



## **Crystal K. Kinzel**

Collier County  
Clerk of the Circuit Court and Comptroller  
3315 Tamiami Trail East, Suite 102  
Naples, Florida 34112-5324

### **INVITATION FOR BID**

**IFB 2020-010**

### **Cisco Catalyst Switch Equipment II**

**DUE: Wednesday August 19, 2020 3:00 PM EST**

**Barry Sageman Purchasing Agent**

**ISSUE DATE: AUGUST 3, 2020**

### **Interested Bidders/Distribution List**

The Clerk of the Circuit Court of Collier County, Florida desires to receive proposals for the above-referenced IFB. Attached is captioned bid packet for the Clerk of the Circuit Court of Collier County, Florida. Bona fide bidders may submit a bid by completing the official Contract Proposal included in this bid package. All bidders should be reasonably compliant with this proposal.

### **Sole Point of Contact**

Questions or requests for more information concerning this Invitation for Bid (IFB) may be e-mailed to C. Barry Sageman at [BidQuestionsOnly@collierclerk.com](mailto:BidQuestionsOnly@collierclerk.com) Questions will only be answered by email. **DO NOT USE THIS EMAIL TO SUBMIT YOUR BID.** Please put the word "QUESTION" in the subject line. **E-mailed questions should not contain any attachments.**

### **Submittal Instructions**

Bid proposal responses may be submitted either electronically through DemandStar, or physically through U.S. Mail, by courier or by hand-delivering to the address below. DemandStar requires a subscription to use their e-bidding platform.

Demandstar: [www.Demandstar.com](http://www.Demandstar.com)

By Mail or Courier: **Clerk of the Circuit Court and Comptroller, Collier County**  
**ATTN: C. Barry Sageman**  
**Administration Building**  
**3299 Tamiami Trl E., Suite 700**  
**Naples, FL 34112-5749**

**Opening Date and Time: Wednesday 19, 2020 at 3:00 p.m. EST**

The mailing envelope must be sealed and marked on the outside with:  
**IFB 2020-010 -Cisco Catalyst Switch Equipment II**

The Clerk of the Circuit Court and Comptroller of Collier County does not discriminate based on age, race, color, sex, religion, national origin or disability.

**Note: All bid submittals must be received by 3:00 p.m. EST on Wednesday August 19, 2020.**

Bids will be opened at 3:30 p.m. EST on Wednesday, August 19, 2020 at 3299 Tamiami Trl E., Suite 700 Naples, FL 34112.

Sincerely,

Barry Sageman  
Purchasing Agent

**PUBLIC NOTICE**

NOTICE IS HEREBY GIVEN that bid solicitations will be received by the Clerk of the Circuit Court of Collier County until 3:00 p.m. EST on Wednesday, August 19, 2020 for:

**IFB 2020-010 Cisco Catalyst Switch Equipment II**

A copy of the bid proposal instructions and specifications may be obtained from any of the following:

- DemandStar - [www.Demandstar.com](http://www.Demandstar.com)
- The Clerk of the Circuit Court's website at [www.CollierClerk.com](http://www.CollierClerk.com)
- The Office of the Clerk of the Circuit Court via email to [BidQuestionsOnly@collierclerk.com](mailto:BidQuestionsOnly@collierclerk.com)

Bidders may submit a bid by completing the official Contract Proposal included in the bid package. All bids should be reasonably compliant with this proposal. Sealed bids will remain unopened until the bid officially closes.

Questions or requests for more information concerning this Invitation for Bid (IFB) may be e-mailed to C. Barry Sageman at [BidQuestionsOnly@collierclerk.com](mailto:BidQuestionsOnly@collierclerk.com). Questions will only be answered by email Do **NOT** USE THIS EMAIL TO SUBMIT YOUR BID. Please put the word "QUESTION" in the subject line.

**E-mailed questions should not contain any attachments.** Communication with any other members of the Clerk's staff regarding this IFB will be grounds for disqualification from participating in this bid.

The Clerk of the Circuit Court of Collier County does not discriminate based on age, race, color, sex, religion, national origin or disability.

**All bid submittals must be received by 3:00 p.m. EST on Wednesday, August 19, 2020.** Bids will be opened at 3:30 p.m. EST on Wednesday, August 19, 2020 at 3299 Tamiami Trl E., Suite 700 Naples, FL

Crystal K. Kinzel  
CLERK OF THE CIRCUIT COURT AND COMPTROLLER  
COLLIER COUNTY, FLORIDA

BY: C. Barry Sageman  
Purchasing Agent

Broadcast through [Demandstar](http://Demandstar) and [www.CollierClerk.com](http://www.CollierClerk.com) on Monday August 3, 2020

**SPECIAL CONDITIONS**

**IFB 2020-010 Cisco Catalyst Switch Equipment II**

**PURPOSE** The purpose of this IFB is to seek competitive bids **Cisco Catalyst Switch Equipment II** for the operation of the Clerk of the Circuit Court of Collier County, Florida.

