The Collier County Clerk of the Circuit Court

Response to RFP 2014-001 Banking Services (Pricing Response)

June 13, 2014

Submitted by: Lance Aylsworth Relationship Manager 305-789-4824 lance.aylsworth@wellsfargo.com

Jacqueline Kobialko Treasury Management Sales Consultant 954-467-5125 jacqueline.kobialko@wellsfargo.com

Table of contents

Exhibit A – Pricing proposal form	1
Wells Fargo Merchant Services pricing proposal	2

Exhibit A – Pricing proposal form

Please see next page.

EXHIBIT A RFP 2014-001 Banking Services PRICING PROPOSAL FORM

General Services	AFP	Code	Sample Monthly Transaction Volume	Per Item Charge	Monthly Charge
DISB CCA CHECKS PAID		100	4,000	0.0300	\$120.0000
CHK DEPOSIT ITEMS REJECTED CHK DEPOSIT ADJUSTMENT		230 500	500	0.0000	\$0.0000 \$10.0000
CHK EXCESSIVE DEPOSIT REJECTS		230	35	0.0000	\$0.0000
COMPOSITE GROUP	1	9999	3	0.0000	\$0.0000
CHK RETURNED ITEM OR CHARGEBACK		400	60	1.5000	\$90.0000
DISB CHECK PAID MICR REJECT & RE DISB CHECK PAID MICR REJECT & RE		300 300	15	0.3500	\$5.2500 \$3.5000
CHK UNENCODED ITEMS DEPOSITED		022Z	20,000	0.0250	\$500.0000
CHK ENCODED ITEMS DEPOSITED	10	021Z	24,000		\$600.0000
MONTHLY MAINTENANCE		0	20	5.0000	\$100.0000
CHK PAPER CHECK ADMIN FEE WIRE INCOMING STRUCTURED		1030 300	40,000	0.0000	\$0.0000 \$0.0000
ACH CREDIT RECEIVED	25		1,000	0.0300	\$30.0000
ACH DEBIT RECEIVED		200	100	0.0500	\$5.0000
ACH ADDENDA RECEIVED		202	1,000	0.1000	\$100.0000
DEPOSIT ADMINISTRATION FEE CCA OTHER DEBITS		230 100	100,000	0.0000	\$0.0000 \$10.0000
COMMERCIAL DEPOSITS		100	2,000	0.2000	\$400.0000
ZBA PARENT ACCOUNT		20	3	10.0000	\$30.0000
ZBA SUB-ACCOUNT		221	20	5.0000	\$100.0000
ACH DELETION ACH RETURNED TRANSACTION		640	10	0.2000	\$2.0000
ACH RETURNED TRANSACTION ACH NOTIFICATION OF CHANGE		302 302	35	1.0000	\$7.0000 \$10.0000
ACH DIRECT SEND MONTHLY MAINT	25		6	5.0000	\$30.0000
ACH DIRECT SEND ORIGINATED CR		101	4,000	0.0300	\$120.0000
ACH DIRECT SEND ORIGINATED DR		101	11,000	0.0300	\$330.0000
ACH DIRECT SEND ORIG ADDENDA ACH DIRECT SEND FILE PROCESS		102 501	<u> </u>	0.0000	\$3.0000
ACH DIRECT SEND FILE PROCESS		101	950	0.0300	\$28.5000
ACH FILE PROCESSED		105	23	5.0000	\$115.0000
ACH RETURN/NOC RPT VIA WEB		400	6	0.0000	\$0.0000
BILLER DIRECT PREM RECEIVABLE TR		9999 1000	9,000	0.0920	\$828.0000 \$15.0000
BILLER DIRECT PREM MONTHLY MAINT BKG CNTR DEPOSITED CASH		1000	900,000	0.0005	\$15.0000
BKG CNTR ORDER		40	15	0.0000	\$0.0000
BKG CNTR ORDER COIN ROLL		44	60	0.0040	\$0.2400
BKG CNTR ORDER NOTES STRAP		004A	10	0.0100	\$0.1000
BKG CNTR ORDER NOTES LOOSE BKG CNTR DEPOSIT NOTES STRAP		48 16	500 200	0.0100	\$5.0000 \$0.1000
BKG CNTR DEPOSIT NOTES STRAF		15	15,000	0.0005	\$7.5000
CASH VLT NTWK MONTHLY BASE CHARG	10	153	1	0.0000	\$0.0000
PAPER REPRESENTMENT		402	30	6.3000	\$189.0000
RETURNED ITEM SPECIAL INSTRUCTIO RETURNED ITEMS DATA CAPTURE		401 430	8	2.0000 0.0125	\$16.0000 \$6.2500
RETURNED ITEMS DATA CAPTURE		430	200	0.0125	\$2.5000
RETURNS MGMT MODULE		416	1	0.0000	\$0.0000
RETURNS MGMT MODULE		416	7	0.0000	\$0.0000
RETURNED ITEMS PER IMAGE RETURNED ITEMS PER IMAGE		415 415	100	0.0573	\$5.7300 \$1.7190
RETURNED ITEMS PER IMAGE		415	<u> </u>	0.0573	\$0.2865
ECL: IMAGE CASH LETTER FILES		9999	12	0.0000	\$0.0000
ECL: IQA VERIFICATION		9999	7	0.0000	\$0.0000
ECL: ECL ITEM CLEAR-ONUS		9999	35	0.0150	\$0.5250 \$0.0000
ECL: EXCESSIVE IQA IMAGE REJEC ECL: IMAGE TIER 1		201 9999	400	0.0000	\$0.0000
ECL: IMAGE TIER 2		201	100	0.0000	\$0.0000
ECL: IMAGE TIER 3		201	5	0.0000	\$0.0000
ARP MONTHLY BASE CHARGE		110	12	35.0000 0.0300	\$420.0000
ARP CHECKS PAID ARP CHECKS ISSUED		100 110	3,000	0.0300	\$90.0000 \$0.0000
ARP DEPOSIT RECONCILIATION PER 1		610	2,000	0.0300	\$60.0000
ARP PAID ITEM TRANSMISSION		301	2,500	0.0157	\$39.2500
ARP PAID NO ISSUE		310	200	0.0300	\$6.0000
ARP DATA ENTRY POSITIVE PAY MONTHLY BASE CHARGE		120 30	100	0.0000	\$0.0000 \$0.0000
BANK MAINTAIN POS PAY EXCPTN		30 724	100	4.0000	\$400.0000
EDM MONTHLY SERVICE FEE	99	9999	10	0.0000	\$0.0000
EDM DEPOSIT		9999	20	0.0250	\$0.5000
EDM DEPOSIT		9999	25	0.0250	\$0.6250
EDM BEFORE 4:00 PM EST EDM BEFORE 4:00 PM EST		9999 9999	25	0.0250	\$0.6250 \$1.2500
EDM AFTER 4:00 PM EST		9999 9999	1,200	0.0250	\$30.0000
EDM ON-US CLEARING	99	9999	150	0.0150	\$2.2500
EDM SUBSTITUTE CHECK CLEARING		9999	5	0.0000	\$0.0000
EDM IMAGE EXCHANGE CLEARING		9999 1252	1,000	0.0650	\$65.0000
DEPOSIT IMAGING PER ACCOUNT DEPOSIT IMAGING PER ITEM		1353 1353	100,000	0.2500	\$6.2500 \$1,000.0000
CHECK IMAGING PER ACCOUNT		1353	25	5.0000	\$125.0000
CHECK IMAGING PER ITEM	15	1351	4,000	0.0100	\$40.0000
ONLINE IMAGE RETRIEVAL BASE	15	1355	5	0.0000	\$0.0000

