

Tabulation: IFB 2024-003 Fortinet Upgrade
Bid Opening: May 30, 2024 @ 3:30 PM EST

				Bidder1		Bidder2		Bidder3		Bidder4	
				CDW-G		Hypertec		VPrimeTech		Alx Tel	
Item	DESCRIPTION	PART NUMBER	QTY	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	QSFP+ transceiver module 40GbE	FG-TRANS-QFSP+SR-BIDI	2	\$1,472.26	\$2,944.52	\$1,572.54	\$3,145.08	\$1,627.33	\$3,254.66	\$1,590.00	\$3,180.00
2	Security appliance – with 3 years Forticare 24x7	FG-1801F-BDL-950-36	2	\$79,545.15	\$159,090.30	\$98,638.27	\$197,276.54	\$102,053.62	\$204,107.24	\$105,473.78	\$210,947.56
3	Network monitoring device – with 3 years 24x7	FAZ-300G-BDL-466-36	1	\$21,672.32	\$21,672.32	\$28,671.46	\$28,671.46	\$29,658.47	\$29,658.47	\$30,652.43	\$30,652.43
4	Professional Services Remote Resource Service	FP-10-PS001-801-01-01	4	\$3,261.13	\$13,044.52	\$3,147.17	\$12,588.68	\$3,256.85	\$13,027.40	\$3,135.00	\$12,540.00
5	Business Hours Weekend Service	FP-PS001-AH	1	\$652.22	\$652.22	\$629.43	\$629.43	\$651.37	\$651.37	\$627.00	\$627.00
6	SFP Transceiver Module GigE	FN-TRAN-SX	16	\$44.45	\$711.20	\$47.48	\$759.68	\$49.12	\$785.92	\$48.00	\$768.00
7	SFP+ transceiver module – 10Gbe	FN-TRAN-SFP+SR	16	\$72.50	\$1,160.00	\$77.46	\$1,239.36	\$80.14	\$1,282.24	\$78.30	\$1,252.80
8	QSFP+ transceiver module – 40GbE	FG-TRAN-QSFP+SR-BIDI	8	\$1,472.26	\$11,778.08	\$1,572.54	\$12,580.32	\$1,627.33	\$13,018.64	\$1,590.00	\$12,720.00
9	FortiGate 1000F – security appliance	FG-1000F	1	\$22,871.32	\$22,871.32	\$28,145.06	\$28,145.06	\$29,108.36	\$29,108.36	\$31,258.88	\$31,258.88
10	FortiCare 24x7 plus Advanced Services Ticket	FC-10-F1K0F-284-02-36	1	\$24,777.27	\$24,777.27	\$24,612.10	\$24,612.10	\$25,469.82	\$25,469.82	\$26,060.56	\$26,060.56
11	Wireless access point - Wi-Fi 6 1	FAP-431F-A	1	\$387.83	\$387.83	\$421.27	\$421.27	\$434.25	\$434.25	\$429.00	\$429.00
12	24x7 Comprehensive Support – extended service agreement	FC-10-F431F-247-02-36	1	\$148.08	\$148.08	\$146.86	\$146.86	\$151.98	\$151.98	\$148.50	\$148.50
13	Upgrade license – 200 GB capacity, 2 GB logs per day, 10	FMG-VM-10-UG	2	\$777.14	\$1,554.28	\$840.84	\$1,681.68	\$870.14	\$1,740.28	\$859.63	\$1,719.26
14	24x7 Comprehensive Support – Technical Support (renewal)	FC2-10-M3004-248-02-36	1	\$5,922.68	\$5,922.68	\$6,853.17	\$6,853.17	\$7,092.01	\$7,092.01	\$6,929.33	\$6,929.33
TOTAL				\$266,714.62		\$318,750.69		\$329,782.64		\$339,233.32	

