterparty under any Transaction as a result of the fact that Counterparty is the Issuer of the Shares. If <br> the Number of Shares to be Delivered is negative, then the Counterparty Settlement Provisions in Annex A shall <br> apply. |
| :--- | :--- |
| Number of Shares to be Delivered: |  |
| A number of Shares equal to (x)(a) the Prepayment Amount divided by (b) the Divisor Amount, minus (y) the |  |
| number of Initial Shares. |  |

Share Adjustments:

Potential Adjustment Event:

Extraordinary Dividend:

Ordinary Dividend Amount:

Notwithstanding anything to the contrary in Section 11.2(e) of the Equity Definitions, an Extraordinary Dividend shall not constitute a Potential Adjustment Event.

It shall constitute an additional Potential Adjustment Event if the Scheduled Termination Date for any Transaction is postponed pursuant to "Valuation Disruption" above, in which case the Calculation Agent may, in good faith and in its commercially reasonable discretion, adjust any relevant terms of any such Transaction as appropriate to account for the economic effect on the Transaction of such postponement.

For any calendar quarter, any dividend or distribution on the Shares with an ex- dividend date occurring during such calendar quarter (other than any dividend or distribution of the type described in Section $11.2(\mathrm{e})(\mathrm{i})$ or Section $11.2(\mathrm{e})(\mathrm{ii})(\mathrm{A})$ of the Equity Definitions) (a "Dividend") the amount or value of which (as determined by the Calculation Agent), when aggregated with the amount or value (as determined by the Calculation Agent) of any and all previous Dividends with ex-dividend dates occurring in the same calendar quarter, exceeds the Ordinary Dividend Amount.

For each Transaction, as set forth in the related Supplemental Confirmation

Method of Adjustment:
Calculation Agent Adjustment
Extraordinary Events:
Consequences of Merger Events:
(a) Share-for-Share:
(b) Share-for-Other:
(c) Share-for-Combined:

Tender Offer:

Consequences of Tender Offers:
(a) Share-for-Share:
(b) Share-for-Other:
(c) Share-for-Combined:

Nationalization, Insolvency or Delisting:

Additional Disruption Events:
(a) Change in Law:

Modified Calculation Agent Adjustment
Cancellation and Payment
Component Adjustment
Applicable; provided that (i) Section 12.1(l)of the Equity Definitions shall be amended (x) by deleting the parenthetical in the fifth line thereof, (y) by replacing "that" in the fifth line thereof with "whether or not such announcement" and ( z ) by adding immediately after the words "Tender Offer" in the fifth line thereof ", and any publicly announced change or amendment to such an announcement (including the announcement of an abandonment of such intention)" and (ii) Sections 12.3(a) and 12.3(d) of the Equity Definitions shall each be amended by replacing each occurrence of the words "Tender Offer Date" by "Announcement Date."

Modified Calculation Agent Adjustment or Cancellation and Payment, at the election of CSI
Modified Calculation Agent Adjustment or Cancellation and Payment, at the election of CSI
Cancellation and Payment; provided that in addition to the provisions of Section 12.6(a)(iii) of the Equity Definitions, it shall also constitute a Delisting if the Exchange is located in the United States and the Shares are not immediately re- listed, re-traded or re-quoted on any of the New York Stock Exchange, the American Stock Exchange, The NASDAQ Global Select Market or The NASDAQ Global Market (or their respective successors); if the Shares are immediately relisted, re-traded or re-quoted on any such exchange or quotation system, such exchange or quotation system shall be deemed to be the Exchange.

Applicable; provided that Section 12.9(a)(ii) of the Equity Definitions is hereby amended by (i) replacing the phrase "the interpretation" in the third line thereof with the phrase ", or public announcement of the interpretation", (ii) by replacing the word "Shares" where it appears in clause (X) thereof with the words "Hedge Position" and (iii) by immediately following the word "Transaction" in clause (X) thereof, adding the phrase "in the manner contemplated by the Hedging Party on the Trade Date"; provided further that (i) any determination as to whether (A) the adoption of or any change in any applicable law or regulation (including, for the avoidance of doubt and without limitation, $(\mathrm{x})$ any tax law or $(\mathrm{y})$ adoption or promulgation of new regulations authorized or mandated by existing statute) or (B) the
promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), in each case, constitutes a "Change in Law" shall be made without regard to Section 739 of the Dodd- Frank Wall Street Reform and Consumer Protection Act of 2010 or any similar legal certainty provision in any legislation enacted, or rule or regulation promulgated, on or after the Trade Date, and (ii) Section 12.9(a)(ii) of the Equity Definitions is hereby amended by replacing the parenthetical beginning after the word "regulation" in the second line thereof the words "(including, for the avoidance of doubt and without limitation, (x) any tax law or (y) adoption or promulgation of new regulations authorized or mandated by existing statute)".

Applicable
Applicable
Applicable
200 basis points per annum

CSI
Applicable

25 basis points per annum

## CSI

CSI; provided that, following the occurrence of an Event of Default pursuant to Section 5(a)(vii) of the Agreement with respect to which CSI is the Defaulting Party, Counterparty shall have the right to designate a nationally recognized third-party dealer in over-the-counter corporate equity derivatives to act, during the period commencing on the date such Event of Default occurred and ending on the Early Termination Date with respect to such Event of Default, as the Determining Party. Upon receipt of written request from Counterparty, the Determining Party shall promptly (but in no event later than within five (5) Exchange Business Days from the receipt of such request) provide Counterparty with a written explanation describing in reasonable detail any calculation, adjustment or determination made by it (including any quotations, market data or information from external sources used in making such calculation, adjustment or determination, as the case may be, but without disclosing CSI's proprietary models or other information that may be proprietary or subject to contractual, legal or regulatory obligations to not disclose such information). All calculations and determinations by the Determining Party shall be made in good faith and in a commercially reasonable manner.

Additional Termination Event(s):
Notwithstanding anything to the contrary in the Equity Definitions, if, as a result of an Extraordinary Event, any Transaction would be cancelled or terminated (whether in whole or in part) pursuant to Article 12 of the Equity Definitions, an Additional Termination Event (with such terminated Transaction(s) (or portions thereof) being the Affected Transaction(s) and

Counterparty being the sole Affected Party) shall be deemed to occur, and, in lieu of Sections 12.7, 12.8 and 12.9 of the Equity Definitions, Section 6 of the Agreement shall apply to such Affected Transaction(s). The declaration by the Issuer of any Extraordinary Dividend, the ex-dividend date for which occurs or is scheduled to occur during the Relevant Dividend Period, or the occurrence of an exdividend date for any Dividend that is not an Extraordinary Dividend during any calendar quarter occurring (in whole or in part) during the Relevant Dividend Period (as defined below) and is prior to the Scheduled Ex-Dividend Date for such calendar quarter will constitute an Additional Termination Event, with Counterparty as the sole Affected Party and all Transactions hereunder as the Affected Transactions.

Relevant Dividend Period:

Relevant Dividend Period End Date:

Scheduled Ex-Dividend Dates:
Non-Reliance/Agreements and Acknowledgements Regarding Hedging Activities/Additional Acknowledgements:

Transfer:

CSI Payment Instructions:
Counterparty's Contact Details for Purpose of Giving Notice:

Role of Agent:

The period from and including the Calculation Period Start Date to and including the Relevant Dividend Period End Date.

If the Number of Shares to be Delivered is negative, the last day of the Settlement Valuation Period; otherwise, the Termination Date.

For each Transaction for each calendar quarter, as set forth in the related Supplemental Confirmation.
Applicable

Notwithstanding anything to the contrary in the Agreement, CSI may assign, transfer and set over all rights, title and interest, powers, privileges and remedies of CSI under any Transaction, in whole or in part, to an affiliate of CSI whose obligations are guaranteed by CSI, without the consent of Counterparty.
To be advised under separate cover
To be provided by Counterparty

Credit Suisse AG, New York branch, in its capacity as Agent will be responsible for (A) effecting this Transaction, (B) issuing all required confirmations and statements to CSI and Counterparty, (C) maintaining books and records relating to this Transaction in accordance with its standard practices and procedures and in accordance with applicable law and (D) unless otherwise requested by Counterparty, receiving, delivering, and safeguarding Counterparty's funds and any securities in connection with this Transaction, in accordance with its standard practices and procedures and in accordance with applicable law.