ONLINE AMP PRIOR DAY BASE	40 52	1	0.0000	\$0,0000
ONLINE AMP PRIOR DAY ACCOUNT	40 272	25	7.5000	\$187,5000
ONLINE AMP PRIOR DAY DETAIL	40 272	9,500	0.0100	\$95.0000
ONLINE AMP STOP PAYMENT	15 420	50	5.0000	\$250.0000
ONLINE AMP INTRADAY BASE	40 55	1	0.0000	\$0.0000
ONLINE AMP INTRADAY ACCOUNT	40 55	25	7.5000	\$187.5000
ONLINE AMP INTRADAY DETAIL	40 274	800	0.0100	\$8.0000
BILLER DIRECT PREMIUM MINIMUM	99 9999	450	0.0100	\$4.5000
ARP ISSUES REJECTED	20 211	20	0.5000	\$10.0000
MULTI SIGNER BASE CHARGE	15 210	2	0.0000	\$0.0000
PAPER DEPOSIT STATEMENT	1 310	25	0.0000	\$0.0000
BKG CNTR NIGHT DROP USAGE	10 52	300	0.0000	\$0.0000
EDI PASSTHROUGH	99 9999	10	0.0000	\$0.0000
RLBXCOURIERCHARGES	5 413	1	0.0000	\$0.0000
ONLINE REPORTS MODULE	40 9999	1	0.0000	\$0.0000
ONLINE AMP ACH BASE	25 1100	1	0.0000	\$0.0000
ONLINE AMP WIRE TRANSFER BASE	35 610	3	0.0000	\$0.0000
RLBX ITEMS PROCESSED	5 200	26,000	0.0700	\$1,820.0000
RLBX EXCEPTION ITEM	5 202	100	0.2000	\$20.0000
RLBX MONTHLY MAINTENANCE	5 10	1	50.0000	\$50.0000
RLBX TRANSMISSION	5 401	20	220.0000	\$4,400.0000
RLBX SPECIAL PAYMENTS	5 303	5	0.5000	\$2.5000
RLBX DAILY CD ROM	5 405	20	5.0000	\$100.0000
RLBX PER IMAGE	5 02 IQ	50,000	0.0500	\$2,500.0000
WLBX DOCUMENT SCANNED	5 011R	5,000	0.0500	\$250.0000
WLBXCD ROM IMAGING	5 405	1	0.0000	\$0.0000
WLBX MAINTENANCE	5 0	3	105.0000	\$315.0000
WLBX ITEM W/ COPY	5 100	35	0.0500	\$1.7500
WLBX ITEM W/O COPY	5 101	2,500	0.0300	\$75.0000
WLBX CASH PAYMENT	5 013B	1	2.0000	\$2.0000
ONLINE AMP WIRE OUTBOUND DOMESTI	35 202	60	5.0000	\$300.0000
ONLINE AMP WIRE OUTBOUND USD INT	35 212	5	20.0000	\$100.0000
ADMIN WIRE OUTBOUND NREP	35 202	1	0.0000	\$0.0000
Total				\$17,242.7005

Wells Fargo Bank, N.A. will pass through the Recoupment Fees. This assessment is passed on at the same rate and manner in which Wells Fargo Bank, N.A. is charged. The Recoupment Fee is assessed on the Average Ledger Balance in your interest bearing and non-interest bearing accounts.