**BID DOCUMENTS** **The Contract Proposal and Vendor Acknowledgement and Price Sheet must be signed and returned with your bid. Bids received with no signed Bid Documents will not be reviewed.**

**BID CONTACT** Prospective bidders are reminded that all communication regarding this solicitation. **The Sole Point Contact** must go through the Purchasing Agent C. Barry Sageman. Communication with any other member of the Clerk's staff will be grounds for disqualification from participating in this bid.

**QUESTIONS** Deadline for questions is **Thursday, August 12, 2020**

**BID OPENING** Sealed bids will be opened on Wednesday August 19, 2020 at 3:30 p.m. EST at:

**Clerk of the Circuit Court, Collier County  
Administration Building  
3299 Tamiami Trl E., Suite 700  
Naples, FL 34112-5749**

**AWARD** Award of contract shall be made to the lowest, qualified and responsive bidder meeting the specifications. The Clerk of the Circuit Court has the authority to waive irregularities and reserves the right to award/not award this contract through an approach that best serves the interest of the Clerk of the Circuit Court.

**DELIVERY** All commodities not received electronically must be completely inside delivered at the Collier County Clerk of Courts, MIS Department, 3299 Tamiami Trl E., Suite 501 Naples, FL 34112-5749, or as otherwise indicated on the Clerk's Purchase order.

**ALL ITEMS MUST BE PHYSICALLY RECEIVED NO LATER THAN SEPTEMBER 21, 2020**

**CONTRACT PROPOSAL**

**IFB 2020-010 Cisco Catalyst Switch Equipment II**

**DATE DUE: Wednesday, August 19, 2020 at 3:00 p.m. EST**

The undersigned, as bidder, hereby declares that she or he has examined the Specifications within this contract proposal and informed himself/herself fully concerning all conditions. The bidder further declares that the only persons, company or parties interested in this proposal or the contract to be entered into as principals are named herein. That this bid is made without connection with any other person, company or companies submitting a bid or proposal; and, it is in all respects fair and in good faith, without collusion or fraud.

The bidder proposes and agrees, if this proposal is accepted, to contract with the Clerk of the Circuit Court and furnish in complete accordance with the attached specifications, according to the following specifications and unit prices.

All specifications, except software, shall be construed to include an implicit or "equivalent" product. Unless otherwise specified, all items must be "new" and not refurbished. All exceptions shall be noted and explained.

When responding to bids for maintenance and/or support agreements, **formal Terms and Conditions agreements are expected to be attached to your bid.**

The products and/or services to be furnished by us are hereby declared and guaranteed to be in conformance with the specifications of the Clerk of the Circuit Court. The undersigned to agree that should this bid be accepted, to execute the form of contract and present the same to the Clerk of the Circuit Court for approval within fifteen (15) days after being notified of the awarding of the contract.

IN WITNESS WHEREOF, we have hereunto subscribed our names on this \_\_\_\_\_ day of \_\_\_\_\_, 2020 in the county of \_\_\_\_\_ in the State of \_\_\_\_\_

Legal Business Name: \_\_\_\_\_

**Circle one:** Corporation, Sole Proprietorship, and Partnership

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Fax Number: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip \_\_\_\_\_

**SPECIFICATIONS/PRICE SHEET**

**IFB 2020-010 Cisco Catalyst Switch Equipment II**

Resellers must be authorized by the manufacturer to sell Cisco products in the United States and may be asked to provide verification. “Gray- Market” or (Secondary Market) products will not be accepted your bid will not be reviewed.