The Agent is acting in connection with this Transaction solely in its capacity as Agent for CSI and Counterparty pursuant to instructions from CSI and Counterparty. Agent shall have no responsibility or personal liability to CSI or Counterparty arising from any failure by CSI or Counterparty to pay or perform any obligations hereunder, or to monitor or enforce compliance by CSI or Counterparty with any obligation hereunder, including, without limitation, any obligations to maintain collateral. Each of CSI and Counterparty agrees to proceed solely against the other to collect or recover any securities or monies owing to it in connection with or as a result of this Transaction. Agent shall otherwise have no liability in respect of this Transaction, except for its gross negligence or willful misconduct in performing its duties as Agent.

Any and all notices, demands, or communications of any kind relating to this Transaction between CSI and Counterparty shall be transmitted exclusively through Agent at the following address:

Credit Suisse AG, New York branch
Eleven Madison Avenue
New York, NY 10010-3629
For payments and deliveries:
Facsimile No.: (212) 3258175
Telephone No.: (212) 3258678 / (212) 3253213
For all other communications:
Facsimile No.: (212) 3258173
Telephone No.: (212) 3258676 / (212) 5385306 / (212) 5381193 / (212) 5386886
The date and time of the Transaction evidenced hereby will be furnished by the Agent to CSI and Counterparty upon written request.

The Agent will furnish to Counterparty upon written request a statement as to the source and amount of any remuneration received or to be received by the Agent in connection with the Transaction evidenced hereby.

