

Tabulation: IFB 2023-016 Renewal-Smartnet
 Bid Opening: Monday August 14, 2023 @ 3:30 PM EST

				Bidder 1		Bidder 2		Bidder 3	
				Saitech		Acordis		Comp. at Work	
Item	DESCRIPTION	Part Number	QTY	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	Nexus 3524 Switch	CON-SNT-3524P10X	1	\$1,943.13	\$1,943.13	\$1,264.00	\$1,264.00	\$1,325.79	\$1,325.79
2	Nexus 3048 Switch	CON-SNT-48TP1GE	2	\$1,079.71	\$2,159.42	\$1,097.00	\$2,194.00	\$1,150.25	\$2,300.50
3	Nexus 9300 Switch	CON-SNT-93180LBN	2	\$2,383.28	\$4,766.56	\$2,422.00	\$4,844.00	\$2,539.00	\$5,078.00
4	Nexus 9300 Switch	CON-SNT-93180YBN	2	\$2,642.82	\$5,285.64	\$2,686.00	\$5,372.00	\$2,818.52	\$5,637.04
5	Nexus 7706 Switch	CON-SNT-76EN2S2E	2	\$30,980.41	\$61,960.82	\$31,485.00	\$62,970.00	\$33,040.16	\$66,080.32
Total Bid Price				\$76,115.57		\$76,644.00		\$80,421.65	
				Bidder 4		Bidder 5			
				CDW-G(no-itemiz)		Trilogy			
Item	DESCRIPTION	Part Number	QTY	Unit Price	Total Price	Unit Price	Total Price		
1	Nexus 3524 Switch	CON-SNT-3524P10X	1			\$1,442.24	\$2,884.48		
2	Nexus 3048 Switch	CON-SNT-48TP1GE	2			\$1,214.28	\$2,428.56		
3	Nexus 9300 Switch	CON-SNT-93180LBN	2			\$2,680.33	\$5,360.66		
4	Nexus 9300 Switch	CON-SNT-93180YBN	2			\$3,066.11	\$6,132.22		
5	Nexus 7706 Switch	CON-SNT-76EN2S2E	2			\$35,942.38	\$71,884.76		
Total Bid Price				\$87,010.49		\$88,690.68			

Trilogy quoted 2 EA

Awarded To: Saitech Inc.


Approved By:

Marc D Tougas

Digitally signed by Marc D Tougas
 Date: 2023.08.18 16:44:10 -04'00'

Marc D. Tougas - IT Director

Date


 Crystal K. Kinzel

8/21/23

Date

Collier County Clerk of the Circuit Court and Comptroller

Smartnet is the general term Cisco uses for Maintenance and support for communications equipment. The equipment in question includes the Cisco core network communications switches as well as the switches in the server racks. These communications switches are at the heart of the network, and therefore they are extremely high-speed and redundant to ensure high-availability. This maintenance renewal is for 3 years and these switches are currently almost 7 years old, so we will need to plan for replacements in about 2 years in order to have replacements in place when the 3 year term is finished and support is no longer available for these devices.