PAGE 1 Clerk of Courts: IFB 2020-010

Bid Tabulation Report - Cisco Catalyst Switch Equipment					Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
Bid Close Date: Wednesday August 19, 2020 @ 3:00 P.M. EST					Acordis International Corp		DGR Systems LLC		HowardComputers		Insight Public Sector		ZENO Office Solutions	
Item	PART NUMBER	DESCRIPTION	Quantit y	Service Duration (Months)	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	C9300-48P-A	Catalyst 9300 48-port PoE+, Network Advantage	3		\$4,878.64	\$14,635.92	\$5,465.84	\$16,397.52	\$4 957 00	\$14,871.00	\$5,321.07	\$15,963.21	\$5,564.36	\$16,693.08
2	CON-SNT-C93004PA	SNTC-8X5XNBD Catalyst 9300 48-port PoE+, Network Adva	3	60	\$2,661.31	\$7,983.93	\$2,791.05	\$8,373.15	\$3,080.00	\$9,240.00	\$2,773.52	\$8,320.56	\$3,040.70	\$9,122.10
3	C9300-NW-A-48	C9300 Network Advantage, 48-port license	3		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
4	S9300UK9-1612	Cisco Catalyst 9300 XE 16.12 UNIVERSAL	3		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-C1-715WAC-P	715W AC 80+ platinum Config 1 Power Supply	3		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6	PWR-C1-715WAC-P/2	715W AC 80+ platinum Config 1 SecondaryPower Supply	3		\$646.12	\$1,938.36	\$681.31	\$2,043.93	\$792.00	\$2,376.00	\$769.41	\$2,308.23	\$855.93	\$2,567.79
7	CAB-TA-NA	North America AC Type A Power Cable	6		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
8	STACK-T1-50CM	50CM Type 1 Stacking Cable	3		\$51.69	\$155.07	\$54.51	\$163.53	\$72.00	\$216.00	\$61.56	\$184.68	\$68.47	\$205.41
9	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	3		\$49.10	\$147.30	\$51.78	\$155.34	\$64.00	\$192.00	\$58.48	\$175.44	\$65.05	\$195.15
10	C9300-DNA-A-48	C9300 DNA Advantage, 48-Port Term Licenses	3		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
11	C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License	3	36	\$1,941.92	\$5,825.76	\$2,048.00	\$6,144.00	\$2,181.00	\$6,543.00	\$2,320.50	\$6,961.50	\$2,447.96	\$7,343.88
12	C1-ADD-OPTOUT	Cisco ONE Add-On Session Opt Out (No Fulfillment)	3		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
13	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	3		\$0.00	\$0.00	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
14	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	3	36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
15	C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module	3		\$1,318.10	\$3,954.30	\$1,389.88	\$4,169.64	\$2,484.00	\$7,452.00	\$1,569.56	\$4,708.68	\$1,746.09	\$5,238.27
16	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero- touch device deployment	3		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
						\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
17	C9300-24P-A	Catalyst 9300 24-port PoE+, Network Advantage	1		\$2,661.31	\$2,661.31	\$3,225.92	\$3,225.92	\$2,683.00	\$2,683.00	\$2,889.25	\$2,889.25	\$3,004.56	\$3,004.56
18	CON-SNT- C93002PA	SNTC-8X5XNBD Catalyst 9300 24- port PoE+, Network Adva	1	60	\$1,581.80	\$1,581.80	\$1,658.95	\$1,658.95	\$1,955.00	\$1,955.00	\$1,648.53	\$1,648.53	\$1,807.35	\$1,807.35
19	C9300-NW-A-24	C9300 Network Advantage, 24-port license	1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
20	S9300UK9-1612	Cisco Catalyst 9300 XE 16.12 UNIVERSAL	1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