CSI is regulated by The Securities and Futures Authority and has entered into this Transaction as principal. The time at which this Transaction was executed will be notified to Counterparty (through the Agent) on request.
2. Calculation Agent. CSI; provided that, following the occurrence of an Event of Default pursuant to Section 5(a)(vii) of the Agreement with respect to which CSI is the Defaulting Party, Counterparty shall have the right to designate a nationally recognized third-party dealer in over-the-counter corporate equity derivatives to act, during the period commencing on the date such Event of Default occurred and ending on the Early Termination Date with respect to such Event of Default, as the Calculation Agent. Upon receipt of written request from Counterparty, the Calculation Agent shall promptly (but in no event later than within five (5) Exchange Business Days from the receipt of such request) provide Counterparty with a written explanation describing in reasonable detail any calculation, adjustment or determination made by it (including any quotations, market data or information from external sources used in making such calculation, adjustment or determination, as the case may be, but without disclosing CSI's proprietary models or other information that may be proprietary or subject to contractual, legal or regulatory obligations to not disclose such information). All calculations and determinations by the Calculation Agent shall be made in good faith and in a commercially reasonable manner.
3. Additional Mutual Representations, Warranties and Covenants of Each Party. In addition to the representations, warranties and covenants in the Agreement, each party represents, warrants and covenants to the other party that:
(a) Eligible Contract Participant. It is an "eligible contract participant", as defined in the U.S. Commodity Exchange Act (as amended), and is entering into each Transaction hereunder as principal (and not as agent or in any other capacity, fiduciary or otherwise) and not for the benefit of any third party.
(b) Accredited Investor. Each party acknowledges that the offer and sale of each Transaction to it is intended to be exempt from registration under the Securities Act of 1933, as amended (the "Securities Act"), by virtue of Section 4(2) thereof. Accordingly, each party represents and warrants to the other that (i) it has the financial ability to bear the economic risk of its investment in each Transaction and is able to bear a total loss of its investment, (ii) it is an "accredited investor" as that term is defined under Regulation D under the Securities Act and (iii) the disposition of each Transaction is restricted under this Master Confirmation, the Securities Act and state securities laws.
4. Additional Representations, Warranties and Covenants of Counterparty. In addition to the representations, warranties and covenants in the Agreement, Counterparty represents, warrants and covenants to CSI that:
(a) The purchase or writing of each Transaction and the transactions contemplated hereby will not violate Rule $13 \mathrm{e}-1$ or Rule $13 \mathrm{e}-4$ under the Exchange Act.
(b) It is not entering into any Transaction (i) on the basis of, and is not aware of, any material non-public information with respect to the Shares (ii) in anticipation of, in connection with, or to facilitate, a distribution of its securities, a self tender offer or a third-party tender offer or (iii) to create actual or apparent trading activity in the Shares (or any security convertible into or exchangeable for the Shares) or to raise or depress or otherwise manipulate the price of the Shares (or any security convertible into or exchangeable for the Shares).
(c) Each Transaction is being entered into pursuant to a publicly disclosed Share buy-back program and its Board of Directors has approved the use of derivatives to effect the Share buy-back program.
(d) Without limiting the generality of Section 13.1 of the Equity Definitions, Counterparty acknowledges that neither CSI nor any of its affiliates is making any representations or warranties or taking any position or expressing any view with respect to the treatment of any Transaction under any accounting standards including ASC Topic 260, Earnings Per Share, ASC Topic 815, Derivatives and Hedging, or ASC Topic 480, Distinguishing Liabilities from Equity and ASC 815-40, Derivatives and Hedging - Contracts in Entity's Own Equity.
(e) As of (i) the date hereof and (ii) the Trade Date for each Transaction hereunder, Counterparty is in compliance with its reporting obligations under the Exchange Act and its most recent Annual Report on Form 10-K, together with all reports subsequently filed by it pursuant to the Exchange Act, taken together and as amended and supplemented to the date of this representation, do not, as of their respective filing dates, contain any untrue statement of a material fact or omit to state any material fact required to be stated therein or necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading.
(f) Counterparty shall report each Transaction as required under the Exchange Act and the rules and regulations thereunder.
(g) The Shares are not, and Counterparty will not cause the Shares to be, subject to a "restricted period" (as defined in Regulation M promulgated under the Exchange Act) at any time during any Regulation M Period (as defined below) for any Transaction unless Counterparty has provided written notice to CSI of such restricted period not later than the Scheduled Trading Day immediately preceding the first day of such "restricted period"; Counterparty acknowledges that any such notice may cause a Disrupted Day to occur pursuant to Section 5 below; accordingly, Counterparty acknowledges that its delivery of such notice must comply with the standards set forth in Section 6 below; "Regulation M Period" means, for any Transaction, (i) the Relevant Period (as defined below) and (ii) the Settlement Valuation Period, if any, for such Transaction. "Relevant Period" means, for any Transaction, the period commencing on the Calculation Period Start Date for such Transaction and ending on the earlier of (i) the Scheduled Termination Date and (ii) the last Additional Relevant Day (as specified in the related Supplemental Confirmation) for such Transaction, or such earlier day as elected by CSI and communicated to Counterparty on such day (or, if later, the First Acceleration Date without regard to any acceleration thereof pursuant to "Special Provisions for Acquisition Transaction Announcements" below).
(h) As of the Trade Date, the Prepayment Date, the Initial Share Delivery Date and the Settlement Date for each Transaction, Counterparty is not "insolvent" (as such term is defined under Section 101(32) of the U.S. Bankruptcy Code (Title 11 of the United States Code) (the " Bankruptcy Code")) and Counterparty would be able to purchase a number of Shares with a value equal to the Prepayment Amount in compliance with the laws of the jurisdiction of Counterparty's incorporation.
(i) Counterparty is not and, after giving effect to any Transaction, will not be, required to register as an "investment company" as such term is defined in the Investment Company Act of 1940, as amended.
(j) Counterparty has not and will not enter into agreements similar to the Transactions described herein where any initial hedge period, calculation period, relevant period or settlement valuation period (each however defined) in such other transaction will overlap at any time (including as a result of extensions in such initial hedge period, calculation period, relevant period or settlement valuation period as provided in the relevant agreements) with any Relevant Period or, if applicable, any Settlement Valuation Period under this Master Confirmation. In the event that the initial hedge period, relevant period, calculation period or settlement valuation period in any other similar transaction overlaps with any Relevant Period or, if applicable, Settlement Valuation Period under this Master Confirmation as a result of any postponement of the Scheduled Termination Date or extension of the Settlement Valuation Period pursuant to "Valuation Disruption" above, Counterparty shall promptly amend such transaction to avoid any such overlap.
5. Regulatory Disruption. In the event that CSI concludes, in good faith and based on the advice of counsel, that it is appropriate with respect to any legal, regulatory or self-regulatory requirements or related policies and
procedures generally applicable to the relevant line of business (whether or not such requirements, policies or procedures are imposed by law or have been voluntarily adopted by CSI), for it to refrain from or decrease any market activity on any Scheduled Trading Day or Days during the Calculation Period or, if applicable, the Settlement Valuation Period, CSI may by written notice to Counterparty elect to deem that a Market Disruption Event has occurred and will be continuing on such Scheduled Trading Day or Days.
6. 10b5-1 Plan. Counterparty represents, warrants and covenants to CSI that:
(a) Counterparty is entering into this Master Confirmation and each Transaction hereunder in good faith and not as part of a plan or scheme to evade the prohibitions of Rule 10b5-1 under the Exchange Act ("Rule 10b5-1") or any other antifraud or anti-manipulation provisions of the federal or applicable state securities laws and that it has not entered into or altered and will not enter into or alter any corresponding or hedging transaction or position with respect to the Shares. Counterparty acknowledges that it is the intent of the parties that each Transaction entered into under this Master Confirmation comply with the requirements of paragraphs (c)(1)(i)(A) and (B) of Rule 10b5-1 and each Transaction entered into under this Master Confirmation shall be interpreted to comply with the requirements of Rule 10b5-1(c).
(b) Counterparty will not seek to control or influence CSI's decision to make any "purchases or sales" (within the meaning of Rule 10b51(c)(1)(i)(B)(3)) under any Transaction entered into under this Master Confirmation, including, without limitation, CSI's decision to enter into any hedging transactions. Counterparty represents and warrants that it has consulted with its own advisors as to the legal aspects of its adoption and implementation of this Master Confirmation and each Supplemental Confirmation under Rule 10b5-1.
(c) Counterparty acknowledges and agrees that any amendment, modification, waiver or termination of this Master Confirmation or the relevant Supplemental Confirmation must be effected in accordance with the requirements for the amendment or termination of a "plan" as defined in Rule 10b5-1(c). Without limiting the generality of the foregoing, any such amendment, modification, waiver or termination shall be made in good faith and not as part of a plan or scheme to evade the prohibitions of Rule 10b-5, and no such amendment, modification or waiver shall be made at any time at which Counterparty or any officer, director, manager or similar person of Counterparty is aware of any material non-public information regarding Counterparty or the Shares.
7. Counterparty Purchases. Counterparty (or any "affiliated purchaser" as defined in Rule $10 b-18$ under the Exchange Act (" Rule 10b-18")) shall not, without the prior written consent of CSI, directly or indirectly purchase any Shares (including by means of a derivative instrument), listed contracts on the Shares or securities that are convertible into, or exchangeable or exercisable for Shares (including, without limitation, any Rule $10 \mathrm{~b}-18$ purchases of blocks (as defined in Rule 10b-18)) during any Relevant Period or, if applicable, Settlement Valuation Period, except through CSI However, the foregoing shall not limit Counterparty's ability (or the ability of any "agent independent of the issuer" (as defined in Rule 10b-18)), pursuant to any plan (as defined in Rule 10b-18) of Counterparty, to re-acquire Shares in connection with any equity transaction related to such plan or to limit Counterparty's ability to withhold Shares to cover tax liabilities associated with such equity transactions or otherwise restrict Counterparty's ability to repurchase Shares under privately negotiated or off-market transactions (including, without limitation, an agreement relating to Counterparty's 401(k) Plan or transactions with any of Counterparty's employees, officers, directors or affiliates), so long as any re-acquisition, withholding or repurchase does not constitute a "Rule 10b-18 purchase" (as defined in Rule 10b-18).
8. Special Provisions for Merger Transactions. Notwithstanding anything to the contrary herein or in the Equity Definitions:
(a) Counterparty agrees that it:
(i) will not during the period commencing on the Trade Date through the end of the Relevant Period or, if applicable, the Settlement Valuation Period for any Transaction make, or permit to be made, any public announcement (as defined in Rule 165(f) under the Securities Act) of any Merger Transaction or potential Merger Transaction (a "Public Announcement") unless such Public Announcement is made prior to the opening or after the close of the regular trading session on the Exchange for the Shares;
(ii) shall promptly (but in any event prior to the next opening of the regular trading session on the Exchange) notify CSI following any such Public Announcement that such Public Announcement has been made; and
(iii) shall promptly (but in any event prior to the next opening of the regular trading session on the Exchange) provide CSI with written notice specifying (i) Counterparty's average daily Rule 10b-18 Purchases (as defined in Rule 10b-18) during the three full calendar months immediately preceding the announcement date that were not effected through CSI or its affiliates and (ii) the number of Shares purchased pursuant to the proviso in Rule 10b-18(b)(4) under the Exchange Act for the three full calendar months preceding the date of such Public Announcement. Such written notice shall be deemed to be a certification by Counterparty to CSI that such information is true and correct. In addition, Counterparty shall promptly notify CSI of the earlier to occur of the completion of the relevant Merger Transaction and the completion of the vote by target shareholders.