Services utilized but not included in this pricing proposal will be negotiated separately. It is the responsibility of the Clerk/Board/SOE to review their monthly analysis statements and notify their Wells Fargo representative of any discrepancies on a timely basis. Please note we have not included pricing for the proposed new services at this time. In order to provide accurate pricing, it is necessary to have detailed discussions around each fo these solutions. Pricing for new services utilized will be negotiated separately.

General Services Monthy Basic Account Fee - Custodial Account	Per Item Charge	Monthly Charge \$41.67/month
		41.07/110/111
Depository Eligible (DTC, FBE) - Custodial Account	\$8/purchase, sale or maturity	
Principal & Interest Paydowns - Custodial Account	\$4/paydown	
Depository Eligible - Custodial Account	Unsure of what this is; there	
Bank Internet Securities Workstation - Custodial Account	Included; no extra charge	
First 4 licenses (per month) - Custodial Account	Included; no extra charge	
Each 5 additional licenses (per Month) - Custodial Account	Included; no extra charge	
Voluntary Corporate Actions - Custodial Account	Included; no extra charge	
Wire Transfers (In/Out) - Custodial Account	Outgoing wires, \$10/wire;	
Check Requests - Custodial Account	\$8/check or ACH	
Special Services - per hour fee - Custodial Account	No special services fee charge	
Custody market value charge (based on total market value		0.01667 bps of total market value of portfolio per month
Please see the attached Fee Estimate for the detailed fee summary		

Total

Wells Fargo Treasury Management Pricing

Collier County RFP Pricing

Supplemental Pricing Sheet

	AFP Code	Service Description	Charge Basis	<u>Price</u>
		BALANCE & COMPENSATION INFORMATION		
IAMTH	000230	RECOUPMENT MONTHLY	Deposit assessment	0.06375
		GENERAL ACCOUNT SERVICES		
22051	010000	ACCOUNT MAINTENANCE-CHEXSTOR	Account	5.00000
DS510	010020	ZERO BALANCE MASTER ACCOUNT MAINT	Account	10.00000
ZBABC	010021	ZERO BALANCE MONTHLY BASE	Account	5.00000
CK021	010100	DEBITS POSTED	Debit	0.05000
CK011	010101	CREDITS POSTED	Credit	0.20000
CK049	010310	DDA STATEMENT - PAPER	Statement	0.00000
CK030	010410	CLIENT ANALYSIS STATEMENT-PAPER	Statement	0.00000
22810	019999	NON ACCT HOLDER CHK CASHING - FULL	Check cashed	0.00000
15007	010101	DESKTOP DEPOSIT CREDIT POSTED	Credit	0.02500
		LOCKBOX SERVICES		
36709	05011R	WLBX MONTHLY BASE	Lockbox	105.00000
36778	05002Z	WLBX IMAGE WEB REPORTING MTHLY BASE	Lockbox	0.00000
36731	050530	WLBX CORRESPONDENCE / REJECTS	Envelope	0.10000
36755	050100	WLBX STANDARD ITEM PROCESSED	Remittance	0.30000
03905	05011R	WLBX DOCUMENT SCANNED	Remittance	0.05000
36784	050600	WLBX 2 YR B/W IMAGE ARCHIVE	Image archived	0.02500
03303	050410	WLBX PKG US MAIL DELIVERY	\$ pass through	2.00000
36724	050301	WLBX DAILY DEPOSIT CUT	Deposit	1.50000
36739	0501IE	WLBX POST OFFICE RETURNED MAIL	Transaction	3.75000
34222	05031Z	LOCKBOX CEO SUBSCRIPTION PER ITEM	Item accessed	0.25000
48200	050020	WTLBX MONTHLY BASE	Lockbox	50.00000
48203	050135	WTLBX STOP/POSITIVE FILE MTHLY BASE	Account	250.00000
48205	050401	WTLBX TRANSMISSION MONTHLY BASE	Transmission	220.00000
48333	059999	WTLBX ONLINE DECISION MTHLY BASE	Lockbox	150.00000
48220	050122	WTLBX TOTAL PAYMENTS PROCESSED	Bond/coupon	0.07000
48307	059999	WTLBX STD ITEM PROCESSED NON SCAN	Remittance	0.07000
48221	050122	WTLBX SCANNABLES MULTIS	Bond/coupon	0.07000
48222	050002	WTLBX SCANNABLES PARTIAL PAYS	Bond/coupon	0.07000
48336	059999	WTLBX REMIT PROCESSED CASH	Transaction	9.00000
48241	059999	WTLBX REMIT PROCESSED EXPR MAIL	Transaction	2.00000
48236	050127	WTLBX MICR DATA CAPTURE	Transaction	0.13000
48317	059999	WTLBX MICR CAP PER LINE NON SCAN	Transaction	0.13000
48244	050530	WTLBX CORRESPONDENCE / REJECTS	Envelope	0.46000
48334	059999	WTLBX ONLINE DECISION EXCEPTN POST	Transaction	0.20000
48335	059999	WTLBX ONLINE DECISION ITEMS REJECT	Reject	0.25000
48234	050101	WTLBX DOCUMENT SCANNED	Image produced	0.07000
48249	050424	WTLBX 7 YEAR B/W IMAGE ARCHIVE	Image	0.03500