21		715W AC 80+ platinum Config 1 Power Supply	1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
22		715W AC 80+ platinum Config 1 SecondaryPower Supply	1		\$646.12	\$646.12	\$681.31	\$681.31	\$792.00	\$792.00	\$769.41	\$769.41	\$855.93	\$855.93
23	CAB-TA-NA	North America AC Type A Power Cable	2		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
24	STACK-T1-50CM	50CM Type 1 Stacking Cable	1		\$51.69	\$51.69	\$54.51	\$54.51	\$72.00	\$72.00	\$61.56	\$61.56	\$68.47	\$68.47
25	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	1		\$49.10	\$49.10	\$51.78	\$51.78	\$64.00	\$64.00	\$58.48	\$58.48	\$65.05	\$65.05
26		C9300 DNA Advantage, 24-port Term Licenses	1		\$2,639.41	\$2,639.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
27	C9300-DNA-A-24- 3Y	C9300 DNA Advantage, 24-Port, 3 Year Term License	1	36	\$1,036.30	\$1,036.30	\$1,091.90	\$1,091.90	\$1,172.00	\$1,172.00	\$1,232.86	\$1,232.86	\$1,305.14	\$1,305.14
28		Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
30	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	1	36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
31	NETWORK-PNP- LIC	Network Plug-n-Play Connect for zero- touch device deployment	1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$349.22	\$349.22
32	C9300-NM-4G	Catalyst 9300 4 x 1GE Network Module	1		\$263.00	\$263.00	\$277.98	\$277.98	\$1,231.00	\$1,231.00	\$313.92	\$313.92	\$0.00	\$0.00
			Total Bid Price		\$43,569.37		\$44,489.46		\$48,859.00		\$45,596.31		\$48,821.40	

## PAGE 3

Clerk of Courts: IFB 2020-010

Bid Tabulation Report - Cisco Catalyst Switch

Equipment Bid Close Date: Wednesday August 19,

Network Plug-n-Play Connect for

Catalyst 9300 24-port PoE+, Network

SNTC-8X5XNBD Catalyst 9300 24-

C9300 Network Advantage, 24-port

port PoE+, Network Adva

Cisco Catalyst 9300 XE 16.12

715W AC 80+ platinum Config 1

zero-touch device deployment

Advantage

UNIVERSAL

Power Supply

NETWORK-PNP-LIC

CON-SNT-C93002PA

C9300-NW-A-24

S9300UK9-1612

PWR-C1-715WAC-P

C9300-24P-A

16

17

18

19

20

3

1

1

1

\$0.00

60

\$3,996.00

\$2,150.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$3,996.00

\$2,150.00

\$0.00

\$0.00

\$0.00

2020 @ 3:00 P.M. EST Hypertec USA DVTECK **Tracenet IT Solutions** CDWG Softchoice Service DESCRIPTION Unit Total Unit Total Unit Total Unit Total Unit Quantity Duration Total PART NUMBER Price Price Price Price Item Price Price Price Price Price Price (Months) Catalyst 9300 48-port PoE+, 3 C9300-48P-A Network Advantage \$7,300.00 21,900.00 \$5,015.00 \$15,045.00 \$4,082.00 \$12,246.00 \$5,699.99 17,099.97 \$0.00 SNTC-8X5XNBD Catalyst 9300 48-3 60 CON-SNT-C93004PA port PoE+, Network Adva \$3,610.00 \$10,830.00 \$2,681.35 \$8,044.05 \$2,628.58 \$7,885.74 \$721.11 \$2,163.33 \$0.00 3 C9300 Network Advantage, 48-C9300-NW-A-48 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,711.99 \$5,135.97 port license \$0.00 \$0.00 Cisco Catalyst 9300 XE 16.12 3 \$0.00 S9300UK9-1612 UNIVERSAL \$0.00 \$0.00 \$916.95 \$2,750.85 \$0.00 \$0.00 \$0.00 \$0.00 715W AC 80+ platinum Config 1 3 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$918.67 \$2,756.01 \$0.00 PWR-C1-715WAC-P Power Supply \$0.00 PWR-C1-715WAC-715W AC 80+ platinum Config 1 3 P/2 SecondaryPower Supply \$1,125.00 \$3,375.00 \$764.12 \$2,292.36 \$508.73 \$1,526.19 \$905.99 \$2,717.97 \$0.00 North America AC Type A Power 6 CAB-TA-NA \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$42.99 \$257.94 \$0.00 3 STACK-T1-50CM 50CM Type 1 Stacking Cable \$90.00 \$270.00 \$61.13 \$183.39 \$40.70 \$122.10 \$244.80 \$0.00 \$81.60 3 CAB-SPWR-30CM Catalyst Stack Power Cable 30 CM \$85.00 \$255.00 \$77.00 \$231.00 \$38.66 \$115.98 \$78.23 \$234.69 \$0.00 C9300 DNA Advantage, 48-Port 3 10 C9300-DNA-A-48 Term Licenses \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,348.99 \$4,046.97 \$0.00 C9300 DNA Advantage, 48-Port, 3 3 36 \$3,220.00 \$9,660.00 \$2,191.50 \$6,574.50 \$1,534.32 \$4,602.96 \$2,490.25 \$7,470.75 \$0.00 11 C9300-DNA-A-48-3Y Year Term License Cisco ONE Add-On Session Opt 3 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 12 C1-ADD-OPTOUT Out (No Fulfillment) Prime Infrastructure Lifecycle & 3 Assurance Term - Smart Lic 13 PI-LFAS-T \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 PI Dev Lic for Lifecycle & 3 36 14 PI-LFAS-AP-T-3Y Assurance Term 3Y \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Catalyst 9300 8 x 10GE Network 3 \$3,113.40 \$0.00 C9300-NM-8X \$2,300.00 \$6,900.00 \$1,537.73 \$4,613.19 \$1,037.80 \$1,799.99 \$5,399.97 15