(b) Counterparty acknowledges that a Public Announcement may cause the terms of any Transaction to be adjusted or such Transaction to be terminated; accordingly, Counterparty acknowledges that in making any Public Announcement, it must comply with the standards set forth in Section 6 above.
(c) Upon the occurrence of any Public Announcement (whether made by Counterparty or a third party), CSI may in its sole discretion (i) make adjustments in good faith and in a commercially reasonable manner to the terms of any Transaction, including, without limitation, the Scheduled Termination Date or the Forward Price Adjustment Amount, and/or suspend the Calculation Period and/or any Settlement Valuation Period or (ii) treat the occurrence of such Public Announcement as an Additional Termination Event with Counterparty as the sole Affected Party and the Transactions hereunder as the Affected Transactions and with the amount under Section 6(e) of the Agreement determined taking into account the fact that the Calculation Period or Settlement Valuation Period, as the case may be, had fewer Scheduled Trading Days than originally anticipated.
"Merger Transaction" means any merger, acquisition or similar transaction involving a recapitalization as contemplated by Rule 10b-18(a)(13)(iv) under the Exchange Act.
9. Special Provisions for Acquisition Transaction Announcements. (a) If an Acquisition Transaction Announcement occurs on or prior to the Settlement Date for any Transaction, then the Number of Shares to be Delivered for such Transaction shall be determined as if the Divisor Amount were equal to "The greater of (i) the Forward Price and (ii) $\$ 1.00$." If an Acquisition Transaction Announcement occurs after the Trade Date, but prior to the First Acceleration Date of any Transaction, the First Acceleration Date shall be the date of such Acquisition Transaction Announcement.
(b) "Acquisition Transaction Announcement" means (i) the announcement of an Acquisition Transaction, (ii) an announcement that Counterparty or any of its subsidiaries has entered into an agreement, a letter of intent or an understanding designed to result in an Acquisition Transaction, (iii) the announcement of the intention to solicit or enter into, or to explore strategic alternatives or other similar undertaking that may include, an Acquisition Transaction, (iv) any other announcement that in the reasonable judgment of the Calculation Agent could reasonably be expected to result in an Acquisition Transaction or (v) any announcement of any change or amendment to any previous Acquisition Transaction Announcement (including any announcement of the abandonment of any such previously announced Acquisition Transaction, agreement, letter of intent, understanding or intention). For the avoidance of doubt, announcements as used in the definition of Acquisition Transaction Announcement refer to any public announcement whether made by the Issuer or a third party.
(c) "Acquisition Transaction" means (i) any Merger Event (for purposes of this definition the definition of Merger Event shall be read with the references therein to " $100 \%$ " being replaced by " $15 \%$ " and to " $50 \%$ " by " $75 \%$ " and without reference to the clause beginning immediately following the definition of Reverse Merger therein to the end of such definition), Tender Offer or Merger Transaction or any other transaction involving the merger of Counterparty with or into any third party, (ii) the sale or transfer of all or substantially all of the assets of Counterparty, (iii) a recapitalization, reclassification, binding share exchange or other similar transaction, (iv) any acquisition, lease, exchange, transfer, disposition (including by way of spin-off or distribution) of assets (including any capital stock or other ownership interests in subsidiaries) or other similar event by Counterparty or any of its subsidiaries where the aggregate consideration transferable or receivable by or to Counterparty or its subsidiaries exceeds $15 \%$ of the market capitalization of Counterparty and (v) any transaction in which Counterparty or its board of directors has a legal obligation to make a recommendation to its shareholders in respect of such transaction (whether pursuant to Rule 14e-2 under the Exchange Act or otherwise).
10. Acknowledgments. (a) The parties hereto intend for:
(i) each Transaction to be a "securities contract" as defined in Section 741(7) of the Bankruptcy Code, a "swap agreement" as defined in Section 101(53B) of the Bankruptcy Code and a "forward contract" as
defined in Section 101(25) of the Bankruptcy Code, and the parties hereto to be entitled to the protections afforded by, among other Sections, Sections $362(\mathrm{~b})(6), 362(\mathrm{~b})(17), 362(\mathrm{~b})(27), 362(\mathrm{o}), 546(\mathrm{e}), 546(\mathrm{~g}), 546(\mathrm{j}), 555,556,560$ and 561 of the Bankruptcy Code;
(ii) the Agreement to be a "master netting agreement" as defined in Section 101(38A) of the Bankruptcy Code;
(iii) a party's right to liquidate, terminate or accelerate any Transaction, net out or offset termination values or payment amounts, and to exercise any other remedies upon the occurrence of any Event of Default or Termination Event under the Agreement with respect to the other party or any Extraordinary Event that results in the termination or cancellation of any Transaction to constitute a "contractual right" (as defined in the Bankruptcy Code); and
(iv) all payments for, under or in connection with each Transaction, all payments for the Shares (including, for the avoidance of doubt, payment of the Prepayment Amount) and the transfer of such Shares to constitute "settlement payments" and "transfers" (as defined in the Bankruptcy Code).
(b) Counterparty acknowledges that:
(i) during the term of any Transaction, CSI and its affiliates may buy or sell Shares or other securities or buy or sell options or futures contracts or enter into swaps or other derivative securities in order to establish, adjust or unwind its hedge position with respect to such Transaction;
(ii) CSI and its affiliates may also be active in the market for the Shares and derivatives linked to the Shares other than in connection with hedging activities in relation to any Transaction, including acting as agent or as principal and for its own account or on behalf of customers;
(iii) CSI shall make its own determination as to whether, when or in what manner any hedging or market activities in Counterparty's securities shall be conducted and shall do so in a manner that it deems appropriate to hedge its price and market risk with respect to the Forward Price and the VWAP Price;
(iv) any market activities of CSI and its affiliates with respect to the Shares may affect the market price and volatility of the Shares, as well as the Forward Price and VWAP Price, each in a manner that may be adverse to Counterparty; and
(v) each Transaction is a derivatives transaction in which it has granted CSI an option; CSI may purchase shares for its own account at an average price that may be greater than, or less than, the price paid by Counterparty under the terms of the related Transaction.
11. Credit Support Documents. The parties hereto acknowledge that no Transaction hereunder is secured by any collateral that would otherwise secure the obligations of Counterparty herein or pursuant to the Agreement.
12. Set-off. (a) The parties agree to amend Section 6 of the Agreement by adding a new Section 6(f) thereto as follows:
"(f) Upon the occurrence of an Event of Default or Termination Event with respect to a party who is the Defaulting Party or the Affected Party ("X"), the other party ("Y") will have the right (but not be obliged) without prior notice to X or any other person to set-off or apply any obligation of X owed to Y (or any Affiliate of Y) (whether or not matured or contingent and whether or not arising under the Agreement, and regardless of the currency, place of payment or booking office of the obligation) against any obligation of Y (or any Affiliate of Y) owed to X (whether or not matured or contingent and whether or not arising under the Agreement, and regardless of the currency, place of payment or booking office of the obligation). Y will give notice to the other party of any set-off effected under this Section 6(f).
Amounts (or the relevant portion of such amounts) subject to set-off may be converted by Y into the Termination Currency at the rate of exchange at which such party would be able, acting in a reasonable manner and in good faith, to purchase the relevant amount of such currency. If any obligation is unascertained, Y may in good faith estimate that obligation and set-off in respect of the estimate, subject to the relevant party accounting to the other when the obligation is ascertained. Nothing in this Section $6(\mathrm{f})$ shall be effective to create a charge or other security interest. This Section 6(f) shall be without prejudice and in addition to any right of set-off, combination of accounts, lien or other right to which any party is at any time otherwise entitled (whether by operation of law, contract or otherwise)."
(b) Notwithstanding anything to the contrary in the foregoing, CSI agrees not to set off or net amounts due from Counterparty with respect to any Transaction against amounts due from CSI to Counterparty with respect to contracts or instruments that are not Equity Contracts. " Equity Contract" means any transaction or instrument that does not convey to CSI rights, or the ability to assert claims, that are senior to the rights and claims of common stockholders in the event of Counterparty's bankruptcy.
13. Delivery of Shares. Notwithstanding anything to the contrary herein, CSI may, by prior notice to Counterparty, satisfy its obligation to deliver any Shares or other securities on any date due (an "Original Delivery Date") by making separate deliveries of Shares or such securities, as the case may be, at more than one time on or prior to such Original Delivery Date, so long as the aggregate number of Shares and other securities so delivered on or prior to such Original Delivery Date is equal to the number required to be delivered on such Original Delivery Date.
14. Early Termination. In the event that an Early Termination Date (whether as a result of an Event of Default or a Termination Event) occurs or is designated with respect to any Transaction (except as a result of a Merger Event in which the consideration or proceeds to be paid to holders of Shares consists solely of cash), if either party would owe any amount to the other party pursuant to Section 6(d)(ii) of the Agreement (any such amount, a " Payment Amount"), then, in lieu of any payment of such Payment Amount, Counterparty may, no later than the Early Termination Date or the date on which such Transaction is terminated, elect to deliver or for CSI to deliver, as the case may be, to the other party a number of Shares (or, in the case of a Merger Event, a number of units, each comprising the number or amount of the securities or property that a hypothetical holder of one Share would receive in such Merger Event (each such unit, an "Alternative Delivery Unit" and, the securities or property comprising such unit, "Alternative Delivery Property")) with a value equal to the Payment Amount, as determined by the Calculation Agent (and the parties agree that, in making such determination of value, the Calculation Agent may take into account a number of factors, including the market price of the Shares or Alternative Delivery Property on the date of early termination and, if such delivery is made by CSI, the prices at which CSI purchases Shares or Alternative Delivery Property to fulfill its delivery obligations under this Section 14); provided that in determining the composition of any Alternative Delivery Unit, if the relevant Merger Event involves a choice of consideration to be received by holders, such holder shall be deemed to have elected to receive the maximum possible amount of cash; and provided further that Counterparty may make such election only if Counterparty represents and warrants to CSI in writing on the date it notifies CSI of such election that, as of such date, Counterparty is not aware of any material non-public information concerning the Shares and is making such election in good faith and not as part of a plan or scheme to evade compliance with the federal securities laws. If such delivery is made by Counterparty, paragraphs 2 through 7 of Annex A shall apply as if such delivery were a settlement of the Transaction to which Net Share Settlement applied, the Cash Settlement Payment Date were the Early Termination Date and the Forward Cash Settlement Amount were zero (0) minus the Payment Amount owed by Counterparty.
15. Calculations and Payment Date upon Early Termination. The parties acknowledge and agree that in calculating Close-out Amount pursuant to Section 6 of the Agreement CSI may (but need not) determine losses without reference to actual losses incurred but based on expected losses assuming a commercially reasonable (including without limitation with regard to reasonable legal and regulatory guidelines) risk bid were used to determine loss to avoid awaiting the delay associated with closing out any hedge or related trading position in a commercially reasonable manner prior to or sooner following the designation of an Early Termination Date. Notwithstanding anything to the contrary in Section 6(d)(ii) of the Agreement, all amounts calculated as being due in respect of an Early Termination Date under Section 6(e) of the Agreement will be payable on the day that notice of the amount payable is effective; provided that if Counterparty elects to receive Shares or Alternative Delivery Property in accordance with Section 14, such Shares or Alternative Delivery Property shall be delivered on a date selected by CSI as promptly as practicable.