	AFP Code	Service Description	Charge Basis	Price
48318	059999	WTLBX VALUE ADDED KEYING - NON SCAN	Keystroke	0.01800
48230	050301	WTLBX DAILY DEPOSIT CUT	Deposit	1.50000
48257	050899	WTLBX MARK SENSE/ADDRESS CHANGE	Bond/coupon	0.06000
CEOLS	050000	LOCKBOX CEO SUBSCRIPTION MTHLY BASE	Account	0.00000
41601	079999	MERCHANT CARD SERVICES ACCOUNT UPDATER PER ITEM < 100,000	Poquest	0.01000
41001 41912	079999	PMT GATEWAY CREDIT CARD TRANS	Request Transaction	0.09200
41913	079999	PMT GATEWAY ELECTRONIC CHECK TRANS	Transaction	0.35000
41910	079999	PMT GATEWAY MONTHLY BASE	Account	15.00000
41938	079999	PMT GATEWAY SUBSCRIPTION TRANS	Request	0.05000
			·	
		DEPOSITORY SERVICES		
CK161	100015	CASH DEP/\$1 VER AT TELLER WINDOW	Dollar	0.00200
08174	100100	CASH VAULT MIXED DEPOSIT PROCESSING	Deposit	0.00000
08173	100100	CASH VLT DEP PROCESSING	Deposit	1.00000
CK197	100140	CHANGE ORDER CHARGE-BRANCH/STORE	order	2.00000
CK131	100144	ROLLED COIN ORDERED - BRANCH/STORE	Coin roll	0.20000
CK141	100048	CURRENCY ORDERED/\$1 - BRANCH/STORE	Dollar	0.01000
CK062	100414	CEO RETURN ITEM RETRIEVAL-IMAGE	Transaction	0.05730
CK064	100414	CEO RETURN ITEM SERVICE MTHLY BASE	Customer ID	0.00000
CK061	100400	RETURN ITEM - CHARGEBACK	Transaction	1.50000
CK069	100400	RETURN ITEM SPECIAL INSTRUCTIONS	Transaction	Incremental
		1st 450		0.00000 0.01250
CK081	100401	Remaining RETURN ITEM SPECIAL INST MTHLY BASE	Account	2.00000
CK081 CK075	100401	RETURN ITEM REDEPOSITED	Transaction	6.30000
CEORI	100402	CEO RETN ITEM SUBSCRIPTION PER ACCT	Account	0.00000
34237	100410	CEO RETN ITEM SUBSCRIPTION PER ITEM	Item accessed	0.00000
08056	100015	CASH VAULT CASH DEP NIGHT DROP /\$1	Dollar	0.00000
08189	100141	CASH VAULT CASH ORDER-TOUCHTONE	Cash order	1.00000
08067	100113	CASH VAULT COIN DEPOSIT-STD BAG	Coin bag	1.00000
08116	100145	CASH VAULT COIN FURN-STD HALF BOX	Coin box	1.00000
08110	100144	CASH VAULT COIN FURNISHED - ROLLED	Coin roll	0.04000
08290	100199	CASH VAULT CURRENCY/COIN DEPOSITED	Dollar	0.00050
08160	100501	CASH VAULT DEPOSIT ADJUSTMENT	Adjustment	1.00000
CVBSE	100100	CASH VAULT MONTHLY BASE	Location	0.00000
08007	100110	NON-VERIFIED ENVELOPE PROCESSING	Envelope	0.75000
08008	100110	VAULT DEPOSITED COIN - ROLLED	Coin roll	0.10000
12707	100610	DEPOSIT LOCATION REPORTING - ITEM	Deposit	0.03000
001	100220	DEPOSITED CHECKS - ON US	Check deposited	0.02500
002	100223	DEPOSITED CHECKS	Check deposited	0.02500
701	100220	DESKTOP DEPOSIT-WFARGO DEPOSIT ITEM	Check deposited	0.01500
706	100224	DESKTOP DEPOSIT-NON WFARGO DEP ITEM	Check deposited	0.01500
311	100220	WHOLESALE LBX CHECKS DEPOSITED	Check deposited	0.30000