\$0.00

\$2,601.97

\$1,611.38

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$2,601.97

\$1,611.38

\$0.00

\$0.00

\$0.00

\$0.00

\$2,409.32

\$1,562.38

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$2,409.32

\$1,562.38

\$0.00

\$0.00

\$0.00

\$0.00

\$3,150.12

\$425.63

\$0.00

\$0.00

\$918.67

\$0.00

\$0.00

\$3,150.12

\$425.63

\$0.00

\$0.00

\$918.67

Bidder 6

Bidder 7

Bidder 9

Bidder 8

Bidder 10

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

\$0.00

PAGE 4

Total Bid Pric			tal Bid Price	\$62,	824.00	\$46,305.81		\$35	,197.75	\$57,1	116.93	Not Reviewed No		
32	C9300-NM-4G	Catalyst 9300 4 x 1GE Network Module	1		\$469.00	\$469.00	\$307.55	\$307.55	\$207.56	\$207.56	\$362.46	\$362.46		\$0.00
31	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero- touch device deployment	1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
30	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	1	36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,295.90	\$1,295.90		\$0.00
28	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
27	C9300-DNA-A-24-3Y	C9300 DNA Advantage, 24-Port, 3 Year Term License	1	36	\$1,719.00	\$1,719.00	\$1,168.41	\$1,168.41	\$818.03	\$818.03	\$1,355.99	\$1,355.99		\$0.00
26	C9300-DNA-A-24	C9300 DNA Advantage, 24-port Term Licenses	1		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$927.99	\$927.99		\$0.00
25	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	1		\$85.00	\$85.00	\$56.91	\$56.91	\$38.66	\$38.66	\$78.23	\$78.23		\$0.00
24	STACK-T1-50CM	50CM Type 1 Stacking Cable	1		\$90.00	\$90.00	\$61.13	\$61.13	\$40.70	\$40.70	\$81.60	\$81.60		\$0.00
23	CAB-TA-NA	North America AC Type A Power Cable	2		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.99	\$85.98		\$0.00
22	PWR-C1-715WAC-P/2	715W AC 80+ platinum Config 1 SecondaryPower Supply	1		\$1,125.00	\$1,125.00	\$764.12	\$764.12	\$508.73	\$508.73	\$905.99	\$905.99		\$0.00

Award effective at 3:00 p.m. EST on August 26, 2020

Approved By:	
	August 25, 2020
Crystal K. Kinzel	Date
Clerk of the Circuit Court and Comptroller	