## 16. [Reserved.]

17. Automatic Termination Provisions. Notwithstanding anything to the contrary in Section 6 of the Agreement, if a Termination Price is specified in any Supplemental Confirmation, then an Additional Termination Event with Counterparty as the sole Affected Party and the Transaction to which such Supplemental Confirmation relates as the Affected Transaction will automatically occur without any notice or action by CSI or Counterparty if the price of the Shares on the Exchange at any time falls below such Termination Price, and the Exchange Business Day that the price of the Shares on the Exchange at any time falls below the Termination Price will be the "Early Termination Date" for purposes of the Agreement.
18. Delivery of Cash. For the avoidance of doubt, nothing in this Master Confirmation shall be interpreted as requiring Counterparty to deliver cash in respect of the settlement of the Transactions contemplated by this Master

Confirmation following payment by Counterparty of the relevant Prepayment Amount, except in circumstances where the required cash settlement thereof is permitted for classification of the contract as equity by ASC 815-40, Derivatives and Hedging - Contracts in Entity's Own Equity, as in effect on the relevant Trade Date (including, without limitation, where Counterparty so elects to deliver cash or fails timely to elect to deliver Shares or Alternative Delivery Property in respect of the settlement of such Transactions).
19. Claim in Bankruptcy. CSI acknowledges and agrees that this Confirmation is not intended to convey to it rights with respect to the Transactions that are senior to the claims of common stockholders in the event of Counterparty's bankruptcy.

## 20. [Reserved.]

21. Governing Law. The Agreement, this Master Confirmation, each Supplemental Confirmation and all matters arising in connection with the Agreement, this Master Confirmation and each Supplemental Confirmation shall be governed by, and construed and enforced in accordance with, the laws of the State of New York (without reference to its choice of laws doctrine other than Title 14 of Article 5 of the New York General Obligations Law).
22. Offices.

The Office of Counterparty for each Transaction is: Fifth Third Bancorp, Fifth Third Center Cincinnati, Ohio 45263.
23. Waiver of Jury Trial. Each party waives, to the fullest extent permitted by applicable law, any right it may have to a trial by jury in respect of any suit, action or proceeding relating to any Transaction. Each party (i) certifies that no representative, agent or attorney of the other party has represented, expressly or otherwise, that such other party would not, in the event of such a suit, action or proceeding, seek to enforce the foregoing waiver and (ii) acknowledges that it and the other party have been induced to enter into any Transaction hereunder by, among other things, the mutual waivers and certifications provided herein.
24. Submission to Jurisdiction. Section 13(b) of the Agreement is deleted in its entirety and replaced by the following:
"Each party hereby irrevocably and unconditionally submits for itself and its property in any suit, legal action or proceeding relating to this Agreement and/or any Transaction, or for recognition and enforcement of any judgment in respect thereof, (each, "Proceedings") to the exclusive jurisdiction of the Supreme Court of the State of New York, sitting in New York County, the courts of the United States of America for the Southern District of New York and appellate courts from any thereof. Nothing in the Master Confirmation, any Supplemental Confirmation or this Agreement precludes either party from bringing Proceedings in any other jurisdiction if (A) the courts of the State of New York or the United States of America for the Southern District of New York lack jurisdiction over the parties or the subject matter of the Proceedings or declines to accept the Proceedings on the grounds of lacking such jurisdiction; (B) the Proceedings are commenced by a party for the purpose of enforcing against the other party's property, assets or estate any decision or judgment rendered by any court in which Proceedings may be brought as provided hereunder; (C) the Proceedings are commenced to appeal any such court's decision or judgment to any higher court with competent appellate jurisdiction over that court's decisions or judgments if that higher court is located outside the State of New York or Borough of Manhattan, such as a federal court of appeals or the U.S. Supreme Court; or (D) any suit, action or proceeding has been commenced in another jurisdiction by or against the other party or against its property, assets or estate and, in order to exercise or protect its rights, interests or remedies under this Agreement, the Master Confirmation or any Supplemental Confirmation, the party (1) joins, files a claim, or takes any other action, in any such suit, action or proceeding, or (2) otherwise commences any Proceeding in that other jurisdiction as the result of that other suit, action or proceeding having commenced in that other jurisdiction."
25. Counterparts. This Master Confirmation may be executed in any number of counterparts, all of which shall constitute one and the same instrument, and any party hereto may execute this Master Confirmation by signing and delivering one or more counterparts.

Please confirm that the foregoing correctly sets forth the terms of our agreement by signing and returning to us a copy of this Confirmation.
Yours sincerely,

## CREDIT SUISSE INTERNATIONAL

By: /s/ Emillie Blay
Authorized Signatory
Emillie Blay

By: /s/ Shui Wong
Authorized Signatory
Shui Wong

CREDIT SUISSE AG, NEW YORK BRANCH, as Agent
By: /s/ Michael G. Clark
Authorized Signatory
Michael G. Clark

By: /s/ Louis J. Impellizeri
Authorized Signatory
Louis J. Impellizeri
Director

Agreed and Accepted By:

## FIFTH THIRD BANCORP

By: /s/ Tayfun Tuzun
Name: Tayfun Tuzun
Title: Treasurer

## SCHEDULE A

## SUPPLEMENTAL CONFIRMATION

| To: | Fifth Third Bancorp <br> Fifth Third Center <br> Cincinnati, Ohio 45263 |
| :--- | :--- |
|  | Credit Suisse International |
| From: | Accelerated Stock Buyback |
| Subject: | R5261397 |
| Ref. No: | December 14, 2012 |

The purpose of this Supplemental Confirmation is to confirm the terms and conditions of the Transaction entered into between Credit Suisse International ("CSI"), Fifth Third Bancorp ("Counterparty") (together, the "Contracting Parties") and Credit Suisse AG, New York Branch, as agent, on the Trade Date specified below. This Supplemental Confirmation is a binding contract between CSI and Counterparty as of the relevant Trade Date for the Transaction referenced below.

1. This Supplemental Confirmation supplements, forms part of, and is subject to the Master Confirmation dated as of November 6, 2012 (the "Master Confirmation") between the Contracting Parties, as amended and supplemented from time to time. All provisions contained in the Master Confirmation govern this Supplemental Confirmation except as expressly modified below.
2. The terms of the Transaction to which this Supplemental Confirmation relates are as follows:
Trade Date: December 14, 2012

Forward Price Adjustment Amount: [**]*
Calculation Period Start Date: December 17, 2012
Scheduled Termination Date: March 14, 2013
First Acceleration Date: [**]*
Prepayment Amount: USD 100,000,000
Prepayment Date: December 19, 2012
Initial Shares:
6,267,410 Shares; provided that if, in connection with the Transaction, CSI is unable to borrow or otherwise acquire a number of Shares equal to the Initial Shares for delivery to Counterparty on the Initial Share Delivery Date, the Initial Shares delivered on the Initial Share Delivery Date shall be reduced to such number of Shares that CSI is able to so borrow or otherwise acquire, and CSI shall use reasonable good faith efforts to borrow or otherwise acquire a number of Shares equal to the shortfall in the Initial Share Delivery and to deliver such additional Shares as soon as reasonably practicable. The aggregate of all Shares delivered to Counterparty in respect of the Transaction pursuant to this paragraph shall be the "Initial Shares" for purposes of "Number of Shares to be Delivered" in the Master Confirmation.