	AFP Code	Service Description	Charge Basis	Price
		PAPER DISBURSEMENT SERVICES		
DS191	150299	PAYEE VALIDATION STANDARD-ITEM	Check	0.02000
22030	150412	STOP PAYMENT - AUTO RENEWAL	Stop payment	0.00000
34336	150723	POSITIVE PAY EXCEPTION - CEO IMAGE	Image retrieved	0.00000
12677	150300	MICR CHECK REJECTS >1% THROUGH 2%	Reject	0.35000
12678	150300	MICR CHECK REJECTS OVER 2%	Reject	0.35000
12215	150100	ARP CHECKS PAID - PARTIAL RECON	Check paid	0.03000
12816	151352	DESKTOP DEPOSIT IMAGES RETRIEVED	Image	0.00000
12812	151352	ONLINE IMAGE VIEW < 90 DAYS - ITEM	Image retrieved	0.05000
12815	151352	ONLINE IMAGE VIEW > 90 DAYS - ITEM	Image retrieved	0.05000
12505	150129	POSITIVE PAY EXCEPTION CHECKS RETND	Check returned	5.00000
12907	150030	POSITIVE PAY MONTHLY BASE	Account	0.00000
12670	150410	STOP PAYMENT - ONLINE	Stop payment	5.00000
12671	150420	STOP PAYMENT - OPERATOR ASSISTED	Stop payment	10.00000
22068	159999	CHECKS RETURNED W/STATEMENT-ITEM	Check paid	0.00000
22202	150100	DDA CHECKS PAID	Check paid	0.05000
27707	150400	CEO SEARCH	Inquiry	0.00000
		PAPER DISBURSEMENT RECON SERVICES		
DS322	200310	ARP PARTIAL RECONCILIATION - ITEM	Check paid	0.03000
34337	200200	ARP REGISTER INPUT CEO - ITEM	Check issued	0.00000
12687	209999	ARP AGED ISSUE RECORDS ON FILE-ITEM	Record	0.00600
12061	200020	ARP MONTHLY BASE - PARTIAL	Account	35.00000
12604	200310	ARP OPTIONAL REPORTS	Report	0.00000
12430	200301	ARP OUTPUT - TRANSMISSION	Transmission	10.00000
12379	200201	ARP PART POSITIVE PAY ISSUE - ITEM	Check issued	0.00000
34350	200305	ARP STATEMENT MONTHLY BASE CEO	account	0.00000
12694	200100	OUTGOING TRANSMISSION - PER ITEM	Item reported	0.01570
12903	200399	POSITIVE PAY EXCEPTIONS - ITEM	Exception	4.00000

	AFP Code	Service Description	Charge Basis	Price
		GENERAL ACH SERVICES		
CK018	250201	ELECTRONIC CREDITS POSTED	Credit	0.03000
34342	250400	ACH CEO RETURN SUBSCRIPTION - ITEM	Item accessed	0.01000
ES283	250000	ACH VENDOR MONTHLY BASE	Company ID	65.00000
ES280	250000	ACH MONTHLY BASE		5.00000
ES211	250102	ACH ONE DAY ITEM	Transaction	0.03000
ES210	250102	ACH TWO DAY ITEM	Transaction	0.03000
ES216	250102	ACH SAME DAY	Transaction	0.03000
ES206	250120	ACH ORIGINATED - ADDENDA REC	Transaction	0.01000
ES344	250202	ACH RECEIVED ITEM	Transaction	0.00000
ES252	250302	ACH RET ITEM-INFO REPORTING ADVICE	Transaction	1.00000
ES803	250500	ACH PAYMENTS ONLINE BATCH RELEASE	Batch/file	5.00000
ES801	250501	ACH TRANSMISSION CHARGE	Batch/file	5.00000
ES361	250642	ACH REVERSAL - ITEM	Reversal	0.20000
34377	250000	INTERNET ACH BASE FEE	Company ID	20.00000
ACH1D	250102	INTERNET ACH ONE DAY ITEM	Transaction	0.03000
ACH2D	250102	INTERNET ACH TWO DAY ITEM	Transaction	0.03000
CEOAF	251050	ACH CEO FRAUD FILTER REVIEW MO BASE	Account	10.00000
CEOAB	251050	ACH CEO FRAUD FILTER STOP MTHLYBASE	Account	10.00000
34338	251052	ACH CEO FRAUD FILTER STOP - ITEM	Transaction filtered	0.00000
34335	251053	ACH CEO FRAUD FILTER REVIEW - ITEM	Transaction filtered	0.00000
ES481	250302	ACH NOC - INFO REPORTING ADVICE	Transaction	1.00000
ES231	250620	ACH DELETE/REVERSE - BATCH/FILE	Batch/file	10.00000
34332	250703	ACH CEO SUBSCRIPTION - ITEM	Item accessed	0.00000
CEOAR	250400	ACH CEO RETURN SUBSCRIPTION-ACCOUNT	ACH company ID	0.00000
06230	251070	ACH PERFECT NOC PER ITEM	Transaction	0.02000
CEOAS	250703	ACH CEO SUBSCRIPTION - ACCOUNT	Account/company ID	0.00000
		WIRE & OTHER FUNDS TRANSFER SERVICE		
WNWRB	350402	WIRE DETAIL RPT SUBSCRIPTION-ACCT	Account	0.00000
34207	350402	WIRE DETAIL RPT SUBSCRIPTION-ITEM	Item accessed	0.00000
ES167	359999	WIRE SECURITY MONTHLY BASE	Account	0.00000
ES030	350300	WIRE IN DOMESTIC	Transfer	5.00000
ES075	359999	WIRE TEMPLATE STORAGE MONTHLY BASE	Transaction	0.00000
ES141	350124	WIRE - BOOK TRANSFER - CEO	Transfer	5.00000
ES147	350113	WIRE - OUTGOING INT'L USD - CEO	Transfer	20.00000
ES139	350104	WIRE-OUTGOING DOMESTIC-CEO	Transfer	5.00000
18030	359999	WIRE IN REPAIR SURCHARGE	Exception	3.00000