Item	DESCRIPTION	PART NUMBER	QTY	Bidder5		Bidder6		Bidder7	
				Frontier		Broadband		H2	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	QSFP+ transceiver module 40GbE	FG-TRANS-QFSP+SR-BIDI	2	\$1,673.68	\$3,347.36	\$1,816.42	\$3,632.84	\$1,725.15	\$3,450.30
2	Security appliance – with 3 years Forticare 24x7	FG-1801F-BDL-950-36	2	\$111,025.03	\$222,050.06	\$122,147.94	\$244,295.88	\$126,219.55	\$252,439.10
3	Network monitoring device – with 3 years 24x7	FAZ-300G-BDL-466-36	1	\$32,265.71	\$32,265.71	\$36,350.17	\$36,350.17	\$36,681.50	\$36,681.50
4	Professional Services Remote Resource Service	FP-10-PS001-801-01-01	4	\$3,300.00	\$13,200.00	\$3,150.00	\$12,600.00	\$3,401.48	\$13,605.92
5	Business Hours Weekend Service	FP-PS001-AH	1	\$660.00	\$660.00	\$12,600.00	\$12,600.00	\$680.30	\$680.30
6	SFP Transceiver Module GigE	FN-TRAN-SX	16	\$50.52	\$808.32	\$54.84	\$877.44	\$52.08	\$833.28
7	SFP+ transceiver module – 10GbE	FN-TRAN-SFP+SR	16	\$82.42	\$1,318.72	\$95.76	\$1,532.16	\$488.24	\$7,811.84
8	QSFP+ transceiver module – 40GbE	FG-TRAN-QSFP+SR-BIDI	8	\$1,673.68	\$13,389.44	\$1,816.42	\$14,531.36	\$1,725.15	\$13,801.20
9	FortiGate 1000F – security appliance	FG-1000F	1	\$31,667.24	\$31,667.24	\$34,839.78	\$34,839.78	\$61,201.90	\$61,201.90
10	FortiCare 24x7 plus Advanced Services Ticket	FC-10-F1K0F-284-02-36	1	\$26,195.32	\$26,195.32	\$32,191.97	\$32,191.97	\$28,800.90	\$28,800.90
11	Wireless access point - Wi-Fi 6 1	FAP-431F-A	1	\$451.57	\$451.57	\$540.54	\$540.54	\$537.08	\$537.08
12	24x7 Comprehensive Support – extended service agreement	FC-10-F431F-247-02-36	1	\$156.31	\$156.31	\$199.59	\$199.59	\$171.87	\$171.87
13	Upgrade license – 200 GB capacity, 2 GB logs per day, 10	FMG-VM-10-UG	2	\$904.87	\$1,809.74	\$1,041.47	\$2,082.94	\$1,076.19	\$2,152.38
14	24x7 Comprehensive Support – Technical Support (renewal)	FC2-10-M3004-248-02-36	1	\$7,294.03	\$7,294.03	\$8,963.78	\$8,963.78	\$8,019.54	\$8,019.54
TOTAL				\$354,613.82		\$405,238.45		\$430,187.11	

Awarded To: CDW-G

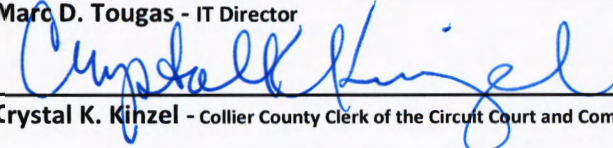
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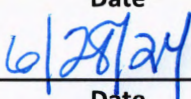
Marc D. Tougas

Digitally signed by Marc D. Tougas
Date: 2024.06.25 15:52:51 -04'00'

Marc D. Tougas - IT Director

Date


Crystal K. Kinzel - Collier County Clerk of the Circuit Court and Comptroller


Date

CDW-G is Lowest price and is also a supplier we have used in the past. Vendor considers current Firewall (FW) end-of-life (no longer supported) by end of next year. Replacement FW budgeted in the coming budget year (2024-25). If we wait until next budget year to buy the FW we will not only spend the same amount for the FW, we will also have to purchase support for the old one @ \$160,000. The plan is to purchase and install the new firewall BEFORE support is due on the old one (end of 2024), hence we avoid spending an additional \$160,000 for support next year.