## * CONFIDENTIAL INFORMATION HAS BEEN OMITTED AND HAS BEEN FILED SEPARATELY WITH THE SECURITIES AND EXCHANGE COMMISSION.

Initial Share Delivery Date:
Ordinary Dividend Amount:
Scheduled Ex-Dividend Dates:
Termination Price:
Additional Relevant Days:

December 19, 2012
[**]*
December 27, 2012
[**]*
The Three Exchange Business Days immediately following the Calculation Period.
3. Counterparty represents and warrants to CSI that neither it nor any "affiliated purchaser" (as defined in Rule 10b-18 under the Exchange Act) has made any purchases of blocks pursuant to the proviso in Rule 10b-18(b)(4) under the Exchange Act during either (i) the four full calendar weeks immediately preceding the Trade Date or (ii) during the calendar week in which the Trade Date occurs.
4. This Supplemental Confirmation may be executed in any number of counterparts, all of which shall constitute one and the same instrument, and any party hereto may execute this Supplemental Confirmation by signing and delivering one or more counterparts.

* CONFIDENTIAL INFORMATION HAS BEEN OMITTED AND HAS BEEN FILED SEPARATELY WITH THE SECURITIES AND EXCHANGE COMMISSION

Please confirm your agreement to be bound by the terms of the foregoing by executing the copy of this Confirmation enclosed for that purpose and returning it to us.

Yours sincerely,

## CREDIT SUISSE INTERNATIONAL

By: /s/ Shui Wong
Authorized Signatory
By:/s/ Bik Kwan Chung
Authorized Signatory
CREDIT SUISSE AG, NEW YORK BRANCH, as Agent
By: /s/ Michael G. Clark
Authorized Signatory
By: /s/ Louis J. Impellizeri Authorized Signatory

Agreed and Accepted By:

## FIFTH THIRD BANCORP

By: /s/ Tayfun Tuzun
Name: Tayfun Tuzun
Title: Treasurer

## ANNEX A

## COUNTERPARTY SETTLEMENT PROVISIONS

1. The following Counterparty Settlement Provisions shall apply to the extent indicated under the Master Confirmation:

| Settlement Currency: | USD |
| :---: | :---: |
| Settlement <br> Method Election: | Applicable; provided that (i) Section 7.1 of the Equity Definitions is hereby amended by deleting the word "Physical" in the sixth line thereof and replacing it with the words "Net Share" and (ii) the Electing Party may make a settlement method election only if the Electing Party represents and warrants to CSI in writing on the date it notifies CSI of its election that, as of such date, the Electing Party is not aware of any material non-public information concerning Counterparty or the Shares and is electing the settlement method in good faith and not as part of a plan or scheme to evade compliance with the federal securities laws. |
| Electing Party: | Counterparty |
| Settlement Method Election Date: | The earlier of (i) the Scheduled Termination Date and (ii) the second Exchange Business Day immediately following the Accelerated Termination Date (in which case the election under Section 7.1 of the Equity Definitions shall be made no later than 10 minutes prior to the open of trading on the Exchange on such second Exchange Business Day), as the case may be. |
| Default Settlement Method: | Cash Settlement |
| Forward Cash Settlement Amount: | The Number of Shares to be Delivered multiplied by the Settlement Price. |
| Settlement Price: | The average of the VWAP Prices for the Exchange Business Days in the Settlement Valuation Period, subject to Valuation Disruption as specified in the Master Confirmation. |
| Settlement Valuation Period: | A number of Scheduled Trading Days selected by CSI in good faith and in a commercially reasonable manner, such number to be approximately equal to the Number of Shares to be Delivered divided by $10 \%$ of the ADTV (as defined in Rule 10b-18, and expressed as a number of Shares) for the Shares at the time of determination, beginning on the Scheduled Trading Day immediately following the earlier of (i) the Scheduled Termination Date or (ii) the Exchange Business Day immediately following the Termination Date. |
| Cash Settlement: | If Cash Settlement is applicable, then Buyer shall pay to Seller the absolute value of the Forward Cash Settlement Amount on the Cash Settlement Payment Date. |
| Cash Settlement Payment Date: | The date one Settlement Cycle following the last day of the Settlement Valuation Period. |
| Net Share Settlement Procedures: | If Net Share Settlement is applicable, Net Share Settlement shall be made in accordance with paragraphs 2 through 7 below. |