	AFP Code	Service Description	Charge Basis	Price
		INFORMATION SERVICES		
34123	4002ZZ	CEO EVENT MESSAGING SERVICE - EMAIL	Item reported	0.00000
34121	400224	CEO INTRADAY SUBSCRIPTION - ITEM	Item accessed	0.01000
WNIDB	400003	CEO INTRADAY SUBSCRIPTION MTHLYBASE	Account	7.50000
34115	400001	CEO PREV DAY SUBSCRIPTION DETL ITEM	Item loaded	0.01000
WNPDB	400000	CEO PREV DAY SUBSCRIPTION MTHLYBASE	Account	7.50000
34253	400800	ELECTRONIC WINDOW EXTENDED STOR 120	Item loaded	0.00000
15002	400003	DESKTOP DEPOSIT REPORT MTHLY BASE	Account	0.00000
15003	400231	DESKTOP DEPOSIT REPORT PER ITEM	Item reported	0.01000
		INTERNATIONAL SERVICES		
11 4 5 0	600000		Charle dependent	1 00000
IL152	609999	DEPOSITED CHECK CANADIAN	Check deposited	1.00000
IL151	609999	DEPOSITED CHECK FOREIGN	Check deposited	1.00000
		Setup Charges		
36774	050020	WLBX PO BOX ANNUAL RENTAL	Lockbox	225.00000
48271	050801	WHTL LOCKBOX SET UP FEE	Lockbox	135.00000
48240	050137	WTLBX PROGRAMMING CHARGES	Hour	225.00000
48258	050002	WTLBX PO BOX RENTAL/ANNUAL	Lockbox	225.00000
41600	079999	ACCOUNT UPDATER SETUP FEE	Setup	150.00000
41918	079999	PMT GATEWAY SET UP - BASIC	Account	85.00000
12022	200410	ARP SET UP - PARTIAL	Account	0.00000
12023	200410	ARP SETUP - DEPOSIT LOCATION RPTG	Account	0.00000
ES201	251000	ACH TRANSMISSION - SET UP	Setup	300.00000
ES360	251000	ACH VENDOR SETUP	Setup	0.00000
06094	251001	ACH FRAUD FILTER - SET UP	Account	0.00000
18325	359999	CEO WIRE ACCOUNT ADD	Account	0.00000

Wells Fargo Merchant Services pricing proposal

Please see next page.



Wells Fargo Merchant Services

Processing Proposal For: Collier County

June 05, 2014 Presented by ROB GONGWER WFMS Business Sales Consultant Phone: (317)977-1161 Email: robert.gongwer@wellsfargo.com

This document is intended only for the use of the individual or entity to which it is addressed and may contain information that is privileged, confidential and exempt from disclosure under applicable law. If the reader of this document is not the intended recipient or the employee or agent responsible for delivering the message to the intended recipient, you are hereby notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you have received this document in error, please notify us immediately at 800-694-8423



Wells Fargo Merchant Services, L.L.C. ("WFMS ") - Pricing Terms for Collier County

Proposal Date : 06/04/2014

	Sales	Consultant: ROB GON	JGWER
Credit Card Volume	\$26,000,000	Communications Method	FRAME/INTERNET
Average Transaction Size	\$80	Internet Gateway	wfpg
Number of Locations	13	Pricing Option	Interchange + Fees
Anticipated Interchange Levels	Public Sector	032 020/038/307	
MCC Code	9399	MCC Code Description	GOVERNMENT SERVICES, NOT ELSEWHERE

Credit Card Processing Fees (1)

Interchange Plus the following fees : \$0.0920 On Each Authorization/EDC attempt (as defined below) (3)

PIN Debit Processing Fees

NOT APPLICABLE

American Express® - See table below for American Express Pass-Through Fees and footnote 1 for any applicable Credit Card Processing Fees

Applicable Fee Schedules(15):

Payment Networks Qualification Matrix https://www.wellsfargo.com/biz/interchangeplus

Payment Networks Pass-Through Fees https://wellsfargo.com/biz/merchantpassthroughfees Wells Fargo Fixed Acquirer Network Fee for Visa® Accepting Merchants https://wellsfargo.com/visanetworkfee

Fee schedules are updated periodically. To obtain the current applicable fee schedules, please refer to the URLs above for more information. Additional schedules apply if your Pricing Option is Fixed (Non-Qual Fees). If you do not have internet access, please contact your Merchant Card Representative and request that a copy of the applicable fee schedules be mailed or faxed to you.

As noted in your Merchant Agreement, Payment Networks change their rates/fees from time to time. They are likely to revise rates/fees on 10/10/2014. To learn more about impacts to fee schedules resulting from Payment Network changes, please visit the URLs above or request an updated schedule.

Other Processing Fees

Other Processing Pees				
Set-Up Fee	\$0.00 one time fee per location			
Monthly Minimum Processing Fee(14)	\$0.00 per month			
Chargeback Fee (2)	\$15.00 per chargeback			
Monthly Service Fee (per location)	\$0.00 per month			
Clover [™] Services Fee (per Device ID)	N/A			
Voice Authorization Fee	\$0.50 per attempt			
Annual Fee	\$0.00 per location			
Authorization/EDC Fee - Visa (Credit and Non-PIN Debit) (3)	\$0.0920 per attempt			
Authorization/EDC Fee - MasterCard® (Credit and Non-PIN Debit)(3)	\$0.0920 per attempt			
Authorization/EDC Fee - Discover® (Credit and Non-PIN Debit)(3,6)	\$0.0920 per attempt			
Authorization/EDC Fee – American Express OnePoint® (Credit) (3,10)	N/A			
Interchange Clearing Fee (18) Applies to Visa, MasterCard, Discover Network Card (Credit and Non-PIN Debit)	N/A			

