

Tabulation: IFB 2023-013 Renewal-VMware

Bid Opening: Wednesday July 19, 2023 @ 3:30 PM EST

				Bidder 1		Bidder 2		Bidder 3	
				Saitech		Miracle		AKA GOV	
Item	DESCRIPTION	Part Number	QTY	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	WORKSTATION PRO	WS-PRO-G-SSSC	1	\$39.00	\$39.00	\$38.43	\$38.43	\$46.10	\$46.10
2	SITE RECOVERY MGR	VC-SRM8-25EPSSS-C	1	\$2,910.00	\$2,910.00	\$2,917.02	\$2,917.02	\$2,995.14	\$2,995.14
3	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	4	\$899.74	\$3,598.96	\$904.02	\$3,616.08	\$898.14	\$3,592.56
4	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	12	\$899.74	\$10,796.88	\$904.02	\$10,848.24	\$898.14	\$10,777.68
5	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	4	\$899.74	\$3,598.96	\$904.02	\$3,616.08	\$898.14	\$3,592.56
6	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	2	\$899.74	\$1,799.48	\$904.02	\$1,808.04	\$898.14	\$1,796.28
7	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	10	\$899.74	\$8,997.40	\$904.02	\$9,040.20	\$898.14	\$8,981.40
8	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	6	\$899.74	\$5,398.44	\$904.02	\$5,424.12	\$1,796.28	\$5,388.84
9	VCENTER SERVER	VCS8-STD-PSSS-C	1	\$1,408.00	\$1,408.00	\$1,412.76	\$1,412.76	\$1,497.32	\$1,497.32
10	VCENTER SERVER	VCS8-STD-PSSS-C	1	\$1,408.00	\$1,408.00	\$1,412.76	\$1,412.76	\$1,437.92	\$1,497.32
<b>Total Bid Price</b>					<b>\$39,955.12</b>	<b>\$40,133.73</b>		<b>\$40,165.20</b>	



				Bidder 4		Bidder 5		Bidder 6	
				VPRIMETECH		Zones		AKA GOV	
Item	DESCRIPTION	Part Number	QTY	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	WORKSTATION PRO	WS-PRO-G-SSSC	1	\$38.56	\$38.56	\$38.69	\$38.69	\$39.77	\$39.77
2	SITE RECOVERY MGR	VC-SRM8-25EPSSS-C	1	\$2,926.57	\$2,926.57	\$2,937.07	\$2,937.07	\$3,018.31	\$3,018.31
3	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	4	\$906.98	\$3,627.92	\$910.23	\$3,640.92	\$935.41	\$3,741.64
4	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	12	\$906.98	\$10,883.76	\$910.23	\$10,922.76	\$935.41	\$11,224.92
5	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	4	\$906.98	\$3,627.92	\$910.23	\$3,640.92	\$935.41	\$3,741.64
6	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	2	\$906.98	\$1,813.96	\$910.23	\$1,820.46	\$935.41	\$1,870.82
7	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	10	\$906.98	\$9,069.80	\$910.23	\$9,102.30	\$935.41	\$9,354.10
8	VS8-ENTERPRISE PLUS	VS8-EPL-P-SSS-C	6	\$906.98	\$5,441.88	\$910.23	\$5,461.38	\$935.41	\$5,612.46
9	VCENTER SERVER	VCS8-STD-PSSS-C	1	\$1,417.38	\$1,417.38	\$1,422.47	\$1,422.47	\$1,461.82	\$1,461.82
10	VCENTER SERVER	VCS8-STD-PSSS-C	1	\$1,417.38	\$1,417.38	\$1,422.47	\$1,422.47	\$1,461.82	\$1,461.82
<b>Total Bid Price</b>				<b>\$40,265.13</b>		<b>\$40,409.44</b>		<b>\$41,527.30</b>	

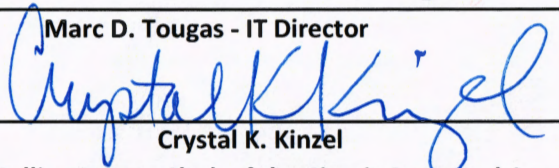
Awarded To: Saitech Inc.

Approved By:

**Marc D Tougas**

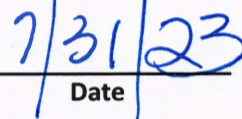
Digitally signed by Marc D Tougas  
Date: 2023.07.26 12:30:36 -04'00'

Marc D. Tougas - IT Director



Crystal K. Kinzel

Date



Date

Collier County Clerk of the Circuit Court and Comptroller

We have used VMware to virtualize our servers since approximately 2009. Today we need over 100 servers to run the long list of Clerk supported applications (email, Showcase Internal, Showcase web, Cor Internal, Cor Web search, Cor Business Portal (e-Recording), BMR, VAB and of course all of SAP as well as aiSmartBench on behalf of the Judiciary)

Those 100+ servers are not physical servers, they are virtual servers running on just 12 physical servers. Each of the 12 physical servers is very high-performance and high-capacity, but the cost of those 12 servers is substantially less than purchasing over 100 physical servers. This is possible because the use of computing capacity is maximized by virtue of the VMWare, which is referred to as a hypervisor in the technology world.

Using VMWare provides better usage of computing resources, allows us to provide higher availability as well as flexibility to change computing capacity to meet our needs (upward and sometimes down).