2. Net Share Settlement shall be made by delivery on the Cash Settlement Payment Date of a number of Shares satisfying the conditions set forth in paragraph 3 below (the "Registered Settlement Shares"), or a number of Shares not satisfying such conditions (the "Unregistered Settlement Shares"), in either case with a value equal to the absolute value of the Forward Cash Settlement Amount, with such Shares' value based on the value thereof to CSI (which value shall, in the case of Unregistered Settlement Shares, take into account a commercially reasonable illiquidity discount), in each case as determined by the Calculation Agent.
3. Counterparty may only deliver Registered Settlement Shares pursuant to paragraph 2 above if:
(a) a registration statement covering public resale of the Registered Settlement Shares by CSI (the " Registration Statement") shall have been filed with the Securities and Exchange Commission under the Securities Act and been declared or otherwise become effective on or prior to the date of delivery, and no stop order shall be in effect with respect to the Registration Statement; a printed prospectus relating to the Registered Settlement Shares (including any prospectus supplement thereto, the "Prospectus") shall have been delivered to CSI, in such quantities as CSI shall reasonably have requested, on or prior to the date of delivery;
(b) the form and content of the Registration Statement and the Prospectus (including, without limitation, any sections describing the plan of distribution) shall be satisfactory to CSI;
(c) as of or prior to the date of delivery, CSI and its agents shall have been afforded a reasonable opportunity to conduct a due diligence investigation with respect to Counterparty customary in scope for underwritten offerings of equity securities and the results of such investigation are satisfactory to CSI, in its discretion; and
(d) as of the date of delivery, an agreement (the "Underwriting Agreement") shall have been entered into with CSI in connection with the public resale of the Registered Settlement Shares by CSI substantially similar to underwriting agreements customary for underwritten offerings of equity securities, in form and substance satisfactory to CSI, which Underwriting Agreement shall include, without limitation, provisions substantially similar to those contained in such underwriting agreements relating, without limitation, to the indemnification of, and contribution in connection with the liability of, CSI and its affiliates and the provision of customary opinions, accountants' comfort letters and lawyers' negative assurance letters.
4. If Counterparty delivers Unregistered Settlement Shares pursuant to paragraph 2 above:
(a) all Unregistered Settlement Shares shall be delivered to CSI (or any affiliate of CSI designated by CSI) pursuant to the exemption from the registration requirements of the Securities Act provided by Section 4(2) thereof;
(b) as of or prior to the date of delivery, CSI and any potential purchaser of any such shares from CSI (or any affiliate of CSI designated by CSI) identified by CSI shall be afforded a commercially reasonable opportunity to conduct a due diligence investigation with respect to Counterparty customary in scope for private placements of equity securities (including, without limitation, the right to have made available to them for inspection all financial and other records, pertinent corporate documents and other information reasonably requested by them);
(c) as of the date of delivery, Counterparty shall enter into an agreement (a "Private Placement Agreement") with CSI (or any affiliate of CSI designated by CSI) in connection with the private placement of such shares by Counterparty to CSI (or any such affiliate) and the private resale of such shares by CSI (or any such affiliate), substantially similar to private placement purchase agreements customary for private placements of equity securities, in form and substance commercially reasonably satisfactory to CSI, which Private Placement Agreement shall include, without limitation, provisions substantially similar to those contained in such private placement purchase agreements relating, without limitation, to the indemnification of, and contribution in connection with the liability of, CSI and its affiliates and the provision of customary opinions, accountants' comfort letters and lawyers' negative assurance letters, and shall provide for the payment by Counterparty of all fees and expenses in connection with such resale, including all fees and expenses of counsel for CSI, and shall contain representations, warranties, covenants and agreements of Counterparty reasonably necessary or advisable to establish and maintain the availability of an exemption from the registration requirements of the Securities Act for such resales; and
(d) in connection with the private placement of such shares by Counterparty to CSI (or any such affiliate) and the private resale of such shares by CSI (or any such affiliate), Counterparty shall, if so requested by CSI, prepare, in cooperation with CSI, a private placement memorandum in form and substance reasonably satisfactory to CSI
5. CSI, itself or through an affiliate (the "Selling Agent") or any underwriter(s), will sell all, or such lesser portion as may be required hereunder, of the Registered Settlement Shares or Unregistered Settlement Shares and any Makewhole Shares (as defined below) (together, the "Settlement Shares") delivered by Counterparty to CSI pursuant to paragraph 6 below commencing on the Cash Settlement Payment Date and continuing until the date on which the aggregate Net Proceeds (as such term is defined below) of such sales, as determined by CSI, is equal to the absolute value of the Forward Cash Settlement Amount (such date, the "Final Resale Date"). If the proceeds of any sale(s) made by CSI, the Selling Agent or any underwriter(s), net of any fees and commissions (including, without limitation, underwriting or placement fees) customary for similar transactions under the circumstances at the time of the offering, together with carrying charges and expenses incurred in connection with the offer and sale of the Shares (including, but without limitation to, the covering of any over-allotment or short position (syndicate or otherwise)) (the "Net Proceeds") exceed the absolute value of the Forward Cash Settlement Amount, CSI will refund, in USD, such excess to Counterparty on the date that is three (3) Currency Business Days following the Final Resale Date, and, if any portion of the Settlement Shares remains unsold, CSI shall return to Counterparty on that date such unsold Shares.
6. If the Calculation Agent determines that the Net Proceeds received from the sale of the Registered Settlement Shares or Unregistered Settlement Shares or any Makewhole Shares, if any, pursuant to this paragraph 6 are less than the absolute value of the Forward Cash Settlement Amount (the amount in USD by which the Net Proceeds are less than the absolute value of the Forward Cash Settlement Amount being the "Shortfall" and the date on which such determination is made, the "Deficiency Determination Date"), Counterparty shall on the Exchange Business Day next succeeding the Deficiency Determination Date (the "Makewhole Notice Date") deliver to CSI, through the Selling Agent, a notice of Counterparty's election that Counterparty shall either (i) pay an amount in cash equal to the Shortfall on the day that is one (1) Currency Business Day after the Makewhole Notice Date, or (ii) deliver additional Shares. If Counterparty elects to deliver to CSI additional Shares, then Counterparty shall deliver additional Shares in compliance with the terms and conditions of paragraph 3 or paragraph 4 above, as the case may be (the "Makewhole Shares"), on the first Clearance System Business Day which is also an Exchange Business Day following the Makewhole Notice Date in such number as the Calculation Agent reasonably believes would have a market value on that Exchange Business Day equal to the Shortfall. Such Makewhole Shares shall be sold by CSI in accordance with the provisions above; provided that if the sum of the Net Proceeds from the sale of the originally delivered Shares and the Net Proceeds from the sale of any Makewhole Shares is less than the absolute value of the Forward Cash Settlement Amount then Counterparty shall, at its election, either make such cash payment or deliver to CSI further Makewhole Shares until such Shortfall has been reduced to zero.
7. Notwithstanding the foregoing, in no event shall the aggregate number of Settlement Shares and Makewhole Shares be greater than the Reserved Shares minus the amount of any Shares actually delivered by Counterparty under any other Transaction(s) under this Master Confirmation (the result of such calculation, the "Capped Number"). Counterparty represents and warrants (which shall be deemed to be repeated on each day that a Transaction is outstanding) that the Capped Number is equal to or less than the number of Shares determined according to the following formula:

$$
\mathrm{A}-\mathrm{B}
$$

Where $\quad \mathrm{A}=$ the number of authorized but unissued shares of the Counterparty that are not reserved for future issuance on the date of the determination of the Capped Number; and
B = the maximum number of Shares required to be delivered to third parties if Counterparty elected Net Share Settlement of all transactions in the Shares (other than Transactions in the Shares under this Master Confirmation) with all third parties that are then currently outstanding and unexercised.
"Reserved Shares" means initially, $8,500,000$ Shares. The Reserved Shares may be increased or decreased in a Supplemental Confirmation.

Fifth Third Bancorp
Computations of Consolidated Ratios of Earnings to Fixed Charges (\$ In Millions)

|  | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2009 | 2008 |
| Excluding Interest on Deposits: |  |  |  |  |  |
| Fixed Charges: |  |  |  |  |  |
| Interest Expense (excluding interest on deposits) | \$ 296 | 309 | 293 | 361 | 805 |
| One-Third of Rents, Net of Income from Subleases | 28 | 27 | 26 | 29 | 28 |
| Total Fixed Charges | \$ 324 | 336 | 319 | 390 | 833 |
| Earnings: |  |  |  |  |  |
| Income (Loss) Before Income Taxes | \$2,210 | 1,831 | 940 | 767 | $(2,664)$ |
| Fixed Charges | 324 | 336 | 319 | 390 | 833 |
| Total Earnings | \$2,534 | 2,167 | 1,259 | 1,157 | (1,831) |
| Ratio of Earnings to Fixed Charges, Excluding Interest On Deposits | 7.82x | 6.45 x | $\underline{3.94 \mathrm{x}}$ | $\underline{\text { 2.97x }}$ | N/A (a) |
| Coverage Deficiency | - | - | - | - | $\underline{(2,664)}$ |

Including Interest on Deposits:

| Fixed Charges: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Expense | \$ 512 | 661 | 885 | 1,314 | 2,094 |
| One-Third of Rents, Net of Income from Subleases | 28 | 27 | 26 | 29 | 28 |
| Total Fixed Charges | \$ 540 | 688 | 911 | 1,343 | 2,122 |
| Earnings: |  |  |  |  |  |
| Income (Loss) Before Income Taxes | \$2,210 | 1,831 | 940 | 767 | $(2,664)$ |
| Fixed Charges | 540 | 688 | 911 | 1,343 | 2,122 |
| Total Earnings | \$2,750 | 2,519 | 1,851 | 2,110 | (542) |
| Ratio of Earnings to Fixed Charges, Including Interest On Deposits | 5.09x | 3.66x | $\underline{2.03 x}$ | $\underline{1.57 x}$ | N/A (a) |
| Coverage Deficiency | - | - | - | - | (2,664) |