Annual Compliance Support Fee (5)	\$0.00 per location
PCI Compliance Service Program Fee (13)	\$0.00 per month, per location
Non-validation PCI Compliance Fee (13)	\$25.00 per month, per location
Equipment Installation Fee	\$0.00 One time fee
Electronic Address Verification Service Fee	\$0.010 per attempt
Voice (Manual) Address Verification Fee	\$2.000 per attempt
Card Imprinter Option # of imprinters	N/A
Rush Shipping	\$ 0.00
Foreign Handling Fee (on Visa/MasterCard foreign card transactions)	0.10% on foreign card sales
Non Bank Card Authorization (7)	\$0.120 per attempt
Applies only to American Express (ESA/EDC), Discover EDC	
(Discover EDC not applicable on Discover Network Card Sales)	
Non Bank Card Capture Fee (7)	\$0.030 per attempt
Applies only to American Express (ESA/EDC), American Express - split	
dial, Discover EDC (Discover EDC not applicable on Discover Network	
Card Sales)	
Statement Billing Fee (Paper Statement) (8)	\$0.00 per month
Terminal Reprogramming Fee (Terminal) # of Terminals: 0	\$0.00 One time fee
Terminal Reprogramming Fee (Integrated Terminal) # of Terminals: 0	\$0.00 One time fee
Security Swap Fee for PIN Debit # of PIN Pads: 0	\$0.00 One time fee

American Express Pass-Through Fees (9)

Industry Type	N/A
American Express Discount Rate (11),(17)	N/A
American Express Transaction Fee	N/A
American Express Prepaid Discount Rate (11),(17)	N/A
American Express Prepaid Transaction Fee	N/A
American Express Monthly ESA Processing Fee (per location)(12)	N/A
American Express Non-Compliance Fee (if applicable)(16)	N/A

Processing Solutions

Туре	Quantity	Financing Method	<u>Total w/o TAX</u>
Other Gateways	1	CUSTOMER OWNED	\$0.00

(1) The Credit Card Processing Fees will apply to American Express OnePoint Clients that are priced using the Interchange + Assessments + Authorizations and Interchange + Assessments + Rate + Authorizations pricing methods. "Discover Network Cards" as used herein refers to the authorization, processing and settlement of Discover Network Cards. "Discover EDC" as used herein refers to the use of our services for authorization and/or capture of Discover Network Cards only.

(2) Client acknowledges and understands that an authorization only indicates the availability of the Cardholder's credit at the time the authorization is requested. It does not warrant that the person presenting the card is the rightful Cardholder, nor is it an unconditional promise or guarantee that you will not be subject to a chargeback or debit.

(3) Authorization/EDC Fee applies to all Visa, MasterCard, Discover Network Card and American Express OnePoint approval (pre-authorizations, authorizations and authorization reversals), denials, batch inquiries, batch entry transactions and includes any transaction fees and capture fees.

(5) The Annual Compliance Fee will be assessed and deducted from Client's Settlement Account at each anniversary date after the effective date.

(6) Discover Authorization/EDC Fee applies to Clients that process transactions using Discover Network Cards.

(7) Non Bank Card Authorization Fee applies to all approvals (pre-authorizations, authorizations and authorization reversals), denials, batch inquiries and batch entry transactions.

(8) The monthly Statement Billing Fee can be waived if Client elects to access the monthly statement online instead of receiving a paper copy by mail. After Business Track access has been activated, please contact Customer Service at 1-800-451-5817 to request that paper statements no longer be mailed. If Business Track access is terminated by Client or as a result of inactivity, paper statements will be reinstated with the applicable monthly Statement Billing Fee. Enroll anytime at businesstrack.com.

(9) American Express Processing Fees are listed separately in the American Express Pass-Through Fees table and will be billed as separate line items. These fees are defined according to American Express criteria as set by industry type. Changes to the American Express Discount Rate are at the discretion of American Express, including changes to industry type criteria based on MCC. "American Express OnePoint" refers to the authorization, processing and settlement of American Express Cards. "American Express(ESA/EDC)" refers to the use of our services for authorization and/or capture of American Express Cards only.

(10) American Express OnePoint Authorization/EDC Fee applies to those Clients that process transactions using American Express OnePoint.

(11) Retail, Restaurant, and Travel Agency/Tour Operator Clients processing under the American Express OnePoint Program or the American Express ESA Program, using a Credit or Prepaid Card, will be charged a 0.30% downgrade fee whenever a Card Not Present transaction occurs.

(12) Client processing under the American Express ESA program, will be charged the Monthly ESA Processing Fee if Client is Internet-Physical Delivery, Mail Order/Telephone Order (MOTO) or Home-based business (regardless of estimated charge volume). Should Client no longer meet the Monthly ESA Processing Fee criteria, American Express shall automatically adjust Client's pricing to the applicable industry discount rate and transaction fee (if applicable). Client will only be charged by American Express: (1) the Monthly ESA Processing Fee; or (2) the applicable industry discount rate; or (3) the applicable industry discount rate and transaction fee.

(13) The monthly PCI Compliance Service Program Fee and Non-validation PCI Compliance Fee are part of the mandatory PCI Compliance Service Program. These fees apply to Level 4 Clients who utilize a gateway or value added reseller (VAR). The program includes access to TrustKeeper, a Trustwave PCI Compliance solution to help Client comply with the Payment Card Industry Data Security Standards (PCI DSS) requirements. Clients are required to register and complete a PCI DSS certification process by visiting https://pci.trustwave.com/wellsfargo. If Client does not comply or fails the PCI DSS certification process, Client will be charged a monthly Non-validation PCI Compliance Fee until the account becomes compliant.