**MUST BE A CISCO-AUTHORIZED RESELLER TO SELL IN THE UNITED STATES**

**No Gray Market or Refurbished Items**

**ALL ITEMS BELOW MUST BE PRICED ON PRICE SHEET SUPPLIED BELOW OR BID WILL NOT BE REVIEWED**

**Make sure they include shipping/handling in unit cost of each line item.**

IFB 2020-010 Cisco Catalyst Switch Equipment II Price Sheet

**"PRICE SHEET MUST BE FILLED OUT AND RETURNED WITH BID DOCUMENTS" "BIDS WILL NOT BE REVIEWED WITHOUT PRICESHEET COMPLETED"**

ITEM Number	Part Number	Smart Account Mandatory	Description	Service Duration (Months)	Estimated Lead Time	Qty	Unit Net Price	Extended Net Price
1	C9300-48P-A	-	Catalyst 9300 48-port PoE+, Network Advantage	---		3		
2	CON-SNT-C93004PA	-	SNTC-8X5XNBD Catalyst 9300 48-port PoE+, Network Adva	60		3		
3	C9300-NW-A-48	Yes	C9300 Network Advantage, 48-port license	---		3		
4	S9300UK9-1612	-	Cisco Catalyst 9300 XE 16.12 UNIVERSAL	---		3		
5	PWR-C1-715WAC-P	-	715W AC 80+ platinum Config 1 Power Supply	---		3		
6	PWR-C1-715WAC-P/2	-	715W AC 80+ platinum Config 1 SecondaryPower Supply	---		3		
7	CAB-TA-NA	-	North America AC Type A Power Cable	---		6		
8	STACK-T1-50CM	-	50CM Type 1 Stacking Cable	---		3		
9	CAB-SPWR-30CM	-	Catalyst Stack Power Cable 30 CM	---		3		
10	C9300-DNA-A-48	Yes	C9300 DNA Advantage, 48-Port Term Licenses	---		3		
11	C9300-DNA-A-48-3Y	-	C9300 DNA Advantage, 48-Port, 3 Year Term License	36		3		
12	C1-ADD-OPTOUT	-	Cisco ONE Add-On Session Opt Out (No Fulfillment)	---		3		
13	PI-LFAS-T	Yes	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	---		3		
14	PI-LFAS-AP-T-3Y	-	PI Dev Lic for Lifecycle & Assurance Term 3Y	36		3		
15	C9300-NM-8X	-	Catalyst 9300 8 x 10GE Network Module	---		3		
16	NETWORK-PNP-LIC	Yes	Network Plug-n-Play Connect for zero-touch device deployment	---		3		

ITEM Number	Part Number	Smart Account Mandatory	Description	Service Duration (Months)	Estimated Lead	Qty	Unit Net Price	Extended Net Price
17	C9300-24P-A		Catalyst 9300 24-port PoE+, Network Advantage			1		
18	CON-SNT-C93002PA	-	SNTC-8X5XNBD Catalyst 9300 24-port PoE+, Network Adva	60		1		
19	C9300-NW-A-24	Yes	C9300 Network Advantage, 24-port license	---		1		
20	S9300UK9-1612	-	Cisco Catalyst 9300 XE 16.12 UNIVERSAL	---		1		
21	PWR-C1-715WAC-P	-	715W AC 80+ platinum Config 1 Power Supply	---		1		
22	PWR-C1-715WAC-P/2	-	715W AC 80+ platinum Config 1 SecondaryPower Supply	---		1		
23	CAB-TA-NA	-	North America AC Type A Power Cable	---		2		
24	STACK-T1-50CM	-	50CM Type 1 Stacking Cable	---		1		
25	CAB-SPWR-30CM	-	Catalyst Stack Power Cable 30 CM	---		1		
26	C9300-DNA-A-24	Yes	C9300 DNA Advantage, 24-port Term Licenses	---		1		
27	C9300-DNA-A-24-3Y	-	C9300 DNA Advantage, 24-Port, 3 Year Term License	36		1		
28	PI-LFAS-T	Yes	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	---		1		
29	PI-LFAS-AP-T-3Y	-	PI Dev Lic for Lifecycle & Assurance Term 3Y	36		1		
30	NETWORK-PNP-LIC	Yes	Network Plug-n-Play Connect for zero-touch device deployment	---		1		
31	C9300-NM-4G	-	Catalyst 9300 4 x 1GE Network Module	---		1		
<b>SubTotal</b>								
<b>Total</b>								

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Company Name: \_\_\_\_\_



**FLORIDA STATUTES**  
**CHAPTER 119 PUBLIC RECORDS**

**IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT:**

Mr. Mike Sheffield

Director of Community Relations and Outreach  
for the Collier County Clerk of Courts and Comptroller

3315 Tamiami Trail East, Suite 102  
Naples, FL 34112-5324

P: (239) 252-6879

E: [mike.sheffield@CollierClerk.com](mailto:mike.sheffield@CollierClerk.com)

Contractor must specifically comply with the Florida Public Records Law to:

1. Keep and maintain public records required by the public agency to perform the service.
2. Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law.
3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and the following completion of the contract if the contractor does not transfer the records to the public agency.
4. Upon completion of the contract, transfer, at no cost, to the public agency all public records in possession of the contractor or keep and maintain public records required by the public agency to perform the service. If the contractor transfers all public records to the public agency upon completion of the contract, the contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the contractor keeps and maintains public records upon completion of the contract, the contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

## TERMS AND CONDITIONS

### IFB 2020-010 Cisco Catalyst Switch Equipment Revised

1. This Invitation for Bid is considered to be a single contract. Payment will be made upon completion of total order. No partial payments will be made without proper authorization.
2. Purchase order number must appear on all invoices, packages, or correspondence.
3. The Clerk of Court reserves the right to cancel any portion of this Invitation for Bid.
4. Payment will be made only in accordance with this Invitation for Bid, corrections or price adjustments must be authorized by the Clerk's Office prior to shipment of goods.
5. Defective goods will be promptly returned at Vendor's expense and credit taken.
6. Payment will be made in accordance with this order and in compliance with Section 218.70 F.S., otherwise known as the 'Prompt Payment Act'.
7. Corrections or price adjustments must be authorized by the Purchasing Agent prior to the shipment of goods.
8. It is agreed, that goods delivered shall comply with all Federal, Florida State, or Local laws relative thereto, and that the Vendor shall defend actions or claims brought and save harmless the buyer from loss, cost, or damage by reason of actual or alleged infringements of letter patent.
9. Unless the Vendor indicates otherwise, initiation of work shall constitute acceptance of the Invitation for Bid Award including all attachments.
10. All shipments to be FOB Destination.

The Invitation for Bid is authorized under direction of Collier County Clerk of Courts and Comptroller by:

C. Barry Sageman,  
Purchasing Agent

**VENDOR ACKNOWLEDGEMENT**

**IFB 2020-0010 Cisco Catalyst Switch Equipment II**

**IMPORTANT:** Please read carefully, sign in the spaces indicated and return with your bid proposal.

Responder should check off each of the following items as the necessary action is completed:

- The proposal has been signed.
- The proposal prices offered have been reviewed.
- If bid is for maintenance/support, terms and conditions have been attached.
- The price extensions and totals have been checked.
- The payment terms have been indicated.
- Any required drawings, descriptive literature, etc. have been included.
- Any delivery information required is included.
- If required, the amount of bid bond or cashier's check has been included.
- Any addenda have been signed and included.
- If submitting electronically, submit through DemandStar [www.Demandstar.com](http://www.Demandstar.com).
- If submitting by U.S. Mail, by courier or in person, deliver to:

**Clerk of the Circuit Court and Comptroller, Collier County**

**ATTN: C. Barry Sageman**

**Administration Building**

**3299 Tamiami Trl E., Ste. 701**

**Naples, FL 34112-5749**

- The mailing envelope must be sealed and marked with:

IFB Number/Title: **IFB 2020-010 Cisco Catalyst Switch Equipment II**

Opening date: **3:00 p.m. EST, Wednesday, August 19, 2020**

- The sealed response will be mailed or delivered in time to be received no later than the specified opening date and time. (Otherwise bid will be rejected.)

ALL COURIER DELIVERIES MUST HAVE THE IFB NUMBER AND TITLE ON THE OUTSIDE OF THE COURIER PACKET.

Company Name \_\_\_\_\_

Signature & Title \_\_\_\_\_

Typed Name \_\_\_\_\_

**NON-BIDDER'S**  
**IFB 2020-010 Cisco Catalyst Switch Equipment II**

For purposes of maintaining an accurate bidder's list and facilitating your firm's response to our request for proposal, we are interested in ascertaining reasons for prospective bidders' failure to respond to invitations for bids.

If your firm is **not responding to this IFB**, please indicate the reason(s) by checking any appropriate item(s) listed below and return this form via email to Barry Sageman at [BidQuestionsOnly@collierclerk.com](mailto:BidQuestionsOnly@collierclerk.com).

We are not responding to this invitation for bid for the following reason(s):

- Materials or services requested not manufactured by us or not available from our company;
- Our items or materials do not meet specifications. The specifications were (check one);
  - Not clearly understood
  - Too vague
  - Quantities too small
  - Not applicable
  - Too rigid
  - Other \_\_\_\_\_
- Insufficient time allowed for preparation of response;
- Incorrect address used. Please correct mailing address;

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Other reason(s): \_\_\_\_\_

Name of Firm: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Website: \_\_\_\_\_

Phone: ( ) \_\_\_\_\_ FAX: ( ) \_\_\_\_\_

By: \_\_\_\_\_

Signature of Representative

Print Name: \_\_\_\_\_

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