(a) Earnings were inadequate to cover fixed charges by $\$ 2.7$ billion

Fifth Third Bancorp
Computations of Consolidated Ratios of Earnings to Combined Fixed Charges and Preferred Stock Dividend Requirements (\$ In Millions)

|  | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2009 | 2008 |
| Excluding Interest on Deposits: |  |  |  |  |  |
| Fixed Charges: |  |  |  |  |  |
| Interest Expense (excluding interest on deposits) | \$ 296 | 309 | 293 | 361 | 805 |
| One-Third of Rents, Net of Income from Subleases | 28 | 27 | 26 | 29 | 28 |
| Preferred Stock Dividends | 35 | 203 | 250 | 226 | 67 |
| Total Fixed Charges | \$ 359 | 539 | 569 | 616 | 900 |
| Earnings: |  |  |  |  |  |
| Income (Loss) Before Income Taxes | \$2,210 | 1,831 | 940 | 767 | $(2,664)$ |
| Fixed Charges-Excluding Preferred Stock Dividends | 324 | 336 | 319 | 390 | 833 |
| Total Earnings | \$2,534 | $\underline{\text { 2,167 }}$ | 1,259 | 1,157 | (1,831) |
| Ratio of Earnings to Fixed Charges, Excluding Interest On Deposits | 7.06x | 4.02x | 2.21x | 1.88x | N/A $(a)$ |
| Coverage Deficiency | - | - | - | - | (2,731) |
| Including Interest on Deposits: |  |  |  |  |  |
| Fixed Charges: |  |  |  |  |  |
| Interest Expense | \$ 512 | 661 | 885 | 1,314 | 2,094 |
| One-Third of Rents, Net of Income from Subleases | 28 | 27 | 26 | 29 | 28 |
| Preferred Stock Dividends | 35 | 203 | 250 | 226 | 67 |
| Total Fixed Charges | \$ 575 | 891 | $\underline{1,161}$ | 1,569 | 2,189 |
| Earnings: |  |  |  |  |  |
| Income (Loss) Before Income Taxes | \$ 2,210 | 1,831 | 940 | 767 | $(2,664)$ |
| Fixed Charges-Excluding Preferred Stock Dividends | 540 | 688 | 911 | 1,343 | 2,122 |
| Total Earnings | \$2,750 | $\underline{\underline{2,519}}$ | 1,851 | 2,110 | (542) |
| Ratio of Earnings to Fixed Charges, Including Interest On Deposits | 4.78x | 2.83x | $\underline{ }$ | $\underline{1.34 \mathrm{x}}$ | N/A $(a)$ |
| Coverage Deficiency | - | - | - | - | (2,731) |

(a) Earnings were inadequate to cover fixed charges by $\$ 2.7$ billion

## FIFTH THIRD BANCORP SUBSIDIARIES

## As of December 31, 2012

| Name | $\begin{aligned} & \text { Jurisdiction } \\ & \text { of } \\ & \text { Incorporation } \end{aligned}$ |
| :---: | :---: |
| Fifth Third Capital Trust IV | Delaware |
| Fifth Third Financial Corporation | Ohio |
| Fifth Third Bank | Ohio |
| Fifth Third Equipment Finance Company | Ohio |
| The Fifth Third Auto Leasing Trust | Delaware |
| Fifth Third International Company | Kentucky |
| Fifth Third Trade Services Limited | Hong Kong |
| Fifth Third Holdings, LLC | Delaware |
| Fifth Third Holdings Funding, LLC | Delaware |
| Fifth Third Conduit Holdings, LLC | Delaware |
| Fifth Third Auto Conduit Funding, LLC | Delaware |
| Fifth Third Mortgage Insurance Reinsurance Company | Vermont |
| Fifth Third Mortgage Company | Ohio |
| Fifth Third Real Estate Investment Trust, Inc. | Maryland |
| Fifth Third Securities, Inc. | Ohio |
| Fifth Third Asset Management, Inc. | Ohio |
| Fifth Third Insurance Agency, Inc. | Ohio |
| FTPS Partners, LLC | Delaware |
| Old Kent Investment Corporation | Nevada |
| GNB Management, LLC | Delaware |
| GNB Realty, LLC | Delaware |
| Old Kent Mortgage Services, Inc. | Michigan |
| Fifth Third Mortgage - Michigan, LLC | Delaware |
| Fifth Third Funding, LLC | Delaware |
| Fifth Third Home Equity Loan Trust 2003-1 | Delaware |
| Walnut \& Vine Holdings, LLC | Delaware |
| Walnut \& Vine Properties I, LLC | Delaware |
| Walnut \& Vine Properties II, LLC | Delaware |
| Fifth Third Community Development Corporation | Indiana |
| Bicycle Factory Investment Fund, LLC | Michigan |
| Boner-CDC, LLC | Indiana |
| Capital-CDC Associates, LLC | Indiana |
| CPF Affordable Housing Fund I, LP | Ohio |
| Cumberland Wellness Investment Fund, LLC | Ohio |
| Fifth Third New Markets Development Co., LLC | Ohio |
| Fifth Third West Louisville Emerging, LLC | Ohio |
| SCD VII Investment Company, LLC | Delaware |
| SCG Investment Fund, LLC | Ohio |
| Steelyyards Investment Fund, LLC | Ohio |
| Studio One Investment Fund, LLC | Michigan |
| 5/3 Better Family Life Investment Fund, LLC | Ohio |
| 5/3 GCM NMTC Investment Fund, LLC | Ohio |
| 5/3 Georgia Aquarium Investment Fund, LLC | Ohio |
| 5/3 LWC NMTC Investment Fund, LLC | Ohio |
| 5/3 Middough NMTC Investment Fund, LLC | Ohio |
| 5/3 Middough NMTC Investment Fund, II | Ohio |
| 5/3 Shoreway NMTC Investment Fund, LLC | Ohio |
| 5/3 SIP NMTC Investment Fund, LLC | Ohio |
| $5 / 3$ The Views NMTC Investment Fund, LLC | Ohio |
| 5/3 120 East Sixth Investment Fund, LLC | Ohio |
| 5/3 1400 Race Street Investment Fund, LLC | Ohio |
| 5/3 200 Peachtree Investment Fund, LLC | Ohio |
| 5/37000 Euclid Investment Fund, LLC | Ohio |
| 5/3 CNMF NMTC Investment Fund, LLC | Ohio |
| 600 Fifth Street Properties Master Tenant, LLC | Michigan |
| Fifth Third Capital Holdings, LLC | Delaware |
| Fountain Square Life Reinsurance Company, Ltd. | Turks and Caicos Islands |
| Vista Settlement Services, LLC | Delaware |
| Fifth Third Investment Company | Ohio |
| Fifth Third Mauritius Holdings Limited | Mauritius |
| First Charter Capital Trust I | Delaware |

## CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the following Registration Statements of Fifth Third Bancorp and subsidiaries (the "Bancorp") of our reports dated February 22, 2013, relating to the consolidated financial statements of the Bancorp, and the effectiveness of the Bancorp's internal control over financial reporting, appearing in this Annual Report on Form 10-K of the Bancorp for the year ended December 31, 2012:

| Form S-8 | Form S-3 |
| :---: | :---: |
| No. 33-34075 | No. 33-54134 |
| No. 33-55553 | No. 333-165689 |
| No. 333-52182 |  |
| No. 333-52188 |  |
| No. 333-58249 |  |
| No. 333-58618 |  |
| No. 333-63518 |  |
| No. 333-72910 |  |
| No. 333-108996 |  |
| No. 333-114001 |  |
| No. 333-116535 |  |
| No. 333-119280 |  |
| No. 333-123493 |  |
| No. 333-147533 |  |
| No. 333-157687 |  |
| No. 333-158742 |  |
| No. 333-175258 |  |

/s/ Deloitte and Touche LLP
Cincinnati, Ohio
February 22, 2013

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, Kevin T. Kabat, certify that:

1. I have reviewed this report on Form 10-K of Fifth Third Bancorp (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

## /s/ Kevin T. Kabat

## Kevin T. Kabat

Vice Chairman and Chief Executive Officer
February 22, 2013

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, Daniel T. Poston, certify that:

1. I have reviewed this report on Form 10-K of Fifth Third Bancorp (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.
/s/ Daniel T. Poston
Daniel T. Poston
Executive Vice President and Chief Financial Officer
February 22, 2013

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Fifth Third Bancorp (the "Registrant") on Form 10-K for the year ended December 31, 2012 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Kevin T. Kabat, Vice Chairman and Chief Executive Officer of the Registrant, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to $\S 906$ of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.
/s/ Kevin T. Kabat
Kevin T. Kabat
Vice Chairman and Chief Executive Officer
February 22, 2013

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Fifth Third Bancorp (the "Registrant") on Form 10-K for the year ended December 31, 2012 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Daniel T. Poston, Executive Vice President and Chief Financial Officer of the Registrant, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.
/s/ Daniel T. Poston
Daniel T. Poston
Executive Vice President and Chief Financial Officer
February 22, 2013


[^0]:    (a)Federal funds sold and interest-bearing deposits in banks are combined in other short-term investments in the Consolidated Financial Statements.