(14)If the total discount fee for Visa, MasterCard and Discover Network Card transactions in a given month is less than the Monthly Minimum Processing Fee, then in addition to the total discount fee Client will be charged an amount equal to the Monthly Minimum Processing Fee minus the total discount fee.

(15)Dues, assessments and any applicable pass-through fees are disclosed in the schedules referenced under the "Applicable Fee Schedules" section and the related footnote.

(16) The American Express Non-Compliance Fee is determined solely by American Express and is applicable, but not limited to, an electronic authorization that is not obtained at the time of sale or a Client using a non-compliant POS device.

(17) For Clients processing under the American Express OnePoint Program or the American Express ESA Program, using a Credit or Prepaid Card, an Inbound Fee of 0.40% will be applied to any transaction using an American Express Card issued by an issuer located outside of the United States. This fee will not apply to Clients in the Education industry within the following categories: Sporting & Recreation Camps (MCC 7032), Elementary & Secondary Schools (MCC 8211), Colleges, Universities, Professional Schools (MCC 8220), and Child Care Services (MCC 8351).

(18) The Interchange Clearing Fee (ICF) will be charged on transactions that may be considered higher risk and/or are processed at a higher expense level. These types of transactions can be identified on Client's Payment Networks Qualification Matrix by looking at the "ICF applies" column. If the interchange program level has been identified by a "YES" in this column, then the ICF will apply to that type of transaction.

If Client does not follow proper authorization procedures, a \$50 chargeback handling fee will be assessed on MasterCard transactions.

American Express may charge Client an excessive disputes fee in the amount of \$5 for each Disputed Charge if Client is in American Express' Immediate Chargeback Program or \$15 for each Disputed Charge if Client is not in the Immediate Chargeback Program.

Client is responsible for any charges assessed by outside third parties that are not disclosed on the proposal. To the extent that this pricing proposal includes pricing for third party products and services, WFMS disclaims legal liability and responsibility for said products and services. Client's agreement with the third party provider shall govern Client's relationship with the third party provider. In the event that WFMS is billed for the third party's services, Client will reimburse WFMS for such services.

Client acknowledges and understands that WFMS shall have no responsibility or liability for any third party hardware or software procured and used by Client. To the extent Client has any issues, concerns or liability related to such hardware or software, Client must deal directly with the third party provider from whom Client procured the hardware or software. In no event will WFMS be responsible for any indirect, incidental or consequential damages that Client may incur as a result of using any third party hardware or software.

WFMS' proposal and associated pricing is based on the information provided. Any difference to our stated understanding may affect the proposed pricing. Without a signed agreement, this proposal expires 60 days from the proposal date stated above.

See Section 40.3 of the Program Guide for early termination fees.

Rounding. In the event the amount being billed to Client for any line item on this pricing proposal includes a total ending in less than a full cent, WFMS will either round such amount up or down to the nearest cent.

Fees for supplies, shipping, handling and applicable sales tax may apply and are subject to change without notice. Additional information is available upon request.



Wells Fargo Payment Gateway Pricing

Collier County

Pricing as of June 2014

Service Description		Price	
ACH			
ACH VENDOR MONTHLY BASE	\$	65.0000	
ACH ONE DAY ITEM	\$	0.1550	
ACH RETURN ITEM - DISHONORED	\$	5.5000	
ACH RETURN ITEM-TRANSMISSION ADVICE	\$	5.0000	
ACH TRANSMISSION CHARGE	\$	5.0000	
Merchant Payment Gateway			
ACCOUNT UPDATER PER ITEM < 100,000	\$	0.0100	
PMT GATEWAY MONTHLY BASE	\$	15.0000	per MID
PMT GATEWY CREDIT CARD TRANS A	\$	0.0920	
PMT GATEWY ELECTRONIC CHK TRANS A	\$	0.3500	
PMT GATEWY SUBSCRIPTION TRANS A	\$	0.0500	
Perfect Receivables			
ACH PERFECT NOC PER ITEM	\$	0.0200	
Setup Charges			
ACCOUNT UPDATER SETUP FEE	\$	150.0000	
PMT GATEWAY SET UP - BASIC	\$	85.0000	per MID
ACH VENDOR SETUP	\$	75.0000	1
	*		

The above pricing estimate is based on certain assumptions drawn from projected volume, scope of services and/or other information you have provided. The pricing is subject to change if the actual volume and/or scope of services differ from the assumptions upon which the pricing estimate was based.

Wells Fargo Payment Gateway Disclosure: The following disclosure pertains to Payment Gateway pricing only. It does not apply to non-Payment Gateway pricing in this proposal.

The proposed Pricing Schedule is guaranteed for 60 days from the date proposed. Your acceptance of the pricing herein is indicated by execution of the agreement to which it is attached. You are responsible for any charges assessed by outside third parties that are not disclosed in the Wells Fargo Payment Gateway Agreement, including this Pricing Schedule. To the extent that this Pricing Schedule includes pricing for third party products and services, Wells Fargo disclaims any and all legal liability and responsibility for said products and services. Your agreement with any third party provider shall govern Your relationship with such third party provider. In the event that Wells Fargo is billed for the third party's services, You agree to reimburse Wells Fargo Bank for such services. Wells Fargo's pricing is based on the information provided by You. Any difference to our stated understanding may affect this pricing. Fees for supplies, shipping, handling and applicable sales tax may apply and are subject to change without notice. Additional information is available upon request.

_ Merchant Initials